



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

**Clerk of the Board of Supervisors**  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Submitted on:**  
**(COB Stamp)**

**Department Name:** Information Technology  
**Department No.:** 067  
**Agenda Date:** July 15, 2025  
**Placement:** Administrative Agenda  
**Estimated Time:** NA  
**Continued Item:** No  
**If Yes, date from:** NA  
**Vote Required:** Majority

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**TO:** Board of Supervisors  
**FROM:** Department Director: Chris Chirgwin, Chief Information Officer (CIO)  
Contact: Andre Monostori, Deputy CIO  
**SUBJECT:** Agreement for Services of Independent Contractor with Technologent, Inc., for Purchase of County Dell Isilon File Server Infrastructure, Warranty, Support, and Implementation Services.

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**County Counsel Concurrence**

As to form: Yes

**Other Concurrence:** Risk Management

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute an Agreement for Services of an Independent Contractor with Technologent, Inc. (Technologent) for the procurement of server hardware and implementation services beginning July 15, 2025, through July 14, 2030, for a base contract amount of \$449,042.94 (Agreement);
- b) Approve and authorize the Chief Information Officer to Amend the Agreement to extend the Term of the Agreement for up to an aggregate of six (6) additional months;
- c) Approve and authorize the Chief Information Officer or his designee to order additional products, deliverables, and services, at the rates specified for such products, deliverables and services in the Agreement, and to approve funding to account for additional sales tax under the Agreement, in an amount not to exceed \$44,904.29; and
- d) Determine that the above recommended action is a government funding mechanism or other government fiscal activity, which does not involve any commitment to any specific project that may result in a potentially significant physical impact on the environment and is therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

**Summary Text:**

This item is on the agenda to request the Board approve a five-year Agreement, awarded via RFP#-2580004, with Technologent as the reseller for the procurement of the County's Dell Isilon file server hardware, professional implementation services, and five years of warranty and product support between Fiscal Year 2025-26 and Fiscal Year 2029-30.

**Discussion:**

The Information Technology Department (ITD) requests approval to proceed with a planned upgrade to the County's file storage system. This system serves as a central repository for critical digital documents and data used across all departments, such as financial records, administrative forms, contracts, and a host of other documents. The current system, purchased in 2018, has exceeded its intended lifecycle and is no longer scalable enough to meet our growing storage demands.

This project will replace the aging equipment with a newer solution from the same trusted manufacturer, Dell. The upgraded system will more than triple our current storage capacity to meet increased demand, while ensuring we can continue to meet the evolving needs of County departments without interruption. In addition to increased capacity, the new system will offer greater flexibility for future growth and improved performance, while maintaining compatibility with our existing environment.

Timely execution of this upgrade will help preserve the integrity and availability of essential County data and position us to better support departmental operations into the future.

**Background:**

As part of the County's ongoing commitment to reliable and sustainable technology infrastructure, ITD follows a strategic maintenance and replacement plan to ensure our systems remain secure, cost-effective, and fully supported throughout their service life. This approach helps us avoid costly emergency repairs, service disruptions, or reliance on outdated equipment.

**Fiscal and Facilities Impacts:**

**Budgeted:** Yes

**Fiscal Analysis:**

The proposed technology investment for Fiscal Year 2025-26 totals \$449,042.94 to be paid upfront and includes \$265,356.42 in hardware, \$129,406.17 for five years of annual maintenance and telephone support, and \$54,280.35 for professional implementation services. All costs are included in the Fiscal Year 2025-26 Adopted Budget and will be funded through Fund 1915, Capital Replacement Reserves.

<b>Funding Source</b>	<b>FY 2025-26</b>
Fund 1915: Capital Replacement Reserves	
Base Contract	\$449,042.94
Contingency	\$44,904.29
<b>Total</b>	<b>\$493,947.23</b>

**Special Instructions:**

Please email a copy of the executed agreement and minute order to Onelia Rodriguez ([onrodriguez@countyofsb.org](mailto:onrodriguez@countyofsb.org)) and Jason Womack ([jwomack@countyofsb.org](mailto:jwomack@countyofsb.org)) in the Information Technology Department.

**Attachments:**

**Attachment A** – Dell Isilon Replacement Agreement with Technologent

**Contact Information:**

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Department Business Specialist  
([jwomack@countyofsb.org](mailto:jwomack@countyofsb.org))  
Onelia Rodriguez  
Finance Manager  
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