



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Fire
Department No.: 031
For Agenda Of: 03/05/2024
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Mark A. Hartwig, Fire Chief, 805-681-5500
Director(s)
Contact Info: Anthony Stornetta, Deputy Chief of Operations 805-681-4202
SUBJECT: Request for Waiver of Competition in Purchase of Two (2) Type 3 Fire Engines from West-Mark

County Counsel Concurrence

As to form: Yes

Other Concurrence: Purchasing
As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Authorize the Chief Procurement Officer as the County Purchasing Agent, pursuant to County Code § 2-39, to procure two (2) Type 3 fire engines, for a total amount not to exceed \$1,100,000, without conducting a competitive procurement process; and
- b) Determine pursuant to CEQA Guidelines § 15378(b)(4) that the above fiscal activity is not a project subject to the California Environmental Quality Act.

Summary Text:

Pursuant to County Code Section 2-39, the Fire Department is requesting that the Board of Supervisors authorize the County's Purchasing Agent to purchase two (2) Type 3 fire engines (also referred to as brush trucks or wildland engines) at approximately \$550,000.00 each, not to exceed \$1,100,000.00, as a sole source procurement from West-Mark.

Although there are other manufacturers of this type of apparatus, only the West-Mark engines will meet the specifications for use. Approval of the recommended action will allow the Fire Department to obtain apparatus that are standardized with the current fleet, resulting in efficiencies with parts, maintenance and operation of the apparatus. The functional controls on the apparatus can be similarly

located and provide identical function, thus improving interoperability for firefighters working on any of these units. This improves firefighter safety and efficiency during operation of these vehicles while also reducing costs for maintenance and repair, and reducing downtime.

Background:

Due to operational safety and efficiency considerations, the Fire Department has been striving to standardize the fleet of vehicles, especially the emergency response vehicles. West-Mark has provided the Type 3 engines for the department for approximately 20 years and their apparatus have proven to be safe and reliable. West-Mark is currently the only manufacturer of Type 3 engines that are built with an “integrated wet-side tank”, meaning the water tank is built into the body, that increases road capabilities and firefighter safety, while also supporting the important standardization of vehicles within the Fire Department’s fleet. Fire Department staff continually evaluate the various vendors and apparatus on the market and have found that West-Mark continues to meet the specific specifications of the Fire Department’s emergency response and wildland mission. One of the engines will be used as a replacement, and the other will be an addition to the fleet to increase surge capacity.

Fiscal and Facilities Impacts:

Budgeted: Yes.

Due to long build-out lead times, the appropriation for this acquisition is included in Fire’s FY 2024-25 recommended budget.

One of the two Type 3 fire engines is already part of the County’s Vehicle Operations Internal Service Fund and as such, Fire District funds have been accumulated over a number of years towards the projected cost of the replacement vehicle. However, the accumulated funds for a replacement vehicle are \$50,000 short of the anticipated \$550,000 purchase price, which gap is budgeted in the FY 2024-25 recommended budget as a transfer from the Fire District to the Vehicle Operations Fund.

The second Type 3 fire engine being purchased is funded through State (Cal-Fire) one-time allocations for surge engines in support of the state contract to provide fire protection services within the State Responsibility Areas (SRA). This improves the department’s response/surge capabilities when engines are being serviced or deployed to large emergencies.

Staffing Impacts:

None.

Special Instructions:

Please forward a certified, stamped Minute Order approving these actions to:

- Phung Loman, County Purchasing Agent, General Services; and
- Shawna Jorgensen, Deputy Director/CFO, Santa Barbara County Fire Department

Attachments:

Attachment A: West-Mark Specifications/Quote #415404-0002

Authored by:

Steve Davis, Battalion Chief

cc:

Diane Sauer, Fiscal Manager