



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Behavioral Wellness  
**Department No.:** 043  
**For Agenda Of:** August 25, 2020  
**Placement:** Administrative  
**Estimated Time:** N/A  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors

**FROM:** Department Alice Gleghorn, Ph.D, Director  
Director(s) Behavioral Wellness, 681-5220  
Contact Info: Pam Fisher, Psy.D, Deputy Director of Clinical Operations  
Behavioral Wellness, 681-5220

**SUBJECT:** Behavioral Wellness Alcohol and Drug Program – The Salvation Army  
Drug Medi-Cal Organized Delivery System (DMC-ODS) and Mental Health  
Services FY 19-21 Second Amendment

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**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Manager

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- A. Approve, ratify, and authorize the Chair to execute a **Second Amendment** to the Agreement for Services of Independent Contractor with **The Salvation Army** (Salvation Army), a California corporation, (a local vendor), to add language to Exhibit A-1-Alcohol Drug Program General Provisions of the Agreement for compliance with state and federal regulations and to add Alcohol Drug Program Residential Treatment Services Level 3.5 to the Agreement with no change in the contract maximum amount of \$4,302,976 for the period of March 1, 2019 to June 30, 2021;
- B. Delegate to the Director of the Department of Behavioral Wellness or designee the authority to make immaterial changes to the Agreement; reallocate funds between funding sources or programs, as long as there is no change to the Maximum Contract Amount; and amend the Program Goals, Outcomes, and Measures in Exhibits E of the Agreement, all without requiring formal amendment thereto and subject to the Board's authority to rescind this delegated authority at any time; and

- C. Determine that the above actions are government fiscal activities or funding mechanisms, which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

**Summary Text:**

The above-referenced contract is on the Board of Supervisor's agenda to request approval of an amendment to Salvation Army's current Drug Medi-Cal Organized Delivery System (DMC-ODS) Agreement to add language to Exhibit A-1-Alcohol Drug Program General Provisions of the Agreement for compliance with state and federal regulations and to add Alcohol Drug Program (ADP) DMC-ODS Residential Treatment Services (RTS) Level of 3.5 to the Agreement with no change in the contract maximum amount. RTS Level 3.5 are clinically managed high-intensity residential services that are designed to serve individuals whose multidimensional needs are of such severity that they cannot be treated in less intensive levels of care. To date, RTS Level 3.5 have been available only through an out-of-county provider. Approval of this Second Amendment to the Agreement will allow Department of Behavioral Wellness (BeWell) clients to receive DMC-ODS RTS Level 3.5 within Santa Barbara County.

**Background:**

BeWell provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, in part through contracted providers including Community-Based Organizations (CBOs). On April 9, 2019, the County entered into an agreement with Salvation Army (BC 19-000) to deliver Alcohol and Drug Program services and Mental Health Services from March 1, 2019 through June 30, 2021.

On September 10, 2019, the Board of Supervisors approved a First Amendment to the Agreement to add language for compliance with state and federal regulations; to add mental health shelter bed services to BC 19-000, as previously provided under a separate agreement between the County and Salvation Army (BC 17-035); and to increase the contract maximum by \$131,400. Under BC 19-000, Salvation Army provides substance use disorder (SUD) treatment through its RTS program; withdrawal management services; clean and sober living treatment; and outreach to adult clients, age 18 and older. Salvation Army also provides mental health shelter beds for homeless clients with mental illness.

Through a competitive procurement process, Salvation Army applied for RTS Levels 3.1 and 3.5 and Withdrawal Management (WM) Level 3.2. Salvation Army was initially awarded RTS Levels 3.1 and WM Level 3.2 for adult (age 18 and older) BeWell clients. In December 2019, Salvation Army received American Society of Addiction Medicine designation from the Department of Health Care Services for RTS Level 3.5. Subsequently, Salvation Army was awarded RTS Level 3.5 in order to bring services for RTS Level 3.5 in-county. This Second Amendment to the Agreement adds RTS Level of Care 3.5 to Salvation Army's Agreement and updates language for compliance with state and federal regulations .

**Performance Measures and Outcomes:**

Salvation Army provides the following alcohol and other drug (AOD) services: 6 (six) Withdrawal Management beds and 18 Residential Treatment beds for a total of 24 beds; and five (5) Mental Health shelter beds to mentally ill clients who are homeless, at risk of homelessness, or living in substandard housing. Performance Measures for each program are included as Exhibit E of the Agreement as amended.

**MHS Shelter Bed Services:**

Salvation Army served 10 clients in Quarter 1 and 8 clients in Quarter 2 of FY 2019-2020. All clients met the goal to have a case plan that was coordinated with BeWell Homeless Outreach Services. Salvation Army exceeded their bed utilization goal of at least 469 beds being utilized per quarter. They have performed well.

**Withdrawal Management Services:** Salvation Army provides residential treatment services and withdrawal management services. Data from Quarter 1 of fiscal year 2019- 2020 shows that Salvation Army met most of their goals for withdrawal management, with just two being outside the goal range: 1) Clients who immediately drop out of treatment - Goal is 4% or less – Quarter 1 of FY 2019-2020 shows 14%; and 2) Clients' primary drug abstinence at discharge - Goal is 100% - Quarter 1 of FY 2019- 2020 shows 86%. All other goals were met or exceeded for residential treatment.

**Residential Treatment Services Level 3.1:**

Quarter 2 data shows that Salvation Army met and exceeded most of their goals for ODS Residential Treatment Services Level 3.1. Salvation Army’s Performance Measures and Outcomes for RTS Level 3.1 are as follows:

**1. 80% of clients served** (of clients opened, those that received services), **those that initiated treatment within 14 days:**

For Performance Measure #1, out of 50 clients served, 100% of clients initiated treatment.

**2. Less than 2% immediately dropped** (of clients opened, those that had no services) **out of treatment.**

For Performance Measure # 2, out of 50 clients, 1 client dropped out of treatment.

**3. Clients that were engaged** (initiation + 2 services within 29 days after the first service) **in treatment 60%.**

For Performance Measure #3, out of 50 clients served, 100% engaged in treatment.

**In regards to Performance Measures 4 and 5:**

4. Clients’ primary drug abstinence at discharge 80% and 5. Clients transferred to treatment/ lower level of care 15%; BeWell is working with the contractor to obtain this data.

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>Current FY 18-19</u></b> <b><u>Cost:</u></b>	<b><u>Current FY 19-20</u></b> <b><u>Cost</u></b>	<b><u>Current FY 20-21</u></b> <b><u>Cost</u></b>
General Fund			
State	\$334,532	\$941,328	\$941,328
Federal	\$334,532	\$875,628	\$875,628
Fees			
Other:			
Total	\$669,064	\$1,816,956	\$1,816,956
Grand Total			\$4,302,976

Narrative: The above-referenced contract is funded by State and Federal funds. The funding sources are included in the FY 19-20 and FY 20-21 Adopted Budgets.

**Key Contract Risks:**

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. Behavioral Wellness contracts include language requiring contractors to repay any amounts disallowed in audit findings, minimizing financial risks to the County.

**Special Instructions:**

Please email one (1) complete executed contract and one (1) minute order to [cfoschaar@sbcbswell.org](mailto:cfoschaar@sbcbswell.org) and [bwelcontractsstaff@co.santa-barbara.ca.us](mailto:bwelcontractsstaff@co.santa-barbara.ca.us).

**Attachments:**

Attachment A: Salvation Army FY 19-21 DMC-ODS Board Contract Second Amendment

Attachment B: Salvation Army FY 19-21 DMC- ODS Board Contract First Amendment

Attachment C: Salvation Army FY 18-21 DMC-ODS Board Contract

**Authored by:**

A. Foschaar