

**FIRST AMENDMENT TO AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR  
FOR CALWIN PRINT AND MAILING SERVICES**

Santa Barbara County  
Department of Social Services

**First Amendment**

This is an amendment (hereafter referred to as the First Amendment to the Agreement) to the Agreement for Services of Independent Contractor, referenced as number BC# 14-011 (the "Agreement") by and between the **County of Santa Barbara** (COUNTY) and **BIT California LLC dba Document Fulfillment Services (DFS)** (CONTRACTOR), for the continued provision of CalWORK's Information Network (CalWIN) System Printing and Mailing Services.

**RECITALS**

*Whereas, the parties desire to amend the Agreement to increase the amount of printing and compensation in the existing Agreement; and*

*Whereas, this First Amendment to the Agreement incorporates the terms and conditions set forth in the original Agreement, approved by the County Board of Supervisors on June 04, 2013; and*

*Now, therefore, for good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows.*

**The Agreement is amended as follows:**

1. Section A of Exhibit B is amended to state in its entirety:
  - A. For Contractor services to be rendered under this *Agreement*, as amended by the First Amendment to the Agreement, Contractor shall be paid a total contract amount, including cost reimbursements, not to exceed \$1,052,000.00.
2. Attachment B-2, Cost Analysis is attached hereto and incorporated herein by reference.

First Amendment to Agreement for services of Independent Contractor between the **County of Santa Barbara** and **BIT California LLC dba Document Fulfillment Services (DFS)**

IN WITNESS WHEREOF, the parties have executed this First Amendment to the Agreement to be effective on the date executed by County.

**ATTEST:**  
MONA MIYASATO  
COUNTY EXECUTIVE OFFICER  
CLERK OF THE BOARD

By: \_\_\_\_\_  
Deputy

**COUNTY OF SANTA BARBARA:**

By: \_\_\_\_\_  
Chair, Board of Supervisors

Date: \_\_\_\_\_

**RECOMMENDED FOR APPROVAL:**  
DANIEL NIELSON  
DEPARTMENT OF SOCIAL SERVICES

By: \_\_\_\_\_  
Director

Date: \_\_\_\_\_

**APPROVED AS TO FORM:**  
MICHAEL C. GHIZZONI  
COUNTY COUNSEL

By: \_\_\_\_\_  
Deputy County Counsel

**APPROVED AS TO ACCOUNTING FORM:**  
ROBERT W. GEIS, CPA  
AUDITOR-CONTROLLER

By: \_\_\_\_\_  
Deputy

**APPROVED AS TO FORM:**  
RAY AROMATORIO  
RISK MANAGEMENT

By: \_\_\_\_\_  
Risk Manager

First Amendment to Agreement for services of Independent Contractor between the **County of Santa Barbara** and **BIT California LLC dba Document Fulfillment Services (DFS)**

IN WITNESS WHEREOF, the parties have executed this First Amendment to the Agreement to be effective on the date executed by County.

**CONTRACTOR:** BIT California LLC dba Document Fulfillment Services (DFS)

By: \_\_\_\_\_  
Steve Shill, Owner

Date: \_\_\_\_\_

EXHIBIT B-2

Cost Analysis

FY 14/15		
Month	Postage	Mail Service
Jul-14	\$ 12,985.13	\$ 11,399.58
Aug-14	\$ 10,594.81	\$ 9,151.73
Sep-14	\$ 16,109.41	\$ 12,454.54
Oct-14	\$ 12,675.23	\$ 10,830.04
Nov-14	\$ 17,006.26	\$ 14,311.37
Dec-14	\$ 16,444.53	\$ 15,168.22
Jan-15	\$ 15,338.27	\$ 12,594.30
Feb-15	\$ 16,283.00	\$ 14,086.80
Mar-15	\$ 18,090.66	\$ 15,085.62
Apr-15	\$ 15,986.25	\$ 13,878.19
May-15	\$ 14,524.59	\$ 12,071.03
Jun-15	\$ 16,783.78	\$ 14,170.20
Total	\$ 182,821.92	\$ 155,201.62
Avg/Mo	\$ 15,235.16	\$ 23,877.17

Avg Postage/Month	\$ 15,235.16	
Avg Mail Svc/Month	\$ 23,877.17	
Total Avg/Month	\$ 39,112.33	(x10 months)

FY 15/16		
Month	Postage	Mail Service
Jul-15	\$ 13,795.71	\$ 10,652.22
Aug-15	\$ 17,327.38	\$ 13,133.10
Total	\$ 31,123.09	\$ 23,785.32
Avg/Mo	\$ 15,561.55	\$ 11,892.66

Estimate for 10 Months	\$ 391,123.32
Actual for Jul & Aug	\$ 54,908.41
Estimate for FY15-16	\$ 446,031.73
Remaining Contract Balance	\$(173,903.14)
	\$ 272,128.59
<b>Amendment Amount</b>	<b>\$272,000.00</b>