

DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT
DIVISION OF HOUSING POLICY DEVELOPMENT
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ERF 3R Santa Barbara County — Vehicles

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California Interagency Council on Homelessness

ERF-3-R, Application

Part 1 (A): ADMINISTRATIVE INFORMATION

Application Window

- Window #1, 11/3/2023 - 1/31/2024
 Window #2, 2/1/2024 - 4/30/2024
 Window #3, 5/1/2024 - 6/30/2024

*Applications received after 5:00 p.m. on the last day of the application window will be reviewed and evaluated during the following application window. **Note, applications submitted after 5:00 p.m. on 6/30/2024 will not be reviewed.***

Eligible Applicant

Select the eligible applicant's jurisdiction type.

- CoC City County

What is the name of the city or county?

Santa Barbara County

Part 1 (B) Contracting Information

Complete all elements of the below section. This information is required for contracting should this application be chosen for award.

Contractor Information

Contractor Name (the legal entity entering into contract with the State)

County of Santa Barbara

What is the Federal Employer Identification Number (FEIN # or tax id number) for the contractor?

95-6002833

Tax ID Form

gov_taxpayer_id_form.pdf

std204.pdf

Governmental entities will need to submit a GovTIN Tax Form, and Non-governmental entities will need to submit a STD 204 Tax Form. Links to each are below:

GovTIN: [Taxpayer ID Form \(ca.gov\)](#)

STD 204: [STD 204 - Payee Data Record \(ca.gov\)](#)

Who is the best contact person for this contract?

Primary Contact

Lucille	Boss
First	Last

This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)

Job title

job title

Email

Phone

This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)

Secondary Contact

Kimberlee	Albers
First	Last

Job title

job title

Email

Phone

This contact will receive ALL grant related correspondence (inclusive of application, award, contract, office hours, information requests, reporting, etc.)

Contact Person for Reporting

Lucille	Boss
First	Last

Job title

job title

Email

Phone

This contact will ONLY receive grant reporting correspondence (inclusive of guidance, report releases/reminders, report follow-ups).

Authorized Representative

First

Last

Job title

job title

Email

Phone

The Authorized Representative has authority to contract on behalf of the eligible applicant

If this application is funded, what address should the check be mailed to?

Address

Address Line 1

Address Line 2

City

State

Zip Code

Attention to (if applicable):

 This Application uses character limits 

Reaching these limits is not required, however competitive responses will address all parts of each

question asked.

Part 2: PROPOSAL OVERVIEW

Guidance:

In completing this application, applicants must identify the specific encampment that will be prioritized for resolution.

If an applicant proposes to prioritize a large, noncontiguous, or multiple site(s), the encampments may only be addressed through a single application if: (a) the justification for prioritizing the encampments is the same, **and** (b) the demographics and service needs of the residents of the encampments is sufficiently the same that, (c) the same set of services, and service providers, including outreach, interim and permanent housing programs, will be used to resolve the identified people's experience of homelessness in encampments.

Applicant must prepare a separate application for each encampment that does not meet the requirements of (a) – (c).

Proposal Summary

Summarize the proposed Encampment Resolution Fund (ERF) project, including an overview of all key components and/or phases of the project that will be funded in whole or in part with ERF-3-R resources. (1500-character limit)

If funded, ERF-3 would resolve 21 vehicle encampments (clusters of vehicles/RVs that do not typically move) by moving 100 households into interim hsng, and 150 households into permanent hsng during the grant period. Mapping software used countywide by SO teams shows that of the 600+ persons living in vehicles, approx 300 vehicles are concentrated in 21 encamps; 9 of these sites are in/near State ROW. Populations: primarily seniors, families, employed but can't find an affordable unit, and impacted by a series of events (job loss, divorce, medical bills, DV, rent increase) and are homeless for the first time. SB County intends to contract with New Beginnings' Safe Parking Program (NB SPP), the national model to provide outreach, housing navigation, community supports, and retention services. NB SPP has had great success in re-housing this population (over 1,000 households since program inception): service needs are tailored to demographics; most need short-term rental subsidy and do not need ongoing supportive services, and this funding will bridge to longer-term voucher if needed. Detailed letters of support from Caltrans, city, special district, Public Housing Authority, law enforcement, Federal, State, community college, and county leadership affirm the regional commitment to meeting the needs of people who are in encampments through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches.

People Served

Number of people currently residing in prioritized encampment site

306

#

Potential inflow of people into the prioritized encampment site during the grant term.

100

Of people currently residing in prioritized encampment site, how many will be served by this proposal?

300

#

Given the potential for inflow of people into the prioritized encampment site, how many people are projected to be served across the entire grant period?

300

#

Of people projected to be served across the entire grant period, number of people projected to transition into interim housing.

100

#

Of people projected to be served across the entire grant period, number of people projected to transition into permanent housing

150

#

*This should include both people who transition directly into permanent housing **and** people who may first transition into interim housing.*

Is the prioritized encampment site part of a larger encampment area?

Yes No

Encampment Information

1. Briefly describe the characteristics of the people residing within the prioritized encampment site,

including demographics, household compositions, disabilities, and projected service and housing needs. Include how this information was gathered. (1500-character limit)

Mapping software used countywide by SO teams shows approx 300 vehs are concentrated in 21 encamps; 9 of these sites are in/near State ROW (Hwys 217, 101, 154, 1, and 135). Ppl living in veh do not differ throughout the county: HMIS/CES shows seniors, families, employed but can't find aff hsg, ppl impacted by a series of events (job loss, divorce, medical bills, DV, rent increase) and are hmlss for the first time. Veh clients enrolled increased by 20% each year since 2021 (HMIS). SBC intends to contract with New Beginnings' Safe Parking Program (NB SPP) national model to provide SO, hsg navi, comm suppts, and retention svcs. USICH Principles for Addressing Encamps note the need to Develop Pathways to Permanent Hsg and Suppts. Veh encamps are prioritized bc: increase in ppl living in vehs (in 2019 PIT Count, 43% of unshelt in vehs; in 2023, 51%); innovative veh-focused SO efforts and activities are hsg-focused and designed to reach ppl who won't otherwise seek assistance or access hmlss svcs; veh-specific providers focus on protecting the health and well-being of the individuals living in veh encamps as demonstrated by the NB SPP model and staffing; cities throughout SBC report large groupings/encamps comprised of vehs/RVs impacting neighborhoods. NB SPP consistently re-houses this pop in the private mrket: svc needs are tailored to demographics, most need rental subsidy and do not need intensive supportive svcs; this funding will bridge to longer-term voucher if needed

If this proposal seeks to serve a particular target population, specify and describe.

2. Briefly describe physical characteristics of the prioritized encampment site in which the people you are proposing to serve are residing. The description must include the specific location, physical size of the area, the types of structures people are residing in at the site, whether vehicles are present, and any other relevant or notable physical characteristics of the site. (1000-character limit)

The veh/RV encamps to be served by this grant are mostly out of the way of heavily populated residential neighborhoods (in/near a State ROW, near a park, near an airport, on a street with homes on only one side), and some are near svcs (hospital, shopping). On a regional level: South-County has 222/62% ppl in 14 camps, Mid- has 31/10% ppl in 3 camps; and North- has 53/29% ppl in 4 camps. USICH Principles for Addressing Encampments states: Establish a Cross-Agency, Multi-Sector Response; SBC intends to expand such a response to resolve veh encamps, if funded. This is demonstrated by City of SB's commitment to administer funding and implementation in their city, Goleta's commitment to leveraging office space for teams, law enf intent to refer before citing,

3. Why is this encampment site being prioritized? Applicant should identify any distinguishing needs and/or vulnerabilities of the people living in this encampment and/or any health, safety, or other concerns that led the applicant to prioritize this site over other encampments. (1000-character limit)

Justification for prioritizing the encamps is the same (State ROW, neighborhood impacts, and pathway to PH); demographics and svc needs of the residents of the encamps is similar (seniors, families, employed adults, and ppl impacted by a series of events); the same set of svcs, and svc providers, including SO, IH and PH hsnng programs, will be used to resolve the identified ppl's experience of hmlssnss in encamps (NB SPP and other hmlss svc providers who engage ppl living in their vehs have had great success in re-hsnng this population as most need rental subsidy/shorter-term and do not need longer-term/intensive supportive svcs). ERF would expand SO teams and include specialized hsnng locators/landlord (LL) liaisons and hsnng retention specialists to move ppl in veh encamps indoors, and leverage existing hsnng supports and TBRA as a bridge to increased income and/or long-term subsidies, while meeting unique needs of ppl living in vehs (repairs, registration, low-income employment, etc.).

ERF authorizing legislation requires funding be used for "prioritized" encampments. Applicants must, therefore, provide a justification for the prioritization of the encampment proposed to be served. Except in very small communities where it may be possible to justify prioritizing all of a small number of encampments for resolution using this fund source, ERF is not intended to be used to fund a community-wide encampment resolution program.

Attachment: Map

Attachment - Map.pdf

The provided map should clearly indicate the area of the prioritized encampment. The map may also indicate the location of other key service, shelter, and housing resources described in this proposal.

4. Is the prioritized site on a state right-of-way?

No Yes - partially Yes - entirely

Attachment: Caltrans Letter of Support

4. Caltrans ERF Support Letter - County of Santa Barbara - signed.pdf

Projects entirely or partially on a state right-of-way must include a Letter of Support from Caltrans.

- This letter must include confirmation from Caltrans that they are aware of and in support of the ERF project, including the projected timeline, and that they will only take action on that encampment site in collaboration with and at least 2 weeks-notice to the ERF grantee, unless critical circumstances exist when an encampment poses an imminent threat to life, health, safety, or infrastructure and must be immediately addressed.
- This letter should be signed by the local Caltrans Deputy District Director of Maintenance (DDDM) or their designee.
- This letter may also include Caltrans role in the proposal and what Caltrans resources are being leveraged.

Proposal's Outcomes

5. What outcomes does this proposal seek to accomplish by 6/30/2027? Outcomes should be specific, measurable, attainable, relevant, and time-bound (SMART). (1000-character limit)

SBC intends to contract with New Beginnings' Safe Parking Program national model to provide SO, hsng navigation, community suppts, and retention svcs. Teams are projected to serve approx 300 ppl (100 sheltered and 150 housed), measured by HMIS and Fulcrum mapping software through exp deadline. Ppl living in veh encamps are more likely to accept non-congregate shelter in hotel rooms because of their demographics (seniors with mobility concerns, households with children, individuals who need regular access to their veh to go to work). NB SPP has had great success in re-hsng this population (ave of 50 households each year): Most need rental subsidy/shorter-term and do not need longer-term/intensive supp svcs; this funding will bridge to longer-term voucher if needed. Partner jurisdictions have committed to leveraging existing TBRA, office space to save travel time for SO teams, liaising with short-term non-congregate scattered sites, and providing linkages to LLs.

6. What are the primary activities the applicant will implement to achieve each of the proposal's outcomes? (1000-character limit)

Primary activities: veh-focused SO to assist accessing crisis svcs, IH, and PH; Svcs coord for specific demogs (seniors, employed, families) which may include workforce and educ to increase income and acquire/sustain PH, or other svcs needed to sustain hsng such as CA DSS Hous Supp Prog, and direct case mgmt svcs and community supports; RRH, including hsng ID svcs, rental subsidies, security deposits, incentives to LLs, holding fees, hsng search assist, CM and access to other community-based svcs; sys support to improve, strengthen, complement, create regional partnerships for a svcs and hsng delivery system that resolves unsheltered hmlssness; IH in newly developed clinically enhanced congregate shelters, new or existing non-cong shelters, and operations of existing navigation centers and shelters based on demonstrated need that are well suited for eligible ppl; Delivery of PH and innovative hsng solutions, such as unit conversions that are well suited for eligible ppl; and Admin.

7. How will the applicant measure progress towards the proposal's outcomes? (1000-character limit)

This project will serve 300 ppl, with 100 into IH and 150 into PH. Specific goals for increasing income and housing retention will also be measured. A person-served by-name list produced by Fulcrum mapping software and HMIS (consistent with ERF-1 and ERF-2) will be maintained, and progress toward proposed outcomes will be measured in both (documenting movement and progress in specific geographic regions), and reviewed with the SO hsng team and partners on a monthly basis and via reports. Quarterly reports will be presented to Fed, State, SB county, and cities elected leadership via Elected Leaders Forums, which has broad representation from local jurisdictions, county and city staff, and other community stakeholder groups. An annual report on the Encamp Response Program will be presented to the Board of Supervisors of SBC. Interim reporting is done via the local CoC board mtgs, CoC cmte mtgs, Counties-Cities Affordable Hsng Task Force meetings, and other relevant venues.

8. Are there any local ordinances, resources, or other factors that may hinder achieving the proposal's outcomes? If so, how will the applicant navigate these challenges? (1000-character limit)

SBC's Encamp Resolution Strategy (ERS) and Response Protocol provide framework to resolve ve encamps. If funded by ERF, expanded SO hsnng teams and availability of PH through funded rental subsidies, will allow for more immediate response and linkages of encamp residents to positive pathways and outcomes. County and city elected leaders have taken progressive actions to protect tenants and prevent hmlssness, but the impacts of increased rental hsnng costs resulted in an increase in veh hmlssness, esp among families and seniors. Because of the lack of affordable hsnng and rental assistance, as well as the limited spots for vehs/RVs to park during the daytime and overnight, the region has reached a level of intolerance for veh encamps; however, local law enf reaches out to hmlss svc providers prior to citations or action. CalTrans and CHP provide 2-wks' notice, and collab unless critical circumstances exist when an encamp poses an imminent threat and must be immediately addressed.

9. Does this proposal fund a standalone project, or is the proposed project one component of a larger initiative?

Standalone Larger initiative

If it is part of a larger initiative, describe the role and significance of this project in achieving the objectives of the larger initiative. (1000-character limit)

The purpose of the countywide strategy and protocol is to provide increased clarity and coord. around all aspects of encamp. responses and locations, including clusters of vehs throughout the region: roles and responsibilities; coord. and mgmt of limited resources; addressing encamps based on defined criteria; and data collection and estab metrics to measure the effectiveness of the strategy and protocol in reducing encamps. These practices have resolved 95 encamps and housed 52 ppl in the first 18 months of ERF-1, focused on encamps in the transit corridor. The NB SPP national model moves ppl into hsnng quickly; they are expert LL liaisons and retention specialists. The SBC strategy and protocol addresses successful resolution of encamps: increased access to shelter, leveraged hsnng subsidies, new IH and PH units, robust SO and engagement, and sustained funding. Other policies address the needs of specific populations and how those populations are connected to svcs and hsnng.

Centering People

10. Describe how the perspectives of people with lived experience of homelessness meaningfully contributed to the content of this proposal? How will people with lived experience be part of the implementation of this ERF project? If individuals living in the encampment site were included in the development of this proposal, describe how their input was obtained and how that input shaped the proposal. (1000-character limit)

USICH rec's we Engage Encamp Residents to Develop Solutions; NB SPP conducts quarterly client surveys (ave satisfaction score of 89%, 181 surveys). SO teams engage with clients daily, and bring rec's from clients to coordinated SO team mtgs and decision-makers. Lived Exp adv grps also contrib to this proposal. The most requested intervention was RRH-type subsidy to re-enter hsnng. This is particularly the case for persons in veh. Client testimony: "I am so grateful for this prog, bc I have been a hairdresser for 40 years with a full clientele, and couldn't afford to live in SBC but Cora has been an amazing friend/worker to help me get into hsnng, and to be there to talk me through tough times. I feel very blessed to be part of this prog. I let ppl know it's safe and kind which makes a big difference bc when you're hmlss, you feel like everybody looks down at you. Thank God for the program having a place where a 60yo single woman feels safe and capable of getting sleep at night."

11. Briefly describe how the proposal exemplifies Housing First approaches as defined in Welfare and Institutions Code section 8255. (1000-character limit)

SBC and NB SPP align with Hsng First. Clients receiving RRH svcs through the SPP are connected to PH as swiftly as possible, with as few barriers to svc and hsng as possible. Hsng is not contingent on participation in program svcs, sobriety, financial history, criminal record, mental health, lack of rental history, disability, or any other conditions or behaviors. SPP follows the principle that clients must first be able to access a safe place to live before stabilizing other aspects of their lives, reducing harmful behaviors, or increasing income. SPP is a nationally recognized best practice intervention and has been generally accepted as superior to any alternatives in providing shelter and RRH to the vehicular hmlss. SPP is recognized as an evidence-supported model for communities across the country as they combat vehicular hmlssness. The program has housed more than 1,000 individuals to date.

12. Describe how each of the following service delivery practices are incorporated into the outreach, interim shelter (if applicable), and permanent housing aspects of the proposed ERF project: (a) individual participant choice and (b) trauma informed care. (1000-character limit)

NB is a mental health svcs counselling center and provides and engages in TIC traing. NB SPP embraces the idea that ppl need access to basic necessities like a place to live and food to eat before making progress on other goals. Clients choose where they would like to live, and whether or not to participate in svcs. They efficiently connect clients to hsng and to provide them with rent asst to increase income so they can remain housed once asst ceases in accordance with progressive engagement principles. They eliminate barriers to access by meeting the client where they are at by utilizing nonjudgmental, evidence-based techniques and interventions such as motivational interviewing, trauma-focused and client-centered care, and by embracing a harm reduction philosophy that recognizes substance use as a reality and an integrated part of clients' lives. Staff meet clients in encamps, local parks and coffee shops, or in parking lots in order to reduce physical barriers to svc.

13. Describe how harm reduction principles will be incorporated into the outreach, interim housing (if applicable), and permanent housing aspects of this ERF project. (1000-character limit)

NB SPP is committed to the following best practice frameworks: Harm Reduction, hsng first, progressive engagement, rapid resolution, trauma-informed care, participation in CES and HMIS, and CoC participation. The program follows the principle that clients must first be able to access a safe place to live before stabilizing the other aspects of their lives, reducing harmful behaviors, or increasing income. They eliminate barriers to access by meeting the client where they are at – both physically and emotionally – by utilizing nonjudgmental, evidence-based techniques and interventions such as motivational interviewing, trauma-focused and client-centered care, and by embracing a harm reduction philosophy that recognizes substance use as a reality and an integrated part of clients' lives.

14. Describe the services that will be provided to improve people's health, dignity, and safety while they continue to reside within the prioritized encampment site. (1000-character limit)

SBC will act urgently and efficiently while prioritizing the dignity, safety and wellness of ppl experiencing hmlssness within the veh encamp sites. USICH Principles for Addressing Encamps includes Conduct Comprehensive and Coord Outreach, and NB SPP provides svcs including but not limited to rent asst, hsng nav, hsng retention, connection to benefits/employment/primary and behavioral health care, and hsng stabilization case mgmt to help clients transition into and maintain permanent secure hsng. NB SPP comprehensive Hsng Retention Assessment and a Healthcare Needs Assessment aide staff in supporting clients with individual needs and priorities. Utilizing other tools such as SOAR, as well as maintaining long-term relationships with partners such as BeWell, Hospitals/Clinics, IHSS, MediCal-CenCal and Legal Aid put structure in place to improve ppl's health, dignity, and safety while unsheltered, supports clients' long-term hsng stability, and limits returns to hmlssness.

15. Identify what controls are or will be in place to ensure that all ERF-3-R funded parties will not penalize homelessness. The term “penalize homelessness” means to impose, by a governmental unit, criminal or civil penalties on persons who are homeless in a manner that is related to those persons’ engagement in necessary human activities, including sleeping, resting, and eating. (1000-character limit)

Sub-recipient agreements will emphasize not penalizing homelessness, and will embrace a person-centered approach. USICH Principles for Addressing Encampments state communities must Ensure Access to Shelter or Housing Options. SBC’s Encamp Resolution Strategy (ERS) and Response Protocol provided the framework needed to resolve encamps, including veh encamps. In 2023, County and TA providers presented Laws Restricting Survival Behaviors, Constitutional Background, Recent California Case Settlements, Impacts of Infractions, Alternatives to Regulation, and panel (Sheriff, DA, Pub Defender) to educate jurisdictions and prevent penalizing homelessness. Monthly check-in mtgs with funded partners, as well as monthly reports, and coordinated outreach team mtgs, will serve as controls to ensure that all ERF-3-R funded parties will not penalize homelessness.

16. Describe how this proposal considers sanitation services for people residing in the prioritized encampment. This may include but is not limited to non-intrusive, curbside waste removal and access to clean and available bathrooms. (1000-character limit)

Sites provide access to bathrooms, meals, waste receptacles, and transport. USICH Principles for Addressing Encampments recommend communities Create a Plan for What Will Happen to Encampment Sites After Closure. After vehicles/RVs move to safe parking lots and/or PH, partners will provide sanitation svcs and restore the encamp site. NB SPP utilizes community collaboration with local faith-based organizations, law enf, local gov, public and mental health, hsng providers, healthcare providers, shelters, and community and regional non-profits in order to establish and maintain program lots and coordinate RRH svc delivery to clients. NB SPP holds over 30 partnership agreements for program lots, including the newest lot in Lompoc in collaboration with the City of Lompoc. As the only program in the County specifically dedicated to working with the veh hmlss, there is no duplication of svcs with regards to the shelter aspect of the program, rather ownership and care of the spaces.

Part 3: IMPLEMENTATION

Core Service Delivery and Housing Strategies

17. Describe the proposed outreach and engagement strategy, case management, and / or service coordination for people while they are continuing to reside within the encampment site. Quantify

units of service to be delivered including the ratio of staff to people served, frequency of engagement, and length of service periods. (2000-character limit)

SO staff/client ratio focused on veh encamps would be 1:42 (7 SO: 300 served), with additional support from program mgrs, svcs coordinators, hsng locator/LL liaisons, and hsng retention specialists for an overall ratio of 1:17 (18/300). NB SPP staff utilizes a progressive engagement model and not all clients require an equal amount of case mgmt staff time at the same time. NB SPP staffs ppl with lived exp who conduct SO to the veh hmlss on a regular basis. NB SPP's SO strategy is to provide barrier-free access to svcs. Website, marketing, and program materials are available in both English and Spanish and offices and website are both accessible to those with disabilities. NB SPP partners with local agencies and orgs who serve minorities, women, seniors, etc., providing info, presentations, and in-svc presentations at monthly all-agency staff meetings to encourage a two-way dialogue about the svcs provided and populations served, allowing for reciprocal collaboration and referrals.

18. Describe the role of Coordinated Entry in the context of this proposal and how Coordinated Entry policies or processes will support and / or hinder the implementation of this proposal. (1000-character limit)

County of SB serves as CES lead agency, CoC collab app, admin entity, and HMIS lead, facilitates most funding to address hmlssnss, and manages regional SO coord. SB County's ER Coord is part of the CE admin team, and works with SO providers to identify hsng opps and advocate for unsheltered clients. Ppl are prioritized for hsng and svc interventions according to CoC and ESG Written Standards, which prioritize those with the most urgent and severe needs. CE priorit combines assessment results with CoC's policies and procedures to eval level of vulnerability as determined by these assess, and best hsng placement (priority for resources and vacancies at hsng and supp svcs). Case workers have discretion based on subjective criteria such as suitability, client choice, and difficulty of finding and preparing to enter hsng. NB SPP has participated in CES since inception. Staff sits on various CES cmnts and serves as an entry point. Partner jurisdictions participate in CES and HMIS.

19. Describe each of the specific (a) interim housing and (b) permanent housing opportunities that will be used to achieve the proposed outcomes of this ERF project. Demonstrate that any ERF-3-R funded interim housing capacity is either non-congregate or clinically enhanced congregate shelter. (2000-character limit)

NB SPP is a nationally recognized best practice intervention in providing shelter and RRH to the vehicular hmlss. Individuals and families living in veh encamps are more likely to accept non-congregate shelter in hotel rooms because of their demographics (seniors with mobility concerns, households with children, individuals who need regular access to their veh to go to work), and most are prioritized for RRH and will be housed in a scattered site model. Partner jurisdictions have committed to leveraging existing TBRA, office space to save travel time for SO teams, liaising with short-term non-congregate scattered sites, and providing linkages to LLs.

ERF-3 funding expands RRH-type subsidies to meet the needs of veh encamps. This proposal will rely on new and existing non-cong IH projects in a hotel model, and leveraging existing vouchers through a hmlss pref and new PH under dev. SBC's experience with non-cong shelter cabins and Roomkey, ERF-1 and ERF-2 demonstrated that non-cong IH is critical to ending unshelt hmlss and resolving encamps while addl PH opps are developed; local non-cong projects have shown over 50% pathway to PH thus far. As PH is dev through Homekey, LIHTC, and other local investments, clients are also prioritized for Project-Based and Hsng Choice Vouchers. Both local PHAs have a hmlss preference in voucher programs, prioritize PH for PEH, and partner with svc providers to ensure they house and retain residents with supp svcs; this allows us to connect ppl to PH faster. This strong history of partnership led to success and national recognition of EHV utilization in SB County.

20. Demonstrate the applicant's commitment and ability to deliver permanent housing solutions to the people residing in the prioritized encampment, including by providing examples of prior successful efforts to permanently house similarly situated individuals. (2000-character limit)

NB SPP has extensive experience in providing hsg navigation and retention svcs through hmlss svcs programs. NB SPP reduced the time between project start date and hsg move-in date from an average of 86 to 69 days over the past 2 yrs, a nearly 20% decrease. NB SPP has developed relationships with multiple LLs and produced PSAs, to engage new LLs. This helps transition clients more quickly into hsg bc LLs come to NB bc they trust in the svcs and relationships.

NB SPP RRH provides svcs including but not limited to rental assistance, hsg navigation, hsg retention, connection to benefits/ employment/primary and behavioral health care, and hsg stabilization case mgmt to transition clients into and maintain permanent secure hsg. RRH svcs are targeted towards the immediate hsg needs of the most vulnerable and chronically hmlss individuals in SBC, including those referred to the program through the CES. SPP follows best practices including hsg first principles, as well as participating in CES and HMIS. Additionally, the program is a nationally recognized best practice intervention because it has been generally accepted as superior to any alternatives in providing shelter and RRH to the vehicular hmlss. SPP is recognized as an evidence-supported model for communities across the country as they combat vehicular hmlssness. The program has housed more than 1,000 individuals since 2004, and utilizes the Hsng First model, a low barrier hmlss assistance best practice that prioritizes providing permanent hsg to ppl experiencing hmlssness, ending their hmlssness and serving as a platform to pursue personal goals and improve quality of life. Once clients have been housed, stabilized, and connected to longer-term svcs and support to encourage hsg retention, case mgrs utilize a progressive engagement approach, another best practice, to navigate and ultimately overcome barriers that may prevent clients from maintaining their hsg long-term.

21. Describe how this proposal is tailored to meet the needs and preferences of people residing

within the prioritized encampment. (1500-character limit)

NB is a mental health svcs counseling center. NB is committed to seeking out CalAIM funds on an on-going basis; they have credentialed key staff in CenCal Enhanced Case Management and Community Supports, and plan to braid this funding with other existing funding sources to better support clients and assist them with paying for svcs.

SO staff will be supported by program mgrs, svcs coordinators, hshg locator/LL liaisons, and hshg retention specialists. NB SPP staffs ppl with lived exp who conduct SO to the veh hmlss on a regular basis. Budget includes veh-specific svcs like veh repair and license/reg. RRH quickly connects PEH to PH through a tailored package of assistance including time-limited financial assistance and targeted supportive svcs. The RRH svcs provided through the NB SPP, help families and individuals solve the practical and immediate challenges to obtaining permanent hshg while reducing the amount of time they experience hmlssness, avoiding a near-term return to hmlssness, and linking clients to community resources that enable them to achieve hshg stability in the long-term. Hshg First principles provide immediate hshg while offering but not mandating mental health and drug addiction svcs are twice as likely to keep clients housed compared to traditional treatment first programs that require clients to meet mental health and sobriety goals before they are offered permanent hshg.

Where applicable, identify the people, data, evidence, and / or other sources of information that was relied upon for this proposal.

Table 1: Projected Living Situations Immediately Following the Encampment

For people served who exit the encampment, what are the projected Living Situations Immediately Following the Encampment, including but not limited to, permanent housing, interim sheltering, and unsheltered?

Please provide responses in the table below. Add a row for each projected living situation. (250-character limit for each cell)

Briefly Describe Each Projected Living Situation Immediately Following the Encampment	Is This Permanent Housing?	Quantify the Capacity (e.g., number of beds/units, frequency of bed/unit availability)	Prioritized or Set-Aside for ERF-3-R?	Is this living situation funded by ERF-3-R and / or Leveraged Funds?	% of Served Persons Projected to Fall Within This Living Situation
Staying or living with family, temporary tenure	No <small>Yes/No</small>	N/A	Neither <small>Pri/Set-Aside/Neither</small>	Leveraged <small>ERF/Lev/Both</small>	5 <small>%</small>
Emergency Shelter	No <small>Yes/No</small>	N/A	Neither <small>Pri/Set-Aside/Neither</small>	Leveraged <small>ERF/Lev/Both</small>	5 <small>%</small>

Other Interim Housing	No Yes/No	100 households	Set-Aside Pri/Set-Aside/Neither	Both ERF/Lev/Both	30 %
HUD-VA Supportive Housing Program Vouchers (HUD-VASH)	Yes Yes/No	N/A	Prioritized Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	5 %
Continuum of Care Program (CoC)	Yes Yes/No	N/A	Prioritized Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	5 %
Project Based Vouchers	Yes Yes/No	N/A	Prioritized Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	5 %
Housing Choice Vouchers	Yes Yes/No	N/A	Prioritized Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	10 %
HOME Program (HUD)	Yes Yes/No	N/A	Neither Pri/Set-Aside/Neither	Leveraged ERF/Lev/Both	2 %
Other Permanent Housing	Yes Yes/No	N/A	Prioritized Pri/Set-Aside/Neither	Both ERF/Lev/Both	5 %
Tenant Based Rental Assistance (TBRA)	Yes Yes/No	N/A	Prioritized Pri/Set-Aside/Neither	Both ERF/Lev/Both	15 %
Rental Assistance: short-term and RRH	Yes Yes/No	150 households	Set-Aside Pri/Set-Aside/Neither	Both ERF/Lev/Both	50 %

Table 2: Permanent Housing Opportunities

A permanent housing opportunity is a combination of project and/or service provided to an individual with the goal of helping the individual obtain permanent housing. Of course, applicants cannot and do not need to provide every possible scenario; Cal ICH is looking to understand the primary, expected permanent

housing opportunities for people projected to be served by this proposal.

Please provide responses in the table below. Add a row for each projected opportunity. (250-character limit for each cell)

Describe the Permanent Housing Opportunity	Prioritized or Set-Aside for ERF-3-R?	Quantify the Capacity of the Housing and Service Opportunity	Is this Housing Opportunity Funded by ERF-3-R and / or Leveraged Funds?
Rental Assistance (private market, including affordable housing dev)	Set-Aside <small>Pri/Set-Aside/Neither</small>	150 households	Both <small>ERF/Lev/Both</small>
Short-term and Rapid Rehousing (private market, including affordable housing dev)	Set-Aside <small>Pri/Set-Aside/Neither</small>	150 households	Both <small>ERF/Lev/Both</small>
Longer-Term and Permanent Rental Subsidies (scattered site and project-based)	Prioritized <small>Pri/Set-Aside/Neither</small>	50 households	Leveraged <small>ERF/Lev/Both</small>
Permanent Housing Plus Services (scattered site and project-based)	Prioritized <small>Pri/Set-Aside/Neither</small>	25 households	Leveraged <small>ERF/Lev/Both</small>
Supportive Housing (scattered site and project-based)	Prioritized <small>Pri/Set-Aside/Neither</small>	25 households	Leveraged <small>ERF/Lev/Both</small>
Service-Enriched Affordable Housing (1,000+ AH units currently under construction in SBC)	N/A <small>Pri/Set-Aside/Neither</small>	50 households	Leveraged <small>ERF/Lev/Both</small>

22. Describe strategies the applicant will use to ensure that people are not displaced from the prioritized encampment into another unsheltered location. Include strategies that are in addition to/complement the interim shelter and permanent housing opportunities that are part of this proposal. (1000-character limit)

Following SO engagement, SPP lots are a safe alternative to veh encamps, and provide access to basic needs services and connections to programs and housing. NB SPP will work to rapidly connect veh encamp dwellers to PH through RRH. HUD's Brief on RRH informs us that RRH is an intervention informed by a Hsng First approach; programs that provide immediate hsng while offering not mandating mental health and addiction svcs are twice as likely to keep clients housed compared to traditional Tx first programs. RRH connects families and individuals to PH through a tailored package of asst including financial asst and targeted supp svcs. The RRH svcs provided through the NB SPP, help families and individuals solve the practical and immediate challenges to obtaining permanent hsng while reducing the amount of time they experience hmlssness, avoiding return to hmlssness, linking clients to resources to achieve hsng stability. RRH is an essential component of our community's response to hmlssness

23. Describe specific strategies and/or services the applicant will use to prevent returns to unsheltered homelessness among people from the prioritized encampment who are sheltered and housed through this ERF project. Include whether these strategies will be funded with ERF-3-R funds and, if not, what other resources will be leveraged. (1000-character limit)

ERF-3-R will fund Housing Locator/Landlord Liaisons and Housing Retention Specialists to prevent returns to homelessness. They will also link clients to programs: Recent investments in svcs coord and hsng retention, specifically through State HHAP, link ppl to svcs before housing placements. Providers also connect clients with longer-term supports like CA DSS Hsng Supp Prog and CalAIM. ERF-3-R funds will leverage these existing and new resources to prevent returns to homelessness.

24. Describe how this proposal considers and plans for the dynamic nature of encampments including potential inflow of people into the geographically served areas. (1000-character limit)

Ppl living in vehicles often have the ability to move day-to-day, but there may be a change in ability to pay for gas, registration, etc.; early connections and engagement prevent loss of the vehicle through ticketing or major repair costs. NB SPP partners with local orgs for two-way dialogue about the svcs provided and populations served, allowing for reciprocal collaboration and referrals. When initiating resol of a camp, it is critical to simultaneously employ other interventions (ex: signage, regular SO) to prevent re-encamp. County and CoC developed and funded strategies to prevent hmlssness: eviction prevention, incl. dispute resolution and legal svcs and flex prevention fund; flex funding for basic needs to sustain households; risk mitigation and incentive funds; flex hsng subsidy pool through MCP and MediCal expansion; culture of prevention/shelter diversion incl program; low barrier access to treatment and MH support; and earlier discharge planning.

25. Describe how participants in this ERF project will be supported with continued access to, and storage of, their personal property while in the encampment, in interim housing (if applicable), and in permanent housing. (1000-character limit)

SB County has made storage available to ppl moving from encamps into shelter/hsng through its approved and funded Encamp Resolution Strategy and Response Protocol. Designated staff visit encamp sites; if the encamp dweller is present, visits include sorting items for removal/storage. SO teams store property (when removing obstructions and immediate hazards, and when resolving encamps). SB County makes a cart with lock for personal storage available to each person residing in encamps. Items are packed by the owner, supervised by the SO teams. The contracted partner relocates the storage cart to a secure site, and the owner is notified how to access property. A contracted svc provider is available to provide access to retrieve belongings for up to 90 days. After 90 days, any remaining items may be disposed of. Storage and recovery of personal property is at no cost to the individual who owns the property. If funded, this project will also store vehicles/RVs as needed.

26. Describe how participants in this ERF project who have service animals and/or pets will be supported while in the encampment, in interim shelter (if applicable), and in permanent housing. (1000-character limit)

County Animal Services has been a strong partner: presentations to hmlss svc providers, flyers for clients, and shelter while clients are unable to care for animals. SO teams coord in-field support from and alongside animal care programs, including food, certification, vax, and reg. Existing IH and PH offers animal "run" areas, and efforts funded by ERF-3 will continue to support encamps with svc animals and/or pets. Regular training on Hsng First and Fair Hsng is offered to all svc providers, and is communicated to clients, including definitions of assistance animals and obligations of hsng providers and connections to animal care supports. Interim and PH providers may request documentation to support reasonable accommodations; however, there is no legal requirement that the animal be certified or registered. Owners of Svc Animals and Emotional Support Animals may need to meet site/program-specific guidelines and offer documentation to support reasonable accommodation requests.

Budget and Resource Plan

27. State the total amount of ERF-3-R funds requested.

\$7,975,380.00

\$

28. State the estimated dollar value of secured, non-ERF-3-R resources that will help meet this proposal's outcomes.

\$8,274,000.00

\$

29. Identify and describe each leveraged non-ERF-3-R resource and how that specific resource will be used to help meet the proposal's outcomes, including the permanent housing outcomes. (1000-character limit)

Direct service provider personnel will be leveraged through connections with other service providers (SO team referrals, SSVF hsng asst, LL assoc, etc.). CalAIM Hsng Suports will be leveraged for Safe Parking Lot admin. Expansion of IH lots through national SPP model will be dedicated to ppl moving from veh encapms. ERF-3 will support expansion of spaces dedicated to prioritized encamp. Healthcare resources such as CalAIM security deposits/HHIP will be leveraged for RRH. City of SB TBRA will be dedicated to ERF-3. TBRA and Vouchers (with homeless preference) and PH in development/pre-development will be partially dedicated to persons moving from vehicular homelessness. SO provider budgets will require admin support; County ARPA SLRF funding of Encampment Resolution Strategy and City staff funding will support some administrative costs (admin staff, mapping software, storage).

*Applicants are directed to provide a detailed description of other fund sources, and system capacity, that will be leveraged to achieve the outcomes proposed for the ERF-3-R funded project (**especially as it relates to meeting this proposal's permanent housing outcomes**) and, if applicable, to sustain the new programming beyond the end of the grant term.*

This includes prior ERF awards, HUD unsheltered NOFO, and other federal, state, and local funding sources.

Applications will be evaluated with the understanding that communities vary significantly with respect to the current availability of other fund sources that can be used as leverage for their proposed projects and to sustain the projects beyond the grant term.

In the absence of currently available resources, Applicants are encouraged to provide a specific plan for obtaining the funding necessary to sustain their project beyond the grant term if the project is intended to continue.

30. Describe how the proposal is a prudent and effective use of requested funding relative to the number of people it seeks to serve, the types of services and housing to be provided, and any benefits to the community's efforts to address homelessness that will extend beyond the grant term, including ongoing expansion of interim and permanent housing capacity. Include an explanation of how the requested ERF-3-R amount was determined. (1000- character limit)

ERF-3 will provide staffing and financial resources to accelerate, intensify, and focus efforts to address veh encamps and improve housing retention outcomes for the region as a whole. Therefore, when the funding ends – if it is not followed by another funding opportunity or source – it simply means that efforts will have less resources; not that they will cease or that we will discontinue services. The impact of having less resources typically means that it takes a community longer to house people and keep them in housing. NC SPP has long worked with a small staff and is one of the most cost-effective non-profits in the region; typically more than 90% of their income goes directly to program services. NB SPP is committed to seeking out healthcare funds on an on-going basis. They have credentialed key staff in CenCal Enhanced Case Management and Community Supports, and plan to braid this funding with other existing funding sources to better support clients.

Attachment: Standardized Budget

ERF-3-R Budget Template_SantaBarbaraCounty_01.24
SUBMISSION.xlsx

Applicants must use the [ERF-3-R Budget Template](#) available on [box.com](#)

Key Entities and Staff

31. First, describe the implementing organization and specific unit or office within the implementing organization that would administer ERF-3-R. Then, describe their role and primary responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500-character limit)

County of SB Encampment Response Coordinator (.25 FTE): track reports of encampments, deploy response team, coordinate interventions, and plan logistics when closure is recommended; deploys field team, monitors mapping app, and coordinates follow-up actions. The Coord has managed HHAP (2 rounds, approx \$6mil), ARPA SLRF (4 Federal contracts, approx \$4 mil), and ERF-1 (\$2.52 mil, 202 persons served and 53 people housed in the first 18 mos) and ERF-2 (\$6mil, 60 ppl enrolled in the first Q).

Cities: City of SB Homelessness Programs Analyst has 17 years of experience admin approx \$6mi annually in federal CDBG and HOME funds, state funds including PLHA and HEAP, and City Human Services funds and a variety of local funds specifically to address homelessness. This staff person is well-versed in executing sub-recipient agreements, as well as in oversight and monitoring. They are also responsible for: coordination of the city's interdepartmental efforts to address hmlssns; working with partner agencies and svc providers in case mgmt and client advocacy; the city's HMIS tech admin; serving as a governing board member of the CoC; and coordination with hmlss program counterparts. Other cities are committed to participating in order to enhance the svcs and opps available to further regional efforts to address the immediate crisis needs and paths towards safe and stable hsng for people living in encmaps including, SO and engagement, hsng/system nav, IH, and PH.

Table 3: Key Staff

Identify all staff positions (e.g. administrative, programmatic, development etc.) which are integral to this ERF project and to achieving the proposal's outcomes. For each position include the title, whether the position is filled or vacant, the approximate fulltime equivalent (FTE) of the position dedicated to the ERF project, whether the position is funded through ERF-3-R and/or Leveraged (i.e.non-ER-3-R) funds, and a brief description of the duties. Please provide responses in Table 3 below.

Title	Currently Filled Position?	FTE of Staffing for This Proposal	Funded by ERF-3-R and / or Leveraged Funds?	Brief Description of Duties
SBC Encampment Response Coordinator	Yes <small>Yes/No</small>	.25 <small># FTE</small>	Both <small>ERF/Lev/Both</small>	Admin, monitoring, reporting, coordination
City of SB Homeless Programs Analyst	Yes <small>Yes/No</small>	.25 <small># FTE</small>	Both <small>ERF/Lev/Both</small>	Admin, monitoring, reporting, coordination
Program Manager	Partially <small>Yes/No</small>	2.5 <small># FTE</small>	Both <small>ERF/Lev/Both</small>	Project implementation & Staff oversight
Outreach Case Manager and Housing Navigator	Partially <small>Yes/No</small>	7 <small># FTE</small>	Both <small>ERF/Lev/Both</small>	Direct Service through Street Outreach
Services Coordinator	No <small>Yes/No</small>	1.5 <small># FTE</small>	ERF <small>ERF/Lev/Both</small>	Linkages to employment services, Soc Svcs, Behavioral Wellness, etc.
Housing Locator/Landlord Liaison	Partially <small>Yes/No</small>	4 <small># FTE</small>	Both <small>ERF/Lev/Both</small>	Directly responsible for engaging existing and new landlords to expand scattered site housing opportunities
Housing Retention Specialist	No <small>Yes/No</small>	2.5 <small># FTE</small>	ERF <small>ERF/Lev/Both</small>	Focuses on housing placement retention through service linkages and trauma-informed mediation to prevent returns to homelessness

Data Analyst

No

Yes/No

0.5

FTE

ERF

ERF/Lev/Both

Dedicated to HMIS data quality, Fulcrum mapping software oversight, and other reporting

32. First, describe key partners that will be responsible for implementing this ERF project and achieving the proposal's outcomes (e.g. service providers, public agencies, development entities etc.). Then, describe their role and primary responsibilities for this proposal. Finally, if these entities have managed a complex homelessness project or grant, describe how those experiences informed this proposal. (1500-character limit)

NB, cities, and both high-performing Public Housing Authorities will be primary partners. PHAs have both been recognized by HUD, NAHRO, and other industry assoc, and led the nation in EHV utilization and retention. NB has been successful and strategic in leveraging resources to supp ops and address client needs. Since 2012, NB has grown its income by over 585% from \$438,615 to over \$4 million in 2022, due to NB's ability to leverage new sources of gov grants to augment and strengthen its programs. The SPP currently leverages a diverse source of more than \$2 million in other RRH, financial assistance, and SO funds through their SSVF program and other gov funding including City and County of SB and Goleta Human Services and CDBG, City of SB HOME TBRA, CoC, HHAP, CESH, ESG-CV 2, and Whole Person Care, as well as foundation and donor income, and earned income from SPP Manual and training sales. They were one of the first agencies in our CoC to begin participating in RRH activities and in CES when it was first implemented. They have extensive experience in providing hsng navigation and retention svcs through hmlss svcs programs. NB and both the SSVF and Safe Parking Programs specifically have grown in operational and financial capacity each year, and they have recently added a Homeless Services Director, a Program Director, and a Grants Administration Director position to assist with administrative, grant, and financial oversight as the agency continues to grow.

33. Describe specific examples of how Local Jurisdiction(s) and the CoC have collaborated on the design and implementation of this proposal. (1000-character limit)

The County and numerous local jurisdictions, including a co-applicant the City of SB, have collaborated on a detailed budget, projected outcomes, and have made commitments to utilize and leverage permanent housing resources. In addition, letters of support are enclosed with more specific examples from demonstrating collaboration on the design and implementation of this proposal between the County (CES lead agency, CoC collab app, admin entity, and HMIS lead), Caltrans, cities (including a co-applicant and administrator of the grant if received), a special district, Federal and State elected officials, Public Housing Authorities, Sheriff, community college, and County leadership.

Applicants may upload evidence of cross-jurisdictional collaboration such as MOUs, letters of support, or interagency agreements etc. in the field immediately below.

Optional Upload: Evidence of Cross-Jurisdictional Collaboration

Optional Upload - Evidence of Cross-Jurisdictional Collaboration.pdf

34. Identify any entities that have a right to and/or control of the property upon which the encampment site resides. Describe how applicant has engaged with these entities and confirm that each of these entities has committed to allowing the implementation of this proposal. (1000-character limit)

The entities that have a right and /or control of the property upon which the encampment sites reside include the County of Santa Barbara, local cities and Cal Trans for State Right of Way locations. Each entity has committed to allowing the implementation of the proposal. Locations were carefully mapped to verify parcel ownership/ control. All verified entities actively engaged in developing the implementation plan and ERF 3 application including the City of Santa Barbara as a co-applicant. Letters detailing support from each of the entities (City of Santa Barbara, City of Goleta, City of Lompoc, City of Santa Maria, Cal Trans) are included and the County of Santa Barbara Board of Supervisors supported the ERF 3 application and allowing implementation at their meeting on December 12, 2023. The minute order from that meeting is included in the application attachments.

Accelerated Timeline

35. How is your community currently supporting and / or engaging with people residing within the prioritized encampment? (1000-character limit)

Existing SO teams are regularly engaging veh encamps, which has populated the mapping software used to identify encamps. The veh-spec provider currently operates a large caseload ratio. ERF-3 would allow for an expanded team, focused on just the veh encamps identified in this proposal, rather than engaging all vehicles countywide.

36. If this proposal is selected, in advance of receiving funding, what steps will your community take to support the people living in the encampment and swift implementation of this proposal? (1000-character limit)

If this proposal is funded, in advance of receiving funding, the provider would begin recruiting staff and identifying additional units for RRH placements.

Table 4: Project Timeline

Cal ICH should be able to use the project timeline to understand the general parameters of the project and how it will be implemented.

This Standardized Project Timeline Template will not perfectly capture every nuance - that's Ok. However, applicants are strongly encouraged to provide incremental milestones for achieving the interim shelter and permanent housing goals set out in the proposal. For projects that include interim shelter and/or permanent housing development, the timeline should include major development milestones.

Where there is ambiguity, conflict, or silence, use your judgment.

Date	Milestone	Category	Additional Detail for Milestone
3/31/2024	Award Announcement	Project Management	
4/16/2024	Docket subcontracts, subrecipient to begin recruiting for staff	Project Management	Subcontracts for personnel and RRH

4/30/2024	Subcontracts Executed: NBCC SPP and City of Santa Barbara	Project Management	Subcontracts for personnel and RRH
5/31/2024	Subrecipients fully staffed and teams deployed to engage/enroll encampments	Project Management	
6/30/2024	Affordable housing developments opening	Place	438 units in Santa Maria
10/31/2024	Affordable housing development dedicated to PEH opening	Place	34 units in Santa Barbara
6/30/2024	Expansion of Safe Parking Program lots to engage people in vehicle encampments	Place	
9/30/2024	Clients document-ready (eligibility confirmed for housing placements)	People	
12/31/2024	Income increased among clients	People	benefits and earned income to sustain housing placement
6/30/2024	Ongoing: move-ins to scattered sites	People	
6/30/2024	Ongoing: sanitation services following move-ins	Place	
6/30/2024	Daytime navigation center opens to provide services to those not in shelter, including vehicle encampments	Place	downtown Santa Barbara

Table 5: Projected Milestones

Answer the following questions in relationship to January 31, 2024. Cal ICH assumes disbursement will occur approximately 3-6 months after January 31, 2024.

Please provide responses in the table below including the month and year. (15-character limit for each cell)

Outreach to the people residing in the prioritized encampment site began / will begin mm/yyyy.	This proposal will reach full operating capacity in mm/yyyy.	The first planned exit of a person or household from the prioritized encampment will occur in mm/yyyy.	The last planned exit of a person or household from the prioritized encampment will occur in mm/yyyy.
05/2024	09/2024	06/2024	12/2026

CERTIFICATION

Before certifying, applicants are strongly encouraged to review the NOFA.

I certify that all information included in this Application is true and accurate to the best of my knowledge.

Name

Lucille	Boss
First	Last

This does not have to be an authorized representative or signatory.

Title

Email

	ELIGIBLE USE CATEGORY	-5 WORD DESCRIPTION	NAME OF ENTITY OR PART OF PROPOSAL	ERF-3-R PROPOSED BUDGET	LEVERAGED FISCAL SUPPORT	-2 SENTENCE DESCRIPTION
<p><i>This budget template may be slightly modified to meet local needs. Forwarded funding data budget, once approved, will serve as your community's official project budget. Any future changes to this budget must be authorized through the change request process.</i></p> <p><i>Guidance and Use</i></p>	Use drop-downs. See MOFA, III, A.	Enables Cal ICH to immediately understand the line item.	Enables Cal ICH to associate the line item with specific entities or parts of a proposal.	Only ERF-3-R Funds	Not ERF-3-R Funds That Will Be Used to Support this Proposal	Enables Cal ICH to better understand the line item, context, and / or other pertinent information related to the proposed line item.
PERSONNEL COSTS						
	ELIGIBLE USE CATEGORY	Job Title		SALARY	FTE	MONTHS
	Street Outreach	Program Manager	NB SPP	114,750.00	2.50	24
	Street Outreach	Outreach Case Manager and Housing Navigator	NB SPP	94,500.00	7.00	24
	Services Coordination	Services Coordinator (Linkages to employment services, Soc Svcs, BeWell, etc.)	NB SPP	94,500.00	1.50	24
	Delivery of Permanent Housing	Housing Locator/Landlord Liaison	NB SPP	94,500.00	4.00	24
	Delivery of Permanent Housing	Housing Retention Specialist	NB SPP	94,500.00	2.50	24
	Systems Support	Data Analyst (HIMS, mapping software)	NB SPP	101,250.00	0.50	24
	Subtotal - Personnel Costs			18.00	\$ 3,510,000.00	\$ 650,000.00
NON-PERSONNEL COSTS						
				UNIT	RATE	TIME
	Interim Sheltering	Safe parking program lots	Safe Parking Program lot administration (permits, reasons, lot improvements)	-	-	-
	Interim Sheltering	Hotels		-	-	-
	Delivery of Permanent Housing	RRH Flexible Funds: Landlord Incentives, Security Deposit, Utilities, Dis, Clothing, Food	Scattered sites (countywide)	-	-	-
	Delivery of Permanent Housing	PSH units	Scattered sites (countywide)	-	-	-
	Street Outreach	Flexible Client Financial Assistance	Vehicle-related expenses: registration, insurance, gas cards, storage of vehicles/RVs	-	-	-
	Street Outreach	Cellphone, Telephones for SO staff	SO Team	-	-	-
	Street Outreach	Transportation	SO Team	-	-	-
	Street Outreach	Supplies/Equipment	SO Team	-	-	-
	Street Outreach	Training	SO Team	-	-	-
	Street Outreach	Office Space/Operations	SO Team	-	-	-
	Subtotal - Non-Personnel Costs			\$ 4,085,600.00	\$ 124,000.00	
ADMINISTRATIVE COSTS						
	Administrative Costs					
	Subtotal - Administrative Costs			\$ 379,780.00	\$ 100,000.00	
TOTAL BUDGET				\$ 7,975,380.00	\$ 874,000.00	

Superseded by Current Budget

California Department of Transportation

CALTRANS DISTRICT 5
50 HIGUERA STREET | SAN LUIS OBISPO, CA 93401 -5415
(805) 549-3101 | FAX (805) 549-3329 TTY 711
www.dot.ca.gov



January 29th, 2024

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

Caltrans District 5 enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. Caltrans supports the effort to house persons experiencing homelessness in order to provide a safe and reliable transportation network that serves all people and respects the environment.

Caltrans has been actively engaged in efforts to address vehicular homeless encampments since July 2021. Caltrans has regularly participated in community action planning, strategic planning, and collaborative planning meetings and has actively partnered with the County of Santa Barbara, City of Santa Barbara, City of Santa Maria, and City of Lompoc to address homelessness on a regional level.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

- **95 encampments resolved** and **52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide)
- **60 people enrolled** in the first 4 months of ERF-2 implementation (encampments near unsafe waterways, with a focus on persons with behavioral health challenges and other disabling conditions)
- **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count)
- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Since 2003, our community has operated the Safe Parking Program® in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. The current New Beginnings program is the first of its kind and has served as a national model for dozens of communities throughout the country. They connect with populations living in vehicles: seniors, families, people who are employed but can't find an

affordable unit, and people who have been impacted by a series of events (job loss, medical bills, divorce, rent increase, etc.); they work to increase income thorough employment and benefits, and move clients into sustainable housing placements.

Meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for Caltrans, and the County-led outreach services often serve as a primary point of contact for individuals and/or families experiencing vehicular homelessness in Santa Barbara County.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, Caltrans is committed to participating in order to enhance the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in encampments including, acting as a conduit to connect outreach teams with persons experiencing homelessness.

Sincerely,



Sara von Schwind
Deputy District Director, Caltrans District 5
sara.von.schwind@dot.ca.gov
(805) 549-3281


Caltrans ERF Support Letter - County of Santa Barbara


Final Audit Report


2024-01-29


Created:	2024-01-29
By:	Carolyn Norris (s153260@dot.ca.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAASc6Z4S792g_zcqnrFUUtm5JZflE0h-3q


"Caltrans ERF Support Letter - County of Santa Barbara" History

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 Document emailed to Sara von Schwind (sara.von.schwind@dot.ca.gov) for signature 2024-01-29
- 5:06:30 PM GMT

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 Document e-signed by Sara von Schwind (sara.von.schwind@dot.ca.gov)
Signature Date: 2024-01-29 - 5:58:11 PM GMT - Time Source: server

 Agreement completed.
2024-01-29 - 5:58:11 PM GMT



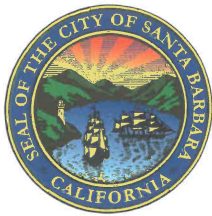
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33. Describe specific examples of how Local Jurisdiction(s) and the CoC have collaborated on the design and implementation of this proposal.

Optional Upload: Evidence of Cross-Jurisdictional Collaboration

Letters of support are enclosed as follows:

1. **City of Santa Barbara:** With the highest number of vehicle encampments in its jurisdiction, the City has committed to administering funds and staff proportional to the number of vehicle encampments and prioritized sites. They have also committed to leveraging significant Tenant Based Rental Assistance (TBRA) to assist in the move from vehicle encampments to permanent housing.
2. **City of Goleta:** The City has committed to leveraging office space for ERF-funded staff to use in order to reduce travel time.
3. **Isla Vista Community Services District:** This Special District next to the University of California Santa Barbara Campus is impacted by vehicular encampments, which include students and university faculty/staff.
4. **City of Lompoc:** The City is committed to expanding Safe Parking Program spaces and access to affordable housing development.
5. **City of Santa Maria:** The City has identified vehicle encampments and will leverage CDBG and HOME funding to move people from vehicle encampments into permanent housing.
6. **Federal:** Congressman Salud Carbajal marked 20 years since the launch of Santa Barbara's first-in-the-nation safe parking program by announcing [the introduction of his bipartisan legislation to unlock federal dollars for similar programs aimed at offering a critical lifeline to people experiencing homelessness](#).
7. **State Senate:** Monique Limón, a former Board Member of New Beginnings, recently presented the agency with a State Senate award to "celebrate the success and commitment to positively impacting our community in Santa Barbara County."
8. **State Assembly:** Gregg Hart, a former County Supervisor, has worked closely with communities countywide to ensure resources are available to resolve encampments through shelter, services, and housing.
9. **Caltrans:** This State agency has confirmed that they are aware of and in support of the ERF project, including the projected timeline, and that they will only take action on that encampment site in collaboration with and with at least two weeks-notice to the ERF grantee, unless critical circumstances exist when an encampment poses an imminent threat to life, health, safety, or infrastructure and must be immediately addressed. The letter has included Caltrans' role in the proposal and what Caltrans resources are being leveraged, and is signed by the local Caltrans Deputy District Director of Maintenance (DDDM).
10. **County of Santa Barbra:** The County received unanimous support from the Board of Supervisors, as detailed in the Minute Order enclosed.
11. **Sheriff:** The Sheriff has committed to continued support of encampment resolution efforts through Safe Parking and Community Resource Deputies' proactive engagement.
12. **Housing Authority of the County of Santa Barbara:** The Countywide PHA works closely with the County and Coordinated Entry System, and has developed a Homeless Preference to prioritize those on the waitlist.
13. **Housing Authority of the City of Santa Barbara:** The City of SB PHA works closely with the City, CoC, County and Coordinated Entry System, and has dedicated units and vouchers to PEH.
14. **Santa Barbara City College:** The Community College is committed to resolving vehicle encampments inhabited by students, faculty, and/or staff.



City of Santa Barbara

City Administrator's Office

SantaBarbaraCA.gov

January 26, 2024

City Hall
735 Anacapa Street
Santa Barbara, CA
93101-1990

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Mailing Address:
P.O. Box 1990
Santa Barbara, CA
93102-1990

Tel: (805) 564-5305
Fax: (805) 897-1993

Re: Encampment Resolution Funding, Round 3

The City of Santa Barbara is pleased to submit this joint application with the County of Santa Barbara for Encampment Resolution Funding, Round 3 (ERF-3-R) to resolve vehicular encampments. This funding is necessary to provide unhoused persons a clear pathway to permanent housing and supportive services needed to retain housing. If funded with ERF-3-R, the City commits to administer the ERF-3-R funds within the City limits in collaboration with the County of Santa Barbara and will subgrant ERF-3-R funds to New Beginnings Safe Parking Program for case management, housing navigation and supportive housing services to people living in vehicular encampments.

The number of people experiencing vehicular homelessness has increased significantly in recent years, in 2019 this population made up 43% of the unsheltered population countywide and in 2023 it was 51%, mainly due to skyrocketing housing costs. Moreover, the City of Santa Barbara is home to the highest percentage of unsheltered persons living in their vehicles in the County – 33% per the 2023 Point-in-Time Count. Additionally, a census of persons living in their vehicles conducted by outreach teams this month supported the PIT Count findings and found that 35% of this population is in the City.

The City has a long history with New Beginnings. The nationally recognized Safe Parking Program began in the City of Santa Barbara when the city amended its Municipal Code to create the Recreational Vehicle Accommodation Program over 20 years ago, which allowed overnight parking with support services and contracted with New Beginnings to operate the program.

The City provides annual support to New Beginnings for the operation of the Safe Parking Program – over \$1 million in the last 10 years. The City also provides 25 overnight parking spaces in 3 City-owned parking lots, and 5 daytime parking spaces in two City lots. Each year, New Beginnings has met or exceeded their housing goals, and in Fiscal Year 22-23 helped house 105 Safe Parking Program clients.

Additionally, the City has provided New Beginnings with federal HOME dollars to provide Tenant Based Rental Assistance, over \$900,000 since 2017, and will execute a new HOME agreement for an additional \$500,000 in TBRA funds, a portion of which will be leveraged to assist with the ERF-3-R program. New Beginnings has demonstrated significant success in administering these funds, having provided rental and security deposit assistance to 131 households.

The City also has a strong working relationship with the County of Santa Barbara, most recently working to implement ERF since Round 1. City staff communicates regularly with the County's Encampment Response Coordinator and actively participates in numerous strategy meetings.

The City of Santa Barbara has actively worked to address homelessness over the years. In Fiscal Year 2022-2023, the City expended \$5.4 million to address the impacts of homelessness including encampment clean up, and responding to calls for services for police and fire. Of that total, more than \$900,000 was spent on the provision of human services by City staff. This same year, the City invested more than \$1.5 million in grants to service organizations to provide shelter, rental assistance, street outreach, case management and prevention services. The City recognizes and implements Housing First principles and the provision of non-punitive, trauma-informed, and culturally appropriate services in its approach to addressing homelessness.



City of Santa Barbara

City Administrator's Office

SantaBarbaraCA.gov

City Hall
735 Anacapa Street
Santa Barbara, CA
93101-1990

Mailing Address:
P.O. Box 1990
Santa Barbara, CA
93102-1990

Tel: (805) 564-5305
Fax: (805) 897-1993

The City also has a long history of providing Affordable Housing funds to acquire and develop housing for people with low- and extremely-low-incomes. In December, the City provided a loan of \$1.28 million to a local affordable housing developer to help acquire a property that will provide 10 transitional housing units with supportive services for homeless families. This month, the City also provided the Housing Authority of the City of Santa Barbara a loan of \$6 million to help purchase a hotel that will provide 33 permanent housing units, which will be coupled with support services. In September, the Housing Authority opened Vera Cruz Village, a 28-unit permanent supportive housing development which was made possible with assistance from the City with \$3.5 million for acquisition and development costs.

The City also has partnered with the Santa Barbara Alliance for Community Transformation (SB ACT) since 2019 to facilitate a Homelessness Collaborative that strengthens communication and coordination among cross-sector agencies, service providers, medical and behavioral health agencies, law enforcement, residents and people with lived-experience of homelessness. This collaborative model was recently expanded to incorporate the neighboring jurisdictions and communities of the southern Santa Barbara County area.

The next phase of this partnership with SB ACT is to open a Daytime Navigation and Workforce Development Center for unhoused persons. The City is currently in the process of securing a 3-year lease and regulatory approvals for a property in downtown Santa Barbara which will provide a one-stop-shop for people to access services and support, including documentation readiness, case management, workforce development and life skill building, housing referrals, health care and mental health support. The City has helped fund the operation of weekly pop-up navigation centers in local parks, City lots and at a local shelter. This new navigation center will make services available on a more consistent basis in a more dignified location – indoors, away from harsh weather elements, and with privacy.

As shown above, the City has made great strides over the years to address homelessness, and it is demonstrated by PIT Counts (decreasing from 1,040 in 2011 to 787 in 2023). However, at 41% of the countywide total, the City of Santa Barbara still has the majority share of the unhoused population. We are also finding that the complexity of needs that we are encountering among people experiencing homelessness requires much more capacity than can be supported with the limited City government resources available.

Given the City's high share of unhoused persons and City's investments to address homelessness, it is important for the City to play a significant role in administering ERF-3-R funds within the City, in coordination with the County. If given the opportunity to implement the proposed Encampment Resolution Fund, Round 3, program, these funds would enable us to build on what we have collaboratively accomplished and obtain additional specialized outreach workers, case managers, housing navigators, supportive housing staff and rapid rehousing funds necessary to address the growing crisis of vehicular homelessness and provide paths towards safe and stable housing.

Sincerely,

Sarah J Knecht
Interim City Administrator

Randy Rowse
Mayor



January 24, 2024

CITY COUNCIL

Paula Perotte
Mayor

Kyle Richards
Mayor Pro Tempore

Stuart Kasdin
Councilmember

James Kyriaco
*Councilmember
District 2*

Luz Reyes-Martín
*Councilmember
District 1*

CITY MANAGER
Robert Nisbet

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

The City of Goleta enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will help resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. Our Neighborhood Services Department's Homeless Services program has identified people living in vehicles as the fastest growing segment of people experiencing homelessness in Goleta. Our hope is to greatly increase the amount of outreach, support and housing navigation provided to these residents.

The City of Goleta has been actively engaged in efforts to address vehicular homeless encampments since 2016. We have developed a plan and a budget to address unsheltered persons in our jurisdiction to better serve populations disproportionately impacted by homelessness, with extensive plans to develop broader strategies for placing people living in vehicles into permanent housing. The City of Goleta has regularly participated in community action planning, strategic planning, and collaborative planning meetings and has actively partnered with the County of Santa Barbara and nonprofit partners such as City Net, Good Samaritan, New Beginnings Safe Parking Program®, Transition House, and Showers of Blessing to address homelessness on a regional level.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa

Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

- 95 encampments resolved and 52 persons moved into permanent housing in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide)
- 60 people enrolled in the first four (4) months of ERF-2 implementation (encampments near unsafe waterways, with a focus on persons with behavioral health challenges and other disabling conditions)
- 60% reduction in Veteran homelessness (2020-2023 Point in Time Count)
- 13% decrease in unsheltered homelessness (2022-2023 Point in Time Count)

We are particularly proud of our partnership with the Safe Parking Program®. Since 2016, our community has operated the Safe Parking Program® in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. The current New Beginnings program is the first of its kind and has served as a national model for dozens of communities throughout the country. They connect with populations living in vehicles: seniors, families, people who are employed but cannot find an affordable unit, and people who have been impacted by a series of events (job loss, medical bills, divorce, rent increase, etc.); they work to increase income thorough employment and benefits, and move clients into sustainable housing placements.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, the City of Goleta is committed to participating to enhance the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in vehicles.

If you have any questions or require further evidence of our commitment to this collaboration, please do not hesitate to contact Mr. Chuck Flacks, City of Goleta Homelessness Services Coordinator, at cflacks@cityofgoleta.org or (805) 690-5125.

Sincerely,



Paula Perotte
Mayor, City of Goleta

cc: City Council; City Manager; Neighborhood Services Director



Marcos Aguilar
DIRECTOR
PRESIDENT

Carrie Topliffe
DIRECTOR
VICE PRESIDENT

Spencer Brandt
DIRECTOR

Kirsten Deshler
DIRECTOR

Olivia Craig
DIRECTOR

Jay Freeman
DIRECTOR

Ela Schulz
DIRECTOR

January 25, 2024

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

The Isla Vista Community Services District enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. Our District has a substantial rate of vehicle homelessness.

The District has been actively engaged in efforts to address vehicular homeless encampments since November 2019. We have hosted a Safe Parking Program lot. Our District has regularly participated in community action planning, strategic planning, and collaborative planning meetings and has actively partnered with the County Community Services Department, Elected Officials Homelessness Forum, the Santa Barbara United Way & Americorps, EarthComb LLC, County Housing Authority, and New Beginnings to address homelessness on a regional level.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

- **95 encampments resolved** and **52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide)
- **60 people enrolled** in the first 4 months of ERF-2 implementation (encampments near unsafe waterways, with a focus on persons with behavioral health challenges and other disabling conditions)
- **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count)
- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)



Marcos Aguilar
DIRECTOR
PRESIDENT

Carrie Topliffe
DIRECTOR
VICE PRESIDENT

Spencer Brandt
DIRECTOR

Kirsten Deshler
DIRECTOR

Olivia Craig
DIRECTOR

Jay Freeman
DIRECTOR

Ela Schulz
DIRECTOR

Since 2003, our county has operated the Safe Parking Program® in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. The current New Beginnings program is the first of its kind and has served as a national model for dozens of communities throughout the country. They connect with populations living in vehicles: seniors, families, people who are employed but can't find an affordable unit, and people who have been impacted by a series of events (job loss, medical bills, divorce, rent increase, etc.); they work to increase income through employment and benefits, and move clients into sustainable housing placements.

Meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for the IVCS and our office staff often serve as a point of contact for individuals and/or families experiencing vehicular homelessness in Isla Vista.

If the County is given the opportunity to implement the proposed Encampment Resolution Fund Round 3, the District is committed to participating in order to enhance the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in encampments including, but not limited to, hosting services centers at our community facilities and implementing street outreach through a potential future parking enforcement program.

Sincerely,
Jonathan Abboud
General Manager

A handwritten signature in black ink, consisting of stylized initials 'JA'.



January 30, 2024

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

The City of Lompoc enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. Our City has the need and is actively working to resolve vehicle encampments.

The City of Lompoc has been actively engaged in efforts to address vehicular homeless encampments for years and since 2021. In 2021, Lompoc Council approved a lease agreement with New Beginnings Counseling Center to operate a Sate Parking Program on city owned property located at 428 North I Street. The lease agreement provides an in-kind contribution of \$24,000 annually. The City has also allocated its HOME consortium funds toward a tenant based rental assistance program that assists populations that are inclusive to seniors, veterans and families living in vehicles obtain permanent housing. Our Community Development Department has regularly participated in community action planning, strategic planning, and collaborative planning meetings and has actively partnered with Good Samaritan Shelters and New Beginnings Counseling Center to address homelessness on a regional level.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

- **95 encampments resolved** and **52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide)
- **60 people enrolled** in the first 4 months of ERF-2 implementation (encampments near unsafe waterways, with a focus on persons with behavioral health challenges and other disabling conditions)

January 30, 2024

Re: Encampment Resolution Fund, Round 3 – Letter of Support

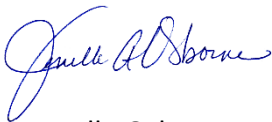
- **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count)
- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Since 2003, our community has operated the Safe Parking Program® in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. The current New Beginnings program is the first of its kind and has served as a national model for dozens of communities throughout the country. They connect with populations living in vehicles: seniors, families, people who are employed but can't find an affordable unit, and people who have been impacted by a series of events (job loss, medical bills, divorce, rent increase, etc.); they work to increase income thorough employment and benefits, and move clients into sustainable housing placements.

Meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for the City of Lompoc and our Community Development, Planning, Code Enforcement, Recreation and Police Departments often serve as a primary point of contact for individuals and/or families experiencing vehicular homelessness in Santa Barbara County.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, the City of Lompoc is committed to participating in order to enhance the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in encampments including, but not limited to, outreach, engagement, housing and housing retention services.

Sincerely,

A handwritten signature in blue ink that reads "Jenelle Osborne". The signature is written in a cursive, flowing style.

Jenelle Osborne
Mayor of City of Lompoc



CITY OF SANTA MARIA
OFFICE OF THE MAYOR
AND CITY COUNCIL
Mayor, Ext. 2204
City Council, Ext. 2205
citycouncil@cityofsantamaria.org

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January 30, 2024

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 - Letter of Support

The City of Santa Maria enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles.

The City of Santa Maria has actively engaged in efforts to address vehicular homeless encampments for several years. We have identified several locations throughout the city in which the vehicular homeless congregate, and we work with several local non-profits to assist with outreach and supportive services. We utilize our city's Community Development Block Grant (CDBG) funding and HOME Investment Partnership (HOME) funding to assist with overnight shelter services as well as provide rental deposit assistance, particularly for those experiencing homelessness. City staff regularly participate in community action planning, strategic planning, and collaborative planning meetings to address homelessness on a regional level.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

- **95 encampments resolved** and **52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide)
- **60 people enrolled** in the first 4 months of ERF-2 implementation (encampments near unsafe waterways, with a focus on persons with behavioral health challenges and other disabling conditions)
- **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count)
- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Since 2003, the local non-profit, New Beginnings, has offered a safe parking program in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. This safe parking program has served as a national model for dozens of communities

throughout the country. They connect with populations living in vehicles, they work to increase income through employment and benefits, and move clients into sustainable housing placements.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, the City of Santa Maria is committed to enhancing the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in encampments including, but not limited to, street outreach and engagement, housing and/or systems navigation, permanent housing, and housing retention services.

Sincerely,

A handwritten signature in blue ink that reads "Alice M. Patino". The signature is written in a cursive style with a large initial "A" and "P".

ALICE M. PATINO
Mayor

COMMITTEE ON TRANSPORTATION
AND INFRASTRUCTURE

COAST GUARD AND MARITIME
TRANSPORTATION, RANKING MEMBER

AVIATION

HIGHWAYS AND TRANSIT

COMMITTEE ON ARMED SERVICES

STRATEGIC FORCES

TACTICAL AIR AND LAND FORCES

COMMITTEE ON AGRICULTURE

GENERAL FARM COMMODITIES, RISK
MANAGEMENT, AND CREDIT



Salud O. Carbajal
24th District, California

January 26, 2024

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WASHINGTON, DC 20515
(202) 225-3601

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CARBAJAL.HOUSE.GOV

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Members of the Grant Committee,

I am writing this letter to enthusiastically support the County of Santa Barbara's application for the Encampment Resolution Funding, Round 3 (ERF-3-R), which will provide a clear pathway to permanent housing and supportive services for those in vehicular encampments. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. As the representative of California's 24th Congressional District, I have been a long-time advocate for innovative housing solutions such as the Safe Parking Program, and I am proud of the services that Santa Barbara County is providing our most vulnerable populations.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

- **95 encampments resolved** and **52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit areas)
- **60 people enrolled** in the first 4 months of ERF-2 implementation (encampments near unsafe waterways, focusing on those with behavioral health/disabling challenges)
- **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count)
- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Therefore, I respectfully ask that Santa Barbara County's funding application be given full and fair consideration, consistent with all relevant rules and regulations. Thank you for your time and attention to this matter and please feel free to contact my district representative at Amisha.DeYoung@mail.house.gov or (805) 730-1710 if you have further questions.

Sincerely,

A handwritten signature in blue ink that reads "S.O. Carbajal".

Salud Carbajal
Member of Congress

CAPITOL OFFICE
STATE CAPITOL, RM. 3092
SACRAMENTO, CA 95814
TEL (916) 651-4019

SANTA BARBARA DISTRICT OFFICE
222 E. CARRILLO ST., STE. 309
SANTA BARBARA, CA 93101
TEL (805) 965-0862
FAX (805) 965-0701

OXNARD DISTRICT OFFICE
300 E. ESPLANADE DR., STE. 430
OXNARD, CA 93036
TEL (805) 988-1940
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California State Senate

SENATOR
MONIQUE LIMÓN

NINETEENTH SENATE DISTRICT



COMMITTEES
BANKING & FINANCIAL INSTITUTIONS
CHAIR

HEALTH

NATURAL RESOURCES & WATER

SPECIAL COMMITTEE ON
PANDEMIC EMERGENCY RESPONSE

JOINT LEGISLATIVE COMMITTEE ON
EMERGENCY MANAGEMENT

SELECT COMMITTEE
ON THE NONPROFIT SECTOR
CHAIR

January 24, 2024

Melinda Grant, Undersecretary
Business, Consumer Services and Housing Agency
California Interagency Council on Homelessness
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

Dear Undersecretary Grant,

I write in support of the grant application submitted by the County of Santa Barbara for Encampment Resolution Funding, Round 3 (ERF-3-R).

This round of funding is important to Santa Barbara County's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their physical and mental wellness needs. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care have a strong record of resolving homelessness throughout the region. This includes the following figures; **95 encampments resolved and 52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide), **60 people enrolled** in the first 4 months of ERF-2 implementation (encampments near unsafe waterways, with a focus on persons with behavioral health challenges and other disabling conditions), a **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count), and a **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count).

The County prioritizes meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches.

Santa Barbara County has a demonstrated history of collaborating with other cities and organizations in the 19th Senate District as they implement state funding for housing initiatives. If awarded this funding, it will enhance services and opportunities available to further efforts in the County in addressing immediate crisis needs and develop paths towards safe and stable housing for people living in encampments including, but not limited to, street outreach and engagement, housing and/or systems navigation, interim housing, and permanent housing.

I respectfully request your full and fair consideration for the County of Santa Barbara's application. Please do not hesitate to contact me or Benjamin Peterson on my staff should you have any questions or concerns.

Sincerely,

MONIQUE LIMÓN
Senator, 19th District

STATE CAPITOL
P.O. BOX 942849
SACRAMENTO, CA 94249-0037
(916) 319-2037
DISTRICT OFFICE
101 WEST ANAPAMU STREET, SUITE A
SANTA BARBARA, CA 93101
(805) 564-1649

EMAIL
Assemblymember.Hart@assembly.ca.gov



COMMITTEES
APPROPRIATIONS
ARTS, ENTERTAINMENT, SPORTS,
AND TOURISM
TRANSPORTATION
WATER, PARKS, AND WILDLIFE
BUDGET SUBCOMMITTEE NO. 5 ON
PUBLIC SAFETY
JOINT LEGISLATIVE COMMITTEE
ON EMERGENCY MANAGEMENT

January 24, 2024

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 (ERF-3-R)

Dear Grant Committee,

As the Assemblymember for the 37th District, I am writing to request your full and fair consideration of the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara. This proposed project will reduce vehicular encampments by providing individuals with a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. Many of these individuals are long-term residents of our community.

In my current role, as well as in my previous role as a Santa Barbara County Supervisor, I have been able to work closely with the County of Santa Barbara's Homeless Assistance Program and Encampment Resolution Team. The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness needs. This fund also helps meet safety needs arising from unsheltered homelessness and individuals' longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care have a proven track record of resolving homelessness throughout the region:

- **95 encampments resolved** and **52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide)
- **60 people enrolled** in the first 4 months of ERF-2 implementation (encampments near unsafe waterways, with a focus on persons with behavioral health challenges and other disabling conditions)
- **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count)
- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Since 2003, our community has been home to the New Beginnings Counseling Center's Safe Parking Program® in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. The current New Beginnings program is the first of its kind and has served as a national model for dozens of

communities throughout the country. New Beginnings provides a safe place for individuals living in vehicles to park while connecting them with resources that empower people to make progress towards moving into permanent housing. Programs like this have contributed greatly to the County's success in reducing homelessness.

Meeting the needs of people who are experiencing homelessness through strategies exemplifying housing first values, along with non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for our community. Thank you for considering the County of Santa Barbara's application for Encampment Resolution Funding, Round 3 (ERF-3-R).

Sincerely,

A handwritten signature in blue ink that reads "Gregg Hart". The signature is written in a cursive, flowing style.

Assemblymember Gregg Hart



County of Santa Barbara

BOARD OF SUPERVISORS

Minute Order

December 12, 2023

Present: 5 - Supervisor Williams, Supervisor Capps, Supervisor Hartmann, Supervisor Nelson, and Supervisor Lavagnino

COMMUNITY SERVICES DEPARTMENT

File Reference No. 23-01195

RE: Consider recommendations regarding Authorize Submission of Encampment Resolution Funding Application to State of California Interagency Council on Homelessness (Cal ICH), as follows:

- a) Authorize the Community Services Director, or designee, acting on behalf of the County of Santa Barbara, to submit an application for up to \$8 Million and all certifications, standard forms, and other related documents to the Cal ICH for the countywide collaborative to be selected for participation in the third round of the California Encampment Resolution Funding Round 3 (CERF-3) program;
- b) Authorize the Community Services Director, or designee, to execute all certifications, standard forms, and a grant agreement in a form substantially similar to the CA Encampment Resolution Funding grant agreement, and other related documents required for the acceptance and administration of CERF-3 State funds; and
- c) Determine the above recommended actions are not the approval of a project that is subject to environmental review under the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15378(b)(5), finding that the actions are organizational or administrative activities of government that will not result in direct or indirect physical changes to the environment.

A motion was made by Supervisor Hartmann, seconded by Supervisor Lavagnino, that this matter be acted on as follows:

a) and b) Authorized; and

c) Approved.

The motion carried by the following vote:

Ayes: 5 - Supervisor Williams, Supervisor Capps, Supervisor Hartmann, Supervisor Nelson, and Supervisor Lavagnino



Office of the Sheriff

SANTA BARBARA COUNTY

STATIONS

Buellton
140 W. Highway 246
Buellton, CA 93427
Phone (805) 686-8150

Carpinteria
5775 Carpinteria Avenue
Carpinteria, CA 93013
Phone (805) 568-3399

Isla Vista
6504 Trigo Road
Isla Vista, CA 93117
Phone (805) 681-4179

Lompoc
3500 Harris Grade Road
Lompoc, CA 93436
Phone (805) 737-7737

New Cuyama
70 Newsome Street
New Cuyama, CA 93254
Phone (661) 766-2310

Santa Maria
812-A W. Foster Road
Santa Maria, CA 93455
Phone (805) 934-6150

Solvang
1745 Mission Drive
Solvang, CA 93463
Phone (805) 686-5000

Sheriff - Coroner Office
66 S. San Antonio Road
Santa Barbara, CA 93110
Phone (805) 681-4145

Main Jail
4436 Calle Real
Santa Barbara, CA 93110
Phone (805) 681-4260

Northern Branch Jail
2301 Black Road
Santa Maria, CA 93455
Phone (805) 554-3100

COURT SERVICES CIVIL OFFICES

Santa Barbara
1105 Santa Barbara Street
P.O. Box 690
Santa Barbara, CA 93102
Phone (805) 568-2900

Santa Maria
312 E. Cook Street, "O"
Santa Maria, CA 93456
Phone (805) 346-7430

HEADQUARTERS
P.O. Box 6427 4434 Calle Real Santa Barbara, California 93110
Phone (805) 681-4100 Fax (805) 681-4322
sbsheriff.org

January 30, 2024

BILL BROWN

Sheriff - Coroner

CRAIG BONNER

Undersheriff

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

The Santa Barbara County Sheriff's Office enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. Through our proactive patrols and calls for service from our constituents, the Sheriff's Office has seen the increase in unsheltered persons living in their vehicles and the limited areas of support our county can offer.

For the past few years, the Sheriff's Office has been actively engaged in efforts to address vehicular homeless encampments. We have supported our county's Safe Parking Program lot program and also had our Community Resource Deputies (CRD) and law enforcement line staff proactively work alongside our encampment teams to identify and offer assistance to our unsheltered communities, specifically those living in vehicles. Personnel from the Sheriff's Office have regularly participated in community action planning, strategic planning, and collaborative planning meetings and has actively partnered with multiple nonprofits to address homelessness on a regional level.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara

and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

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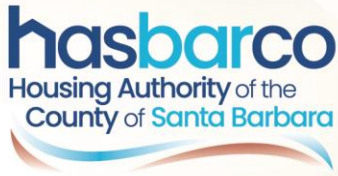
Meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for the Sheriff's Office and our sheriff's deputies who often serve as the first point of contact for individuals and/or families experiencing vehicular homelessness in Santa Barbara County.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, the Sheriff's Office is committed to participating in order to enhance the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in encampments including, but not limited to, proactive patrols, leveraging our connections to other team members including Social Services, deploying our Crisis Intervention Teams (CIT) where appropriate and continuing our collaborative and successful working relationship with our county's Homeless Encampment Response team.

Sincerely,

A handwritten signature in black ink, appearing to read "Brad Welch", with a small number "42061" written below it. The signature is enclosed in a thin black rectangular border.

Brad Welch, Commander
Santa Barbara County Sheriff's Office
South County Operations Division



Administrative Office
 815 West Ocean Avenue • Lompoc, CA 93436
 P.O. Box 397 • Lompoc, CA 93438-0397
 O 805.736.3423 F 805.735.7672
 TDD 800.545.1833 Ext. 594

hasbarco.org   

January 26, 2024

California Interagency Council on Homelessness (Cal ICH)
 Encampment Resolution Funding (ERF) Program
 801 Capitol Mall, Suite 601
 Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

The Housing Authority of the County of Santa Barbara (HASBARCO) enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. HASBARCO recognizes the serious issue of people living in their vehicles. These individuals are less visible but nevertheless a significant portion of the homeless population and in need of resources. Staff have also noticed, anecdotally, increasing numbers of Senior citizens who are living in vehicles, contacting our offices, desperate for housing. Often, there is a 3 to 5 year wait for selection on a Housing Choice Voucher list.

HASBARCO has been actively engaged in efforts to address vehicular homeless encampments since the inception of the Safe Parking Program, developed by New Beginnings. We have developed a Homeless preference for our Housing many of our Housing Communities and our Housing Choice Voucher program (HCV). We are also active developers of permanent supportive housing. In addition, we have an aggressive Housing Navigation program. Last year, representatives from our agency spoke at the National Alliance to end Homelessness Conference in Washington D.C. to highlight the model of the strong relationship between community partners and the Coordinated Entry System. Executive staff of HASBARCO hold seat on the COC Board. It is these relationships that make Community partners such as New Beginnings successful in their mission. HASBARCO has regularly participated in local community action planning, strategic planning, and collaborative planning meetings on a regular basis to address these issues.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
Page Two


- **95 encampments resolved** and **52 persons moved into permanent housing** in the first 18 months of ERF-1 implementation (encampments along the dangerous transit corridor countywide)
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- **60% reduction in Veteran homelessness** (2020-2023 Point in Time Count)
- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Since 2003, our community has operated the Safe Parking Program® in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. The current New Beginnings program is the first of its kind and has served as a national model for dozens of communities throughout the country. They connect with populations living in vehicles: seniors, families, people who are employed but can't find an affordable unit, and people who have been impacted by a series of events (job loss, medical bills, divorce, rent increase, etc.); they work to increase income through employment and benefits, and move clients into sustainable housing placements.

Meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for the HASBARCO and our Housing management and Housing Choice Voucher and Housing Navigation teams often serve as a primary point of contact for individuals and/or families experiencing vehicular homelessness in Santa Barbara County.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, the Housing Authority of the Housing is committed to participating in order to enhance the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in encampments including, but not limited to, housing engagement and education assertive housing navigation and a dedication to placement in permanent supportive housing as supply allows.

Sincerely,

DocuSigned by:

0623F5FA6383407
Robert P. Havlicek Jr.
Executive Director,
Housing Authority of the County of Santa Barbara



January 24, 2024

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

The Housing Authority of the City of Santa Barbara (HACSB) enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. HACSB is committed to resolving the crisis of homelessness in our community, and vehicular homelessness is of particular concern because of its prevalence within our jurisdiction, the City of Santa Barbara.

The Housing Authority of the City of Santa Barbara has been actively engaged in efforts to address vehicular homeless encampments since at least 2006, when our organization developed the City's first permanent supportive housing development. Our involvement in regional efforts to address the impacts of unsheltered and vehicular homelessness have included a longstanding collaboration with our local Safe Parking Program, in which we have provided mainstream resources, such as long-term rental subsidies, as well as other types of support, such as one-time emergency grant funds, to support families and individuals struggling to overcome vehicular homelessness. Most notably, our efforts have included the development of a total of five permanent supportive housing sites located within the City of Santa Barbara. The Housing Authority has regularly participated in community action planning, strategic planning, and collaborative planning meetings, and has actively partnered with a wide variety of local homeless-serving organizations, such as Transition House, PATH, New Beginnings, Rescue Mission, City Net, SBACT, and Good Samaritan Shelter Services, to address homelessness on a local and regional level.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness, and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

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- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Since 2003, our community has operated the Safe Parking Program® in cooperation with numerous local churches, governmental and non-profit agencies, and businesses. The current New Beginnings program is the first of its kind and has served as a national model for dozens of communities throughout the country. They connect with populations living in vehicles: seniors, families, people who are employed but can't find an affordable unit, and people who have been impacted by a series of events (job loss, medical bills, divorce, rent increase, etc.); they work to increase income thorough employment and benefits, and move clients into sustainable housing placements.

Meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for HACSB and our Resident Services and Housing Management teams, who often serve as a primary point of contact for individuals and/or families experiencing vehicular homelessness in Santa Barbara County.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, the Housing Authority of the City of Santa Barbara is committed to participating in order to enhance the services and opportunities available to further the regional efforts to address immediate crises and paths towards safe and stable housing for people living in encampments, including, but not limited to, providing rental assistance, supportive services, and/or permanent supportive housing to those in our community who are being impacted in this way. Our average wait time from application to housing about 3 to 5 years for the regular voucher program, but with our special needs preferences we would be able to provide assistance for this population on more expedient time frame.

Sincerely,

HOUSING AUTHORITY OF THE
CITY OF SANTA BARBARA



Rob L. Fredericks
Executive Director/CEO

January 30, 2024

California Interagency Council on Homelessness (Cal ICH)
Encampment Resolution Funding (ERF) Program
801 Capitol Mall, Suite 601
Sacramento, CA 95814

Re: Encampment Resolution Fund, Round 3 – Letter of Support

Santa Barbara City College (SBCC) enthusiastically supports the Encampment Resolution Funding, Round 3 (ERF-3-R) application submitted by the County of Santa Barbara, which will resolve vehicular encampments by providing a clear pathway to permanent housing and supportive services needed to retain housing. In the 2023 Point-in-Time Count, 51% of the unsheltered persons counted in the county were living in their vehicles. SBCC's Campus Safety and Emergency Response team occasionally comes across vehicle encampments and our Basic Needs Center often works to support housing insecure students, many living in their vehicles. As a college, we are interested in working to find sustainable solutions that align with our mission to provide a diverse learning environment and opportunities for students to enrich their lives, advance their careers, complete certificates, earn associate degrees, and transfer to four-year institutions.

SBCC has been actively engaged in efforts to address vehicular homeless encampments since our inception. We have considered partnering with the City of Santa Barbara and the New Beginnings Safe Parking Program as we have several unused parking lots after educational hours. In addition, SBCC through our Basic Needs Program, has recently been awarded funding to provide comprehensive support for housing insecure students including hiring dedicated staff. We believe that we are in an ideal situation to further partner with the County of Santa Barbara to support the houseless populations at SBCC and to provide pathways to academic success and long term, stable housing.

The Encampment Resolution Fund is important to the region's continued efforts to ensure the wellness and safety of people experiencing homelessness in encampments, including their immediate physical and mental wellness and safety needs arising from unsheltered homelessness and their longer-term needs addressed through a path to safe and stable housing. The County of Santa Barbara and the Santa Maria-Santa Barbara Continuum of Care has a proven track record of resolving homelessness throughout the region:

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- **13% decrease in unsheltered homelessness** (2022-2023 Point in Time Count)

Additionally, in a recent study conducted at SBCC through the #realcollegeCA initiative, of the SBCC students who responded

- 3.8% (32/850) reported living in a camper
- 3.3%(29/852) reported living outside

- 5.8% (45/850) reported living in a closed area not meant for human habitation (such as a car, truck, abandoned building, etc.)

Meeting the needs of people who are experiencing homelessness through strategies exemplifying Housing First values and non-punitive, trauma-informed, and culturally appropriate approaches is an important priority for the SBCC and our Basic Needs and Campus Safety teams often serve as a primary point of contact for individuals and/or families experiencing vehicular homelessness in Santa Barbara County.

If given the opportunity to implement the proposed Encampment Resolution Fund Round 3, SBCC is committed to participating in order to enhance the services and opportunities available to further the regional efforts to address immediate crisis needs and paths towards safe and stable housing for people living in encampments including, but not limited to, outreach and engagement, systems navigation, and housing retention services.

Sincerely,



Paloma Arnold

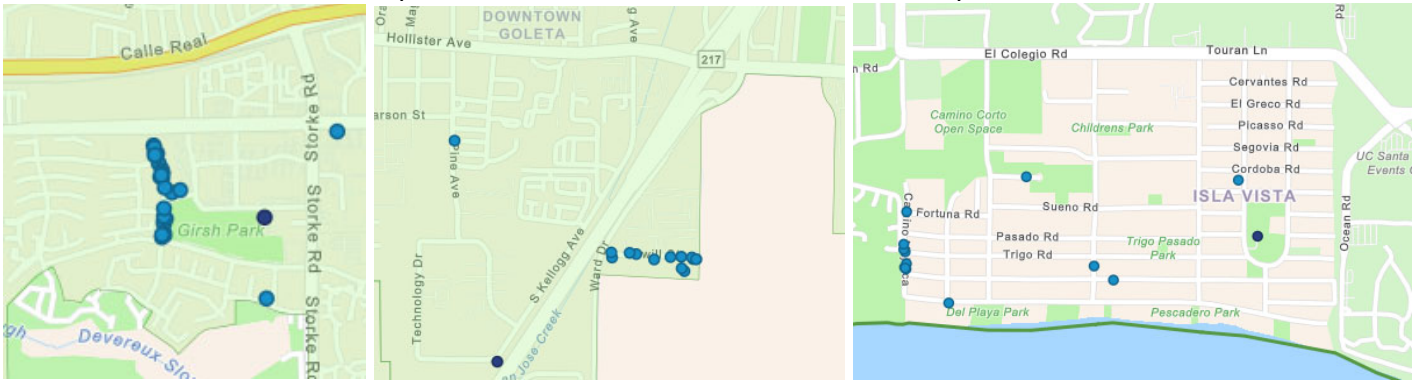
Assistant Superintendent / Vice President, Student Affairs

Part 2: PROPOSAL OVERVIEW | Attachment: Map

Fulcrum mapping software distinguishes vehicle encampments (RV/vehicles found in clusters and do not move day-to-day) in blue; light blue signifies engagement and dark blue signifies enrollment. Yellow roads signify Caltrans ROW. The maps below show vehicles/RV encampments (clusters that do not move day-to-day); singular vehicles/RVs that move from place to place are not included in this proposal.

South Santa Barbara County: 14 encampments

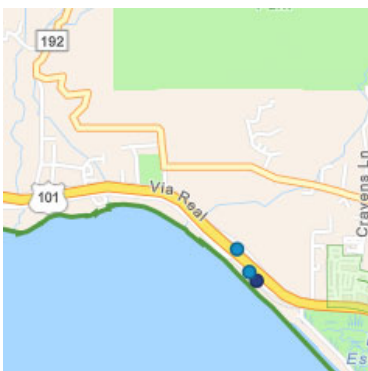
Goleta: 50 vehicles in 2 encampments & Isla Vista: 15 vehicles in 2 encampments



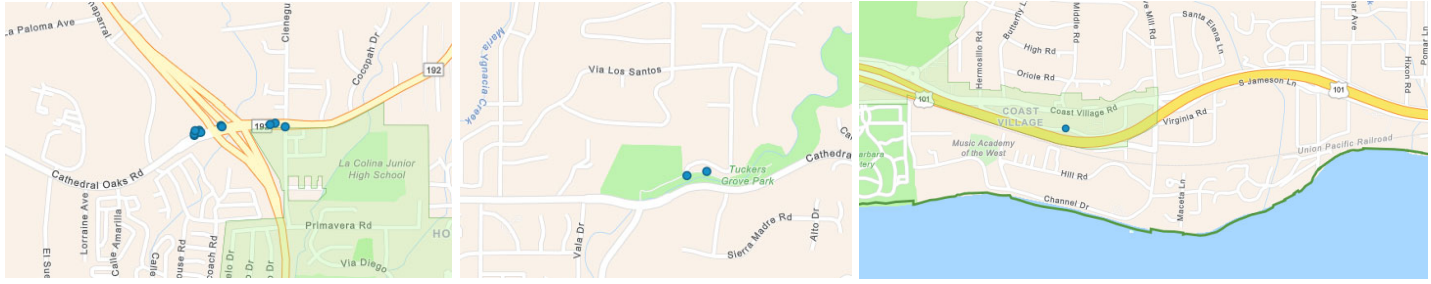
Santa Barbara: 127 vehicles in 6 encampments



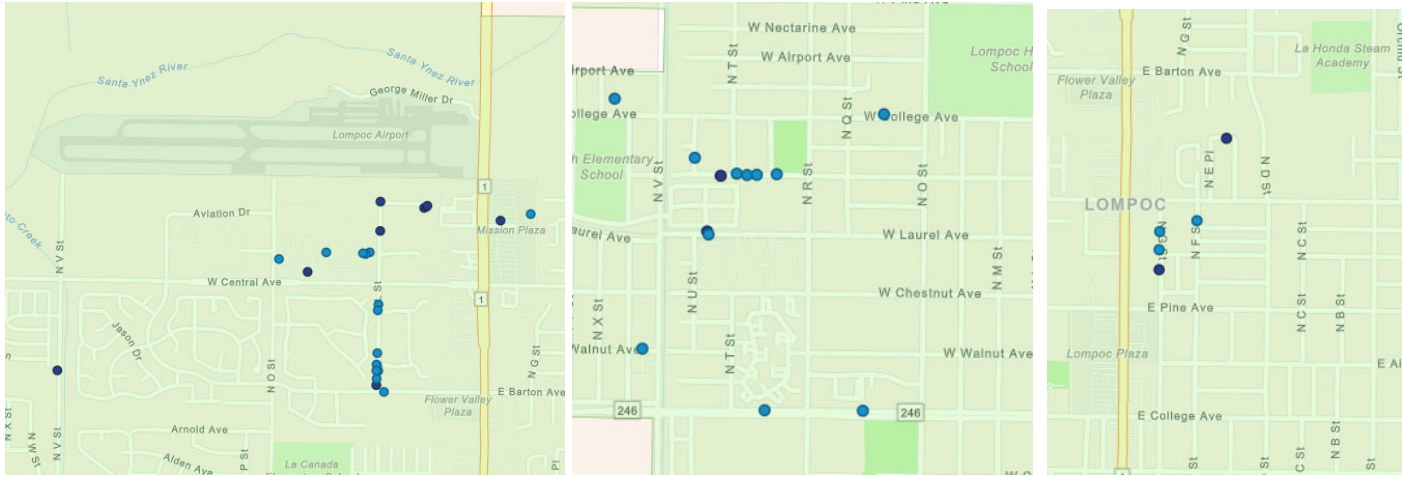
Carpinteria/Summerland: 3-5 vehicles in 1 encampment



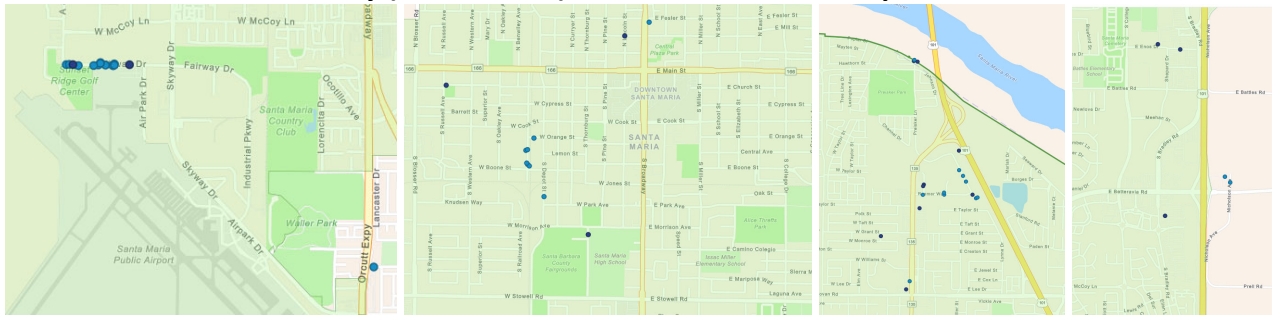
Unincorporated (County): 18-25 vehicles in 3 encampments



Mid Santa Barbara County (Lompoc): 31 vehicles in 3 encampments



North Santa Barbara County (Santa Maria): 53 vehicles in 4 encampments





California Department of
**Housing and Community
Development**

ERF Budget Change Request Form

**This budget change request was submitted
on 2/3/2025 6:11 AM**

Introduction

Please select from the list of jurisdictions
Santa Barbara County

The selected jurisdiction is associated with the following ERF award(s). Select the award(s) for which you are submitting this budget change request:

ERF-2R award in the amount of \$6,000,000.00
No

ERF-3R award in the amount of \$7,975,380.00
Yes

Please confirm the selections are accurate before proceeding in this form.

ERF-3R Budget Change Request

Answer all of the questions below. Responses should be concise and provide specific details explaining any proposed changes to funding and/or project plans.

Generally, the effective date is the date this form is submitted, however, in unique circumstances HPD Homelessness Grants will consider approving retroactive effective dates.

What date are you requesting that the revised budget be effective?
1/31/2025

If you would like this date to be retroactive, please explain why.
N/A

Are you requesting an expedited review?
No

Provide a proposed budget below.
NBCC CERF Budget Amendment.xlsx

New Proposed Budget for ERF-3R funds by Eligible Use

Category

Rapid Rehousing

Rapid rehousing, including housing identification services, rental subsidies, security deposits, incentives to landlords, and holding fees for eligible persons, housing search assistance, case management and facilitate access to other community-based services.

New Proposed Budget
\$0.00

Previously Approved Budget
\$0.00

Operating Subsidies

Operating subsidies in new and existing affordable or supportive housing units, emergency shelters, and navigation centers. Operating subsidies may include operating reserves.

New Proposed Budget
\$0.00

Previously Approved Budget
\$0.00

Street Outreach

Street outreach to assist eligible persons to access crisis services, interim housing options, and permanent housing and services.

New Proposed Budget
\$2,363,570.00

Previously Approved Budget
\$2,282,350.00

Services Coordination

Services coordination, which may include access to workforce, education, and training programs, or other services needed to improve and promote housing stability for eligible persons, as well as direct case management services being provided to persons.

New Proposed Budget
\$283,500.00

Previously Approved Budget
\$283,500.00

Systems Support

Systems support for activities that improve, strengthen, augment, complement, and/or are necessary to create regional partnerships and a homeless services and housing delivery system that resolves persons' experiences of unsheltered homelessness.

New Proposed Budget

Delivery of Permanent Housing

Delivery of permanent housing and innovative housing solutions, such as unit conversions that are well suited for eligible persons.

New Proposed Budget

Prevention and Shelter Diversion

Prevention and shelter diversion to permanent housing, including flexible forms of financial assistance, problem solving assistance, and other services to prevent people that have been placed into permanent housing from losing their housing and falling back into unsheltered homelessness. This category is only available to serve people who were formerly residing in the prioritized ERF encampment site.

New Proposed Budget

Interim Sheltering

Interim sheltering, limited to newly developed clinically enhanced congregate shelters, new or existing noncongregate shelters, and operations of existing navigation centers and shelters based on demonstrated need that are well suited for eligible persons.

New Proposed Budget

\$101,250.00	\$4,053,675.00	\$0.00	\$793,605.00
Previously Approved Budget	Previously Approved Budget	Previously Approved Budget	Previously Approved Budget
\$101,250.00	\$4,228,500.00	\$0.00	\$700,000.00

Improvements to Existing Emergency Shelters

Improvements to existing emergency shelters to lower barriers, increase privacy, better address the needs of eligible persons, and improve outcomes and exits to permanent housing.

Administrative Costs

Up to 5% of grant funds may be applied to administrative costs. Administrative costs incurred by the city, county, continuum of care, to administer its program allocation.

New Proposed Budget
\$0.00

New Proposed Budget
\$379,780.00

Previously Approved Budget
\$0.00

Previously Approved Budget
\$379,780.00

Budget Change Request Total

Total New Proposed Budget
7,975,380.00

Total Previous Budget
7,975,380.00

Reason for the Request and Resulting Change

What prompted the need for this change?

With programming just over 6 months in development, we want to adjust accordingly to better serve the population and ensure funds are dedicated and spent where we are seeing the most need.

At the program level, what will change if this budget change request is approved?

Programmatically, what will be eliminated, reduced, or augmented from the previously approved budget?

With the demand to increase staffing in a short period of time, there has been challenges with hiring, however, the program currently can sustain with the housing staff it has gained and could best use a portion of staffing toward Flex funds for SO. Staffing was Higher and program implementation was lower than anticipated.

Programmatically, what will be added, expanded, or augmented in the newly proposed budget?

With growth of the program and to ensure there is adequate coverage throughout the county- new office space and safe parking lots are being opened in new regions. Current expenses demonstrate a clear need for more Flex funds to support individual needs like car registration, repairs, gas. Many of our clients have zero or very little income. They need to be able to operate their vehicles so that they can move out of the encampments, drive to job interviews, housing appointments, etc. It is also their shelter of course. There was an insufficient amount allocated in the budget for this. Those costs are crucial to ensure a pathway to housing.

Certify and Submit

Please provide any additional comments

The Original grant identified 300 vehicles in 21 "clusters' throughout the county- since program start, vehicles have moved from their original locations causing some clusters to no longer exist. Vehicles are followed and new clusters emerge, sometimes with newly identified vehicles. We want to confirm the program is able to support the new areas and new vehicles even though they are not a part of the original groups. is this appropriate?

Title

Encampment Response Coordination Manager

Name

Katherine Soto-Vasquez

Phone

(805) 284-7238

Email

ksotovasquez@countyofsb.org

Santa Barbara County certifies that all information included in this form is true and accurate to the best of their knowledge.

Yes



CA Encampment Resolution Fund - Round 3 (CERF-3)

Project Budget - Expenses

Project Title Encampment Response Outreach Program
 Applicant Name New Beginnings

Budget Term: June 4, 2024 - December 31, 2026
***CERF-3: 50% must be expended by June 30, 2025**

CERF-3 Award

Expense	Total Program Budget	New Beginnings: County CERF-3	Change Amount	New Budget Amount	Other: City of SB CERF-3	Other: County CERF-3	Other Funding Sources
Salary (including Benefits) FTE \$							
Total Labor Budget	3,510,000.00	2,116,125.00		1,644,300.00	1,393,875.00	-	-
Street Outreach: Program Manager	\$ 114,750.00 2.5	\$ 573,750.00	\$ 344,250.00	\$ 344,250.00	\$ 229,500.00		
Street Outreach: Outreach Case Manager and Housing Navigator	\$ 94,500.00 7	\$ 1,323,000.00	\$ 756,000.00	\$ (297,000.00) 459,000.00	\$ 567,000.00		
Services Coordination: Services Coordinator (linkages to employment services, Soc Svcs, BeWell, etc.)	\$ 94,500.00 1.5	\$ 283,500.00	\$ 189,000.00	\$ 189,000.00	\$ 94,500.00		
Delivery of Permanent Housing: Housing Locator/Landlord Liaison	\$ 94,500.00 4	\$ 756,000.00	\$ 472,500.00	\$ (118,125.00) 354,375.00	\$ 283,500.00		
Delivery of Permanent Housing: Housing Retention Specialist	\$ 94,500.00 2.5	\$ 472,500.00	\$ 283,500.00	\$ (56,700.00) 226,800.00	\$ 189,000.00		
Systems Support: Data Analyst (HMIS, mapping software)	\$ 101,250.00 0.5	\$ 101,250.00	\$ 70,875.00	\$ 70,875.00	\$ 30,375.00		
	\$ -						
Total Client Services and Direct Assistance Street Outreach Budget	100,000.00	100,000.00		150,000.00	-	-	-
Flexible Client Financial Assistance: Vehicle-related expenses: registration, insurance, gas cards, storage of vehicles/RVs	\$ 100,000.00	\$ 100,000.00	\$ 50,000.00	\$ 150,000.00			
	\$ -						
Total Interim Sheltering Budget Budget	700,000.00	700,000.00		793,605.00	-	-	-
Safe Parking Program lot administration (permits, restrooms, lot improvements)	\$ 200,000.00	\$ 200,000.00	\$ 25,000.00	\$ 225,000.00			
Interim Housing (example: hotels, non-congregate shelter)	\$ 500,000.00	\$ 500,000.00	\$ 68,605.00	\$ 568,605.00			
Total Delivery of Permanent Housing Budget	3,000,000.00	3,000,000.00		3,000,000.00	-	-	-
Rental Assistance/Rapid Rehousing Flexible Funds: Landlord Incentives, Security Deposit, Utilities, IDs, Clothing, Food	\$ 3,000,000.00	\$ 3,000,000.00		\$ 3,000,000.00			
	\$ -						
Total Program Implementation Budget	285,600.00	285,600.00		613,820.00	-	-	-
Cellphones/Telephones for SO staff	\$ 21,600.00	\$ 21,600.00	\$ 63,720.00	\$ 85,320.00			
Transportation	\$ 120,000.00	\$ 120,000.00		\$ 120,000.00			
Supplies/Equipment	\$ 24,000.00	\$ 24,000.00	\$ 76,000.00	\$ 100,000.00			
Training	\$ 24,000.00	\$ 24,000.00	\$ 25,710.00	\$ 49,710.00			

Office Space/Operations	\$ 96,000.00	\$ 96,000.00	\$ 162,790.00	\$ 258,790.00			
Other (specify below)	\$ 379,780.00	\$ 189,890.00		\$ 94,945.00	\$ 94,945.00	\$ -	
	\$ -						
Administrative Costs	\$ 379,780.00	\$ 189,890.00		\$ 189,890.00	\$ 94,945.00	\$ 94,945.00	
Total Expenses	\$ 7,975,380.00	\$ 6,391,615.00		\$ 6,391,615.00	\$ 1,488,820.00	\$ 94,945.00	\$ -