



# County's Solid Waste Collection Agreements

Resource Recovery & Waste  
Management Division

September 28, 2010

# Solid Waste Collection Background

- Agreements in Zones 2, 4 & 5 expire June 30, 2011
- Agreements in Zones 1 & 3 may expire as late as June 30, 2019





# Board Direction

July 2009, your Board

- Directed staff to form a Project Team comprised of:
  - County Counsel,
  - Auditor-Controller,
  - CEO's office, and
  - Public Works
- Created a Subcommittee to oversee the Project Team (Supervisors Farr and Carbajal)



# Board Direction

April 2010, your Board approved the Subcommittee recommendations:

- Set franchise agreement terms at 8 years
- Require a minimum of 2 service providers in the County unincorporated area (will require an ordinance amendment)
- Reconfigure service zones 4 and 5 to create two more balanced zones



# Board Direction

April 2010, your Board approved the Subcommittee recommendations:

- Maintain the current Zone 2 boundaries and work with Goleta where feasible
  
- Implement a competitive procurement and limit distribution of RFP to 3 existing service providers
  - Allied Waste Services
  - MarBorg Industries
  - Waste Management



# Project Update

Since the April 2010 Board hearing, staff has completed the following:

- Conducted survey of residential customers to determine need to modify the core services
- Reviewed services recently procured
- Evaluated contracts recently approved



# Project Update

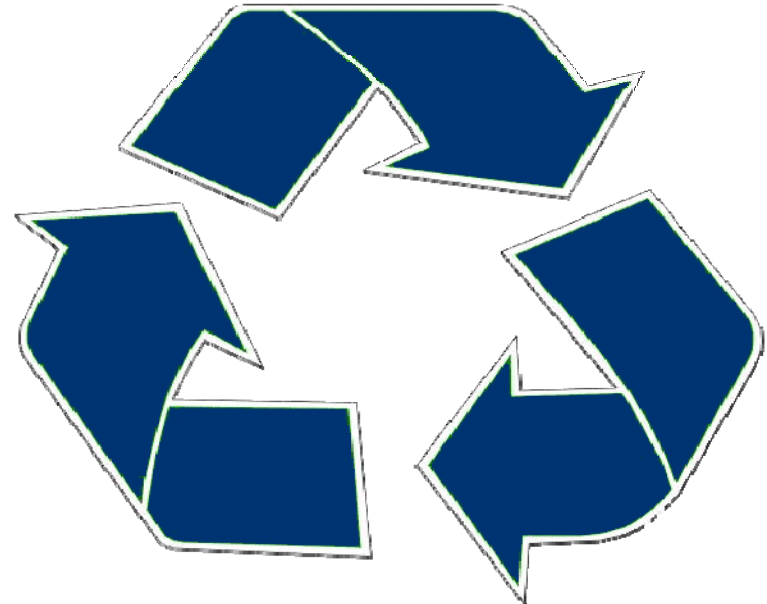
Since the April 2010 Board hearing, staff has completed the following:

- Solicited ideas for service enhancements from existing service providers
- Prepared a draft Request for Proposals (RFP)
- Allowed service providers to comment on draft RFP
- Prepared a draft Franchise Agreement

# RFP Contents

- Company Background

- Business structure
- Collection experience
- Service initiation experience
- Past performance
- Key personnel







# RFP Contents

- Field Services
- Education Materials
- Transition Plan
- Strategy to Meet Diversion Requirements
- Disaster Planning



# Service Enhancements

- Automated collection of refuse, recyclables and green waste on South Coast
- Curbside collection of batteries and electronics
- Postage prepaid container for used sharps (hypodermic needles)



# Service Enhancements

- Increased recyclables collection capacity (increase from 1 to 2 96 gallon recycling carts)
- Collection of material dumped illegally on roadways



# Agreement Enhancements

- Specific diversion percentage requirements
- Expanded liquidated damages
- Revised assignment clause
- More detailed financial reporting

# Agreement Enhancements

Continued provisions for:

- Conducting customer satisfaction surveys
- Audits to ensure contract compliance
- Rate setting by Board of Supervisors





# Procurement Process

- RFP distributed to service providers Sept 30
- Proposals due Nov 15
- Request for additional information and/or redistribution of revised RFP for Best and Final Offer Dec/Jan
- Project Team to select preferred provider and begin negotiations for each zone Jan
- If negotiations fail, select other provider Jan
- Project Team to return to Board with agreement award recommendations Feb



# Evaluation Criteria

- Quality Service 35%
  - Company qualifications & experience
  - Proposal for collection services
- Cost Competitiveness 35%
- Innovative Diversion Programs 15%
- Other 15%
  - Financial stability
  - Environmental considerations



# Communication During Process

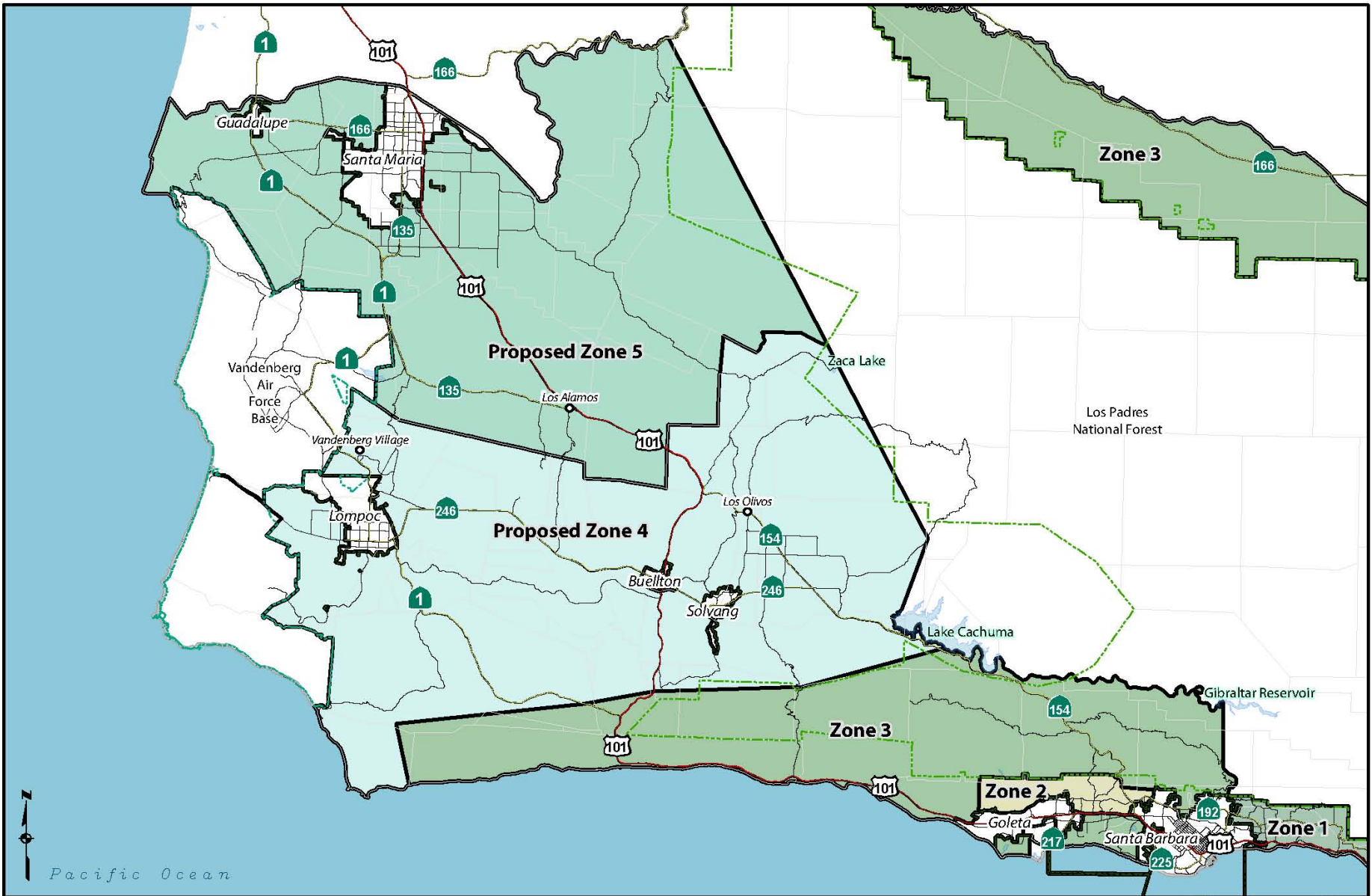
- Proposers to submit written questions by October 15
- Staff to provide written responses
- Proposals due November 15
- Staff may make written request for additional information, tour of facilities, etc.
- Beginning September 28, proposers may only communicate with specified staff until award of contracts





# Recommendations

- Approve the distribution of the attached Request for Proposals to the three existing service providers
- Direct staff to return to your Board with franchise agreement award recommendations for service zones 2, 4 & 5 after a thorough evaluation of the proposals



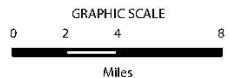
Pacific Ocean



### Current and Proposed Solid Waste Collection Zones

Compiled by the Office of the County Surveyor in September of 2010.

NOTICE OF DISCLAIMER: This data is for reference only. Although every effort has been made to ensure the accuracy of information, errors and omissions originating from physical sources used to develop the database may be reflected in this data. Santa Barbara County shall not be liable for any errors, omissions, or damages that result from inappropriate use of this document. No level of accuracy is claimed for the boundary lines shown hereon and lines should not be used to obtain coordinate values, bearings or distances.



#### Legend

- Populated Places
- Freeways
- Highways
- Roads
- Water Body
- Cities
- Los Padres National Forest
- Vandenberg Air Force Base
- Ranchos and Townships
- County Boundary
- Zone 1
- Zone 2
- Zone 3
- Proposed Zone 4
- Proposed Zone 5

