

## I. COST PROPOSAL

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Wood's team has prepared a cost proposal to provide a detailed description of the level of effort – by task, and within each phase of the Project as described in Volume I: Technical Proposal submitted January 9, 2019. With an understanding of the County's scope, budgetary, and schedule objectives, Wood has included a cost estimate to provide an adequate level of effort to meet County expectations for production of a high quality and detailed document within a focused budget.

The estimated not-to-exceed cost for the scope of work outlined in this proposal is \$127,958 plus a 15% contingency for a total budget of \$147,152.

This proposal is an offer for a period of sixty (60) days from the date of submittal. Mr. Aaron Goldschmidt, Vice President, is authorized to sign this proposal. Questions regarding the scope of services, technical approach, or any additional information requests during the period of proposal evaluation can be directed to Ms. Rita Bright.

Wood Environment & Infrastructure Solutions, Inc.  
104 West Anapamu Street, Suite 204A  
Santa Barbara, CA 93101  
(805) 962-0992 x 237  
Rita.Bright@woodplc.com

No member of the contractor's team has a financial gain or an interest in the outcome of the project. Our Project team members within the Santa Barbara office do not currently and have not recently worked for SoCal Gas. We acknowledge the terms and conditions and the ability to conform to these terms, as addressed in the County's standard contract. Wood's minimum insurance coverage and types of insurance comply with the County's Standard Indemnification and Insurance Provisions, as filed with the County for recent projects, and would be maintained throughout the term of the Project. Our current Certificate of Liability Insurance would be provided upon selection.

We believe our resources and qualifications will allow us to successfully complete this Project, and we will commit all necessary staff and resources to the performance of this work within the Project schedule.

Respectfully submitted,



Aaron P. Goldschmidt, *Operations Manager*

*Environmental Planning and Natural Resources Program*

**WOOD ENVIRONMENT & INFRASTRUCTURE SOLUTIONS, INC.**

**Time & Materials**

(Wood reserves the right to move budget between tasks)

**CLIENT:** County of Santa Barbara

**PROJECT:** Pipeline Safety Enhancement Plan, Advanced Meter, and Safety Device Installation Program - Planning Services

**Date of Estimate:** 1/9/2019 (Revised)

				TASK 1		TASK 2		TASK 3		TASK 4		TASK 5		TASK 6		TOTAL PROJECT	
				Team Kickoff / Data Collection		Development Review Process Development		Draft Zoning Ordinance Amendments / Board of Architectural Review / Montecito Association		Staff Reports & Findings, Final OAs & CEQA 15303		Program Adoption Hearings		Post-Approval Codification and Training Assistance			
DIRECT LABOR :	TITLE	NAME	RATE	HOURS	COST	HOURS	COST	HOURS	COST	HOURS	COST	HOURS	COST	HOURS	COST	HOURS	COST
Professional Level 619	Project Principal	Rita Bright	\$150.00	4	\$600	12	\$1,800	50	\$7,500	32	\$4,800	60	\$9,000	8	\$1,200	166	\$24,900
Professional Level 615	Project Manager	Matthew Buggert	\$100.00	10	\$1,000	28	\$2,800	108	\$10,800	84	\$8,400	68	\$6,800	34	\$3,400	332	\$33,200
Professional Level 613	Senior Land Use Planner	Matthew Sauter	\$105.00	4	\$420	16	\$1,680	48	\$5,040	64	\$6,720	44	\$4,620	6	\$630	182	\$19,110
Professional Level 615	QA/QC Technical Manager	Erika Leachman	\$130.00	0	\$0	6	\$780	8	\$1,040	24	\$3,120	4	\$520	0	\$0	42	\$5,460
Professional Level 604	Planner	Marie Laule	\$80.00	4	\$320	16	\$1,280	80	\$6,400	140	\$11,200	24	\$1,920	0	\$0	264	\$21,120
Professional Level 604	Planner	Matias Eusterbrock	\$70.00	4	\$280	16	\$1,120	80	\$5,600	140	\$9,800	24	\$1,680	0	\$0	264	\$18,480
Professional Level 612	Project Administrator	Rosann Malloch	\$100.00	2	\$200	1	\$100	1	\$100	1	\$100	1	\$100	1	\$100	7	\$700
Administrative Level 809	Word Processing	Janice Depew	\$75.00	0	\$0	0	\$0	2	\$150	2	\$150	0	\$0	0	\$0	4	\$300
Administrative Level 807	Administrative	Rita Samaniego	\$65.00	1	\$65	1	\$65	1	\$65	4	\$260	2	\$130	1	\$65	10	\$650
<b>TOTAL DIRECT LABOR</b>				<b>29</b>	<b>\$2,885</b>	<b>96</b>	<b>\$9,625</b>	<b>378</b>	<b>\$36,695</b>	<b>491</b>	<b>\$44,550</b>	<b>227</b>	<b>\$24,770</b>	<b>50</b>	<b>\$5,395</b>	<b>1,271</b>	<b>\$123,920</b>
<b>SUBCONTRACTORS:</b>																	
Deirdre Stites - Graphics	Graphics	Deirdre Stites	\$76.00	0	\$0	0	\$0	0	\$0	8	\$608	6	\$456	0	\$0	14	\$1,064
<i>Subtotal Subcontractors</i>				0	\$0	0	\$0	0	\$0	8	\$608	6	\$456	0	\$0	14	\$1,064
<i>Subcontractor Markup</i>		10%			\$0		\$0		\$0		\$61		\$46		\$0		\$107
<b>TOTAL SUBCONTRACTORS</b>					<b>\$0</b>	<b>0</b>	<b>\$0</b>	<b>0</b>	<b>\$0</b>	<b>8</b>	<b>\$669</b>	<b>6</b>	<b>\$502</b>	<b>0</b>	<b>\$0</b>	<b>14</b>	<b>\$1,171</b>
<b>OTHER DIRECT COSTS:</b>																	
Shipping					\$0		\$25		\$0		\$0		\$0				\$25
Travel	Mileage charged at \$0.545 per mile		\$0.55	0	\$0		\$0	0	\$0		\$0	600	\$327	0	\$0		\$327
<i>Subtotal ODCs</i>					\$0		\$25		\$0		\$0		\$327		\$0		\$352
<i>ODCs Markup</i>		10%			\$0		\$3		\$0		\$0		\$33		\$0		\$36
<b>TOTAL ODCs</b>					<b>\$0</b>		<b>\$28</b>		<b>\$0</b>		<b>\$0</b>		<b>\$360</b>		<b>\$0</b>		<b>\$388</b>
Office Administration	2%	(labor only)			\$58		\$193		\$734		\$891		\$495		\$108		\$2,479
(phones, office equipment, office supplies)																	
<b>TOTAL PROJECT 'NOT-TO-EXCEED' ESTIMATE</b>				<b>29</b>	<b>\$2,943</b>	<b>96</b>	<b>\$9,846</b>	<b>378</b>	<b>\$37,429</b>	<b>491</b>	<b>\$46,110</b>	<b>227</b>	<b>\$26,127</b>	<b>50</b>	<b>\$5,503</b>	<b>1,271</b>	<b>\$127,958</b>
<b>CONTINGENCY</b>																	\$19,194
<b>TOTAL PROJECT WITH CONTINGENCY</b>																	<b>\$147,152</b>

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