Attachment B

First Amendment to

Agreement with Esri

Amendment 1
To Enterprise Agreement 00306386.0

County of Santa Barbara ("Customer") and **Environmental Systems Research Institute, Inc.** ("Esri") have entered into Enterprise Agreement No. 00306386.0 (the "EA") on August 23, 2022. The parties now amend the EA to add and to remove products, and to update pricing for Option Year 5, as follows:

1. Appendices. The following appendices are updated:

Appendix A—Products and Deployment Schedule; and
Appendix B—EA Fee Schedule

Copies of both are attached hereto and incorporated herein by reference. A summary of the updates made to the appendices is listed here:

- **Updating Pricing of Optional Year 5 from $300,000 to $335,400**
- **Removing the following (all quantities):**
    - ArcGIS Insights for ArcGIS Enterprise
    - ArcGIS Insights for ArcGIS Online
    - ArcGIS Utility Network for ArcGIS Enterprise
    - Business Analyst Web App Standard (Online)
    - Parcel Fabric
    - ArcGIS Professional Level Developer Subscription
- **Adding the following:**
    - 1 ArcGIS Developer Bundle
    - 1 ArcGIS Maps for ArcGIS Online Annual Subscription
    - 1 ArcGIS Spaces for ArcGIS Online Annual Subscription

2. General. All other terms and conditions of the EA shall remain in full force and effect, except as amended herein. The EA and this Amendment are the sole and final agreement of the parties and supersede any previous agreements, understandings, and arrangements relating to such subject matter.

COUNTY OF SANTA BARBARA

Signature: _____

Printed Name: Laura Capps

Title: Chair

Date: 7-15-25

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE, INC.

Signature: A. Merino

Printed Name: Sandra Merino

Title: Sr. Manager, International Contracts

Date: Jun 27, 2025

APPENDIX A
PRODUCTS AND DEPLOYMENT SCHEDULE

Customer may Deploy the EA Products up to the total quantity of licenses indicated below to Customer during the term of this EA.

Table A-1
EA Products—Uncapped Quantities

Product	Total Qty. to Be Deployed
ArcGIS Desktop: Advanced, Standard, Basic (Single and Concurrent Use)	Uncapped
ArcGIS Desktop Extensions: ArcGIS 3D Analyst, ArcGIS Data Reviewer, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Publisher, ArcGIS Schematics, ArcGIS Spatial Analyst, and ArcGIS Workflow Manager (Single and Concurrent Use)	Uncapped
ArcGIS Enterprise: Enterprise and Workgroup (Advanced and Standard)	Uncapped
ArcGIS Enterprise Extensions: ArcGIS 3D Analyst, ArcGIS Geostatistical Analyst, ArcGIS Network Analyst, ArcGIS Schematics, ArcGIS Spatial Analyst, and ArcGIS Workflow Manager	Uncapped
ArcGIS GIS Server: Advanced, Standard, Basic	Uncapped
ArcGIS Enterprise Additional Capability Servers: ArcGIS Image Server, ArcGIS GeoEvent Server	Uncapped
ArcGIS Monitor	Uncapped
ArcGIS Engine	Uncapped
ArcGIS Engine Extensions: ArcGIS 3D Analyst, ArcGIS Geodatabase Update, ArcGIS Network Analyst, ArcGIS Schematics, and ArcGIS Spatial Analyst	Uncapped
ArcGIS Runtime: Lite, Basic, Standard, Advanced	Uncapped
ArcGIS Runtime Analysis Extension	Uncapped

Table A-2
EA Products—Capped Quantities

Item	Rolled-In Qty. (if applicable)	Qty. to Be Deployed	Total
ArcGIS Drone2Map for ArcGIS Online: Term Licenses	0	2	2
ArcGIS Hub Premium: Term License	0	1	1
Site Scan Single Operator License: Single Operator Term License	0	1	1
Site Scan Single Access License: 1 Single Access Term License	0	1	1
ArcGIS Developer Bundle	0	1	1
ArcGIS Maps for ArcGIS Online Annual Subscription	0	1	1
ArcGIS Spaces for ArcGIS Online Annual Subscription	0	1	1

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Product	Number of Subscriptions	Total Number of Named Users	Annual Credits per Named User
ArcGIS Enterprise User Type Term Licenses: Creator User Types - Year 1 (2022) through year 3 (2024)	1	10 Creator User Types 30 Field Worker User Types	0
***ArcGIS Enterprise User Type Term Licenses:** Creator User Types - Option year 4 (2025) and option year 5 (2026)	1	10 Creator User Types 50 Field Worker User Types	0
ArcGIS Online Creator Surge User Types: Organizational Subscription - Year 1 (2022) through year 3 (2024)	1	5 Creator User Types	2,500
***ArcGIS Online Creator Surge User Types:** Organizational Subscription – Option year 4 (2025) and option year 5 (2026)	1	5 Creator User Types	2,500
ArcGIS Online User Types: Organizational Subscriptions - Year 1 (2022) through year 3 (2024)	8	25 Viewer User Types	0
		100 Field Worker User	25,000
		75 Creator User Types	37,500
		-	20 Blocks of 1,000 Additional Service Credits
***ArcGIS Online User Types:** Organizational Subscriptions - Option year 4 (2025) and option year 5 (2026)	8	50 Viewer User Types	0
		150 Field Worker User Types	37,500
		100 Creator User Types	50,000
		-	20 Blocks of 1,000 Additional Service Credits

Option Year 4 must be exercised to exercise Option Year 5

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EA FEE SCHEDULE

The EA Fee is $675,000.00 for years one through three. The EA Fee is in consideration of the EA Products, EA Maintenance, Esri User Conference registrations, and Advantage Program. Premium Support Services (PSS) are optional and not included in the EA Fee.

	Year 1 (August 16, 2022 – August 15, 2023)	Year 2 (August 16, 23 – August 15, 2024)	Year 3 (August 16, 2024 – August 15, 2025)	Total Fee	*Option Year 4 (August 16, 2025 – August 15, 2026)	*Option Year 5 (August 16, 2026 – August 15, 2027)
Annual EA Fee: EA Products and EA Maintenance	$101,300	$126,300	$151,300	$378,900	$161,100	$180,600
Advantage Program	$98,700	$98,700	$98,700	$296,100	$113,900	$119,400
Total EA Fee with Advantage Program	$200,000	$225,000	$250,000	$675,000	$275,000	$335,400

*Option Year 4 must be exercised to exercise Option Year 5

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**Optional - Premium Support Services (PSS)	$18,000	$18,000	$18,000	$54,000	$21,800	$22,600

Customer may exercise the above options by referencing Premium Support Services or the applicable Option Year and the applicable fee referenced in this EA as set forth in Article 5.1 Purchase Orders, Invoicing, Delivery, and Deployment of this Agreement.

Advantage Program annual subscription	100 Advisor Hours 100 Learning & Service Credits
**Optional - Premium Support Services annual subscription	10 incidents
Number of Esri User Conference Registrations per Year	10
Number of Tier 1 Help Desk Callers That May Contact Esri for Tier 2 Support	5
Number of Sets of Backup Media, if Requested	1
Term of EA without option years	Three years from Effective Date

Optional - Esri Premium Support Services (PSS): PSS subscription with a Unlimited/up to 10 premium tech support incidents. PSS provides prioritized incident management and personalized technical support. Premium Support Services complement and extend existing standard technical support options by providing focused industry-centric support. The PSS program has been designed to meet the needs of Esri customers who are developing, implementing, or supporting complex, mission-critical GIS applications.

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- PSS key components include:
  - An assigned Technical Account Manager who acts as your liaison within Esri Support Services and across Esri departments
  - 24/7/365 incident response and work clock
  - Prioritized incident management
  - One-hour response time for all reported PSS issues
  - Daily status updates for all PSS incidents
  - Premium access to My Esri Portal
  - Quarterly review of PSS incidents and service
  - Other benefits exclusive to PSS customers

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