

# AGREEMENT

## FOR SERVICES OF INDEPENDENT CONTRACTOR

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**THIS AGREEMENT** (hereafter Agreement) is made by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter County) and **Pacific Pride Foundation, Inc.** with an address at 608 Anacapa Street, Suite A, Santa Barbara, California 93101 (hereafter Contractor) wherein Contractor agrees to provide and County agrees to accept the services specified herein.

**WHEREAS**, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions herein set forth;

**NOW, THEREFORE**, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

### 1. DESIGNATED REPRESENTATIVE

Director at phone number 805-681-5220 is the representative of County and will administer this Agreement for and on behalf of County. Colette Schabram, Executive Director at phone number 805-963-3636 is the authorized representative for Contractor. Changes in designated representatives shall be made only after advance written notice to the other party.

### 2. NOTICES

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by personal delivery or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

To County:                      Director  
   Santa Barbara County  
   Department of Behavioral Wellness  
   300 N. San Antonio Road  
   Santa Barbara, CA 93110  
   FAX: 805-681-5262

To Contractor:                Colette Schabram  
   Executive Director  
   608 Anacapa Street, Suite A  
   Santa Barbara, California 93101  
   Phone: 805-963-3636

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consents under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

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### **3. SCOPE OF SERVICES**

Contractor agrees to provide services to County in accordance with EXHIBIT A attached hereto and incorporated herein by reference.

### **4. TERM**

Contractor shall commence performance on **July 1, 2018** and end performance upon completion, but no later than **June 30, 2021** unless otherwise directed by County or unless earlier terminated.

### **5. COMPENSATION OF CONTRACTOR**

In full consideration for Contractor's services, Contractor shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B attached hereto and incorporated herein by reference.

### **6. INDEPENDENT CONTRACTOR**

It is mutually understood and agreed that Contractor (including any and all of its officers, agents, and employees), shall perform all of its services under this Agreement as an independent Contractor as to County and not as an officer, agent, servant, employee, joint venturer, partner, or associate of County. Furthermore, County shall have no right to control, supervise, or direct the manner or method by which Contractor shall perform its work and function. However, County shall retain the right to administer this Agreement so as to verify that Contractor is performing its obligations in accordance with the terms and conditions hereof. Contractor understands and acknowledges that it shall not be entitled to any of the benefits of a County employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure. Contractor shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, Contractor shall be solely responsible and save County harmless from all matters relating to payment of Contractor's employees, including compliance with Social Security withholding and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, Contractor may be providing services to others unrelated to the County or to this Agreement.

### **7. STANDARD OF PERFORMANCE**

Contractor represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, Contractor shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which Contractor is engaged. All products of whatsoever nature, which Contractor delivers to County pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally observed by a person practicing in Contractor's profession. Contractor shall correct or revise any errors or omissions, at County's request without additional compensation. Permits and/or licenses shall be obtained and maintained by Contractor without additional compensation.

### **8. DEBARMENT AND SUSPENSION**

Contractor certifies to County that it and its employees and principals are not debarred, suspended, or otherwise excluded from or ineligible for, participation in federal, state, or county government contracts. Contractor certifies that it shall not contract with a subcontractor that is so debarred or suspended.

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### **9. TAXES**

Contractor shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work under this Agreement and shall make any and all payroll deductions required by law. County shall not be responsible for paying any taxes on Contractor's behalf, and should County be required to do so by state, federal, or local taxing agencies, Contractor agrees to promptly reimburse County for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

### **10. CONFLICT OF INTEREST**

Contractor covenants that Contractor presently has no employment or interest and shall not acquire any employment or interest, direct or indirect, including any interest in any business, property, or source of income, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Contractor further covenants that in the performance of this Agreement, no person having any such interest shall be employed by Contractor. Contractor must promptly disclose to the County, in writing, any potential conflict of interest. County retains the right to waive a conflict of interest disclosed by Contractor if County determines it to be immaterial, and such waiver is only effective if provided by County to Contractor in writing.

### **11. OWNERSHIP OF DOCUMENTS AND INTELLECTUAL PROPERTY**

County shall be the owner of the following items incidental to this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, all photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials, and any material necessary for the practical use of such items, from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. Contractor shall not release any of such items to other parties except after prior written approval of County. Contractor shall be the legal owner and Custodian of Records for all County client files generated pursuant to this Agreement, and shall comply with all Federal and State confidentiality laws, including Welfare and Institutions Code (WIC) §5328; 42 United States Code (U.S.C.) §290dd-2; and 45 CFR, Parts 160 – 164 setting forth the Health Insurance Portability and Accountability Act of 1996 (HIPAA). Contractor shall inform all of its officers, employees, and agents of the confidentiality provision of said laws. Contractor further agrees to provide County with copies of all County client file documents resulting from this Agreement without requiring any further written release of information. Within HIPAA guidelines, County shall have the unrestricted authority to publish, disclose, distribute, and/or otherwise use in whole or in part, any reports, data, documents or other materials prepared under this Agreement.

Unless otherwise specified in Exhibit A, Contractor hereby assigns to County all copyright, patent, and other intellectual property and proprietary rights to all data, documents, reports, photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials prepared or provided by Contractor pursuant to this Agreement (collectively referred to as "Copyrightable Works and Inventions"). County shall have the unrestricted authority to copy, adapt, perform, display, publish, disclose, distribute, create derivative works from, and otherwise use in whole or in part, any Copyrightable Works and Inventions. Contractor agrees to take such actions and execute and deliver such documents as may be needed to validate, protect and confirm the rights and assignments provided hereunder. Contractor warrants that any Copyrightable Works and Inventions and other items provided under this Agreement will not infringe upon any intellectual property or proprietary rights of any third party. Contractor at its own expense shall defend, indemnify,

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and hold harmless County against any claim that any Copyrightable Works or Inventions or other items provided by Contractor hereunder infringe upon intellectual or other proprietary rights of a third party, and Contractor shall pay any damages, costs, settlement amounts, and fees (including attorneys' fees) that may be incurred by County in connection with any such claims. This Ownership of Documents and Intellectual Property provision shall survive expiration or termination of this Agreement.

### **12. NO PUBLICITY OR ENDORSEMENT**

Contractor shall not use County's name or logo or any variation of such name or logo in any publicity, advertising or promotional materials. Contractor shall not use County's name or logo in any manner that would give the appearance that the County is endorsing Contractor. Contractor shall not in any way contract on behalf of or in the name of County. Contractor shall not release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the County or its projects, without obtaining the prior written approval of County.

### **13. COUNTY PROPERTY AND INFORMATION**

All of County's property, documents, and information provided for Contractor's use in connection with the services shall remain County's property, and Contractor shall return any such items whenever requested by County and whenever required according to the Termination section of this Agreement. Contractor may use such items only in connection with providing the services. Contractor shall not disseminate any County property, documents, or information without County's prior written consent.

### **14. RECORDS, AUDIT, AND REVIEW**

Contractor shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of Contractor's profession and shall maintain all records until such time that the State Department of Health Care Services completes all actions associated with the final audit, including appeals, for the fiscal year(s) covered by this Agreement, or not less than four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting principles. County shall have the right to audit and review all such documents and records at any time during Contractor's regular business hours or upon reasonable notice. In addition, if this Agreement exceeds ten thousand dollars (\$10,000.00), Contractor shall be subject to the examination and audit of the California State Auditor, at the request of the County or as part of any audit of the County, for a period of three (3) years after final payment under the Agreement (Cal. Govt. Code Section 8546.7). Contractor shall participate in any audits and reviews, whether by County or the State, at no charge to County.

If federal, state or County audit exceptions are made relating to this Agreement, Contractor shall reimburse all costs incurred by federal, state, and/or County governments associated with defending against the audit exceptions or performing any audits or follow-up audits, including but not limited to: audit fees, court costs, attorneys' fees based upon a reasonable hourly amount for attorneys in the community, travel costs, penalty assessments and all other costs of whatever nature. Immediately upon notification from County, Contractor shall reimburse the amount of the audit exceptions and any other related costs directly to County as specified by County in the notification. The provisions of the Records, Audit, and Review section shall survive any expiration or termination of this Agreement.

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### 15. INDEMNIFICATION AND INSURANCE

Contractor agrees to the indemnification and insurance provisions as set forth in EXHIBIT C attached hereto and incorporated herein by reference.

### 16. NONDISCRIMINATION

County hereby notifies Contractor that County's Unlawful Discrimination Ordinance (Article XIII of Chapter 2 of the Santa Barbara County Code) applies to this Agreement and is incorporated herein by this reference with the same force and effect as if the ordinance were specifically set out herein and Contractor agrees to comply with said ordinance.

### 17. NONEXCLUSIVE AGREEMENT

Contractor understands that this is not an exclusive Agreement and that County shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by Contractor as the County desires.

### 18. NON-ASSIGNMENT

Contractor shall not assign, transfer or subcontract this Agreement or any of its rights or obligations under this Agreement without the prior written consent of County and any attempt to so assign, subcontract or transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

### 19. TERMINATION

- A. **By County.** County may, by written notice to Contractor, terminate this Agreement in whole or in part at any time, whether for County's convenience, for nonappropriation of funds, or because of the failure of Contractor to fulfill the obligations herein.
1. **For Convenience.** County may terminate this Agreement in whole or in part upon thirty (30) days written notice. During the thirty (30) day period, Contractor shall, as directed by County, wind down and cease its services as quickly and efficiently as reasonably possible, without performing unnecessary services or activities and by minimizing negative effects on County from such winding down and cessation of services.
  2. **For Nonappropriation of Funds.**
    - a. The parties acknowledge and agree that this Agreement is dependent upon the availability of County, State, and/or federal funding. If funding to make payments in accordance with the provisions of this Agreement is not forthcoming from the County, State and/or federal governments for the Agreement, or is not allocated or allotted to County by the County, State and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments after the effective date of such non-allocation or non-funding, as provided in the notice, will cease and terminate.
    - b. As permitted by applicable State and Federal laws regarding funding sources, if funding to make payments in accordance with the provisions of this Agreement is delayed or is reduced from the County, State, and/or federal governments for the

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Agreement, or is not allocated or allotted in full to County by the County, State, and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments will be delayed or be reduced accordingly or County shall have the right to terminate the Agreement. If such funding is reduced, County in its sole discretion shall determine which aspects of the Agreement shall proceed and which Services shall be performed. In these situations, County will pay Contractor for Services and Deliverables and certain of its costs. Any obligation to pay by County will not extend beyond the end of County's then-current funding period.

- c. Contractor expressly agrees that no penalty or damages shall be applied to, or shall accrue to, County in the event that the necessary funding to pay under the terms of this Agreement is not available, not allocated, not allotted, delayed or reduced.
3. **For Cause.** Should Contractor default in the performance of this Agreement or materially breach any of its provisions, County may, at County's sole option, terminate or suspend this Agreement in whole or in part by written notice. Upon receipt of notice, Contractor shall immediately discontinue all services affected (unless the notice directs otherwise) and notify County as to the status of its performance. The date of termination shall be the date the notice is received by Contractor, unless the notice directs otherwise.
- B. **By Contractor.** Should County fail to pay Contractor all or any part of the payment set forth in EXHIBIT B, Contractor may, at Contractor's option terminate this Agreement if such failure is not remedied by County within thirty (30) days of written notice to County of such late payment.
  - C. **Upon termination,** Contractor shall deliver to County all data, estimates, graphs, summaries, reports, and all other property, records, documents or papers as may have been accumulated or produced by Contractor in performing this Agreement, whether completed or in process, except such items as County may, by written permission, permit Contractor to retain. Notwithstanding any other payment provision of this Agreement, County shall pay Contractor for satisfactory services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall Contractor be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. Contractor shall furnish to County such financial information as in the judgment of County is necessary to determine the reasonable value of the services rendered by Contractor. In the event of a dispute as to the reasonable value of the services rendered by Contractor, the decision of County shall be final. The foregoing is cumulative and shall not affect any right or remedy which County may have in law or equity.

### 20. **SECTION HEADINGS**

The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

### 21. **SEVERABILITY**

If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from

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the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

### **22. REMEDIES NOT EXCLUSIVE**

No remedy herein conferred upon or reserved to County is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

### **23. TIME IS OF THE ESSENCE**

Time is of the essence in this Agreement and each covenant and term is a condition herein.

### **24. NO WAIVER OF DEFAULT**

No delay or omission of County to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to County shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of County.

### **25. ENTIRE AGREEMENT AND AMENDMENT**

In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel.

### **26. SUCCESSORS AND ASSIGNS**

All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

### **27. COMPLIANCE WITH LAW**

Contractor shall, at its sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of Contractor in any action or proceeding against Contractor, whether County is a party thereto or not, that Contractor has violated any such ordinance or statute, shall be conclusive of that fact as between Contractor and County.

### **28. CALIFORNIA LAW AND JURISDICTION**

This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in state court, or in the federal district court nearest to Santa Barbara County, if in federal court.

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### **29. EXECUTION OF COUNTERPARTS**

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

### **30. AUTHORITY**

All signatories and parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(s), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with. Furthermore, by entering into this Agreement, Contractor hereby warrants that it shall not have breached the terms or conditions of any other contract or agreement to which Contractor is obligated, which breach would have a material effect hereon.

### **31. SURVIVAL**

All provisions of this Agreement which by their nature are intended to survive the termination or expiration of this Agreement shall survive such termination or expiration.

### **32. PRECEDENCE**

In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

### **33. COMPLIANCE WITH HIPAA**

Contractor is expected to adhere to Health Insurance Portability and Accountability Act (HIPAA) regulations and to develop and maintain comprehensive patient confidentiality policies and procedures, provide annual training of all staff regarding those policies and procedures, and demonstrate reasonable effort to secure written and/or electronic data. The parties should anticipate that this Agreement will be modified as necessary for full compliance with HIPAA.

### **34. BUSINESS ASSOCIATE**

The parties agree to the terms and conditions set forth in Exhibit D - HIPAA Business Associate Agreement (BAA), attached hereto and incorporated herein by reference.

### **35. PRIOR AGREEMENTS.**

Upon the effective date, this Agreement supersedes all prior agreements between County and Contractor related to the scope of work contained in this Agreement.



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### 36. MANDATORY DISCLOSURE.

- A. **Violations of Criminal Law** Contractor must disclose, in a timely manner, in writing to the County all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting this Agreement. Failure to make required disclosures can result in any of the remedies described in 45 C.F.R. Section 75.371, including suspension or debarment. (See also 2 C.F.R. part 180 and 376, and 31 U.S.C. 3321.)
- B. **Ownership or Controlling Interest.** If required by 42 CFR sections 455.101 and 455.104, Contractor will complete a *Disclosure of Ownership or Controlling Interest* form provided by County.

### 37. UNIFORM ADMINISTRATIVE REQUIREMENTS, COST PRINCIPLES, AND AUDIT REQUIREMENTS FOR FEDERAL AWARDS

Contractor shall comply with the requirements of 45 CFR Part 75 which are hereby incorporated by reference in this Agreement.

## AGREEMENT

THIS AGREEMENT INCLUDES:

I. EXHIBIT A

- i. Exhibit A ADP - Statement of Work
- ii. Exhibit A-1 ADP - Alcohol and Drug Outreach and Harm Reduction and Overdose Prevention
- iii. Attachment A – Project Registration Form
- iv. Attachment B – Naloxone/Narcan Distribution Log
- v. Attachment C – Project Refill/Report Form
- vi. Attachment E ADP - Program Goals, Outcomes and Measures

II. EXHIBIT B

- i. Exhibit B ADP – Financial Provisions
- ii. Exhibit B1 ADP – Schedule of Rates and Contract Maximum
- iii. Exhibit B2 ADP – Contractor Budget
- iv. Exhibit B3 ADP – Sliding Fee Scale

III. EXHIBIT C – Standard Indemnification and Insurance Provisions

**AGREEMENT**

Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Pacific Pride Foundation, Inc.**

**IN WITNESS WHEREOF**, the parties have executed this Agreement to be effective on July 1, 2018.

**COUNTY OF SANTA BARBARA:**

By: \_\_\_\_\_  
DAS WILLIAMS, CHAIR  
BOARD OF SUPERVISORS

Date: \_\_\_\_\_

**ATTEST:**

MONA MIYASATO  
COUNTY EXECUTIVE OFFICER  
CLERK OF THE BOARD

**CONTRACTOR:**

**Pacific Pride Foundation, Inc.**

By: \_\_\_\_\_  
Deputy Clerk

Date: \_\_\_\_\_

By: \_\_\_\_\_  
Authorized Representative

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

**APPROVED AS TO FORM:**

MICHAEL C. GHIZZONI  
COUNTY COUNSEL

**APPROVED AS TO ACCOUNTING FORM:**

THEODORE A. FALLATI, CPA  
AUDITOR-CONTROLLER

By: \_\_\_\_\_  
Deputy County Counsel

By: \_\_\_\_\_  
Deputy

**RECOMMENDED FOR APPROVAL:**

ALICE GLEGHORN, PH.D., DIRECTOR  
DEPARTMENT OF BEHAVIORAL  
WELLNESS

**APPROVED AS TO INSURANCE FORM:**

RAY AROMATORIO  
RISK MANAGEMENT

By: \_\_\_\_\_  
Director

By: \_\_\_\_\_  
Risk Management

## **EXHIBIT A – ADP STATEMENT OF WORK**

THIS EXHIBIT A INCLUDES THE FOLLOWING:

- i. Exhibit A ADP - Statement of Work
- ii. Exhibit A-1 ADP - Alcohol and Drug Outreach and Harm Reduction and Overdose Prevention
- iii. Attachment A – Project Registration Form
- iv. Attachment B – Naloxone/Narcan Distribution Log
- v. Attachment C – Project Refill/Report Form
- vi. Attachment E ADP - Program Goals, Outcomes and Measures

## EXHIBIT A - ADP Statement of Work

The following terms shall apply to all programs operated under this contract, included as Exhibits A-1.

1. **PERFORMANCE.** Contractor shall adhere to all County requirements, all relevant provisions of the California Code of Regulations Title 9, Division 4 and all relevant provisions of applicable law that are now in force or which may hereafter be in force. Contractor shall abide by all applicable State Program Certification standards and regulations, and by the contract between the County Department of Behavioral Wellness and State Department of Healthcare Services (DHCS) for Substance Use Disorder Services, Agreement Number 17-94102 and 17-94159, available at <http://countyofsb.org/behavioral-wellness>.
2. **STAFF.**
  - A. **TRAINING.** Contractor shall provide training, including through attendance at County-sponsored training sessions as available, to each Program staff member, within thirty (30) days of the date of hire regarding the following:
    - i. For Treatment Programs:
      - a. County Management Information System (MIS) system, including the California Outcomes Measurement System (CalOMS) Treatment,
      - b. Drug Medi-Cal; and
      - c. All applicable evidence-based treatment models and programs as agreed between provider and County in writing.
    - B. Contractor shall ensure that each staff member providing clinical services attends the County's training sessions regarding documentation requirements, including but not limited to CalOMS and CalOMS Pv, under Drug Medi-Cal and other related State, Federal and local regulations.
    - C. Staff hired to work directly with clients shall have competence and experience in working with clients with substance use disorders and co-occurring disorders.
    - D. Overdose Prevention Training. Contractor shall:
      - i. Ensure all direct treatment staff become familiar with overdose prevention principles and techniques, including through trainings and materials provided by Behavioral Wellness; and
      - ii. Make available and distribute prevention overdose materials, as provided by Behavioral Wellness, to all staff and clients.
    - E. Contractor shall notify County of any staffing changes as part of the quarterly Staffing Report, in accordance with Section 4.B. (Reports). Contractor shall notify [bwelcontractsstaff@co.santa-barbara.ca.us](mailto:bwelcontractsstaff@co.santa-barbara.ca.us) within one business day for unexpected termination when staff separates from employment or is terminated from working under this Agreement, or within one week of the expected last day of employment for staff planning a formal leave of absence.

**EXHIBIT A - ADP**  
**Statement of Work**

- F. At any time prior to or during the term of this Agreement, the County may require that Contractor staff performing work under this Contract undergo and pass, to the satisfaction of County, a background investigation, as a condition of beginning and continuing to work under this Agreement. County shall use its discretion in determining the method of background clearance to be used. The fees associated with obtaining the background information shall be at the expense of the Contractor, regardless if the Contractor's staff passes or fails the background clearance investigation.
- G. County may request that Contractor's staff be immediately removed from working on the County Agreement for good cause during the term of the Agreement.
- H. County may immediately deny or terminate County facility access, including all rights to County property, computer access, and access to County software, to Contractor's staff that does not pass such investigation(s) to the satisfaction of the County whose background or conduct is incompatible with County facility access.
- I. Disqualification, if any, of Contractor staff, pursuant to this Section, shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this Agreement.

**3. LICENSES, PERMITS, REGISTRATIONS, ACCREDITATIONS, AND CERTIFICATES.**

- A. Contractor shall obtain and maintain in effect during the term of this Agreement, all licenses, permits, registrations, accreditations, and certificates (including, but not limited to, certification as a Drug Medi-Cal provider if Title 22 California Code of Regulations (CCR) Drug Medi-Cal services are provided hereunder), as required by all Federal, State, and local laws, ordinances, rules, regulations, manuals, guidelines, and directives, which are applicable to Contractor's facility(ies) and services under this Agreement. Contractor shall further ensure that all of its officers, employees, and agents, who perform services hereunder, shall obtain and maintain in effect during the term of this Agreement all licenses, permits, registrations, accreditations, and certificates which are applicable to their performance hereunder. A copy of such documentation shall be provided to the Behavioral Wellness Alcohol and Drug Program, upon request.
- B. In the event license/certification status of a staff member cannot be confirmed, the staff member shall be prohibited from providing services under this Agreement.
- C. If Contractor is a participant in the Drug Medi-Cal program, Contractor shall keep fully informed of all current guidelines disseminated by the Department of Health Care Services (DHCS), Department of Public Health (DPH) and Department of Social Services (DSS), as applicable, including, but not limited to, procedures for maintaining Drug Medi-Cal certification of all its facilities.
- D. Contractor shall follow the pre-registration requirements for new alcohol and other drug (AOD) counselors in California. California law requires registration and certification of individuals providing AOD counseling services, as specified in Title 9 CCR, Division 4, Chapter 8, Sections 13000 et seq (This new requirement does NOT apply to counselors already registered with or certified by State approved and nationally-accredited agencies, or to interns registered with the California Board of Psychology or the California Board of Behavioral Sciences, in accordance with Title 9 CCR, Section 13015).

**EXHIBIT A - ADP  
Statement of Work**

**4. REPORTS.**

- A. TREATMENT PROGRAMS.** In accepting funds for treatment services, Contractor agrees to submit the following:
- i. Electronic Drug & Alcohol Treatment Access Report (DATAR) for each treatment site, per 45 Code of Federal Regulations (CFR) Section 96.126.
  - ii. Complete Cal OMS County Admission Forms and Cal OMS County Discharge Forms in the County MIS system for each client within 30 days from admission/discharge.
- B. STAFFING.** Contractor shall submit quarterly Staffing Reports to County. These reports shall be on a form acceptable to, or provided by, County and shall report actual staff hours worked by position and shall include the employees' names, licensure status, bilingual and bicultural capabilities, budgeted monthly salary, actual salary, hire date, and, if applicable, termination date. The reports shall be received by County no later than 25 calendar days following the end of the quarter being reported.
- C. PROGRAMMATIC.** Contractor shall submit quarterly programmatic reports to County, which shall be received by County no later than 25 calendar days following the end of the quarter being reported. Programmatic reports shall include the following:
- i. Contractor shall state whether it is or is not progressing satisfactorily in achieving all the terms of this Agreement and if not, shall specify what steps will be taken to achieve satisfactory progress;
  - ii. Contractor shall include a narrative description of Contractor's progress in implementing the provisions of this Agreement, details of outreach activities and their results, any pertinent facts or interim findings, staff changes, status of Licenses and/or Certifications, changes in population served and reasons for any such changes;
  - iii. The number of active cases and the number of clients admitted or discharged;
  - iv. The Measures described in Attachment E, Program Goals, Outcomes and Measures, as applicable, or as otherwise agreed by Contractor and Behavioral Wellness. Amendments to Attachment E do not require a formal amendment to this Agreement, but shall be agreed to in writing by the Designated Representatives or Designees. In addition, Contractor may include in its report any other data that demonstrate the effectiveness of Contractor's programs; and
  - v. For Perinatal programs, report shall include the number of women and children served, number of pregnant women served, and the number of births.
- D. ADDITIONAL REPORTS.** Contractor shall maintain records and make statistical reports as required by County, the State Department of Health Care Services (DHCS), Department of Public Health (DPH) or Department of Social Services (DSS), as

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applicable, on forms provided by or acceptable to, the requesting agency. Upon County's request, Contractor shall make additional reports as required by County concerning Contractor's activities as they affect the services hereunder. County will be specific as to the nature of information requested and allow 30 days for Contractor to respond.

### **5. BILLING DOCUMENTATION.**

- A. Contractor shall use County's MIS system to enter claims for all Drug Medi-Cal (DMC) services and all Intensive Outpatient Treatment, Rehabilitative/Ambulatory Outpatient or ODF – Group, and Rehabilitative/Ambulatory ODF – Individual services, as specified in Exhibit B. Contractor shall document progress note in the client's file. All progress notes shall adhere to Drug Medi-Cal guidelines. These notes will serve as documentation for billable Drug Medi-Cal units of service. If Contractor and County have an agreement on file to upload services through a designated batch upload process, this upload process shall be completed within 10 calendar days of the end of the month in which the service was provided. If Contractor enters services directly into the ADP Electronic Health Record, claims shall be submitted to the County MIS Unit within 72 hours of service delivery.
- B. In the event that the MIS system is offline, County will notify providers within 24 hours for reporting purposes.

### **6. DRUG MEDI-CAL VERIFICATION.** Contractor shall be responsible for verifying client's Drug Medi-Cal eligibility status and will take steps to reactivate or establish eligibility where none exists.

### **7. CONFIDENTIALITY.** Contractor agrees to maintain the confidentiality of patient records pursuant to: Title 42 United State Code (USC) Section 290 dd-2; Title 42 Code of Federal Regulations (CFR), Part 2; 45 CFR Section 96.132(e), 45 CFR Parts 160, 162, and 164; Title 22 California Code of Regulations (CCR) Section 51009; Welfare & Institutions Code (W&IC) Section 14100.2; Health and Safety Code (HSC) Sections 11812 and 11845.5; Civil Code Sections 56 – 56.37, 1798.80 – 1798.82, and 1798.85; and the Compliance with HIPAA section of this Agreement. Patient records must comply with all appropriate State and Federal requirements. Contractor shall ensure that no list of persons receiving services under this Agreement is published, disclosed, or used for any purpose except for the direct administration of this program or other uses authorized by law that are not in conflict with requirements for confidentiality contained in the preceding codes.

### **8. CLIENT AND FAMILY MEMBER EMPOWERMENT.**

- A. Contractor agrees to support active involvement of clients and their families in treatment, recovery, and policy development.
- B. Contractor shall maintain a grievance policy and procedure to address client/ family satisfaction complaints.

### **9. CULTURAL COMPETENCE.**

- A. Contractor shall report on its capacity to provide culturally competent services to culturally diverse clients and their families upon request from County, including:



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- i. The number of Bilingual and Bicultural staff (as part of the quarterly staffing report), and the number of culturally diverse clients receiving Program services;
  - ii. Efforts aimed at providing culturally competent services such as training provided to staff, changes or adaptations to service protocol, community education/outreach, etc.
- B. At all times, the Contractor's Program(s) shall be staffed with personnel who can communicate in the client preferred language, or Contractor shall provide interpretation services, including American Sign Language (ASL).
- C. Contractor will strive to fill direct service positions with bilingual staff in County's threshold language Spanish that is reflective of the specific needs of each region. Contractor percentage goals are calculated based on U.S. Census language data by region: Santa Barbara service area (including Goleta and Carpinteria) – 30%; Santa Maria service area (including Orcutt and Guadalupe) – 48%; Lompoc service area (including Buellton and Solvang) – 33%.
- D. Contractor shall provide services that consider the culture of mental illness, as well as the ethnic and cultural diversity of clients and families served; material provided to the public must also be printed in Spanish (threshold language).
- E. Services and programs offered in English must also be made available in Spanish, if clients identify Spanish as their preferred language.
- F. Contractor shall provide staff with regular training on cultural competence, sensitivity and the cultures within the community.

**10. NOTIFICATION REQUIREMENTS.**

- A. Contractor shall immediately notify Behavioral Wellness Quality Care Management (QCM) at 805-681-5113 in the event of:
- i. Known serious complaints against licensed/certified staff;
  - ii. Restrictions in practice or license/certification as stipulated by a State agency;
  - iii. Staff privileges restricted at a hospital;
  - iv. Other action instituted which affects staff's license/certification or practice (for example, sexual harassment accusations); or
  - v. Any event triggering Incident Reporting, as defined in Behavioral Wellness Policy and Procedure #28, Unusual Occurrence Incident Report.
- B. Contractor shall immediately contact the Behavioral Wellness Compliance Hotline (805-884-6855) should any of the following occur:
- i. Suspected or actual misappropriation of funds under Contractor's control;

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- ii. Legal suits initiated specific to the Contractor's practice;
  - iii. Initiation of criminal investigation of the Contractor; or
  - iv. HIPAA breach.
- C. For clients receiving direct services from both Behavioral Wellness and Contractor staff, Contractor shall immediately notify the client's Behavioral Wellness Case Manager or other Behavioral Wellness staff involved in the client's care, or the applicable Regional Manager should any of the following occur: side effects requiring medical attention or observation, behavioral symptoms presenting possible health problems, or any behavioral symptom that may compromise the appropriateness of the placement.
- D. Contractor may contact [bwellcontractsstaff@co.santa-barbara.ca.us](mailto:bwellcontractsstaff@co.santa-barbara.ca.us) for any contractual concerns or issues.
- E. "Immediately" means as soon as possible but in no event more than twenty-four (24) hours after the triggering event. Contractor shall train all personnel in the use of the Behavioral Wellness Compliance Hotline (Phone number: 805-884-6855).
11. **MONITORING.** Contractor agrees to cooperate with the County's Monitoring process which ensures medical necessity (for Drug Medi-Cal services) appropriateness and quality of care. This review may include clinical record peer review, client survey, and other program monitoring practices, as required by the State ADP Contract Number 17-94102 Section 4 (Monitoring) of Exhibit A, Attachment I and the State SAPT Block Grant Agreement, Number 17-94159, Section 3 of Exhibit A, Attachment I. Contractor will cooperate with these programs, and will furnish necessary assessment and treatment plan information, subject to Federal or State confidentiality laws, and provisions of this Agreement.
- County shall assign staff as contract monitors to coordinate periodic review meetings with Contractor's staff regarding quality of clinical services, fiscal and overall performance activity. Behavioral Wellness staff shall conduct periodic on-site reviews of Contractor's client charting.
12. **COLLABORATIVE MEETINGS.** Behavioral Wellness shall conduct a Collaborative Meeting at least annually, and more frequently, if needed with Providers to collaboratively discuss Programmatic, Fiscal, and Contract matters.
13. **ADDITIONAL PROGRAM REQUIREMENTS.**
- A. Contractor shall provide services in coordination and collaboration with Behavioral Wellness, including Mental Health Services, Probation, other County departments, and other community based organizations, as applicable.
  - B. Contractor shall provide a safe, clean and sober environment for recovery.
  - C. Specific Curricula:
    - i. Contractor shall stay informed on, and implement Matrix (available online), or other current evidence-based practice curriculum that is approved by the County, in providing treatment services.

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- ii. Contractor shall provide *Seeking Safety* (training provided by County) or other trauma-informed services where indicated.
  - iii. Contractor shall utilize motivational interviewing techniques, as defined by Treatment Improvement Protocol ([TIP 35: Enhancing Motivation for Change in Substance Use Disorder Treatment](#)) (SAMHSA) in providing counseling services (available online).
- D. Contractor shall require clients to attend Twelve Step or other self-help support groups and activities unless not clinically indicated.
- E. Contractor shall require each client to be screened for Tuberculosis (TB) prior to admission using the Alcohol and Drug Program (ADP) TB Screening Questions and Follow-Up Protocol.
- F. Contractor shall refer pregnant clients to Perinatal specialized services, as clinically indicated.
- G. Contractor shall adhere to all applicable State, Federal, and County requirements, with technical assistance from Behavioral Wellness.
- H. Grant-funded services, such as those funded by Substance Abuse and Mental Health Services Administration (SAMHSA) shall adhere to the terms and conditions of the Notice of Grant Award, the original grant proposal, and any subsequent grant reapplications, as provided by Behavioral Wellness, if applicable.
- I. Contractor shall attend Behavioral Wellness ADP Provider meetings as needed to receive information and support in addressing treatment concerns.
14. **DEFINITIONS.** The following terms as used throughout this Agreement shall have the meanings as set forth below:
- A. **CalWORKs:** CalWORKs is a program that provides cash aid and services to eligible needy California families, with the goal of transitioning them into the workforce. Through the CalWORKs program, funds are provided for alcohol and drug treatment for CalWORKs clients in order to help them obtain and retain employment. Services are provided through the County's network of providers. Treatment needs are identified in the client's Welfare-to-Work Plan.
  - B. **Drug Medi-Cal (DMC): "Drug Medi-Cal Program"** means the state system wherein beneficiaries receive covered services from DMC-certified SUD treatment providers. DMC benefits are optional Medi-Cal benefits as described in the California State Plan for Medicaid. DMC services provide medically necessary alcohol and other drug treatment to California's Medi-Cal eligible population. The services include Outpatient Drug-Free Treatment, Narcotic Treatment Program, Intensive Outpatient Treatment and Naltrexone Treatment are available to pregnant and postpartum women who are full-scope Medi-Cal beneficiaries

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- C. **Substance Abuse Treatment Court (SATC):** SATC facilitates recovery of individuals within the criminal justice system by offering alternatives to traditional criminal processing for individuals with charges related to substance abuse. SATC provides a comprehensive and judicially monitored program of drug treatment and rehabilitation services for whom substance use disorder services are determined to be medically necessary and consistent with Title 22 Section 51303 and 51341.1. Services include individual and group counseling, community referrals for ancillary services, and drug testing according to SATC Standards and Practices.
- D. **Substance Abuse Mental Health Services Administration (SAMHSA):** SAMHSA is a division of the U.S. Department of Health and Human Services. SAMHSA aims to build resilience and facilitate recovery for people with or at risk for mental or substance use disorders. SAMHSA provides funding to support substance abuse treatment.

**15. STATE CONTRACT COMPLIANCE. [AS APPLICABLE]**

A. Additional Contract Restrictions

This Contract is subject to any additional restrictions, limitations, or conditions enacted by the Congress, or any statute enacted by the Congress, which may affect the provisions, terms, or funding of this Contract in any manner.

B. Nullification of Drug Medi-Cal (DMC) Treatment Program substance use disorder services (if applicable)

The parties agree that if the Contractor fails to comply with the provisions of Welfare and Institutions Code (W&I) Section 14124.24, all areas related to the DMC Treatment Program substance use disorder services shall be null and void and severed from the remainder of this Contract.

In the event the Drug Medi-Cal Treatment Program Services component of this Contract becomes null and void, an updated Exhibit B-1 will take effect reflecting the removal of federal Medicaid funds and DMC State General Funds from this Contract. All other requirements and conditions of this Contract will remain in effect until amended or terminated.

C. Hatch Act

Contractor agrees to comply with the provisions of the Hatch Act (Title 5 USC, Sections 1501-1508), which limit the political activities of employees whose principal employment activities are funded in whole or in part with federal funds.

D. No Unlawful Use or Unlawful Use Messages Regarding Drugs

Contractor agrees that information produced through these funds, and which pertains to drug and alcohol-related programs, shall contain a clearly written statement that there shall be no unlawful use of drugs or alcohol associated with the program. Additionally, no aspect of a drug or alcohol-related program shall include any message on the responsible use, if the use is unlawful, of drugs or alcohol (HSC Section 11999-11999.3). By signing this Contract, Contractor agrees that it will enforce these requirements.

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E. Noncompliance with Reporting Requirements

Contractor acknowledges that the State may withhold payments until County has submitted any required data and reports to the State, on behalf of Contractor, and County may withhold payment to Contractor until such reports are submitted in accordance with the State Contract 17-94102 and 17-94159.

F. Limitation on Use of Funds for Promotion of Legalization of Controlled Substances

None of the funds made available through this Agreement may be used for any activity that promotes the legalization of any drug or other substance included in Schedule I of Section 202 of the Controlled Substances Act (21 USC 812).

G. Debarment and Suspension

Contractor shall not subcontract with any party listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp. p. 189) and 12689 (3 CFR part 1989, p.235), "Debarment and Suspension." SAM exclusions contain the names of the parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

County advises all subcontractors of their obligation to comply with applicable federal debarment and suspension regulations, in addition to the requirements set forth in 42 CFR Part 1001.

H. Restriction on Distribution of Sterile Needles

No funds made available through this Agreement shall be used to carry out any program that includes the distribution of sterile needles or syringes for the hypodermic injection of any illegal drug unless the State chooses to implement a demonstration syringe services program for injecting drug users with Substance Abuse Prevention and Treatment Block Grant funds.

I. Health Insurance Portability and Accountability Act (HIPAA) of 1996

If any of the work performed under this Contract is subject to the HIPAA, then Contractor shall perform the work in compliance with all applicable provisions of HIPAA. The State and County shall cooperate to assure mutual agreement as to those transactions between them, to which this Provision applies.

i. Trading Partner Requirements

- a. No Changes. County hereby agrees that for the personal health information (Information), it will not change any definition, data condition or use of a data element or segment as proscribed in the federal HHS Transaction Standard Regulation. (45 CFR Part 162.915 (a))
- b. No Additions. County hereby agrees that for the Information, it will not add any data elements or segments to the maximum data set as proscribed in the HHS Transaction Standard Regulation. (45 CFR Part 162.915 (b))

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- c. No Unauthorized Uses. County hereby agrees that for the Information, it will not use any code or data elements that either are marked "not used" in the HHS Transaction's Implementation specification or are not in the HHS Transaction Standard's implementation specifications. (45 CFR Part 162.915 (c))
- d. No Changes to Meaning or Intent. County hereby agrees that for the Information, it will not change the meaning or intent of any of the HHS Transaction Standard's implementation specification. (45 CFR Part 162.915 (d))

ii. Concurrence for Test Modifications to HHS Transaction Standards

County agrees and understands that there exists the possibility that the State or others may request an extension from the uses of a standard in the HHS Transaction Standards. If this occurs, County agrees that it will participate in such test modifications.

iii. Adequate Testing

County is responsible to adequately test all business rules appropriate to their types and specialties. If the County is acting as a clearinghouse for enrolled providers, County has obligations to adequately test all business rules appropriate to each and every provider type and specialty for which they provide clearinghouse services.

iv. Deficiencies

County agrees to cure transactions errors or deficiencies identified by the State, and transactions errors or deficiencies identified by an enrolled provider if the County is acting as a clearinghouse for that provider. When County is a clearinghouse, County agrees to properly communicate deficiencies and other pertinent information regarding electronic transactions to enrolled providers for which they provide clearinghouse services.

v. Code Set Retention

Both Parties understand and agree to keep open code sets being processed or used in this Agreement for at least the current billing period or any appeal period, whichever is longer.

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### vi. Data Transmission Log

Both Parties shall establish and maintain a Data Transmission Log, which shall record any and all Data Transmission taking place between the Parties during the term of this Contract. Each Party will take necessary and reasonable steps to ensure that such Data Transmission Logs constitute a current, accurate, complete, and unaltered record of any and all Data Transmissions between the Parties, and shall be retained by each Party for no less than twenty-four (24) months following the date of the Data Transmission. The Data Transmission Log may be maintained on computer media or other suitable means provided that, if it is necessary to do so, the information contained in the Data Transmission Log may be retrieved in a timely manner and presented in readable form.

### J. Nondiscrimination and Institutional Safeguards for Religious Providers

In order to comply with the provisions of Title 42, USC, Section 300x-65 and Title 42 CFR Part 54, Contractor is required to submit to the County ADP Program Manager, the "Survey on Ensuring Equal Opportunity for Applicants" form, available from ADP Program Director, to identify if the organization is a religious provider. Contractor shall not use funds provided through this contract for inherently religious activities, such as worship, religious instruction, or proselytization. If Contractor conducts such activities, it must offer them separately, in time or location, from the programs or services for which it receives funds from the Department. Contractor may not discriminate against a client or prospective client on the basis of religion, a religious belief, a refusal to hold a religious belief, or a refusal to actively participate in a religious practice. Contractors identifying as religious organizations shall establish a referral process to a reasonably accessible alternative program for clients who may object to the religious nature of the Contractor's program. Referrals that were made due to the religious nature of the Contractor's program shall be submitted within three (3) days to the County.

### K. Counselor Certification

Any counselor or registrant providing intake, assessment of need for services, treatment or recovery planning, individual or group counseling to participants, patients, or residents in a DHCS licensed or certified program is required to be certified as defined in Title 9, CCR, Division 4, Chapter 8.

### L. Cultural and Linguistic Proficiency

To ensure equal access to quality care by diverse populations, each service provider receiving funds from this contract shall adopt the federal Office of Minority Health Culturally and Linguistically Appropriate Service (CLAS) national standards

### M. Intravenous Drug Use (IVDU) Treatment

Contractor shall ensure that individuals in need of IVDU treatment shall be encouraged to undergo alcohol and other drug (AOD) treatment (42 USC 300x-23 (96.126(e))).

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### N. Tuberculosis Treatment

Contractor shall ensure the following related to Tuberculosis (TB):

- i. Routinely make available TB services to each individual receiving treatment for alcohol and other drug use and/or abuse;
- ii. Reduce barriers to patients' accepting TB treatment; and,
- iii. Develop strategies to improve follow-up monitoring, particularly after patients leave treatment, by disseminating information through educational bulletins and technical assistance.

### O. Trafficking Victims Protection Act of 2000 (TVPA)

Contractor shall comply with the Trafficking Victims Protection Act of 2000 (22 U.S.C. Section 7104(g)), as amended by Section 1702) of Pub.L. 112-239. The County has the authority to terminate the agreement without penalty within thirty (30) days or to take any other remedial action authorized under 22 U.S.C. Section 7104b(c), if the Contractor: (a) Engages in severe forms of trafficking in persons during the period of time that the contract is in effect; (b) Procures a commercial sex act during the period of time that the contract is in effect; or (c) Uses forced labor in the performance of the contract or subcontracts under the contract, in accordance with TVPA of 2000 and in accordance with Behavioral Wellness Policy and Procedure found at:

<http://www.countyofsb.org/behavioral-wellness/policies>.

Contractor must inform County immediately of any information Contractor receives from any source alleging a violation of a prohibition in this paragraph. For full text of the award term, go to:

<http://uscode.house.gov/view.xhtml?req=granuleid:USC-prelim-title22-section7104d&num=0&edition=prelim>.

### P. Tribal Communities and Organizations

County shall regularly assess (e.g. review population information available through Census, compare to information obtained in CalOMS Treatment to determine whether population is being reached, survey Tribal representatives for insight in potential barriers) the substance use service needs of the American Indian/Alaskan Native (AI/AN) population within the County geographic area and shall engage in regular and meaningful consultation and collaboration with elected officials of the tribe, Rancheria, or their designee for the purpose of identifying issues/barriers to service delivery and improvement of the quality, effectiveness and accessibility of services available to AI/NA communities within the County.



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### Q. Youth Treatment Guidelines

Contractor will follow the California Youth Treatment Guidelines available at: [http://www.dhcs.ca.gov/individuals/Documents/Youth\\_Treatment\\_Guidelines.pdf](http://www.dhcs.ca.gov/individuals/Documents/Youth_Treatment_Guidelines.pdf) incorporated by this reference, in developing and implementing youth treatment programs funded under this Exhibit, until such time as new Youth Treatment Guidelines are established and adopted. No formal amendment of this contract is required for new guidelines to be incorporated into this contract.

### R. Perinatal Service Network Guidelines

Contractor shall comply with the perinatal program requirements as outlined in the Perinatal Services Network Guidelines. The "Perinatal Services Network Guidelines" are incorporated by reference. The Contractor must comply with the current version of these guidelines until new Perinatal Services Network Guidelines are established and adopted. The incorporation of any new Perinatal Services Network Guidelines into this Contract shall not require a formal amendment.

Contractor receiving SABG-funds must adhere to the Perinatal Services Network Guidelines, regardless of whether the Contractor exchanges perinatal funds for additional discretionary funds.

### S. Byrd Anti-Lobbying Amendment (31 USC 1352)

Contractor certifies that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 USC 1352. Contractor shall also disclose to DHCS any lobbying with non-Federal funds that takes place in connection with obtaining Federal award.

### T. Nondiscrimination in Employment and Services.

By signing this Agreement, Contractor certifies that under the laws of the United States and the State of California, incorporated into this Contract by reference and made a part hereof as if set forth in full, Contractor will not unlawfully discriminate against any person.

### U. Federal Law Requirements:

- i. Title VI of the Civil Rights Act of 1964, Section 2000d, as amended, prohibiting discrimination based on race, color, or national origin in federally funded programs.
- ii. Title VIII of the Civil Rights Act of 1968 (42 USC 3601 et seq.) prohibiting discrimination on the basis of race, color, religion, sex, handicap, familial status or national origin in the sale or rental of housing.

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- iii. Age Discrimination Act of 1975 (45 CFR Part 90), as amended (42 USC Sections 6101 - 6107), which prohibits discrimination on the basis of age.
- iv. Age Discrimination in Employment Act (29 CFR Part 1625)
- v. Title I of the Americans with Disabilities Act (29 CFR Part 1630) prohibiting discrimination against the disabled in employment.
- vi. Title II of the Americans with Disabilities Act (28 CFR Part 35) prohibiting discrimination against the disabled by public entities.
- vii. Title III of the Americans with Disabilities Act (28 CFR Part 36) regarding access.
- viii. Section 504 of the Rehabilitation Act of 1973, as amended (29 USC Section 794), prohibiting discrimination on the basis of individuals with disabilities.
- ix. Executive Order 11246, (42 USC 2000(e) et seq. and 41 CFR Part 60), regarding nondiscrimination in employment under federal contracts and construction contracts greater than \$10,000 funded by federal financial assistance.
- x. Executive Order 13166 (67 FR 41455) to improve access to federal services for those with limited English proficiency.
- xi. The Drug Abuse Office and Treatment Act of 1972, as amended, relating to nondiscrimination on the basis of drug abuse.
- xii. Confidentiality of Alcohol and Drug Abuse Patient Records (42 CFR Part 2, Subparts A-E).

### V. State Law Requirements:

- i. Fair Employment and Housing Act (Government Code Section 12900 et seq.) and the applicable regulations promulgated thereunder (2 CCR 7285.0 et seq.).
- ii. Title 2, Division 3, Article 9.5 of the Government Code, commencing with Section 11135.
- iii. Title 9, Division 4, Chapter 8 of the CCR, commencing with Section 13000.
- iv. No state, federal, or County Realignment funds shall be used by the Contractor for sectarian worship, instruction, or proselytization. No state funds shall be used by the Contractor or to provide direct, immediate, or substantial support to any religious activity.

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- v. Noncompliance with the requirements of nondiscrimination in services shall constitute grounds for DHCS to withhold payments under this Agreement or terminate all, or any type, of funding provided hereunder.
  
- W. This Contract is subject to any additional restrictions, limitations, or conditions enacted by the federal or state governments that affect the provisions, terms, or funding of this Contract in any manner.
  
- X Information Access for Individuals with Limited English Proficiency
  - i Contractor shall comply with all applicable provisions of the Dymally-Alatorre Bilingual Services ACT (Government Code sections 7290-7299.8) regarding access to materials that explain services available to the public as well as providing language interpretation services.
  
  - ii Contractor shall comply with the applicable provisions of Section 1557 of the Affordable Care Act (45 CFR Part 92), including, but not limited to, 45 CFR 92.201, when providing access to:
    - a. Materials explaining services available to the public;
    - b. Language assistance;
    - c. Language interpreter and translation services; and
    - d. Video remote language interpreting services.

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### **Alcohol and Drug Outreach and Harm Reduction and Overdose Prevention**

1. **PROGRAM SUMMARY.** **Pacific Pride Foundation** (Contractor) will provide county-wide alcohol and drug outreach and prevention services through trainings on Lesbian, Gay, Bisexual, Transgender, Queer/Questioning and others (LGBTQ+) issues as well as overdose prevention and reversal services and shall distribute Naloxone/Narcan to clients, family members and community-based organization (CBO) staff.

Educational Training will consist of cultural competency trainings around LGBTQ+ issues to focus on issues specific to LGBTQ+ people in recovery, creating a safe environment, understanding sexual orientation and gender identity.

Overdose Prevention and Reversal services will consist of trainings on how to use Naloxone/Narcan, an antidote for opioid overdose, along with distribution of Naloxone/Narcan. These trainings will expand access to Naloxone/Narcan as part of a harm reduction strategy.

The Program will be headquartered at:

- A. 608 Anacapa Street, Suite A1, Santa Barbara, CA 93101; and
- B. 123 S. College Drive, Santa Maria, CA 93458.

2. **PROGRAM GOALS.**

- A. Increase outreach to the Community/CBOs around LGBTQ+ cultural competence, alcohol and drug issues and harm reduction for a more knowledgeable and sensitivity community;
- B. Increase CBO staff and community members' knowledge and capacity to prevent and respond to a drug overdose;
- C. Increase the use of and access to Naloxone/Narcan for people who have a high risk of overdosing; and
- D. Decrease the number of deaths by opioid overdose.

3. **SERVICES.** Contractor shall provide the following alcohol and drug service outreach and prevention activities:

- A. Early Intervention (AOD Service Code 18) – This strategy is designed to come between a substance user and his or her actions in order to modify behavior. It includes a wide spectrum of activities ranging from user education to formal intervention and referral to appropriate treatment/recovery services. This service code is defined as activities for the purpose of encouraging those individuals in need of treatment to undergo such treatment.
- B. Outreach/Intervention (AOD Service Code 19) – Is defined as activities for the purpose of encouraging those individuals in need of treatment to undergo such treatment.

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- C. Intravenous Drug User (AOD Service Code 20) – Activities for the purpose of encouraging those individuals in need of treatment to undergo such treatment.
- D. Referrals/Screening/Intake (AOD Service Code 21) – Activities involved in the assessment of a client's needs regarding treatment to ensure the most appropriate treatment.
- E. **Alcohol and Drug LGBTQ+ Outreach Services** – to include but not be limited to the following services:
  - i. Conduct at a minimum two (2) LGBTQ+ sensitivity trainings annually to a minimum of 50 individuals to including County community partner agencies, staff and community members and twenty (20) trainings provided to any 20 entities listed below. Each training shall last four (4) hours on any LGBTQ+ topic listed below, E. ii, a-e, in a fiscal year. Community partner agencies, staff and community members may include but not be limited to representatives from the following entities:
    - a. Aegis Treatment Centers
    - b. Anka Behavioral Health
    - c. Casa Pacifica
    - d. Casa Serena
    - e. Central Coast Headway
    - f. Central Coast Future Leaders
    - g. Channel Islands YMCA
    - h. Child Abuse Listening and Mediation
    - i. Coast Valley Substance Abuse Center
    - j. Community Action Commission
    - k. Council on Alcoholism and Drug Abuse
    - l. Family Service Agency
    - m. Future Leaders of America
    - n. Good Samaritan
    - o. Guadalupe Police Department
    - p. La Casa de la Raza
    - q. LAGS Spine and Sportscare Medical Centers

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- r. Isla Vista Teen Center
  - s. Mental Wellness Center
  - t. Noah's Anchorage
  - u. PathPoint
  - v. People Assisting the Homeless
  - w. People's Self Help Housing
  - x. Salvation Army
  - y. Sanctuary Centers of SB
  - z. Santa Barbara Community Housing Corp.
  - aa. Santa Barbara County Education Office
  - bb. Santa Barbara Neighborhood Clinics
  - cc. Santa Ynez Tribal Health
  - dd. Stalwart Clean and Sober
  - ee. Telecare
  - ff. Transitions Mental Health Association
  - gg. UCSB
  - hh. United Way of SBLAGS
  - ii. Zona Seca
- ii. LGBTQ+ trainings shall include but not be limited to the following topics:
- a. Reducing Stigma: Safety for All:
    - 1. Provide an introduction to the negative impact of stigma on people living with addiction;
    - 2. Addressing stigma of individuals in recovery;
    - 3. Improve mental health and recovery outcomes;
    - 4. Sensitivity toward self and others;
    - 5. Unique sexuality and/or gender identity issues.

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- b. In Recovery & LGBTQ+:
  - 1. Addiction as a result of abuse or trauma directed at sexuality or gender identity;
  - 2. Improved client-centered care and client recovery;
  - 3. Introduction to the unique needs of individuals who are in recovery and who also identify as lesbian, gay, bisexual, transgender, or queer/questioning; and
  - 4. Unique pressures of being LGBTQ+ in our culture.
- c. Getting to Know Sexual Orientation/Gender Identity (SO/GI):
  - 1. Accurate documentation for federally required data collection;
  - 2. Best administrative practices for recording and referencing sexual orientations and gender identities of clients;
  - 3. Ensure a full welcome of the client from front desk to departure; and
  - 4. Expand the way we document these categories of identity.
- d. Additional presentation topics include:
  - 1. Transgender Identity & Gender Diversity 101;
  - 2. Sexuality Diversity 101;
  - 3. Welcoming Series:
    - A. LGBTQ+ Adolescents;
    - B. LGBTQ+ Elders
    - C. Transgender and Gender Diverse Children; and
    - D. Parents & Families of LGBTQ+ Individuals.
- e. Survivors Supporting Series:
  - 1. LGBTQ+ Survivors of Sexual Assault;
  - 2. LGBTQ+ Survivors of Intimate Partner Violence; and
  - 3. LGBTQ+ Survivors of Family Abuse/Rejection.

**EXHIBIT A-1 ADP  
STATEMENT OF WORK**

**F. Overdose Prevention and Reversal Services**

- i. Overdose Prevention and Reversal Training audience - provide Overdose Prevention and Reversal education and Naloxone/Narcan trainings to include but not be limited to the following groups:
  - a. ADP treatment providers (Section 3.E.i);
  - b. Family members of opioid users or dependents;
  - c. First responders;
  - d. Group homes;
  - e. Health clinics;
  - f. Homeless shelters;
  - g. Jail discharge personnel;
  - h. Narcotic Treatment Program and needle exchange staff;
  - i. Nursing programs;
  - j. Opioid users or dependents;
  - k. Pacific Pride Foundation syringe exchange staff and clients;
  - l. Police departments;
  - m. Residential or Transitional Living facilities;
  - n. Sober living organizations; and
  - o. Street outreach workers.
  
- ii. **Overdose Prevention and Reversal Trainings.** Provide at a minimum four (4) overdose prevention and reversal trainings annually, each training lasting at least two hours (2) long (for an overall minimum of 8 hours of training in a fiscal year) that shall include the following topics at a minimum:
  - a. Administering Naloxone/Narcan to an individual;
  - b. Calling 911;
  - c. Completion of proper documentation;
  - d. Overdose prevention education;
  - e. Post-overdose care;



## EXHIBIT A-1 ADP STATEMENT OF WORK

- f. Proper storage of Naloxone/Narcan;
  - g. Recognizing an overdose;
  - h. Drug Referral and Treatment services;
  - i. Refill procedure for Naloxone/Narcan;
  - j. Rescue breathing;
  - k. Risk factors for opioid overdose;
  - l. Screening of individuals for overdose risk factors and for signs of overdose;
  - m. Signs of a drug overdose;
  - n. Techniques and training on administering Naloxone/Narcan to assist anyone experiencing an overdose caused by prescription narcotics or heroin; and
  - o. Train Contractor staff and clients of the syringe exchange program how to use the antidote, Naloxone/Narcan.
- iii. Overdose Prevention and Reversal Trainings shall include the following materials at a minimum:
- a. Brochures made available in English and Spanish;
  - b. Sign in sheet of attendees (Attachment A);
  - c. Pre- and post-test evaluations for training attendees.
- iv. **Overdose Prevention and Reversal Product Distribution** – Contractor shall distribute at a minimum 600 FDA approved dosage overdose reversal Naloxone/Narcan kits, purchased and provided to the Contractor by Behavioral Wellness, to targeted individuals and agencies identified as most likely to witness an overdose to include the following:
- a. Provide inventory control of Naloxone/Narcan kits to include but not be limited to the following:
    - 1. Keep a log recording the date of distribution of kits (Attachment B);
    - 2. Number of Naloxone/Narcan kits; and
    - 3. Printed name and signature of the person receiving the kit.
  - b. Distribution of kits only to individuals who have previously completed Overdose Prevention and Reversal training.
  - c. Train all individuals to complete a Clinical Registration Form to track responders, (Attachment C);

## EXHIBIT A-1 ADP STATEMENT OF WORK

- d. Train all individuals who administer Naloxone/Narcan to notify the designated Contractor staff;
  - e. Train all individuals who administer Naloxone/Narcan to complete the Overdose Report Back & Naloxone/Narcan Refill Form, which will serve as the notification.
    - 1. Forms will be used to track Overdose Reversals and the ultimate efficacy and success of the program.
  - f. Monitor each agency and or individual to ensure that the kits are being distributed;
    - 1. Naloxone/Narcan kit refills shall be made available to anyone who has previously completed the Overdose Prevention and Reversal training;
    - 2. To obtain the refills, the Overdose Prevention Educator shall complete a required reporting form called *Overdose Report Back & Naloxone Refill Form*; and
    - 3. The Overdose Prevention Educator shall record the reason for the refill, i.e. loss, theft, expiration, or use for an overdose reversal. (Attachment C).
  - v. **Naloxone/Narcan Storage** - Ensure Naloxone/Narcan kits are securely stored at the program site and consistent with the manufacturer's guidelines:
    - a. In a locked storage space;
    - b. Limit and identify the staff who will have access to Naloxone/Narcan kits;
    - c. Contact Behavioral Wellness ADP staff to reorder kits at least 30 days ahead of exhausting the supply;
    - d. Return to Behavioral Wellness staff any kits whose shelf life has expired (18 months from date marked on the kit).
6. **CLIENTS.** Targeted populations shall be:
- A. Staff and clients of drug and alcohol treatment programs;
  - B. County Behavioral Wellness staff;
  - C. Other organizations that wish to be trained on the use of Naloxone/Narcan; and
  - D. Contractor's syringe exchange program staff and clients.
7. **REPORTS.**
- A. LGBTQ+ Outreach Services - Collect and submit data on a quarterly basis to ADP Behavioral Wellness staff to include but not be limited to the following:
    - i. Number of Community Organizations trained;

**EXHIBIT A-1 ADP  
STATEMENT OF WORK**

- ii. Number of individuals trained;
  - iii. Number of training sessions conducted; and
  - iv. Average increased knowledge of each training, as indicated by attendee pre- and post- training test results.
- B. Overdose Prevention and Reversal Services - Collect and submit the following data on a quarterly basis to ADP Behavioral Wellness staff to include but not be limited to the following:
- i. Number of educational presentations/sessions provided;
  - ii. Number of individuals educated about opioids and the opioid epidemic;
  - iii. Number of Prevention and Reversal trainings conducted;
  - iv. Number of Naloxone/Narcan trainings/sessions;
  - v. Number of Naloxone/Narcan kits distributed;
  - vi. Number of successful overdose reversals.
  - vii. Use of Naloxone/Narcan by syringe exchange client;
  - viii. Number of lives saved;
  - ix. Increased knowledge to prevent and respond to drug overdose; and
  - x. Number of individuals trained to train targeted individuals to reverse an overdose.
8. **STAFF.**
- A. Contractor shall provide the following overall program staffing, based on a 40-hour per week Full-Time Equivalent (FTE):
- i. One (1) .25 FTE LGBTQ+ Outreach Advocate;
  - ii. One (1) .50 FTE Outreach Associate; and
  - iii. One (1) .25 FTE Education and Prevention Coordinator.

# ATTACHMENT A

## Project Registration Form

Date of Service: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Trainer Name: \_\_\_\_\_

Site: \_\_\_\_\_

### Participant Code:

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

DOB \_\_\_\_-\_\_\_\_-\_\_\_\_ First two letters of mother's first name: \_\_\_\_

CODE: \_\_\_\_-\_\_\_\_-\_\_\_\_ (First and Last Initial—1<sup>st</sup> two letters of mother's first name—Day of Birth)

### Gender:

- Female
- Male
- MTF
- FTM
- OTHER: \_\_\_\_\_

### Race/Ethnicity:

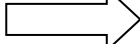
- Black/African American
- White
- Latino/Latina/Hispanic
- Asian/Pacific Islander
- Native American/American Indian
- Other \_\_\_\_\_

### Last night, where did you stay? Choose only one.

- Outdoors (including car, camp, etc.)
- Hotel (SRO)
- Shelter
- Supportive Housing or program
- Your own private housing (apartment, house)
- Someone else's housing (apartment, house)
- Jail

### Which of these drugs did you use in the last 30 days? Check all that apply.

- None
- Heroin
- Methadone
- Pharmaceutical Opioids (Morphine, Percocet, Roxicodone, Oxycodone, Vicodin, Fentanyl, Etc)
- Buprenorphine (Suboxone, Subutex)
- Benzos (Klonopin, Xanax, Ativan, Valium, Librium, Etc)
- Cocaine/Crack
- Alcohol
- Methamphetamine
- Other: \_\_\_\_\_

Have you ever overdosed?  If yes, how many times? \_\_\_\_\_ (please only write a number)

- Yes *\*\*Trainer: Talk about overdose risk factors here (using alone, mixing,*
- No *stronger drugs, health issues, tolerance, etc.)*

### If yes, have you ever been narcaned?

- Yes
- No

### If yes, who has used narcan on you? Check all that apply.

- A non-medical person (friend, partner/spouse, etc.)
- A medical person or first responder ( EMT, Fire dept, police, doctor)

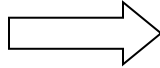
### What drugs were taken the last time you overdosed?

- Heroin
- Methadone
- Pharmaceutical Opioids (Morphine, Percocet, Roxicodone, Oxycodone, Vicodin, Fentanyl, Etc)
- Buprenorphine (Suboxone, Subutex)
- Benzos (Klonopin, Xanax, Ativan, Valium, Librium, Etc)
- Cocaine/Crack
- Alcohol
- Methamphetamine
- Other: \_\_\_\_\_

## ATTACHMENT A

**Have you ever witnessed an overdose?**

- Yes
- No



**If yes, how many times?** \_\_\_\_\_

**If yes, at the last OD you witnessed, did anyone including you, give narcan?:**

- Yes
- No
- Not sure

**Who gave the narcan at that overdose?**

- I did! (participant)
- A non-medical person (friend, partner/spouse, etc.)
- A medical person or first responder ( EMT, Fire dept, police, doctor)
- Other \_\_\_\_\_

**At the last overdose you witnessed, were EMS contacted/present?**

- Yes
- No

*\*\*Trainer: What else was done to try and revive the person?*

**Wrap-Up:**

**What is your primary reason for getting this narcan today? Check all that apply.**

- I am at risk
- Friends/partner/neighbors/people in my community are at risk
- I have a family member at risk
- I am a service provider and work with program participants/clients who are at risk
- Other: \_\_\_\_\_

*\*\*Trainer: At end of training, participant should be able to successfully assemble and use narcan, identify and respond to an overdose and knows where and how to get a refill.*

Type and number of kits given (check all that apply):

- Nasal # of kits: \_\_\_\_\_
- Injectable # of kits: \_\_\_\_\_
- Auto-Injector # of kits: \_\_\_\_\_
- No Narcan given

Naloxone Lot # \_\_\_\_\_

Expiration Date \_\_\_\_\_

After Obtaining Release of Information Authorization (ROI) from client and complying with all HIPAA and 42CFR Part 2 Confidentiality Requirements, please scan and send information to Amy Lopez, MBA, @ [alopez@co.santa-barbara.ca.us](mailto:alopez@co.santa-barbara.ca.us) or fax to Amy Lopez @ (805) 614-1571 with HIPAA protected cover sheet.

ATTACHMENT B

NALOXONE/NARCAN DISTRIBUTION LOG

Date Distributed	Amount of Kits	Distributed to: Agency	Distributed to: Individual	Distributed by: Individual	Signature

ATTACHMENT C

PROJECT REFILL/REPORT FORM

Date of Service \_\_\_/\_\_\_/\_\_\_

Trainer Name: \_\_\_\_\_

Site: \_\_\_\_\_

Who is getting the refill?

CODE: \_\_\_-\_\_\_-\_\_\_ (First & Last Initial—1st two letters of mother's first name—Day of Birth)

Date originally trained: \_\_\_/\_\_\_/\_\_\_

Reason for Refill:

- I used my narcan (complete section below)
Someone stole my stuff (including my narcan)
I gave it away
It expired
I just lost it
Other reason

If narcan was used:

Approximate date of the overdose: \_\_\_/\_\_\_/\_\_\_
Who overdosed? Gender of the person who overdosed?
What drugs had they taken? Only check those that you are sure of.
What environment did the overdose happen in?

ATTACHMENT C

**Where did the overdose take place?**

- Santa Barbara
- Santa Maria
- Lompoc
- Santa Ynez Valley
- Buellton/Solvang
- Guadalupe
- Other area/city/town in Santa Barbara County: \_\_\_\_\_

**What did you do (or if reporting about your own overdose, what did the person do to revive you)? Check all that apply.**

- Sternum Rub
- Called 911
- Rescue breathing
- Gave narcan

**What kind of narcan and how many doses were used?**

- Nasal # of doses: \_\_\_\_\_

**How long did it take for the narcan to work?**

- Less than 1 minute
- 1-3 minutes
- 3-5 minutes
- More than 5 minutes
- It didn't work (please write notes below about why)

**Did any of the following happen?**

- Arrest of overdosing person or witnesses/user of narcan
- Harassment by police
- Harassment by paramedics/fire department

Please use this space to document anything unusual or interesting about the overdose, the reversal, good quotes/stories, problems putting the narcan together or using it, info about the drugs causing the overdose, any adverse reactions that the person experienced after receiving the Narcan, details about negative interactions with police/fire/ems, etc.

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Type and number of kits given (check all that apply):

- Nasal # of kits: \_\_\_\_\_
- Injectable # of kits: \_\_\_\_\_
- Auto-Injector # of kits: \_\_\_\_\_
- No Narcan given

Naloxone Lot # \_\_\_\_\_

Expiration Date \_\_\_\_\_



**ATTACHMENT E - ADP  
PROGRAM GOALS, OUTCOMES AND MEASURES**

<b>Outreach and Harm Reduction &amp; Overdose Prevention and Reversal Program</b>		
<b>Program Goal</b>	<b>Outcome</b>	<b>Measure</b>
<p>1. Increase outreach to the Community/CBO around LGBTQ+ cultural competence, alcohol and drug issues and harm reduction for a more knowledge and sensitivity community.</p>	<p>1. Provide 2 – 50+ attendees trainings and train 20 Community partner agencies/CBOs around LGBTQ+ alcohol and drug issues through four yearly 4 hour training sessions.</p> <p>2. Increased average of knowledge:            a. SO/GI            b. Welcoming Practices            c. LGBTQ+ and Substance Misuse</p>	<p>1. # of 4 hour training sessions            2. # of CBO's trained            3. Pre/Posttest knowledge increase</p>
<p>2. Increased CBO and community member's knowledge and capacity to prevent and respond to drug overdose.</p>	<p>1. Provide education and training regarding harm reduction, overdose prevention and reversal, and use of naloxone.</p>	<p>1. # educational presentations/sessions            2. Pre/Posttest knowledge increase            3. # people trained</p>
<p>3. Increase the access and use of Naloxone/Narcan for people who have a high risk of overdosing to decrease the number of deaths by opioid overdose.</p>	<p>1. Provide training sessions on how to use naloxone            2. Distribute 600 kits            3. Document known reversals</p>	<p>1. # training sessions (individual or group - how to use naloxone) and            2. # people trained            3. # Naloxone kits distributed            4. # of known reversals</p>

## **EXHIBIT B ADP FINANCIAL PROVISIONS**

(with attached Exhibit B-1, Schedule of Rates and Contract Maximum)

This Agreement provides for reimbursement for Alcohol and Drug Program services up to a Maximum Contract Amount, reflected in Section II below and Exhibit B-1-ADP. For all services provided under this Agreement, Contractor will comply with all requirements necessary for reimbursement in accordance with the regulations applicable to the funding sources identified in the Exhibit B-1 ADP, and other applicable Federal, State and local laws, rules, manuals, policies, guidelines and directives.

### **I. PAYMENT FOR SERVICES.**

- A. Performance of Services. Contractor shall be compensated on a cost reimbursement basis, subject to the limitations described in this Agreement and all exhibits hereto, for provision of the Units of Service (UOS) established in the Exhibit B-1 ADP based on satisfactory performance of the Alcohol and Drug Program services described in the Exhibit A(s).
- B. Non-Drug Medi-Cal Services. County recognizes that some of the services provided by Contractor's Program, described in the Exhibit A(s), may not be reimbursable by Drug Medi-Cal, or may be provided to individuals who are not Drug Medi-Cal eligible and such services may be reimbursed by other County, State, and Federal funds only to the extent specified in Exhibit B-1 ADP. Funds for these services are included within the Maximum Contract Amount.
- C. Limitations on Use of Funds Received Pursuant to this Agreement. Contractor shall use the funds provided by County exclusively for the purposes of performing the services described in Exhibit A(s) to this Agreement. Expenses shall comply with the requirements established in the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (45 CFR Part 75), and all other applicable regulations. Violation of this provision or use of County funds for purposes other than those described in the Exhibit A(s) shall constitute a material breach of this Agreement.

### **II. MAXIMUM CONTRACT AMOUNT.**

The Maximum Contract Amount of this Agreement shall not exceed **\$88,000 per fiscal year for FY 18-19, FY 19-20, and FY 20-21 for a total maximum contract amount not to exceed \$264,000** in Alcohol and Drug Program funding, and shall consist of County, State, and/or Federal funds as shown in Exhibit B-1-ADP. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance hereunder without a properly executed amendment.

### **III. OPERATING BUDGET AND PROVISIONAL RATE.**

- A. Operating Budget. Prior to the Effective Date of this Agreement, Contractor shall provide County with an Operating Budget on a format acceptable to, or provided by County, , based on costs net of revenues as described in this Exhibit B-MH, Section IV (Accounting for Revenues). The approved Operating Budget shall be attached to this Agreement as Exhibit B-2. County may disallow any expenses in excess of the adopted operating budget. Indirect costs are limited to 15% of direct costs for each program and must be allocated in accordance with a cost allocation plan that adheres with OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.

## **EXHIBIT B ADP FINANCIAL PROVISIONS**

B. Provisional Rate. County agrees to reimburse Contractor at a Provisional Rate (the "Provisional Rate") during the term of this Agreement. The Provisional Rate shall be established as follows:

1. For all services, the rate or billing increment shall be as reflected in Exhibit B-1 ADP.

At any time during the term of this Agreement, Director shall have the option to adjust the Provisional Rate to a rate based on allowable costs less all applicable revenues, and the volume of services provided in prior quarters, subject to the limitations described in this Section III.B.

**IV. FEE COLLECTION.** For non-Drug Medi-Cal services or services to patients not eligible for Drug Medi-Cal, Contractor agrees to assess client fees toward the cost of treatment in accordance with Health and Safety Code Section 11841. Such fee collection shall be based on Contractor's determination of a client's ability to pay, per Exhibit B-3 ADP. In no case shall any client be refused services due to the inability to pay. Fees charged shall not exceed the actual cost for services provided. Such fees shall be:

- A. Deducted from the Contractor's Program cost of providing services as part of the Pre-audit Cost Report Settlement (Section VIII);
- B. Identified and reported to County on the Contractor's monthly financial statements, Contractor's budget, and annual year-end cost report.

All fees collected by Contractor must be separately identified for audit purposes and treated as placement fees. Contractor agrees to provide County with a copy of Contractor's Fee Collection policy. Fees shall be accounted for by Contractor and used to offset the cost of Contractor's services. All fees paid by or on behalf of patients/clients receiving services under this Agreement shall be utilized by Contractor only for the delivery of the services specified in this Agreement.

### **V. REALLOCATION OF PROGRAM FUNDING.**

Contractor shall make written application to Director, or designee, in advance and no later than April 1 of each Fiscal Year, to reallocate funds as outlined in Exhibit B-1 ADP between Programs or funding sources, for the purpose of meeting specific Program needs or for providing continuity of care to its clients. Contractor's application shall include a narrative specifying the purpose of the request, the amount of said funds to be reallocated, and the sustaining impact of the reallocation as may be applicable to future years. The Director's or designee's decision, of whether to allow the reallocation of funds, shall be in writing to Contractor prior to implementation by Contractor.

### **VI. BILLING AND PAYMENT PROCEDURES AND LIMITATIONS.**

- A. Internal Procedures. Contractor shall maintain internal financial controls which adequately ensure proper recording, classification, and allocation of expenses, and billing and collection procedures. Contractor's procedures shall specifically provide for the identification of delinquent accounts and methods for pursuing such accounts.

## EXHIBIT B ADP FINANCIAL PROVISIONS

### B. Submission of Claims and Invoices:

1. Invoices for all Non-Drug Medi-Cal services described in the Exhibit A(s) shall be delivered electronically to [adpfinance@co.santa-barbara.ca.us](mailto:adpfinance@co.santa-barbara.ca.us) on a form acceptable to or provided by County, within 10 calendar days of the end of the month in which services are delivered and shall include: i) sufficient detail and supporting documentation to enable an audit of the charges, ii) the amount owed by County, and iii) the contract number and signature of Contractor's authorized representative.

Contractor agrees that it shall be solely liable and responsible for all data and information submitted to the County and submitted by the County to the State on behalf of Contractor.

The Director or designee shall review the monthly claim(s) and invoice to confirm accuracy of the data submitted. With the exception of the final month's payment under this Agreement, County shall make provisional payment for approved claims within 30 calendar days of the receipt of said claim(s) and invoice by County subject to the contractual limitations set forth below.

### C. Payment Limitations.

1. The Program Contract Maximums specified in Exhibit B-1 and this Exhibit B-ADP are intended to cover services during the entire term of the agreement, unless otherwise specified in the Exhibit A(s) (such as time-limited or services tied to the school year). Under no circumstances shall Contractor cease services prior to June 30 due to an accelerated draw down of funds earlier in the Fiscal Year. Failure to provide services during the entire term of the Agreement may be considered a breach of contract and subject to the Termination provisions specified in the Agreement.

### D. Monthly Financial Statements. Within 15 calendar days of the end of the month in which alcohol and other drug services are delivered, Contractor shall submit monthly financial statements reflecting the previous month's and cumulative year to date direct and indirect costs and other applicable revenues for Contractor's programs described in the Exhibit A-(s). Financial Statements shall be submitted electronically to [adpfinance@co.santa-barbara.ca.us](mailto:adpfinance@co.santa-barbara.ca.us).

### E. Withholding of Payment for Non-Submission of MIS and Other Information. If any required MIS data, invoice or report(s) is not submitted by Contractor to County within the time limits described in this Agreement or if any such information is incomplete, incorrect, or is not completed in accordance with the requirements of this Agreement, then payment shall be withheld until County is in receipt of complete and correct data and such data has been reviewed and approved by Director or designee. Director or designee shall review such submitted service data within 60 calendar days of receipt.

### F. Withholding of Payment for Unsatisfactory Clinical Work. Director or designee may deny payment for services when documentation of clinical work does not meet minimum State and County written standards.

## EXHIBIT B ADP FINANCIAL PROVISIONS

### G. Claims Submission Restrictions:

1. Billing Limit for all services: For all services, claims must be received by County within 10 days from the end of the month in which services were provided to avoid possible denial of reimbursement for late billing.
2. No Payment for Services Provided Following Expiration/ Termination of Agreement. Contractor shall have no claim against County for payment of any funds or reimbursement, of any kind whatsoever, for any service provided by Contractor after the expiration or other termination of this Agreement. Should Contractor receive any such payment, it shall immediately notify County and shall immediately repay all such funds to County. Payment by County for services rendered after expiration/termination of this Agreement shall not constitute a waiver of County's right to recover such payment from Contractor. This provision shall survive the expiration or other termination of this Agreement.

H. Claims Certification and Program Integrity. Contractor shall certify that all UOS entered by Contractor into the County's MIS System or otherwise reported to County for any payor sources covered by this Agreement are true and accurate to the best of Contractor's knowledge.

I. Overpayments: Any overpayments of contractual amounts must be returned via direct payment within 30 days to the County. County may withhold amounts from future payments due to Contractor under this Agreement or any subsequent agreement if Contractor fails to make direct payment within required timeframe.

## VII. COST REPORT

A. Submission of Cost Report. Within four weeks after the release of the cost report template by the Department of Health Care Services (DHCS), Contractor shall provide County with an accurate and complete Annual Cost Report with a statement of expenses and revenue for the applicable prior fiscal year. The Annual Cost Report shall be prepared by Contractor in accordance with all applicable federal, State and County requirements and generally accepted accounting principles. Contractor shall allocate direct and indirect costs to and between programs, cost centers, services, and funding sources in accordance with such requirements and consistent with prudent business practice. All revenues received by Contractor shall be reported in its annual Cost Report, and shall be used to offset gross cost. Contractor shall maintain source documentation to support the claimed costs, revenues and allocations which shall be available at any time to Director or Designee upon reasonable notice.

B. Cost Report to be Used for Initial Settlement. The Cost Report shall be the financial and statistical report submitted by Contractor to County, and shall serve as the basis for initial settlement to Contractor. Contractor shall document that costs are reasonable and allowable and directly or indirectly related to the services to be provided hereunder.

C. Penalties. In addition, failure of Contractor to submit accurate and complete Annual Cost Report(s) by 45 days after the due date set in Section VII.A above or the expiration or termination date of this Agreement shall result in:

1. A Late Penalty of ONE HUNDRED DOLLARS (\$100) for each day that the accurate and complete Annual Cost Report(s) is (are) not submitted. The Late Penalty shall be assessed separately on each outstanding Annual Cost Report. The Late Penalty shall

## EXHIBIT B ADP FINANCIAL PROVISIONS

commence on the forty-sixth (46<sup>th</sup>) day after the deadline or the expiration or termination date of this Agreement. County shall deduct the Late Penalty assessed against Contractor from the final month's payment due under the Agreement.

2. In the event that Contractor does not submit accurate and complete Annual Cost Report(s) by the one-hundred and fifth (105<sup>th</sup>) day after the due date set in Section VII.A or the expiration or termination date of this Agreement, then all amounts paid by County to Contractor in the Fiscal Year for which the Annual Cost Report(s) is (are) outstanding shall be repaid by Contractor to County. Further, County shall terminate any current contracts entered into with Contractor for programs covered by the outstanding Annual Cost Reports.
- D. Audited Financial Reports: Each year of the Agreement, the Contractor shall submit to County a copy of their audited annual financial statement, including management comments. This report shall be submitted within thirty (30) days after the report is received by Contractor.
- E. Single Audit Report: If Contractor is required to perform a single audit and/or program specific audit, per the requirements of the Office of Management and Budget (OMB) Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Awards, Contractor shall submit a copy of such single audit to County within thirty (30) days of receipt.

### VIII. PRE-AUDIT COST REPORT SETTLEMENTS.

- A. Pre-audit Cost Report Settlements. Based on the Annual Cost Report(s) submitted pursuant to this Exhibit B-ADP Section VII (Cost Reports) and State approved Unit of Service (UOS), at the end of each Fiscal Year or portion thereof that this Agreement is in effect, the State and/or County will perform pre-audit cost report settlement(s). Such settlement will be subject to the terms and conditions of this Agreement and any other applicable State and/or federal statutes, regulations, policies and procedures, or requirements pertaining to cost reporting and settlements for applicable federal and/or State programs. Settlement shall be adjusted to the lower of:
1. Contractor's published charge(s) to the general public, as approved by the Contractor's governing board; unless the Contractor is a Nominal Charge Provider. This federal published charges rule is applicable only for the outpatient, rehabilitative, case management and 24-hour services.
  2. The Contractor's actual costs.
- B. Issuance of Findings. County's issuance of its pre-audit cost report settlement findings shall take place no later than one-hundred-twenty (120) calendar days after the receipt by County from the State of the State's Final Cost Report Settlement package for a particular fiscal year.
- C. Payment. In the event that Contractor adjustments based on any of the above methods indicate an amount due the County, Contractor shall pay County by direct payment within thirty (30) days or from deductions from future payments, if any, at the sole discretion of the Director.

**EXHIBIT B ADP  
FINANCIAL PROVISIONS**

**IX. AUDITS, AUDIT APPEALS AND POST-AUDIT MEDI-CAL FINAL SETTLEMENT:**

- A. Audit by Responsible Auditing Party. At any time during the term of this Agreement or after the expiration or termination of this Agreement, in accordance with State and federal law, authorized representatives from the County, State or Federal governments (Responsible Auditing Party) may conduct an audit or site review of Contractor regarding the ADP services/activities provided under this Agreement.
  
- B. Settlement. Settlement of the audit findings will be conducted according to the Responsible Auditing Party's procedures in place. In the case of a State Medi-Cal audit, the State and County will perform a post-audit Medi-Cal settlement that is based on State audit findings. Such settlement will take place when the State initiates its settlement action which customarily is after the issuance of the audit report by the State and before the State's audit appeal process.
  
- C. Invoice for Amounts Due. County shall issue an invoice to Contractor for any amount due to the County after the Responsible Auditing Party issues an audit report. The amount on the County invoice is due by Contractor to County thirty (30) calendar days from the date of the invoice. However, if the Responsible Auditing Party stays its collection of any amounts due or payable because of the audit findings, County Behavioral Wellness will also stay its settlement of the same amounts due or payable until the Responsible Auditing Party initiates its settlement action with County Behavioral Wellness. If an audit adjustment is appealed then the County may, at its own discretion, notify Contractor but stay collection of amounts due until resolution of the State administrative appeals process.
  
- D. Appeal. Contractor may appeal any such audit findings in accordance with the audit appeal process established by the Responsible Auditing Party performing the audit.

**EXHIBIT B-1 ADP  
SCHEDULE OF RATES AND CONTRACT MAXIMUM**

Exhibit B-1 Schedule of Rates and Contract Maximum							
<b>CONTRACTOR NAME:</b> Pacific Pride						<b>FISCAL YEAR:</b>	2018-2021
Drug Medi-Cal /Non Drug Medi-Cal	Service Type	Mode	Service Description	Unit of Service	DMC Service Function Code	AoD Cost Report Service Code	Maximum
Non - Drug Medi-Cal Billable Services	Early Intervention / Secondary Prevention	N/A	Early Intervention	Hours	N/A	18	Actual Cost
			Outreach / Intervention	Hours	N/A	19	Actual Cost
			Intravenous Drug User (IDU or IVDU)	Hours	N/A	20	Actual Cost
			Referrals/ Screening/ Intake	Hours	N/A	21	Actual Cost
					<b>Program</b>		
					<b>Prevention</b>		<b>TOTAL</b>
<b>GROSS COST:</b>					\$	88,000	\$88,000
<b>LESS REVENUES COLLECTED BY CONTRACTOR:</b>							
PATIENT FEES				\$	-	\$	-
CONTRIBUTIONS				\$	-	\$	-
OTHER (LIST):				\$	-	\$	-
<b>TOTAL CONTRACTOR REVENUES</b>				\$	-	\$	-
<b>MAXIMUM CONTRACT AMOUNT PAYABLE:</b>				\$	88,000	\$	88,000
<b>SOURCES OF BEHAVIORAL WELLNESS FUNDING FOR MAXIMUM CONTRACT AMOUNT**</b>							
Drug Medi-Cal						\$	-
Realignment/SAPT - Discretionary				\$	88,000	\$	88,000
Realignment/SAPT - Perinatal						\$	-
Realignment/SAPT - Adolescent Treatment						\$	-
Realignment/SAPT - Primary Prevention						\$	-
CalWORKS						\$	-
Other County Funds						\$	-
<b>FY 18-19 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)</b>				\$	88,000	\$	88,000
<b>FY 19-20 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)</b>				\$	88,000	\$	88,000
<b>FY 20-21 TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)</b>				\$	88,000	\$	88,000
<b>GRAND TOTAL (SOURCES OF BEHAVIORAL WELLNESS FUNDING)</b>				\$	264,000	\$	264,000
<b>CONTRACTOR SIGNATURE:</b>							
<b>STAFF ANALYST SIGNATURE:</b>							
<b>FISCAL SERVICES SIGNATURE:</b>							

\*\*Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources.



## EXHIBIT B-2 CONTRACTOR BUDGET

### Santa Barbara County Department of Behavioral Wellness Contract Budget Packet Entity Budget By Program

AGENCY NAME: Pacific Pride Foundation

COUNTY FISCAL YEAR: 2018 - 2019

**Gray Shaded cells contain formulas, do not overwrite**

LINE #	COLUMN#	1	2	3	4	5	6	7	8	9	10	11	12	13
	I. REVENUE SOURCES:		TOTAL AGENCY/ ORGANIZATION BUDGET	COUNTY BEHAVIORAL WELLNESS PROGRAMS TOTALS	ADP (ADMHS)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)
1	Contributions		\$ 468,085	\$ -										
2	Foundations/Trusts		\$ 331,400	\$ -										
3	Miscellaneous Revenue		\$ 3,026	\$ -										
4	Behavioral Wellness Funding		\$ 88,000	\$ 88,000	\$ 88,000									
5	Other Government Funding		\$ 61,000	\$ -										
6	Other - Event Revenue		\$ 126,831	\$ -										
7	Other - (specify)			\$ -										
8	Other (specify)			\$ -										
9	Other (specify)			\$ -										
10	Total Other Revenue		\$ 1,078,342	\$ 88,000	\$ 88,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
I.B Client and Third Party Revenues:														
11	Client Fees		\$ 15,783	-										
12	SSI			-										
13	Other (specify)			-										
14	Total Client and Third Party Revenues (Sum of lines 19 through 23)		\$ 15,783	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
15	GROSS PROGRAM REVENUE BUDGET		\$ 1,094,125	\$ 88,000	\$ 88,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

## EXHIBIT B-2 CONTRACTOR BUDGET

III. DIRECT COSTS	TOTAL AGENCY/ ORGANIZATION BUDGET	COUNTY BEHAVIORAL WELLNESS PROGRAMS TOTALS	ADP (ADMHS)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)	Enter PROGRAM NAME (Fac/Prog)
<b>III.A. Salaries and Benefits Object Level</b>												
16 Salaries (Complete Staffing Schedule)	396,602	\$ 63,000	\$ 63,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
17 Employee Benefits	78,382	\$ 12,600	\$ 12,600									
18		\$ -										
19 Payroll Taxes		\$ -										
20 Salaries and Benefits Subtotal	\$ 474,984	\$ 75,600	\$ 75,600	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>III.B Services and Supplies Object Level</b>												
21 Professional Fees/Dues/Licenses	11,236	\$ 200	\$ 200									
22 Supplies/Computer Services	10,240	\$ 900	\$ 900									
23 Facility Costs (Rent)	63,804	\$ 5,950	\$ 5,950									
24 Telephone/Utilities/Repairs & Maintenance	22,050	\$ 1,750	\$ 1,750									
25 Training/Conferences/Volunteer Development	6,581	\$ -										
26 Travel/Parking/Auto and Mileage	16,492	\$ 1,100	\$ 1,100									
27 Advertising	15,305	\$ -										
28 Insurance	14,139	\$ 1,750	\$ 1,750									
29 Program Materials	36,660	\$ -										
30 Program Events	93,512	\$ -										
31 Clinical Supervision/Counseling Intern Stipends	36,604	\$ -										
32 Fundraising - (Royal Ball every 2 years)	242,016	\$ -										
33 Printing/Copying/Postage/Miscellaneous	7,648	\$ 750	\$ 750									
34 Depreciation	42,855	\$ -										
35 Services and Supplies Subtotal	\$ 619,141	\$ 12,400	\$ 12,400	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
III.C. Client Expense Object Level Total (Not Medi-Cal Reimbursable)		\$ -										
36												
37												
38												
39 SUBTOTAL DIRECT COSTS	\$ 1,094,125	\$ 88,000	\$ 88,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>IV. INDIRECT COSTS</b>												
40 Administrative Indirect Costs (Reimbursement limited to 15%)		\$ -										
41 GROSS DIRECT AND INDIRECT COSTS (Sum of lines 47+48)	\$ 1,094,125	\$ 88,000	\$ 88,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

**EXHIBIT B-3  
SLIDING FEE SCALE - ADP**

**COUNTY OF SANTA BARBARA  
ALCOHOL & DRUG PROGRAM  
SLIDING FEE SCHEDULE \*  
FY 2018-2019**

**ANNUAL GROSS FAMILY INCOME  
NUMBER OF DEPENDENTS**

<b>FEE PER VISIT</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
<b>5</b>	12,060	16,240	20,420	24,600	28,780	32,960	37,140	41,320
<b>10</b>	16,240	20,420	24,600	28,780	32,960	37,140	41,320	45,500
<b>15</b>	20,420	24,600	28,780	32,960	37,140	41,320	45,500	49,680
<b>20</b>	24,600	28,780	32,960	37,140	41,320	45,500	49,680	53,860
<b>25</b>	28,780	32,960	37,140	41,320	45,500	49,680	53,860	58,040
<b>30</b>	32,960	37,140	41,320	45,500	49,680	53,860	58,040	62,220
<b>35</b>	37,140	41,320	45,500	49,680	53,860	58,040	62,220	66,400
<b>40</b>	41,320	45,500	49,680	53,860	58,040	62,220	66,400	70,580
<b>45</b>	45,500	49,680	53,860	58,040	62,220	66,400	70,580	74,760
<b>50</b>	49,680	53,860	58,040	62,220	66,400	70,580	74,760	78,940
<b>55</b>	53,860	58,040	62,220	66,400	70,580	74,760	78,940	83,120
<b>60</b>	58,040	62,220	66,400	70,580	74,760	78,940	83,120	87,300
<b>65</b>	62,220	66,400	70,580	74,760	78,940	83,120	87,300	91,480
<b>70</b>	66,400	70,580	74,760	78,940	83,120	87,300	91,480	95,660
<b>75</b>	70,580	74,760	78,940	83,120	87,300	91,480	95,660	99,840
<b>80</b>	74,760	78,940	83,120	87,300	91,480	95,660	99,840	104,020
<b>85</b>	78,940	83,120	87,300	91,480	95,660	99,840	104,020	108,200
<b>90</b>	83,120	87,300	91,480	95,660	99,840	104,020	108,200	112,380

**MONTHLY GROSS FAMILY INCOME  
NUMBER OF DEPENDENTS**

<b>FEE PER VISIT</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
<b>5</b>	1,005	1,353	1,702	2,050	2,398	2,747	3,095	3,443
<b>10</b>	1,353	1,702	2,050	2,398	2,747	3,095	3,443	3,792
<b>15</b>	1,702	2,050	2,398	2,747	3,095	3,443	3,792	4,140
<b>20</b>	2,050	2,398	2,747	3,095	3,443	3,792	4,140	4,488
<b>25</b>	2,398	2,747	3,095	3,443	3,792	4,140	4,488	4,837
<b>30</b>	2,747	3,095	3,443	3,792	4,140	4,488	4,837	5,185
<b>35</b>	3,095	3,443	3,792	4,140	4,488	4,837	5,185	5,533
<b>40</b>	3,443	3,792	4,140	4,488	4,837	5,185	5,533	5,882
<b>45</b>	3,792	4,140	4,488	4,837	5,185	5,533	5,882	6,230
<b>50</b>	4,140	4,488	4,837	5,185	5,533	5,882	6,230	6,578
<b>55</b>	4,488	4,837	5,185	5,533	5,882	6,230	6,578	6,927
<b>60</b>	4,837	5,185	5,533	5,882	6,230	6,578	6,927	7,275
<b>65</b>	5,185	5,533	5,882	6,230	6,578	6,927	7,275	7,623
<b>70</b>	5,533	5,882	6,230	6,578	6,927	7,275	7,623	7,972
<b>75</b>	5,882	6,230	6,578	6,927	7,275	7,623	7,972	8,320
<b>80</b>	6,230	6,578	6,927	7,275	7,623	7,972	8,320	8,668
<b>85</b>	6,578	6,927	7,275	7,623	7,972	8,320	8,668	9,017
<b>90</b>	6,578	6,927	7,275	7,623	7,972	8,320	8,668	9,017

\* For multi-year contracts, annual fee schedule will be provided to contractor as it becomes available.

**EXHIBIT C**  
**INDEMNIFICATION AND INSURANCE REQUIREMENTS**  
**(FOR PROFESSIONAL CONTRACTS)**

1. INDEMNIFICATION

Contractor agrees to indemnify, defend (with counsel reasonably approved by County) and hold harmless County and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by County on account of any claim except where such indemnification is prohibited by law. Contractor's indemnification obligation applies to County's active as well as passive negligence but does not apply to County's sole negligence or willful misconduct.

2. NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

Contractor shall notify County immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

3. INSURANCE

Contractor shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, its agents, representatives, employees or subcontractors.

A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

- i. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
- ii. **Automobile Liability:** ISO Form Number CA 00 01 covering any auto (Code 1), or if Contractor has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
- iii. **Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
- iv. **Professional Liability (Errors and Omissions)** Insurance appropriate to the Contractor's profession, with limit of no less than \$1,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the Contractor maintains higher limits than the minimums shown above, the County requires and shall be entitled to coverage for the higher limits maintained by the Contractor.

**EXHIBIT C**  
**INDEMNIFICATION AND INSURANCE REQUIREMENTS**  
**(FOR PROFESSIONAL CONTRACTS)**

Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the County.

**B. Other Insurance Provisions**

The insurance policies are to contain, or be endorsed to contain, the following provisions:

- i. **Additional Insured** – County, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used).
- ii. **Primary Coverage** – For any claims related to this Agreement, the Contractor's insurance coverage shall be primary insurance as respects the County, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, agents or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.
- iii. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the County.
- iv. **Waiver of Subrogation Rights** – Contractor hereby grants to County a waiver of any right to subrogation which any insurer of said Contractor may acquire against the County by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the County has received a waiver of subrogation endorsement from the insurer.
- v. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the County. The County may require the Contractor to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
- vi. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best's Insurance Guide rating of "A- VII".
- vii. **Verification of Coverage** – Contractor shall furnish the County with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the County before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The Contractor shall furnish evidence of renewal of coverage throughout the term of the

**EXHIBIT C**  
**INDEMNIFICATION AND INSURANCE REQUIREMENTS**  
**(FOR PROFESSIONAL CONTRACTS)**

Agreement. The County reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

- viii. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, County has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by County as a material breach of contract.
- ix. **Subcontractors** – Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that County is an additional insured on insurance required from subcontractors.
- x. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
  - a) The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
  - b) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
  - c) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Contractor must purchase “extended reporting” coverage for a minimum of five (5) years after completion of contract work.
- xi. **Special Risks or Circumstances** – County reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. Contractor agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of County to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of County.