



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Fire
Department No.: 031
For Agenda Of: June 18, 2019
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Mark A. Hartwig, Fire Chief 805-681-5507
Director(s)
Contact Info: Matt Farris, Division Chief 805-681-4045

SUBJECT: Agreement between the County of Santa Barbara and Arista Aviation Services
for Helicopter Maintenance and Upgrade Services – Sikorsky HH60L 964

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Fire Chief to execute an Agreement for the services of an Independent Contractor (Attachment A), Arista Aviation Services, LLC, for helicopter inspection, maintenance, and upgrade services needed for the Sikorsky HH60L Firehawk conversion, for a total contract amount not to exceed \$1,255,703.50, without being required to conduct a formal bid process; and
- b) Approve and authorize the Fire Chief or designee to approve up to a 20% contingency with Arista Aviation Inc., in the amount not to exceed \$251,140.70 for any additional items within the scope of work that may be required to complete the repairs and/or inspections; and
- c) Find that the proposed Agreement is not a project under the California Environmental Quality Act (CEQA) pursuant to CEQA Guideline section 15378(b)(2) in that the Agreement involves a continuing administrative or maintenance activity, and CEQA Guidelines section 15378(b)(5), in that the Agreement involves an organizational or administrative activity of government that will not result in the direct or indirect physical change in the environment.

Summary Text:

This Agreement is for the purchase of items, materials, and services specified in Attachment A for helicopter parts and services needed for helicopter HH60L 964. The vendor, Arista Aviation Services, LLC, is an established County vendor and provides helicopter repair and inspection services to the County’s Air Support Unit equipment.

This contract represents a major step toward the conversion of the recently acquired Army Blackhawk into a Firehawk. The scope of work for this contract includes de-modification of military specific equipment, major airframe maintenance, mission-specific airframe modifications, replacing avionics equipment, and painting the aircraft. It does not include the firefighting water tank which will be added at a later date.

Background:

In working with the Sheriff, we have agreed that for the needed HH60L 964 helicopter maintenance and upgrade services, the Fire Department will contract with and pay the vendor, Arista Aviation Services, LLC directly. The terms of service provided for in this Agreement ensure that the service will be completed as quickly as possible, barring any unforeseen repair issues.

This is a very specialized project and there are few vendors nationwide who have experience in this scope of work. County ASU personnel have spent several months seeking out potential vendors as well as collaborating closely with outside agency partners who are currently, or have previously, completed a similar project. Arista Aviation has been selected due to their capability to complete the project in a satisfactory timeline at the most reasonable cost. Arista Aviation has acquired, refurbished and resold several other similar aircraft. Additionally, they own several non-flying Blackhawk helicopters that may provide parts, helping to expedite the project and keep costs down. Waiver of any potentially applicable bidding requirements is warranted, since this is a hybrid of a highly specialized service and materials contract that cannot be separated. Pursuant to County Code Section 2-39, County Fire is requesting your Board to waive any requirement for a competitive bid due to “limitations on the source or supply” and the “necessary restrictions in specifications” for the conversion of the Army Blackhawk Helicopter to a Firehawk Helicopter.

Fiscal and Facilities Impacts:

Budgeted: Yes, included in FY 2019/20 Approved Budget.

Fiscal Analysis:

<u>Funding Sources</u>	<u>Current FY Cost:</u>	<u>Annualized On-going Cost:</u>	<u>Total One-Time Project Cost</u>
General Fund			
State			
Federal			
Fire Protection District Fund Balance			\$ 1,106,845.00
Fire Protection District Fund - Donations			\$ 400,000.00
Total (includes 20% contingency)	\$ -	\$ -	\$ 1,506,845.00

Narrative: The FY2019/20 Budget includes funding for the HH60L 964 one-time helicopter maintenance and upgrade services, funded with Fire District Fund Balance and Donation Revenue that will come from Direct Relief International (DRI). DRI has committed \$400,000 to cover a portion of

these costs, with additional donation revenue commitments from other donors in process. Once additional donation amounts are confirmed, the Fire Department will bring this information to the Board for review and acceptance of the donations. This will result in reducing or eliminating the need to fund these costs with Fire District Fund Balance.

The Fire Department has assumed financial responsibility for the initial build costs associated with helicopter HH60L 964.

Staffing Impacts:

None

Special Instructions:

Please provide a copy of the executed Agreement to Division Chief Matt Farris, Fire Department.

Attachments:

A. Agreement for Services between the County of Santa Barbara and Arista Aviation Services, LLC

Authored by:

Matt Farris, Division Chief, Fire Department

cc:

Barney Melekian, Asst. CEO

Mark A. Hartwig, Fire Chief

Bill Brown, Sheriff - Coroner

Rob Heckman, Deputy Chief

Woody Enos, Operations Division Chief

Patrick Byde, Air/Wildland Battalion Chief