

ATTACHMENT B: NEXTG LETTER



NextG Networks

EMPOWERING NEXT GENERATION WIRELESS
NETWORKS

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August 24, 2010

COUNTY OF SANTA BARBARA

Attn: Michael Ghizzoni, Esq.
County Counsel's Office
123 E. Anaamu Street
Santa Barbara, CA 93101

re: Updated Proposal for Nodes in Montecito

Dear Mr. Ghizzoni,

As we have discussed with County staff, and as presented at before the Board of Supervisors, NextG Networks of California, Inc ("NextG") has evaluated the recommendations and request made by the County to place the proposed equipment in underground vaults. On August 20, 2010 we have submitted revised applications with the following suggested revisions:

1. ESB02 - vault placement feasible;
2. ESB03 - vault placement feasible; however, NextG recommends pole mount versus vault due to existing landscaping;
3. ESB06 - vault placement feasible; however, NextG recommends pole mount, since a vault will require a significant retaining wall;
4. ESB08 - vault placement feasible, sprinklers will need to be moved;
5. ESB09 - vault placement feasible; however NextG recommends pole mount versus vault due to existing landscaping cover;
6. ESB13 - vault placement feasible east side of pole; however NextG recommends pole mount due to the required removal of some landscaping for a vault;
7. ESB14 - vault placement feasible; however NextG recommends pole mount since vault will require retaining wall;
8. ESB18 - vault placement feasible.

In sum, NextG agrees to place its equipment either on the pole, or in a vault, in any combination that the County deems appropriate for the above-referenced locations. If the Board of Supervisors approves the remaining eight (8) nodes on September 21, NextG will agree to withdraw its applications for the following two (2) nodes:

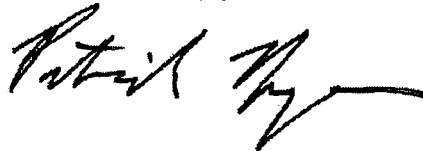
1. ESB15 - the site near the school, close to Schoolhouse Road & San Ysidro, which received a resolution from the Montecito Union School recommending denial due to concerns about radio emissions; and

2. ESB11 - the site near Santa Rosa & San Leandro, which, like ESB15, received considerable community concern about radio emissions.

We trust that this compromise and revised proposal is received favorably by everyone and that it meets with the approval of the Board. However, if the revised proposal is not accepted, NextG reserves its right to seek redress (through subsequent appeals as allowed by law) for all ten (10) applications in Montecito, as originally applied (*i.e.*, with equipment attached to poles, consistent with the Tier 1 process).

So that the board has the opportunity to evaluate this proposal in the most transparent manner possible, we request that this letter be included in the agenda packet and shared with the public as part of the application process.

Very truly yours,

A handwritten signature in black ink, appearing to read "Patrick S. Ryan", with a long horizontal flourish extending to the right.

Patrick S. Ryan
*VP of Government Relations and
Regulatory Affairs*