



Prepared By: Fredley, Zachary (Zach)  
World Wide Technology  
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P.O.C.: FREDLEY, ZACHARY (ZACH)

Submitted: 1/28/2014  
Submitted To:  
Customer: County of Santa Barbara  
Phone:  
Fax:  
Email:  
Bid Number: VCE

Item	VCE SKU	WSCA SKU	Qty	WSCA List Price	WSCA Unit Price	WSCA Customer Price	WSCA Discount of List	Description	VCE Customer Extended Price	VCE Discount off WSCA Customer Price	Category	Taxable
<b>522S Vblock</b>												
96	YME000UM0020282	VNXB56DP25M	1	\$ 13,657.00	\$ 9,628.00	\$ 9,628.00	29.50%	VNX5600 DPE 25X2.5" DRIVE SLOTS-MINI RA	\$ 8,312.63	13.66%	Hardware	Yes
97	YME000UM0020335	VNXB6GSDAE25F	4	\$ 4,942.00	\$ 3,484.00	\$ 3,484.00	29.50%	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$ 6,975.28	49.95%	Hardware	Yes
98	YME000UM0020320	VNXB6GSDAE15F	6	\$ 3,488.00	\$ 2,459.00	\$ 2,459.00	29.50%	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$ 7,384.59	49.95%	Hardware	Yes
99	YME000UM0020341	VNXB6GSDAE25W	1	\$ 4,942.00	\$ 3,484.00	\$ 3,484.00	29.50%	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$ 1,743.82	49.95%	Hardware	Yes
100	YME000UM0020439	VNXBCSM	1	Included	Included	Included		VNXB CONTROL STATION-MINI RACK	Included		Hardware	Yes
101	YME000UM0020433	VNXBCS2M	1	\$ 1,935.00	\$ 1,364.00	\$ 1,364.00	29.51%	VNXB 2ND CONTROL STATION-MINI RACK	\$ 682.78	49.94%	Hardware	Yes
102	YME000UM0020266	VNXB56DMM	1	Included	Included	Included		VNX5600 DME 1 DM+FC SLIC-MINI RACK	Included		Hardware	Yes
103	YME000UM0020267	VNXB56DMM	1	\$ 3,806.00	\$ 2,683.00	\$ 2,683.00	29.51%	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$ 1,342.97	49.95%	Hardware	Yes
104	YME000UM0015774	V-VA-260010	1	\$ 3,974.00	\$ 2,802.00	\$ 2,802.00	29.49%	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$ 1,402.25	49.96%	Hardware	Yes
105	YME000UM0019619	V4-2S10-600	42	\$ 994.00	\$ 701.00	\$ 701.00	29.48%	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$ 9,731.08	66.95%	Hardware	Yes
106	YME000UM0019655	V4-2S6FX-200	6	\$ 3,910.00	\$ 2,757.17	\$ 2,757.17	29.48%	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$ 8,278.03	49.96%	Hardware	Yes
107	YME000UM0019733	V4-VS07-030	34	\$ 1,535.00	\$ 1,082.00	\$ 1,082.00	29.51%	VNX 3TB NL SAS 15X3.5 DAE	\$ 13,415.61	63.53%	Hardware	Yes
108	YME000UM0018753	FLV42S6F-200	5	\$ 4,880.00	\$ 3,440.00	\$ 3,440.00	29.51%	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$ 8,609.71	49.94%	Hardware	Yes
109	YME000UM0020441	VNXBDMCBLD2	1	Included	Included	Included		VNXB CABLE KIT FOR DPE + 2 DM+1 CS	Included		Hardware	Yes
110	YME000UM0019808	VBSFP-TWAX-3M	2	\$ 765.00	\$ 539.00	\$ 1,078.00	29.54%	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$ 539.87	49.92%	Hardware	Yes
111	YME000UM0008879	C13-PWR-12	4	Included	Included	Included		2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	Included		Hardware	Yes
112	YME000UM0019795	VBMAS-MSASSM	6	\$ 924.00	\$ 651.00	\$ 3,906.00	29.55%	ONE PR OF 5M MINI SAS TO MINI SAS CBLs	\$ 1,956.24	49.92%	Hardware	Yes
113	YME000UM00043915	C13-250V-ULCSA	1	Included	Included	Included		250V PWR CRD C13 TO 6-15P ULCSA	Included		Hardware	Yes
114	YME000UM0006796	ESRS-GW-200	1	Included	Included	Included		EMC SECURE REMOTE SUPPORT GATEWAY CLIENT	Included		Hardware	Yes
115	YME000UM00041681	APS-1-LS	1	Included	Included	Included		LS FOR VNX APPLICATION PROTECTION SUITE	Included		Software	No
116	YME000UM00042373	RP-LS	1	Included	Included	Included		RECOVERPOINT LICENSE SOLUTION	Included		Software	No
117	YME000UM00036645	456-104-616	1	Included	Included	Included		RP/SE LOC FOR LPS V55 V56-IC	Included		Software	No
118	YME000UM00036650	456-104-621	1	Included	Included	Included		RP/SE REM FOR RPS V55 V56-IC	Included		Software	No
119	YME000UM00036774	456-105-138	1	Included	Included	Included		AppSync for VNX5600 =IC	Included		Software	No
120	YME000UM00036779	456-105-143	1	Included	Included	Included		Replication Manager for VNX5600 =IC	Included		Software	No
121	YME000UM0020466	VNXBOEPRFTB	28	\$ 767.00	\$ 541.00	\$ 15,148.00	29.47%	VNXB OE PER TB PERFORMANCE	\$ 10,077.96	33.47%	Software	No
122	YME000UM0020499	VNXOE-5600	1	\$ -	\$ -	\$ -		VNX5600 Operating Environment	Included		Software	No
123	YME000UM00019501	UNISU-VNX5600	1	\$ 19,458.00	\$ 13,718.00	\$ 13,718.00	29.50%	VNX5600 Unisphere Unified Suite=IC	\$ 13,365.89	2.57%	Software	No
124	YME000UM0020089	VNX56-KIT	1	\$ -	\$ -	\$ -		VNX5600 Documentation Kit=IC	Included		Software	No
125	YME000UM0019827	VDMBMXG2TWA	2	\$ 2,956.00	\$ 2,084.00	\$ 4,168.00	29.50%	VNXB 10GBE 2 OP MODULE (TWINAX)	\$ 2,086.09	49.95%	Hardware	Yes
126	YME000UM0020556	VSPBMBGFEEA	3	\$ 3,696.00	\$ 2,606.00	\$ 7,818.00	29.49%	VNXB 4 PORT 8G FC IO MODULE PAIR	\$ 3,912.48	49.96%	Hardware	Yes
127	YME000UM00019975	VNX-RPHV5-GST	2	\$ 12,835.00	\$ 9,049.00	\$ 18,098.00	29.50%	RPA GEN5-TAA FOR VNX L2	\$ 7,850.13	56.62%	Hardware	Yes
128	YME000UM0020462	VNXBOECAPT	102	\$ 280.00	\$ 197.00	\$ 20,094.00	29.64%	VNXB OE PER TB HI CAPACITY	\$ 15,077.60	24.96%	Software	No
129	YME000UM0018595	EPAK-VNX5600	1	\$ 72,972.00	\$ 51,445.00	\$ 51,445.00	29.50%	VNX5600 Total Efficiency Pack=IC	\$ 42,173.33	18.02%	Software	No
130	YUE000UM00019977	WU-PREHW-001	1	\$ 32,324.00	\$ 32,324.00	\$ 32,324.00	0.00%	PREMIUM HW SUPPORT	\$ 21,572.19	33.26%	Hardware Support	No
144	YHE000UM0020283	M-PREHW-001	1	\$ 22,791.00	\$ 22,791.00	\$ 22,791.00	0.00%	PREMIUM HW SUPPORT -WARR UPG	\$ 13,710.45	39.84%	Hardware Support	No
145	YSE000UM00018596	M-PRESW-001	1	\$ 68,060.00	\$ 47,642.00	\$ 47,642.00	30.00%	PREMIUM SW SUPPORT	\$ 46,701.46	1.97%	Software Support	No
<b>522A Vblock</b>												
230	YME000UM0020282	VNXB56DP25M	1	\$ 13,657.00	\$ 9,628.00	\$ 9,628.00	29.50%	VNX5600 DPE 25X2.5" DRIVE SLOTS-MINI RA	\$ 8,312.63	13.66%	Hardware	Yes
231	YME000UM0020335	VNXB6GSDAE25F	4	\$ 4,942.00	\$ 3,484.00	\$ 3,484.00	29.50%	VNXB 25X2.5 6G SAS EXP DAE-FIELD INST	\$ 6,975.28	49.95%	Hardware	Yes
232	YME000UM0020320	VNXB6GSDAE15F	6	\$ 3,488.00	\$ 2,459.00	\$ 2,459.00	29.50%	VNXB 15X3.5 6G SAS EXP DAE-FIELD INST	\$ 7,384.59	49.95%	Hardware	Yes
233	YME000UM0020341	VNXB6GSDAE25W	1	\$ 4,942.00	\$ 3,484.00	\$ 3,484.00	29.50%	VNXB 25X2.5 6G SAS PRI DAE-FIELD INST	\$ 1,743.82	49.95%	Hardware	Yes
234	YME000UM0020439	VNXBCSM	1	Included	Included	Included		VNXB CONTROL STATION-MINI RACK	Included		Hardware	Yes
235	YME000UM0020433	VNXBCS2M	1	\$ 1,935.00	\$ 1,364.00	\$ 1,364.00	29.51%	VNXB 2ND CONTROL STATION-MINI RACK	\$ 682.78	49.94%	Hardware	Yes
236	YME000UM0020266	VNXB56DMM	1	Included	Included	Included		VNX5600 DME 1 DM+FC SLIC-MINI RACK	Included		Hardware	Yes
237	YME000UM0020267	VNXB56DMM	1	\$ 3,806.00	\$ 2,683.00	\$ 2,683.00	29.51%	VNX5600 ADD ON DM+FC SLIC-MINI RACK	\$ 1,342.97	49.95%	Hardware	Yes
238	YME000UM0015774	V-VA-260010	1	\$ 3,974.00	\$ 2,802.00	\$ 2,802.00	29.49%	VNX 600GB 10K VAULT 25X2.5 DPE/DAE	\$ 1,402.25	49.96%	Hardware	Yes
239	YME000UM0019619	V4-2S10-600	42	\$ 994.00	\$ 701.00	\$ 701.00	29.48%	VNX 600GB 10K SAS 25X2.5 DPE/DAE	\$ 9,731.08	66.95%	Hardware	Yes
240	YME000UM0019655	V4-2S6FX-200	6	\$ 3,910.00	\$ 2,757.17	\$ 2,757.17	29.48%	VNX 200GB FAST VP SSD 25X2.5 DPE/DAE	\$ 8,278.03	49.96%	Hardware	Yes
241	YME000UM0019733	V4-VS07-030	34	\$ 1,535.00	\$ 1,082.00	\$ 36,788.00	29.51%	VNX 3TB NL SAS 15X3.5 DAE	\$ 13,415.61	63.53%	Hardware	Yes
242	YME000UM0018753	FLV42S6F-200	5	\$ 4,880.00	\$ 3,440.00	\$ 17,200.00	29.51%	VNX 200GB FAST CACHE 25X2.5 DPE/DAE	\$ 8,609.71	49.94%	Hardware	Yes
243	YME000UM0020441	VNXBDMCBLD2	1	Included	Included	Included		VNXB CABLE KIT FOR DPE + 2 DM+1 CS	Included		Hardware	Yes
244	YME000UM0019808	VBSFP-TWAX-3M	2	\$ 765.00	\$ 539.00	\$ 1,078.00	29.54%	Qty 2 SFP+ TO SFP+ 3M ACTIVE 8G/10G CBL	\$ 539.87	49.92%	Hardware	Yes
245	YME000UM0008879	C13-PWR-12	4	Included	Included	Included		2 C13 CORDS NEMA 5-15 125V 10A - NON DPE	Included		Hardware	Yes
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247	YME000UM00043915	C13-250V-ULCSA	1	Included	Included	Included		250V PWR CRD C13 TO 6-15P ULCSA	Included		Hardware	Yes
248	YME000UM0006796	ESRS-GW-200	1	Included	Included	Included		EMC SECURE REMOTE SUPPORT GATEWAY CLIENT	Included		Hardware	Yes
249	YME000UM00041681	APS-1-LS	1	Included	Included	Included		LS FOR VNX APPLICATION PROTECTION SUITE	Included		Software	No
250	YME000UM00042373	RP-LS	1	Included	Included	Included		RECOVERPOINT LICENSE SOLUTION	Included		Software	No
251	YME000UM00036645	456-104-616	1	Included	Included	Included		RP/SE LOC FOR LPS V55 V56-IC	Included		Software	No
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258	YME000UM0020089	VNX56-KIT	1	\$ -	\$ -	\$ -		VNX5600 Documentation Kit=IC	Included		Software	No
259	YME000UM0019827	VDMBMXG2TWA	2	\$ 2,956.00	\$ 2,084.00	\$ 4,168.00	29.50%	VNXB 10GBE 2 OP MODULE (TWINAX)	\$ 2,086.09	49.95%	Hardware	Yes
260	YME000UM0020556	VSPBMBGFEEA	3	\$ 3,696.00	\$ 2,606.00	\$ 7,818.00	29.49%	VNXB 4 PORT 8G FC IO MODULE PAIR	\$ 3,912.48	49.96%	Hardware	Yes
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145	YSE000UM00018596	M-PRESW-001	1	\$ 68,060.00	\$ 47,642.00	\$ 47,642.00	30.00%	PREMIUM SW SUPPORT	\$ 46,701.46	1.97%	Software Support	No
<b>Total Price:</b>									\$ 499,170.87	35.48%		
<b>Hardware/Software:</b>									\$ 329,836.67			
<b>Maintenance:</b>									\$ 163,968.20			
<b>Estimated Shipping:</b>									Included			
<b>EMC Trade-In Credit:</b>									\$ (15,067.00)			
<b>Estimated Taxes:</b>									\$ 20,433.00			

**Comment:**  
Price quote is valid through March 31, 2014, is subject to change thereafter  
Payment terms are Net 30 days  
By acceptance of this Quote, Buyer accepts liability for applicable taxes and agrees to