



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Behavioral Wellness  
**Department No.:** 043  
**For Agenda Of:** June 27, 2023  
**Placement:** Administrative  
**Estimated Time:** N/A  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors  
**FROM:** Department Antonette Navarro, LMFT, Director  
Department of Behavioral Wellness, 681-5220  
Contact Info: Marshall Ramsey, Chief Information Officer, 681-5227  
**SUBJECT:** Behavioral Wellness - Management Information Systems (MIS) Contract  
Renewal - Krassons, Inc. FY 23-24

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**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- A. Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with **Krassons, Inc.**, a California corporation (not a local vendor), for the continued provision of Electronic Health Record (EHR) software support, maintenance, and programming services for a total maximum contract amount not to exceed **\$239,472** for the period of July 1, 2023 through June 30, 2024;
- B. Delegate to the Director of the Department of Behavioral Wellness or designee the authority to suspend, delay, or interrupt services under the Agreement for convenience per Section 20 of the Agreement, make immaterial changes to the Agreement per Section 26 of the Agreement, agree upon a work plan for consulting services or other County-specific enhancements to Behavioral Wellness' EHR systems and any amendments thereto per Exhibit A, Section 4.B, all without altering the maximum contract amount and without requiring the Board's approval of an amendment of the Agreement, subject to the Board's ability to rescind this delegated authority at any time; and
- C. Determine that the above actions are government funding mechanisms or other government fiscal activities, which do not involve any commitment to any specific project that may result in a potentially significant physical impact on the environment and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

**Summary Text:**

This contract is on the Board of Supervisor’s agenda to request approval to renew a contract with Krassons for FY 23-24. Krassons provides the Department of Behavioral Wellness (BWell) with software support, maintenance, and programming services to BWell’s Electronic Health Records (EHR) systems and technical support of Clinician’s Gateway. Approval of the recommended actions will allow BWell to continue to use the EHR systems and Clinician’s Gateway.

**Background:**

The Department of Behavioral Wellness (BWell) contracts with Krassons, Inc. for the development and customization of BWell’s Electronic Health Record (EHR) systems and for the technical support of Clinician’s Gateway. Since 2002, Krassons has provided EHR software for BWell. This agreement continues to provide for support and maintenance of BWell’s Mental Health and Alcohol and Drug Program EHR modules and ancillary software products. The agreement also includes a contingency maximum to cover customizations and Santa Barbara County’s portion of anticipated updates that are part of Federal Affordable Care Act EHR requirements

**Performance Measure:**

The Agreement contains performance measures to monitor Contractor performance and compliance with contract requirements.

**Contract Renewals and Performance Outcomes:**

Contractor is achieving the outcomes to the required standards set forth in the Agreement within the allocated budget.

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>FY 23-24 Cost:</u></b>
General Fund	
State	\$ 119,736.00
Federal	\$ 119,736.00
Fees	
Other:	
<b>Total</b>	<b>\$ 239,472.00</b>

Narrative: The above referenced agreement is funded by State and Federal funds. The funding sources have been included in the FY 23-24 Proposed Budget and are contingent upon Board approval. Execution of this agreement will not increase the use of general fund dollars by BWell.

**Key Contract Risks:**

Should the contractors fail to maintain compliance with Federal certification standards for EHRs and compatibility with the State Management Information System (MIS), BWell would need to identify new vendors and terminate the agreement with Krassons. The County’s standard termination provisions are included in the agreement.

**Special Instructions:**

Please return one (1) Minute Order and one (1) copy of the executed contract to the BWell Contracts Division at [bwellcontractsstaff@sbcbswell.org](mailto:bwellcontractsstaff@sbcbswell.org) and to [mejohanson@sbcbswell.org](mailto:mejohanson@sbcbswell.org).

**Attachments:**

Attachment A: Krassons, Inc. FY 23-24 Board Contract

**Authored by:**

M. Johnson