



# County of Santa Barbara BOARD OF SUPERVISORS

## Minute Order

March 20, 2018

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**Present:** 5 - Supervisor Williams, Supervisor Wolf, Supervisor Hartmann, Supervisor Adam, and Supervisor Lavagnino

BEHAVIORAL WELLNESS

File Reference No. 18-00187

**RE:** Consider recommendations regarding the Workforce Education and Training (WET)/Southern Counties Regional Partnership (SCRIP) Service Contract - The University Corporation Fiscal Years (FY) 2017-2019, as follows:

- a) Approve, ratify, and authorize the Chair to execute an Agreement for Services of Independent Contractor with The University Corporation (not a local vendor), for cultural competence assessment and training for the WET/SCRIP, for a total contract maximum not to exceed \$200,000.00 for the period March 1, 2018 through March 31, 2019; and
- b) Determine that the above actions are organizational or administrative activity of government that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(5) of the California Environmental Quality Act (CEQA) guidelines.

**A motion was made by Supervisor Adam, seconded by Supervisor Hartmann, that this matter be Acted on as follows:**

- a) **Approved and authorized; Chair to execute; and**
- b) **Approved.**

**The motion carried by the following vote:**

**Ayes:** 5 - Supervisor Williams, Supervisor Wolf, Supervisor Hartmann, Supervisor Adam, and Supervisor Lavagnino



BOARD OF SUPERVISORS  
AGENDA LETTER

**Agenda Number:**

**Clerk of the Board of Supervisors**  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Behavioral Wellness  
**Department No.:** 043  
**For Agenda Of:** March 20, 2018  
**Placement:** Administrative  
**Estimated Time:**  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors  
**FROM:** Department Alice Gleghorn, Ph.D., Director  
Director(s) Department of Behavioral Wellness 681-5220  
Contact Info: Pam Fisher, Deputy Director of Clinical Operations  
Department of Behavioral Wellness 681-5220  
**SUBJECT: Workforce Education and Training/Southern Counties Regional Partnership  
Service Contract – The University Corporation FY 17-19**

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**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- A. Approve, ratify, and authorize the Chair to execute an Agreement for Services of Independent Contractor with **The University Corporation** (not a local vendor), for cultural competence assessment and training for the Workforce Education and Training (WET)/Southern Counties Regional Partnership (SCRIP), for a total contract maximum not to exceed **\$200,000** for the period March 1, 2018 through March 31, 2019.
- B. Determine that the above actions are organizational or administrative activity of government that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(5) of the California Environmental Quality Act (CEQA) guidelines.

**Auditor-Controller Concurrence**

As to form: Yes

**Summary Text:**

This item is on the Board's agenda to approve Behavioral Wellness's request to contract with The University Corporation to provide Mental Health Worker Training for SCRP members in Implementing and Assessing Evidence-Based Culturally Responsive Strategies for Engaging Minority Families in Mental Health Services. The Southern Counties Regional Partnership (SCRP) consists of the mental health departments for the counties of Santa Barbara, San Bernardino, Imperial, Kern, Orange, Riverside, San Diego, San Luis Obispo, and Ventura, as well as the Tri-City region (Claremont, La Verne, and Pomona). Behavioral Wellness is the fiscal and administrative agent for SCRP. The goal of this training is to equip SCRP Coordinators with the necessary tools and methods for implementing and assessing evidence-based, culturally-responsive strategies for engaging ethnic minority families in mental health services. Contractor's services will include: tools and methods for SCRP Coordinators to assess their mental health staff cultural competency; methods for SCRP members to embed cultural competency efficiently and in a deeper more meaningful manner; and research-based methods for both training and assessing staff cultural competency.

**Background:**

**BWell – Fiscal/Administrative Agent for SCRP**

The Southern Counties Regional Partnership (SCRP) consists of the mental health departments for the counties of Santa Barbara, San Bernardino, Imperial, Kern, Orange, Riverside, San Diego, San Luis Obispo, and Ventura, as well as the Tri-City region (Claremont, La Verne, and Pomona).

On December 2, 2014, the Santa Barbara County Board of Supervisors authorized and approved Behavioral Wellness' agreement with the Office of Statewide Health Planning and Development (OSHPD) to be the fiscal and administrative agent for SCRP activities for the period of December 2, 2014 through September 30, 2017.

Although Behavioral Wellness received full payment of the SCRP funds, as of January 2018 there remains \$2.3 million of available funds for expenditure for implementation of the SCRP's Five-Year Plan. The SCRP Memorandum of Understanding automatically renews on an annual basis, starting in October 2017, subject to funding or termination for convenience by members. In March 2017, the SCRP members agreed to continue the partnership with Behavioral Wellness as the Fiscal and Administrative agent for SCRP beyond September 2017 until all of the funds have been utilized to achieve the goals.

On October 11, 2017, the SCRP Board voted to contract with The University Corporation to provide cultural competency assessments and trainings for its members.

**Local Workforce Education and Training Plan**

The Mental Health Services Act (MHSA) requires each county mental health department to develop a local Workforce Education and Training (WET) Plan, and to participate in regional partnerships among the mental health system and the educational system to expand outreach to multicultural communities, increase the diversity of the mental health workforce, reduce the stigma associated with mental illness, and to promote the use of web-based technologies, and distance learning techniques. Five Regional Partnerships have been formed under WET throughout the State.

As the fiscal and administrative agent for the SCRCP for 2014-2019, Santa Barbara County will be responsible for negotiating and monitoring contracts and projects during that period that achieve the Five-Year Plan goals established by OSHPD for 2014-2019:

- **Goal #1:** Increase the number of diverse, qualified individuals in the public mental health system workforce to remedy the shortage of qualified individuals to provide services to address severe mental illness.
- **Goal #2:** Expand the capacity of California’s incumbent public mental health workforce to meet California’s diverse and dynamic needs.
- **Goal #3:** Facilitate a robust statewide, regional, and local infrastructure to develop the public mental health workforce.

To help achieve Goal 2 of the Partnership’s objectives, to expand the capacity of California’s incumbent public mental health workforce to meet California’s diverse and dynamic needs, The University Corporation will provide SCRCP coordinators and identified mental health providers with tools and methods to assess cultural competency of their mental health providers. The University Corporation will conduct a needs assessment at SCRCP sites for evidence-based culturally responsive psychotherapeutic strategies to families. In addition, they will provide a training to SCRCP mental health providers on delivering those strategies, as well as methods for SCRCP sites to assess the effective delivery of the strategies in practice.

The desired outcome of the SCRCP Core Competency Project is increased excellence in the quality of care provided to individuals, family members and stakeholders served by the member-agencies that comprise SCRCP. Approval will allow Behavioral Wellness to implement mental healthcare workforce development strategies that align with the WET Five-Year Plan 2014-2019 goals.

**Performance Measure:**

Specific, measureable targets for performance will be assessed using pre- and post-tests before and after the training modules.

**Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

The County will be paid by OSHPD for services rendered upon completion of the deliverables specified in the Agreement, as follows:

<b>Funding Sources</b>	<b>FY 17-18 Cost:</b>	<b>FY 18-19 Cost:</b>	<b>Annualized On-going Cost:</b>	<b>Total One-Time Project Cost</b>
General Fund				
State	\$ 100,000	\$ 100,000		
Federal				
Fees				
Other:				
<b>Total</b>	<b>\$ 100,000</b>	<b>\$ 100,000</b>	<b>\$ -</b>	<b>\$ -</b>

Narrative: The contract will utilize \$200,000 of the remaining designated funds of \$2,300,000 set aside for SCRCP regional programs to achieve the Five-Year Plan goals established by OSHPD and approved by the member counties.

**Key Contract Risks:**

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. Even with these measures, there is the risk that the State will disallow units of service or determine costs to be non-allowable, resulting in repayment. Behavioral Wellness contracts include language requiring contractors to repay any amounts disallowed in audit findings, minimizing financial risks to County.

**Special Instructions:**

Please email one (1) complete copy of each executed contract and one (1) minute order to Amber Foschaar at: [cfoschaar@sbcbswell.org](mailto:cfoschaar@sbcbswell.org)

**Attachments:**

Attachment A: University Corp FY 17-19 Board Contract

**Authored by:**

Amber Foschaar/Melanie Johnson

## AGREEMENT

### FOR SERVICES OF INDEPENDENT CONTRACTOR

BC \_\_\_\_\_

**THIS AGREEMENT** (hereafter Agreement) is made by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter County) and **The University Corporation** with an address at 18111 Nordhoff Street, Northridge, California (hereafter Contractor) wherein Contractor agrees to provide and County agrees to accept the services specified herein.

**WHEREAS**, the Mental Health Services Act (MHSA) requires each county mental health department to develop a local Workforce Education and Training (WET) Plan, and to participate in regional partnerships among the mental health system and the educational system to expand outreach to multicultural communities, increase the diversity of the mental health workforce, reduce the stigma associated with mental illness, and to promote the use of web-based technologies, and distance learning techniques;

**WHEREAS**, the Southern Counties Regional Partnership (SCRP) consists of the mental health departments for the counties of: Santa Barbara, San Bernardino, Imperial, Kern, Orange, Riverside, San Diego, San Luis Obispo, and Ventura, as well as the Tri-City region (Claremont, La Verne, and Pomona);

**WHEREAS**, the County currently serves as the fiscal and administrative agent for the SCRCP, for Workforce Education and Training (WET) purposes under the Mental Health Services Act;

**WHEREAS**, the contracted services are on behalf of the participating SCRCP entities, the majority of which voted to approve the scope of work in this Agreement with The University Corporation, consistent with the SCRCP's Memorandum of Understanding and Strategic Plan;

**WHEREAS**, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions herein set forth;

**NOW, THEREFORE**, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

#### **1. DESIGNATED REPRESENTATIVE**

Director at phone number 805-681-5220 is the representative of County and will administer this Agreement for and on behalf of County. Liza Johnston 818-677-3441 is the authorized representative for Contractor. Changes in designated representatives shall be made only after advance written notice to the other party.

#### **2. NOTICES**

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by personal delivery or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

## AGREEMENT

To County: Director  
Santa Barbara County  
Department of Behavioral Wellness  
300 N. San Antonio Road, Bldg. 3  
Santa Barbara, CA 93110  
FAX: 805-681-5222

To Contractor: Liza Johnston  
Research and Sponsored Programs  
California State University, Northridge  
18111 Nordhoff Street  
Northridge, CA 91330-8222

Jonathan Martinez, Ph.D., Assistant Professor  
Co-Director, Clinical Psychology Graduate Program  
Department of Psychology  
California State University, Northridge  
18111 Nordhoff Street  
Northridge, CA 91330-8255

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consents under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

### **3. SCOPE OF SERVICES**

Contractor agrees to provide services to County in accordance with EXHIBIT A attached hereto and incorporated herein by reference.

### **4. TERM**

Contractor shall commence performance on **3/1/2018**, and end performance upon completion, but no later than **3/31/2019** unless otherwise directed by County or unless earlier terminated.

### **5. COMPENSATION OF CONTRACTOR**

In full consideration for Contractor's services, Contractor shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B attached hereto and incorporated herein by reference.

### **6. INDEPENDENT CONTRACTOR**

It is mutually understood and agreed that Contractor (including any and all of its officers, agents, and employees), shall perform all of its services under this Agreement as an independent Contractor as to County and not as an officer, agent, servant, employee, joint venturer, partner, or associate of County. Furthermore, County shall have no right to control, supervise, or direct the manner or method by which Contractor shall perform its work and function. However, County shall retain the right to administer this Agreement so as to verify that Contractor is performing its obligations in accordance with the terms and conditions hereof. Contractor

## **AGREEMENT**

understands and acknowledges that it shall not be entitled to any of the benefits of a County employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure. Contractor shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, Contractor shall be solely responsible and save County harmless from all matters relating to payment of Contractor's employees, including compliance with Social Security withholding and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, Contractor may be providing services to others unrelated to the County or to this Agreement.

### **7. STANDARD OF PERFORMANCE**

Contractor represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, Contractor shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which Contractor is engaged. All products of whatsoever nature, which Contractor delivers to County pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally observed by a person practicing in Contractor's profession. Contractor shall correct or revise any errors or omissions, at County's request without additional compensation. Permits and/or licenses shall be obtained and maintained by Contractor without additional compensation.

### **8. DEBARMENT AND SUSPENSION**

Contractor certifies to County that it and its employees and principals are not debarred, suspended, or otherwise excluded from or ineligible for, participation in federal, state, or county government contracts. Contractor certifies that it shall not contract with a subcontractor that is so debarred or suspended.

### **9. TAXES**

Contractor shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work under this Agreement and shall make any and all payroll deductions required by law. County shall not be responsible for paying any taxes on Contractor's behalf, and should County be required to do so by state, federal, or local taxing agencies, Contractor agrees to promptly reimburse County for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

### **10. CONFLICT OF INTEREST**

Contractor covenants that Contractor presently has no employment or interest and shall not acquire any employment or interest, direct or indirect, including any interest in any business, property, or source of income, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Contractor further covenants that in the performance of this Agreement, no person having any such interest shall be employed by Contractor. Contractor must promptly disclose to the County, in writing, any potential conflict of interest. County retains the right to waive a conflict of interest disclosed by Contractor if County determines it to be immaterial, and such waiver is only effective if provided by County to Contractor in writing. If required by 42 CFR sections 455.101 and 455.104, Contractor will complete a Conflict of Interest form provided by County.

## **AGREEMENT**

### **11. OWNERSHIP OF DOCUMENTS AND INTELLECTUAL PROPERTY**

Southern Counties Regional Partnership (SCRCP) and their representatives shall be the owner of the following items produced under this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, all photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials, and any material necessary for the practical use of such items, from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. Contractor shall not release any of such items to other parties except after prior written approval of SCRCP. This section excludes any materials previously developed by the University or other parties used to enhance the products provided to SCRCP.

Unless otherwise specified in Exhibit A, Contractor hereby assigns to SCRCP all copyright, patent, and other intellectual property and proprietary rights to all data, documents, reports, photos, and other materials prepared or provided by Contractor pursuant to this Agreement (collectively referred to as "Copyrightable Works and Inventions"). SCRCP shall have the unrestricted authority to copy, adapt, perform, display, publish, disclose, distribute, create derivative works from, and otherwise use in whole or in part, any Copyrightable Works and Inventions. Contractor agrees to take such actions and execute and deliver such documents as may be needed to validate, protect and confirm the rights and assignments provided hereunder. SCRCP shall provide Contractor with a free-of-cost, nonexclusive license to use the Copyrightable Works and Inventions and the right to access and use Copyrightable Works and Inventions for purposes consistent with the educational mission of the University.

Contractor warrants that to the best of its knowledge any Copyrightable Works and Inventions and other items provided under this Agreement will not infringe upon any intellectual property or proprietary rights of any third party.

### **12. NO PUBLICITY OR ENDORSEMENT**

Contractor shall not use County's name or logo or any variation of such name or logo in any publicity, advertising or promotional materials. Contractor shall not use County's name or logo in any manner that would give the appearance that the County is endorsing Contractor. Contractor shall not in any way contract on behalf of or in the name of County. Contractor shall not release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the County or its projects, without obtaining the prior written approval of County.

### **13. COUNTY PROPERTY AND INFORMATION**

All of County's property, documents, and information provided for Contractor's use in connection with the services shall remain County's property, and Contractor shall return any such items whenever requested by County and whenever required according to the Termination section of this Agreement. Contractor may use such items only in connection with providing the services. Contractor shall not disseminate any County property, documents, or information without County's prior written consent.

## **AGREEMENT**

### **14. RECORDS, AUDIT, AND REVIEW**

Contractor shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of Contractor's profession and shall maintain all records until such time that the State Department of Health Care Services completes all actions associated with the final audit, including appeals, for the fiscal year(s) covered by this Agreement, or not less than four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting principles. County shall have the right to audit and review all such documents and records at any time during Contractor's regular business hours or upon reasonable notice. In addition, if this Agreement exceeds ten thousand dollars (\$10,000.00), Contractor shall be subject to the examination and audit of the California State Auditor, at the request of the County or as part of any audit of the County, for a period of three (3) years after final payment under the Agreement (Cal. Govt. Code Section 8546.7). Contractor shall participate in any audits and reviews, whether by County or the State, at no charge to County.

If federal, state or County audit exceptions are made relating to this Agreement, Contractor shall reimburse all costs incurred by federal, state, and/or County governments associated with defending against the audit exceptions or performing any audits or follow-up audits, including but not limited to: audit fees, court costs, attorneys' fees based upon a reasonable hourly amount for attorneys in the community, travel costs, penalty assessments and all other costs of whatever nature. Immediately upon notification from County, Contractor shall reimburse the amount of the audit exceptions and any other related costs directly to County as specified by County in the notification. The provisions of the Records, Audit, and Review section shall survive any expiration or termination of this Agreement.

### **15. INDEMNIFICATION AND INSURANCE**

Contractor agrees to the indemnification and insurance provisions as set forth in EXHIBIT C attached hereto and incorporated herein by reference.

### **16. NONDISCRIMINATION**

County hereby notifies Contractor that County's Unlawful Discrimination Ordinance (Article XIII of Chapter 2 of the Santa Barbara County Code) applies to this Agreement and is incorporated herein by this reference with the same force and effect as if the ordinance were specifically set out herein and Contractor agrees to comply with said ordinance.

### **17. NONEXCLUSIVE AGREEMENT**

Each party understands that this is not an exclusive Agreement and that each party shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by Contractor as the County desires.

### **18. NON-ASSIGNMENT**

Contractor shall not assign, transfer or subcontract this Agreement or any of its rights or obligations under this Agreement without the prior written consent of County and any attempt to so assign, subcontract or transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

## AGREEMENT

### 19. TERMINATION

- A. **By County.** County may, by written notice to Contractor, terminate this Agreement in whole or in part at any time, whether for County's convenience, for nonappropriation of funds, or because of the failure of Contractor to fulfill the obligations herein.
1. **For Convenience.** County may terminate this Agreement in whole or in part upon thirty (30) days written notice. During the thirty (30) day period, Contractor shall, as directed by County, wind down and cease its services as quickly and efficiently as reasonably possible, without performing unnecessary services or activities and by minimizing negative effects on County from such winding down and cessation of services.
  2. **For Nonappropriation of Funds.**
    - i. The parties acknowledge and agree that this Agreement is dependent upon the availability of County, State, and/or federal funding. If funding to make payments in accordance with the provisions of this Agreement is not forthcoming from the County, State and/or federal governments for the Agreement, or is not allocated or allotted to County by the County, State and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments after the effective date of such non-allocation or non-funding, as provided in the notice, will cease and terminate.
    - ii. As permitted by applicable State and Federal laws regarding funding sources, if funding to make payments in accordance with the provisions of this Agreement is delayed or is reduced from the County, State, and/or federal governments for the Agreement, or is not allocated or allotted in full to County by the County, State, and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments will be delayed or be reduced accordingly or County shall have the right to terminate the Agreement. If such funding is reduced, County in its sole discretion shall determine which aspects of the Agreement shall proceed and which Services shall be performed. In these situations, County will pay Contractor for Services and Deliverables and certain of its costs. Any obligation to pay by County will not extend beyond the end of County's then-current funding period.
    - iii. Contractor expressly agrees that no penalty or damages shall be applied to, or shall accrue to, County in the event that the necessary funding to pay under the terms of this Agreement is not available, not allocated, not allotted, delayed or reduced.
  3. **For Cause.** Should Contractor default in the performance of this Agreement or materially breach any of its provisions, County may, at County's sole option, terminate or suspend this Agreement in whole or in part by written notice. Upon receipt of notice, Contractor shall immediately discontinue all services affected

## **AGREEMENT**

(unless the notice directs otherwise) and notify County as to the status of its performance. The date of termination shall be the date the notice is received by Contractor, unless the notice directs otherwise.

- B. **By Contractor.** Should County fail to pay Contractor all or any part of the payment set forth in EXHIBIT B, Contractor may, at Contractor's option terminate this Agreement if such failure is not remedied by County within thirty (30) days of written notice to County of such late payment.
  
- C. **Upon termination,** Contractor shall deliver to County all data, estimates, graphs, summaries, reports, and all other property, records, documents or papers as may have been accumulated or produced by Contractor in performing this Agreement, whether completed or in process, except such items as County may, by written permission, permit Contractor to retain, except any materials that were previously created, formulated or generated by Contractor prior to this Agreement and specifically excluded from County ownership in paragraph 11 herein . Notwithstanding any other payment provision of this Agreement, County shall pay Contractor for satisfactory services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall Contractor be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. Contractor shall furnish to County such financial information as in the judgment of County is necessary to determine the reasonable value of the services rendered by Contractor. In the event of a dispute as to the reasonable value of the services rendered by Contractor, the decision of County shall be final. The foregoing is cumulative and shall not affect any right or remedy which County may have in law or equity.

### **20. SECTION HEADINGS**

The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

### **21. SEVERABILITY**

If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

### **22. REMEDIES NOT EXCLUSIVE**

No remedy herein conferred upon or reserved to County is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

### **23. TIME IS OF THE ESSENCE**

Time is of the essence in this Agreement and each covenant and term is a condition herein.

## **AGREEMENT**

### **24. NO WAIVER OF DEFAULT**

No delay or omission of County to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to County shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of County.

### **25. ENTIRE AGREEMENT AND AMENDMENT**

In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel.

### **26. SUCCESSORS AND ASSIGNS**

All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

### **27. COMPLIANCE WITH LAW**

Contractor shall, at its sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of Contractor in any action or proceeding against Contractor, whether County is a party thereto or not, that Contractor has violated any such ordinance or statute, shall be conclusive of that fact as between Contractor and County.

### **28. CALIFORNIA LAW AND JURISDICTION**

This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in state court, or in the federal district court nearest to Santa Barbara County, if in federal court.

### **29. EXECUTION OF COUNTERPARTS**

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

### **30. AUTHORITY**

All signatories and parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such

## **AGREEMENT**

entity(s), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with.

### **31. SURVIVAL**

All provisions of this Agreement which by their nature are intended to survive the termination or expiration of this Agreement shall survive such termination or expiration.

### **32. PRECEDENCE**

In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

### **33. MANDATORY DISCLOSURE.**

Contractor must disclose, in a timely manner, in writing to the County all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting this Agreement. Failure to make required disclosures can result in any of the remedies described in 45 C.F.R. Section 75.371, including suspension or debarment. (See also 2 C.F.R. part 180 and 376, and 31 U.S.C. 3321.)

## **AGREEMENT**

THIS AGREEMENT INCLUDES:

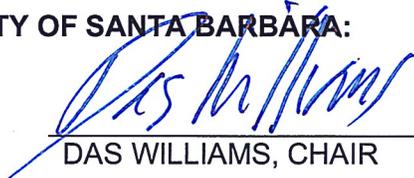
- I. EXHIBIT A – Statement of Work
- II. EXHIBIT B – Payment Arrangements
- III. EXHIBIT B-1 – Schedule of Rates and Contract Maximum
- IV. EXHIBIT C – Indemnification and Insurance Provisions

**AGREEMENT**

Agreement for Services of Independent Contractor between the County of Santa Barbara and The University Corporation.

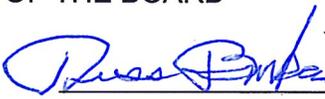
**IN WITNESS WHEREOF**, the parties have executed this Agreement to be effective on 3/1/2018.

**COUNTY OF SANTA BARBARA:**

By:   
DAS WILLIAMS, CHAIR  
BOARD OF SUPERVISORS  
Date: 3-20-18

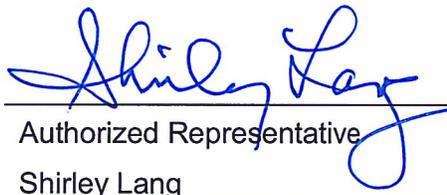
**ATTEST:**

MONA MIYASATO  
COUNTY EXECUTIVE OFFICER  
CLERK OF THE BOARD

By:   
Deputy Clerk  
Date: 3-20-18

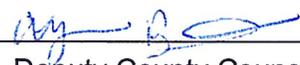
**CONTRACTOR:**

THE UNIVERSITY CORPORATION

By:   
Authorized Representative  
Name: Shirley Lang  
Sr. Grants Specialist,  
Title: Research & Sponsored Programs  
Date: 3/7/18

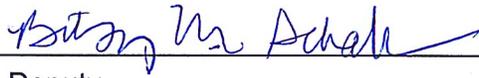
**APPROVED AS TO FORM:**

MICHAEL C. GHIZZONI  
COUNTY COUNSEL

By:   
Deputy County Counsel

**APPROVED AS TO ACCOUNTING FORM:**

THEODORE A. FALLATI, CPA  
AUDITOR-CONTROLLER

By:   
Deputy

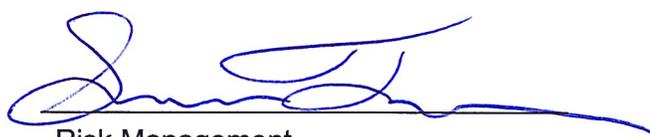
**RECOMMENDED FOR APPROVAL:**

ALICE GLEGHORN, PH.D., DIRECTOR  
DEPARTMENT OF BEHAVIORAL  
WELLNESS

By:   
Director

**APPROVED AS TO INSURANCE FORM:**

RAY AROMATORIO  
RISK MANAGEMENT

By:   
Risk Management

**EXHIBIT A**  
**STATEMENT OF WORK**

**Implementing and Assessing Evidence-Based Culturally Responsive Strategies  
for Engaging Minority Families in Mental Health Services**

1. **PERFORMANCE.** The University Corporation (UC) (Contractor) has the background, training, work experience, accreditation, licenses, and supervision necessary for the performance of Mental Health Worker Training for the Southern California Regional Partnership (SCRIP) members in Implementing and Assessing Evidence-Based Culturally Responsive Strategies for Engaging Minority Families in Mental Health Services.

The Contractor shall provide:

- A. Tools and methods for SCRIP Coordinators to assess their mental health staff cultural competency.
  - B. Methods for SCRIP members to embed cultural competency efficiently and in a deeper more meaningful manner.
  - C. Multi-method assessment tools and data from pre and post quantitative surveys of SCRIP Mental Health Providers (MHP) training to demonstrate an evidence-based approach.
  - D. Research-based methods for both training and assessing staff cultural competency.
2. **GOALS.** To equip SCRIP Coordinators with the necessary tools and methods for implementing and assessing evidence-based, culturally-responsive strategies for engaging ethnic minority families in mental health services.
3. **SERVICES.** Contractor shall:
- A. Aim 1 - Provide a needs assessment to all SCRIP on evidence-based, culturally-responsive psychotherapeutic strategies to families sites to identify the need for training of Mental Health Providers staff on implementing of these strategies and to assess existing cultural competencies of Mental Health Providers staff and to include the following:
    - i. Mental Health Providers from 10 SCRIP sites to participate in the needs assessment. A mixed methods assessment approach, including both quantitative surveys and qualitative focus groups will be used to evaluate the following areas for the SCRIP and individual Mental Health Provider:
      - a. Strengths;
      - b. Areas of improvement;
      - c. Desired needs; and
      - d. Recommendations for implementing and assessing evidence-based, culturally-responsive psychotherapeutic strategies.

**EXHIBIT A**  
**STATEMENT OF WORK**

- ii. The needs assessment at each SCRP site will include:
  - a. Quantitative surveys collected from providers (as many as participate by responding), and a subset of these providers will participate in a focus group.
  - b. A qualitative focus group of selected providers (focus group participants for needs assessment not to exceed 10 providers per site), to elicit views on four implementation issues:
    - 1. Attitudes and beliefs about the goal of increasing family engagement in MH services and methods for assessing competency;
    - 2. Current strategies for engaging families in MH services and assessing cultural competency;
    - 3. Perceived utility and impact of implementing engagement strategies and assessing cultural competency; and
    - 4. The methods for assessment of therapist cultural competency in implementing strategies will be presented to assess strengths and weaknesses.
  - c. A detailed feedback report will be provided, summarizing all data collected in the areas above, including the following:
    - 1. An action plan with detailed recommendations based on the results of the needs assessment.
    - 2. All individual responses will be aggregated or averaged to ensure confidentiality of responses, and thus no individual provider responses will be identified.
    - 3. For each domain of the assessment, an explanation of the domain, graphs highlighting the SCRP agency's areas of strength and growth, and a summary of the results will be provided.
    - 4. Full scores on all data will be provided in the appendix of the report.
- B. Aim II - Provide training to SCRP providers if requested on delivering evidence-based and culturally responsive strategies and methods for SCRP Coordinators to assess the effective delivery of the strategies to engage ethnic minority families in mental health services, including but not limited to the following:
  - i. Recruit Individual Mental Health Providers from SCRP sites to participate in training and evaluation of implementing evidence-based culturally-responsive engagement strategies if they meet all the following inclusionary criteria as confirmed by their SCRP site:
    - a. Employed at their agency for the next 12 months;
    - b. Provide psychotherapy and/or case management where initial engagement with families is needed; and

**EXHIBIT A**  
**STATEMENT OF WORK**

- c. Are willing to incorporate family (caregivers and potentially siblings) into the treatment strategies if the identified client is a child.
  
- ii. Provide one (1) two (2)-hour training workshop to SCRP providers (number of participants for training on cultural competency can be unlimited providers per SCRP site) on delivering evidence-based, culturally-responsive engagement strategies.
  - a. Conduct pre/post surveys at the workshop to assess provider knowledge and confidence with implementing these strategies.
  - b. Asses how effectively providers are delivering culturally competent care to clients in care; checklists and activities will be provided for self-assessment of competency.
  - c. Ongoing consultation and therapy recording review and feedback report (limited to 20 providers per site) in the form of monthly conference calls will be provided to address obstacles in the delivery of strategies and how to adapt and meet the needs of both mental health providers and clients.
  
- iii. Offer a gold-standard approach to assessing cultural competency through:
  - a. Observationally measure both therapist delivery of these strategies and client response (limited to 20 providers per site) in therapy session recordings (video or audio)
  - b. Mental Health Providers will be asked to submit treatment session recordings with their clients for independent review by the research team for this proposal.
  - c. Engagement strategies are based on:
    - 1. The training on engagement strategies provided;
    - 2. A review of the evidence- based literature;
    - 3. Review of treatment session recordings from previous projects not under this contract (i.e. non-SCRP members); and
    - 4. Clinical experience.
  - d. An observational coding system that captures extensiveness (both frequency and thoroughness of use) of each engagement strategy.
    - 1. Each engagement strategy rated for providers is based on a seven-point Likert scale (0-6), with higher numbers indicating greater extensiveness (0 = Therapist did not implement strategy; 1-2 = Therapist implemented strategy with low extensiveness; 3-4 = Therapist implemented strategy with moderate extensiveness; 5-6 = Therapist implemented strategy with high extensiveness).

**EXHIBIT A**  
**STATEMENT OF WORK**

- e. Client responses based on their engagement will be coded. This includes such indicators as:
  - 1. Asking questions,
  - 2. Sharing of opinions and experiences,
  - 3. Follow-through with treatment recommendations, and
  - 4. Nonverbal behavior (e.g., eye contact, body language, etc., if video available).
  - 5. Each indicator of client engagement is based on a seven-point Likert scale (0-6), with higher numbers indicating greater extensiveness (0 = Client did not demonstrate engagement; 1-2 = Client demonstrated engagement with low extensiveness; 3-4 = Client demonstrated engagement with moderate extensiveness; 5-6 = Client demonstrated engagement with moderate extensiveness).
  
- iv. A feedback report on delivery of culturally competent care and other strategies for further engaging clients in MH services will be provided to providers and their supervisors, including summaries of the provider's:
  - a. Strengths,
  - b. Areas of improvement, and
  - c. Recommendations for more effective delivery of strategies.

## EXHIBIT B

### PAYMENT ARRANGEMENTS

#### Periodic Compensation (with attached Schedule of Rates)

1. Contract Maximum Value. For services to be rendered under this contract, Contractor shall be paid at the rate specified in the Schedule of Rates (Exhibit B-1), with a maximum value not to exceed **\$200,000** through March 31, 2019.
2. Payment for Services. Payment for services and/or reimbursement of costs shall be made upon Contractor's satisfactory performance, based upon the scope and methodology contained in EXHIBIT A. Payment for services shall be based upon the expenses and hourly rates for personnel, as defined in EXHIBIT B-1. Brief itemized progress reports will be submitted with each invoice based upon the scope and methodology contained in EXHIBIT A. Payment for Services shall be monthly. Invoices submitted for payment that are based upon EXHIBIT B-1 must contain sufficient detail and provide supporting documentation to enable an audit of the charges.
3. Proper Invoice. Contractor shall submit to County's Designated Representative an invoice or certified claim on the County treasury for the service performed at the completion of each training event. County's representative shall evaluate the quality of the service performed, and if found to be satisfactory, shall initiate payment processing.
  - A. The invoice must show the Board Contract number, the services performed or detailed statement of purchases with receipts, the rate and an authorization form, if applicable.
  - B. County's Designated Representative:

Santa Barbara County  
Department of Behavioral Wellness  
Attn: Accounts Payable  
429 North San Antonio Road  
Santa Barbara, CA 93110  
[ap@sbcbswell.org](mailto:ap@sbcbswell.org)
4. Correction of Work. County's failure to discover or object to any unsatisfactory work or billings prior to payment will not constitute a waiver of County's right to require Contractor to correct such work or billings or seek any other legal remedy.

**EXHIBIT B-1**

**SCHEDULE OF RATES AND CONTRACT MAXIMUM**

<b><u>For services provided between 3/1/2018 – 3/31/2019</u></b>				
<b>FY 17-19</b>				
<b><u>Type of Service</u></b>	<b><u>Unit Reimbursement</u></b>	<b><u>Cost Per Unit</u></b>	<b><u>Units of Service</u></b>	<b><u>Total Maximum Contract Value</u></b>
Personnel	Senior Personnel  Dr. J. Martinez			<b>\$76,464</b>
	Student Assistant		4 Staff working 20 hours per week During Academic year (September - May)  4 Staff working 40 hours per week During Summer (May 15 - August 15)	<b>\$71,848</b>
	Consultant			<b>\$10,000</b>
*Material and Supplies	*This price includes all costs of the training including: <ol style="list-style-type: none"> <li>1. Trainer fees;</li> <li>2. Travel expenses and costs;</li> <li>3. Standardized training manuals for each participant;</li> <li>4. Handouts, and testing tools;</li> <li>5. Professional Evaluation Report summarizing findings of each training provided to each participating county, post-completion of the training.</li> </ol> Inclusive of: GoToMeeting (video Conferencing software), Office Supplies, and Participant incentives.			<b>\$23,506</b>
Indirect Cost		10%		<b>\$18,182</b>
<b>Total Maximum Contract amount not to exceed (for the period 03/01/2018 to 03/31/2019 ):</b>				<b>\$200,000</b>

## EXHIBIT C

### INDEMNIFICATION AND INSURANCE REQUIREMENTS (FOR PROFESSIONAL CONTRACTS)

#### 1. INDEMNIFICATION

Contractor agrees to indemnify, defend (with counsel reasonably approved by County) and hold harmless County and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by County on account of any claim except where such indemnification is prohibited by law. Contractor's indemnification obligation applies to County's active as well as passive negligence but does not apply to County's sole negligence or willful misconduct.

County shall defend, indemnify and hold harmless TUC, The State of California, California State University, Northridge, the Trustees of the California State University, their affiliates, officers, agents and employees from any and all claims, suits, actions, damages, judgments, and costs (including reasonable attorney fees), arising out of any: (i) damage, destruction or loss of any property (including but not limited to TUC's property); or (ii) injury to or death of any person (including but not limited to any employee of TUC); which results from or arises out of negligent or willful acts or omissions of the County, its officers, agents and employees, in the performance of this Agreement.

#### 2. NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

Each party shall notify the other immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

#### 3. INSURANCE

Contractor shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, its agents, representatives, employees or subcontractors.

##### A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

- i. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
- ii. **Automobile Liability:** ISO Form Number CA 00 01 covering any auto (Code 1), or if Contractor has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limit no less than \$1,000,000 per accident for bodily injury and property damage.

## EXHIBIT C

### INDEMNIFICATION AND INSURANCE REQUIREMENTS (FOR PROFESSIONAL CONTRACTS)

- iii. **Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
- iv. **Professional Liability (Errors and Omissions) Insurance** appropriate to the Contractor's profession, with limit of no less than \$1,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the Contractor maintains higher limits than the minimums shown above, the County requires and shall be entitled to coverage for the higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the County.

#### B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

- i. **Additional Insured** – County, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used).
- ii. **Primary Coverage** – For any claims related to this Agreement, the Contractor's insurance coverage shall be primary insurance as respects the County, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, agents or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.
- iii. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the County.
- iv. **Waiver of Subrogation Rights** – Contractor hereby grants to County a waiver of any right to subrogation which any insurer of said Contractor may acquire against the County by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the County has received a waiver of subrogation endorsement from the insurer.
- v. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the County. The County may require the Contractor to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.

## EXHIBIT C

### INDEMNIFICATION AND INSURANCE REQUIREMENTS (FOR PROFESSIONAL CONTRACTS)

- vi. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best’s Insurance Guide rating of “A- VII”.
- vii. **Verification of Coverage** – Contractor shall furnish the County with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the County before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor’s obligation to provide them. The Contractor shall furnish evidence of renewal of coverage throughout the term of the Agreement. The County reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.
- viii. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, County has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by County as a material breach of contract.
- ix. **Subcontractors** – Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that County is an additional insured on insurance required from subcontractors.
- x. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
  - a) The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
  - b) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
  - c) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Contractor must purchase “extended reporting” coverage for a minimum of five (5) years after completion of contract work.
- xi. **Special Risks or Circumstances** – County reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. Contractor agrees to execute any such amendment within thirty (30) days of receipt.

**EXHIBIT C**

**INDEMNIFICATION AND INSURANCE REQUIREMENTS  
(FOR PROFESSIONAL CONTRACTS)**

Any failure, actual or alleged, on the part of County to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of County.