BOARD OF SUPERVISORS AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors

105 E. Anapamu Street, Suite 407 Santa Barbara, CA 93101 (805) 568-2240

Department Name: Public Health

Department No.: 041

For Agenda Of: June 16, 2009
Placement: Administrative

Estimated Tme: N/A Continued Item: No

If Yes, date from:

Vote Required: Majority

TO: Board of Supervisors

FROM: Department Elliot Schulman, MD, MPH, Director and Health Officer

Director

Contact Info: Dan Reid, Assistant Deputy Director

Primary Care & Family Health Division 681-5173

SUBJECT: Agreement for Professional Services (NurseCore Management Services, LLC)

County Counsel Concurrence

Auditor-Controller Concurrence

As to form: Yes As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

Consider recommendations regarding Professional Services Agreement for temporary nursing personnel services provided by NurseCore Management Services, LLC, as follows:

- a) Approve and authorize the Chair to execute the Agreement for Professional Services with NurseCore Management Services, LLC (a local vendor) to provide trained nursing personnel on a temporary basis at the County Health Clinics for the period April 1, 2009 through June 30, 2010 in an amount not to exceed \$229,000. Total expenditures for April 1, 2009 through June 30, 2009 and Fiscal Year 2009/10 shall not exceed \$65,000 and \$164,000, respectively.
- b) Approve and authorize the Public Health Department Director to execute any future amendments to the Agreement with NurseCore Management Services, LLC, provided that the amendment does not exceed the agreement amount by ten percent (10%).

Summary Text:

NurseCore Management Services, LLC (formerly Health Care Management Services, LLC dba California Nursing Services) has been providing temporary nursing personnel since July 1, 2003 to the Public Health Department to backfill for ordinance nursing personnel and other contract positions. The last Board-approved Agreement for services expired June 30, 2007 at which time a Purchasing Agreement was executed in amount not to exceed \$99,000 for the term July 1, 2007 through

Professional Services Agreement (NurseCore Management Services, LLC.)

Agenda Date: June 16, 2009

Page 2 of 2

June 30, 2009. Greater than anticipated usage resulted in costs exceeding Purchasing Agreement CN06893 on March 30, 2009. Approval of this requested Agreement will allow the vendor to continue providing services in FY 2008-09 and extend the contract through FY 2009-10.

Background:

The Public Health Department, in accordance with State mandates, provides medical care to those individuals who would otherwise not be able to access the local health care system. Nursing personnel, along with other professionals, provide primary medical care and perform administrative duties to ensure that the County fulfills those mandated services. Like other local health providers, the Public Health Department experiences significant difficulties in hiring qualified nursing staff because of the ongoing national nursing shortage. In order to ensure full staffing for the County Health Clinics, the Public Health Department contracts with agencies to provide temporary nursing staff to backfill for regularly scheduled Registered Nurses, Licensed Vocational Nurses and Certified Medical Assistants on an as-needed basis.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

The costs for these nursing services are fully reimbursed from the State and Federal governments as a result of the County being a Federal Qualified Health Center (FQHC) providing services for Medi-Cal and Medicare patients, and from State Realignment funding for Medically Indigent Adult (MIA) patient services.

The funding for this Agreement is contained as part of the Public Health Department's FY 2008-09 adopted budget and can be found on page D-196 of the County's FY 2008-09 Operating Plan Document. Funding for the subsequent fiscal year has been incorporated into the department's FY 2009-10 recommended budget.

This action will not result in the need for any additional facilities.

Staffing Impacts:

<u>Legal Positions:</u> <u>FTEs</u>

Special Instructions:

Please email an electronic copy of the Minute Order to PHD Contracts Unit at: PHDRES.contractsunit@sbcphd.org.

Please return one (1) copy of the executed Agreement to PHD Contracts Unit, 300 North San Antonio Road, Building 8, Santa Barbara, CA 93110.

Attachments:

Agreement for Professional Services with NurseCore Management Services, LLC.

Authored by:

Dan Reid, Assistant Deputy Director Primary Care & Family Health Division 681-5173