



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name: General Services
Department No.: 063
Agenda Date: January 13, 2026
Placement: Administrative Agenda
Estimated Time: N/A
Continued Item: No
If Yes, date from: N/A
Vote Required: Majority

TO: Board of Supervisors
FROM: General Services: Kirk Lagerquist, Director
Contact Info: John Green, Assistant Director
SUBJECT: Work Order Approval for Electric Vehicle Charging Equipment

DocuSigned by:
A handwritten signature of Kirk Lagerquist in blue ink.
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County Counsel Concurrence

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Other Concurrence: CEO

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve nine work orders for a total of 78 electric vehicle charging stations, ancillary equipment, plan review, commissioning, and software services for an amount totaling \$1,603,533 for Santa Maria Animal Services, Casa Nueva, Foster Road Yard, North County Parks Yard, Northern Branch Jail, Regional Fire Communications Center, South County Jail, South Coast Transfer Station, and Tajiguas Landfill, to be supplied by PowerFlex Systems, LLC, under the terms and conditions specified in the Agreement for Electric Vehicle Charging Stations and Services of Independent Contractor, approved by the Board of Supervisors on June 6, 2023 and amended on October 14, 2025 (Amendment); and
- b) Authorize the Director of General Services or designee to sign and execute such work orders; and
- c) Determine that the proposed actions are not a "project" as defined by the California Environmental Quality Act (CEQA) Guidelines Section 15378(b) (5), as it is an administrative activity that will not result in direct or indirect changes in the environment.

Summary Text:

This item is before the Board for approval of work orders to purchase equipment, design review services, and software services from PowerFlex Systems, LLC (PowerFlex), for 78 electric vehicle charging stations (EV Chargers). Approval of the work orders for 9 locations throughout the County is required per the Agreement with PowerFlex approved by the Board on June 6, 2023 and amended on October 14, 2025. Installation of the equipment will be facilitated under separate agreements.

Discussion:

There is one work order for the Regional Fire Communications Center where the County has existing Level-2 EV Charger inventory to use for the site installation. The work order is being issued to procure a controller and kiosk for the site as well as establish software services. This work order will be funded by the General Fund through the EV Charger Infrastructure program funds since this project site is not part of the California Energy Commission (CEC) grant.

The eight additional work orders are depicted below, with the funding for the equipment at these locations covered in whole by the California Energy Commission (CEC) grant. The locations and number of EV Chargers expected to be installed at each location are as follows:

Work Order Site Name	Level-2 Charging Stations	Level-3 Charging Stations
Northern Branch Jail	9	-
South Coutny Main Jail	3	-
South Coast Transfer Station	6	2
Tajiguas Landfill	6	1
Animal Services Foster Road	10	4
Casa Nueva Calle Real	12	1
Foster Road Yard	10	8
North County Parks Yard	4	2
Work Order Totals	60	18

The Software and Support Services are not covered by the CEC grant and will be funded through either the Fleet ISF or rates for public use, depending on where the chargers are located and whether they will be used for internal (department and fleet vehicles) or public use.

Background:

In 2013, the County began installing EV charging equipment at various locations around the County. Through a competitive bid selection process in 2020, PowerFlex was selected for the first round of 127 EV Charger installations. The Agreement with PowerFlex Systems, LLC was signed in June of 2023 and the first amendment to the Agreement was signed in October 2025. Since the implementation of the Agreement, the County has purchased and installed an additional 124 charging ports at 18 sites. The Amendment allows the County to procure up to an additional 226 charging ports as well as the equipment, plan review, and software to support additional chargers.

To support the ZEVs that will be purchased over the next 2 to 5 years, a survey was conducted to determine where such vehicles will be “domiciled” each night. It was determined that approximately 120 to 180 additional EV Chargers will be needed at various locations throughout the County to support charging for such vehicles. At many of the County EV charging locations, several chargers are available for public and County employee use. The CEC grant funds the additional 150 chargers.

Fiscal and Facilities Impacts:

Per the Agreement with PowerFlex, the County will pay for 50% of each work order when the equipment arrives at the respective facility and the remaining 50% upon the completion of each project. As described in the CEC Grant Agreement, the County will be reimbursed for up to \$3,730,500 in total for all projects, which includes funding for eight of the nine work orders listed above and the costs to purchase equipment for the remaining work orders (150 chargers in total). An additional four work orders (72 chargers) will be presented to the Board in the coming months to complete the CEC grant funded projects.

The EV Charger work orders include equipment, design review, and software support costs and does not include costs associated with the installation of equipment. The CEC grant covers \$1,574,094 of the \$1,603,533 grand total. The difference (operations and maintenance) will be covered by the General Fund and includes costs associated with the Regional Fire Communications Center as well as network and software support services for each site.

Additional funding of approximately \$1.1M will be needed for installation of the EV Chargers, which has been set aside in the General Fund and will be provided and budgeted as a cash match to the CEC grant beginning this fiscal year, FY 2025-26, through FY 2027-28.

Ongoing maintenance costs for these charging stations are covered by revenues in the Fleet ISF.

Work Order Site Name	Equipment	Operations and Maintenance	Total Project Cost	Funded by CEC Grant	Funded by General Fund
Northern Branch Jail	\$ 29,971	\$ 1,407	\$ 31,378	\$ 29,971	\$ 1,407
South County Main Jail	\$ 9,083	\$ 469	\$ 9,552	\$ 9,083	\$ 469
South Coast Transfer Station	\$ 178,795	\$ 1,868	\$ 180,663	\$ 178,795	\$ 1,868
Tajiguas Landfill	\$ 98,592	\$ 1,403	\$ 99,995	\$ 98,592	\$ 1,403
Animal Services Foster Road	\$ 343,079	\$ 3,423	\$ 346,502	\$ 343,079	\$ 3,423
Casa Nueva Calle Real	\$ 112,536	\$ 2,341	\$ 114,877	\$ 112,536	\$ 2,341
Foster Road Yard	\$ 635,785	\$ 5,283	\$ 641,068	\$ 635,785	\$ 5,283
North County Parks Yard	\$ 166,253	\$ 1,555	\$ 167,808	\$ 166,253	\$ 1,555
Regional Fire Communications Center	\$ 11,474	\$ 216	\$ 11,690	\$ -	\$ 11,690
Work Order Totals	\$ 1,585,568	\$ 17,965	\$ 1,603,533	\$ 1,574,094	\$ 29,439

Special Instructions:

Please return a Minute Order to Brandon Kaysen, General Services at 260 N. San Antonio Road, Santa Barbara, CA 93110-1315, and email a copy to bkaysen@countyofsb.org.

Attachments:

Attachment A – Work Order Package

Contact Information:

Brandon Kaysen

General Services Energy Manager

bkaysen@countyofsb.org