



**County of Santa Barbara
BOARD OF SUPERVISORS**

Minute Order

October 1, 2019

Present: 5 - Supervisor Williams, Supervisor Hart, Supervisor Hartmann, Supervisor Adam, and Supervisor Lavagnino

BEHAVIORAL WELLNESS

File Reference No. 19-00845

RE: Consider recommendations regarding a Second Amendment for services with independent contractor, Child Abuse Listening Mediation, Inc for Fiscal Year (FY) 2018-2020, as follows:

a) Approve, ratify, and authorize the Chair to execute a Second Amendment for services with independent contractor, Child Abuse Listening Mediation, Inc., a California nonprofit corporation (a local vendor), for the provision of mental health services to replace Exhibit B-I MHS for FY 2018-2019 to the First Amended Agreement to include the specific language "County Maximum Allowable Contract Rate" and to reallocate funds between funding sources with no change to the contract maximum amount of \$6,045,061.00 for the period of July 1, 2018 through June 30, 2020; and

b) Determine that the above actions are government fiscal activities that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(4) of the California Environmental Quality Act (CEQA) guidelines.

A motion was made by Supervisor Hartmann, seconded by Supervisor Williams, that this matter be acted on as follows:

a) Approved, ratified and authorized; Chair to execute; and

b) Approved.

The motion carried by the following vote:

Ayes: 5 - Supervisor Williams, Supervisor Hart, Supervisor Hartmann, Supervisor Adam, and Supervisor Lavagnino



**BOARD OF SUPERVISORS
AGENDA LETTER**

Agenda Number:

2019 SEP 19 PM 4:04

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

COUNTY OF SANTA BARBARA
CLERK OF THE
BOARD OF SUPERVISORS

Department Name: Behavioral Wellness
Department No.: 043
For Agenda Of: October 1, 2019
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Alice A. Gleghorn, PhD, Director AG
Director(s) Department of Behavioral Wellness, 681-5220
Contact Info: Pamela Fisher, PsyD. Deputy Director of Clinical Operations,
Department of Behavioral Wellness, 681-5220
SUBJECT: Behavioral Wellness – Child Abuse Listening Mediation FY 18-20 Second
Amendment

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A) Approve, ratify, and authorize the Chair to execute a Second Amendment for Services of Independent Contractor with **Child Abuse Listening Mediation, Inc.**, a California nonprofit corporation (CALM) (a local vendor), for the provision of mental health services to replace Exhibit B-1 MHS for FY 2018-2019 attached to the First Amended Agreement to include the specific language "County Maximum Allowable Contract Rate" and to reallocate funds between funding sources with no change to the contract maximum amount of **\$6,045,061** for the period of July 1, 2018 through June 30, 2020; and
- B) Determine that the above actions are government fiscal activities that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(4) of the California Environmental Quality Act (CEQA) guidelines.

Summary Text:

This item is on the agenda to request authorization to amend CALM's contract for the provision of mental health services in order to replace Exhibit B-1 MHS for FY 2018-2019 attached to the First Amended Agreement to include the specific language "County Maximum Allowable Contract Rate" and to reallocate funds between funding sources for Fiscal Year 18-1920 because unanticipated needs for services shifted. We reallocated funds to address these needs. Approval of the recommended actions will

allow Behavioral Wellness to continue to provide various specialty mental health services to children and adults with serious emotional disturbances (SED), including therapy and rehabilitation services.

Background:

CALM provides mental health services to children and families countywide. As part of the SPIRIT Program, CALM provides a Child and Family Specialist to work in collaboration with Behavioral Wellness staff on three regional wrap-around teams which serve children at greatest risk of out-of-home placement. CALM provides Intensive In-Home mental health services in homes and community settings of child clients and their families to improve client and family functioning. CALM’s Therapeutic Foster Care program (HOPE) provides Intensive In-Home services to child clients in foster care. CALM also provides early childhood mental health services through Mental Health Services Act (MHSA) Prevention and Early Intervention (PEI) and Medi-Cal funding to children between birth and five years old, and their families. In addition, CALM provides short-term brief therapy to child clients and their families in an outpatient setting.

Contract Renewals and Performance Outcomes:

The average number of clients CALM served per quarter during FY 18/19 was: Intensive In-Home program (IIH: 55 clients), SPIRIT (a Full Service Partnership: 33 clients), Pathways to Wellbeing (formerly called HOPE: 45 clients), Managed Care (59 clients), Early Childhood Specialty Mental Health (ECSMH: 146 clients), and Early Childhood Mental Health (ECMH: 79 clients). Overall, CALM performed well in achieving contractual performance goals in FY 18/19. In terms of minimizing out-of-home placement, five of six programs met or functionally met this goal (goal: 0%) for all quarters, while one program (Pathways to Wellbeing) did not meet this goal and had between 6-8% of clients in new out-of-home placements per quarter. Given that Pathways to Wellbeing is a foster care-specific program, this higher number of placement transitions makes sense. In terms of engagement with purposeful activity such as school, training, work, or volunteering (goal: 100%), all programs met or functionally met this goal over the year. All programs met the goal of minimizing stays in incarceration or juvenile hall (goal: ≤5%). Regarding minimizing inpatient hospitalization (goal: ≤5%), two programs met this goal for all quarters while IIH met this goal for one quarter and SPIRIT met this goal for three quarters. Finally, all programs met or functionally met the goal to maintain stable and permanent housing (goal: 95%).

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

<u>Funding Sources</u>	<u>FY 18-19</u>	<u>FY 19-20</u>	<u>Total FY 18-20</u>
General Fund			
State	\$ 1,499,374.50	\$ 1,523,156.00	
Federal	\$ 1,499,374.50	\$ 1,523,156.00	
Fees			
Other:			
Total	\$ 2,998,749.00	\$ 3,046,312.00	\$ 6,045,061.00

Narrative: The above referenced contract is funded by State and Federal funds. The funding sources were approved in the FY 2019-2020 Budget.

Key Contract Risks:

As with any contract funded with State and Federal sources, there is a risk of future audit disallowances and repayments through the State's auditing process. This contract includes language requiring contractor to repay any amounts disallowed in audit findings, minimizing financial risks to County.

Special Instructions:

Please send one (1) signature page and one (1) minute order to: dmorales@co.santa-barbara.ca.us. and one (1) signature page and (1) Minute Order to BWell Contracts Division at bwellcontractsstaff@co.santa-barbara.ca.us.

Attachments:

- Attachment A: CALM FY 18-20 Am 2
- Attachment B: CALM FY 18-20 Am 1
- Attachment C: CALM FY 18-19 BC 19-008

Authored by:

D. Morales/V. Faustin

**SECOND AMENDED
AGREEMENT FOR SERVICES OF
INDEPENDENT CONTRACTOR**

BETWEEN

COUNTY OF SANTA BARBARA
DEPARTMENT OF BEHAVIORAL WELLNESS

AND

CHILD ABUSE LISTENING MEDIATION

FOR

MENTAL HEALTH SERVICE

**SECOND AMENDMENT
TO AGREEMENT FOR SERVICES OF INDEPENDENT CONTRACTOR**

THIS SECOND AMENDMENT to the Agreement for Services of Independent Contractor, referenced as BC 19-008, by and between the County of Santa Barbara (County) and Child Abuse Listening Mediation, Inc. (Contractor), wherein Contractor agrees to provide and County agrees to accept the services specified herein.

WHEREAS, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions referenced herein;

WHEREAS, the County Board of Supervisors authorized the County to enter into a Board Contract for Services of Independent Contractor, referred to as BC 19-008, on June 5, 2018 for the provision of mental health services, for a total Maximum Contract Amount not to exceed \$2,998,749, for the period of July 1, 2018 through June 30, 2019;

WHEREAS, the County Board of Supervisors authorized the County to enter into a First Amended Agreement on June 4, 2019 to add new provisions and extend the term of the Agreement into FY 2019-2020 for \$3,046,312 for a new total contract maximum amount of \$6,045,061 for the period of July 1, 2018 through June 30, 2020;

WHEREAS, this Second Amended Agreement replaces Exhibit B-1 MHS attached to the First Amended Agreement for FY 2018-2019 only. All other terms and conditions set forth in the First Amended Agreement approved by the Board of Supervisors on June 4, 2019, shall remain in full force and effect; and

NOW, THEREFORE, in consideration of the mutual covenants and conditions contained herein, County and Contractor agree as follows:

- I. Delete Exhibit B-1 MH FY 2018-2019, Schedule of Rates and Contract Maximum, and replace with the following:**

**EXHIBIT B-1 MH
DEPARTMENT OF BEHAVIORAL WELLNESS
SCHEDULE OF RATES AND CONTRACT MAXIMUM**

CONTRACTOR NAME:

CALM

FISCAL YEAR: 2018-2019

Contracted Services(1)	Service Type	Mode	Service Description	Unit of Service	Service Function Code	County Maximum Allowable Rate
Medi-Cal Billable Services	Outpatient Services	15	Targeted Case Management	Minutes	01	\$2.48
			Intensive Care Coordination	Minutes	07	\$2.48
			Collateral	Minutes	10	\$3.18
			*MHS- Assessment	Minutes	30	\$3.18
			MHS - Plan Development	Minutes	31	\$3.18
			*MHS- Therapy (Family, Individual, Group)	Minutes	11, 40, 50	\$3.18
			MHS - Rehab (Family, Individual, Group)	Minutes	12, 41, 51	\$3.18
			MHS - I-BS	Minutes	57	\$3.18
Non - Medi-Cal Billable Services	Outreach Services	45	Crisis Intervention	Minutes	70	\$4.73
			Mental Health Promotion	N/A	10	Actual Cost

	PROGRAM					ECM+PEI South and North County	TOTAL
	Managed Care (FFS)	SPIRIT	Intensive-In Home	Pathways to Well Being	ECSMH (Outpatient)		
GROSS COST:	\$ 304,707	\$ 273,990	\$ 857,726	\$ 477,039	\$ 1,328,029	\$386,060	\$3,427,550
LESS REVENUES COLLECTED BY CONTRACTOR:							
PATIENT FEES							
CONTRIBUTIONS	\$ 104,707	\$ 30,424	\$ 78,355	\$ 22,726	\$ 183,589	\$ 9,000	\$ 428,801
OTHER (LIST):							
TOTAL CONTRACTOR REVENUES	\$ 104,707	\$ 30,424	\$ 78,355	\$ 22,726	\$ 183,589	\$9,000	\$428,801
MAXIMUM ANNUAL CONTRACT AMOUNT PAYABLE:	\$ 200,000	\$ 243,668	\$ 579,371	\$ 454,312	\$ 1,144,440	\$ 377,080	\$ 2,998,749

SOURCES OF FUNDING FOR MAXIMUM ANNUAL CONTRACT AMOUNT (2)							
MEDICAL (3)	\$ 200,000	\$ 239,566	\$ 579,371	\$ 454,312	\$ 1,087,218		\$ 2,580,467
NON-MEDICAL						\$ 377,060	\$ 377,060
SUBSIDY		\$ 4,000			\$ 57,222		\$ 61,222
OTHER (LIST):							
TOTAL (SOURCES OF FUNDING)	\$ 200,000	\$ 243,668	\$ 579,371	\$ 454,312	\$ 1,144,440	\$ 377,060	\$ 2,998,749

CONTRACTOR SIGNATURE:

STAFF ANALYST SIGNATURE:

FISCAL SERVICES SIGNATURE:

Denise Morales
Witt Bay

(1) Additional services may be provided if authorized by Director or designee in writing.

(2) The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. The Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.

(3) Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MHSA, General Fund, Grants, Other Departmental and SB 163.

* MHS Assessment and MHS Therapy services may only be provided by licensed, registered or waived Mental Health clinicians, or graduate student interns under direct supervision of a licensed, registered or waived Mental Health clinician.

II. All other terms remain in full force and effect.

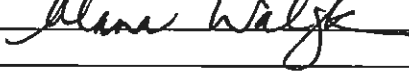
**EXHIBIT B-1 MH
DEPARTMENT OF BEHAVIORAL WELLNESS
SCHEDULE OF RATES AND CONTRACT MAXIMUM**

CONTRACTOR NAME: CALM FISCAL YEAR: 2018-2019

Contracted Services(1)	Service Type	Mode	Service Description	Unit of Service	Service Function Code	County Maximum Allowable Rate
Medi-Cal Billable Services	Outpatient Services	15	Targeted Case Management	Minutes	01	\$2.48
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			*MHS- Assessment	Minutes	30	\$3.18
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	PROGRAM					ECM/PEI South and North County	TOTAL
	Managed Care (FFS)	SPIRIT	Intensive-In Home	Pathways to Well Being	ECSMH (Outpatient)		
GROSS COST:	\$ 304,707	\$ 273,980	\$ 657,726	\$ 477,038	\$ 1,328,029	\$388,060	\$3,427,550
LESS REVENUES COLLECTED BY CONTRACTOR:							
PATIENT FEES							
CONTRIBUTIONS	\$ 104,707	\$ 30,424	\$ 78,355	\$ 22,728	\$ 183,589	\$ 9,000	\$ 428,801
OTHER (LIST):							
TOTAL CONTRACTOR REVENUES	\$ 104,707	\$ 30,424	\$ 78,355	\$ 22,728	\$ 183,589	\$9,000	\$428,801
MAXIMUM ANNUAL CONTRACT AMOUNT PAYABLE:	\$ 200,000	\$ 243,686	\$ 679,371	\$ 464,312	\$ 1,144,440	\$ 377,060	\$ 2,988,749

SOURCES OF FUNDING FOR MAXIMUM ANNUAL CONTRACT AMOUNT (2)							
MEDICAL (3)	\$ 200,000	\$ 239,586	\$ 679,371	\$ 464,312	\$ 1,087,218		\$ 2,500,467
NON-MEDICAL						\$ 377,060	\$ 377,060
SUBSIDY		\$ 4,000			\$ 57,222		\$ 61,222
OTHER (LIST):							
TOTAL (SOURCES OF FUNDING)	\$ 200,000	\$ 243,686	\$ 679,371	\$ 464,312	\$ 1,144,440	\$ 377,060	\$ 2,988,749

CONTRACTOR SIGNATURE: 
 STAFF ANALYST SIGNATURE: _____
 FISCAL SERVICES SIGNATURE: _____

(1) Additional services may be provided if authorized by Director or designee in writing.
 (2) The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. The Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.
 (3) Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MHSA, General Fund, Grants, Other Departmental and SB 183.
 * MHS Assessment and MHS Therapy services may only be provided by licensed, registered or waived Mental Health clinicians, or graduate student interns under direct supervision of a licensed, registered or waived Mental Health clinician.

II. All other terms remain in full force and effect.

Agreement for Services of Independent Contractor between the County of Santa Barbara and Child Abuse Listening Mediation, Inc. (CALM).

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By: [Signature]
STEVE LAVAGNINO, CHAIR
BOARD OF SUPERVISORS
Date: 10-1-19

ATTEST:

MONA MIYASATO
COUNTY EXECUTIVE OFFICER
CLERK OF THE BOARD

By: [Signature]
Deputy Clerk
Date: 10-1-19

CONTRACTOR:

CHILD ABUSE LISTENING MEDIATION,
Inc.

By: _____
Authorized Representative
Name: _____
Title: _____
Date: _____

APPROVED AS TO FORM:

MICHAEL C. GHIZZONI
COUNTY COUNSEL

By: [Signature]
Deputy County Counsel

APPROVED AS TO ACCOUNTING
FORM:

BETSY M. SCHAFFER, CPA
AUDITOR-CONTROLLER

By: [Signature]
Deputy

RECOMMENDED FOR
APPROVAL:

ALICE GLEGHORN, PH.D.,
DIRECTOR
DEPARTMENT OF BEHAVIORAL
WELLNESS

By: [Signature]
Director

APPROVED AS TO INSURANCE FORM:

RAY AROMATORIO
RISK MANAGEMENT

By: [Signature]
Risk Management

Agreement for Services of Independent Contractor between the County of Santa Barbara and Child Abuse Listening Mediation, Inc. (CALM).

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By:

STEVE LAVAGNINO, CHAIR
BOARD OF SUPERVISORS

Date: _____

ATTEST:

MONA MIYASATO
COUNTY EXECUTIVE OFFICER
CLERK OF THE BOARD

By:

Deputy Clerk

Date: _____

CONTRACTOR:

CHILD ABUSE LISTENING MEDIATION,
Inc.

By:

Alana Walczak
Authorized Representative

Name:

Alana Walczak

Title:

President & CEO

Date:

9-18-19

APPROVED AS TO FORM:

MICHAEL C. GHIZZONI
COUNTY COUNSEL

By:

Deputy County Counsel

**APPROVED AS TO ACCOUNTING
FORM:**

BETSY M. SCHAFFER, CPA
AUDITOR-CONTROLLER

By:

Deputy

**RECOMMENDED FOR
APPROVAL:**

ALICE GLEGHORN, PH.D.,
DIRECTOR
DEPARTMENT OF BEHAVIORAL
WELLNESS

By:

Director

APPROVED AS TO INSURANCE FORM:

RAY AROMATORIO
RISK MANAGEMENT

By:

Risk Management