

AMENDMENT NO. 1 TO THE  
AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR  
WITH SAMSARA INC.  
Contract No. **SCON-002928**

**This Amendment** is made to the above-referenced Agreement by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter COUNTY), on behalf of the Santa Barbara County Department of Public Works, and Samsara Inc. with an address at 1 De Haro Street, San Francisco, CA 94107 (hereafter CONTRACTOR).

1. **Amendments to Exhibit B (“Payment Arrangements”)**. In accordance with Section 26 of the Agreement, Sections A and C to **Exhibit B** of the Agreement shall be amended as follows:
  - A. For CONTRACTOR services to be rendered under this Agreement, CONTRACTOR shall be paid a Base Contract Amount of \$400,474.97. The Base Contract Amount is inclusive of \$221,885.18, as specified in **Exhibit B1**, attached hereto and incorporated by this reference, and \$178,589.79 that was previously paid under Santa Barbara County Purchase Order No. CN10197 but this Agreement hereby otherwise cancels, nullifies, and supersedes Purchase Order No. CN10197. Purchase Order #CN10197 is attached to this Agreement as **Exhibit B2**.
  - C. The total amount payable by County for all services rendered under this Agreement shall not exceed \$420,474.97 (Total Agreement Amount). This Total Agreement Amount is inclusive of the Base Contract Amount (\$400,474.97) and the Contingency Fund (\$20,000.00).
2. **Ratifications**. The terms and provisions set forth in this Amendment shall modify and supersede all inconsistent terms and provisions set forth in the original Agreement. Except as expressly amended by this Amendment, the Agreement remains in full force and effect.
3. **Counterparts**. This Amendment may be executed in several counterparts, all of which taken together shall constitute a single agreement between the parties.

*[SIGNATURES ON FOLLOWING PAGES]*

**CONTRACTOR SIGNATURE PAGE**

**IN WITNESS WHERE OF**, the parties have executed this first amendment to the Agreement for Services of Independent Contractor be effective on the date executed by COUNTY.

Adam Eltoukhy  
Samsara Inc.  
1 De Haro Street  
San Francisco, CA 94107

By:   
Executive Vice President, Chief Legal Officer

Date: December 19, 2025

**COUNTY SIGNATURE PAGE**

**IN WITNESS WHERE OF**, the parties have executed this first amendment to the Agreement for Services of Independent Contractor be effective on the date executed by COUNTY.

**ATTEST:**

**COUNTY OF SANTA BARBARA:**

Mona Miyasato  
County Executive Officer  
Clerk of the Board

By: \_\_\_\_\_  
Deputy Clerk

By: \_\_\_\_\_  
Chair, Board of Supervisors  
Bob Nelson

Date:

**RECOMMENDED FOR APPROVAL:**

DocuSigned by:  
By: Chris Sneddon  
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Chris Sneddon  
Director of Public Works

**APPROVED AS TO FORM:**

Rachel Van Mullem  
County Counsel

**APPROVED AS TO ACCOUNTING FORM:**

Betsy M. Schaffer, CPA  
Auditor-Controller

Signed by:  
By: Ashley Flood  
FFF4B37436144BF...  
Deputy County Counsel

Signed by:  
By: James Munro  
02BA147EF6A84DE...  
Deputy

**APPROVED AS TO FORM:**

Marisa Kahn  
Interim Risk Manager

Signed by:  
By: Marisa Kahn  
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