



**BOARD OF SUPERVISORS
AGENDA LETTER**

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name: Behavioral Wellness
Department No.: 043
Agenda Date: July 1, 2025
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Director: Antonette Navarro, LMFT, Director
Department of Behavioral Wellness
Contact Info: Katie Cohen, Psy.D., LMFT, Asst. Director of Clinical
Operations, Department of Behavioral Wellness
SUBJECT: PathPoint Fiscal Year (FY) 2025-26 Services Agreement for Mental Health and Other
Supportive Services

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AN

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute the Agreement for Services of Independent Contractor with **PathPoint** (a local vendor) for the provision of mental health and residential supported services, for a total maximum contract amount not to exceed **\$3,731,838**, for the period of July 1, 2025, through June 30, 2026;
- b) Delegate to the Director of the Department of Behavioral Wellness or designee the authority to (i) suspend, delay, or interrupt the services under the Agreement for convenience per Section 20 of the Agreement, (ii) make immaterial changes to the Agreement per Section 26 of the Agreement; (iii) authorize additional services per Exhibits A-2, A-5, and A-6 of the Agreement; (iv) reallocate funds between funding sources or programs with discretion per Exhibit B of the Agreement; adjust the provisional rate with discretion per Exhibit B of the Agreement; (v) incorporate new codes and make fee-for-service rate changes to Exhibit B-1 and B-3 MHS if applicable) and may rate changes to Exhibit B-1 and B-3 MHS (if applicable) for County's operational reasons; (vi) and amend the goals, measures and outcomes in Exhibit E, all without altering the Maximum Contract Amount, subject to the Board's ability to rescind this delegated authority at any time; and

- c) Determine that the above-recommended actions are not a project that is subject to environmental review under the California Environmental Quality Act (CEQA), pursuant to CEQA Guidelines section 15378(b)(4), finding that the actions are governmental funding mechanisms and/or fiscal activities that will not result in direct or indirect physical changes in the environment.

Summary Text:

This item is on the agenda to request the Board of Supervisors to approve the execution of an Agreement with PathPoint, for the continued provision of mental health and residential supported housing services for individuals with developmental disabilities and/or mental health diagnoses throughout the County of Santa Barbara. The total maximum contract amount is not to exceed **\$3,731,838**, for the period of July 1, 2025 through June 30, 2026.

Discussion:

The Department of Behavioral Wellness (BWell) provides specialty mental health services to Medi-Cal beneficiaries and other individuals to the extent resources allow, in part, through contracted services. PathPoint provides various specialty mental health services to adults with serious mental illness pursuant to County's obligations under the Mental Health Plan Agreement and the Mental Health Services Act.

Background:

PathPoint provides mental health case management services through their Residential Support Services program for residents of the El Carrillo, Artisan Court, and Bradley Studios apartments, located in Santa Barbara. In addition, PathPoint's Supportive Community Services program provides treatments, rehabilitative, and supportive services to members with serious mental illness. The services help individuals obtain and keep community housing in independent living arrangements. PathPoint also operates two intensive residential programs, Mountain House and Phoenix House.

Performance Measure:

Program goals, outcomes, and measures can be found in Exhibit E of the Agreement.

Program goals are:

1. To reduce mental health and substance abuse symptoms resulting in reduced utilization of involuntary care and emergency rooms for mental health and physical health problems; and
2. To assist members in their mental health recovery process and provide support with developing the skills necessary to lead independent, healthy, and productive lives in the community.

Contract Renewals:

Data for FY 2024-25 is not yet completed. Below are the outcomes for Q1, Q2, & Q3 of FY 2024-25. Performance goals are projected to be met during Q4 of FY 2024-25:

Adult Housing Supports: Phoenix House and Mountain House

Served an average of 27 members with 0 new enrollments and 1.3 discharges. Of the 9 goals, they have met 7 of them, have not yet made 1 of them, and for 1 no data was available.

Goals met:

- 3% of members incarcerated with a goal of less than 5%;
- 5% of members admitted to acute psychiatric inpatient care with a goal of less than 5%;
- 10% of members received crisis services with a goal of less than 10%;
- 100% of members with stable/permanent housing with a goal of 95%;
- 69% of members engaged in purposeful activity with a goal of 40%;
- 0% of members discharged against client choice with a goal of less than 5%;
- 0% of clients with property management issues with a goal of less than 5%.

Goals in Progress:

- 17% of clients discharged to a higher level of care with a goal of less than 15%;

There were no members discharged from incarceration back to PathPoint's Phoenix House, therefore there was no need for follow-up within 7 days.

Community Supportive Services

Served an averaged 121.7 members with 6.3 new enrollments and 5 discharges. Of the 10 goals, they have met 6 of them, have not yet made 3 of them, and for 1 no data was available or the goal was not measurable.

Goals Met:

- 2% of members admitted to acute psychiatric inpatient care with a goal of less than 5%;
- 100% of members discharged from inpatient admission were followed up within 7 days with a goal of 95%;
- 4% of members received crisis services with a goal of less than 10%;
- 93% of members with stable/permanent housing with a goal of 90%;
- 53% of members engaged in purposeful activity with a goal of 15%;
- 0% of members discharged against client choice with a goal of less than 5%;

Goals in Progress:

- 73% of members discharged to a lower level of care with a goal of 85%;
- 27% of members discharged to a higher level of care with a goal of less than 15%;
- 53% of members with property management issues with a goal of less than 5%.

There was no data on Adult Needs & Strength Assessment (ANSA) completions at this time due to data retention process still in development.

Residential Support Services: El Carrillo, Artisan Court, and Bradley Studios

Served an average of 19.3 clients with 1 new enrollment and 1.3 discharges. Of the 9 goals, they have met 7 of them and have not yet made 2 of them.

Goals Met:

- 3% of clients incarcerated with a goal of less than 5%;
- 100% of clients discharged to a lower level of care with a goal of 85%;
- 0% of clients discharged to a higher level of care with a goal of less than 15%;
- 98% of clients with stable/permanent housing with a goal of 95%;

- 40% of clients engaged in purposeful activity with a goal of 40%;
- 4% of clients admitted to acute psychiatric inpatient care with a goal of less than 5%;
- 5% of clients received crisis services with a goal of less than 10%.

Goals in Progress:

- 17% of clients discharged against client choice with a goal of less than 5%;
- 17% of clients with property management issues with a goal of less than 5%.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

Funding Source	FY 2025-26	Total
General Fund		
State	\$317,259	\$317,259
Federal		
Fees		
Medi-Cal Patient Revenue	\$3,414,579	\$3,414,579
Total	\$3,731,838	\$3,731,838

The above-referenced Agreement is funded with a combination of State and Federal funds. With the transition to CalAIM Payment Reform, the fee-for-service portion of the contract will be funded with Medi-Cal Patient Revenue which primarily consists of Federal funds. The amount of Federal funds is contingent on the client's aid code and the State issued rate for the service. The Non-Medi-Cal portion of the contract is funded by Mental Health Service Act (MHSA) funding. Funding associated with this contract is included in the FY 2025-26 Recommended Budget.

Special Instructions:

Please email one (1) Minute Order and one (1) complete copy of the executed Agreement to David Russo at drusso@sbcbswell.org, Sara Hernandez at sahernandez@sbcbswell.org and the BWell Contracts Division at bwellcontractsstaff@sbcbswell.org.

Attachments:

Attachment A – PathPoint FY 25-26 BC

Authored by:

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