

Date

Deal# 4958

02/01/2024

32203 Castaic Road Castaic CA 91384 (661) 294-0072

Buyer: One 805

Co-Buyer:

Santa Barbara, CA 93110

adam.estabrook@sbcfire.com (805)896-6412

Major Unit:

Major Unit:					
Stock# Year	Make	Model	Vin#	MSRP	DSRP
YAM30C323 2023	Yamaha	FX HO	US-YAMA0530C323	\$15,399.00	\$13,884.00
			Destination Charge	\$500.00	\$500.00
Lien Holder:			Assembly Fee:	\$507.50	\$507.50
NA			Doc Fee:	\$80.00	\$80.00
			License Fee:	\$49.00	\$49.00
Warranty Company:			F&I Products:	\$0.00	\$0.00
			Taxes:	\$1,310.01	\$1,310.01
Trade In:			Incentives:	\$0.00	\$0.00
				\$0.00	\$0.00
Major Unit:			Total Amount:	\$17,845.51	\$16,330.51
Stock# Year	Make	Model	Vin #	MSRP	DSRP
YAM10G323 2023	Yamaha	FX HO	US-YAMA0010G323	\$15,399.00	\$13,884.00
	rarrarra	77.110	Destination Charge	\$500.00	\$500.00
Lien Holder:			Assembly Fee:	\$507.50	\$507.50
NA			Doc Fee:	\$80.00	\$80.00
			License Fee:	\$49.00	\$49.00
Warranty Company:			F&I Products:	\$0.00	\$0.00
			Taxes:	\$1,310.01	\$1,310.01
Trade In:			Incentives:	\$0.00	\$0.00
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Major Unit:			Total Amount:	\$17,845.51	\$16,330.51
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			Doc Fee:	\$0.00	\$0.00
			License Fee:	\$0.00	\$0.00
Warranty Company:			F&I Products:	\$0.00	\$0.00
			Taxes:	\$0.00	\$0.00
Trade In:			Incentives:	\$0.00	\$0.00
				\$0.00	\$0.00
			Total Amount:	\$0.00	\$0.00
				Total P& A:	\$0.00
Buyer:		4	Date:	Total Labor:	
					\$32,661.02
Co-Buyer:			Date:	Total Payments:	
		a 1		Balance Due:	
Dealer:			Date:		

Invoice



Order#	Date	
S219177	02/12/2024	

Bill To:

Santa Barbara County Fire 4410 Cathedral Oaks Santa Barbara, CA 93110

Phone: 8056815500

Email: eluparel@countyofsb.org

Customer: Santa Barbara County Fire

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Santa Barbara County Fire 4410 Cathedral Oaks Santa Barbara, CA 93110

Contact: Santa Barbara County Fire

Sales Rep	Payment Terms	FOB Point	Carrier	Ship Service	Date Scheduled
Dray	CC	Origin	Delivery		02/12/2024

Item #		Number	Description	Unit Price	Qty Ordered	Total Price
1	Drop Ship	13-1506-2	BIG FOOT 6-WHEEL HD PWC CART W/COUPLER 2"	\$1,880.00	2 ea	\$ 3,760.00
2	Shipping	ship	ship	\$1,190.00	1 ea	\$ 1,190.00

Subtotal:	\$4,950.00
Sales Tax:	\$291.40
Total:	\$5,241.40
Paid:	\$0.00
Balance Due:	\$5,241.40

High Surf Accessories

P.O. Box 1147 Haleiwa, HI 96712 808-638-5952 info@highsurfrescue.com



Estimate

ADDRESS
Santa Barbara County Fire

Dept

Dept.

Eddie Luparello

4410 Cathedral Oaks Road Santa Barbara, CA 93110 US SHIP TO

Santa Barbara County Fire

Dept.

Eddie Luparello

4410 Cathedral Oaks Road Santa Barbara, CA 93110 US

C: 805-699-8106

ESTIMATE # 3224 **DATE** 02/12/2024

SHIP VIA

fedex

ACTIVITY	QTY	RATE	AMOUNT
Phone Inquiry			
Bow Tow Rope 15' Bow Tow Rope with S/S Carabineer	3	80.00	240.00
Universal Strap Kit HSA Hatch & Seat Straps - set of 4	2	260.00	520.00
HSA Tow Rope Leash Secures tow rope to the inside of pwc gunnel	2	30.00	60.00
Mount Kit Yamaha FX Includes three primary u-bolts and backing and two fabricated plastic abrasion pieces with rivets to address stern wear from sled. Also includes EVA to protect stern in grey option only	2	265.00	530.00
Standard Board The standard for rescue & affordability! Dims: 5"X38"X68" ***Dark Grey Grooved Deck/Yellow Rails/Black HSA Branding AGENCY DEFAULT***	2	2,400.00	4,800.00
2 ' Last Chance Tail 2ft Tail for Rescue Board	4	90.00	360.00
Please note: Estimates are good for 30 days from date.	SUBTOTAL SHIPPING TOTAL		6,510.00 600.00 \$7,110.00

Accepted By Accepted Date

Mahalo!





Complete your purchase

Complete your purchase

or <u>Visit our store</u>

Order summary

	Splash Drone 4 Swellpro Waterproof Fishing Drone × 2 None / None	\$3,598.00
	GC2-S Waterproof 2 Axis Gimbal Night Camera for Splash Drone 4 × 2	\$1,398.00
	Automatic Inflatable Life buoy for Splash Drones × 2 One Gas Bottle	\$250.00
	Long Range Antenna for Splash Drone 4 Swellpro Waterproof Fishing Drone × 2	\$178.00
113	Battery for Splash Drone 4 6600mAh Intelligent × 3	\$744.00

You saved \$431.76

Subtotal	\$6,168.01
Order discount	-\$431.76
FIRST RESPONDERS (-\$431.76)	
Shipping	\$0.00
Estimated taxes	\$0.00
Total	\$5,736.25 USD

Customer information

Shipping address

One805

2491 Foothill Rd

Santa Barbara, Ca CA 93101

United States

Billing address

One805

2491 Foothill Rd

Santa Barbara, Ca CA 93101

United States

Shipping method

Free shipping

\$0.00

If you have any questions, reply to this email or contact us at support@urbandrones.com



Prepared by:

Derek Wheeler

DSLRPros.com

sales@dslrpros.com

Prepared for:

One805

Date Created: 01 / 10 / 2024 21:35

Quote ID: YCXRE-9Q24V-JBSEY-36SGK



Name	Price	QT Y	Тах	SKU	Subtotal
	ESSENTIA	L KIT			
DJI Matrice 30T + TB30*2 + DJI Care Basic DJI Matrice 30T + TB30*2 + DJI Care Basic 1x DJI Matrice 30T 2x TB30 Intelligent Flight Battery 1x BS30 Intelligent Battery Station 1x DJI RC Plus 1x DJI Pilot 2 1x Aircraft storage case 1x DJI FlightHub 2 (3 month subscription) 1x DJI Care Enterprise Basic (1 Year)	\$9,637.00	1	\$746.87	B-DJI- M30T-CB	\$10,383.87
Enterprise Virtual Assist (Promo) To ensure that you are familiar with everything the M30T and M30 can do, we are now including a FREE 3 hour virtual training session with every M30 series drone that is purchased. Our experienced and knowledgeable instructor will walk you through the setup process and first flight to ensure that you can fly safely and confidently. (A \$399.00 Value)	\$0.00	1	\$0.00	S-EVA- EUAS- PROMO	\$0.00
DJI Enterprise Care Basic (M30T) Renew 2nd Year DJI Enterprise Care Basic (M30T)	\$679.00	1	\$0.00	V-DJI- M30T-CB	\$679.00



Loudspeaker Spotlight 2-in-1 Payload for DJI Matrice 30 drone The DJI M30 drone loudspeaker and spotlight all in one payload is powered by DJI Onboard SDK. It features a fluid design to reduce wind resistance. It packs in high performance in its small size (only 270g) with lighting distance up to 100 meters and effective sound distance up to 200 meters. S-NB-LS-SL-M30	\$1,750.00	1	\$135.63	S-NB-LS- SL-M30	\$1,885.63
GPC DJI Matrice 30 Series Case When you need your entire M30 mission kit, payloads and all, the GPC case for the Matrice 30 / M30T + packs it all in to one system. You have room for six TB30 batteries, compartments for the M30 upper payload, *GPC Micro SD Card Holder, *GPC LensPen MicroPro and other accessories. The case is wheeled and is carry-on size on most airlines. Proudly made in the USA. *Accessories Not Included* S-GPC-M30-CASE	\$499.00	1	\$38.67	S-GPC- M30-CASE	\$537.67
Matrice 30 Series Part 08 TB30 Intelligent Flight Battery S-DJI-TB30-BATT	\$329.00	6	\$152.99	S-DJI- TB30- BATT	\$2,126.99



DJI CrystalSky/Cendence - WB37 Intelligent Battery • Power Supply Intelligent Battery (Type: WB37-4920mAh-7.6V) • Intelligent Battery 4923 mAh LiPo • Charging DJI charger • Output Power 20 W (supplying power to DJI CS550 monitor), 12 W (without supplying power to monitor) • Charging Time About 2 hours and 24 minutes (using a 180 W charger) • Supply Power Time About 4 hours (only Master remote controller function enabled and without supplying power to monitor) S-DJI-CS-CEN-INT-BATT	\$59.00	1	\$4.57	S-DJI-CS- CEN-INT- BATT	\$63.57
Matrice 30 Series Part 09 1671 Propeller S-DJI-PRP-M30	\$49.00	2	\$7.60	S-DJI- PRP-M30	\$105.60
 Drone Landing Pad Lightweight and portable 42-inch (3.5ft) diameter Folds down to 16-inches Easily visible from the air Includes carrying bag and securing stakes 	\$11.00	1	\$0.85	S-NB- LPAD	\$11.85
S-NB-LPAD					

Mavic 3T



DJI Mavic 3 Thermal (Care Basic 2-year)	¢5 740 00	1	ĊAAE A7	B-DJI-	¢6 102 47
1x Aircraft (MicroSD card installed) 1x Battery 1x DJI RC Pro Enterprise 1x Power Cable 1x USB-C cable 1x Propeller (Pair) 1x Charger 1x USB-C to USB-C Cable 1x Carrying Case 1x Screwdriver 1x Manuals (DJI Care Enterprise 2 yr. Basic - Up to 3 Deductibles #1 \$320, #2 \$349, #3 \$349) B-DJI-M3T-CB-2Y	\$5,748.00	1	\$445.47	M3T-CB- 2Y	\$6,193.47
 DJI Mavic 3 Enterprise Battery Kit 3x DJI M3E Intelligent Flight Batteries 1x DJI M3E Battery Charging Hub (100W) 1x USB-C to USB-C cable S-DJI-M3E-BATKIT	\$659.00	1	\$51.07	S-DJI- M3E- BATKIT	\$710.07
Multicharger for Mavic 3 Series - 5 in 1 AirData Enterprise (1 year) - Simple and intuitive eet management - Get insights into your overall ight data - Remote live streaming available - Set alerts for maintenance services & safety concerns - Dashboard includes local weather & satellite info AirData Live Streaming Service (1 Year) - 1 user, 20 hrs/month	\$79.00	1	\$6.12	S-NB- MA3- MCHG	\$85.12



DJI Mavic 3 Enterprise Speaker The DJI Mavic 3 Enterprise Speaker makes rescue and other emergency operations more effective by transmitting sound over great distances. It can also save audio recordings, and it supports auto loop playback. S-DJI-M3E-SPKR	\$159.00	1	\$12.32	S-DJI- M3E-SPKR	\$171.32
CZZN GL10 Gimbal Searchlight Mavic 3 Enterprise Series The GL10 Gimbal Search Light is specially designed for Mavic 3 Enterprise/Mavic 3 Thermal Drone. Double-pitch gimbal light Al follow Red and blue flashing light Compatible with DJI Mavic 3 Enterprise/Mavic 3 Thermal S-NB-GL10	\$1,025.00	1	\$79.44	S-NB- GL10	\$1,104.44
DJI Mavic 3 Enterprise Propellers These original DJI Mavic 3 Enterprise Propellers are designed to minimize noise and provide superior aerodynamic efficiency. With powerful thrust and precise dynamic balancing, they offer superior performance for your aircraft. S-DJI-M3E-PRP	\$19.00	2	\$2.95	S-DJI- M3E-PRP	\$40.95
SanDisk 32GB High Endurance microSDHC Card (U3, Class 10) S-SD-32GBHE SanDisk HIGH ENDURANCE 32 (1) V30 (8)	\$19.99	1	\$1.55	S-SD- 32GBHE	\$21.54



 Drone Landing Pad Lightweight and portable 42-inch (3.5ft) diameter Folds down to 16-inches Easily visible from the air Includes carrying bag and securing stakes 	\$11.00	1	\$0.85	S-NB- LPAD	\$11.85
S-NB-LPAD					

OPTIONAL SERVICES (Optional items will not reflect in total unless selected) Firmware Upgrade Service \$0.00 2 \$0.00 \$0.00 V-NB-- Activation of the product(s), upgrading to the FIRM-UPG latest available firmware, and delivered ready to fly. V-NB-FIRM-UPG FREE Lifetime Customer Care & \$0.00 \$0.00 **B-LC-TS** \$0.00 1 Technical Support Via Phone, Email & Chat **Enterprise Concierge Assist** \$0.00 1 \$0.00 S-ECA-\$0.00 Our customer care team is here to make sure that **EUAS** your aftersales experience is as seamless as the original transaction. We will assist our clients through the Enterprise Care deductible process (if applicable) as well as any warranty or not warranty related issues. We're here to help facilitate your success! *** Normally a \$500 Service *** S-ECA-EUAS

Total

\$23,453.93



SHIPPING & HANDLING						
Ground Shipping	\$0.00	1	\$0.00	V-NB-SHIP	\$0.00	
*** Sales Tax applicable if shipping inside CA, TX, FL or WA ***						
	Subtotal		\$23,453.93			



Signatures

Again, we want to thank you for purchasing your equipment or services with DSLRPros.com. By signing below you agree to our terms and conditions and have read and understand the pricing provided. You also agree not to share the information & pricing provided in this document to anyone outside of your organization. https://www.dslrpros.com/terms-of-use

Signature	Date
Name	Title

Prepared by:
Derek Wheeler
DSLRPros.com
sales@dslrpros.com

Date Created: 01/10/202421:35

Prepared for: SKY BONILLO Santa Barbara County FD

Invoice ID: 1000009898765

\$840.43

\$840.43

Subtotal

Total

DSLR Pros [™] Intelligent Drone Solutions	www.dslrpros.com 877-299-1075 19850 Nordhoff Place, Chatsworth, CA 91311					
DJI Mavic 3 Enterprise Propellers These original DJI Mavic 3 Enterprise Propellers are designed to minimize noise and provide superior aerodynamic efficiency. With powerful thrust and precise dynamic balancing, they offer superior performance for your aircraft. S-DJI-M3E-PRP	\$19.00	\$4.42	3	\$61.42		
SanDisk 32GB High Endurance microSDHC Card (U3, Class 10) S-SD-32GBHE SanDisk MAH PNDURANCE TO SANDURANCE TO SAN	\$19.99	\$3.10	2	\$43.08		
Shipping & Handling						
Ground Shipping	\$0.00	\$0.00	1	\$0.00		