

COUNTY OF SANTA BARBARA - COUNTY EXECUTIVE OFFICE

COUNTY EXECUTIVE OFFICE  
REQUEST FOR PROPOSAL  
CONTRACT AWARD

HEALTH MANAGEMENT ASSOCIATES

**PROJECT 1: INPATIENT SYSTEMS**

BOS Hearing – August 14, 2012



# Summary

- Receive a report from staff and award a contract in the amount not to exceed \$115,000 to Health Management Associates (HMA) for the purpose of providing consulting services:
  - Analysis and Assessment of the ADMHS Inpatient Service System delivery model
    - *(including acute psychiatric inpatient services, crisis residential and Institutions for Mental Disease (IMD))*
  - Recommendations on service delivery models vs. current facility service model
  - HMA will specifically be reviewing the inpatient care, Project I, of the requested services.



# Background

- April 23, 2012 - County Executive Office received proposals from eight firms in response to a notice of Request for Proposal (RFP)
- RFP Review Team:
  - Terri Nisich, Assistant CEO
  - Dr. Takashi Wada, Director of Public Health
  - Dr. Ann Detrick, Director of ADMHS
  - Chief Don Patterson, Santa Barbara County Sheriff Department
  - Dr. Ole Behrendtsen, Medical Director ADMHS
  - Suzanne Jacobsen, CFO Public Health Department
  - Michelle Brenner, Mental Health Commission
  - Ann Marie Cameron, Community Service Provider
  - Dr. Manuel Casas, Mental Health Commission
  - Michael Vellekamp, Mental Health Commission.
  - Tom Alvarez, Budget Director; Mike Evans, CFO for ADMHS; were consulted regarding the capability and experience of firms in the finance area.



# RFP Process & Evaluation

Review of Proposals, firms ranked via a weighted system assessing overall response to RFP and ability and experience to perform services requested.

Top 5 firms were interviewed to gain a more thorough understanding of capabilities.

References Checked.

The Selected Firm – Project I

- HMA has been selected to provide an analysis of the ADMHS Inpatient Service System delivery model.



# About HMA

- Specializes in the field of:
  - Health systems restructuring, health care program development, health economics and finance, program evaluation and data analysis.
  - Extensive experience in the design and implementation of health programs, system development and behavioral health care.
  - Assisted a variety of public health systems including Contra Costa County and Los Angeles County.



# Recommendation

- Award a contract in the amount not to exceed \$115,000 to Health Management Associates (HMA) for the purpose of providing consulting services regarding inpatient care systems and services.



Thank you!

