

Attachment B - Historical Cannabis Revenue Uses

*indicates ongoing funding

		<u>FY 18-19</u>	
	Actual Revenue	6,760,700	
less:	Actual Uses	- 2,104,300	Countywide enforcement costs*
		- 1,500,000	Strategic Reserve
		- 550,000	PW - Roads Projects
		- 550,000	GS - Facilities Maintenance
		- 150,000	CSD - Clean Energy Roadmap
		- 86,200	CSD - Library funding*
		- 97,800	P&D - Union Valley Prkwy, Short-Term Rentals
		- 2,190,500	FY 18-19 Ongoing Use Subtotal
		- 2,847,800	FY 18-19 One-Time Use Subtotal
		1,722,400	FY 18-19 Ending Balance
		<u>FY 19-20</u>	
	Carryover Balance	1,722,400	
add:	Actual Revenue	12,182,200	
less:	Actual Uses	- 2,711,800	Countywide enforcement costs*
		- 1,042,300	Sheriff - In-car video replacement
		- 146,200	P&D - Union Valley Prkwy
		- 350,000	CSD - Recreational Master Plan
		- 301,200	CEO - Cannabis Program Admin Costs*
		- 219,300	CSD - Community Choice Energy
		- 203,500	CSD - Library Funding*
		- 35,000	GS - District Attorney North County Office Remodel
		- 29,500	HR - Alternative Commute
		- 3,216,500	FY 19-20 Ongoing Use Subtotal
		- 1,822,300	FY 19-20 One-Time Use Subtotal
		8,865,800	FY 19-20 Ending Balance

<u>FY 20-21</u>			
	Carryover Balance	8,865,800	
add:	Actual Revenue	15,746,600	
less:	Actual Uses -	1,451,000	DA, Pub Def, Sheriff - Prop 172 Backfill
	-	2,755,400	Countywide enforcement costs*
	-	2,004,400	OEM - COVID-19 Response Costs
	-	900,900	PW/Parks/GS - Deferred Maint (18%)*
	-	658,700	CSD - Library Funding*
	-	471,400	CEO - Cannabis Program Admin Costs*
	-	250,300	CoCo - Cannabis Appeal Costs
	-	120,000	VSFB Master Plan MOU
	-	77,300	Sheriff - COBAN Project
	-	70,200	Equity Set Aside*
	-	51,100	CEO - Principal Analyst
	-	36,700	P&D - Union Valley Pkwy
	-	33,100	TTC - Cannabis Tax Collection*
	-	31,100	P&D - Short-Term Rentals
	-	28,800	P&D - Strategic Plan
	-	6,200	DSS - 211 Help Line
	-	4,889,700	FY 20-21 Ongoing Use Subtotal
	-	4,056,900	FY 20-21 One-Time Use Subtotal
		15,665,800	FY 20-21 Ending Balance

<u>FY 21-22</u>			
	Carryover Balance	15,665,800	
add:	Actual Revenue	8,718,800	
less:	Actual Uses -	2,419,400	PW/Parks/GS - Deferred Maint (18%)*
	-	300,000	IHSS MOU Increase*
	-	250,000	Criminal Justice Data Dashboard
	-	2,479,900	Countywide Enforcement Costs*
	-	1,181,700	CEO - Cannabis Program Administration*
	-	167,000	CoCo - BOS Approved Deputy CoCo*
	-	124,600	DA - eSCARS Coordinator
	-	137,400	Sheriff - CSS & Body Worn Cameras
	-	39,800	Bwell - Cannabis Education Set-Aside*
	-	252,300	P&D - Appeals Costs (Fund 0076)
	-	199,000	P&D - LRP 2 Positions* (Fund 0001)
	-	144,500	P&D - LRP Ordinance Planner III* (Fund 0001)
	-	140,400	P&D - Cannabis Supervising Planner & Planner 3
	-	50,700	P&D - Strategic Plan - 20-21 Carryover (Fund 0076)
	-	993,000	PW - Floradale Bridge Project (Local Match)
	-	599,200	PW - Mobility Projects (\$250k/district)
	-	785,700	CSD - Library Funding*
	-	286,100	CSD - Equity Set-Aside - 20-21 Carryover
	-	50,000	CSD - Libraries Consultant to staff Exec Committee
	-	6,600	CSD - Equity Set-Aside - 21-22
	-	600	GS - CIP Building Energy Management System
	-	42,500	GCP - Equity Set-Aside - 20-21 Carryover
	-	166,200	TTC Cannabis Program Admin*
	-	7,883,200	FY 21-22 Ongoing Use Subtotal
	-	2,933,400	FY 21-22 One-Time Use Subtotal
		13,568,000	FY 21-22 Ending Balance

FY 22-23

	Carryover Balance	13,568,000	
add:	Actual Revenue	6,117,400	
less:	Actual Uses	-	
	-	2,419,400	PW/Parks/GS - Deferred Maint (18%)*
	-	87,800	GS - NoCo Comms Shop Retrofit
	-	2,391,000	Countywide Enforcement Costs*
	-	1,167,200	CEO - Cannabis Program Administration*
	-	88,000	CoCo - BOS Approved Deputy CoCo*
	-	158,900	Bwell - Cannabis Education*
	-	277,700	P&D - Appeals Costs
	-	63,000	P&D - LRP 2 Positions*
	-	155,800	P&D - LRP Ordinance Planner III*
	-	250,000	PW - Modoc Multi-Modal
	-	240,800	PW - D2 Mobility Project - Modoc MUP
	-	270,900	CSA - SB Fund Contract - Racial Equity Grant
	-	54,400	CSD - ADA Restroom Upgrade Rincon Beach Park
	-	785,700	CSD - Library Funding*
	-	38,800	CSD - ZEV Specialist
	-	200	GS -SB CtHouse Exterior Lighting Upgrades
	-	190,000	GS - Capital Projects Ent Ldr*
	-	3,300	GS - Bldg Energy Mgt System
	-	173,100	HR - Equity Set-Aside funded DEI position
	-	344,000	TTC - Cannabis Program Admin*
	-	2,000,000	GS - Foothills Forever Purchase
	-	44,200	GCP - Equity Set Aside
	-	100,000	GCP - Waterfront Feasibility Study
	-	50,000	GCP - North County Youth - Lompoc
	-	50,000	GCP - North County Youth - Santa Maria
	-	7,763,000	FY 22-23 Ongoing Use Subtotal
	-	3,641,200	FY 22-23 One-Time Use Subtotal
		8,281,200	FY 22-23 Ending Balance

FY 23-24

	Carryover Balance	8,281,200	
add:	Actual Revenue	5,770,300	
less:	Actual Uses	-	
	-	1,572,800	PW/Parks/GS - Deferred Maint (18%)*
	-	3,129,500	Countywide Enforcement Costs*
	-	662,400	CEO - Cannabis Program Administration*
	-	126,900	Bwell - Cannabis Education*
	-	94,800	P&D - Appeals Costs
	-	171,000	P&D - Utility Grade Solar Ordinance
	-	500,000	PW - Mission Canyon Sewer Extension
	-	49,700	CSD - ADA Restroom Upgrade Rincon Beach Park
	-	115,000	CSD - ZEV Specialist
	-	10,600	GS - Bldg Energy Mgt System
	-	14,100	GS -SB CtHouse Exterior Lighting Upgrades
	-	372,300	TTC - Cannabis Program Admin*
	-	50,000	GCP - North County Youth - Lompoc
	-	50,000	GCP - North County Youth - Santa Maria
	-	4,291,100	FY 23-24 Ongoing Use Subtotal
	-	1,055,200	FY 23-24 One-time Use Subtotal
		7,132,400	FY 23-24 Ending Balance

	<u>FY 24-25</u>
Carryover Balance	7,132,400
Projected Revenue	5,411,300
less: Budgeted Ongoing Cannabis Revenue Uses	
-1,572,800	18% Transfer to Deferred Maintenance fund balance (Board Policy)
-164,600	Enforcement costs - Counsel (0.6 FTE)
-716,900	Enforcement costs - District Attorney (2.65 FTE)
-1,945,100	Enforcement costs - Sheriff (5 FTE & program costs incl. building lease)
-50,000	Enforcement costs - Ag Commissioner (0.45 FTE)
-366,300	Enforcement costs - P&D (2.18 FTE)
-100,000	Health Educator - Public Health
-160,000	Cannabis Education - Bwell
-431,500	Cannabis Program Admin - CEO (1.22 FTE & program costs incl. Accela)
-480,900	Cannabis Program Admin - TTC (1.95 FTE & program costs)
-135,000	HdL Auditing Contract - TTC
-301,400	Board-approved Deputy Counsel
-370,000	Appeals Costs - P&D
-	6,794,500 FY 2024-25 Ongoing Cannabis Program Subtotal
less: Board Approved One-time Cannabis Revenue Uses	
-76,000	Utility Grade Solar ordinance amendment
-646,000	Rincon Beach Park ADA restroom upgrade
-50,000	Guadalupe Park grant match
-50,000	Point Sal grant match
-11,200	ZEV Specialist
-435,600	Building Energy Mgmt System
-285,900	SB Courthouse Exterior Lighting Upgrades
-500,000	Orcutt Library
-160,000	D4 Mobility Projects
-500,000	Modoc Multi-Modal
-606,500	Prior Year Equity Set Aside carryover
-245,000	Employee Housing Study
-25,000	Public Bank Study
-	3,591,200 Total
	<u>2,158,100 FY 24-25 Projected Ending Balance^</u>

^ balance will vary depending on which one-time uses are expended in current FY