



August 15, 2021

Board of Supervisors  
County of Santa Barbara  
511 E. Lakeside Parkway  
Santa Maria, CA 93455

RE: August 17th Board of Supervisors Agenda Item 4: Consider recommendations regarding the Development of a Countywide Community Workforce Agreement (CWA) Ordinance and Project Template

Dear Board Members,

The Associated General Contractors (AGC) has been the voice of the construction industry since 1920. We represent contractors of all sizes, both union and open-shop. We believe our industry is vital to the success of California and our members look to create opportunities to build and strengthen our state.

***This letter is to respectfully request that the Associated General Contractors and its members be included in the negotiations for the Community Workforce Agreement (CWA) should the board decide to move forward with the CWA.*** This request is consistent with the inclusion of contractors during the last negotiations in 2014.

In advocating for our industry members, AGC of California would greatly appreciate the opportunity to address some of the language that is contained in the proposed Community Workforce Agreement to ensure the most successful outcome possible for all parties involved. As noted in the PowerPoint presentation for this item, the "use of stakeholders in 2014 was beneficial to the negotiations" and we believe it created a more workable agreement for all parties.

AGC of California is neutral in our labor representation – we represent both union and open shop companies, both of which are handled by our association with the same approach. AGC also supports the county in its efforts to engage and employ local companies and residents, and



with the right education and partnerships, those goals can be obtained through neutral workforce development and industry engagement.

Again, I urge you to include AGC members in the negotiations if the board decides to move forward with the CWA. AGC and its members are committed to delivering timely projects that stay within budget and adhere to the highest safety standards. Should you have any questions, please do not hesitate to reach out to me via email at [garciae@agc-ca.org](mailto:garciae@agc-ca.org) or via cell at (818) 294-4038.

Sincerely,

A handwritten signature in black ink that reads "Elias Garcia".

Elias Garcia

Regional Government Affairs Manager, Southern CA Associated General Contractors of California