



County of Santa Barbara

BOARD OF SUPERVISORS

Minute Order

October 7, 2025

Present: 5 - Supervisor Lee, Supervisor Capps, Supervisor Hartmann, Supervisor Nelson, and Supervisor Lavagnino

PUBLIC WORKS DEPARTMENT

File Reference No. 25-00860

RE: Consider recommendations regarding Samsara Annual Licensing Agreement for Services, as follows:

- a) Approve, ratify, and authorize the Chair to execute an Agreement for Licensing Services of Independent Contractor with Samsara Inc. for a total amount not to exceed \$241,885.18 for a term of October 24, 2024 through June 30, 2026 for license, support, maintenance, software updates, hosted service, training sessions, and cellular connectivity for the video-based safety system for vehicles, the landfill, transfer stations, and yards in addition to GPS devices for Public Works vehicles;
- b) Approve and authorize the Director of Public Works, or his designee, to:
 - i) Approve changes or additions to the Agreement with Samsara Inc. up to the contingency amount of \$20,000.00 for a total contract amount not to exceed \$241,885.18 in accordance with Exhibit B of the Agreement;
 - ii) Extend the period of performance of the Agreement with Samsara Inc. by one year in accordance with Section 4 of the Agreement; and
 - iii) Approve immaterial amendments to the Agreement with Samsara Inc. in accordance with Section 35 of the Agreement; and
- c) Determine that the above action is not a project under the California Environmental Quality Act (CEQA), pursuant to CEQA Guidelines Section 15378(b)(5), because it consists of organizational or administrative activities that will not result in a direct or indirect physical change in the environment.

A motion was made by Supervisor Hartmann, seconded by Supervisor Nelson, that this matter be acted on as follows:

- a) Approved, ratified and authorized; Chair to execute;
- b) i) through iii) Approved and authorized; and
- c) Approved.

The motion carried by the following vote:



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Ayes: 5 - Supervisor Lee, Supervisor Capps, Supervisor Hartmann, Supervisor Nelson, and Supervisor Lavagnino