

**COMMERCIAL PACE PROGRAM STATISTICS**

<b>Program Name</b>	<b>Interest Rate</b>	<b>Program Admin/ Underwriting Fees*</b>	<b># of Projects Financed</b>	<b>\$ of Projects Financed</b>	<b>Delinquencies</b>	<b># of Projects in Pipeline</b>	<b>\$ of Projects in Pipeline</b>
HERO	5yr - 5.75-6.70%, 10yr - 6.0-6.9%, 15yr - 6.25-7.4%, 20yr - 6.5-7.50%, 25yr -6.95-8.0%	Funding fee of 5.83% on amount financed	27	\$3 million	0	123	\$28.7 million
Ygrene Works	5yr - 6.49%, 10r - 6.99%, 15yr - 7.50%, 20yr - 7.75%, 25yr - N/A, 30yr -7.99%	Funding fee of 3%, \$250 application fee, \$250 recording and disbursement fee, \$400 documentation fee, \$500 JPA Cost recover fee	400	\$75 million			
CaliforniaFirst	Open market model where interest rate depends on capital source (lender), 6.0% or less fixed for 20yrs is prevailing	Closing fee depends on source of capital, average is 3% of total project costs. Annual admin fee of \$30 and one time lien recordation fee of approximately \$100	13	\$21 million	0	140	\$200 million
AllianceNRG	5yr - 5.5-5.75%, 10yr - 6.25-6.5% 15yr -6.5-6.75% 20yr -6.75-7% 25yr - 7-7.25% 30yr - 7.25-7.5%	Closing fee of 5% of assessment	n/a			150	\$50 million
Pace Funding Group		Closing fee of 5.95% of assessment	n/a			300	

Program Name	Interest Rate	Program Admin/ Underwriting Fees*	# of Projects Financed	\$ of Projects Financed	Delinquencies	# of Projects in Pipeline	\$ of Projects in Pipeline
Figtree	4.94-6.99%	\$695 processing fee. An annual administrative charge of up to \$30 for every \$1,000 of the annual assessment amount. Cost of issuance fee of up to 4% of assessment.	30	\$7 million			
Los Angeles County	Open market model where interest rate depends on capital source (lender). Range is 5-8%	\$250 application fee, \$300 Assessor fee, Closing fees approximately \$5000, Trustee Fee \$500+\$1,000 each year of the bond	7	\$2.2 million	0	15	\$2.1 million
Placer County	6%	Processing fee of \$1,300, title search up to \$215, Recording costs \$33, annual collection fee of \$25	17	\$5 million	0	8	\$7.4 million
Sonoma County	7%	Annual administrative assessment fee of 1% of annual payment amount plus \$10.00	61				

\*All applicable fees are not necessarily listed. Fee information for certain programs was more readily available.