



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Public Health  
**Department No.:** 041  
**For Agenda Of:** October 15, 2019  
**Placement:** Administrative  
**Estimated Time:**  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors  
**FROM:** Department Van Do-Reynoso, Director  
Director(s) Public Health Department  
Contact Info: Dana Gamble, Assistant Deputy Director. (805) 681-5171  
**SUBJECT:** Barton & Associates, Inc. Professional Service Agreement, Second Amendment

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**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:** That the Board of Supervisors consider the following:

- a) Approve and authorize the Chair to execute a Second Amendment to the Agreement for professional services with Barton & Associates, Inc. to increase funding by \$300,000 for a revised total amount not to exceed \$900,000 for the period through June 30, 2020 to provide locum tenens coverage.
- b) Find that the proposed actions do not constitute a "Project" within the meaning of California Environmental Quality Act (CEQA), pursuant to Section 15378(b)(4) of the CEQA Guidelines, because they consist of the creation of government funding mechanisms or other government fiscal activities, which do not involve any commitment to any specific project which may result in a potentially significant impact on the environment.

**Summary Text:**

This item is on the agenda for approval to execute a Second Amendment to the Agreement with Barton & Associates, Inc. (Attachment A) for medical provider services, including physicians, psychologists, nurse practitioners, and physician assistants, due to vacancies with extended recruitment periods and leaves of absence. The Franklin Health Care Centers currently have a vacant Behavioral Health Specialist position (40 hours per week). The Board approved the Agreement with Barton & Associates, Inc. on November 6, 2018 and a First Amendment to increase funding and to extend the term on May 14, 2019. The Public Health Department (PHD) is requesting the Board's approval of a Second Amendment to increase funding by \$300,000 for a revised total amount not to exceed \$900,000 to cover expenditures for locum tenens services. The Second Amendment will ensure that PHD has adequate locum tenens resources in the event other staff provider positions become vacant for an extended period.

**Background:**

PHD operates five health care centers and three shelter-based clinics throughout Santa Barbara County to provide medical services to the uninsured and underinsured members of our communities. Responding to community need, in 2014 PHD enhanced and integrated access to Behavioral Health Services for its health center patient population beginning gradually in Santa Barbara and expanding to all locations in 2018. PHD’s physicians, psychologists, licensed clinical social workers, nurse practitioners, and physician assistants who are regular County employees, provide the greater part of the clinical services. The recruitment of qualified clinicians is a highly competitive and a difficult process, often taking months. In order to continue to provide services, PHD has contracted with firms who recruit and place physicians and other licensed clinicians on a temporary basis. These clinicians are known as “locum tenens.”

The contracted services do not replace physician employee positions, but serve as fill-ins on a temporary basis during the recruitment process. Using the services provided by a locum tenens service assists PHD in minimizing patient wait times and assists in reducing the number of patients seeking care at local emergency departments.

This agreement was not the result of a competitive bidding process because PHD is open to negotiate and work with any vendor that is able to provide qualified professionals that meet the department’s needs.

**Performance Measure:**

N/A

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b><u>Funding Sources</u></b>	<b><u>Current FY Cost:</u></b>	<b><u>Annualized On-going Cost:</u></b>	<b><u>Total One-Time Project Cost</u></b>
General Fund			
Federal Grant	\$ 415,000.00		\$ 415,000.00
State Patient Fees	\$ 100,000.00		\$ 100,000.00
Federal Patient Fees	\$ 205,000.00		\$ 205,000.00
Other: Salary Savings	\$ 180,000.00		\$ 180,000.00
<b>Total</b>	<b>\$ 900,000.00</b>	<b>\$ -</b>	<b>\$ 900,000.00</b>

There is no use of general fund dollars associated with this request. The service contract of the locum tenens physicians will be covered by generating patient service revenues from Medi-Cal, Medicare, and other public programs, from Salary Savings of one vacant midlevel position and by Federal Health Care for the Homeless Supplemental grant funds.

**Key Contract Risks:**

PHD has a good working relationship with Barton & Associates. Barton & Associates provides malpractice coverage for their physicians. The Agreement has a termination for convenience clause and authorizes the County to dismiss any Professional for any reason.

**Staffing Impacts:**

**Legal Positions:**

0

**FTEs:**

0

Barton & Associates, Inc. Agreement

Agenda Date: October 15, 2019

Page 3 of 3

There are no staffing impacts.

**Special Instructions:**

Please execute two (2) original Second Amendments with Barton & Associates and retain one (1) original Amendment and one (1) Minute Order for pick up by the department. Please email the PHD Contracts Unit at [phdcu@sbcphd.org](mailto:phdcu@sbcphd.org), when available for pick up.

**Attachments:**

- A. Second Amendment to the Agreement with Barton & Associates, Inc.
- B. First Amendment to the Agreement with Barton & Associates, Inc.
- C. Barton & Associates, Inc. Professional Service Agreement

**Authored by:**

Dana Gamble, Assistant Deputy Director