

To Whom It May Concern:

Thank you for the opportunity to quote a service contract for Santa Barbara County Tajiguas Compost Facility. We understand that the County's procurement policy requires obtaining three competitive quotes for all purchases. However, we are writing to formally confirm that Sustainable Generation, LLC (SG), the manufacturer of the SG Mobile[®] System, is the only company qualified and available to provide maintenance and support services for the SG Mobile[®] System components. No other firm can offer an equivalent service for this equipment due to the following reasons:

- **Original Equipment Manufacturer (OEM):** SG is the original designer and manufacturer of the SG Mobile[®] System. We developed and own the intellectual property, proprietary technology, and detailed engineering specifications for all critical components of this system. No third-party provider has access to our design documents or specialized tooling required for servicing these components.
- **Proprietary Technology & Parts:** The SG Mobile[®] System incorporates proprietary software, firmware, and hardware that are unique to SG. Only our company maintains the genuine replacement parts, custom software updates, and diagnostic tools needed to keep the system running safely and efficiently. Other companies are neither authorized nor equipped to obtain these proprietary parts or updates.
- **Specialized Expertise:** Our technical team possesses specialized training and certifications exclusively for the SG Mobile[®] System. They have intimate knowledge of the system's operation and maintenance procedures that no other service provider has. We do not license or certify any third parties to service the SG Mobile[®] System.
- **Warranty and Support:** As the sole authorized service provider, SG ensures that all maintenance is performed according to the manufacturer's standards. Any service work by an outside party would void the system's warranty and could compromise safety and performance. The County of Santa Barbara can be confident that servicing the equipment through SG will preserve warranty protections for all SG Mobile[®] System components.

In summary, SG is the only source capable of providing the required support for the SG Mobile[®] System currently used by the County of Santa Barbara. There are no alternative vendors or service companies who can supply an equivalent scope of work or meet the technical requirements of this contract.

We appreciate the County's adherence to fair procurement practices and hope this explanation clarifies the unique situation. If you require any additional information or documentation to facilitate this procurement exception, please do not hesitate to contact us. Sustainable Generation is committed to supporting the County of Santa Barbara and ensuring the SG Mobile[®] System continues to operate reliably and efficiently.

Sincerely,



Cesar Mendoza

Technical Manager – Service and Sales