ATTACHMENT C In Lieu Regulatory Agreement

NO FEE DOCUMENT

Recording requested by and When recorded, mail to:

County of Santa Barbara 105 East Anapamu Street, Room 105 Santa Barbara, CA 93101 Attn: Grants Administration Division Chief

NO FEE DOCUMENT PURSUANT TO GOVERNMENT CODE SECTION 27383

IN LIEU REGULATORY AGREEMENT AND DECLARATION OF RESTRICTIVE COVENANTS (COUNTY)

This In Lieu Regulatory Agreement and Declaration of Restrictive Covenants (this "Agreement") is made as of this ____ day of <u>April</u>, 2011 by and between the County of Santa Barbara, a political subdivision of the State of California (the "Lender"), and Los Alamos Creekside Village, L.P., a California limited partnership, (the "Owner").

RECITALS

- A. The Owner owns a parcel of real property located at 33 St. Joseph Street in an unincorporated area of Santa Barbara County known as Los Alamos, California, as more particularly described in <u>Exhibit A</u> (the "Property") upon which the Owner intends to construct thirty-nine (39) units of multi-family rental housing (the "Development").
- B. The Lender has received HOME Investment Partnerships Program funds ("HOME Funds") from the United States Department of Housing and Urban Development ("HUD") pursuant to the Cranston-Gonzales National Affordable Housing Act of 1990 for the purpose of expanding the supply of decent, safe, sanitary and affordable housing for low-income persons and families.
- C. In addition to the HOME Funds, Lender has set aside certain funds to be used for the development of affordable housing in the County of Santa Barbara (the "In Lieu Funds").
- D. Owner has received a loan from Lender of HOME Funds in the amount of One Million Two Hundred Twenty Eight Thousand Two Hundred Twenty Seven Dollars (\$1,228,227) to provide financing for the Development (the "Loan"). Owner has also received from Lender a loan of In-Lieu Funds in the amount of Eight Hundred Thousand Dollars (\$800,000) to provide financing for the development (the "In-Lieu Fund Loan").

- E. Owner has received a loan from Lender of In Lieu Funds in the amount of One Million Two Hundred Twenty Eight Thousand Two Hundred Twenty Seven Dollars (\$1,228,227) to provide financing for the Development (the "In Lieu Loan").
- D. As further consideration for this funding and to further the interests of the Lender, the Owner has agreed to enter into and record this Agreement. The purpose of this Agreement is to regulate and restrict the occupancy, rents, operation, the ownership, and management of the Development. The covenants in this Agreement are intended to run with the land and be binding on the Owner and its successors and assigns in the Property.

NOW THEREFORE, IN CONSIDERATION of the mutual agreements, obligations, and representations, and in further consideration for the aforementioned funding, the Owner and the Lender hereby agree as follows:

1. **DEFINITIONS**

The following terms have the meanings and content set forth in this section wherever used in this Agreement or attached exhibits.

- 1.1 "ANNUAL INCOME" means the Section 8 Program definition of Annual (gross) Income as more particularly defined at 24 CFR 5.609.
- 1.2 "IN LIEU ASSISTED UNIT" means any of the eleven (11) Units in the Development with restricted occupancy and rents pursuant to this Agreement which has been designated as an In Lieu Assisted Unit. A Unit shall not be considered an In Lieu Assisted Unit until the Unit has been constructed and made available for occupancy.
- 1.3 "AREA MEDIAN INCOME" means the median income for the Santa Barbara/Santa Maria/Lompoc Primary Metropolitan Statistical Area, with adjustments for household size, as determined from time to time by the United States Department of Housing and Urban Development ("HUD") pursuant to the United States Housing Act of 1937, as amended, or such other method of median income calculation applicable to the Lender that HUD may hereafter adopt in connection with said Act.
- 1.4 "**DEED OF TRUST**" means that certain deed of trust, placed on the Property as security for the In Lieu Loan with the Owner as trustor and the Lender as beneficiary, as well as any amendments to, modifications of, and restatements of said deed of trust.
- 1.5 "**DEVELOPMENT**" means the thirty-nine (39) units of housing with appurtenant parking and site improvements on the Property to be constructed by the Owner on the Property according to the terms of the Loan Agreement.
- 1.6 "LENDER" is the County of Santa Barbara, a political subdivision of the State of California, and its officers, officials, directors, employees, agents and authorized representatives.

- 1.7 "IN LIEU LOAN" means the Loan of In Lieu made by the Lender to the Owner for the Development pursuant to the Loan Agreement and the In Lieu Note.
- 1.8 "LOAN AGREEMENT" is the Loan Agreement executed by and between the Owner and the Lender, setting forth the terms and conditions governing the In Lieu Loan as well as a separate loan of HOME Funds.
- 1.9 "LOAN DOCUMENTS" are collectively the Loan Agreement, the In Lieu Note evidencing the In Lieu Loan, the Deed of Trust securing the In Lieu Note, and this Agreement as they may be amended, modified, or restated from time to time, along with all exhibits and attachments to these documents.
- 1.10 "IN LIEU NOTE" means the promissory note executed by the Owner in favor of the Lender evidencing the In Lieu Loan, which is secured by the Deed of Trust, as well as any amendments to, modifications of, or restatements of said promissory note.
- 1.11 "OWNER" means Los Alamos Creekside Village, L.P., a California Limited Partnership.
- 1.12 "PROPERTY" means the real property described in <u>Exhibit A</u> attached hereto and incorporated herein, including the improvements constructed thereon pursuant to the Loan Agreement.
- 1.13 "QUALIFYING HOUSEHOLD" means a household that qualifies as a Very Low-Income Household.
- 1.14 "QUALIFYING RENT" means the total charges for monthly rent, utilities, and related services which do not exceed one-twelfth (1/12) of thirty percent (30%) of fifty percent (50%) of Area Median Income derived from data provided for the Santa Barbara/Santa Maria/Lompoc Primary Metropolitan Statistical Area as determined by HUD annually with adjustments for household size.
 - 1.15 "TENANT" means a household occupying a Unit.
- 1.16 "TERM" means the fifty five (55) year term of this Agreement during which the In Lieu Assisted Units must meet the affordability requirements imposed under this Agreement, commencing upon the execution of the In Lieu Promissory Note.
 - 1.17 "UNIT" means a housing unit in the Development.
- 1.18 "VERY LOW-INCOME HOUSEHOLD" means a household whose annual income does not exceed fifty percent (50%) of the Area Median Income for the Santa Barbara/Santa Maria/Lompoc Primary Metropolitan Statistical Area as determined by HUD with adjustments for household size.

2. TERM AND COMPLIANCE

- 2.1 **COMPLIANCE WITH LOAN DOCUMENTS.** The Owner's actions with respect to the Property and the use of funds from the In Lieu Loan shall at all times be in full conformity with all of the requirements of the Loan Documents, including but not limited to the insurance requirements contained therein.
- 2.2 **TERM OF AGREEMENT.** This Agreement shall commence upon execution and shall remain in full force and effect until Fifty Five (55) years following the date of execution of the In Lieu Promissory Note. The requirements of this Agreement shall apply throughout the Term without regard to the term of any loan or mortgage or any transfer of ownership of the Property.

3. DEVELOPMENT OCCUPANCY AND RENTS

- 3.1 **OCCUPANCY OF DEVELOPMENT.** A total of eleven (11) Units in the Development shall be designated as In Lieu Assisted Units. The In Lieu Assisted Units must be occupied, or reserved for occupancy by, Qualifying Households.
- 3.2 **IN LIEU ASSISTED UNITS.** The Owner shall limit for the full term of this Agreement the rental of eleven (11) In Lieu Assisted Units to Very Low-Income Households at rents that do not exceed the maximum rental charges for each In Lieu Assisted Unit as set forth in this Agreement.

The eleven In Lieu Assisted Units shall meet the following standards:

- A. Be similarly constructed and of comparable quality to all other Units in the Development and;
- B. Provide tenants access and enjoyment of all common areas and facilities of the Development on the same basis as tenants of other Units.

3.3 MAXIMUM RENTAL CHARGES.

- A. For a household occupying an In Lieu Assisted Unit, the total charges for monthly rent, utilities, and related services shall not exceed one-twelfth (1/12) of thirty percent (30%) of fifty percent (50%) of Area Median Income as determined by HUD annually with adjustments for household size and allowances for utilities and services. Allowances for utilities and services shall be updated periodically in accordance with the Utility Allowance Schedule published annually by the Housing Authority of the County of Santa Barbara for the Lompoc Housing Market Area.
- B. Maximum rents for each In Lieu Assisted Unit shall be set by the Lender at the time of initial occupancy of the Development. Annual rent increases shall be calculated based on the change in Area Median Income published annually by HUD. At least sixty (60) calendar days prior to increasing rents on any In Lieu Assisted Unit on the Project, Borrower shall submit to the Lender for review and approval a written request for such increase. Qualifying Households shall

be given at least sixty (60) days written notice prior to any rent increase. If the proposed new rental rate does not exceed the Qualifying Rent for such year, Lender shall approve such request.

3.4 **INCOME CERTIFICATION.** The income levels and other qualifications of applicants for In Lieu Assisted Units shall be certified by Owner within sixty (60) business days of the household's expected occupancy of an In Lieu Assisted Unit and recertified annually thereafter by the Owner. If the household size of a household occupying an In Lieu Assisted Unit changes, the Owner may request additional information and documentation to determine eligibility.

A.<u>Initial Income Verification</u>. Before the household occupies an In Lieu Assisted Unit, the Owner shall verify that the income provided by an applicant or occupying household in an income certification is accurate by taking one or both of the following steps as a part of the verification process:

- (1) Third Party Verification: A third party (e.g., employer, Social Security Administration, or public assistance agency, etc.) is contacted to provide information to verify income. Written requests and responses are generally preferred; however, conversations with a third party are acceptable if thoroughly documented in writing.
- (2) Review of Documents: The household provides documents verifying their income (e.g., pay stubs, tax returns, etc.). These documents must then be retained in the project files.

B.<u>Annual Income Recertification</u>. At the time of lease renewal or pursuant to an annual schedule adopted by the Owner, and no later than the anniversary of the original income evaluation and annually thereafter, Owner shall recertify the household income of each household occupying an In Lieu Assisted Unit using the method as described in Section 3.4 A above,.

3.5 INCREASES IN TENANT INCOMES. In the event that recertification of a household occupying an In Lieu Assisted Unit, or changes to the composition of a household occupying an In Lieu Assisted Unit indicates that the household's income exceeds the maximum designated income for a Very Low-Income Household, the Owner may increase rents on such Unit as permitted by HUD to no more than 30% of 1/12 of the household's income, and the household may be permitted to continue to occupy the Unit. In such event, Owner shall rent the next available comparable Unit to a Qualified Household at no more than the rent set forth in Section 3. Upon such rental, the Unit occupied by the non-qualified household shall no longer be classified as an In Lieu Assisted Unit and the newly rented unit to a Qualified Household shall be deemed an In Lieu Assisted Unit.

4. <u>LEASING THE DEVELOPMENT.</u>

- 4.1 **TENANT LEASES.** The Owner shall execute a written lease with tenants of In Lieu Assisted units for a term of at least one year, unless the Owner and the tenant mutually agree to a shorter period. A lease may not be for a period less than thirty (30) days. The tenant lease and any changes thereto must be approved by Lender.
- A. The Owner shall include in leases for all In Lieu Assisted Units provisions which provide that the household is subject to annual certification of income and that the tenancy of the household shall be immediately terminated should one or more of the household's members

misrepresent any material fact regarding the household's qualification as a Very Low-Income Household. The Owner shall include in all leases for In Lieu Assisted Units provisions which prohibit the household from subleasing the In Lieu Assisted Unit.

- B. In addition to executing a lease for an In Lieu Assisted Unit, the Owner shall require that each household leasing an In Lieu Assisted Unit execute a declaration of intent to occupy which shall require the household to occupy the In Lieu Assisted Unit as the household's primary residence.
- C. The lease for each In Lieu Assisted Unit shall not contain any the prohibited provisions identified at 24 CFR §92.253(b) including the following:
 - 1. Agreement to be sued. Agreement by the tenant to be sued, to admit guilt, or to a judgment in favor of the owner in a lawsuit brought in connection with the lease;
 - 2. Treatment of property. Agreement by the tenant that the owner may take, hold or sell personal property of household members without notice to the tenant and a court decision on the rights of the parties. This prohibition, however, does not apply to an agreement by the tenant concerning disposition of personal property remaining in the housing unit after the tenant has moved out of the unit. The owner may dispose of this personal property in accordance with State law;
 - 3. Excusing owner from responsibility. Agreement by the tenant not to hold the owner or the owner's agents legally responsible for any action or failure to act, whether intentional or negligent;
 - 4. Waiver of notice. Agreement of the tenant that the owner may institute a lawsuit without notice to the tenant;
 - 5. Waiver of legal proceedings. Agreement by the tenant that the owner may evict the tenant or household members without instituting a civil court proceeding in which the tenant has the opportunity to present a defense, or before a court decision on the rights of the parties;
 - 6. Waiver of a jury trial. Agreement by the tenant to waive any right to a trial by jury;
 - 7. Waiver of right to appeal court decision. Agreement by the tenant to waive the tenant's right to appeal, or to otherwise challenge in court, a court decision in connection with the lease; and
 - 8. Tenant chargeable with cost of legal actions regardless of outcome.

 Agreement by the tenant to pay attorney's fees or other legal costs even if the tenant wins in a court proceeding by the owner against the tenant. The tenant, however, may be obligated to pay costs if the tenant loses.
- D. Owner shall not terminate the tenancy or refuse to renew the lease of a tenant of an In Lieu Assisted Unit except for serious or repeated violation of the terms and conditions of the lease; for violation of applicable Federal, State, or local law; or for other good cause. To terminate or refuse to renew the tenancy, the owner shall serve written notice upon the tenant specifying the grounds for the action at lease thirty (30) days prior to termination of tenancy.

- 4.2 **TENANT SELECTION.** Before leasing the Development, the Owner must provide Lender for its review and approval the Owner's written tenant selection plan.
- 4.3 **SECTION 8 CERTIFICATE HOLDERS.** The Owner will accept as tenants, on the same basis as all other prospective tenants, persons who are recipients of federal certificates for rent subsidies pursuant to the existing housing program under Section 8 of the United States Housing Act, or its successor. The Owner shall not apply selection criteria to Section 8 certificate or voucher holders that is more burdensome than criteria applied to all other prospective tenants, nor shall the Owner apply or permit the application of management policies or lease provisions with respect to the Development which have the effect of precluding occupancy of units by such prospective tenants.
- 4.4 **CONDOMINIUM CONVERSION.** The Owner shall not convert Units to condominium or cooperative ownership or sell condominium or cooperative conversion rights in the Property during the term of this Agreement.
- 4.5 **NONDISCRIMINATION**. The Owner shall not discriminate or segregate in the use, enjoyment, occupancy, conveyance, lease, sublease, or rental of Units on the basis of race, color, ancestry, national origin, religion, sex, sexual preference, age, marital status, family status, source of income, physical or mental disability, Acquired Immune Deficiency Syndrome (AIDS) or AIDS-related conditions (ARC), or any other arbitrary basis. The Owner shall include a statement in all advertisements, notices and signs for the availability of Units for rent to the effect that the Owner is an Equal Housing Opportunity Provider.
- 4.6 MARKETING PLAN. Prior to occupancy, Owner shall submit to the Lender for approval its plan for marketing the rental units, including information on affirmative marketing efforts and compliance with fair housing laws and the Lender's affirmative fair marketing guidelines. Upon receipt of the marketing plan, the Lender shall promptly review the Marketing Plan and shall approve or disapprove it within thirty (30) days after submission. If the Marketing Plan is not approved, Lender shall specify its reasons for disapproval. The Owner shall submit a revised Marketing Plan within thirty (30) days of Lender's notice of disapproval. If the Lender does not approve the revised Marketing Plan, the Owner shall be in default under the terms of the Loan Agreement.

5. PROPERTY MANAGEMENT

management functions with respect to the Development, including without limitation the selection of tenants, certification and recertification of household size and income, evictions, collection of rents and deposits, maintenance, landscaping, routine and extraordinary repairs, replacement of capital items, and security. The Lender shall have no responsibility over management of the Development. The Owner shall submit to the Lender for its approval its proposed property manager. The Owner may only remove and/or replace the property manager with the prior written consent of the Lender which consent shall not be unreasonably withheld.

- 5.2 APPROVAL OF MANAGEMENT POLICIES. The Owner shall submit its written management policies with respect to the Development to the Lender for its review, and shall amend such policies in any way necessary to insure that such policies comply with the provisions of this Agreement, the requirements of the existing housing program under Section 8 of the United States Housing Act, or its successors, and the requirements of all lenders providing financing for the Development.
- 5.3 INSPECTION AND RECORDS. The Owner shall maintain records which clearly document the Owner's performance of its obligations to operate the Property under the terms of this Agreement. The Owner shall submit any records to the Lender within ten (10) business days of the Lender's request. The Owner shall permit the Lender to enter and inspect the Development for compliance with obligations under this Agreement upon twenty-four (24) hours advance notice of such visit by the Lender to the Owner or the Owner's management agent and to tenants of any Units.
- 5.4 **COMPLIANCE MONITORING.** The Owner shall operate the property in full compliance with this Agreement and the HOME Program Regulations at 24 CFR Part 92 in effect on the date the HOME Loan is funded, and shall remain in compliance therewith throughout the term of this Agreement. The Owner shall permit the Lender to conduct annual compliance monitoring, including performing on-site records review and property inspections, as required by regulation or reasonably requested by County.
- 5.5 ANNUAL REPORT. The Owner shall submit to the Lender a report in a form approved by Lender for the preceding period of January 1st through December 31st, containing the information requested by Lender so as to allow the Lender to determine the Owner's compliance with this Agreement. The report shall be submitted annually no later than March 1st, and shall include, at a minimum, (i) a statement of the fiscal condition, including audited financial statements for the preceding year, (ii) occupancy of the project, (iii) a statement of the physical condition, (iv) general management performance, (v) for each Unit, the Rent, income, and household size of the household occupying the Unit. The report shall also state the date the tenancy commenced for each rental Unit and such other information as the Agency may be request.

Within thirty (30) days after receipt of a written request, Owner shall submit any other information or completed forms requested by the Lender in order to comply with reporting requirements of the United States Department of Housing and Urban Development, or the State of California, or the Lender. The Lender shall have the right to examine and make copies of all books, records or other documents of Owner which pertain to the Project or any Unit to determine compliance with this Agreement.

- 5.6 **FEES, TAXES, AND OTHER LEVIES.** The Owner shall be responsible for payment of all fees, assessments, taxes, charges and levies imposed by any public authority or utility company with respect to the Property, and shall pay such charges prior to delinquency.
- 5.7 **PROPERTY TAX EXEMPTION.** The Owner shall not apply for a property tax exemption for the Property under any provision of law other than Revenue and Taxation Code Section 214(g) without the Lender's prior written consent.

6. GENERAL PROVISIONS

- 6.1 **SUBORDINATION.** This Agreement shall be subordinated in priority only as provided in the Loan Agreement or to liens and encumbrances otherwise approved in writing by the Lender in its sole and absolute discretion.
- 6.2 **DEFAULT AND REMEDIES** In the event of any breach of any agreement or obligation under this Agreement by the Owner, the Lender shall provide written notice to the Owner of such breach. The Owner shall have an opportunity to cure such breach within thirty (30) days from the Owner's receipt of such written notice or such longer period of time as the Lender determines is necessary to cure the breach if the Owner diligently undertakes to cure such breach. If the Owner fails to perform a timely cure of the specified breach, the Lender may proceed with any or all of the following remedies upon the Owner's failure to cure:
 - A. Bring an action in equitable relief seeking the specific performance by the Owner of the terms and conditions of this Agreement, and/or enjoining, abating, or preventing any violation of said terms and conditions, and/or seeking declaratory relief;
 - B. Enter upon, take possession of, and manage the Property and the Development, either in person, by agent, or by a receiver appointed by a court, and collect any rents, income, deposits, or reserves and apply them to operate the Property;
 - C. After notice provided for herein, make such repairs or replacements to the Property and Development as are necessary and provide for payment thereof; or
- D. Pursue any other remedy provided under the Loan Agreement or allowed at law or in equity.
- 6.3 **NON-LIABILITY OF OFFICIALS, EMPLOYEES AND AGENTS.** No officers, directors, employees and agents of the Lender shall be personally liable to the Owner for any obligation created under the terms of this Agreement.
- 6.4 **INDEMNITY.** Borrower shall comply with the insurance and indemnification provisions set forth in <u>Exhibit B</u> and incorporated herein by this reference.
- 6.5 **GOVERNING LAW.** This Agreement shall be interpreted under and be governed by the laws of the State of California, except for those provisions relating to choice of law and those provisions preempted by federal law.
- 6.6 **AGREEMENT CONTROLS.** In the event that any provisions of this Agreement and any Loan Document conflict, the terms of this Agreement shall control.
 - 6.7 **TIME.** Time is of the essence in this Agreement.

- 6.8 **CONSENTS AND APPROVALS.** Any consent or approval of the Lender required under this Agreement shall not be unreasonably withheld. Any approval must be in writing and executed by an authorized representative of the Lender.
- 6.9 **NOTICES, DEMANDS AND COMMUNICATIONS.** Formal notices, demands and communications between the Owner and the Lender shall be sufficiently given and shall not be deemed given unless dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered personally, to the principal offices of the Owner and the Lender as follows:

Lender:

County of Santa Barbara

Housing and Community Development

105 E. Anapamu Street, Rm. 105

Santa Barbara, CA 93101

Attn: Grants Administration Division Chief

With copy to

Office of the County Counsel

County of Santa Barbara

105 E Anapamu Street, Room 201

Santa Barbara, CA 93101

Owner:

Los Alamos Creekside Village, L.P.

c/o Surf Development Company

815 West Ocean Avenue Attn: Executive Director

- 6.10 **BINDING UPON SUCCESSORS.** This Agreement shall be recorded and all provisions of this Agreement shall be binding upon and inure to the benefit of the heirs, administrators, executors, successors-in-interest, transferee, and assigns of the Owner, and the Lender, and shall run with the land for the full term of this Agreement, regardless of any assignment, payment, prepayment, expiration, extinguishment of the In Lieu Loan or In Lieu Note, any reconveyance of the Deed of Trust, or any conveyance or transfer of the Property or portion thereof.
- 6.11 **RELATIONSHIP OF PARTIES.** The relationship of the Owner and the Lender during the term of this Agreement is solely that of lender and borrower shall not be construed as a joint venture, equity venture, or partnership.
- 6.12 **WAIVER.** Any waiver by the Lender of any obligation in this Agreement must be in writing. No waiver will be implied from any delay or failure by the Lender to take action on any breach or default of the Owner or to pursue any remedy allowed under this Agreement, the Loan Documents, or applicable law. Any extension of time granted to the Owner to perform any obligation under this Agreement shall not operate as a waiver or release from any of its obligations under this Agreement. Consent by the Lender to any act or omission by the Owner shall not be construed to be a consent to any other or subsequent act or omission or to waive the requirement for the Lender's written consent to future waivers.

- 6.13 **AMENDMENTS AND MODIFICATIONS.** Any amendments or modifications to this Agreement must be in writing, and shall be made only if executed by both the Owner and the Lender.
- 6.14 **SEVERABILITY.** Every provision of this Agreement is intended to be severable. If any provision of this Agreement shall be held invalid, illegal, or unenforceable by a court of competent jurisdiction, the validity, legality, and enforceability of the remaining provisions shall not in any way be affected or impaired.

IN WITNESS WHEREOF, Lender and Owner have caused this Agreement to be executed by their respective duly authorized officer.

APPROVED AS TO FORM:

DENNIS A. MARSHALL COUNTY COUNSEL

Mary I. McMaster
Deputy County Counsel

LENDER:

County of Santa Barbara a political subdivision of the State of California

APPROVED AS TO FORM

RISK MANAGEMENT

Ray Aromatorio
Risk Manager

OWNER:

Los Alamos Creekside Village, L.P., a California Limited Partnership

By: Surf Development Company, a California non-profit public benefit corporation, Managing General Partner

By:

Name: Raymond F. Down

Title: President

(Signature must be notarized)

AND

By: Housing Authority of the County of Santa Barbara, a public body corporate and politic, Special General Partner

By:

Name: Frederick C. Lamont Title: Executive Director (Signature must be notarized)

APPROVED AS TO

ACCOUNTING FORM:

ROBERT W. GEIS AUDITOR-CONTROLLER

Juan Izquierdo

Division Chief

State of California County of Santa Barbara

On April 4, 20(1 before me, Jackie D. Bordon, Notary Public, personally appeared Frederick C. Lamort and who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature Mchul

JACKIE D. BORDON
Commission # 1874193
Notary Public - California
Santa Barbara County
My Comm. Expires Jan 18, 2014

| County of Santa Barbara | |
|--|--|
| on April 4 2011 before me, Jackie D. Spersonally appeared Raymond F. Daan and Inches to be the property of satisfactory evidence to be the | Roydoo, Notary Public, |
| personally appeared Raymond F. Daso and | |
| why broken in the on the basis of satisfactory cyladice to so as | to person () |
| subscribed to the within instrument and acknowledged to me the | nat he/she/they executed the same |
| in his/her/their authorized capacity(ies); and that by his/her/the | ir signature(s) on the instrument |
| the person(s), or the entity upon behalf of which the person(s) | acted, executed the instrument. |
| | |
| I certify under PENALTY OF PERJURY under the laws of the | e State of California that the |
| foregoing paragraph is true and correct. | |
| | JACKIE D. BORDON |
| WITNESS my hand and official seal. | Commission # 1874193 K |
| Signature MUSUS Signature (Seal) | Santa Barbara County My Comm. Expires Jan 18, 2014 |
| U | |

State of California

EXHIBIT A

Legal Description of the Property

LEGAL DESCRIPTION

Real property in the City of Los Alamos, County of Santa Barbara, State of California, described as follows:

PARCEL ONE:

PARCEL A OF PARCEL MAP NO. 13196 IN THE COUNTY OF SANTA BARBARA, STATE OF CALIFORNIA, AS SHOWN ON MAP FILED IN BOOK 27, PAGES 68 THROUGH 69 OF PARCEL MAPS, IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

TOGETHER WITH THAT PORTION OF STREETS AND HIGHWAYS AS VACATED BY THE COUNTY OF SANTA BARBARA BY RESOLUTION NO. 09-338, A CERTIFIED COPY OF WHICH WAS RECORDED NOVEMBER 17, 2009 AS INSTRUMENT NO. 2009-0069222 AND RECORDED NOVEMBER 25, 2009 AS INSTRUMENT NO. 2009-0071090 BOTH OF OFFICIAL RECORDS OF SAID COUNTY.

PARCEL TWO:

AN EMERGENCY ACCESS EASEMENT IN, OVER, ALONG, UPON AND THROUGH ALL OF LOT 39(KAHN WAY) AND LOT 41(SAVANNA DRIVE AND CHAMISO DRIVE)AND THAT PORTION OF LOT 36, BEING A STRIP OF LAND 16 FEET WIDE LYING SOUTHEASTERLY OF AND ADJOINING THE SOUTHEASTERLY BOUNDARY LINE OF LOT 22 OF TRACT NO. 14,550, THE WESTERLY LINE THEREOF BEING PROLONGED TO TERMINATE IN THE SOUTHWESTERLY RIGHT OF WAY LINE OF U.S. HIGHWAY 101, AS SAID STREETS AND LOTS ARE SHOWN ON TRACT NO. 14,450, IN THE COUNTY OF SANTA BARBARA, STATE OF CALIFORNIA, AS PER MAP RECORDED AUGUST 20, 2003, IN BOOK 188, PAGES 87 THROUGH 96, INCLUSIVE, OF MAPS IN THE OFFICE OF THE COUNTY RECORDER OF SAID COUNTY.

SAID EASEMENT IS APPURTENANT TO AND FOR THE BENEFIT OF THE TRACT OF LAND HEREINABOVE DESCRIBED IN PARCEL ONE AS SET FORTH IN EASEMENT DEED RECORDED AUGUST 20, 2003 AS INSTRUMENT NO. 03-113694.

April 1 to The .

APN: 101-110-35

EXHIBIT B

INSURANCE REQUIREMENTS

EXHIBIT B

STANDARD INDEMNIFICATION AND INSURANCE PROVISIONS

INDEMNIFICATION

CONTRACTOR shall defend, indemnify and save harmless the COUNTY, its officers, agents and employees from any and all claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities arising out of this Agreement or occasioned by the performance or attempted performance of the provisions hereof; including, but not limited to, any act or omission to act on the part of the CONTRACTOR or his agents or employees or other independent contractors directly responsible to him; except those claims, demands, damages, costs, expenses (including attorney's fees), judgments or liabilities resulting from the sole negligence or willful misconduct of the COUNTY.

CONTRACTOR shall notify the COUNTY immediately in the event of any accident or injury arising out of or in connection with this Agreement.

INSURANCE

Without limiting the CONTRACTOR's indemnification of the COUNTY, CONTRACTOR shall procure the following required insurance coverages at its sole cost and expense. All insurance coverages are to be placed with insurers which (1) have a Best's rating of no less than A: VII, and (2) are admitted insurance companies in the State of California. All other insurers require the prior approval of the COUNTY. Such insurance coverage shall be maintained during the term of this Agreement. Failure to comply with the insurance requirements shall place CONTRACTOR in default. Upon request by the COUNTY, CONTRACTOR shall provide a certified copy of any insurance policy to the COUNTY within ten (10) working days.

- 1. Workers' Compensation Insurance: Statutory Workers' Compensation and Employers Liability Insurance shall cover all CONTRACTOR's staff while performing any work incidental to the performance of this Agreement. The policy shall provide that no cancellation, or expiration or reduction of coverage shall be effective or occur until at least thirty (30) days after receipt of such notice by the COUNTY. In the event CONTRACTOR is self-insured, it shall furnish a copy of Certificate of Consent to Self-Insure issued by the Department of Industrial Relations for the State of California. This provision does not apply if CONTRACTOR has no employees as defined in Labor Code Section 3350 et seq. during the entire period of this Agreement and CONTRACTOR submits a written statement to the COUNTY stating that fact.
- 2. General and Automobile Liability Insurance: The general liability insurance shall include bodily injury, property damage and personal injury liability coverage, shall afford coverage for all premises, operations, products and completed operations of CONTRACTOR and shall include contractual liability coverage sufficiently broad so as to include the insurable liability assumed by the CONTRACTOR in the indemnity and hold harmless provisions [above] of the Indemnification Section of this Agreement between COUNTY and CONTRACTOR. The automobile liability insurance shall cover all owned, non-owned and hired motor vehicles that are operated on behalf of CONTRACTOR pursuant to CONTRACTOR's activities hereunder. CONTRACTORS shall require all subcontractors to be included under its policies or furnish separate certificates and endorsements to meet the standards of these provisions by each subcontractor. COUNTY, its officers, agents, and employees shall be Additional Insured status on any policy. A cross liability clause, or equivalent wording, stating that coverage will apply separately to each named or additional insured as if separate policies had been issued to each shall be included in the policies. A copy of the endorsement evidencing that the policy has been changed to reflect the Additional Insured status must be attached to the certificate of insurance. The limit of liability of said policy or policies for general and automobile liability insurance shall not be less than \$1,000,000 per

occurrence and \$2,000,000 in the aggregate. Any deductible or Self-Insured Retention {SIR} over \$10,000 requires approval by the COUNTY.

Said policy or policies shall include a severability of interest or cross liability clause or equivalent wording. Said policy or policies shall contain a provision of the following form:

"Such insurance as is afforded by this policy shall be primary and non-contributory to the full limits stated in the declarations, and if the COUNTY has other valid and collectible insurance for a loss covered by this policy, that other insurance shall be excess only."

If the policy providing liability coverage is on a 'claims-made' form, the CONTRACTOR is required to maintain such coverage for a minimum of three years following completion of the performance or attempted performance of the provisions of this agreement. Said policy or policies shall provide that the COUNTY shall be given thirty (30) days written notice prior to cancellation or expiration of the policy or reduction in coverage.

3. Flood Insurance: Contractor will maintain flood insurance, with limits of liability equal to the final completed value of the Project and naming the COUNTY as a loss payee in accordance with the provisions of Paragraph 6.2 of the Loan Agreement.

CONTRACTOR shall submit to the office of the designated COUNTY representative certificate(s) of insurance documenting the required insurance as specified above prior to this Agreement becoming effective. COUNTY shall maintain current certificate(s) of insurance at all times in the office of the designated County representative as a condition precedent to any payment under this Agreement. Approval of insurance by COUNTY or acceptance of the certificate of insurance by COUNTY shall not relieve or decrease the extent to which the CONTRACTOR may be held responsible for payment of damages resulting from CONTRACTOR'S services of operation pursuant to the contract, nor shall it be deemed a waiver of COUNTY'S rights to insurance coverage hereunder.

In the event the CONTRACTOR is not able to comply with the COUNTY'S insurance requirements, COUNTY may, at their sole discretion and at the CONTRACTOR'S expense, provide compliant coverage.

The above insurance requirements are subject to periodic review by the COUNTY. The COUNTY's Risk Program Administrator is authorized to change the above insurance requirements, with the concurrence of County Counsel, to include additional types of insurance coverage or higher coverage limits, provided that such change is reasonable based on changed risk of loss or in light of past claims against the COUNTY or inflation. This option may be exercised during any amendment of this Agreement that results in an increase in the nature of COUNTY's risk and such change of provisions will be in effect for the term of the amended Agreement. Such change pertaining to types of insurance coverage or higher coverage limits must be made by written amendment to this Agreement. CONTRACTOR agrees to execute any such amendment within thirty (30) days of acceptance of the amendment or modification.