



Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

BOARD OF SUPERVISORS AGENDA LETTER

Department Name:

Sheriff

Department Number:

032

Agenda Date:

August 18, 2026

Placement:

Administrative Agenda

Estimated Time:

<Insert Time>

Continued Item:

Choose an item.

If Yes, date from:

<Insert Date>

Vote Required:

Majority

TO: Board of Supervisors

FROM: Department Director(s): Bill Brown, Sheriff-Coroner

CONTACT: Nemie Holman, IT Manager

SUBJECT: Agreement of Consulting Services with Dell Marketing, LP.

Concurrences:

County Counsel Concurrence:

As to form: Choose an item.

Auditor-Controller Concurrence:

As to form: Choose an item.

Other Concurrence:

As to form: Choose an item.

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize Sheriff Brown or his designee to execute the agreement with Dell Marketing, LP. for the Azure Local Cluster Rebuild Service beginning August 18, 2026, ending June 30, 2027 (Agreement) for a maximum not to exceed \$50,875.00;
- b) Determine that the above recommended actions do not constitute a project subject to environmental review under the California Environmental Quality Act (CEQA) pursuant to

CEQA Guidelines Section 15378(b)(2)&(5), finding that the actions consist of continuing administrative or maintenance activities, such as purchases for supplies and general policy and procedure making and organizational or administrative activities of governments that will not result in direct or indirect physical changes in the environment.

Summary Text:

The Sheriff's Information Technology Department requests approval of this agreement to secure specialized technical expertise needed to assist with upgrading the Sheriff's Azure Local Foundational Technical server environment.

In accordance with County procurement policies, this item is being presented to the Board of Supervisors for approval because the Sheriff's Office currently holds an active contract with Dell Marketing, L.P. for Microsoft server licensing. Approval of this additional Statement of Work (SOW) will increase the cumulative annual total of expenditures with this vendor to an amount exceeding the \$200,000 procurement threshold, thereby requiring Board authorization.

Discussion:

The specialized technical services included in this agreement are recommended and endorsed by Microsoft to support and train Sheriff's IT during the complex upgrade to the Microsoft Azure Local platform.

The Sheriff's Azure Local server environment provides a flexible and agile platform which hosts all the critical application and operational services utilized by law enforcement, 911 dispatch and custody operations.

Background:

As with all technology, Azure Local requires upgrades in regular intervals to remain supported and secure. Because of the critical nature of the application and systems provided by the Sheriff's technical environment, utilizing the professional services in this agreement helps optimize the upgrade procedures, reduce operational downtime, and minimizes risks related to this type of complex upgrade. This upgrade will bring Sheriff's Azure Local environment from 22H2 to 24H2, the latest version available by Microsoft.

Performance Measures:

Pre-build Readiness Validation: Completion of a pre-re-build planning workshop confirming licensing, hardware certification, network readiness and back up verification.

Target: Readiness documentation to be approved prior to the start of rebuild activities.

Operational Impact Minimization: Upgrade procedures performed within pre-scheduled windows without un-planned downtime to Sheriff's critical systems.

Target: Zero unplanned service interruptions attributable to upgrade activities

Knowledge Transfer Effectiveness: Delivery of operational review covering differences between 22H2 and 24H2 and proper maintenance workflows.

Target: Sheriff's IT acknowledge receipt of knowledge transfer materials/demonstrations.

Fiscal and Facilities Impacts:

This project is funded in the Sheriff's IT Budget.

Fiscal Analysis:

Funding Source	FY 2026-27	Total
General Fund	\$46,250.00 (SOW) + \$4,625.00 (10% Contingency)	\$50,875.00
Total		\$50,875.00

Staffing Impacts:

The specialized expertise provided through this Statement of Work will significantly enhance the Sheriff's IT staffing and accelerate the project timeline. The consulting team's deep knowledge of these systems will help reduce errors and anticipate potential issues that could otherwise hinder success or negatively impact the timeline.

Special Instructions:

Please provide a digital copy of the minute order and the finalized, signed contract to Sheriff's IT Manager, Nemie Holman.

Attachments:

Attachment A – Santa Barbara Co CA-Azure Stack-31277457-SOW

Attachment B – Dell U.S. Commercial Terms of Sale

Attachment C – Dell U.S. State and Local Govt Schedule to Commercial Terms of Sale

Attachment D – Dell U.S. End User License Agreement

Attachment E – Dell Memorandum of Insurance

Attachment F – CA-Govn-Code-3504.1-Dell Marketing, LP.2026.05.28

Contact Information:

Nemie Holman

Sheriff's IT Manager

nfh3573@sbsheriff.org