



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: General Services,
Facilities
Department No.: 063
For Agenda Of: September 20, 2022
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from: N/A
Vote Required: Majority

TO: Board of Supervisors
FROM: Director Janette D. Pell, Director (805) 560-1011
Contact Info: Gary Thompson, Physical Security Officer, (805) 681-5590
Lynne Dible, Assistant Director, (805) 568-2678
SUBJECT: Contract Renewal for Countywide Security Services to Triumph Protection Group; All Districts

County Counsel Concurrence

As to form: Yes

Other Concurrence Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

It is recommended that the Board of Supervisors:

- a) Find, in accordance with Government Code §31000, that the County of Santa Barbara does not have employee resources to provide the security services being performed by Triumph Protection Group and that the County’s economic interests are best served by the attached contract;
- b) Approve and authorize the Chair to execute the attached Amendment 1 to BC20-144 with Triumph Protection Group (a local vendor) increasing the total contract amount by \$3,294,540 for a total contract amount not to exceed \$6,651,700. This will be the first of two twenty-four (24) month extension periods, covering October 1, 2022 through September 30, 2024;
- c) Find that the proposed action does not constitute a “Project” within the meaning of the California Environmental Quality Act (CEQA) pursuant to 14 CCR §15378: Maintenance of existing facilities.

Summary Text:

This item is on the agenda to extend BC20-144 with Triumph Protection Group for unarmed, armed, foot patrol and motor patrol security services for an additional twenty-four (24) months with the County of Santa Barbara.

Beginning in early 2020, General Services added services to the existing security contract for 24/7 patrols of the downtown Santa Barbara campus and expanded security services at off-site COVID-19 related operations. Based on these increased services, General Services was required to re-bid the service contract. On July 31, 2020 General Services conducted a virtual pre-bid conference with potential service providers. Three (3) formal bid submittals were received and evaluated by General Services staff. The evaluation criteria included: a) overall experience in performing similar services for other governmental organizations; b) references from current and former clients; c) responsiveness of the bid submittal package to the required scope of work; and, d) cost and availability for the services outlined by the County.

The contract scope of work includes providing security services for the following facilities and campuses:

- Santa Barbara Downtown facilities to include the Administration Building, Engineering Building, Schwartz Building, McDonald Building, General Services East Wing, Sheriff Civil Offices, Hall of Records, Public Defender Offices, Santa Barbara Main Courthouse and surrounding grounds, Probation Building perimeter and several associated parking lots;
- Special events at the Santa Barbara Courthouse, Santa Barbara Veterans Memorial Building and Lompoc Veterans Memorial Building;
- Public Health locations in North and South County
- Behavioral Wellness locations in North and South County; and
- COVID related testing sites in the North and South County

These locations currently receive security services and this contract allows County departments to utilize this contract for additional services as needed. The contract will also provide armed guard services for specific facilities requiring such services, as well as security personnel providing citizen's arrest services, if required.

Background:

In March 2020, the impact of the COVID-19 pandemic affected the nation with little warning. In order to curb the on-going spread of this infection and protect the community, General Services and several departments increased security services in response to the urgent need to ensure the public and unsheltered individuals were adhering to social distancing protocols and building closure policies. These services include a twenty-four seven (24/7) guard shift to perform foot patrol security of the Santa Barbara downtown facilities for the safety of the community and County staff. In addition, the County was still utilizing various shelters and hotel sites to house and protect individuals in response to the pandemic that required various levels of security services.

During this unprecedented time, Triumph Protection Group, the County's existing contractor, was able to perform the additional duties at the County locations, shelters, testing sites and hotels in some cases within a day's notice. The attached contract amendment covers the ongoing security needs of the County over the next two-year period for continued security services

There is a need for increased security services in all locations countywide. In order to provide for the safety of County staff and the public, security services have increased overall, and include 24/7 foot patrol at the Santa Barbara downtown facilities. General Services staff continue to work with our internal and external community partners in an effort to address this concern in and around our campuses.

Security services have been added due to continued safety concerns at the Santa Maria Courts Complex. Based on the December 2008 separation agreement between the County of Santa Barbara and the State of California, these added costs will partially be offset by the State of California funding based on the percentage of Courts occupied space. The remaining costs are budgeted and funded within the General Services' annual General Fund allocation. The added contracted security staff that have been deployed at the facilities noted above have continued to greatly reduce incidents of damage to our facilities resulting in a reduction in staff time diverted to address these incidents, and costs avoided for added cleaning and other services.

In addition to current guard coverage, General Services has increased physical security screening measures at the Santa Barbara and Santa Maria Administration Buildings. This security screening initiative aims to mitigate exposure to external threats and is part of a comprehensive approach to enhancing our overall physical security posture.

Recently, Docent participation has decreased significantly at the Santa Barbara Courthouse and the County of Santa Barbara no longer employs part-time Docents to respond to questions, tours and/or greet visitors. In order to ensure the Courthouse is not left vulnerable to destruction of property with the reduction in Docent coverage, General Services has employed a security guard to work weekend and holiday hours to deter any potential exposure and the response from the public has already been positive.

Behavioral Wellness is adding all of their current security under contract with other vendors to this Board Contract adding a total of seven (7) locations including four (4) motor patrols at three (3) separate locations. Public Health has also increased security services at their facilities for a total of three (3) locations due to ongoing concerns with staff safety, client's needs, and facility protection in South County locations. In the past four years of having Triumph Protection Group on the premises, these locations have reported a decrease in incidents and improved staff and community safety.

By combining services into one countywide contract, the County's security services will provide consistent terms and conditions, and be managed through one consistent scope of services. One Agreement will also more accurately reflect the total cost of services that will aggregate to more than \$200,000 for one vendor in a fiscal year and reduce the redundancy of effort in taking several separate items to the Board of Supervisors or processing multiple purchase orders for similar services.

Performance Measure:

General Services will continue to monitor performance to ensure adherence to Section 7 Standard of Performance in the Agreement for Services of Independent Contractor. Key performance measurements being tracked include responsiveness to requests, on time arrival, loss of county property, assignment of guards and the ability to appropriately address all situations of concerns. To date, Triumph Protection Group has performed according to their Agreement.

Fiscal and Facilities Impacts:

Budgeted: Yes **Fiscal Analysis:**

Funding Source	Original Contract	Amendment I	Total	Amendment I	Amendment I
	07/22 – 09/22	10/22 - 06/23	FY 22/23	07/23 – 09/24	Total

General Fund	\$711,760	\$416,130	\$553,774	\$259,324	\$1,229,228
Community Services Dept	\$12,500	\$18,800	\$25,000	\$6,200	\$50,000
Public Health/Superior Court State Funding	\$35,750	\$142,974	\$190,632	\$47,658	\$381,264
Behavioral Wellness	\$273,000	\$535,860	\$714,480	\$178,620	\$1,428,960
Subtotal	\$1,033,010	\$1,113,764	\$1,483,886	\$491,802	\$3,089,452
Other (COVID or Emergency)	\$327,600	\$77,545	\$100,000	\$27,543	\$205,088
Total	\$1,360,610	\$1,191,309	\$1,583,886	\$519,345	\$3,294,540

Narrative:

The contract amount includes an estimate for potential COVID-19 or other unforeseen emergency related security coverage.

Key Contract Risks:

Because the County of Santa Barbara has utilized the security services provided by Triumph Protection Groups since September 1, 2016 and they have exceeded the County’s service needs, this contract risk is low.

Staffing Impacts: None

Special Instructions:

Please send one (1) fully executed duplicate original of the Agreement and a Minute Order to Traci Lothery, General Services Facilities.

Attachments:

- 1) Contract Summary
- 2) CEQA
- 3) Agreement with Triumph Protection Group

Authored by:

Traci Lothery, Department Business Specialist II, General Services