




**BOARD OF SUPERVISORS
AGENDA LETTER**

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Submitted on:
(COB Stamp)

Department Name: Behavioral Wellness
Department No.: 043
Agenda Date: June 23, 2026
Placement: Administrative Agenda
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Director(s): Antonette Navarro, LMFT, Director 
Department of Behavioral Wellness
Contact: Laura Zeitz, RN, Assistant Director, Inpatient and Specialty Programs
SUBJECT: Services Agreement with PathPoint for Adult Residential Facility, Housing Support, and Full-Service Partnership Services for Fiscal Year 2025-29

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve, ratify, and authorize the Chair to execute an Agreement for Services of Independent Contractor with PathPoint (a local vendor) for the provision of adult residential facility, housing support, and full-service partnership services, for a total maximum contract amount not to exceed \$9,975,222, inclusive of \$160,608 for fiscal year (FY) 2025-26, \$3,747,228 for FY 2026-27, \$3,033,693 for FY 2027-28, and \$3,033,693 for FY 2028-29, for the period of April 1, 2026, through June 30, 2029;
- b) Delegate the Director of the Department of Behavioral Wellness or designee the authority to (i) make immaterial changes to the Agreement per Section 25 of the Agreement; (ii) authorize the Contractor to provide additional services per Section 4 of Exhibits A-4, A-5 and A-6 MHS of the Agreement; (iii) make changes to the staffing requirements per Section 14 of Exhibits A-4, A-5 and A-6 MHS of the agreement; (iv) amend the program goals, outcomes and measures per Section 15 of Exhibits A-4, A-5 and A-6 MHS of the Agreement and per subsection 5.B.4 of Section III of Exhibit AA ADP/MHS General Provisions of the Agreement; (v) suspend, delay, or interrupt services under the Agreement for convenience per subsection 1.F. of Section I of Exhibit AA ADP/MHS General Provisions of the Agreement; (vi) reallocate funds between funding sources per subsection D.1 of Section 1 of Exhibit B ADP/MHS General

Financial Provisions of the Agreement; (vii) incorporate new codes and make fee-for-service rate changes to Exhibit B-1 and B-3 MHS per subsection B.2. of Section 3 of Exhibit B ADP/MHS General Financial Provisions of the Agreement; (viii) make rate changes to or otherwise update Exhibit B-1 and B-3 MHS for multi-year contracts annually per subsection B.3. of Section 3 of Exhibit B ADP/MHS General Financial Provisions of the Agreement; (ix) approve funding that cannot be moved between programs by Contractor and reserve the right to reallocate between programs in the year-end settlement per Section 6.A. of Exhibit B ADP/MHS General Financial Provisions of the Agreement; (x) withhold payment for non-submission of service data and other information per subsection 7.D. of Exhibit B ADP/MHS General Financial Provisions of the Agreement; (xi) deny or withhold payment for unsatisfactory clinical documentation per subsection 7.E. of Exhibit B ADP/MHS General Financial Provisions of the Agreement; all without altering the total maximum contract amount and without requiring the Board of Supervisors' approval of an amendment of the Agreement, subject to the Board of Supervisors' ability to rescind this delegated authority at any time; and

- c) Determine that the above-recommended actions are not a project that is subject to environmental review under the California Environmental Quality Act (CEQA), pursuant to CEQA Guidelines section 15378(b)(4), finding that the actions are governmental funding mechanisms and/or fiscal activities that will not result in direct or indirect physical changes in the environment.

Summary Text:

This item is on the agenda to request the Board of Supervisors to approve the execution of an Agreement for Services with Pathpoint, for the provision of Adult Residential Facility (ARF), Adult Housing Supports and Full-Service Partnership (FSP) services for adult members, residing in the County of Santa Barbara. ARF services will be provided at the County-owned facility located at 310 Camino Del Remedio (Tecolote House) in the City of Santa Barbara, for a total maximum contract amount not to exceed \$9,975,222, for the period of April 1, 2026, through June 30, 2029.

Discussion:

PathPoint has three programs across multiple locations:

1. Adult Residential Facility (ARF) Program: On January 14, 2026, PathPoint was awarded a contract in response to the Request for Proposal (RFP) issued by the County's BWell Department for Adult Residential Facility (ARF) Services, located at County owned Tecolote House (at 310 Camino Del Remedio, Santa Barbara). ARF program services provide 24-hour comprehensive daily living support and specialty mental health services for older adult (50 years of age and older) and geriatric functioning members, with Serious Mental Illness (SMI). PathPoint shall begin accepting members effective July 1, 2026.

As a part of the ARF RFP Award, PathPoint was awarded \$160,000 in start-up funding to cover the costs incurred in the development of the ARF Program at Tecolote House, beginning April 1, 2026, through fiscal year 2027. These start-up costs include but are not limited to facility rent; licensing fees; staff recruitment, hiring, training, credentialing and payment; site equipment and communications set up.

2. Adult Housing Supports Program: Under this agreement, PathPoint will continue to provide mental health and adult housing support services at their two (2) intensive residential

programs, Mountain House and Phoenix House, effective July 1, 2026. The adult housing supports program provides mental health and residential supported housing services for adults with developmental disabilities and/or mental health diagnoses throughout the County of Santa Barbara. These services are currently provided under PathPoint's executed agreement for fiscal year 2025-26 (BC24306), through June 30, 2026. This agreement will supersede that agreement.

3. **South County Full-Service Partnership (FSP) Program:** PathPoint will continue to provide Full-Service Partnership (FSP) services through their South County FSP program for a period of 6 months, from July 1, 2026, through December 31, 2026. The South Community FSP program provides 24/7 in-community outpatient mental health treatment and rehabilitation to adults with moderate to severe mental illness, to assist in supporting housing stability, employment, and overall well-being. Services are currently being provided under the Contractors executed agreement of services for FY 2025-26 (BC 24306), through June 30, 2026. Services provided under this program will be ending and replaced by Assertive Community Treatment (ACT)/Forensic Assertive Community Treatment (FACT) programs, for which a request for proposals (RFP) was published on March 23, 2026. Contracts for the awarded RFP's are expected to be finalized in the second half of 2026. To maintain continuity of care for the patients, the current FSP program with PathPoint is being extended to December 31, 2026.

Background:

PathPoint provides treatments, rehabilitative, and supportive services to members with serious mental illness. The services help members obtain and maintain independent community housing arrangements. Pathpoint also operates two (2) intensive residential programs, Mountain House and Phoenix House under their Adult Housing Support Program. This program coordinates housing for adults who are Medi-Cal eligible, living with Serious Mental Illness (SMI). PathPoint is also BWell's contracted provider for Full-Service Partnership services in the South County area.

On January 14, 2026, PathPoint was awarded a contract in response to the Request for Proposal (RFP) issued by the County's BWell Department for Adult Residential Facility (ARF) Services. Conditions of the award include PathPoint entering into a lease agreement with the County to rent the County owned Tecolote House (located at 310 Camino Del Remedio, in the city of Santa Barbara; successfully obtaining an ARF Licensure from the California Department of Social Services Community Care Licensing Division (DSS CCLD) for Tecolote House; and obtaining Specialty Mental Health Services (SMHS) site certification with BWell for Tecolote House.

Performance Measure:

This agreement contains performance measures to monitor program implementation and improve staff proficiency. Programs goals, outcomes, and measures can be found in Exhibit E of the Agreement. PathPoint provides reports on programming outcomes every quarter, by program and level of care.

- **Adult Residential Facility & Adult Housing Supports** program goals include:
 1. Reducing mental health and substance abuse symptoms, resulting in reduced utilization of involuntary care and emergency rooms for mental health and physical health problems;
 2. Assisting members in their mental health recovery process and developing the skills necessary to lead independent, healthy, and productive lives in the community;

3. Providing Housing Support Services to assist members with maintaining stable housing; and
 4. Providing Case Management Services to assist members with engagement in self-sufficiency and treatment services.
- **Full-Service Partnership** program goals include:
 1. Reducing mental health and substance abuse symptoms resulting in reduced utilization of involuntary care;
 2. Assisting members in their mental health recovery process and with developing the skills necessary to lead independent, healthy, and productive lives in the community;
 3. Providing housing support services to assist members with maintaining stable housing; and
 4. Providing case management services to assist members with engagement in self-sufficiency and treatment services.

Performance Outcomes:

Performance Outcome data provided includes Fiscal Year (FY) 2024-25 and Quarters 1-2 of FY 2025-26.

Adult Housing Supports

A. Mountain House:

1. **FY 2024-25 and FY 2025-26 (Quarters 1 and 2).** Mountain House served an average of 14 members per quarter, with 0 new enrollments and 0 discharges. Mountain House met most performance goals (88%) and overall, members remained stably housed and connected to services.
 - Mental Health Symptom Acuity: Crisis service utilization remained low (4% in FY 2024-25, 7% in FY 2025-26). Zero incarcerations occurred. 100% of psychiatric inpatient admissions were followed up within 7 days of discharge for FY 2025-26. In 2024-25, only one psychiatric inpatient admission occurred. The associated follow-up measure did not meet the target but reflects a single incident and should be interpreted cautiously.
 - Stabilization in the Community: The program exceeded stabilization measure goals for maintaining stable/permanent housing, reaching 93% in 2024-25, and 100% in FY 2025-26 (Q1 & Q2). Purposeful activity engagement reached 53%, and discharges to a higher level of care remained at 0%. The target related to discharges to a lower level of care was not met and may fluctuate depending on individual member readiness for step-down placement.
 - Housing Stability: Housing stability indicators remained within target ranges.
 - Linkages and Referrals: Targets related to service linkage and coordination were met.

B. Phoenix House:

1. **FY 2024-25 and FY 2025-26 (Quarters 1 and 2).** In FY 2024-25, Phoenix House served an average of 13 members per quarter, with 0 new enrollments and an average of 1 discharge per quarter. 12 of 16 performance goals (75%) were met during this reporting period. During FY 2025-26 (Q1 and Q2), an average of 12 members were served per quarter with 2

discharges. They met 14 out of 16 performance goals (88%) for this reporting period. Overall, the program maintained strong outcomes related to service engagement and coordination.

- Mental Health Symptom Acuity: In FY 2024-25, the program remained below target thresholds for incarceration (2%), psychiatric inpatient admissions (4%), and crisis service utilization (6%). Follow-up measures after incarceration and inpatient discharges did not meet targets. However, these outcomes reflect very small numbers, including one incarceration and a small number of inpatient admissions, and should therefore be interpreted cautiously. In FY 2025-26 (Q1 & Q2), incarcerations dropped to 0%, psychiatric admissions reached 8%, of which 100% of those admitted were followed up within 7 days of inpatient discharge.
- Stabilization in the Community: The program exceeded stabilization measure goals for maintaining stable/permanent housing (100%) for both FY 2024-25 and FY 2025-26 (Q1 & Q2), and engagement in purposeful activity rose from 69% in FY 2024-25 to 100% in FY 2025-26 (Q1 & Q2). In FY 2024-25, measures related to transitions between levels of care were not met during the reporting period but reflect a small number of discharges. In FY 2025-26, there was one successful discharge (100%) and no involuntary discharges.
- Housing Stability: While indicators related to discharges against member choice (33%) and property management issues (67%) exceeded target thresholds, these reflect very few discharges during the reporting period.
- Linkages and Referrals: Targets related to linkage to health care, behavioral health services, benefits, and service coordination were met.

South Community Full-Service Partnership

1. **FY 2024-25 and FY 2025-26 (Quarters 1 and 2)**. During the reporting period, PathPoint's FSP program served an average of 121 members, 5 new enrollments and 6 discharges per quarter in FY 2024-25. FY 2025-26, they served an average of 110 members and 2 discharges per quarter, with 0 new enrollments. Supportive Community Services increased the rate of success from 8 of 17 performance metrics (47%) met in FY 2024-25, to 50% success in FY 2025-26 (Q1 & Q2). Overall, the program demonstrated strong performance in maintaining member housing stability and low utilization of higher-acuity systems of care, with several measures reflecting areas for continued improvement in documentation and service coordination.
 - Mental Health Symptom Acuity: Crisis utilization dropped from 5% (FY 24-25) to 1% (FY 25-26), hospitalizations fell from 3% to <1%, and incarcerations remained at ≤1%; 7-day post-hospital follow-up dropped from 100% to missing targets due to low sample sizes, while The Adult Needs and Strengths Assessment (ANSA) completion rates improved to 73% (target ≥95%). The reporting process for this measure was updated in FY 2024-25 and reflects a significant improvement as staff become more familiar with the new reporting requirements.
 - Stabilization in the Community: The program exceeded targets for maintaining stable or permanent housing (achieving 100% for FY 2025-26) and member engagement in purposeful activity. Measures related to transitions between levels of care were slightly below target, with 80% of members discharged to a lower level of care (goal >85%), and 20% discharged to a higher level of care (goal <15%), both of which were close to the established goals. FY 2025-26, successful discharges at 67% were slightly below target but reflect a very small number and should be interpreted cautiously.

- **Housing Stability:** Housing stability remained strong overall. However, property management issues occurred in 43% of discharges, above the established target for this measure. This measure should be interpreted with caution, as the program experiences relatively low numbers of client discharges per quarter, which can result in larger percentage fluctuations.
- **Linkages and Referrals:** Measures related to linkages and referrals were slightly below the ≥95% target during the reporting period, ranging from 76-90%. The program continues to focus on strengthening coordination and documentation of linkages to physical health care, behavioral health and substance use services, benefits, and ongoing rehabilitation and service coordination supports.

Fiscal and Facilities Impacts:

Budgeted: Yes

The above-referenced agreement is funded with a combination of State and Federal funds. With the transition to CalAIM Payment Reform, the fee-for-service portion of the contract will be funded with Medi-Cal Patient Revenue which primarily consists of Federal funds. The amount of Federal funds is contingent on the member’s aid code, and the State issued rate for the service. The Non-Medi-Cal portion of the contract after FY 2025-26 is funded by Behavioral Health Services Act (BHSA) funding. Start-Up funding in FY 2025-26 is comprised of State (MHSA Start-Up) funding. Funding associated with this contract is included in the FY 2026-27 recommended Budget.

Fiscal Analysis:

Funding Source	FY 2025-26	FY 2026-27	FY 2027-28	FY 2028-29	Total
State	\$160,608	\$209,309	\$161,249	\$161,249	\$692,415
Medi-Cal Patient Revenue	\$ 0	\$3,537,919	\$2,872,444	\$2,872,444	\$9,282,807
Total	\$160,608	\$3,747,228	\$3,033,693	\$3,033,693	\$9,975,222

Special Instructions:

Please email one (1) complete, executed Agreement and one (1) Minute Order to Sara Hernandez at sahernandez@sbcbswell.org and to bwelcontractsstaff@sbcbswell.org.

Attachments:

Attachment A – PathPoint FY 2025-2029 Agreement for Services (Signature Required)

Attachment B – PathPoint Draft Lease Agreement (004147 Tecolote)

Contact Information:

Sara Hernandez
 Contracts Analyst
sahernandez@sbcbswell.org