



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Sheriff's Office
Department No.: 032
For Agenda Of: October 18, 2016
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: 4/5ths

TO: Board of Supervisors
FROM: Department Sheriff Bill Brown
Director(s)
Contact Info: Lieutenant Steve Johnson (x5752)

SUBJECT: Request for Waiver of Competition in Purchase of Law Enforcement Equipment

County Counsel Concurrence

As to form: Yes

Other Concurrence: Purchasing

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions: That the Board of Supervisors:

- a) Approve the purchase of Taser Conducted Energy Weapon (CEW) less-lethal tool, pursuant to County Code Section 2-39 and waive competitive bidding on this purchase and authorize the County Purchasing Agent to purchase this equipment as a sole source procurement.
- b) Authorize the Sheriff or his designee to sign the Quotation from Taser International for \$401,433.14 to purchase 303 X26P Tasers with payments spread over a five-year payment plan.
- c) Approve Budget Journal Entry #0004783 for \$59,290 to release Sheriff's Asset Forfeiture funds to cover the first payment.
- d) Determine pursuant to CEQA Guidelines § 15378(b) (4) that the above fiscal activity is not a project subject to the California Environmental Quality Act.

Summary Text:

The Sheriff's Office has deployed with all Law Enforcement and most Custody Sworn staff the Taser Conducted Energy Weapon (CEW) less-lethal tool. The CEW was initially deployed in 2004 with the purchase of 250 Tasers, funded by the then Sheriff's Council non-profit organization.

The Sheriff's Office is now at that point where the majority of the Taser inventory is over 12 years old and beginning to fail in greater numbers. We need to replace this inventory with new equipment and change our approach on the maintenance of this equipment. However, the one-time cost for this proposal is in excess of \$440,000.

The vendor (Taser International) has developed a lease-like financing product whereby 303 new Tasers can be bought with 5 year warranties and paid for with five annual payments. This lease-

purchase funding proposal was approved by the Debt Advisory Committee on September 23, 2016 for consideration by the Board of Supervisors.

Background:

The Taser 60 Plan allows the Sheriff’s Office to acquire 303 new Tasers for a total price of \$401,433.14. This cost will be spread out over five years, which matches the extended warranty plan included in the purchase price. The cost per unit under the Taser 60 program is 9.6% cheaper than a bulk purchase without the program. This saves the Sheriff’s Office about \$42,800. At the end of the five years, the Sheriff’s Office will own the Tasers.

Tasers (CEWs) have become an integral part of the Sheriff’s Office selection of tools that individual deputies and custody deputies use in meeting the public safety needs of Santa Barbara County, both in the field and in the Jail. This plan allows the Sheriff to keep current, serviceable equipment in use while providing a steady cost stream to an already strained budget.

Other manufacturers were considered when looking at CEW products. Taser was selected due its compatibility with existing training and infrastructure. Sheriff’s staff know the Taser system and the investment in back-office technology will be leveraged with this new purchase. In addition, Taser is also only one of two manufacturers that makes the CEW deployed probe model so the deputy can stand off from the target and inflict a temporary incapacitation.

Fiscal and Facilities Impacts:

Budgeted: No

Fiscal Analysis:

Narrative: The Taser 60 program consists of the purchase of 303 X26P Tasers, holsters, battery packs and a five-year warranty on all units. In addition, 600 cartridges for use with the Taser are included, five download kits to capture Taser activity for reporting requirements, and an additional 15 extended warranties for 15 existing Tasers purchased earlier in 2016.

Total cost of the Taser 60 program described above including sales tax and shipping is \$401,433.14. Per the terms of the Taser 60 program, the cost is divided into five payments with a \$30,000 discount applied on the first payment.

Payment Year 1	59,289.14
Payment Year 2	85,536.00
Payment Year 3	85,536.00
Payment Year 4	85,536.00
Payment Year 5	85,536.00
	401,433.14

Budget Journal Entry #0004783 funds the first year payment of \$59,290 through a transfer from Asset Forfeiture funds. It is the intent of the department to include subsequent payments as part of the annual budget process. If, during creation of the annual budget, it becomes apparent that existing funds are not available for the annual payment, the Sheriff’s Office will draw the necessary funds from the Asset Forfeiture account. Asset Forfeiture fund balance is currently \$681,195.

Key Contract Risks:

Staffing Impacts:

Legal Positions:
N/A

FTEs:
N/A

Special Instructions:

Clerk of the Board – please send a minute order to Hope Vasquez at the Sheriff’s Office and the Purchasing Agent, General Services Department.

Attachments:

Price Quote from Taser International dated 9/26/16
Budget Journal Entry #0004783

Authored by:

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cc: