



County of Santa Barbara  
BOARD OF SUPERVISORS  
Minute Order

June 21, 2016

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**Present:** 5 - Supervisor Carbajal, Supervisor Wolf, Supervisor Farr, Supervisor Adam, and Supervisor Lavagnino

BEHAVIORAL WELLNESS

File Reference No. 16-00482

**RE:** Consider recommendations regarding Mental Health and Alcohol, Drug Program Contract Renewals with the Behavioral Wellness Department for Fiscal Years 2016-2019, as follows:

a) Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with Good Samaritan Shelter, Inc. (a local vendor), for the provision of substance use disorder and shelter services, for a total contract amount not to exceed \$1,743,529.00 for the period of July 1, 2016 through June 30, 2017;

b) Approve and authorize the Chair to execute an Agreement for Services of Independent Contractor with Telecare Corporation (a local vendor), for the provision of adult mental health services, not to exceed \$1,737,188.00 per fiscal year, for a total contract amount not to exceed \$5,211,564.00 for the period of July 1, 2016 through June 30, 2019; and

c) Determine that the above actions are organizational or administrative actions of government that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(5) of the California Environmental Quality Act (CEQA) guidelines.

**A motion was made by Supervisor Lavagnino, seconded by Supervisor Wolf, that this matter be Acted on as follow:**

a) and b) Approved; Chair to execute;

c) Approved.

**The motion carried by the following vote:**

**Ayes:** 5 - Supervisor Carbajal, Supervisor Wolf, Supervisor Farr, Supervisor Adam, and Supervisor Lavagnino



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

2016 JUN 10 AM 8:14

COUNTY OF SANTA BARBARA  
CLERK OF THE BOARD OF SUPERVISORS  
Behavioral Wellness

Department Name: Behavioral Wellness  
Department No.: 043  
For Agenda Of: June 21, 2016  
Placement: Administrative  
Estimated Time: N/A  
Continued Item: No  
If Yes, date from:  
Vote Required: Majority

**TO:** Board of Supervisors

**FROM:** Department Alice Gleghorn, PhD, Director  
Director(s) Behavioral Wellness 681-5220

*on behalf of  
LW*

Contact Info: Pam Fisher, Deputy Director – Clinical Operations, 681-5220  
John Doyel, Alcohol and Drug Program Manager, 681-5220

**SUBJECT: Fiscal Year 16-19 Mental Health and Alcohol, Drug Program Contract Renewals**

**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

**Auditor-Controller Concurrence**

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- A. Approve and Authorize the Chair to execute an Agreement for Services of Independent Contractor with **Good Samaritan Shelter, Inc.** (a local vendor), for the provision of substance use disorder and shelter services, for a total contract amount not to exceed **\$1,743,529** for the period of July 1, 2016 through June 30, 2017.
- B. Approve and authorize the Chair to execute and Agreement for Services of Independent Contractor with **Telecare Corporation** (a local vendor), for the provision of adult mental health services, not to exceed **\$1,737,188** per fiscal year, for a total contract amount not to exceed **\$5,211,564** for the period of July 1, 2016 through June 30, 2019.
- C. Determine that the above actions are organizational or administrative actions of government that will not result in direct or indirect physical changes in the environment, pursuant to section 15378(b)(5) of the California Environmental Quality Act (CEQA) guidelines.

**Summary Text:**

The Santa Barbara County Department of Behavioral Wellness provides a continuum of mental health and substance use disorder services to Santa Barbara County residents, in part through contracted providers including Community-Based Organizations (CBOs). Approval of the recommended actions will allow Behavioral Wellness to continue to provide mandated health, substance use, and ancillary services.

**Background:**

Behavioral Wellness provides services to individuals with substance use issues in Santa Barbara County per its contract with the State of California, Department of Healthcare Services, for Substance Use Disorder services. Behavioral Wellness provides services to individuals with substance use issues primarily through contracted providers. Alcohol and Other Drug (AOD) treatment services provided by contracted providers include outpatient treatment, specialized perinatal substance use treatment and prevention services. The contracts being considered for approval provide AOD treatment services as well as various specialty mental health services to adults with serious mental illness, including mental health services such as therapy and rehabilitation services.

**Good Samaritan Shelter Services, Inc. (Good Samaritan)**

**ADP Services:** Good Samaritan provides services in North County including outpatient individual and group counseling, residential detoxification, and drug testing. Good Samaritan provides perinatal treatment services including transitional living centers and individual and group counseling for pregnant and parenting women.

**Mental Health Services:** Good Samaritan provides shelter beds for homeless clients with mental illness and also provides 1.0 FTE Mental Health staff each in Lompoc and Santa Maria, to provide mental health services to clients residing in Good Samaritan's residential and temporary shelter programs.

**Telecare Corporation (Telecare)** provides an array of mental health services to adults in the Santa Maria area. The Santa Maria Assertive Community Treatment (ACT) program is an evidence-based psychiatric treatment rehabilitation and support service for clients with serious mental illness who demonstrate the need for this most intensive level of nonresidential community service. Telecare also provides twenty-four (24) hour, structured mental health rehabilitation services, residential care, and room and board to adults at McMillian Ranch.

**Performance Measure:**

**Good Samaritan** has many contracted programs and generally demonstrated good outcomes in the first 6 months of FY15/16. The average number of clients served per quarter in Outpatient Drug Free (ODF) treatment was 98 in Santa Maria, 73 in perinatal and 42 in Lompoc.

**Outpatient Drug-Free:** Good Samaritan Santa Maria exceeded the targets of 75% for 30+ days in treatment, 48% for 90+ days in treatment, and 37% for the number of clients successfully completing treatment. The Lompoc program is newly established. The program did not meet targets, but outcomes improved between Quarters 1 and 2. As can be seen in the table below, the Perinatal program had positive outcomes, but did not achieved expected goals.

ODF	30+ Days		90+ Days		Successful	
	Goal	Avg	Goal	Avg	Goal	Avg
Good Sam SM	75%	82.5%	48%	54%	37%	55%
Good Sam Lompoc	75%	52%	48%	15%	37%	29%
*Perinatal	91%	80%	70%	54.5%	66%	46%

\*Includes: Good Sam Preemie and Good Sam Shelter-Turning Point

Perinatal: Good Samaritan served an average of 156 women per quarter, 25 of whom were pregnant and celebrated 100% (5/5) drug free births. An average of 81 children were served per quarter.

Non-Medical Detox: Good Samaritan has positive outcomes in the Santa Maria and Lompoc detox programs, where they served an average of 108 clients per quarter. Of the clients that discharged from the program, 91% discharged with a negative drug test and 80% were referred to a treatment program.

Drug Overdose Prevention Education (DOPE) – Good Samaritan is meeting DOPE expectations.

**Telecare** provided ACT services to an average of 99 clients in Quarter 1 and 2 of FY 15/16, and an average of 11.5 clients in the residential program at McMillan Ranch. Incarcerations rates for both programs were very low. There were no incarcerations for McMillian Ranch and only 5 (2.5%) at ACT. McMillan Ranch did not have any psychiatric inpatient admissions, but there were a total of 4 (2%) admissions for ACT clients across Quarter 1 and 2, which exceeded their target of 5 or less per quarter. ACT and McMillan Ranch were both successful in maintaining clients in stable/permanent housing. No McMillian clients became homeless, and ACT averaged 91% of clients maintaining stable/permanent housing in Quarters 1 and 2. Both programs aim to increase the percent of clients enrolled in educational activities, employed or volunteering. The goal for ACT was 10% and 22% for McMillan Ranch. ACT had an average of 8.5% of clients across both quarters involved in purposeful activities, and McMillian Ranch achieved the goal of 22% in Quarter 2. ACT and McMillian Ranch met or exceeded their goals for increasing the number of clients graduating to lower levels of care. Finally, the ACT program has goals of reducing the number of physical health-related emergency room visits and hospitalizations. ACT exceeded the target of 9% per quarter, having 8 (4%) physical health hospitalizations. However, the number of physical health-related emergency room visits was higher than the target of 8 (17 in Q1 and 12 in Q2). The ACT program has many clients that are elderly or infirm, as well as long histories of substance abuse, which is beginning to manifest in declining physical health. Telecare recognized this problem and is in the process of implementing the Whole Person Care curriculum to help staff identify health, nutrition and substance abuse needs, and assist clients with obtaining services to address their physical health issues.

### **Fiscal and Facilities Impacts:**

Budgeted: Yes

**Fiscal Analysis:**

<b>Funding Sources</b>	<b>FY 16-17</b>	<b>FY 17-18</b>	<b>FY 18-19</b>
General Fund			
State	\$ 1,740,358.50	\$ 868,594.00	\$ 868,594.00
Federal	\$ 1,740,358.50	\$ 868,594.00	\$ 868,594.00
Fees			
Other:			
Total	\$ 3,480,717.00	\$ 1,737,188.00	\$ 1,737,188.00

Narrative: The above referenced contracts are funded by State and Federal funds. The funding sources are included in FY 2016-2017 Proposed Budget.

**Key Contract Risks:**

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. The dollars Behavioral Wellness collects from the Centers for Medicare and Medicaid Services (CMS) via the State for specialty mental health services provided to Medi-Cal beneficiaries are subject to a complex and lengthy cost settlement process. Behavioral Wellness is required to submit an annual cost report which reports all costs associated with providing mental health services for a given Fiscal Year (actual cost). The actual cost is one component that the State reviews when it performs its "cost settlement" process. In this process, the State settles to the lower of actual cost or Published Charges, which are the fees charged to the general public (as adopted by the contractor's Board of Directors). The cost settlement process results in a preliminary settlement, which typically takes place two years after the close of a Fiscal Year; however, the settlement process is not complete until the State completes the final audit. State audits for Medi-Cal funds for specialty mental health services typically occur five years after the end of the fiscal year being audited. To address these risks and to minimize settlement amounts with contract providers, Behavioral Wellness calculates rates for Medi-Cal services provided by organizational providers on a quarterly basis. Regular reports to contractors on unclaimed and denied units allow providers to correct errors and maximize Medi-Cal penetration rates. Even with these measures, there is the risk that the State will disallow units of service or determine costs to be non-allowable, resulting in repayment. Behavioral Wellness contracts include language requiring contractors to repay any amounts disallowed in audit findings, minimizing financial risks to County.

**Special Instructions:**

Please send one (1) signature page and one (1) minute order to: [admhscontractsstaff@co.santa-barbara.ca.us](mailto:admhscontractsstaff@co.santa-barbara.ca.us).

**Attachments:**

Attachment A: Good Samaritan FY 16-17  
Attachment B: Telecare FY 16-19 BC

**Authored by:**

Q. Lopez

# **ATTACHMENT A**

**Good Samaritan**

**FY 16-19**

FOR SERVICES OF INDEPENDENT CONTRACTOR

BC \_\_\_\_\_

**THIS AGREEMENT** (hereafter Agreement) is made by and between the County of Santa Barbara, a political subdivision of the State of California (hereafter County) and Good Samaritan Shelter, Inc. with an address at PO Box 5908, Santa Maria, CA (hereafter Contractor) wherein Contractor agrees to provide and County agrees to accept the services specified herein.

**WHEREAS**, Contractor represents that it is specially trained, skilled, experienced, and competent to perform the special services required by County and County desires to retain the services of Contractor pursuant to the terms, covenants, and conditions herein set forth;

**NOW, THEREFORE**, in consideration of the mutual covenants and conditions contained herein, the parties agree as follows:

**1. DESIGNATED REPRESENTATIVE**

Director at phone number 805-681-5220 is the representative of County and will administer this Agreement for and on behalf of County. Sylvia Barnard at phone number 805-346-8185 is the authorized representative for Contractor. Changes in designated representatives shall be made only after advance written notice to the other party.

**2. NOTICES**

Any notice or consent required or permitted to be given under this Agreement shall be given to the respective parties in writing, by personal delivery or facsimile, or with postage prepaid by first class mail, registered or certified mail, or express courier service, as follows:

To County: Director  
Santa Barbara County  
Department of Behavioral Wellness  
300 N. San Antonio Road  
Santa Barbara, CA 93110  
FAX: 805-681-5262

To Contractor: Sylvia Barnard, Executive Director  
Good Samaritan Shelter, Inc.  
PO Box 5908  
Santa Maria, CA 93457  
Phone: 805-346-8185  
Fax: 805-346-8656

or at such other address or to such other person that the parties may from time to time designate in accordance with this Notices section. If sent by first class mail, notices and consents under this section shall be deemed to be received five (5) days following their deposit in the U.S. mail. This Notices section shall not be construed as meaning that either party agrees to service of process except as required by applicable law.

**3. SCOPE OF SERVICES**

Contractor agrees to provide services to County in accordance with EXHIBIT A attached hereto and incorporated herein by reference.

**4. TERM**

Contractor shall commence performance on 7/1/2016 and end performance upon completion, but no later than 6/30/2017 unless otherwise directed by County or unless earlier terminated.

**5. COMPENSATION OF CONTRACTOR**

In full consideration for Contractor's services, Contractor shall be paid for performance under this Agreement in accordance with the terms of EXHIBIT B attached hereto and incorporated herein by reference.

**6. INDEPENDENT CONTRACTOR**

It is mutually understood and agreed that Contractor (including any and all of its officers, agents, and employees), shall perform all of its services under this Agreement as an independent Contractor as to County and not as an officer, agent, servant, employee, joint venturer, partner, or associate of County. Furthermore, County shall have no right to control, supervise, or direct the manner or method by which Contractor shall perform its work and function. However, County shall retain the right to administer this Agreement so as to verify that Contractor is performing its obligations in accordance with the terms and conditions hereof. Contractor understands and acknowledges that it shall not be entitled to any of the benefits of a County employee, including but not limited to vacation, sick leave, administrative leave, health insurance, disability insurance, retirement, unemployment insurance, workers' compensation and protection of tenure. Contractor shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, Contractor shall be solely responsible and save County harmless from all matters relating to payment of Contractor's employees, including compliance with Social Security withholding and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, Contractor may be providing services to others unrelated to the County or to this Agreement.

**7. STANDARD OF PERFORMANCE**

Contractor represents that it has the skills, expertise, and licenses/permits necessary to perform the services required under this Agreement. Accordingly, Contractor shall perform all such services in the manner and according to the standards observed by a competent practitioner of the same profession in which Contractor is engaged. All products of whatsoever nature, which Contractor delivers to County pursuant to this Agreement, shall be prepared in a first class and workmanlike manner and shall conform to the standards of quality normally observed by a person practicing in Contractor's profession. Contractor shall correct or revise any errors or omissions, at County's request without additional compensation. Permits and/or licenses shall be obtained and maintained by Contractor without additional compensation.

**8. DEBARMENT AND SUSPENSION**

Contractor certifies to County that it and its employees and principals are not debarred, suspended, or otherwise excluded from or ineligible for, participation in federal, state, or county government contracts. Contractor certifies that it shall not contract with a subcontractor that is so debarred or suspended.



**9. TAXES**

Contractor shall pay all taxes, levies, duties, and assessments of every nature due in connection with any work under this Agreement and shall make any and all payroll deductions required by law. County shall not be responsible for paying any taxes on Contractor's behalf, and should County be required to do so by state, federal, or local taxing agencies, Contractor agrees to promptly reimburse County for the full value of such paid taxes plus interest and penalty, if any. These taxes shall include, but not be limited to, the following: FICA (Social Security), unemployment insurance contributions, income tax, disability insurance, and workers' compensation insurance.

**10. CONFLICT OF INTEREST**

Contractor covenants that Contractor presently has no employment or interest and shall not acquire any employment or interest, direct or indirect, including any interest in any business, property, or source of income, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. Contractor further covenants that in the performance of this Agreement, no person having any such interest shall be employed by Contractor. Contractor must promptly disclose to the County, in writing, any potential conflict of interest. County retains the right to waive a conflict of interest disclosed by Contractor if County determines it to be immaterial, and such waiver is only effective if provided by County to Contractor in writing. As required by 42 CFR sections 455.101 and 455.104, Contractor will complete a Conflict of Interest form provided by County.

**11. OWNERSHIP OF DOCUMENTS AND INTELLECTUAL PROPERTY**

County shall be the owner of the following items incidental to this Agreement upon production, whether or not completed: all data collected, all documents of any type whatsoever, all photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials, and any material necessary for the practical use of such items, from the time of collection and/or production whether or not performance under this Agreement is completed or terminated prior to completion. Contractor shall not release any of such items to other parties except after prior written approval of County. Contractor shall be the legal owner and Custodian of Records for all County client files generated pursuant to this Agreement, and shall comply with all Federal and State confidentiality laws, including Welfare and Institutions Code (WIC) §5328; 42 United States Code (U.S.C.) §290dd-2; and 45 CFR, Parts 160 – 164 setting forth the Health Insurance Portability and Accountability Act of 1996 (HIPAA). Contractor shall inform all of its officers, employees, and agents of the confidentiality provision of said laws. Contractor further agrees to provide County with copies of all County client file documents resulting from this Agreement without requiring any further written release of information. Within HIPAA guidelines, County shall have the unrestricted authority to publish, disclose, distribute, and/or otherwise use in whole or in part, any reports, data, documents or other materials prepared under this Agreement.

Unless otherwise specified in Exhibit A, Contractor hereby assigns to County all copyright, patent, and other intellectual property and proprietary rights to all data, documents, reports, photos, designs, sound or audiovisual recordings, software code, inventions, technologies, and other materials prepared or provided by Contractor pursuant to this Agreement (collectively referred to as "Copyrightable Works and Inventions"). County shall have the unrestricted authority to copy, adapt, perform, display, publish, disclose, distribute, create derivative works from, and otherwise use in whole or in part, any Copyrightable Works and Inventions. Contractor agrees to take such actions and execute and deliver such documents as may be

## **AGREEMENT**

needed to validate, protect and confirm the rights and assignments provided hereunder. Contractor warrants that any Copyrightable Works and Inventions and other items provided under this Agreement will not infringe upon any intellectual property or proprietary rights of any third party. Contractor at its own expense shall defend, indemnify, and hold harmless County against any claim that any Copyrightable Works or Inventions or other items provided by Contractor hereunder infringe upon intellectual or other proprietary rights of a third party, and Contractor shall pay any damages, costs, settlement amounts, and fees (including attorneys' fees) that may be incurred by County in connection with any such claims. This Ownership of Documents and Intellectual Property provision shall survive expiration or termination of this Agreement.

### **12. NO PUBLICITY OR ENDORSEMENT**

Contractor shall not use County's name or logo or any variation of such name or logo in any publicity, advertising or promotional materials. Contractor shall not use County's name or logo in any manner that would give the appearance that the County is endorsing Contractor. Contractor shall not in any way contract on behalf of or in the name of County. Contractor shall not release any informational pamphlets, notices, press releases, research reports, or similar public notices concerning the County or its projects, without obtaining the prior written approval of County.

### **13. COUNTY PROPERTY AND INFORMATION**

All of County's property, documents, and information provided for Contractor's use in connection with the services shall remain County's property, and Contractor shall return any such items whenever requested by County and whenever required according to the Termination section of this Agreement. Contractor may use such items only in connection with providing the services. Contractor shall not disseminate any County property, documents, or information without County's prior written consent.

### **14. RECORDS, AUDIT, AND REVIEW**

Contractor shall keep such business records pursuant to this Agreement as would be kept by a reasonably prudent practitioner of Contractor's profession and shall maintain all records until such time that the State Department of Health Care Services completes all actions associated with the final audit, including appeals, for the fiscal year(s) covered by this Agreement, or not less than four (4) years following the termination of this Agreement. All accounting records shall be kept in accordance with generally accepted accounting principles. County shall have the right to audit and review all such documents and records at any time during Contractor's regular business hours or upon reasonable notice. In addition, if this Agreement exceeds ten thousand dollars (\$10,000.00), Contractor shall be subject to the examination and audit of the California State Auditor, at the request of the County or as part of any audit of the County, for a period of three (3) years after final payment under the Agreement (Cal. Govt. Code Section 8546.7). Contractor shall participate in any audits and reviews, whether by County or the State, at no charge to County.

If federal, state or County audit exceptions are made relating to this Agreement, Contractor shall reimburse all costs incurred by federal, state, and/or County governments associated with defending against the audit exceptions or performing any audits or follow-up audits, including but not limited to: audit fees, court costs, attorneys' fees based upon a reasonable hourly amount for attorneys in the community, travel costs, penalty assessments and all other costs of whatever nature. Immediately upon notification from County, Contractor shall reimburse the

amount of the audit exceptions and any other related costs directly to County as specified by County in the notification.

**15. INDEMNIFICATION AND INSURANCE**

Contractor agrees to the indemnification and insurance provisions as set forth in EXHIBIT C attached hereto and incorporated herein by reference.

**16. NONDISCRIMINATION**

County hereby notifies Contractor that County's Unlawful Discrimination Ordinance (Article XIII of Chapter 2 of the Santa Barbara County Code) applies to this Agreement and is incorporated herein by this reference with the same force and effect as if the ordinance were specifically set out herein and Contractor agrees to comply with said ordinance.

**17. NONEXCLUSIVE AGREEMENT**

Contractor understands that this is not an exclusive Agreement and that County shall have the right to negotiate with and enter into contracts with others providing the same or similar services as those provided by Contractor as the County desires.

**18. NON-ASSIGNMENT**

Contractor shall not assign, transfer or subcontract this Agreement or any of its rights or obligations under this Agreement without the prior written consent of County and any attempt to so assign, subcontract or transfer without such consent shall be void and without legal effect and shall constitute grounds for termination.

**19. TERMINATION**

A. **By County.** County may, by written notice to Contractor, terminate this Agreement in whole or in part at any time, whether for County's convenience, for nonappropriation of funds, or because of the failure of Contractor to fulfill the obligations herein.

1. **For Convenience.** County may terminate this Agreement in whole or in part upon thirty (30) days written notice. During the thirty (30) day period, Contractor shall, as directed by County, wind down and cease its services as quickly and efficiently as reasonably possible, without performing unnecessary services or activities and by minimizing negative effects on County from such winding down and cessation of services.

2. **For Nonappropriation of Funds.**

A. The parties acknowledge and agree that this Agreement is dependent upon the availability of County, State, and/or federal funding. If funding to make payments in accordance with the provisions of this Agreement is not forthcoming from the County, State and/or federal governments for the Agreement, or is not allocated or allotted to County by the County, State and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments after the effective date of such non-allocation or non-funding, as provided in the notice, will cease and terminate.

## AGREEMENT

- B. As permitted by applicable State and Federal laws regarding funding sources, if funding to make payments in accordance with the provisions of this Agreement is delayed or is reduced from the County, State, and/or federal governments for the Agreement, or is not allocated or allotted in full to County by the County, State, and/or federal governments for this Agreement for periodic payment in the current or any future fiscal period, then the obligations of County to make payments will be delayed or be reduced accordingly or County shall have the right to terminate the Agreement. If such funding is reduced, County in its sole discretion shall determine which aspects of the Agreement shall proceed and which Services shall be performed. In these situations, County will pay Contractor for Services and Deliverables and certain of its costs. Any obligation to pay by County will not extend beyond the end of County's then-current funding period.
- C. Contractor expressly agrees that no penalty or damages shall be applied to, or shall accrue to, County in the event that the necessary funding to pay under the terms of this Agreement is not available, not allocated, not allotted, delayed or reduced.
3. **For Cause.** Should Contractor default in the performance of this Agreement or materially breach any of its provisions, County may, at County's sole option, terminate or suspend this Agreement in whole or in part by written notice. Upon receipt of notice, Contractor shall immediately discontinue all services affected (unless the notice directs otherwise) and notify County as to the status of its performance. The date of termination shall be the date the notice is received by Contractor, unless the notice directs otherwise.
- B. **By Contractor.** Should County fail to pay Contractor all or any part of the payment set forth in EXHIBIT B, Contractor may, at Contractor's option terminate this Agreement if such failure is not remedied by County within thirty (30) days of written notice to County of such late payment.
- C. **Upon termination,** Contractor shall deliver to County all data, estimates, graphs, summaries, reports, and all other property, records, documents or papers as may have been accumulated or produced by Contractor in performing this Agreement, whether completed or in process, except such items as County may, by written permission, permit Contractor to retain. Notwithstanding any other payment provision of this Agreement, County shall pay Contractor for satisfactory services performed to the date of termination to include a prorated amount of compensation due hereunder less payments, if any, previously made. In no event shall Contractor be paid an amount in excess of the full price under this Agreement nor for profit on unperformed portions of service. Contractor shall furnish to County such financial information as in the judgment of County is necessary to determine the reasonable value of the services rendered by Contractor. In the event of a dispute as to the reasonable value of the services rendered by Contractor, the decision of County shall be final. The foregoing is cumulative and shall not affect any right or remedy which County may have in law or equity.

**20. SECTION HEADINGS**

The headings of the several sections, and any Table of Contents appended hereto, shall be solely for convenience of reference and shall not affect the meaning, construction or effect hereof.

**21. SEVERABILITY**

If any one or more of the provisions contained herein shall for any reason be held to be invalid, illegal or unenforceable in any respect, then such provision or provisions shall be deemed severable from the remaining provisions hereof, and such invalidity, illegality or unenforceability shall not affect any other provision hereof, and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

**22. REMEDIES NOT EXCLUSIVE**

No remedy herein conferred upon or reserved to County is intended to be exclusive of any other remedy or remedies, and each and every such remedy, to the extent permitted by law, shall be cumulative and in addition to any other remedy given hereunder or now or hereafter existing at law or in equity or otherwise.

**23. TIME IS OF THE ESSENCE**

Time is of the essence in this Agreement and each covenant and term is a condition herein.

**24. NO WAIVER OF DEFAULT**

No delay or omission of County to exercise any right or power arising upon the occurrence of any event of default shall impair any such right or power or shall be construed to be a waiver of any such default or an acquiescence therein; and every power and remedy given by this Agreement to County shall be exercised from time to time and as often as may be deemed expedient in the sole discretion of County.

**25. ENTIRE AGREEMENT AND AMENDMENT**

In conjunction with the matters considered herein, this Agreement contains the entire understanding and agreement of the parties and there have been no promises, representations, agreements, warranties or undertakings by any of the parties, either oral or written, of any character or nature hereafter binding except as set forth herein. This Agreement may be altered, amended or modified only by an instrument in writing, executed by the parties to this Agreement and by no other means. Each party waives their future right to claim, contest or assert that this Agreement was modified, canceled, superseded, or changed by any oral agreements, course of conduct, waiver or estoppel. Requests for changes to the terms and conditions of this agreement after April 1 of the Fiscal Year for which the change would be applicable shall not be considered. All requests for changes shall be in writing. Changes shall be made by an amendment pursuant to this Section. Any amendments or modifications that do not materially change the terms of this Agreement (such as changes to the Designated Representative or Contractor's address for purposes of Notice) may be approved by the director of The Department of Behavioral Wellness. The Board of Supervisors of the County of Santa Barbara must approve all other amendments and modifications.

**26. SUCCESSORS AND ASSIGNS**

All representations, covenants and warranties set forth in this Agreement, by or on behalf of, or for the benefit of any or all of the parties hereto, shall be binding upon and inure to the benefit of such party, its successors and assigns.

**27. COMPLIANCE WITH LAW**

Contractor shall, at its sole cost and expense, comply with all County, State and Federal ordinances and statutes now in force or which may hereafter be in force with regard to this Agreement. The judgment of any court of competent jurisdiction, or the admission of Contractor in any action or proceeding against Contractor, whether County is a party thereto or not, that Contractor has violated any such ordinance or statute, shall be conclusive of that fact as between Contractor and County.

**28. CALIFORNIA LAW AND JURISDICTION**

This Agreement shall be governed by the laws of the State of California. Any litigation regarding this Agreement or its contents shall be filed in the County of Santa Barbara, if in state court, or in the federal district court nearest to Santa Barbara County, if in federal court.

**29. EXECUTION OF COUNTERPARTS**

This Agreement may be executed in any number of counterparts and each of such counterparts shall for all purposes be deemed to be an original; and all such counterparts, or as many of them as the parties shall preserve undestroyed, shall together constitute one and the same instrument.

**30. AUTHORITY**

All signatories and parties to this Agreement warrant and represent that they have the power and authority to enter into this Agreement in the names, titles and capacities herein stated and on behalf of any entities, persons, or firms represented or purported to be represented by such entity(s), person(s), or firm(s) and that all formal requirements necessary or required by any state and/or federal law in order to enter into this Agreement have been fully complied with. Furthermore, by entering into this Agreement, Contractor hereby warrants that it shall not have breached the terms or conditions of any other contract or agreement to which Contractor is obligated, which breach would have a material effect hereon.

**31. SURVIVAL**

All provisions of this Agreement which by their nature are intended to survive the termination or expiration of this Agreement shall survive such termination or expiration.

**32. PRECEDENCE**

In the event of conflict between the provisions contained in the numbered sections of this Agreement and the provisions contained in the Exhibits, the provisions of the Exhibits shall prevail over those in the numbered sections.

**33. COMPLIANCE WITH HIPAA**

Contractor is expected to adhere to Health Insurance Portability and Accountability Act (HIPAA) regulations and to develop and maintain comprehensive patient confidentiality policies and procedures, provide annual training of all staff regarding those policies and procedures, and demonstrate reasonable effort to secure written and/or electronic data. The parties should anticipate that this Agreement will be modified as necessary for full compliance with HIPAA.

**34. COURT APPEARANCES.**

Upon request, Contractor shall cooperate with County in making available necessary witnesses for court hearings and trials, including Contractor's staff that have provided treatment to a client referred by County who is the subject of a court proceeding. County shall issue subpoenas for the required witnesses upon request of Contractor.

**35. PRIOR AGREEMENTS.**

Upon execution, this Agreement supersedes all prior agreements between County and Contractor related to the scope of work contained in this Agreement.

**36. MANDATORY DISCLOSURE.**

Contractor must disclose, in a timely manner, in writing to the County all violations of Federal criminal law involving fraud, bribery, or gratuity violations potentially affecting this Agreement. Failure to make required disclosures can result in any of the remedies described in 45 C.F.R. Section 75.371, including suspension or debarment. (See also 2 C.F.R. part 180 and 376, and 31 U.S.C. 3321.

**THIS AGREEMENT INCLUDES:**

1. EXHIBIT A-
  - A. EXHIBIT A ADP – ALCOHOL AND DRUG PROGRAMS (ADP) STATEMENT OF WORK
  - B. EXHIBIT A MH – MENTAL HEALTH PROGRAMS (MH) STATEMENT OF WORK
  - C. EXHIBIT A-1 – RESIDENTIAL DETOX
  - D. EXHIBIT A-2 – ADULT OUTPATIENT DRUG FREE PROGRAMS
  - E. EXHIBIT A-3 – PERINATAL PROGRAMS
  - F. EXHIBIT A-4 – TRANSITIONAL LIVING CENTERS
  - G. EXHIBIT A-5 – VETERANS ENTERING TREATMENT SERVICES (VETS)
  - H. EXHIBIT A-6 – RECOVERY-ORIENTED SYSTEM OF CARE
  - I. EXHIBIT A-7 – FAMILY TREATMENT DRUG COURT
  - J. EXHIBIT A-8 – ALCOHOL AND DRUG FREE HOUSING
  - K. EXHIBIT A-9 – MENTAL HEALTH-FUNDED SHELTER BEDS
  - L. EXHIBIT A-10 – HOMELESS CLINICIANS
  - M. ATTACHMENT A – SANTA BARBARA COUNTY MENTAL HEALTH PLAN, QUALITY MANAGEMENT STANDARDS
  - N. ATTACHMENT D – ORGANIZATIONAL SERVICE PROVIDER SITE CERTIFICATION
  - O. ATTACHMENT E – PROGRAM GOALS, OUTCOMES, AND MEASURES
2. EXHIBIT B –
  - A. FINANCIAL PROVISIONS – ADP
  - B. FINANCIAL PROVISIONS – MH
  - C. EXHIBIT B-1-ADP – SCHEDULE OF RATES AND CONTRACT MAXIMUM
  - D. EXHIBIT B-1-MH – SCHEDULE OF RATES AND CONTRACT MAXIMUM
  - E. EXHIBIT B-2 – CONTRACTOR BUDGET
  - F. EXHIBIT B-3 – ADP SLIDING FEE SCALE
3. EXHIBIT C – STANDARD INDEMNIFICATION AND INSURANCE PROVISIONS




AGREEMENT


Agreement for Services of Independent Contractor between the County of Santa Barbara and Good Samaritan Shelter, Inc..

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the date executed by COUNTY.

COUNTY OF SANTA BARBARA:

By:   
PETER ADAM  
CHAIR, BOARD OF SUPERVISORS  
Date: 10/21/10

ATTEST:  
MONA MIYASATO  
COUNTY EXECUTIVE OFFICER  
CLERK OF THE BOARD

By:   
Deputy Clerk  
Date: 10-24-2010


CONTRACTOR:  
GOOD SAMARITAN SHELTER, Inc.

By: \_\_\_\_\_  
Authorized Representative  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_

APPROVED AS TO FORM:  
MICHAEL C. GHIZZONI  
COUNTY COUNSEL

By:   
Deputy County Counsel


APPROVED AS TO ACCOUNTING FORM:  
THEODORE A. FALLATI, CPA  
AUDITOR-CONTROLLER

By:   
Deputy

RECOMMENDED FOR APPROVAL:  
ALICE GLEGHORN, PH.D., DIRECTOR  
DEPARTMENT OF BEHAVIORAL  
WELLNESS

By:   
Director

APPROVED AS TO FORM:  
RAY AROMATORIO  
RISK MANAGEMENT

By:   
Risk Management

Agreement for Services of Independent Contractor between the **County of Santa Barbara** and **Good Samaritan Shelter, Inc.**

**IN WITNESS WHEREOF**, the parties have executed this Agreement to be effective on the date executed by COUNTY.

**COUNTY OF SANTA BARBARA:**

By: \_\_\_\_\_  
PETER ADAM  
CHAIR, BOARD OF SUPERVISORS

Date: \_\_\_\_\_

**ATTEST:**


MONA MIYASATO  
COUNTY EXECUTIVE OFFICER  
CLERK OF THE BOARD

By: \_\_\_\_\_  
Deputy Clerk

Date: \_\_\_\_\_  
\_\_\_\_\_

**CONTRACTOR:**

**GOOD SAMARITAN SHELTER, Inc.**

By:  \_\_\_\_\_  
Authorized Representative

Name: Sylvia Barnard

Title: Executive Director

Date: 6/8/16

**APPROVED AS TO FORM:**

MICHAEL C. GHIZZONI  
COUNTY COUNSEL

By: \_\_\_\_\_  
Deputy County Counsel

**APPROVED AS TO ACCOUNTING FORM:**

THEODORE A. FALLATI, CPA  
AUDITOR-CONTROLLER

By: \_\_\_\_\_  
Deputy

**RECOMMENDED FOR APPROVAL:**

ALICE GLEGHORN, PH.D., DIRECTOR  
DEPARTMENT OF BEHAVIORAL  
WELLNESS

By: \_\_\_\_\_  
Director

**APPROVED AS TO FORM:**

RAY AROMATORIO  
RISK MANAGEMENT

By: \_\_\_\_\_  
Risk Management

**EXHIBIT A  
STATEMENT OF WORK**

**THIS EXHIBIT A INCLUDES:**

- I. EXHIBIT A-ADP – ALCOHOL AND DRUG PROGRAMS (ADP) STATEMENT OF WORK
- II. EXHIBIT A-MH – MENTAL HEALTH PROGRAMS (MH) STATEMENT OF WORK
- III. EXHIBIT A-1 – RESIDENTIAL DETOX
- IV. EXHIBIT A-2 – ADULT OUTPATIENT DRUG FREE PROGRAMS
- V. EXHIBIT A-3 – PERINATAL PROGRAMS
- VI. EXHIBIT A-4 – TRANSITIONAL LIVING CENTERS
- VII. EXHIBIT A-5 – VETERANS ENTERING TREATMENT SERVICES (VETS)
- VIII. EXHIBIT A-6 – RECOVERY-ORIENTED SYSTEM OF CARE
- IX. EXHIBIT A-7 – FAMILY TREATMENT DRUG COURT
- X. EXHIBIT A-8 – ALCOHOL AND DRUG FREE HOUSING
- XI. EXHIBIT A-9 – MENTAL HEALTH-FUNDED SHELTER BEDS
- XII. EXHIBIT A-10 – HOMELESS CLINICIANS
- XIII. ATTACHMENT A – SANTA BARBARA COUNTY MENTAL HEALTH PLAN, QUALITY MANAGEMENT STANDARDS
- XIV. ATTACHMENT D – ORGANIZATIONAL SERVICE PROVIDER SITE CERTIFICATION
- XV. ATTACHMENT E – PROGRAM GOALS, OUTCOMES, AND MEASURES

**EXHIBIT A-ADP  
ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

The following terms shall apply to all ADP Programs operated under this contract, included as Exhibits A-1 through A-8, as though separately set forth in the scope of work specific to each Program.

1. **PERFORMANCE.** Contractor shall adhere to all County requirements, all relevant provisions of the California Code of Regulations Title 9, Division 4 and all relevant provisions of applicable law that are now in force or which may hereafter be in force. Contractor shall abide by all applicable State Program Certification standards and regulations, and by the contract between the County Department of Behavioral Wellness and State Department of Healthcare Services (DHCS) for Substance Use Disorder Services, Agreement Number 14-90100, available at <http://countyofsb.org/behavioral-wellness>.
2. **STAFF.**
  - A. **TRAINING.** Contractor shall provide training, including through attendance at County-sponsored training sessions as available, to each Program staff member, within thirty (30) days of the date of hire regarding the following:
    - i. For Treatment Programs:
      - a. County Management Information System (MIS) system, including the California Outcomes Measurement System (CalOMS) Treatment,
      - b. Drug Medi-Cal; and
      - c. All applicable evidence-based treatment models and programs as agreed between provider and County in writing.
    - B. Contractor shall ensure that each staff member providing clinical services attends the County's training sessions regarding documentation requirements, including but not limited to CalOMS and CalOMS Pv, under Drug Medi-Cal and other related State, Federal and local regulations.
    - C. Staff hired to work directly with clients shall have competence and experience in working with clients with substance use disorders and co-occurring disorders.
    - D. Overdose Prevention Training. Contractor shall:
      - i. Ensure all direct treatment staff become familiar with overdose prevention principles and techniques, including through trainings and materials provided by Behavioral Wellness;
      - ii. Make available and distribute prevention overdose materials, as provided by Behavioral Wellness, to all staff and clients
    - E. Contractor shall notify County of any staffing changes as part of the quarterly Staffing Report, in accordance with Section 4.B. (Reports). Contractor shall notify [admhscontractsstaff@co.santa-barbara.ca.us](mailto:admhscontractsstaff@co.santa-barbara.ca.us) within one business day for unexpected termination when staff separates from employment or is terminated from working under

**EXHIBIT A-ADP**  
**ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

this Agreement, or within one week of the expected last day of employment for staff planning a formal leave of absence.

- F. At any time prior to or during the term of this Agreement, the County may require that Contractor staff performing work under this Contract undergo and pass, to the satisfaction of County, a background investigation, as a condition of beginning and continuing to work under this Agreement. County shall use its discretion in determining the method of background clearance to be used. The fees associated with obtaining the background information shall be at the expense of the Contractor, regardless if the Contractor's staff passes or fails the background clearance investigation.
- G. County may request that Contractor's staff be immediately removed from working on the County Agreement for good cause during the term of the Agreement.
- H. County may immediately deny or terminate County facility access, including all rights to County property, computer access, and access to County software, to Contractor's staff that does not pass such investigation(s) to the satisfaction of the County whose background or conduct is incompatible with County facility access.
- I. Disqualification, if any, of Contractor staff, pursuant to this Section, shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this Agreement.

**3. LICENSES, PERMITS, REGISTRATIONS, ACCREDITATIONS, AND CERTIFICATES.**

- A. Contractor shall obtain and maintain in effect during the term of this Agreement, all licenses, permits, registrations, accreditations, and certificates (including, but not limited to, certification as a Drug Medi-Cal provider if Title 22 California Code of Regulations (CCR) Drug Medi-Cal services are provided hereunder), as required by all Federal, State, and local laws, ordinances, rules, regulations, manuals, guidelines, and directives, which are applicable to Contractor's facility(ies) and services under this Agreement. Contractor shall further ensure that all of its officers, employees, and agents, who perform services hereunder, shall obtain and maintain in effect during the term of this Agreement all licenses, permits, registrations, accreditations, and certificates which are applicable to their performance hereunder. A copy of such documentation shall be provided to the Behavioral Wellness Alcohol and Drug Program, upon request.
- B. In the event license/certification status of a staff member cannot be confirmed, the staff member shall be prohibited from providing services under this Agreement.
- C. If Contractor is a participant in the Drug Medi-Cal program, Contractor shall keep fully informed of all current guidelines disseminated by the Department of Health Care Services (DHCS), Department of Public Health (DPH) and Department of Social Services (DSS), as applicable, including, but not limited to, procedures for maintaining Drug Medi-Cal certification of all its facilities.
- D. Contractor shall follow the pre-registration requirements for new alcohol and other drug (AOD) counselors in California. California law requires registration and certification of individuals providing AOD counseling services, as specified in Title 9 CCR, Division 4, Chapter 8, Sections 13000 et seq (This new requirement does NOT apply to counselors already registered with or certified by State approved and nationally-accredited

**EXHIBIT A-ADP  
ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

agencies, or to interns registered with the California Board of Psychology or the California Board of Behavioral Sciences, in accordance with Title 9 CCR, Section 13015).

**4. REPORTS.**

- A. TREATMENT PROGRAMS.** In accepting funds for treatment services, Contractor agrees to submit the following:
- i. Electronic Drug & Alcohol Treatment Access Report (DATAR) for each treatment site, per 45 Code of Federal Regulations (CFR) Section 96.126.
  - ii. Complete Cal OMS County Admission Forms and Cal OMS County Discharge Forms in the County MIS system for each client within 30 days from admission/discharge.
- B. STAFFING.** Contractor shall submit quarterly Staffing Reports to County. These reports shall be on a form acceptable to, or provided by, County and shall report actual staff hours worked by position and shall include the employees' names, licensure status, bilingual and bicultural capabilities, budgeted monthly salary, actual salary, hire date, and, if applicable, termination date. The reports shall be received by County no later than 25 calendar days following the end of the quarter being reported.
- C. PROGRAMMATIC.** Contractor shall submit quarterly programmatic reports to County, which shall be received by County no later than 25 calendar days following the end of the quarter being reported. Programmatic reports shall include the following:
- i. Contractor shall state whether it is or is not progressing satisfactorily in achieving all the terms of this Agreement and if not, shall specify what steps will be taken to achieve satisfactory progress;
  - ii. Contractor shall include a narrative description of Contractor's progress in implementing the provisions of this Agreement, details of outreach activities and their results, any pertinent facts or interim findings, staff changes, status of Licenses and/or Certifications, changes in population served and reasons for any such changes;
  - iii. The number of active cases and the number of clients admitted or discharged;
  - iv. The Measures described in Attachment E, Program Goals, Outcomes and Measures, as applicable, or as otherwise agreed by Contractor and Behavioral Wellness. Amendments to Attachment E do not require a formal amendment to this Agreement, but shall be agreed to in writing by the Designated Representatives or Designees. In addition, Contractor may include in its report any other data that demonstrate the effectiveness of Contractor's programs; and
  - v. For Perinatal programs, report shall include the number of women and children served, number of pregnant women served, and the number of births.
- D. ADDITIONAL REPORTS.** Contractor shall maintain records and make statistical reports as required by County State Department of Health Care Services (DHCS), Department

**EXHIBIT A-ADP  
ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

of Public Health (DPH) or Department of Social Services (DSS), as applicable, on forms provided by or acceptable to, the requesting agency. Upon County's request, Contractor shall make additional reports as required by County concerning Contractor's activities as they affect the services hereunder. County will be specific as to the nature of information requested and allow 30 days for Contractor to respond.

**5. BILLING DOCUMENTATION.**

- A. Contractor shall use County's MIS system to enter claims for all Drug Medi-Cal (DMC) services and all Intensive Outpatient Treatment, Rehabilitative/Ambulatory Outpatient or ODF – Group, and Rehabilitative/Ambulatory ODF – Individual services, as specified in Exhibit B. Contractor shall document progress note in the client's file. All progress notes shall adhere to Drug Medi-Cal guidelines. These notes will serve as documentation for billable Drug Medi-Cal units of service. If Contractor and County have an agreement on file to upload services through a designated batch upload process, this upload process shall be completed within 10 calendar days of the end of the month in which the service was provided. If Contractor enters services directly into the ADP Electronic Health Record, claims shall be submitted to the County MIS Unit within 72 hours of service delivery.
- B. In the event that the MIS system is offline, County will notify providers within 24 hours for reporting purposes.

**6. DRUG MEDI-CAL VERIFICATION.** Contractor shall be responsible for verifying client's Drug Medi-Cal eligibility status and will take steps to reactivate or establish eligibility where none exists.

**7. CONFIDENTIALITY.** Contractor agrees to maintain the confidentiality of patient records pursuant to: Title 42 United State Code (USC) Section 290 dd-2; Title 42 Code of Federal Regulations (CFR), Part 2; 45 CFR Section 96.132(e), 45 CFR Parts 160, 162, and 164; Title 22 California Code of Regulations (CCR) Section 51009; Welfare & Institutions Code (W&I) Section 14100.2; Health and Safety Code (HSC) Sections 11812 and 11845.5; Civil Code Sections 56 – 56.37, 1798.80 – 1798.82, and 1798.85; and the Compliance with HIPAA section of this Agreement. Patient records must comply with all appropriate State and Federal requirements. Contractor shall ensure that no list of persons receiving services under this Agreement is published, disclosed, or used for any purpose except for the direct administration of this program or other uses authorized by law that are not in conflict with requirements for confidentiality contained in the preceding codes.

**8. CLIENT AND FAMILY MEMBER EMPOWERMENT**

- A. Contractor agrees to support active involvement of clients and their families in treatment, recovery, and policy development.
- B. Contractor shall maintain a grievance policy and procedure to address client/ family satisfaction complaints.

**9. CULTURAL COMPETENCE.**

- A. Contractor shall report on its capacity to provide culturally competent services to culturally diverse clients and their families upon request from County, including:
  - i. The number of Bilingual and Bicultural staff (as part of the quarterly staffing report), and the number of culturally diverse clients receiving Program services;
  - ii. Efforts aimed at providing culturally competent services such as training provided to staff, changes or adaptations to service protocol, community education/outreach, etc.
- B. At all times, the Contractor's Program(s) shall be staffed with personnel who can communicate in the client preferred language, or Contractor shall provide interpretation services.
- C. Contractor shall provide staff with regular training on cultural competence, sensitivity and the cultures within the community.

**10. NOTIFICATION REQUIREMENTS**

- A. Contractor shall immediately notify Behavioral Wellness Quality Care Management (QCM) at 805-681-5113 in the event of:
  - i. Known serious complaints against licensed/certified staff;
  - ii. Restrictions in practice or license/certification as stipulated by a State agency;
  - iii. Staff privileges restricted at a hospital;
  - iv. Other action instituted which affects staff's license/certification or practice (for example, sexual harassment accusations); or
  - v. Any event triggering Incident Reporting, as defined in Behavioral Wellness Policy and Procedure #28, Unusual Occurrence Incident Report.
- B. Contractor shall immediately contact the Behavioral Wellness Compliance Hotline (805-884-6855) should any of the following occur:
  - i. Suspected or actual misappropriation of funds under Contractor's control;
  - ii. Legal suits initiated specific to the Contractor's practice;
  - iii. Initiation of criminal investigation of the Contractor; or
  - iv. HIPAA breach.
- C. For clients receiving direct services from both Behavioral Wellness and Contractor staff, Contractor shall immediately notify the client's Behavioral Wellness Case Manager or other Behavioral Wellness staff involved in the client's care, or the applicable Regional Manager should any of the following occur: side effects requiring medical attention or observation, behavioral symptoms presenting possible health problems, or any behavioral symptom that may compromise the appropriateness of the placement.



**EXHIBIT A-ADP  
ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

- D. Contractor may contact [admhscontractsstaff@co.santa-barbara.ca.us](mailto:admhscontractsstaff@co.santa-barbara.ca.us) for any contractual concerns or issues.
- E. "Immediately" means as soon as possible but in no event more than twenty-four (24) hours after the triggering event. Contractor shall train all personnel in the use of the Behavioral Wellness Compliance Hotline (Phone number: 805-884-6855).

11. **MONITORING.** Contractor agrees to cooperate with the County's Monitoring process which ensures medical necessity (for Drug Medi-Cal services) appropriateness and quality of care. This review may include clinical record peer review, client survey, and other program monitoring practices, as required by the State ADP Contract 14-90100, pages 31 and 32 of Exhibit A, Attachment I. Contractor will cooperate with these programs, and will furnish necessary assessment and treatment plan information, subject to Federal or State confidentiality laws, and provisions of this Agreement

County shall assign staff as contract monitors to coordinate periodic review meetings with Contractor's staff regarding quality of clinical services, fiscal and overall performance activity. Behavioral Wellness staff shall conduct periodic on-site reviews of Contractor's client charting.

12. **QUARTERLY MEETINGS.** Behavioral Wellness shall conduct quarterly meetings, as indicated, with Providers to collaboratively discuss Programmatic, Fiscal, and Contract matters.

13. **ADDITIONAL PROGRAM REQUIREMENTS**

- A. Contractor shall provide services in coordination and collaboration with Behavioral Wellness, including Mental Health Services, Probation, other County departments, and other community based organizations, as applicable.
- B. Contractor shall provide a safe, clean and sober environment for recovery.
- C. Specific Curricula:
- i. Contractor shall stay informed on, and implement Matrix (available online), or other current evidence-based practice curriculum that is approved by the County, in providing treatment services.
  - ii. Contractor shall provide *Seeking Safety* (training provided by County) or other trauma-informed services where indicated.
  - iii. Contractor shall utilize motivational interviewing techniques, as defined by Treatment Improvement Protocol (TIP) 35: Enhancing Motivation for Change in Substance Use Disorder Treatment (SAMHSA) in providing counseling services (available online).
- D. Contractor shall require clients to attend Twelve Step or other self-help support groups and activities unless not clinically indicated.
- E. Contractor shall require each client to be screened for Tuberculosis (TB) prior to admission using the Alcohol and Drug Program (ADP) TB Screening Questions and Follow-Up Protocol.

**EXHIBIT A-ADP  
ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

- F. Contractor shall refer pregnant clients to Perinatal specialized services, as clinically indicated.
  - G. Contractor shall adhere to all applicable State, Federal, and County requirements, with technical assistance from Behavioral Wellness.
  - H. Grant-funded services, such as those funded by Substance Abuse and Mental Health Services Administration (SAMHSA) shall adhere to the terms and conditions of the Notice of Grant Award, the original grant proposal, and any subsequent grant reapplications, as provided by Behavioral Wellness, if applicable.
  - I. Contractor shall attend Behavioral Wellness ADP Provider meetings as needed to receive information and support in addressing treatment concerns.
14. **DEFINITIONS.** The following terms as used throughout this Agreement shall have the meanings as set forth below.
- A. **CalWORKs:** CalWORKs is a program that provides cash aid and services to eligible needy California families, with the goal of transitioning them into the workforce. Through the CalWORKs program, funds are provided for alcohol and drug treatment for CalWORKs clients in order to help them obtain and retain employment. Services are provided through the County's network of providers. Treatment needs are identified in the client's Welfare-to-Work Plan.
  - B. **Drug Medi-Cal (DMC):** DMC benefits are optional Medi-Cal benefits as described in the California State Plan for Medicaid. DMC services provide medically necessary alcohol and other drug treatment to California's Medi-Cal eligible population. The services include Outpatient Drug-Free Treatment, Narcotic Treatment Program, Intensive Outpatient Treatment and Naltrexone Treatment are available to pregnant and postpartum women who are full-scope Medi-Cal beneficiaries
  - C. **Substance Abuse Treatment Court (SATC):** SATC facilitates recovery of individuals within the criminal justice system by offering alternatives to traditional criminal processing for individuals with charges related to substance abuse. SATC provides a comprehensive and judicially monitored program of drug treatment and rehabilitation services for whom substance use disorder services are determined to be medically necessary and consistent with Title 22 Section 51303 and 51341.1. Services include individual and group counseling, community referrals for ancillary services, and drug testing according to SATC Standards and Practices.
  - D. **Substance Abuse Mental Health Services Administration (SAMHSA):** SAMHSA is a division of the U.S. Department of Health and Human Services. SAMHSA aims to build resilience and facilitate recovery for people with or at risk for mental or substance use disorders. SAMHSA provides funding to support substance abuse treatment.
  - E. **SAMHSA Veterans Entering Treatment Services (VETS):** The VETS program, funded by a grant from the Federal Substance Abuse and Mental Health Services Administration (SAMHSA), will expand and enhance the existing Veterans Treatment Court (VTC) in North Santa Barbara County. The VTC was established in Santa Barbara County in November 2011 to provide treatment services to veterans involved in the justice system. The SAMHSA VETS grant program seeks to

**EXHIBIT A-ADP  
ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

increase veterans' access to treatment by expanding and enhancing services to address Post Traumatic Stress Disorder (PTSD), Traumatic Brain Injury (TBI), substance abuse and addiction. The VETS program will augment the current service delivery model by utilizing evidence-based practices in treatment and service delivery; increasing availability of outpatient treatment, detoxification services, transitional housing services, medically assisted treatment; and providing peer-support services such as veteran mentors and peer-led support groups. Veterans will receive 12 to 18 months of treatment and will include assessments, individualized treatment plans, peer mentoring, and alcohol and drug testing.

**15. STATE CONTRACT COMPLIANCE.**

**A. Additional Contract Restrictions**

This Contract is subject to any additional restrictions, limitations, or conditions enacted by the Congress, or any statute enacted by the Congress, which may affect the provisions, terms, or funding of this Contract in any manner.

**B. Nullification of Drug Medi-Cal (DMC) Treatment Program substance use disorder services (if applicable)**

The parties agree that if the Contractor fails to comply with the provisions of Welfare and Institutions Code (W&I) Section 14124.24, all areas related to the DMC Treatment Program substance use disorder services shall be null and void and severed from the remainder of this Contract.

In the event the Drug Medi-Cal Treatment Program Services component of this Contract becomes null and void, an updated Exhibit B-1 will take effect reflecting the removal of federal Medicaid funds and DMC State General Funds from this Contract. All other requirements and conditions of this Contract will remain in effect until amended or terminated.

**C. Hatch Act**

Contractor agrees to comply with the provisions of the Hatch Act (Title 5 USC, Sections 1501-1508), which limit the political activities of employees whose principal employment activities are funded in whole or in part with federal funds.

**D. No Unlawful Use or Unlawful Use Messages Regarding Drugs**

Contractor agrees that information produced through these funds, and which pertains to drug and alcohol- related programs, shall contain a clearly written statement that there shall be no unlawful use of drugs or alcohol associated with the program. Additionally, no aspect of a drug or alcohol- related program shall include any message on the responsible use, if the use is unlawful, of drugs or alcohol (HSC Section 11999-11999.3). By signing this Contract, Contractor agrees that it will enforce these requirements.

**E. Noncompliance with Reporting Requirements**

**EXHIBIT A-ADP  
ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

Contractor acknowledges that the State may withhold payments until County has submitted any required data and reports to the State, on behalf of Contractor, and County may withhold payment to Contractor until such reports are submitted in accordance with Exhibit B of the State Contract 14-90100.

**F. Limitation on Use of Funds for Promotion of Legalization of Controlled Substances**

None of the funds made available through this Agreement may be used for any activity that promotes the legalization of any drug or other substance included in Schedule I of Section 202 of the Controlled Substances Act (21 USC 812).

**G. Restriction on Distribution of Sterile Needles**

No funds made available through this Agreement shall be used to carry out any program that includes the distribution of sterile needles or syringes for the hypodermic injection of any illegal drug unless the State chooses to implement a demonstration syringe services program for injecting drug users with Substance Abuse Prevention and Treatment Block Grant funds.

**H. Health Insurance Portability and Accountability Act (HIPAA) of 1996**

If any of the work performed under this Contract is subject to the HIPAA, then Contractor shall perform the work in compliance with all applicable provisions of HIPAA. The State and County shall cooperate to assure mutual agreement as to those transactions between them, to which this Provision applies.

**i. Trading Partner Requirements**

- a. **No Changes.** County hereby agrees that for the personal health information (Information), it will not change any definition, data condition or use of a data element or segment as proscribed in the federal HHS Transaction Standard Regulation. (45 CFR Part 162.915 (a))
- b. **No Additions.** County hereby agrees that for the Information, it will not add any data elements or segments to the maximum data set as proscribed in the HHS Transaction Standard Regulation. (45 CFR Part 162.915 (b))
- c. **No Unauthorized Uses.** County hereby agrees that for the Information, it will not use any code or data elements that either are marked "not used" in the HHS Transaction's Implementation specification or are not in the HHS Transaction Standard's implementation specifications. (45 CFR Part 162.915 (c))
- d. **No Changes to Meaning or Intent.** County hereby agrees that for the Information, it will not change the meaning or intent of any of the HHS Transaction Standard's implementation specification. (45 CFR Part 162.915 (d))

**ii. Concurrence for Test Modifications to HHS Transaction Standards**

**EXHIBIT A-ADP**  
**ALCOHOL AND DRUG PROGRAMS – STATEMENT OF WORK**

County agrees and understands that there exists the possibility that the State or others may request an extension from the uses of a standard in the HHS Transaction Standards. If this occurs, County agrees that it will participate in such test modifications.

iii. Adequate Testing

County is responsible to adequately test all business rules appropriate to their types and specialties. If the County is acting as a clearinghouse for enrolled providers, County has obligations to adequately test all business rules appropriate to each and every provider type and specialty for which they provide clearinghouse services.

iv. Deficiencies

County agrees to cure transactions errors or deficiencies identified by the State, and transactions errors or deficiencies identified by an enrolled provider if the County is acting as a clearinghouse for that provider. When County is a clearinghouse, County agrees to properly communicate deficiencies and other pertinent information regarding electronic transactions to enrolled providers for which they provide clearinghouse services.

v. Code Set Retention

Both Parties understand and agree to keep open code sets being processed or used in this Agreement for at least the current billing period or any appeal period, whichever is longer.

vi. Data Transmission Log

Both Parties shall establish and maintain a Data Transmission Log, which shall record any and all Data Transmission taking place between the Parties during the term of this Contract. Each Party will take necessary and reasonable steps to ensure that such Data Transmission Logs constitute a current, accurate, complete, and unaltered record of any and all Data Transmissions between the Parties, and shall be retained by each Party for no less than twenty-four (24) months following the date of the Data Transmission. The Data Transmission Log may be maintained on computer media or other suitable means provided that, if it is necessary to do so, the information contained in the Data Transmission Log may be retrieved in a timely manner and presented in readable form.

I. Nondiscrimination and Institutional Safeguards for Religious Providers

Contractor shall establish such processes and procedures as necessary to comply with the provisions of Title 42, USC, Section 300x-65 and Title 42, CFR, Part 54, (Reference Document 1B).

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**J. Counselor Certification**

Any counselor or registrant providing intake, assessment of need for services, treatment or recovery planning, individual or group counseling to participants, patients, or residents in a DHCS licensed or certified program is required to be certified as defined in Title 9, CCR, Division 4, Chapter 8.

**K. Cultural and Linguistic Proficiency**

To ensure equal access to quality care by diverse populations, each service provider receiving funds from this contract shall adopt the federal Office of Minority Health Culturally and Linguistically Appropriate Service (CLAS) national standards.

**L. Intravenous Drug Use (IVDU) Treatment**

Contractor shall ensure that individuals in need of IVDU treatment shall be encouraged to undergo alcohol and other drug (AOD) treatment (42 USC 300x-23 (96.126(e))).

**M. Tuberculosis Treatment**

Contractor shall ensure the following related to Tuberculosis (TB):

- i. Routinely make available TB services to each individual receiving treatment for alcohol and other drug use and/or abuse;
- ii. Reduce barriers to patients' accepting TB treatment; and,
- iii. Develop strategies to improve follow-up monitoring, particularly after patients leave treatment, by disseminating information through educational bulletins and technical assistance.

**N. Trafficking Victims Protection Act of 2000**

Contractor and its Subcontractors that provide services covered by this Contract shall comply with Section 106(g) of the Trafficking Victims Protection Act of 2000 (22 U.S.C. 7104(g)) as amended by section 1702. For full text of the award term, go to: <http://uscode.house.gov/view.xhtml?req=granuleid:USC-prelim-title22-section7104d&num=0&edition=prelim>

**O. Tribal Communities and Organizations**

County shall regularly assess (e.g. review population information available through Census, compare to information obtained in CalOMS Treatment to determine whether population is being reached, survey Tribal representatives for insight in potential barriers) the substance use service needs of the American Indian/Alaskan Native (AI/AN) population within the County geographic area and shall engage in regular and meaningful consultation and collaboration with elected officials of the tribe, Rancheria, or their designee for the purpose of

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identifying issues/barriers to service delivery and improvement of the quality, effectiveness and accessibility of services available to AI/NA communities within the County.

P. Participation of County Alcohol and Drug Program Administrators Association of California. Pursuant to HSC Section 11801(g), the AOD administrator shall participate and represent the county in meetings of the County Alcohol and Drug Program Administrators Association of California for the purposes of representing the counties in their relationship with the state with respect to policies, standards, and administration for alcohol and other drug abuse services. Pursuant to HSC Section 11811.5(c), the county alcohol and drug program administrator shall attend any special meetings called by the Director of DHCS.

Q. Youth Treatment Guidelines. Contractor will follow the California Youth Treatment Guidelines available at [http://www.dhcs.ca.gov/individuals/Documents/Youth\\_Treatment\\_Guidelines.pdf](http://www.dhcs.ca.gov/individuals/Documents/Youth_Treatment_Guidelines.pdf) incorporated by this reference, in developing and implementing youth treatment programs funded under this Exhibit, until such time as new Youth Treatment Guidelines are established and adopted. No formal amendment of this contract is required for new guidelines to be incorporated into this contract.

R. Perinatal Service Network Guidelines 2014

Pursuant to 45 CFR 96.124(c)(1)-(3) the County shall expend the specified percentage of SAPT Block Grant funds, as calculated by said regulations, on perinatal services, pregnant women, and women with dependent children each state fiscal year (SFY). The County shall expend these funds either by establishing new programs or expanding the capacity of existing programs. The County shall calculate the appropriate amount by using Generally Accepted Accounting Principles and the composition of the base shall be applied consistently from year to year. (See the County share of SAPT Block Grant Women Services Expenditure Requirement.)

Contractor shall comply with the perinatal program requirements as outlined in the Perinatal Services Network Guidelines 2014, promulgated under 45 CFR 96.137. The "Perinatal Services Network Guidelines 2014" are incorporated by reference. The contractor shall comply with the "Perinatal Services Network Guidelines 2014" (<http://www.dhcs.ca.gov/individuals/Documents/PSNG2014Final21214.pdf>) until new Perinatal Services Network Guidelines are established and adopted. The incorporation of any new Perinatal Services Network Guidelines into this contract shall not require a formal amendment.

All SAPT BG-funded programs providing treatment services designed for pregnant women and women with dependent children will treat the family as a unit and therefore will admit both women and their children into treatment services, if appropriate.

The Contractor must directly provide, or provide a referral for, the following services:

- i. Primary medical care for women, including referral for prenatal care and, while the women are receiving such services, child care;
- ii. Primary pediatric care, including immunization, for their children;
- iii. Gender specific substance abuse treatment and other therapeutic interventions for women which may address issues of relationships, sexual and physical

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- abuse and parenting, and child care while the women are receiving these services;
- iv. Therapeutic interventions for children in custody of women in treatment which may, among other things, address their developmental needs, their issues of sexual and physical abuse, and neglect; and
  - v. Sufficient case management and transportation to ensure that women and their children have access to services.
- S. **Restrictions on Grantee Lobbying – Appropriations Act Section 503.** No part of any appropriation contained in this Act shall be used, other than for formal and recognized executive-legislative relationships, for publicity or propaganda purposes, for the preparation, distribution, or use of any kit, pamphlet, booklet, publication, radio, television, or video presentation designed to support defeat legislation pending before the Congress, except in presentation to the Congress itself or any State legislature, except in presentation to the Congress or any State legislative body itself.
- No part of any appropriation contained in this Act shall be used to pay the salary or expenses of any grant or contract recipient, or agent during for such recipient, related to any activity designed to influence legislation or appropriations pending before the Congress or any State legislature.
- T. **Nondiscrimination in Employment and Services.** By signing this Agreement, Contractor certifies that under the laws of the United States and the State of California, incorporated into this Contract by reference and made a part hereof as if set forth in full, Contractor will not unlawfully discriminate against any person.
- U. **Federal Law Requirements:**
- i. Title VI of the Civil Rights Act of 1964, Section 2000d, as amended, prohibiting discrimination based on race, color, or national origin in federally funded programs.
  - ii. Title VIII of the Civil Rights Act of 1968 (42 USC 3601 et seq.) prohibiting discrimination on the basis of race, color, religion, sex, handicap, familial status or national origin in the sale or rental of housing.
  - iii. Age Discrimination Act of 1975 (45 CFR Part 90), as amended (42 USC Sections 6101 – 6107), which prohibits discrimination on the basis of age.
  - iv. Age Discrimination in Employment Act (29 CFR Part 1625)
  - v. Title I of the Americans with Disabilities Act (28 CFR Part 1630) prohibiting discrimination against the disabled in employment
  - vi. Title 11 of the Americans with Disabilities Act (28 CFR Part 35) prohibiting discrimination against the disabled by public entities
  - vii. Title III of the Americans with Disabilities Act (28 CFR Part 36) regarding access



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- viii. Section 504 of the Rehabilitation Act of 1973, as amended (29 USC Section 794), prohibiting discrimination on the basis of individuals with disabilities.
  - ix. Executive Order 11246 (42 USC 2000(e) et seq. and 41 CFR Part 60) regarding nondiscrimination in employment under federal contracts and construction contracts greater than \$10,000 funded by federal financial assistance
  - x. Executive Order 13166 (67 FR 41455) to improve access to federal services for those with limited English proficiency
  - xi. The Drug Abuse Office and Treatment Act of 1972, as amended, relating to nondiscrimination on the basis of drug abuse
  - xii. The Comprehensive Alcohol Abuse and Alcoholism Prevention, Treatment and Rehabilitation Act of 1970 (P.L. 91-616), as amended, relating to nondiscrimination on the basis of alcohol abuse or alcoholism.
- V. State Law Requirements:
- i. Fair Employment and Housing Act (Government Code Section 12900 et seq.) and the applicable regulations promulgated thereunder (California Administrative Code, Title 2, Section 7285.0 et seq.).
  - ii. Title 2, Division 3, Article 9.5 of the Government Code, commencing with Section 11135.
  - iii. Title 9, Division 4, Chapter 8 of the CCR, commencing with Section 10800.
  - iv. No state or federal funds shall be used by the Contractor for sectarian worship, instruction, or proselytization. No state funds shall be used by the Contractor or to provide direct, immediate, or substantial support to any religious activity.
  - v. Noncompliance with the requirements of nondiscrimination in services shall constitute grounds for state to withhold payments under this Agreement or terminate all, or any type, of funding provided hereunder.
- W. This Contract is subject to any additional restrictions, limitations, or conditions enacted by the federal or state governments that affect the provisions, terms, or funding of this Contract in any manner.
- X. Contractor shall comply with the following regulations and guidelines:
- i. Title 21, CFR Part 1300, et seq., Title 42, CFR, Part 8;
  - ii. Drug Medi-Cal Certification Standards for Substance Abuse Clinics;
  - iii. Title 22, CCR, Sections 51341.1, 51490.1, and 51516.1;

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- iv. Standards for Drug Treatment Programs (October 21, 1981);
- v. Title 9, CCR, Division 4, Chapter 4, Subchapter 1, Sections 10000, et. seq; and
- vi. Title 22, CCR, sections 51000 et. seq.

In the event of conflicts, the provisions of Title 22 shall control if they are more stringent.

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MENTAL HEALTH PROGRAMS - STATEMENT OF WORK

The following terms shall apply to all Mental Health Programs operated under this Agreement, included as Exhibits A-9 through A-10, as though separately set forth in the scope of work specific to each Program.

1. **PERFORMANCE.** Contractor shall adhere to all County requirements and all relevant provisions of law that are now in force or which may hereafter be in force, including all relevant provisions of the following:
  - A. The County Mental Health Plan, Contract 12-89394 between the County Department of Behavioral Wellness and the State Department of Health Care Services (DHCS), available at <http://countyofsb.org/behavioral-wellness>;
  - B. The Behavioral Wellness Steering Committee Vision and Guiding Principles, available at <http://countyofsb.org/behavioral-wellness>;
  - C. California's Mental Health Services Act; and
  - D. California Code of Regulations Title 9, Division 1.
2. **STAFF.**
  - A. Program Staff providing direct services to clients shall be trained and skilled at working with persons with serious mental illness (SMI), and shall adhere to professionally recognized evidence-based best practices for rehabilitation assessment, service planning, and service delivery. In addition, these staff shall receive Documentation Training in accordance with the Behavioral Wellness Mandatory Trainings Policy and Procedure.
  - B. Contractor shall ensure that staff identified on the Centers for Medicare & Medicaid Services (CMS) Exclusions List or other applicable list shall not provide services under this Agreement nor shall the cost of such staff be claimed to Medi-Cal.
  - C. All staff performing services under this Agreement with access to the Behavioral Wellness electronic medical record shall be reviewed and approved by Behavioral Wellness Quality Care Management (QCM) Division, in accordance with Behavioral Wellness Policy and Procedure #34, Staff Credentialing and Licensing.
  - D. Contractor shall notify County of any staffing changes as part of the quarterly Staffing Report, in accordance with Section 4.A. (Reports, Staffing) herein. Contractor shall notify [admhscontractsstaff@co.santa-barbara.ca.us](mailto:admhscontractsstaff@co.santa-barbara.ca.us) within one business day for unexpected termination when staff separates from employment or is terminated from working under this Agreement, or within one week of the expected last day of employment for staff planning a formal leave of absence.
  - E. At any time prior to or during the term of this Agreement, the County may require that Contractor staff performing work under this Agreement undergo and pass, to the satisfaction of County, a background investigation, as a condition of beginning and continuing to work under this Agreement. County shall use its discretion in determining the method of background clearance to be used. The fees associated with obtaining

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**MENTAL HEALTH PROGRAMS - STATEMENT OF WORK**

the background information shall be at the expense of the Contractor, regardless if the Contractor's staff passes or fails the background clearance investigation.

- F. County may request that Contractor's staff be immediately removed from working on the County Agreement for good cause during the term of the Agreement.
- G. County may immediately deny or terminate County facility access, including all rights to County property, computer access, and access to County software, to Contractor's staff that does not pass such investigation(s) to the satisfaction of the County, or whose conduct is incompatible with County facility access.
- H. Disqualification, if any, of Contractor staff, pursuant to this Section, shall not relieve Contractor of its obligation to complete all work in accordance with the terms and conditions of this Agreement.

**3. LICENSES, PERMITS, REGISTRATIONS, ACCREDITATIONS, AND CERTIFICATES.**

- A. Contractor shall obtain and maintain in effect during the term of this Agreement, all licenses, permits, registrations, accreditations, and certificates (including, but not limited to, certification as a Short-Doyle/Medi-Cal provider if Title XIX Short-Doyle/Medi-Cal services are provided hereunder), as required by all Federal, State, and local laws, ordinances, rules, regulations, manuals, guidelines, and directives, which are applicable to Contractor's facility(ies) and services under this Agreement. Contractor shall further ensure that all of its officers, employees, and agents, who perform services hereunder, shall obtain and maintain in effect during the term of this Agreement all licenses, permits, registrations, accreditations, and certificates which are applicable to their performance hereunder. A copy of such documentation shall be provided to Behavioral Wellness QCM Division, upon request.
- B. In the event the license/certification status of any Contractor staff member cannot be confirmed, the staff member shall be prohibited from providing services under this Agreement.
- C. If Contractor is a participant in the Short-Doyle/Medi-Cal program, Contractor shall keep fully informed of and in compliance with all current Short-Doyle/Medi-Cal Policy Letters, including, but not limited to, procedures for maintaining Medi-Cal certification of all its facilities.

**4. REPORTS.**

- A. **Staffing.** Contractor shall submit quarterly staffing reports to County. These reports shall be on a form acceptable to, or provided by, County and shall report actual staff hours worked by position and shall include the employees' names, licensure status, bilingual Spanish capabilities, budgeted monthly salary, actual salary, hire date, and, if applicable, termination date. The reports shall be received by County no later than 25 calendar days following the end of the quarter being reported.
- B. **Programmatic.** Contractor shall submit quarterly programmatic reports to County, which shall be received by County no later than 25 calendar days following the end of the quarter being reported. Programmatic reports shall include the following:

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**MENTAL HEALTH PROGRAMS - STATEMENT OF WORK**

- i. Contractor shall state whether it is or is not progressing satisfactorily in achieving all the terms of this Agreement and if not, shall specify what steps will be taken to achieve satisfactory progress;
  - ii. Contractor shall include a narrative description of Contractor's progress in implementing the provisions of this Agreement, details of outreach activities and their results, any pertinent facts or interim findings, staff changes, status of Licenses and Certifications, changes in population served and reasons for any such changes;
  - iii. The number of active cases and number of clients admitted/ discharged;
  - iv. The Measures described in Attachment E, Program Goals, Outcomes and Measures, as applicable, or as otherwise agreed by Contractor and Behavioral Wellness. Amendments to Attachment E do not require a formal amendment to this Agreement, but shall be agreed to in writing by the Designated Representatives or Designees. In addition, Contractor may include any other data that demonstrate the effectiveness of Contractor's programs; and
  - v. Contractors receiving MHSA-funding shall track and report the following to County in Contractor's Quarterly Programmatic Report per MHSA requirements, if not entered into the County's Management Information System (MIS)
    - a) Client age;
    - b) Client zip code;
    - c) Number of types of services, groups, or other services provided;
    - d) Number of clients served in which language (English/Spanish/Other);
    - e) Number of groups offered in which language (English/Spanish/Other).
5. **Additional Reports.** Contractor shall maintain records and make statistical reports as required by County and the State Department of Health Care Services or applicable agency, on forms provided by either agency. Upon County's request, Contractor shall make additional reports as required by County concerning Contractor's activities as they affect the services hereunder. County will be specific as to the nature of information requested and allow thirty (30) days for Contractor to respond.
6. **MEDI-CAL VERIFICATION.** Contractor shall be responsible for verifying client's Medi-Cal eligibility status and will take steps to reactivate or establish eligibility where none exists.
7. **SITE STANDARDS.**
- A. Contractor agrees to comply with all Medi-Cal requirements, including, but not limited to those specified in Attachment A, and be approved to provide Medi-Cal services based on Medi-Cal site certification, per Attachment D, Organizational Service Provider Site Certification.

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**MENTAL HEALTH PROGRAMS - STATEMENT OF WORK**

B. For programs located at Contractor's offices, Contractor shall develop and maintain a written disaster plan for the Program site and shall provide annual disaster training to staff.

8. **CONFIDENTIALITY.** Contractor agrees to maintain the confidentiality of patient records pursuant to: Title 42 United State Code (USC) Section 290 dd-2; Title 42 Code of Federal Regulations (CFR), Part 2; 45 CFR Section 96.132(e), 45 CFR Parts 160, 162, and 164; Title 22 California Code of Regulations (CCR) Section 51009; Welfare & Institutions Code (W&IC) Section 14100.2; Health and Safety Code (HSC) Sections 11812 and 11845.5; Civil Code Sections 56 – 56.37, 1798.80 – 1798.82, and 1798.85; and the Compliance with HIPAA section of this Agreement. Patient records must comply with all appropriate State and Federal requirements. Contractor shall ensure that no list of persons receiving services under this Agreement is published, disclosed, or used for any purpose except for the direct administration of this program or other uses authorized by law that are not in conflict with requirements for confidentiality contained in the preceding codes.

9. **CLIENT AND FAMILY MEMBER EMPOWERMENT.**

A. Contractor agrees to support active involvement of clients and their families in treatment, recovery, and policy development.

B. Contractor shall maintain a grievance policy and procedure to address client/family satisfaction complaints.

10. **CULTURAL COMPETENCE.**

A. Contractor shall report on its capacity to provide culturally competent services to culturally diverse clients and their families upon request from County, including:

i. The number of culturally diverse clients receiving Program services;

ii. Efforts aimed at providing culturally competent services such as training provided to staff, changes or adaptations to service protocol, community education/outreach, etc.

B. At all times, the Contractor's Program(s) shall be staffed with personnel who can communicate in the client preferred language, or Contractor shall provide interpretation services;

C. Contractor shall maintain Spanish bilingual capacity with the goal of filling 40% of direct service positions with bilingual staff in County's second threshold language, Spanish.

D. Contractor shall provide staff with regular training on cultural competency, sensitivity and the cultures within the community, pursuant to Attachment A;

E. Contractor shall provide services that consider the culture of mental illness, as well as the ethnic and cultural diversity of clients and families served; materials provided to the public must also be printed in Spanish (second threshold language).

F. Services and programs offered in English must also be made available in Spanish, if clients identify Spanish as their preferred language, as specified in section 10.B above.

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**MENTAL HEALTH PROGRAMS - STATEMENT OF WORK**

- G. As applicable, a measurable and documented effort must be made to conduct outreach to and to serve the underserved and the non-served communities of Santa Barbara County.

**11. NOTIFICATION REQUIREMENTS.**

- A. Contractor shall immediately notify Behavioral Wellness QCM Division at 805-681-5113 in the event of:
- i. Known serious complaints against licensed/certified staff;
  - ii. Restrictions in practice or license/certification as stipulated by a State agency;
  - iii. Staff privileges restricted at a hospital; or
  - iv. Other action instituted which affects staff's license/certification or practice (for example, sexual harassment accusations).
  - v. Any event triggering Incident Reporting, as defined in Behavioral Wellness Policy and Procedure #28, Unusual Occurrences Incident Report.
- B. Contractor shall immediately contact the Behavioral Wellness Compliance Hotline (805-884-6855) should any of the following occur:
- i. Suspected or actual misappropriation of funds under Contractor's control
  - ii. Legal Suits initiated specific to the Contractor's practice;
  - iii. Initiation of criminal investigation of the Contractor
  - iv. HIPAA breach
- C. For clients receiving direct services from both Behavioral Wellness and Contractor staff, Contractor shall immediately notify the client's Behavioral Wellness Case Manager or other Behavioral Wellness staff involved in the client's care, or the applicable Regional Manager should any of the following occur: side effects requiring medical attention or observation, behavioral symptoms presenting possible health problems, or any behavioral symptom that may compromise the appropriateness of the placement.
- D. Contractor may contact [admhscontractsstaff@co.santa-barbara.ca.us](mailto:admhscontractsstaff@co.santa-barbara.ca.us) for any contractual concerns or issues.
- E. "Immediately" means as soon as possible but in no event more than twenty-four (24) hours after the triggering event. Contractor shall train all personnel in the use of the Behavioral Wellness Compliance Hotline (Phone number: 805-884-6855).

**12. UTILIZATION REVIEW.**

- A. Contractor agrees to abide by County Quality Management standards, provided in Attachment A, and to cooperate with the County's utilization review process which ensures medical necessity, appropriateness and quality of care. This review may

**EXHIBIT A-MH**  
**MENTAL HEALTH PROGRAMS - STATEMENT OF WORK**

include clinical record review; client survey; and other utilization review program monitoring practices. Contractor will cooperate with these programs, and will furnish necessary assessment and Client Service Plan information, subject to Federal or State confidentiality laws, and provisions of this agreement.

- B. Contractor shall identify a senior staff member who will be the designated Behavioral Wellness QCM Division contact and will participate in any provider QCM meetings, to review current and coming quality of care issues.

**13. REVIEWS.**

- A. County shall assign senior management staff as contract monitors to coordinate periodic review meetings with Contractor's staff regarding quality of clinical services, fiscal and overall performance activity. The Care Coordinators, Quality Improvement staff, and the Program Managers or their designees shall conduct periodic on-site and/or electronic reviews of Contractor's clinical documentation.
- B. The Contractor agrees to make all records pertaining to the services furnished under the terms of this contract available for inspection, examination or copying by the U.S. Department of Health and Human Services, the Comptroller General of the United States, the DHCS, the County, and other authorized federal and state agencies, or their duly authorized representatives. Inspection shall occur at all reasonable times, at Contractor's place of business, or at such other mutually agreeable location in California, in a form maintained in accordance with the general standards applicable to such book or record keeping, for a term of at least five years from the close of the state fiscal year in which the subcontract was in effect.

- 14. QUARTERLY MEETINGS.** The County shall conduct quarterly meetings, as indicated, with Providers to collaboratively discuss Programmatic, Fiscal, and Contract matters.

**15. ADDITIONAL PROVISIONS.**

- A. Contractor agrees to hold harmless the State and beneficiaries in the event the County cannot or does not pay for services performed by the contractor.
- B. The Contractor will not discriminate against beneficiaries on the basis of health status or need for health care services, pursuant to 42 C.F.R. §438.6(d)(3).
- C. Contractor agrees to comply with all applicable federal and state law, particularly the statutes and regulations incorporated by reference below. Contractor agrees to comply with any changes to these statutes and regulations that may occur during the contract period and any new applicable statutes or regulations, but either the County or Contractor may request consultation and discussion of new or changed statutes or regulations, including whether contract amendments may be necessary.
- D. Pursuant to Welf. & Inst. Code § 14704, a regulation or order concerning Medi-Cal specialty mental health services adopted by the State Department of Mental Health pursuant to Division 5 (commencing with Section 5000), as in effect preceding the effective date of this section, shall remain in effect and shall be fully enforceable, unless and until the reoption, amendment, or repeal of the regulation or order by the State Department of Health Care Services (DHCS), or until it expires by its own terms.



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MENTAL HEALTH PROGRAMS - STATEMENT OF WORK**

**E. The following federal law applies to this contract:**

- i. Title 42 United States Code, to the extent that these requirements are applicable;
- ii. 42 C.F.R. to the extent that these requirements are applicable;
- iii. 42 C.F.R. § 438 – Managed Care, limited to those provisions that apply to Prepaid Inpatient Health Plans (PIHP);
- iv. 45 C.F.R. §§ 160 and 164 to the extent that these requirements are applicable;
- v. Title VI of the Civil Rights Act of 1964;
- vi. Title IX of the Education Amendments of 1972;
- vii. Age Discrimination Act of 1975;
- viii. Rehabilitation Act of 1973;
- ix. Titles II and III of the Americans with Disabilities Act;
- x. Deficit Reduction Act of 2005;
- xi. Balanced Budget Act of 1997;
- xii. The Contractor shall comply with the provisions of the Copeland Anti- Kickback Act, which requires that all contracts and subcontracts in excess of \$2000 for construction or repair awarded by the Contractor and its subcontractors shall include a provision for compliance with the Copeland Anti-Kickback Act.
- xiii. The Contractor shall comply with the provisions of the Davis-Bacon Act, as amended, which provides that, when required by Federal Medicaid program legislation, all construction contracts awarded by the Contractor and its subcontractors of more than \$2,000 shall include a provision for compliance with the Davis-Bacon Act as supplemented by Department of Labor regulations.
- xiv. The Contractor shall comply with the provisions of the Contract Work Hours and Safety Standards Act, as applicable, which requires that all subcontracts awarded by the Contractor in excess of \$2,000 for construction and in excess of \$2,500 for other subcontracts that involve the employment of mechanics or laborers shall include a provision for compliance with the Contract Work Hours and Safety Standards Act.

**F. The following State law applies to this contract:**

- i. Division 5, Welf. & Inst. Code, to the extent that these requirements are applicable to the services and functions set forth in this contract;
- ii. Welf. & Inst. Code §§ 5779-5782;
- iii. Welf. & Inst. Code §§ 14680-14685.1;

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- iv. Welf. & Inst. Code §§ 14700-14726;
- v. Chapter 7, Division 9, Welf. & Inst. Code, to the extent that these requirements are applicable to the services and functions set forth in this contract;
- vi. Cal. Code Regs., tit. 9, § 1810.100 et. seq. – Medi-Cal Specialty Mental Health Services;
- vii. Cal. Code Regs., tit. 22, §§ 50951 and 50953;
- viii. Cal. Code Regs., tit. 22, §§ 51014.1 and 51014.2.

**EXHIBIT A-1  
STATEMENT OF WORK**

**Residential Detox**

1. **PROGRAM SUMMARY:** Contractor provides social model monitored residential detoxification services (hereafter, "the Program") to help clients safely withdraw from Alcohol and Other Drugs (AOD). Residential detoxification services include providing a safe, sober and supportive living environment for acute withdrawal, stabilizing clients to achieve abstinence from AOD, and then linking them with clinically indicated treatment services once the client is discharged from detoxification. The Programs shall be licensed to provide Residential Alcohol and/or Other Drug Services and Detoxification. The Programs will be located at:
  - A. 113 S. M Street, Lompoc, California (Another Road Detox).
  - B. 401 "B" West Morrison, Santa Maria, California (Recovery Point Acute Care).
2. **PROGRAM GOALS.**
  - A. Provide an environment that ensures clients achieve a safe and supportive withdrawal from AOD.
  - B. Assist clients to address acute withdrawal symptoms and achieve abstinence from alcohol and/or drugs, as a first step toward recovery from chemical dependency.
  - C. Introduce participants to an ongoing process of recovery designed to achieve total abstinence from abuse of AOD.
  - D. Reduce recidivism and increase community safety.
  - E. For Court-referred clients, reduce costs associated with criminal case processing and re-arrest.
3. **SERVICES.**
  - A. Contractor shall provide services to support clients during detoxification. Detoxification is defined as the process in which alcohol and/or other drugs are metabolized in the body to eliminate their toxic physiological and psychological effects, as described in the State of California Alcohol and/or Other Drug Program Certification Standards ("State ADP Certification Standards").
  - B. Contractor shall provide residential detoxification services for substance abusing clients, designed to provide a safe withdrawal from the drug(s) of dependence and to enable the client to become drug free.
  - C. Contractor shall provide monitored residential detoxification services for clients assessed by Contractor as not requiring medication for the management of withdrawal, but requiring this level of service to complete detoxification and transfer to continued treatment or self-help recovery because of inadequate home supervision or support structure. This level is characterized by its emphasis on peer and social support (State ADP Certification Standard 16015(c)).
  - D. Contractor shall closely observe each client at least every 30 minutes during the first 12 hours following admission. Contractor shall ensure that Contractor's staff or volunteers shall check each client for breathing by a face-to-face observation at least every 30 minutes. Contractor shall closely observe client every 30 minutes beyond the initial 12-hour period for as long as the withdrawal signs and symptoms warrant.
  - E. Contractor shall document all client observations, including information supporting a decrease in observation, in the client's file (State ADP Certification Standard 16020).

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**Residential Detox**

- F. Contractor shall assign at least one staff member to the observation of detoxification clients at all times.
- G. In a program with 15 or fewer residents who are receiving detoxification services, there shall be at least one staff member on duty and awake at all times with a current cardiopulmonary resuscitation (CPR) certificate and current first aid training, in accordance with the State of California Alcohol and/or Other Drug Program Certification Standards.
- H. Contractor shall provide individual, group counseling and detoxification services as described in Behavioral Wellness Detox Treatment Guidelines, available at <http://countyofsb.org/behavioral-wellness>.
- I. Contractor shall provide drug testing as described in the [Behavioral Wellness Drug Testing Policy](#) and Procedures available at <http://countyofsb.org/behavioral-wellness> at minimum, at admission and discharge.
- J. Contractor shall provide transportation to other community resources, such as Alcoholic Anonymous and Narcotics Anonymous.
- K. Contractor shall provide appropriate storage for client medication.

**4. CLIENTS.**

- A. Contractor shall provide the residential detoxification beds and services described in Section 3 as follows:
  - i. Eight (8) residential detoxification beds in Santa Maria shall be made available to 150 clients annually, including seven VETS clients,and
  - ii. Six (6) residential detoxification beds in Lompoc shall be made available to 81 clients annually,
- B. Clients shall be referred by sources specified in Section 6.A (Referrals). Contractor shall admit clients with co-occurring disorders as appropriate.

**5. LENGTH OF STAY.**

- A. Contractor shall provide detoxification services for a maximum length of stay of 14 days. Any length of stay over 14 days must be clinically indicated and pre-approved by Behavioral Wellness in writing.
- B. For CalWORKs clients, CalWORKs Treatment Authorizations will be valid for up to 14 days per admission. In the event Contractor recommends a length of stay beyond 14 days, the CalWORKs Treatment Authorization will be reviewed by Behavioral Wellness to determine any necessary treatment reauthorization. Any length of stay over 14 days must be clinically indicated and pre-approved by Behavioral Wellness in writing.

**6. REFERRALS.**

- A. Contractor shall receive client referrals from Parole, Probation, Courts, CalWORKs staff, other County agencies, other outpatient contractors, and self-referrals.
  - i. Contractor shall receive client referrals via phone, written referral, or walk in.

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STATEMENT OF WORK**

**Residential Detox**

- ii. Referrals (other than self-referrals) shall be accompanied by written documentation.
  - B. If services are mandated by the court, client will contact contractor within 24 hours of referral (except weekends or holidays). Contractor shall contact the referral source within 72 hours with a verification of client's enrollment.
7. **ADMISSION PROCESS.**
- A. Contractor shall interview client to determine client's appropriateness for the Program.
  - B. Admission criteria will be determined by the referral source and/or funding stream.
  - C. Contractor shall admit clients referred by sources described in Section 6.A (Referrals), unless the client meets one or more conditions specified in Section 8 (Exclusion Criteria), or if space is not available in the Program.
  - D. **Admission Packet.** At Contractor's intake meeting with client, no later than twenty-four (24) hours of client's entry into Program, Contractor shall complete an admission packet for each client with the following information:
    - i. Consent to Treatment form, Program rules and guidelines, signed by client;
    - ii. Release of information form, signed by client;
    - iii. Financial assessment and contract for fees;
    - iv. Personal/ demographic information of client, as described in State of California Alcohol and/or Other Drug Program Certification Standards, including:
      - a. Social, economic and family background;
      - b. Education;
      - c. Vocational achievements;
      - d. Criminal history, legal status;
      - e. Medical history;
      - f. Drug history;
      - g. Previous treatment; and
    - v. Emergency contact information for client.
  - E. Contractor shall notify referral source if client is not accepted into the Program, based on Section 8 (Exclusion Criteria), within one business day of receiving the initial referral.
  - F. Contractor shall complete and send a Verification of Enrollment form to the referral source upon acceptance of client into Program, no later than 72 hours after admission.
  - G. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.
8. **EXCLUSION CRITERIA:** On a case-by-case basis, the following may be cause for client exclusion from the program:
- A. Client threat of or actual violence toward staff or other clients;
  - B. Rude or disruptive behavior that cannot be redirected;
  - C. Medical detoxification is indicated due to client's condition.

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STATEMENT OF WORK**

**Residential Detox**

**9. DOCUMENTATION REQUIREMENTS.**

- A. Contractor shall enter all the California Outcomes Measurement System (CalOMS) treatment data and all other client data required by County Behavioral Wellness into the County Behavioral Wellness's MIS system no later than seven (7) days after client entry into Program. Contractor shall complete an annual update of CalOMS treatment data on the anniversary of client's admission to the Program (for clients in the same treatment service for one year or more), and when the client is discharged from the treatment service.
- B. No later than five days after a client's admission into program, Contractor shall complete a Client Treatment Plan. The Treatment Plan must include a statement of the problems to be addressed, the goals to be achieved for each problem, the action steps to be taken, and the target dates that these goals are to be achieved

**10. DISCHARGES.**

- A. Contractor shall develop a Discharge Plan for clients prior to discharge, in coordination with the referral source and client, as detailed in the State of California Alcohol and/or Other Drug Program Certification Standards. The Discharge Plan shall include:
  - i. Recommendations for post-discharge;
  - ii. Linkages to other services, when appropriate;
  - iii. Reason for discharge;
  - iv. Clinical discharge summary.
- B. Contractor shall give client one copy of the Discharge Plan, and place one copy in the client's file.
- C. Contractor shall ensure that client is referred from detox into an indicated level of Treatment.
- D. Contractor shall refer clients to ongoing services, including referrals to local mental health services for those clients appearing to present with a primary co-occurring mental health condition.
- E. Contractor shall develop a referral plan and aftercare recovery plan appropriate to each client for post-detoxification referral to community support services, prior to discharge.
- F. Contractor shall document discharge information in CalOMS via the County Behavioral Wellness MIS system no later than thirty (30) days following discharge.

**EXHIBIT A-2  
STATEMENT OF WORK**

**Adult Outpatient Drug Free Programs**

1. **PROGRAM SUMMARY:** Contractor's Adult Outpatient Drug Free Programs provide outpatient alcohol and other drug (AOD) treatment (hereafter, "the Programs") to assist adult clients to obtain and maintain sobriety. Treatment services will include best practice individual and group counseling and drug testing. The Programs shall be certified to provide Outpatient Alcohol and/or Other Drug (AOD) Services. The Program shall be licensed by the State as a Non-residential Outpatient Program and certified by the State of California Department of Health Care Services (DHCS) for Drug Medi-Cal Intensive Outpatient Treatment Services. The Programs will be located at:
  - A. Recovery Point: 245 Inger Drive, Suite 103B, Santa Maria, California.
  - B. Casa de Familia: 403-B W. Morrison St., Santa Maria, California (upon satisfactory completion of all licensing and certification requirements).
  - C. Lompoc Recovery Center: 104 S. C St, Suite A, Lompoc, California (upon satisfactory completion of all licensing and certification requirements).
2. **PROGRAM GOALS.**
  - A. Introduce clients to an ongoing process of recovery designed to achieve total abstinence from abuse of AOD;
  - B. Promote client self-sufficiency and empower substance abusers to become productive and responsible members of the community;
  - C. Reduce recidivism and increase community safety; and
  - D. For Court-referred clients, reduce costs associated with criminal case processing and re-arrest.
3. **SERVICES.** Contractor shall provide the following:
  - A. **Outpatient Drug Free (ODF)** is treatment/recovery or rehabilitation services provided where the client does not reside in a treatment facility. Clients receive drug abuse or alcoholism treatment services with or without medication, including counseling and/or supportive services. ODF is also known as nonresidential services [Federal Definition].
    - i. **ODF – Group** [Service Code 33] Group counseling means face-to-face contacts in which one or more counselors treat four (4) or more clients, up to a total of ten (10) clients, at the same time, focusing on the needs of the individuals served, in a 30, 60, or 90 minute session.
    - ii. Contractor shall ensure that each client receives a minimum of two group counseling sessions (minimum 90 minutes per group session) per thirty (30) day period depending on the client's needs and treatment plan or be subject to discharge, as specified in 22 CCR Section 51341.1(d). Group counseling sessions shall focus on short-term personal, family, job/school, and other problems and their relationship to substance abuse or a return to substance abuse. Services shall be provided by appointment. At least one of the clients in the group session must be DMC eligible to claim DMC reimbursement for the group session.
    - iii. **ODF – Individual** [Service Code 34] Individual counseling is face-to-face contact between a client and a therapist or counselor in a 50 minute session. Individual counseling is limited to intake, evaluation, assessment and diagnosis, treatment

**EXHIBIT A-2  
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**Adult Outpatient Drug Free Programs**

and discharge planning, collateral services, and crisis intervention, subject to the limitations described in Title 22 CCR Section 51341.1.

**B. Intensive Outpatient Treatment (IOT) non-perinatal [Service Code 30]** – IOT services include outpatient counseling and rehabilitation services provided at least three (3) hours per day (180 minutes), three (3) days per week to clients with substance use diagnosis who also have severe co-occurring mental health disorders. All IOT clients will be assessed using the Addiction Severity Index (ASI), and shall receive services including:

- i. An assessment of each individual's physical condition, through a physical examination by a physician, registered nurse practitioner or physician's assistant, shall be made within thirty (30) days of admission and documented in the individual's record according to procedures prescribed by state law, to include:
  - a. Formulation of, approval of, or involvement in each DMC individual's plan of care within thirty (30) calendar days from the date of initial service; and
  - b. Evidence of physician's direction must be documented by the physician's signed and dated approval of treatment plan or signed and dated notation indicating concurrence with the plan of treatment in the individual's clinical record. This must occur:
    1. Within fifteen (15) days of the date the plan was developed;
    2. Whenever there is a significant change in the treatment plan (i.e., change in mode or modality of service, problem identification, or focus of treatment); and
    3. At least once within every ninety (90) days (prior to the start of a new ninety (90) day period) whichever comes first.
- ii. Extensive group and individual counseling and other appropriate activities and services, to include:
  - a. Nine (9) hours per week of scheduled, formalized services shall be available for each program client. A minimum of 7 hours per week shall be provided in group or individual counseling and the remaining balance of services can include additional formalized services for example: a work program, treatment techniques, urine surveillance, creative recreational activities, and ancillary services; and
  - b. All Drug Medi-Cal services provided to the individual must occur within the regularly scheduled array of activities. As such, only one (1) unit of service may be claimed per day, in accordance with California Code of Regulations, Title 22. Exceptions may include emergency and crisis visits and must be documented as such in the individual's record.
- iii. Services and the service duration will be delivered based on medical necessity (22 CCR Section 51303) and determination of the appropriate level of care will be based on American Society of Addiction Medicine's (ASAM) Criteria found at: <http://www.asam.org/publications/the-asam-criteria>;
- iv. All evaluations will be facilitated by Contractor staff experienced in using Motivational Interviewing (MI);



**EXHIBIT A-2  
STATEMENT OF WORK**

**Adult Outpatient Drug Free Programs**

- v. Contractor's licensed Counselor shall lead each client through a biopsychosocial interview and an assessment based upon criteria from the Addiction Severity Index (ASI) and ASAM to aid in the development of a treatment plan;
- vi. If a client is determined to be eligible for services, Contractor shall process admittance and engage client in treatment beginning the following day from that determination, in all cases within 14 business days of intake;
- vii. All treatment curriculum utilized by Contractor shall be evidence-based (as defined by SAMHSA's National Registry of Evidence-based Programs and Practices (NREPP)), successfully replicated with similar populations, open access to incorporate new clients at any time, and with materials also available in Spanish; and
- viii. All group counseling sessions will be facilitated by Contractor's licensed Counselor.

**C. For Substance Abuse Treatment Court (SATC):**

- i. Contractor shall provide SATC Treatment Services to Court-referred adults, for whom Contractor determines substance use disorder services are medically necessary consistent with Title 22 Section 51303 and 51341.1, per SATC guidelines.
  - ii. Contractor shall participate in a quarterly graduate activity in collaboration with the Court and other treatment contractors.
  - iii. Contractor shall attend Court Staffing meetings in the region served by Contractor.
  - iv. Contractor shall abide by the Therapeutic Justice Policy Council Treatment Court Guidelines and Procedures as set forth by the Policy Council.
  - v. Contractor shall attend SATC Core Team and Policy Council meetings and work with County to develop recommendations, guidelines, and procedures for adult treatment services.
- D. Contractor shall provide ODF, IOT or SATC clients linkage (on-site or by referral) to appropriate specialty and ancillary services, such as mental health services, Medi-Cal enrollment, vocational and educational resources, HIV/AIDS and HCV testing and treatment, primary care services where applicable and appropriate in order to provide an integrated, coordinated and comprehensive treatment experience.
- E. Contractor shall provide drug testing for ODF/IOT/SATC clients as described in the Behavioral Wellness Drug Testing Policy and Procedures, and SATC requirements, available at <http://countyofsb.org/behavioral-wellness>. As applicable, Contractor shall:
- i. Administer random drug screenings per established County practices;
  - ii. Establish procedures which protect against the falsification and/or contamination of any urine samples; and
  - iii. Document urinalysis results in the program client's file.
- F. Contractor shall refer clients to ancillary services and provide referral to vocational, literacy, education, and family counseling where applicable and appropriate.

**4. CLIENTS.** Contractor shall provide services as described in Section 3 (Services) to:

**EXHIBIT A-2  
STATEMENT OF WORK**

**Adult Outpatient Drug Free Programs**

- A. ODF- A minimum of 220 clients aged 18 and over, referred by sources described in Section 5.A (Referrals). Contractor shall admit clients with co-occurring disorders where appropriate; and
- B. IOT – A minimum of ten (10) clients who meet the following American Society of Addiction Medicine (ASAM) Criteria:
  - i. IOT Treatment services are limited to clients whose treatment needs cannot be met in less intensive outpatient treatment services as evidenced by the following indicators:
    - a. History of one or more unsuccessful treatment episodes in Outpatient Drug Free (ODF) treatment;
    - b. A diagnosable co-occurring disorder, included in the treatment plan, that requires a more intensive level of service than ODF; and
    - c. Severe substance use disorder as defined by the DSM-5.

**5. REFERRALS.**

**A. ODF/SATC:**

- i. Contractor shall receive client referrals from Parole, Probation, schools, Courts, CalWORKs staff, other County agencies, other outpatient contractors, and self-referrals.
  - a. Contractor shall receive client referrals via phone, written referral, or walk in.
  - b. Referrals (other than self-referrals) shall be accompanied by written documentation.
- ii. Contractor shall notify the referral source – within 7 days of being informed by the client of his or her being referred for treatment – to confirm that the client has been scheduled for an intake appointment, pending Contractor's determination that substance use disorder services are medically necessary, consistent with Title 22 CCR Sections 51303 and 51341.1.

**B. IOT:**

- i. Contractor shall receive client referrals from (but not limited to): County Outpatient Drug Free (ODF) service providers, detox centers, Courts, Parole, Probation, schools, CalWORKs staff, other County agencies, other outpatient service providers, and self-referrals; and
  - a. Contractor shall receive client referrals via phone, written referral, or walk in.
  - b. Referrals (other than self-referrals) shall be accompanied by written documentation.
- ii. Contractor shall contact the referral source – within 5 business days of being informed of referral for treatment –to confirm that the client has been scheduled for an intake appointment, pending Contractor's determination that substance use disorder services are medically necessary, consistent with Title 22 CCR Sections 51303 and 51341.1.

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**Adult Outpatient Drug Free Programs**

**6. ADMISSION PROCESS:**

- A. Contractor shall interview client to determine client's appropriateness for the Program.
- B. Admission criteria will be determined by referral source and/or eligibility for funding stream.
- C. Contractor shall admit clients referred by sources described in Section 5 (Referrals) unless the client meets one or more conditions specified in Section 7 (Exclusion Criteria), or if space is not available in the Program.
- D. **Admission Packet.** At Contractor's intake meeting with client, no later than twenty-four (24) hours of client's entry into Program, Contractor shall complete an admission packet for each client with the following information:
  - i. Consent to Treatment form, Program rules and guidelines, signed by client;
  - ii. Release of Information form, signed by client;
  - iii. Financial assessment and contract for fees;
  - iv. Personal/ demographic information of client, as described in the State of California Alcohol and/or Other Drug Program Certification Standards , including:
    - a. Social, economic and family background;
    - b. Education;
    - c. Vocational achievements;
    - d. Criminal history, legal status;
    - e. Medical history;
    - f. Drug history; and
    - g. Previous treatment.
  - v. Emergency contact information for client;
- E. Contractor shall notify referral source if client is not accepted into the Program, based on Section 7 (Exclusion Criteria), within one business day of receiving the initial referral.
- F. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.

**7. EXCLUSION CRITERIA.** On a case-by-case basis, the following may be cause for client exclusion from the program:

- A. Client threat of or actual violence toward staff or other clients;
- B. Rude or disruptive behavior that cannot be redirected;
- C. Client does not meet medical necessity criteria, consistent with Title 22 CCR Sections 51303 and 51341.1.

**8. DOCUMENTATION REQUIREMENTS.**

- A. Contractor shall enter all CalOMS treatment data and all other client data required by Behavioral Wellness into the Behavioral Wellness's MIS system no later than seven (7) days after client entry into Program. Contractor shall complete an annual update of the

**EXHIBIT A-2  
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**Adult Outpatient Drug Free Programs**

CalOMS treatment data on the anniversary of client's admission to the Program (for clients in the same treatment service for one year or more), and when the client is discharged from the treatment service.

- B. No later than thirty (30) days after client entry into Program, Contractor shall complete:
- i. Addiction Severity Index (ASI). Contractor shall administer and score ASI. Results of the ASI shall be utilized for treatment and discharge planning. For SATC clients, Contractor shall report the results of the ASI and recommendations to the court;
  - ii. Treatment Plan. The Treatment Plan must include a statement of the problems to be addressed, the goals to be achieved for each problem, the action steps to be taken, and the target dates that these goals are to be achieved. The Plan shall describe the services to be provided (type and frequency of counseling), the diagnosis (DSM IV, DSM 5, or ICD 10 as determined by State and Federal regulations), and the assignment of a primary counselor. The Plan shall be consistent with the results of the client's ASI. Treatment planning must conform to DMC Regulations as defined in Title 22 CCR Section 51341.1(h)(2). Contractor shall review and update the Treatment Plan every ninety (90) days or more frequently as determined medically necessary.

**9. DISCHARGES.**

- A. Contractor shall develop a Discharge Plan for clients prior to discharge, in coordination with the referral source and client, as detailed in the State of California Alcohol and/or Other Drug Program Certification Standards. The Discharge Plan shall include:
- i. Recommendations for post-discharge, including a comprehensive discharge plan in accordance with Title 22 CCR Section 51341.1(h)(6), which shall include, but are not limited to, all of the following: a description of each of the beneficiary's relapse triggers, a plan to assist the beneficiary to avoid relapse when confronted with each trigger, and a support plan;
  - ii. Linkages to other services, where appropriate;
  - iii. Reason for discharge; and
  - iv. Clinical discharge summary.
- B. Contractor shall give client one copy of the Discharge Plan, and place one copy in the client's file.
- C. Contractor shall document discharge information in CalOMS via the Behavioral Wellness MIS system no later than thirty (30) days following discharge.
- D. Any client that does not receive any service within a 30 day period shall be discharged, as of the date of last services, per CalOMS guidelines. The date of discharge shall be the last face-to-face contact.

**10. STAFFING.** Staff will be bilingual and capable of providing treatment services and assessments in Spanish and English.

- A. IOT: Contractor shall meet the following additional minimum staffing requirements for IOT services:
- i. Mental Health Practitioner – one (1) FTE Master's Level Mental Health professional, as described in Title 9 CCR Sections 1810.223 and 1810.254, is

**EXHIBIT A-2  
STATEMENT OF WORK**

**Adult Outpatient Drug Free Programs**

- responsible for conducting assessments and provide substance abuse and psychotherapeutic counseling; and
- ii. Co-occurring capable Counselor – one (1) FTE responsible for providing substance abuse counseling, case management and lead treatment groups. Counselors can either be certified by the Department of Health Care Services standards in accordance with California Code Regulations, Title 9, Diversion 4 Chapter 8 or be a Mental Health professional as defined above.

**EXHIBIT A-3  
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**Perinatal Programs**

1. **PROGRAM SUMMARY:** Contractor provides outpatient alcohol and other drug (AOD) treatment to perinatal clients (hereafter, "the Program) to assist them to obtain and maintain sobriety. Treatment services will include best practice individual and group counseling, and drug testing. The Programs also provides Intensive Outpatient Treatment services to perinatal clients. The Programs will be certified to provide Outpatient Alcohol and/or Other Drug Services. The Programs will be located at:
  - A. Project PREMIE: 412 "B" East Tunnel Street, Santa Maria, California.
  - B. Turning Point: 604 Ocean Avenue, Lompoc, California.
2. **PROGRAM GOALS.**
  - A. Introduce clients to an ongoing process of recovery designed to achieve total abstinence from abuse of AOD;
  - B. Promote client self-sufficiency and empower substance abusers to become productive and responsible members of the community;
  - C. Reduce recidivism and increase community safety;
  - D. For Perinatal clients, 100% of babies born to women in the Program shall be drug free.
3. **SERVICES.** Contractor shall provide:
  - A. **Outpatient Drug Free (ODF)** is treatment/recovery or rehabilitation services provided where the client does not reside in a treatment facility. Clients receive drug abuse or alcoholism treatment services with or without medication, including counseling and/or supportive services. This is also known as nonresidential services [Federal Definition].
    - i. **ODF – Group** [Service Code 33] Group counseling means face-to-face contacts in which one or more counselors treat four or more clients, up to a total of ten (10) clients, at the same time, focusing on the needs of the individuals served, in a 30, 60, or 90 minute session.
    - ii. Contractor shall ensure that each client receives a minimum of two group counseling sessions (minimum 90 minutes per group session) per thirty (30) day period depending on the client's needs and treatment plan or be subject to discharge, as specified in 22 CCR Section 51341.1(d). Group counseling sessions shall focus on short-term personal, family, job/school, and other problems and their relationship to substance abuse or a return to substance abuse. Services shall be provided as scheduled. At least one of the clients in the group session must be DMC eligible to claim DMC reimbursement for the group session.
    - iii. **ODF – Individual** [Service Code 34] Individual counseling is face-to-face contact between a client and a therapist or counselor in a 50 minute session. Individual counseling is limited to intake, evaluation, assessment and diagnosis, treatment and discharge planning, collateral services, and crisis intervention, subject to the limitations described in Title 22 CCR Section 51341.1.
  - B. **For Perinatal clients only, Contractor shall provide:**
    - i. **Intensive Outpatient Treatment** [Service Code 30] Intensive Outpatient Treatment services are those that last three or more hours but less than 24 hours, per day, for three or more days per week. This service definition includes Intensive Outpatient Treatment programs which provide counseling and rehabilitation services to individuals with substance abuse impairments. Intensive Outpatient Treatment

**EXHIBIT A-3  
STATEMENT OF WORK**

**Perinatal Programs**

clients, as described in Section 4.A, participate according to a minimum attendance schedule and have regularly assigned treatment activities.

- ii. Contractor shall provide perinatal substance abuse/use services to pregnant and postpartum women and their children. Contractor shall provide Intensive Outpatient Treatment model in which women receive treatment a minimum of three hours per day, three days per week. Per 22 CCR Section 51341.1:
  1. Contractor shall provide services that address treatment and recovery issues specific to pregnant and postpartum women, such as relationships, trauma, sexual and physical abuse, and development of parenting skills;
  2. Contractor shall provide mother/child habilitative and rehabilitative services (i.e., development of parenting skills, training in child development, which may include the provision of cooperative child care pursuant to Health and Safety Code Section 1596.792);
  3. Contractor shall ensure service access (i.e., provision of or arrangement for transportation to and from medically necessary treatment).
  4. Contractor shall provide education to reduce harmful effects of alcohol and drugs on the mother and fetus or the mother and infant; and
  5. Contractor shall provide coordination of ancillary services (i.e., assistance in accessing and completing dental services, social services, community services, educational/vocational training and other services which are medically necessary to prevent risk to fetus or infant).
- C. Contractor shall refer clients to ancillary services, vocational, literacy, education, and family counseling where applicable and appropriate.
- D. Contractor shall provide drug testing as described in the Behavioral Wellness Drug Testing Policy and Procedures, and SATC requirements, as applicable.
- E. Perinatal programs empower women to achieve and maintain clean and sober living, deliver healthy infants, strengthen family units, and lead productive lives. Services are designed to be gender-specific and culturally relevant, and are based on individual needs and demographics.
4. **CLIENTS.** Contractor shall provide services as described in Section 3 to a minimum of 195 clients, ages 18 and over, referred by sources described in Section 5.A (Referrals). Clients receiving Intensive Outpatient Treatment services may live independently, semi-independently, or in a supervised residential facility which does not provide this service. Contractor shall admit clients with co-occurring disorders where appropriate.
  - A. **DMC Perinatal Intensive Outpatient Treatment.** DMC reimbursement for Intensive Outpatient Treatment services shall be available only for services provided to pregnant and postpartum beneficiaries or beneficiaries under the age of 21 who are targeted for Early and Periodic Screening, Diagnosis, and Treatment (EPSDT) Services. Within the Intensive Outpatient Treatment program, only pregnant and postpartum women are eligible to receive DMC services through the perinatal certified program.
    - i. The postpartum period is defined as a sixty (60) day period beginning on the last day of pregnancy, regardless of whether other conditions of eligibility are met, as defined in 22 CCR Section 50260 and 50262.3(a). Eligibility shall end on the last day of the calendar month in which the 60th day occurs. As an example, a woman

**EXHIBIT A-3  
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**Perinatal Programs**

gives birth on August 11th. Her eligibility as a pregnant and postpartum woman ends on October 31st.

- ii. Contractor shall ensure that at the end of the sixty day postpartum period, as defined by Title 22 CCR, women will continue in clinically indicated Treatment modalities, such as ODF Group and Individual Treatment.

B. Parenting women who are Medi-Cal eligible are still eligible for regular DMC services (non-Perinatal State General funds) and non-DMC perinatal programs.

**5. REFERRALS.**

A. Contractor shall receive client referrals from Parole, Probation, schools, Courts, CalWORKs staff, other County agencies, other outpatient contractors, and self-referrals.

- i. Contractor shall receive client referrals via phone, written referral, or walk in.

- ii. Referrals (other than self-referrals) shall be accompanied by written documentation.

B. Contractor shall notify the referral source – within 7 days of being informed by the client of his or her being referred for treatment – to confirm that the client has been scheduled for an intake appointment, pending Contractor's determination that substance use disorder services are medically necessary, consistent with Title 22 CCR Sections 51303 and 51341.1.

**6. ADMISSION PROCESS.**

A. Contractor shall interview client to determine client's appropriateness for the Program.

B. Contractor shall admit clients referred by sources described in Section 5.A (Referrals), unless the client meets one or more conditions specified in Section 7 (Exclusion Criteria), or if space is not available in the Program.

C. Admission criteria will be determined by the referral source and/or eligibility for funding stream.

D. **Admission Packet.** At Contractor's intake meeting with client, no later than twenty-four (24) hours of client's entry into Program, Contractor shall complete an admission packet for each client with the following information:

- i. Consent to Treatment form, Program rules and guidelines, signed by client;

- ii. Release of Information form, signed by client;

- iii. Financial assessment and contract for fees;

- iv. Personal/ demographic information of client, as described in the State of California Alcohol and/or Other Drug Program Certification Standards, including:

- a. Social, economic and family background;

- b. Education;

- c. Vocational achievements;

- d. Criminal history, legal status;

- e. Medical history;

- f. Drug history; and



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**Perinatal Programs**

- g. Previous treatment.
        - v. Emergency contact information for client;
  - E. Contractor shall notify referral source if client is not accepted into the Program, based on Section 7 (Exclusion Criteria), within one business day of receiving the initial referral.
  - F. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.
  - G. State of California Alcohol and/or Other Drug Program Certification Standards Contractor shall notify referral source if client is not accepted into the Program, based on Section 7 (Exclusion Criteria), within one business day of receiving the initial referral.
  - H. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.
- 7. **EXCLUSION CRITERIA:** On a case-by-case basis, the following may be cause for client exclusion from the program:
  - A. Client threat of or actual violence toward staff or other clients;
  - B. Rude or disruptive behavior that cannot be redirected.
  - C. Client does not meet medical necessity criteria, consistent with Title 22 CCR Sections 51303 and 51341.1
- 8. **DOCUMENTATION REQUIREMENTS.**
  - A. Contractor shall enter all CalOMS treatment data and all other client data required by County Behavioral Wellness into the County Behavioral Wellness's MIS system no later than seven (7) days after client entry into Program. Contractor shall complete an annual update of the CalOMS treatment data on the anniversary of client's admission to the Program (for clients in the same treatment service for one year or more), and when the client is discharged from the treatment service.
  - B. Contractor shall complete all assessments and follow-up as required by SAMHSA.
  - C. No later than thirty (30) days after client entry into Program, Contractor shall complete:
    - i. Addiction Severity Index (ASI). Contractor shall administer and score ASI. Results of the ASI shall be utilized for treatment and discharge planning.
    - ii. Treatment Plan. The Treatment Plan must include a statement of the problems to be addressed, the goals to be achieved for each problem, the action steps to be taken, and the target dates that these goals are to be achieved. The Plan shall describe the services to be provided (type and frequency of counseling), the diagnosis (DSM IV, DSM 5, or ICD 10 as determined by State and Federal regulations), and the assignment of a primary counselor. The Plan shall be consistent with the results of the client's ASI. Treatment planning must conform to DMC Emergency Regulations Title 22, Section 51341.1(h)(2). Contractor shall periodically review and update the Treatment Plan every ninety (90) days or more frequently as determined medically necessary.

**9. DISCHARGES.**

**EXHIBIT A-3  
STATEMENT OF WORK**

**Perinatal Programs**

- A. Contractor shall develop a Discharge Plan for clients prior to discharge, in coordination with the referral source and client, as detailed in the State of California Alcohol and/or Other Drug Program Certification Standards. The Discharge Plan shall include:
  - i. Recommendations for post-discharge including a comprehensive discharge plan in accordance with Title 22 CCR Section 51341.1(h)(6), which shall include, but are not limited to, all of the following: a description of each of the beneficiary's relapse triggers, a plan to assist the beneficiary to avoid relapse when confronted with each trigger, and a support plan;
  - ii. Linkages to other services, where appropriate;
  - iii. Reason for discharge; and
  - iv. Clinical discharge summary.
- B. Contractor shall give client one copy of the Discharge Plan, and place one copy in the client's file.
- C. Contractor shall document discharge information in CalOMS via the Behavioral Wellness MIS system no later than thirty (30) days following discharge.
- D. Any client that does not receive any service within a 30 day period shall be discharged, as of the date of last services, per CalOMS guidelines. The date of discharge shall be the last face to face contact.
- E. Clients with children shall be discharged to a specified location or service as determined by the Discharge Plan and the Treatment Team.

**EXHIBIT A-4**  
**STATEMENT OF WORK**  
**Transitional Living Centers**

1. **PROGRAM SUMMARY:** Contractor provides supervised Transitional Living Center (TLC) services (hereafter "the Program) to adult clients with alcohol and other drug problems. The TLC provides housing services to perinatal and parenting clients only and will be utilized in combination with Outpatient Drug Free (ODF) services (not provided by the Program), to help clients maintain sobriety by providing a safe, sober living environment. Unlicensed TLCs are not treatment programs and shall not provide treatment services of any kind to its residents. However, mutual/self-help group meetings may be offered on site. The Programs will be offered at the follow locations:
  - A. Recovery Way is a 16 bed facility located at 608 West Ocean Avenue, Lompoc, California;
  - B. TC House is a 20 bed facility located at 412 E. Tunnel Street, Santa Maria, California.
2. **PROGRAM GOALS.**
  - A. Introduce clients to an ongoing process of recovery designed to achieve total abstinence from abuse of AOD;
  - B. Promote client self-sufficiency and empower substance abusers to become productive and responsible members of the community;
  - C. Reduce recidivism and increase community safety;
  - D. Assist persons in transition from Alcohol or other Drug (AOD) detoxification or other Behavioral Wellness ADP-funded treatment services into residential recovery housing.
3. **SERVICES.** Contractor shall:
  - A. Provide TLCs which are designed to help clients maintain an alcohol and drug free lifestyle and transition back into the community. Contractor shall supervise TLC activities and maintain an alcohol and drug-free environment.
  - B. Provide residential recovery housing in support of clients receiving outpatient drug free treatment from County Behavioral Wellness contracted treatment providers.
  - C. Require clients to attend recovery and treatment services with an Behavioral Wellness ADP-funded treatment program.
  - D. Provide case management to clients while in residence.
  - E. Provide drug testing as described in the Behavioral Wellness Drug Testing Policy and Procedures available at <http://countyofsb.org/behavioral-wellness>.
4. **BEDS.** Contractor shall provide services as described in Section 3 to 30 clients annually (including approximately three VETS clients), referred by sources specified in Section 6.A (Referrals).
  - A. Contractor shall provide seven Transitional Living Center beds for Behavioral Wellness clients at Recovery Way and Hope House in Lompoc;
  - B. Contractor shall provide ten Transitional Living Center Beds at TC House in Santa Maria.
5. **LENGTH OF STAY.** Contractor shall provide a maximum of six (6) months of residential services. Any length of stay over this maximum length of stay will be considered on an

**EXHIBIT A-4**  
**STATEMENT OF WORK**  
**Transitional Living Centers**

individual case by case basis, must be clinically indicated, and pre-approved by Behavioral Wellness in writing.

**6. REFERRALS.**

- A. Contractor shall receive client referrals from Parole, Probation, Courts, CalWORKs staff, other County agencies, other outpatient contractors, and self-referrals.
  - i. Contractor shall receive client referrals via phone, written referral, or walk in.
  - ii. Referrals (other than self-referrals) shall be accompanied by written documentation.
- B. If mandated by the court, client will contact Contractor within twenty-four (24) hours of referral (except weekends or holidays). Contractor shall contact the referral source within seventy-two (72) hours with a verification of client's enrollment.

**7. ADMISSION PROCESS.**

- A. Contractor shall interview client to determine client's appropriateness for the Program.
- B. Admission criteria will be determined by referral source and/or eligibility for funding stream.
- C. Contractor shall admit clients referred by sources described in Section 6.A (Referrals) unless the client meets one or more conditions specified in Section 9 (Exclusion Criteria), or if space is not available in the Program.
- D. During Contractor's intake meeting with client, Contractor shall complete an admission packet with the following information:
  - i. Program rules and guidelines, signed by client;
  - ii. Release of information form, signed by client;
  - iii. Financial assessment and contract for fees;
  - iv. Emergency contact information for client
- E. Contractor shall notify referral source if client is not accepted into the Transitional Living Center, based on Section 9 (Exclusion Criteria), within one business day of receiving the initial referral.
- F. Contractor shall complete and send a Verification of Enrollment form to the referral source upon acceptance of client into Program, no later than 72 hours after admission.
- G. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.

- 8. DOCUMENTATION REQUIREMENTS.** Contractor shall maintain documentation and collect data as required by funding sources.

- 9. EXCLUSION CRITERIA.** On a case-by-case basis, the following may be cause for client exclusion from the program:

- A. Client threat of or actual violence toward staff or other clients;
- B. Rude or disruptive behavior that cannot be redirected.

- 10. DISCHARGE.** Clients shall be discharged during normal business hours to a pre-arranged location, based on the recommendations of the program providing outpatient treatment services to client.

**EXHIBIT A-5  
STATEMENT OF WORK**

**Veterans Entering Treatment Services (VETS)**

1. **PROGRAM SUMMARY:** Veterans Entering Treatment Services (VETS) (hereafter "the Program"), funded by a grant from the Federal Substance Abuse and Mental Health Services Administration (SAMHSA), provides individualized mental health and substance abuse treatment including best practice individual and group counseling, and drug testing. The Program provides assessment, referral and treatment services to clients in Santa Maria, and will provide varying levels of service, depending on client's needs. Coast Valley Substance Abuse Treatment Centers shall serve clients who require the most intensive co-occurring treatment services, Mental Health Systems, Inc. will serve clients who require less intensive services and Good Samaritan Shelter will serve clients who require the least intensive treatment. The Program shall be certified by the State of California to provide Outpatient Alcohol and/or Other Drug Services. The Program shall be located at 245 E. Inger Drive, Suite 103B, Santa Maria.
  
2. **PROGRAM GOALS.**
  - A. Assist clients to establish a clean and sober lifestyle;
  - B. Help justice-involved veterans reduce psychiatric symptoms, including depression, PTSD, and other trauma-related symptoms;
  - C. Expand capacity in the Santa Maria Veterans Treatment Court and enhance treatment for justice-involved veterans.
  
3. **PROGRAM COLLABORATION.** Contractor shall receive and screen referrals from the Santa Maria VETS Court Team. The VETS Court Team shall refer clients to appropriate providers based upon client's individual treatment needs. Program services may be provided by other treatment providers in addition to Contractor.
  
4. **SERVICES.** Contractor will comply with Program requirements, including the grant proposal and the Notice of Grant Award, incorporated herein by reference, and accepted by the Therapeutic Justice Policy Council, as applicable. Contractor's services include:
  - A. **Screening.** Contractor will screen all clients with the Addiction Severity Index (ASI) and a Mental Status Exam. Results of the screening shall be used to determine referrals to appropriate treatment providers.
  - B. **Referral.** Contractor shall assign staff to screen and refer clients to appropriate treatment programs. Clients with co-occurring disorders beyond Contractor's scope of practice will be referred to providers who can accommodate the client's needs including the Veterans Administration (VA). Determination of the appropriate treatment program will be made by the VETS team which shall be comprised of a representative from the District Attorney's office, Court, Probation Department, and Behavioral Wellness, the client's attorney, and the Veterans Justice Outreach Specialist from the VA.
  - C. **Assessment.** Assessment is designed to evaluate the current status of a client's mental, emotional or behavioral health, including substance use issues. Assessment includes, but is not limited to, one or more of the following: mental status determination, analysis of the client's clinical history; analysis of relevant cultural issues and history; diagnosis; and use of testing procedures. Contractor shall conduct assessments for each client deemed appropriate for Contractor's treatment program. Contractor's assessment of clients will include the SAMHSA Government Performance Reporting

**EXHIBIT A-5  
STATEMENT OF WORK**

**Veterans Entering Treatment Services (VETS)**

Assessment (GPRA), the Addiction Severity Index (ASI), a Mental Status Exam, and other assessments as required by the approved SAMHSA Grant Application.

- D. **Outpatient Drug Free (ODF)** is treatment/recovery or rehabilitation services provided where the client does not reside in a treatment facility. Clients receive drug abuse or alcoholism treatment services with or without medication, including counseling and/or supportive services. ODF is also known as nonresidential services [Federal Definition].
- i. **ODF – Group** [Service Code 33] Group counseling means face-to-face contacts in which one or more counselors treat four (4) or more clients, up to a total of ten (10) clients, at the same time, focusing on the needs of the individuals served, in a 90 minute session.
  - ii. **ODF – Individual** [Service Code 34] Individual counseling is face-to-face contact between a client and a therapist or counselor in a 50 minute session. Individual counseling is limited to intake, evaluation, assessment and diagnosis, treatment and discharge planning, collateral services, and crisis intervention, subject to the limitations described in Title 22 CCR Section 51341.1.
- E. Contractor shall use the Matrix Model, Community Reinforcement Approach (CRA), and Seeking Safety for all clients in accordance with SAMHSA grant requirements and specifications.
- F. Contractor shall provide referrals to vocational, literacy, education, and family counseling as applicable.
- G. Contractor shall refer VETS participants to the Veteran Mentor Program as applicable or as requested.
- H. Contractor shall provide random drug testing as described in the Behavioral Wellness Drug Testing Policy and Procedures available at <http://countyofsb.org/behavioral-wellness>, incorporated herein by reference.
- I. Contractor shall attend the VETS Project Oversight Committee once per month.
- J. Contractor shall attend VETS meetings in Santa Maria Superior Court.
- K. Contractor shall attend Substance Abuse Treatment Court (SATC) Core Committee and Policy Council meetings and work with Behavioral Wellness-ADP to develop recommendations, guidelines, and procedures for adult treatment services.
5. **STAFFING.** Contractor shall make available 0.2 full time equivalent (FTE) staff who shall meet the requirements of AOD Counselor(s) as described in California Code of Regulations, Title 9, Division 4, Chapter 8 to provide services as described in this Exhibit A-5, Section 4.
6. **CLIENTS/PROGRAM CAPACITY.** Contractor shall provide services to five VETS clients per year, identified as having co-occurring substance abuse and mental health issues and referred by the VETS Court Team.
7. **LENGTH OF TREATMENT.** Clients shall receive Program services for a minimum of 12 months.

**EXHIBIT A-5  
STATEMENT OF WORK**

**Veterans Entering Treatment Services (VETS)**

**8. REFERRALS.**

- A. Contractor shall receive identified and eligible referrals from the VETS Court Team. Referrals shall be accompanied by written documentation.
- B. Contractor shall contact the referral source within 72 hours with a verification of client enrollment.

**9. ADMISSION PROCESS.**

- A. Contractor shall admit only those clients referred by sources described in Section 8 (Referrals) and whose substance use issues and treatment needs are within the scope of the Contractor's practice, as follows:
  - i. Contractor shall determine client's eligibility for enrollment in the Program based on the VETS Court Team's recommendation of client for Program services.
  - ii. Contractor shall interview and screen client to confirm client's appropriateness for the Program.
- B. **Admission Packet.** At Contractor's intake meeting with client, Contractor shall complete an admission packet with the following information:
  - i. Consent to Treatment form, Program rules and guidelines, signed by client;
  - ii. Release of information form, signed by client;
  - iii. Financial assessment and contract for fees.
  - iv. Personal/ demographic information of client, as described in State of California Alcohol and/or Other Drug Program Certification Standards, including:
    - a. Social, economic and family background;
    - b. Education;
    - c. Vocational achievements;
    - d. Criminal history, legal status;
    - e. Medical history;
    - f. Drug history;
    - g. Previous treatment.
  - v. Emergency contact information for client.
- C. Contractor shall notify referral source if client is not accepted into the Program, based on Section 10 (Exclusion Criteria), within one business day of receiving the initial referral.

**EXHIBIT A-5  
STATEMENT OF WORK**

**Veterans Entering Treatment Services (VETS)**

- D. Contractor shall complete and send a Verification of Enrollment form to the referral source upon acceptance of client into Program, no later than 72 hours after client admission.
  - E. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.
10. **EXCLUSION CRITERIA.** In addition to exclusionary criteria specified in the VETS Treatment Guidelines, the following may be cause for client exclusion from the program on a case-by-case basis:
- A. Client threat of or actual violence toward staff or other clients;
  - B. Rude or disruptive behavior that cannot be redirected.
11. **DOCUMENTATION REQUIREMENTS.**
- A. Contractor shall enter all California Outcomes Measurement System (CalOMS) treatment data and all other client data required by Behavioral Wellness into the County Behavioral Wellness's MIS system no later than seven (7) days after client entry into Program. Contractor shall complete an annual update of the CalOMS treatment data on the anniversary of client's admission to the Program (for clients in the same treatment service for one year or more), and when the client is discharged from the treatment service.
  - B. No later than seven (7) days after client entry into Program, Contractor shall complete the GPRA;
  - C. No later than 30 days after client entry into Program, Contractor shall complete the following for each client:
    - i. Addiction Severity Index (ASI). Contractor shall administer and score ASI. Results of the ASI shall be utilized for treatment and discharge planning. Contractor shall report the results of the ASI and recommendations to the VETS Court Team;
    - ii. Mental Status Exam;
    - iii. Treatment Plan. The Treatment Plan must include a statement of the problems to be addressed, the goals to be achieved for each problem, the action steps to be taken, and the target dates that these goals are to be achieved. The Plan shall describe the services to be provided (type and frequency of counseling), the diagnosis (DSM IV, DSM 5, or ICD 10 as determined by State and Federal regulations), and the assignment of a primary counselor. The Plan shall be consistent with the results of the client's ASI. Treatment planning must conform to DMC Regulations as defined in Title 22, CCR Section 51341.1(h)(2). Contractor shall review and update the Treatment Plan every ninety (90) days or more frequently as determined medically necessary.
  - D. Follow up Assessments:
    - i. Per SAMHSA Grant requirements, Contractor shall administer a second ASI six (6) months after the initial ASI.



**EXHIBIT A-5  
STATEMENT OF WORK**

**Veterans Entering Treatment Services (VETS)**

- ii. Per SAMHSA Grant requirements, Contractor shall administer a follow up GPRA assessment with each client six (6) months after entry into the Program, at discharge and six (6) months after discharge.
12. **DISCHARGES.** Contractor shall develop a Discharge Plan for clients prior to discharge, in coordination with the referral source and client, as detailed in the State of California Alcohol and/or Other Drug Program Certification Standards.
- A. The Discharge Plan shall include:
    - i. Recommendations for post-discharge, including a comprehensive discharge plan in accordance with Title 22 CCR Section 51341.1(h)(6), shall include, but are not limited to, all of the following: a description of each of the beneficiary's relapse triggers, a plan to assist the beneficiary to avoid relapse when confronted with each trigger, and a support plan;
    - ii. Linkages to other services, if appropriate;
    - iii. Reason for discharge; and
    - iv. Clinical discharge summary.
  - B. Contractor shall give client one copy of the Discharge Plan, and place one copy in the client's file.
  - C. Contractor shall document discharge information in CalOMS via the Behavioral Wellness MIS system no later than thirty (30) days following discharge.
  - D. Any client that does not receive any service within a 30 day period shall be discharged, as of the date of last services, per CalOMS guidelines. The date of discharge shall be the last face to face contact.

EXHIBIT A-6  
**STATEMENT OF WORK**  
**Recovery-Oriented System of Care**

1. **PROGRAM SUMMARY.** Recovery-Oriented Systems of Care (ROSC) (hereafter, "the Program") support person-centered and self-directed approaches to care that build on the personal responsibility, personal strengths, and resilience of individuals, families, and communities to achieve sustained health, wellness, and recovery from alcohol and drug problem. The establishment of peer supported self-help groups is fundamental to a ROSC. ROSC groups are usually alternatives or additions to the current menu of 12-Step meetings that have been established throughout the community. Contractor will establish one or more of the following groups: SMART Recovery®, Double Trouble, or Psycho-educational drug abuse intervention groups. The Program will be located at:
  - A. Recovery Point, 731 South Lincoln Street, Santa Maria, California.
  - B. Turning Point, 604 Ocean Avenue, Lompoc, California.
2. **PROGRAM GOALS.**
  - A. Introduce participants to an ongoing process of recovery designed to achieve total abstinence from abuse of AOD;
  - B. Promote participant self-sufficiency and empower substance abusers to become productive and responsible members of the community;
  - C. Reduce recidivism and increase community safety.
3. **DEFINITIONS.**
  - A. **Self-Management and Recovery Training (SMART) Recovery®:** SMART is a self-help program for AOD abuse issues that was established to provide an alternative to Alcoholics Anonymous, Narcotics Anonymous and other faith-based 12-Step programs. SMART is a Cognitive Behavioral Therapy (CBT) model that is offered in a small group format, supported through peer-driven meetings where participants have the opportunity to learn and refine these skills from those who have mastered them in their own recovery. SMART focuses on recognizing and changing distorted thought patterns in order to change emotions and behaviors. SMART provides an important alternative for non-believers and those alienated from 12-Step programs to participate meaningfully in recovery groups. Its focus on CBT also aligns with the Matrix treatment strategy.
  - B. **Double Trouble in Recovery (DTR):** DTR is designed to meet the needs of clients with co-occurring disorders. Traditional 12-Step groups are single-focus groups based on the "one-disease - one-recovery" model. This specialization is largely what bonds members together. However, traditional 12-Step models may not provide adequate assistance to individuals with co-occurring disorders. DTR fills a gap by customizing the 12-Steps for clients with co-occurring disorders to address their individual needs, including medication management issues.
  - C. **Psycho-educational drug abuse intervention groups:** Psycho-educational drug abuse intervention groups are didactic or lecture and discussion groups covering established Matrix Model Early Recovery and Relapse Prevention topics. Topics will focus on the process of recovery, including post-acute withdrawal syndrome (PAWS), relapse prevention planning and skills building.
4. **SERVICES.**
  - A. Contractor will hold two (2) of any combination of the groups listed in Section 3 per week.
    - i. Contractor will offer two (2) groups during evening and/or weekend hours.

**EXHIBIT A-6  
STATEMENT OF WORK**

**Recovery-Oriented System of Care**

- ii. Groups will be sixty (60) to ninety (90) minutes in length each.
  - B. Contractor will select group models from those listed in Section 3 that are best suited for their clients' needs.
  - C. Contractor will follow the curriculum and guidelines established by SMART and DTR, as applicable.
  - D. Contractor will provide staff to facilitate groups until clients / peers can facilitate groups on their own following the curriculum and guidelines established by the organizations listed in Section 3, as applicable.
5. **ADDITIONAL PROGRAM REQUIREMENTS.**
- A. Contractor will maintain an attendance roster of all clients affiliated with any Behavioral Wellness system of care, as reported by the participant.
  - B. Contractor shall enter client data, including admission, discharge, and California Outcomes Measurement System data, into the County Behavioral Wellness MIS system for Substance Abuse Crime Prevention Act (SACPA) clients who successfully complete the SACPA program; and are not admitted to another formal program. It is anticipated that clients who do not successfully complete the SACPA program while participating in a ROSC group will be enrolled in an Outpatient Drug Free treatment program, therefore the Contractor shall not be required to enter the client into the MIS System under the ROSC program.

**EXHIBIT A-7  
STATEMENT OF WORK**

**Family Treatment Drug Court**

1. **PROGRAM SUMMARY:** The Family Treatment Drug Court (FTDC) program (hereafter, "the Program") provides assessment, evaluation, and individual, family, and group therapy to adults of the FTDC. Parenting classes will also be provided, as needed. Contractor will provide case management to include collaboration and support with Child Welfare Services, Family Treatment Drug Court, and Child Abuse Listening and Mediation (CALM) programs. The Program will be located at:
  - A. 412 "B" East Tunnel Street, Santa Maria, California;
  - B. 604 Ocean Avenue, Lompoc, California.
2. **PROGRAM GOALS.**
  - A. Improve access and engagement in services for children with intensive supervision for families affected by methamphetamine and other drugs.
  - B. Provide a comprehensive, culturally competent, and trauma-sensitive system of services for children and their families in treatment.
  - C. Reduce substance use and related problems of parents and caregivers.
  - D. Strengthen confidence and competence as parents/caregivers.
  - E. Improve physical, developmental and mental health of minor children of clients.
3. **SERVICES.** Contractor shall provide:
  - A. **Outpatient Drug Free (ODF)** is treatment/recovery or rehabilitation services provided where the client does not reside in a treatment facility. Clients receive drug abuse or alcoholism treatment services with or without medication, including counseling and/or supportive services. This is also known as nonresidential services [Federal Definition].
    - i. **ODF – Group** [Service Code 33] Group counseling means face-to-face contacts in which one or more counselors treat four (4) or more clients, up to a total of ten (10) clients, at the same time, focusing on the needs of the individuals served, in a 90 minute session.
    - ii. **ODF – Individual** [Service Code 34] Individual counseling is face-to-face contact between a client and a therapist or counselor in a 50 minute session. Individual counseling is limited to intake, evaluation, assessment and diagnosis, treatment and discharge planning, collateral services, and crisis intervention.
  - B. **For all ODF – Individual, ODF-Group services and Intensive Outpatient Treatment services:**
    - i. Contractor shall ensure that each client receives a minimum of two group counseling sessions (minimum 90 minutes per group session) per thirty (30) day period depending on the client's needs and treatment plan or be subject to discharge, as specified in 22 CCR Section 51341.1(d). Group counseling sessions shall focus on short-term personal, family, job/school, and other problems and their

**EXHIBIT A-7  
STATEMENT OF WORK**

**Family Treatment Drug Court**

relationship to substance abuse or a return to substance abuse. Services shall be provided by appointment. Each beneficiary shall receive at least two group counseling sessions per month, as specified in Title 22 CCR Section 51341.1.

- ii. Individual counseling shall be limited to intake, crisis intervention, collateral services, and treatment and discharge planning, subject to the limitations described in Title 22 CCR Section 51341.1.

C. Contractor shall refer clients to ancillary services, vocational, literacy, education, and family counseling where applicable and appropriate.

D. Contractor shall provide drug testing as described in the Behavioral Wellness Drug Testing Policy and Procedures, and SATC requirements, as applicable.

**E. For Perinatal clients only, Contractor shall provide:**

- i. Perinatal programs empower women to achieve and maintain clean and sober living, deliver healthy infants, strengthen family units, and lead productive lives. Services are designed to be gender-specific and culturally relevant, and are based on individual needs and demographics.
- ii. **Intensive Outpatient Treatment** [Service Code 30] Intensive Outpatient Treatment services are those that last three or more hours but less than 24 hours, per day, for three or more days per week. This service definition includes Intensive Outpatient Treatment programs which provide counseling and rehabilitation services to individuals with substance abuse impairments. Intensive Outpatient Treatment clients participate according to a minimum attendance schedule and have regularly assigned treatment activities.
- iii. Contractor shall provide perinatal substance abuse/use services to pregnant and postpartum women and their children. Contractor shall provide Intensive Outpatient Treatment model in which women receive treatment a minimum of three hours per day, three days per week. Per 22 CCR Section 51341.1:
  - 1. Contractor shall provide services that address treatment and recovery issues specific to pregnant and postpartum women, such as relationships, trauma, sexual and physical abuse, and development of parenting skills;
  - 2. Contractor shall provide mother/child habilitative and rehabilitative services (i.e., development of parenting skills, training in child development, which may include the provision of cooperative child care pursuant to Health and Safety Code Section 1596.792);
  - 3. Contractor shall ensure service access (i.e., provision of or arrangement for transportation to and from medically necessary treatment);
  - 4. Contractor shall provide education to reduce harmful effects of alcohol and drugs on the mother and fetus or the mother and infant; and

**EXHIBIT A-7  
STATEMENT OF WORK**

**Family Treatment Drug Court**

5. Contractor shall provide coordination of ancillary services (i.e., assistance in accessing and completing dental services, social services, community services, educational/vocational training and other services which are medically necessary to prevent risk to fetus or infant).

**F. Transitional Living Center (TLC) Services**

- i. Contractor shall provide TLCs which are designed to help clients maintain an alcohol and drug free lifestyle and transition back into the community. Contractor shall supervise TLC activities and maintain an alcohol and drug-free environment.
- ii. Contractor shall provide residential recovery housing in support of clients receiving outpatient drug free treatment from Behavioral Wellness contracted treatment providers.
- iii. Contractor shall require clients to attend recovery and treatment services with an ADP-funded treatment program. If services are provided on site, the site must be certified and licensed by the applicable State agency.
- iv. Contractor shall provide case management to clients while in residence.
- v. Contractor shall provide drug testing as described in the Behavioral Wellness Drug Testing Policy and Procedures.

**G.** Contractor shall provide parenting classes for clients residing in Contractor's Transitional Living Center. Clients in the outpatient program will be referred to CALM for parenting classes.

**H.** Contractor shall designate a staff to administer data collection and assessment tools, as required by SAMHSA.

**I.** Contractor shall attend monthly FTDC Oversight Committee meetings.

**4. CLIENTS.** Contractor shall provide services as described in Section 3 to 40 adult clients per year, referred by sources described in Section 6.A (Referrals). Contractor is expected to serve at least 120 unduplicated clients by the conclusion of the grant. Clients receiving Intensive Outpatient Treatment services may live independently, semi-independently, or in a supervised residential facility which does not provide Intensive Outpatient Treatment. Contractor shall admit clients with co-occurring disorders where appropriate.

**5. STAFF.** In addition to Contractor's alcohol and drug treatment and TLC staff, Contractor shall provide the following enhanced staffing for FTDC clients:

**A.** 1.0 FTE Case Manager who will provide case management to FTDC clients and serve as the court liaison.

**B.** 0.1 FTE Supervisor to provide supervision for the Case Manager.

**EXHIBIT A-7  
STATEMENT OF WORK**

**Family Treatment Drug Court**

**6. REFERRALS.**

- A. Contractor shall receive client referrals from the Family Treatment Drug Court. Referrals (other than self-referrals) shall be accompanied by written documentation.
- B. If services are mandated by the court, client will contact Contractor within twenty-four (24) hours of referral (except weekends or holidays). Contractor shall contact the referral source within seventy-two (72) hours with a verification of client enrollment.

**7. ADMISSION PROCESS.**

- A. Contractor shall interview client to determine client's appropriateness for the Program.
- B. Contractor shall admit clients referred by sources described in Section 6.A (Referrals) unless the client meets one or more conditions specified in Section 8 (Exclusion Criteria), or if space is not available in the Program.
- C. Admission criteria for Contractor's FTDC Program Services will be determined by the referral source and/or client's eligibility for funding stream.
- D. **Admission Packet.** At Contractor's intake meeting with client, Contractor shall complete an admission packet with the following information:
  - i. Consent to Treatment form, Program rules and guidelines, signed by client;
  - ii. Release of information form, signed by client;
  - iii. Financial assessment and contract for fees.
  - iv. Personal/ demographic information of client, as described in State of California Alcohol and/or Other Drug Program Certification Standards, including:
    - 1. Social, economic and family background;
    - 2. Education;
    - 3. Vocational achievements;
    - 4. Criminal history, legal status;
    - 5. Medical history;
    - 6. Drug history;
    - 7. Previous treatment; and.
  - v. Emergency contact information for client
- E. Contractor shall notify referral source if client is not accepted into the Program, based on Section 8 (Exclusion Criteria), within one business day of receiving the initial referral.

**EXHIBIT A-7  
STATEMENT OF WORK**

**Family Treatment Drug Court**

F. Should space not be available in the Program, Contractor shall place client on a waiting list, and shall refer client to interim services.

8. **EXCLUSION CRITERIA:** On a case-by-case basis, the following may be cause for client exclusion from the program:

A. Client threat of or actual violence toward staff or other clients;

B. Rude or disruptive behavior that cannot be redirected;

C. Client does not meet medical necessity criteria, consistent with Title 22 Section 51303 and 51341.1.

9. **DOCUMENTATION REQUIREMENTS.**

A. Contractor shall enter all CalOMS treatment data and all other client data required by County into the County's MIS system no later than seven (7) days after client entry into Program. Contractor shall complete an annual update of the CalOMS treatment data on the anniversary of client's admission to the Program (for clients in the same treatment service for one year or more), and when the client is discharged from the treatment service.

B. No later than thirty (30) days after client entry into Program, Contractor shall complete:

i. Addiction Severity Index (ASI). Contractor shall administer and score ASI. Results of the ASI shall be utilized for treatment and discharge planning. For SATC clients, Contractor shall report the results of the ASI and recommendations to the court;

ii. Treatment Plan. The Treatment Plan must include a statement of the problems to be addressed, the goals to be achieved for each problem, the action steps to be taken, and the target dates that these goals are to be achieved. The Plan shall describe the services to be provided (type and frequency of counseling), the diagnosis (DSM IV, DSM 5, or ICD 10 as determined by State and Federal regulations), and the assignment of a primary counselor. The Plan shall be consistent with the results of the client's ASI. Treatment planning must conform to DMC Regulations as defined in Title 22, CCR Section 51341.1(h)(2). Contractor shall review and update the Treatment Plan every ninety (90) days or more frequently as determined medically necessary.

10. **DISCHARGES.**

A. Contractor shall develop a Discharge Plan for clients prior to discharge, in coordination with the referral source and client, as detailed in the State of California Alcohol and/or Other Drug Program Certification Standards. The Discharge Plan shall include:

i. Recommendations for post-discharge;

ii. Linkages to other services, if appropriate;

iii. Reason for discharge;



**EXHIBIT A-7  
STATEMENT OF WORK**

**Family Treatment Drug Court**

- iv. Clinical discharge summary.
- B. Contractor shall give client one copy of the Discharge Plan, and place one copy in the client's file.

**EXHIBIT A-8  
STATEMENT OF WORK**

**Alcohol and Drug Free Housing**

1. **PROGRAM SUMMARY.** Contractor provides Alcohol and Drug Free Housing (ADFH) services which help people in recovery maintain an alcohol and drug free lifestyle (hereafter "the Program"). The Program is time limited and includes providing a safe and sober living environment within a self-help model of support. ADFH services are not treatment services and Contractor shall not provide on-site treatment services to any of its residents. The Program shall be registered with the California Association of Addiction Recovery Resources (CAARR). The Program will be located at 401A W. Morrison Avenue, Santa Maria, CA 93458, and 412 E. Tunnel Rd, Santa Maria, CA 93454
  
2. **PROGRAM GOALS.**
  - A. Assist clients to establish a clean and sober lifestyle;
  
  - B. Help justice involved veterans reduce psychiatric symptoms including depression, Post-Traumatic Stress Disorder (PTSD) and other trauma-related symptoms;
  
  - C. Expand capacity in the Santa Maria Veterans Treatment Court and enhance treatment for justice involved veterans; and
  
  - D. Assist clients in maintaining sobriety, by offering support and housing resources in the community.
  
3. **SERVICES.**
  - A. Contractor shall provide an alcohol- and drug- free housing environment for clients recovering from substance abuse. Contractor shall not provide Treatment, recovery planning, or detoxification services; though Program residents may be encouraged to participate in self-help meetings or any other activity that helps them maintain sobriety.
  
  - B. Contractor shall adhere to Behavioral Wellness Standards for Sober Living Environments, Sober Living Guidelines, and California Association of Addiction Recovery Resources (CAARR) Standards for Sober Living Environments, incorporated herein by reference.
    - i. CAARR has established a registration process for homes meeting the Sober Living Standards. It is not a certification or accreditation, but rather an acknowledgement that a home states that it meets the Sober Living Environment Standards, declares that it will continue to abide by the Standards, and is visited on an annual basis by peers who witness the environment and recognize that the program meets the minimum Standards. The name of the program will then be placed in the official Registry, and the program will receive a certificate. Contractor shall apply for CAARR registration within 30 days of contract execution.
  
  - C. Contractor shall only receive reimbursement for ADFH services provided to clients currently receiving treatment from alcohol and other drug (AOD) treatment programs funded by the VETS SAMHSA Grant.
  
  - D. Contractor shall cooperate with Behavioral Wellness, Probation, and the VETS Court Team in providing housing for VETS SAMHSA Grant clients. Contractor shall notify Behavioral Wellness, Probation, and/or Court if any of the following occur:

**EXHIBIT A-8  
STATEMENT OF WORK**

**Alcohol and Drug Free Housing**

1. Unusual incident occurs involving a client.
2. Client leaves Contractor's program.
3. Contractor suspects drug or alcohol use by the client.
4. **CLIENTS.** Contractor shall provide services as described in Section 3 to approximately 6-8 VETS clients per year, and 15 CalWORKs clients per year, referred by sources specified in Section 6 (Referrals). Contractor shall admit clients with co-occurring disorders where appropriate.
5. **LENGTH OF STAY.** County Behavioral Wellness will reimburse for a length of stay not to exceed 60 days per client. With extenuating circumstances preventing employment, Behavioral Wellness and/or Probation may approve a length of stay up to 90 days. Any length of stay over 60 days will be considered on an individual case by case basis, and must be pre-approved by Behavioral Wellness.
6. **REFERRALS.**
  - A. Contractor shall receive client referrals from the VETS Court Team for VETS SAMHSA Grant program participants, and from CalWorks.
    1. Contractor shall receive client referrals via phone, written referral, or walk in.
    2. Referrals shall be accompanied by written documentation.
  - B. As mandated by the VETS Court Team, VETS-referred clients will contact Contractor within one business day of referral. Contractor shall contact the VETS Court Team within 72 hours with a verification of VETS client enrollment.
7. **ADMISSION PROCESS.**
  - A. Contractor shall interview client to determine client's appropriateness for the Program.
  - B. Admission criteria will be determined by referral source, Contractor, and/or funding stream.
  - C. Contractor shall admit clients referred by sources described in Section 6.A (Referrals) unless the client meets one or more conditions specified in Section 8 (Exclusion Criteria), or if space is not available in the Program.
  - D. **Admission Packet.** At Contractor's intake meeting with client, Contractor shall complete an admission packet with the following information:
    1. Program rules and guidelines, signed by client;
    2. Release of information form, signed by client;
    3. Assessment and contract for fees;

**EXHIBIT A-8  
STATEMENT OF WORK**

**Alcohol and Drug Free Housing**

4. Emergency contact information for client.
  
- E. Contractor shall notify referral source if client is not accepted into the Program, based on Section 8 (Exclusion Criteria), within one business day of receiving the initial referral.
  
- F. Contractor shall complete and send a Verification of Enrollment form to the referral source upon acceptance of client into Program, no later than 72 hours after client admission.
  
- G. Should space not be available in the Program, Contractor shall place client on a waiting list, and refer client to interim services.
  
8. **EXCLUSION CRITERIA.** On a case-by-case basis, the following may be cause for client exclusion from the program:
  - A. Client threat of or actual violence toward staff or other clients;
  - B. Rude or disruptive behavior that cannot be redirected.
  
9. **DISCHARGES.** Contractor shall inform referral source, if applicable, of client status and discharge.

**EXHIBIT A-9  
STATEMENT OF WORK**

**Mental Health-Funded Shelter Beds**

1. **PROGRAM SUMMARY:** The Good Samaritan Homeless Shelter Program, (hereafter "the Program") provides shelter services to mentally ill clients who are homeless, at risk of homelessness, or living in substandard housing. The Program will be located at 401 W. Morrison, Santa Maria, California.
  
2. **SERVICES.**
  - A. Contractor shall provide shelter beds for a minimum of four (4) homeless mentally ill clients per day, screened and referred by the Behavioral Wellness Homeless Outreach Worker.
  
  - B. Contractor shall:
    1. Monitor clients for physical health issues;
    2. Assist clients with personal hygiene;
    3. Assist clients to access community supports and resources; and
    4. Provide an evening meal, breakfast, shower, laundry, and mail for clients, included in each night's stay for as long as the client is a resident at Program.
  
3. **CLIENTS.** Contractor shall provide shelter beds and the services described in Section 2 to four (4) individuals with severe mental illness who are any of the following:
  - A. Homeless;
  - B. Needing shelter while awaiting receipt of benefits; or
  - C. Temporarily displaced while awaiting placements in more permanent housing.
  
4. **LENGTH OF STAY.**
  - A. The Program shall accommodate clients for a maximum of thirty (30) consecutive days, with regular re-evaluation of each case together with the Behavioral Wellness Homeless Outreach Worker every seven (7) days. Residence beyond thirty (30) days can be granted by mutual agreement between Behavioral Wellness and the Contractor.
  
  - B. Contractor shall work with Behavioral Wellness to support developed goals for encouraging clients to transition to the least restrictive housing appropriate to the client's needs.
  
  - C. If Behavioral Wellness has not filled all beds by 10.00 PM each night, Behavioral Wellness releases its claim to all but one (1) of the four (4) beds remaining available.
  
5. **ADMISSION PROCESS.**
  - A. All referrals of Behavioral Wellness clients will be coordinated though Behavioral Wellness staff.
  
  - B. County Behavioral Wellness staff shall notify Contractor of client referrals either by telephone or in person.

**EXHIBIT A-9  
STATEMENT OF WORK**

**Mental Health-Funded Shelter Beds**

- C. Contractor will provide on-site staff to admit clients at least five (5) days per week, Monday - Friday. Contractor shall coordinate with the Behavioral Wellness Homeless Outreach Worker, who shall be available on a regularly scheduled basis. In emergencies occurring during regular hours [e.g.: 8am-5pm Monday through Friday], Contractor staff will call or page the Behavioral Wellness Homeless Outreach Worker on duty. After hours, crisis services are to be referred to the Behavioral Wellness Assessment Team. Behavioral Wellness staff will provide liaison, linkage (when appropriate), assessment/evaluation, and crisis services.
  
- D. In the case of an aggressive, violent, or acutely intoxicated mentally ill client, or client unable to follow Program rules, the Program staff shall immediately notify a Behavioral Wellness Homeless Outreach Worker (or Behavioral Wellness Assessment Team if after hours) to inform and advise Behavioral Wellness staff of any action taken. Program staff will take whatever action is necessary to ensure the safety and well-being of the client, other clients, volunteers and staff.

**EXHIBIT A-10**  
**STATEMENT OF WORK**  
**Homeless Clinicians**

1. **PROGRAM SUMMARY.** Contractor will supply clinicians to provide mental health services to adults and children residing at Contractor's residential programs, including homeless shelters. Services will be provided in coordination with Homeless Shelter or Residential Program staff, and Behavioral Wellness Clinic staff, if applicable (hereafter, the "Treatment Team"). The services will be provided in the field and the clinicians will be headquartered at:

- A. 403B W. Morrison, Santa Maria, California
- B. 608 E. Ocean, Lompoc, California

2. **SERVICES:**

- A. Contractor shall perform the following services, as needed for a particular client:
  - i. Administer trauma-informed treatment;
  - ii. Administer professionally indicated evaluation instruments, and bring information attained to Treatment Team for Client Service Planning, if applicable;
  - iii. Consult with other members of the treatment team, if applicable;
  - iv. Conduct case conferences with all persons involved with client's treatment;
  - v. Assist clients with linkage to natural community resources;
- B. Assist clients with accessing benefits (housing, Medi-Cal);
  - i. Coordination and linkage with others involved in client care;
  - ii. Outreach to homeless individuals in the Lompoc and Santa Maria communities
- C. Contractor shall provide the following services, as defined in Title 9, CCR:
  - i. **Mental Health Services.** Mental Health Services means individual or group therapies and interventions that are designed to provide reduction of mental disability and restoration, improvement or maintenance of functioning consistent with the goals of learning, development, independent living and enhanced self-sufficiency and that are not provided as a component of adult residential services, crisis residential treatment services, crisis intervention, crisis stabilization, day rehabilitation, or day treatment intensive. Service activities may include but are not limited to assessment, plan development, therapy, rehabilitation and collateral, as defined in Title 9 CCR 1810.227.
  - ii. **Crisis Intervention.** Crisis intervention is a service lasting less than 24 hours, to or on behalf of a client for a condition that requires a more timely response than a regularly scheduled visit, as defined in Title 9 CCR Section 1810.209. Service activities include, but are not limited to: assessment, collateral and therapy. Crisis intervention is distinguished from crisis stabilization by being delivered by

EXHIBIT A-10  
STATEMENT OF WORK

Homeless Clinicians

providers who do not meet the crisis stabilization contact, site and staffing requirements as defined in Sections 1840.338 and 1840.348 (CCR).

- iii. **Assessment.** Assessment is designed to evaluate the current status of a client's mental, emotional or behavioral health. Assessment includes, but is not limited to, one or more of the following: mental status determination, analysis of the client's clinical history; analysis of relevant cultural issues and history; diagnosis; and use of testing procedures, as defined in Title 9 CCR Section 1810.204 (if staff are qualified to provide).
  - iv. **Collateral.** Collateral services are delivered to a client's significant support person(s) for the purpose of meeting the needs of the client and achieving the goals of the client's treatment plan, as defined in Title 9 CCR Section 1810.206. A significant support person is a person who has or could have a significant role in the successful outcome of treatment, including but not limited to parents of a client, legal guardians or representatives of a client, a person living in the same household as the client, the client's spouse, and the relatives of the client. Collateral may include, but is not limited to, family counseling with the significant support person(s), consultation and training of the significant support person(s) to assist in better utilization of specialty mental health services by the client, and consultation and training of the significant support person(s) to assist in better understanding of mental illness. The client need not be present for this service activity. Consultation with other service providers is not considered a Collateral service.
  - v. **Therapy.** Therapy is a service activity that is a therapeutic intervention that focuses primarily on symptom reduction as a means to improve functional impairments, as defined in Title 9 CCR Section 1810.250. Therapy may be delivered to an individual or group and may include family therapy at which the client is present (if staff are qualified to provide).
  - vi. **Case Management.** Services that assist a beneficiary to access needed medical, educational, social, prevocational, vocational, rehabilitative, or other community services. The service activities may include, but are not limited to, communication, coordination, and referral; monitoring service delivery to ensure beneficiary access to service and the service delivery system; monitoring of the beneficiary's progress; placement services; and plan development, as defined in Title 9 CCR Section 1810.249.
  - vii. **Plan Development:** Plan development consists of developing client plans, approving client plans, and/or monitoring the client's progress, as defined in Title 9 CCR Section 1810.232.
3. **STAFF.** Contractor shall employ two (2.0) FTE Homeless Services Clinicians, who shall be licensed/waivered/registered mental health professionals as described in Title 9, CCR Section 1810.223 or 1810.254.
  4. **TREATMENT LOCATION.** Services shall be provided at Contractor's residential programs, and elsewhere in the community.



**EXHIBIT A-10  
STATEMENT OF WORK**

**Homeless Clinicians**

**5. CLIENTS/PROGRAM CAPACITY.**

- A. The Program will serve individuals residing at Contractor's facilities, or referred by the County Behavioral Wellness treatment team.
- B. Medi-Cal billable Program services provided to clients who are Medi-Cal beneficiaries diagnosed as needing specialty mental health services as described in Title 9, Chapter 11, CCR and their families, will be reimbursed by Medi-Cal.
- C. Contractor may also provide services not reimbursable by Medi-Cal, or provided to clients not meeting the criteria specified in 5.B. These services will be reimbursed by Behavioral Wellness to the extent specified in Exhibit B-1 MH.

6. **REFERRALS.** In addition to clients residing at Contractor's facilities, Contractor may receive referrals from the Behavioral Wellness triage teams.

7. **TREATMENT PLAN.** Treatment Plan. The County Behavioral Wellness Treatment Team shall complete a treatment plan in collaboration with Contractor for each client receiving Program services in accordance with the Behavioral Wellness Documentation Manual, available at <http://countyofsb.org/behavioral-wellness>.

8. **DISCHARGE.** If clinically indicated, Contractor shall refer client to ongoing treatment services at Behavioral Wellness. Contractor shall refer client to other ongoing community treatment if ongoing services are indicated but criteria for Behavioral Wellness specialty mental health services are not met.

**ATTACHMENT A**  
**SANTA BARBARA COUNTY MENTAL HEALTH PLAN,**  
**QUALITY MANAGEMENT STANDARDS**

(applicable to programs described in Exhibits A-9 through A-10)

The Santa Barbara County Department of Behavioral Wellness is Santa Barbara County's Medi-Cal Mental Health Plan (MHP) and has established standards for Assessments, Plans of Care, and Progress Notes, as detailed in the Behavioral Wellness Clinical Documentation Manual, for all organizational, individual, and group providers furnishing Specialty Mental Health Services. This Attachment A and the Behavioral Wellness Clinical Documentation Manual available at <http://countyofsb.org/behavioral-wellness>, incorporated herein by reference, provides minimum standards for all services provided under this Agreement, unless a stricter standard is provided in the Exhibit A(s) to this Agreement.

1. Additional Requirements

- A. Contractor shall display Medi-Cal Member Services Brochures in English and Spanish in their offices. In addition, Contractors shall post grievance and appeal process notices in a visible location in their waiting rooms along with copies of English and Spanish grievance and appeal forms with MHP self-addressed envelopes to be used to send grievances or appeals to Behavioral Wellness Quality Care Management department.
- B. Contractor shall be knowledgeable of and adhere to MHP policies on Beneficiary Rights as outlined in the Medi-Cal Member Services Brochures.
- C. Contractor shall ensure that direct service staff attend two cultural competency trainings per fiscal year and shall retain evidence of attendance for the purpose of reporting to the Behavioral Wellness Cultural Competency Coordinator.
- D. Contractor staff performing services under this Agreement shall receive formal training on the Medi-Cal documentation process prior to providing any services under this Agreement. Contractor shall ensure that each staff member providing clinical services under this contract receives initial and annual training as specified in the Behavioral Wellness Mandatory Trainings Policy and Procedure #31.
- E. Contractor shall establish a process by which Spanish speaking staff who provide direct services in Spanish or interpretive services are tested for proficiency in speaking, reading, and writing Spanish language.
- F. Contractor shall provide timely access to care and service delivery in the following areas as required by the State MHP standards:
  1. Where applicable, 24 hours per day, 7 days per week access to "urgent" services (within 24 hours) and "emergency" services (same day);
  2. Access to routine appointments (1st appointment within 10 business days. When not feasible, Contractor shall give the client the option to re-contact the Access team and request another provider who may be able to serve the client within the 10 business day standard).

The MHP Quality Care Management team of Santa Barbara County shall monitor clinical documentation and timeliness of service delivery.

- G. Contractor shall not create, support or otherwise sanction any policies or procedures that discriminate against Medi-Cal beneficiaries. Contractor shall offer hours of operation that are no less than the hours of operation offered to commercial beneficiaries or, in the alternative, Contractor shall offer hours of operation that are comparable to those hours

## ATTACHMENT A

### SANTA BARBARA COUNTY MENTAL HEALTH PLAN, QUALITY MANAGEMENT STANDARDS

offered to Medicaid fee-for-service clients, if the provider serves only Medicaid beneficiaries.

- H. Contractor shall be notified of possible corrective actions to be taken when the Contractor does not adhere to MHP established standards or respond to corrective actions. The process for ensuring compliance and implementing corrective actions is as follows, as described in Behavioral Wellness' Policy and Procedure #24:
1. If Contractor is identified as operating outside of the compliance standards, Contractor shall be notified of lack of compliance with Federal and State standards and shall be asked to rectify the areas in which they have been out of compliance. A copy of this notification shall be placed in the provider file. Contractors are expected to complete all corrections within 90 calendar days from the date of notice. This will be considered the Period of Review. The specific nature of the documentation to show evidence of compliance will be based on the infraction.
  2. Following the 90 day Period of Review, should Contractor be unable to fulfill contractual obligations regarding compliance, Contractor shall meet with the Quality Care Management Manager within 30 calendar days to identify barriers to compliance. If an agreement is reached, the Contractor shall have not more than 30 calendar days to provide proof of compliance. If an agreement is not forthcoming, the issue will be referred to the Executive Management Team which will review the issue and make a determination of appropriate action. Such action may include, but are not limited to: suspension of referrals to the individual or organizational provider, decision to de-certify or termination of Agreement, or other measures.

Reference: The County Mental Health Plan, Contract 12-89394, between the State of California, Department of Health Care Services and Behavioral Wellness, available at <http://countyofsb.org/behavioral-wellness>.

## ATTACHMENT D

### ORGANIZATIONAL SERVICE PROVIDER SITE CERTIFICATION (applicable to programs described in Exhibits A-9 through A-10)

#### COMPLIANCE REQUIREMENTS

1. In order to obtain site certification as a Medi-Cal provider, Contractor must be able to demonstrate compliance with the following requirements:
  - A. Contractor is currently, and for the duration of this Agreement shall remain, licensed in accordance with all local, State, and Federal licensure requirements as a provider of its kind.
  - B. The space owned, leased, or operated by the Contractor and used for services or staff meets all local fire codes. Contractor shall provide a copy of a current fire clearance to Quality Care Management.
  - C. The physical plant of the site owned, occupied, or leased by the Contractor and used for services or staff is clean, sanitary, and in good repair.
  - D. Contractor establishes and implements maintenance policies for the site owned, occupied, or leased by the Contractor and used for services or staff, to ensure the safety and well-being of clients and staff.
  - E. Contractor has a current administrative manual which includes: personnel policies and procedures, general operating procedures, service delivery policies, and procedures for reporting unusual occurrences relating to health and safety issues.
  - F. The Contractor maintains client records in a manner that meets the requirements of the County pursuant to the latest edition of the County Mental Health Plan, Contract 12-89394 between Behavioral Wellness and DHCS, and applicable state and federal standards.
  - G. Contractor has staffing adequate to allow the County to claim federal financial participation for the services the Contractor delivers to Medi-Cal beneficiaries.
  - H. Contractor has written procedures for referring individuals to a psychiatrist when necessary, or to a physician, if a psychiatrist is not available.
  - I. Contractor has, as a head of service, a licensed mental health professional or rehabilitation specialist, in accordance with Title 9 California Code of Regulations Sections 622-630.
  - J. For Contractors that provide or store medications, the Contractor stores and dispenses medications in compliance with all pertinent State and Federal standards, specifically:
    1. All drugs obtained by prescription are labeled in compliance with Federal and State laws. Prescription labels may be altered only by authorized personnel.

## ATTACHMENT D

### ORGANIZATIONAL SERVICE PROVIDER SITE CERTIFICATION (applicable to programs described in Exhibits A-9 through A-10)

2. Drugs intended for external use only or food stuffs are stored separately from drugs for internal use.
  3. All drugs are stored at proper temperatures. Room temperature drugs should be stored at 59 – 86 degrees Fahrenheit, and refrigerated drugs must be stored at 36 – 46 degrees Fahrenheit. Any room or refrigerator used to store drugs must be equipped with a thermometer.
  4. Drugs are stored in a locked area with access limited only to those medical personnel authorized to prescribe, dispense, or administer medication.
  5. Drugs are not retained after the expiration date. IM (Intramuscular) multi-dose vials are to be dated and initialed when opened.
  6. A drug log is to be maintained to ensure the Contractor disposes of expired, contaminated, deteriorated, and abandoned drugs in a manner consistent with State and Federal laws.
  7. Contractor's Policies and Procedures manual addresses the issues of dispensing, administration and storage of all medications.
2. **CERTIFICATION** - On-site certification is required every three (3) years. Additional certification reviews may be necessary if:
- A. The Contractor makes major staffing changes.
  - B. The Contractor makes organizational and/or corporate structural changes (i.e., conversion from non-profit status).
  - C. The Contractor adds Day Treatment or Medication Support services requiring medications to be administered or dispensed from Contractor's site.
  - D. There are significant changes in the physical plant of the provider site (some physical plant changes could require new fire clearance).
  - E. There is a change of ownership or location.
  - F. There are complaints regarding the Contractor.
  - G. There are unusual events, accidents, or injuries requiring medical treatment for clients, staff or members of the community.

On-site certification is not required for hospital outpatient departments which are operating under the license of the hospital. Services provided by hospital outpatient departments may be provided either on the premises or offsite.

**ATTACHMENT E  
PROGRAM GOALS, OUTCOMES AND MEASURES**

<b>Residential Detox Outcome Measures (applicable to program described in Exhibit A-1)</b>
<b>75%</b> of clients enrolling in detoxification services will complete at least 5 days of treatment.
<b>100%</b> of clients receiving detoxification services will have a negative drug test at discharge.
<b>70%</b> of clients completing detoxification services will enter another treatment or service setting
<b>75%</b> of clients discharged from detoxification treatment will not have a readmission within 45 days of discharge.

<b>Program Type</b>	<b>Outcome Measures: 30+ Days</b>	<b>Outcome Measures: 90+ Days</b>	<b>Outcome Measures: Treatment Completion</b>
<b>General ODF</b> (applicable to program described in Exhibit A-2)	To increase successful treatment and recovery, <b>75%</b> of adults in substance abuse treatment will stay in treatment 30 days or more.	To increase successful treatment and recovery, <b>48%</b> of adults in substance abuse treatment will stay in treatment 90 days or more.	<b>37%</b> of clients will successfully complete treatment.
<b>Perinatal Treatment</b> (applicable to program described in Exhibit A-3)	To increase successful treatment and recovery, <b>91%</b> of adults in substance abuse treatment will stay in treatment 30 days or more.	To increase successful treatment and recovery, <b>70%</b> of adults in substance abuse treatment will stay in treatment 90 days or more.	<b>66%</b> of clients will successfully complete treatment.

<b>Perinatal Programs Outcome Measures (applicable to program described in Exhibit A-3)</b>
<b>70%</b> of clients will successfully complete treatment.
To promote the health and well-being of children, ensure that <b>100%</b> of children born to women receiving peri-natal alcohol and drug treatment services will be drug-free.

<b>Transitional Living Programs Outcome Measures (applicable to program described in Exhibit A-4)</b>
<b>75%</b> of clients referred will complete a minimum of 30 days in Transitional Living Center.
<b>100%</b> of clients referred will be enrolled in detoxification and or ODF treatment services.
<b>100%</b> of clients referred will be engaged in vocational services, literary or educational services, activities of daily living, on-site 12 Step attendance or another ancillary treatment activity.

**ATTACHMENT E**

**PROGRAM GOALS, OUTCOMES AND MEASURES**

<b>FTDC Goals and Objectives (Exhibit A-7)</b>	
<b>Goals</b>	<b>Objectives</b>
➤ Reduce substance use and related problems of parents and care givers.	<ul style="list-style-type: none"> <li>✓ 60% of participants admitted to FTDC will stay through completion of treatment and successfully reunite with their children.</li> <li>✓ From baseline assessment to program exit, there will be a statistically significant improvement in the Addiction Severity Index composite scores for drug and alcohol use and other domains.</li> </ul>
➤ Strengthen the confidence and competence as parents/caregivers	<ul style="list-style-type: none"> <li>✓ As measured by the Parenting Stress Inventory, 80% of parents/caregivers who score in the clinical or borderline categories at baseline will move into the non-clinical range by the program exit assessment.</li> </ul>
➤ Improve physical, developmental, and mental health of minor children of participants.	<ul style="list-style-type: none"> <li>✓ 80% of children will score at age level in behavioral development at the time of program exit.</li> <li>✓ 70% of children with clinical level trauma symptoms will show post-treatment reductions to non-clinical levels per the Trauma Symptom Checklist for Children.</li> <li>✓ As measured by the Child Behavior Checklist or Youth Self-Report child and adolescent participants will show an overall reduction in problem behaviors and improvement in healthy behaviors after participation in the program.</li> </ul>

<b>Drug Overdose Prevention and Education</b>		
<b>Program Goals</b>	<b>Outcomes</b>	<b>Metrics</b>
Increased provider knowledge and capacity to prevent and respond to drug overdose.	Contract provider staff will receive training on overdose causes, preventions, signs and response option.	<p>DOPE literature, as provided by Behavioral Wellness, will be present in all contractor waiting and lobby areas.</p> <p>Number of staff from each contractor attending DOPE trainings provided by Behavioral Wellness.</p>

**EXHIBIT B**  
**FINANCIAL PROVISIONS**

**THIS EXHIBIT B INCLUDES:**

- I. FINANCIAL PROVISIONS – ADP
- II. FINANCIAL PROVISIONS – MH
- III. EXHIBIT B-1-ADP – SCHEDULE OF RATES AND CONTRACT MAXIMUM
- IV. EXHIBIT B-1-MH – SCHEDULE OF RATES AND CONTRACT MAXIMUM
- V. EXHIBIT B-2 – CONTRACTOR BUDGET
- VI. EXHIBIT B-3 – ADP SLIDING FEE SCALE



## EXHIBIT B

### FINANCIAL PROVISIONS – ADP (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-1 THROUGH A-8)

(with attached Schedule of Rates and Contract Maximum Exhibit B-1 – ADP]

This Agreement provides for reimbursement for Alcohol and Drug Program services up to a Maximum Contract Amount, reflected in Section II below and Exhibit B-1-ADP. For all services provided under this Agreement, Contractor will comply with all requirements necessary for reimbursement in accordance with the regulations applicable to the funding sources identified in the Exhibit B-1 ADP, and other applicable Federal, State and local laws, rules, manuals, policies, guidelines and directives.

#### I. PAYMENT FOR SERVICES.

- A. Performance of Services. Contractor shall be compensated on a cost reimbursement basis, subject to the limitations described in this Agreement and all Exhibits hereto, for provision of the Units of Service (UOS) established in the Exhibit B-1- ADP based on satisfactory performance of the Alcohol and Drug Program services described in the Exhibit A(s)-ADP.
- B. Drug Medi-Cal Services. The services provided by Contractor's Program described in the Exhibit A(s)-ADP that are covered by the Drug Medi-Cal Program will be reimbursed by County as specified in Exhibit B-1-ADP. Pursuant to Title 9 California Code of Regulations (CCR) 9533(a) (2), Contractor shall accept proof of eligibility for Drug Medi-Cal as payment in full for treatment services rendered, and shall not collect any other fees from Drug Medi-Cal clients, except where a share of cost, defined in Title 22 CCR section 50090, is authorized under Title 22 CCR sections 50651 et seq. Contractor shall not charge fees to beneficiaries for access to Drug Medi-Cal substance abuse services or for admission to a Drug Medi-Cal treatment slot.
- C. Non-Drug Medi-Cal Services. County recognizes that some of the services provided by Contractor's Program, described in the Exhibit A(s)-ADP, may not be reimbursable by Drug Medi-Cal, or may be provided to individuals who are not Drug Medi-Cal eligible and such services may be reimbursed by other County, State, and Federal funds only to the extent specified in Exhibit B-1 ADP. Funds for these services are included within the Maximum Contract Amount.
- D. Limitations on Use of Funds Received Pursuant to this Agreement. Contractor shall use the funds provided by County exclusively for the purposes of performing the services described in Exhibit A(s)-ADP to this Agreement. Expenses shall comply with the requirements established in the Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (45 CFR Part 75), and all other applicable regulations. Violation of this provision or use of County funds for purposes other than those described in the Exhibit A(s)-ADP shall constitute a material breach of this Agreement.

## EXHIBIT B

### FINANCIAL PROVISIONS – ADP (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-1 THROUGH A-8)

#### II. MAXIMUM CONTRACT AMOUNT.

The Maximum Contract Amount of this Agreement shall not exceed **\$1,743,529, inclusive of \$1,502,529** in Alcohol and Drug Program funding, and shall consist of County, State, and/or Federal funds as shown in Exhibit B-1-ADP. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance hereunder without a properly executed amendment.

#### III. OPERATING BUDGET AND PROVISIONAL RATE.

- A. Operating Budget. Prior to the Effective Date of this Agreement, Contractor shall provide County with an Operating Budget on a format acceptable to, or provided by County, attached to this Agreement as Exhibit B-2.
- B. Provisional Rate. County agrees to reimburse Contractor at a Provisional Rate (the "Provisional Rate") during the term of this Agreement. The Provisional Rate shall be established as follows:

1. The provisional rate shall be the current Drug Medi-Cal Schedule of Maximum Allowances (SMA) rates as determined by the State budget process for the following services:
  - a. All Drug Medi-Cal Services;
  - b. Claims for all Drug Medi-Cal services and all Intensive Outpatient Treatment Rehabilitative/Ambulatory Outpatient or ODF - Group, and Rehabilitative/Ambulatory ODF - Individual services, are to be entered into the County's Management Information System (MIS) and corrected no later than 7 calendar days after the end of the month in which services are delivered, as specified in Exhibit A-ADP, Section 5, Billing Documentation, although late claims may be submitted as needed in accordance with State and Federal regulations.
2. For all other services, the rate or billing increment shall be as reflected in Exhibit B-1 ADP.

At any time during the term of this Agreement, Director or designee shall have the option to adjust the Provisional Rate to a rate based on allowable costs less all applicable revenues, and the volume of services provided in prior quarters, subject to the limitations described in this Section III.B.

- IV. **FEE COLLECTION.** For non-Drug Medi-Cal services or services to patients not eligible for Drug Medi-Cal, Contractor agrees to assess client fees toward the cost of treatment in accordance with Health and Safety Code Section 11841. Such fee collection shall be based on Contractor's determination of a client's ability to pay, per Exhibit B-3 ADP. In no case shall any client be refused services due to the inability to pay. Fees charged shall not exceed the actual cost for services provided. Such fees shall be:

- A. Deducted from the Contractor's Program cost of providing services as part of the Pre-audit Cost Report Settlement (Section VIII);

## EXHIBIT B

### FINANCIAL PROVISIONS – ADP (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-1 THROUGH A-8)

- B. Identified and reported to County on the Contractor's monthly financial statements, Contractor's budget, and annual year-end cost report.

All fees collected by Contractor must be separately identified for audit purposes and treated as placement fees. Contractor agrees to provide County with a copy of Contractor's Fee Collection policy. Fees shall be accounted for by Contractor and used to offset the cost of Contractor's services. All fees paid by or on behalf of patients/clients receiving services under this Agreement shall be utilized by Contractor only for the delivery of the services specified in this Agreement.

#### V. REALLOCATION OF PROGRAM FUNDING.

Contractor shall make written application to Director, or designee, in advance and no later than April 1 of each Fiscal Year, to reallocate funds as outlined in Exhibit B-1 ADP between Programs or funding sources, for the purpose of meeting specific Program needs or for providing continuity of care to its clients. Contractor's application shall include a narrative specifying the purpose of the request, the amount of said funds to be reallocated, and the sustaining impact of the reallocation as may be applicable to future years. The Director's, or designee's, decision of whether to allow the reallocation of funds shall be in writing to Contractor prior to implementation by Contractor.

#### VI. BILLING AND PAYMENT PROCEDURES AND LIMITATIONS.

- A. Internal Procedures. Contractor shall maintain internal financial controls which adequately ensure proper recording, classification, and allocation of expenses, and billing and collection procedures. Contractor's procedures shall specifically provide for the identification of delinquent accounts and methods for pursuing such accounts.

- B. Submission of Claims and Invoices:

1. Claims for all Drug Medi-Cal services and all Intensive Outpatient Treatment, Rehabilitative/Ambulatory Outpatient or ODF - Group, and Rehabilitative/Ambulatory ODF – Individual services, are to be entered into the County's Management Information System (MIS) and corrected no later than 7 calendar days after the end of the month in which services are delivered, as specified in Exhibit A-ADP, Section 5, Billing Documentation, although late claims may be submitted as needed in accordance with State and Federal regulations.

In addition to claims submitted in MIS, Contractor shall submit to County at [adpfinance@co.santa-barbara.ca.us](mailto:adpfinance@co.santa-barbara.ca.us) a signed Drug Medi-Cal Claim Submission Certification form, in accordance with 42 Code of Federal Regulations (CFR) 455.18, for each Drug Medi-Cal submission within two (2) business days of receipt of the MIS claim report.

2. Invoices for all Non-Drug Medi-Cal services described in the Exhibit A(s)-ADP shall be delivered electronically to [adpfinance@co.santa-barbara.ca.us](mailto:adpfinance@co.santa-barbara.ca.us) on a form acceptable to or provided by County, within 10 calendar days of the end of the month in which services are delivered and shall include: i) sufficient detail and supporting documentation to enable an audit of the charges, ii) the amount owed

## EXHIBIT B

### FINANCIAL PROVISIONS – ADP (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-1 THROUGH A-8)

by County, and iii) the contract number and signature of Contractor's authorized representative.

Contractor agrees that it shall be solely liable and responsible for all data and information submitted to the County and submitted by the County to the State on behalf of Contractor.

The Director or designee shall review the monthly claim(s) and invoice to confirm accuracy of the data submitted. With the exception of the final month's payment under this Agreement, County shall make provisional payment for approved claims within 30 calendar days of the receipt of said claim(s) and invoice by County subject to the contractual limitations set forth below.

#### C. Payment Limitations.

1. Payment for Drug Medi-Cal services will be based on the UOS accepted into MIS and claimed to the State on a monthly basis.
2. Claims for all Drug Medi-Cal services and all Intensive Outpatient Treatment, Rehabilitative/Ambulatory Outpatient or ODF - Group, and Rehabilitative/Ambulatory ODF – Individual services, are to be entered into the County's Management Information System (MIS) and corrected no later than 7 calendar days after the end of the month in which services are delivered, as specified in Exhibit A-ADP, Section 5, Billing Documentation, although late claims may be submitted as needed in accordance with State and Federal regulations.
3. The Program Contract Maximums specified in Exhibit B-1 ADP and this Exhibit B-ADP are intended to cover services during the entire term of the agreement, unless otherwise specified in the Exhibit A(s)-ADP (such as time-limited or services tied to the school year). Under no circumstances shall Contractor cease services prior to June 30 due to an accelerated draw down of funds earlier in the Fiscal Year. Failure to provide services during the entire term of the Agreement may be considered a breach of contract and subject to the Termination provisions specified in the Agreement.

D. Monthly Financial Statements. Within 15 calendar days of the end of the month in which alcohol and other drug services are delivered, Contractor shall submit monthly financial statements reflecting the previous month's and cumulative year to date direct and indirect costs and other applicable revenues for Contractor's programs described in the Exhibit A-(s)-ADP. Financial Statements shall be submitted electronically to [adpfinance@co.santa-barbara.ca.us](mailto:adpfinance@co.santa-barbara.ca.us).

E. Withholding of Payment for Non-Submission of MIS and Other Information. If any required MIS data, invoice or report(s) is not submitted by Contractor to County within the time limits described in this Agreement or if any such information is incomplete, incorrect, or is not completed in accordance with the requirements of this Agreement, then payment shall be withheld until County is in receipt of complete and correct data and such data has been reviewed and approved by Director or designee. Director or designee shall review such submitted service data within 60 calendar days of receipt.

F. Withholding of Payment for Unsatisfactory Clinical Work. Director or designee may deny payment for services when documentation of clinical work does not meet minimum State

## EXHIBIT B

### FINANCIAL PROVISIONS – ADP (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-1 THROUGH A-8)

and County written standards.

#### G. Claims Submission Restrictions:

1. **Thirty-Day Billing Limit for Drug Medi-Cal Services:** Unless otherwise determined by State or federal regulations, all original (or initial) claims for eligible individual persons under this Agreement must be received by County within 7 days from the end of the month in which services were provided to avoid possible payment reduction or denial for late billing. Late claims may be submitted up to one year after the month in which services were rendered with documentation of good cause. The existence of good cause shall be determined by the State as provided in Title 22 CCR Sections 51008 and 51008.5.
2. **Billing Limit for all other services:** For all other services, claims must be received by County within 10 days from the end of the month in which services were provided to avoid possible denial of reimbursement for late billing.
3. **No Payment for Services Provided Following Expiration/ Termination of Agreement.** Contractor shall have no claim against County for payment of any funds or reimbursement, of any kind whatsoever, for any service provided by Contractor after the expiration or other termination of this Agreement. Should Contractor receive any such payment, it shall immediately notify County and shall immediately repay all such funds to County. Payment by County for services rendered after expiration/termination of this Agreement shall not constitute a waiver of County's right to recover such payment from Contractor. This provision shall survive the expiration or other termination of this Agreement.

H. Claims Certification and Program Integrity. Contractor shall certify that all UOS entered by Contractor into the County's MIS System or otherwise reported to County for any payor sources covered by this Agreement are true and accurate to the best of Contractor's knowledge.

I. Overpayments: Any overpayments of contractual amounts must be returned via direct payment within 30 days to the County. County may withhold amounts from future payments due to Contractor under this Agreement or any subsequent agreement if Contractor fails to make direct payment within required timeframe.

#### VII. COST REPORT

A. Submission of Cost Report. Within four weeks after the release of the cost report template by the Department of Health Care Services (DHCS), Contractor shall provide County with an accurate and complete Annual Cost Report with a statement of expenses and revenue for the applicable prior fiscal year. The Annual Cost Report shall be prepared by Contractor in accordance with all applicable federal, State and County requirements and generally accepted accounting principles. Contractor shall allocate direct and indirect costs to and between programs, cost centers, services, and funding sources in accordance with such requirements and consistent with prudent business practice. All revenues received by Contractor shall be reported in its annual Cost Report, and shall be used to offset gross cost. Contractor shall maintain source documentation to support the claimed costs, revenues and allocations which shall be available at any time to Director or Designee upon reasonable notice.

## EXHIBIT B

### FINANCIAL PROVISIONS – ADP (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-1 THROUGH A-8)

- B. Cost Report to be Used for Initial Settlement. The Cost Report shall be the financial and statistical report submitted by Contractor to County, and shall serve as the basis for initial settlement to Contractor. Contractor shall document that costs are reasonable and allowable and directly or indirectly related to the services to be provided hereunder.
- C. Penalties. In addition, failure of Contractor to submit accurate and complete Annual Cost Report(s) by 45 days after the due date set in Section VII.A above or the expiration or termination date of this Agreement shall result in:
1. A Late Penalty of ONE HUNDRED DOLLARS (\$100) for each day that the accurate and complete Annual Cost Report(s) is (are) not submitted. The Late Penalty shall be assessed separately on each outstanding Annual Cost Report. The Late Penalty shall commence on the forty-sixth (46<sup>th</sup>) day after the deadline or the expiration or termination date of this Agreement. County shall deduct the Late Penalty assessed against Contractor from the final month's payment due under the Agreement.
  2. In the event that Contractor does not submit accurate and complete Annual Cost Report(s) by the one-hundred and fifth (105<sup>th</sup>) day after the due date set in Section VII.A or the expiration or termination date of this Agreement, then all amounts paid by County to Contractor in the Fiscal Year for which the Annual Cost Report(s) is (are) outstanding shall be repaid by Contractor to County. Further, County shall terminate any current contracts entered into with Contractor for programs covered by the outstanding Annual Cost Reports.
- D. Audited Financial Reports: Each year of the Agreement, the Contractor shall submit to County a copy of their audited annual financial statement, including management comments. This report shall be submitted within thirty (30) days after the report is received by Contractor.
- E. Single Audit Report: If Contractor is required to perform a single audit and/or program specific audit, per the requirements of OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Awards, Contractor shall submit a copy of such single audit to County within thirty (30) days of receipt.

#### VIII. PRE-AUDIT COST REPORT SETTLEMENTS.

- A. Pre-audit Cost Report Settlements. Based on the Annual Cost Report(s) submitted pursuant to this Exhibit B-ADP Section VII (Cost Reports) and State approved UOS, at the end of each Fiscal Year or portion thereof that this Agreement is in effect, the State and/or County will perform pre-audit cost report settlement(s). Such settlement will be subject to the terms and conditions of this Agreement and any other applicable State and/or federal statutes, regulations, policies and procedures, or requirements pertaining to cost reporting and settlements for applicable federal and/or State programs. Settlement shall be adjusted to the lower of:
1. Contractor's published charge(s) to the general public, as approved by the Contractor's governing board; unless the Contractor is a Nominal Charge Provider. This federal published charges rule is applicable only for the outpatient, rehabilitative, case management and 24-hour services.

## EXHIBIT B

### FINANCIAL PROVISIONS – ADP (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-1 THROUGH A-8)

2. The Contractor's actual costs.

- B. Issuance of Findings. County's issuance of its pre-audit cost report settlement findings shall take place no later than one-hundred-twenty (120) calendar days after the receipt by County from the State of the State's Final Cost Report Settlement package for a particular fiscal year.
- C. Payment. In the event that Contractor adjustments based on any of the above methods indicate an amount due the County, Contractor shall pay County by direct payment within thirty (30) days or from deductions from future payments, if any, at the sole discretion of the Director or designee.

#### IX. AUDITS, AUDIT APPEALS AND POST-AUDIT MEDI-CAL FINAL SETTLEMENT:

- A. Audit by Responsible Auditing Party. At any time during the term of this Agreement or after the expiration or termination of this Agreement, in accordance with State and federal law, authorized representatives from the County, State or Federal governments (Responsible Auditing Party) may conduct an audit or site review of Contractor regarding the ADP services/activities provided under this Agreement.
- B. Settlement. Settlement of the audit findings will be conducted according to the Responsible Auditing Party's procedures in place. In the case of a State Medi-Cal audit, the State and County will perform a post-audit Medi-Cal settlement that is based on State audit findings. Such settlement will take place when the State initiates its settlement action which customarily is after the issuance of the audit report by the State and before the State's audit appeal process.
- C. Invoice for Amounts Due. County shall issue an invoice to Contractor for any amount due to the County after the Responsible Auditing Party issues an audit report. The amount on the County invoice is due by Contractor to County thirty (30) calendar days from the date of the invoice. However, if the Responsible Auditing Party stays its collection of any amounts due or payable because of the audit findings, County Behavioral Wellness will also stay its settlement of the same amounts due or payable until the Responsible Auditing Party initiates its settlement action with County Behavioral Wellness. If an audit adjustment is appealed, then the County may, at its own discretion, notify Contractor but stay collection of amounts due until resolution of the State administrative appeals process.
- D. Appeal. Contractor may appeal any such audit findings in accordance with the audit appeal process established by the Responsible Auditing Party performing the audit.

## EXHIBIT B

### FINANCIAL PROVISIONS – MH (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-9 THROUGH A-10)

(with attached Schedule of Rates and Contract Maximum Exhibit B-1 – MH)

This Agreement provides for reimbursement for services up to the Maximum Contract Amount, reflected in Section II below and Exhibit B-1-MH. For Medi-Cal and all other services provided under this Agreement, Contractor will comply with all applicable requirements necessary for reimbursement in accordance with Welfare and Institutions Code (WIC) §§14705-14711, and other applicable Federal, State and local laws, regulations, rules, manuals, policies, guidelines and directives.

#### I. PAYMENT FOR SERVICES

- A. Performance of Services. Contractor shall be compensated on a cost reimbursement basis, subject to the limitations described in this Agreement and all exhibits hereto, for provision of the Units of Service (UOS) or other deliverables as established in Exhibit B-1-MH based on satisfactory performance of the services described in the Exhibit A(s).
- B. Medi-Cal Billable Services. The services provided by Contractor's Program described in the Exhibit A(s) that are covered by the Medi-Cal Program will be reimbursed by County from Federal Financial Participation (FFP) and State and local matching funds as specified in Exhibit B-1-MH and subject to Paragraph I.F (Funding Sources) of this Exhibit B MH.
- C. Non-Medi-Cal Billable Services. County recognizes that some of the services provided by Contractor's Program, described in the Exhibit A(s), may not be reimbursable by Medi-Cal, and such services may be reimbursed by other County, State, and Federal funds to the extent specified in Exhibit B-1-MH and pursuant to Paragraph I.F (Funding Sources) of this Exhibit B MH. Funds for these services are included within the Maximum Contract Amount, and are subject to the same requirements as funds for services provided pursuant to the Medi-Cal program.
- D. Medi-Cal Subsidy: County may provide a subsidy to Contractor, as specified in Exhibit B-1-MH for Non-Medi-Cal services provided in Medi-Cal programs. Subsidy shall not be used to reimburse disallowed costs including those in excess of budgeted amounts, improper costs, and any audit exceptions or adjustments. Reallocation of subsidy is at the discretion of the Behavioral Wellness Director or designee. Contractor shall make written application to Behavioral Wellness Director or designee, in advance and no later than April 1 of each Fiscal Year, to reallocate subsidy as outlined in Exhibit B-1-MH between programs. Behavioral Wellness Director or designee reserves the right to approve a subsidy reallocation in the year end cost settlement.
- E. Limitations on Use of Funds Received Pursuant to this Agreement. Contractor shall use the funds provided by County exclusively for the purposes of performing the services described in Exhibit A to this Agreement. Expenses shall comply with the requirements established in OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards and all other applicable regulations. Violation of this provision or use of County funds for purposes other than those described in the Exhibit A(s) shall constitute a material breach of this Agreement.
- F. Funding Sources. The Behavioral Wellness Director or designee may reallocate between funding sources at his/her discretion, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or



## EXHIBIT B

### FINANCIAL PROVISIONS – MH (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-9 THROUGH A-10)

program. The Behavioral Wellness Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.

#### II. MAXIMUM CONTRACT AMOUNT.

The Maximum Contract Amount of this Agreement shall not exceed **\$1,743,529** inclusive of **\$241,000** in Mental Health funding, and shall consist of County, State, and/or Federal funds as shown in Exhibit B-1–MH and subject to the provisions in Section I. Notwithstanding any other provision of this Agreement, in no event shall County pay Contractor more than this Maximum Contract Amount for Contractor's performance hereunder without a properly executed amendment.

#### III. OPERATING BUDGET AND PROVISIONAL RATE

- A. Operating Budget. Prior to the Effective Date of this Agreement, Contractor shall provide County with an Operating Budget on a format acceptable to, or provided by County, based on costs net of revenues as described in this Exhibit B-MH, Section IV (Accounting for Revenues). The approved Operating Budget shall be attached to this Agreement as Exhibit B-2. County may disallow any expenses in excess of the adopted operating budget. Indirect costs are limited to 15% of direct costs and must be allocated in accordance with a cost allocation plan that adheres with OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards.
- B. Provisional Rate. County agrees to reimburse Contractor at a Provisional Rate (the "Provisional Rate") during the term of this Agreement. For recurring contracts, the Provisional Rate shall be established by using the historical data from prior fiscal periods. The County Maximum Allowable rate will be the Provisional Rate for all new contracts. Quarterly, or at any time during the term of this Agreement, Behavioral Wellness Director or designee shall have the option to adjust the Provisional Rate to a rate based on allowable costs less all applicable revenues and the volume of services provided in prior quarters.

#### IV. ACCOUNTING FOR REVENUES

- A. Accounting for Revenues. Contractor shall comply with all County, State, and Federal requirements and procedures, including, but not limited to, those described in California Welfare and Institutions Code (WIC) Sections 5709, 5710 and 14710, relating to: (1) the determination and collection of patient/client fees for services hereunder based on Uniform Method for Determining Ability to Pay (UMDAP), (2) the eligibility of patients/clients for Medi-Cal, Medicare, private insurance, or other third party revenue, and (3) the collection, reporting and deduction of all patient/client and other revenue for patients/clients receiving services hereunder. Grants, and any other revenue, interest and return resulting from services/activities and/or funds paid by County to Contractor shall also be accounted for in the Operating Budget. Contributions designated in Exhibit B-1-MH shall be offset from invoices and the annual cost report.
- B. Internal Procedures. Contractor shall maintain internal financial controls which adequately ensure proper billing and collection procedures. Contractor shall pursue payment from all

## EXHIBIT B

### FINANCIAL PROVISIONS – MH (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-9 THROUGH A-10)

potential sources in sequential order, with Medi-Cal as payor of last resort. All fees paid by or on behalf of patients/clients receiving services under this Agreement shall be utilized by Contractor only for the delivery of service units specified in the Exhibit A(s) to this Agreement.

#### V. REALLOCATION OF PROGRAM FUNDING

Funding is limited by program to the amount specified in Exhibit B-1-MH. Contractor cannot move funding between programs without explicit approval by Behavioral Wellness Director or designee. Contractor shall make written application to Behavioral Wellness Director or designee, in advance and no later than April 1 of each Fiscal Year, to reallocate funds as outlined in Exhibit B-1-MH between programs, for the purpose of meeting specific program needs or for providing continuity of care to its clients. Contractor's application shall include a narrative specifying the purpose of the request, the amount of said funds to be reallocated, and the sustaining impact of the reallocation as may be applicable to future years. The Behavioral Wellness Director's or designee's decision of whether to allow the reallocation of funds shall be in writing to Contractor prior to implementation by Contractor. The Behavioral Wellness Director or designee also reserves the right to reallocate between programs in the year end cost settlement and will notify Contractor of any reallocation during the cost settlement process.

#### VI. BILLING AND PAYMENT PROCEDURES AND LIMITATIONS

##### A. Submission of Claims and Invoices.

1. Submission of Claims and Invoices for Medi-Cal Services. Services are to be entered into the Clinician's Gateway System based on timeframes prescribed in the Behavioral Wellness Clinical Documentation Manual. Late service data and claims may only be submitted in accordance with State and federal regulations. Behavioral Wellness shall provide to Contractor a report that: i) summarizes the Medi-Cal UOS approved to be claimed for the month, multiplied by the provisional rate in effect at the time of service, ii) states the amount owed by County, and iii) includes the Agreement number. Contractor shall review the report and indicate concurrence that the report will be the basis for Contractor's provisional payment for the month. Contractor shall indicate concurrence within two (2) business days electronically to the County designated representative or to:

[admhsfinancecbo@co.santa-barbara.ca.us](mailto:admhsfinancecbo@co.santa-barbara.ca.us)

Santa Barbara County Department of Behavioral Wellness

ATTN: Accounts Payable

429 North San Antonio Road

Santa Barbara, CA 93110 -1316

Contractor agrees that it shall be solely liable and responsible for all data and information submitted to the County and submitted by the County to the State on behalf of Contractor.

2. Submission of Claims and Invoices for Non Medi-Cal Services. Contractor shall submit a written invoice within 10 calendar days of the end of the month in which non-Medi-Cal services are delivered that: i) depicts the actual costs of providing the

## EXHIBIT B

### FINANCIAL PROVISIONS – MH (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-9 THROUGH A-10)

services less any applicable revenues, including the provisional Medi-Cal payment as described in VI.A.1 of this Exhibit B MH, as appropriate, ii) states the amount owed by County, and iii) includes the Agreement number and signature of Contractor's authorized representative. Invoices shall be delivered to the designated representative or address described in Section VI.A.1 of this Exhibit B MH. Actual cost is the actual amount paid or incurred, including direct labor and costs supported by financial statements, time records, invoices, and receipts.

3. The Program Contract Maximums specified in Exhibit B-1-MH and this Exhibit B MH are intended to cover services during the entire term of the Agreement, unless otherwise specified in the Exhibit A(s) to this Agreement (such as time-limited or services tied to the school year). Under no circumstances shall Contractor cease services prior to June 30 due to an accelerated draw down of funds earlier in the Fiscal Year. Failure to provide services during the entire term of the Agreement may be considered a breach of contract and subject to the Termination provisions specified in the Agreement.

The Behavioral Wellness Director or designee shall review the monthly claim(s) and invoices to confirm accuracy of the data submitted. County shall make provisional payment for approved claims within thirty (30) calendar days of the generation of said claim(s) and invoice by County subject to the contractual limitations set forth in this Agreement and all exhibits hereto.

- B. Subsidy Payments. This section applies to providers with programs that have subsidy funding allocations. For each program with subsidy funding comprising 5% or less, of the total program funding allocation set forth in Exhibit B-1, payment of subsidy will occur at cost settlement after the year end cost report has been submitted and costs are determined to be in compliance with contract terms and State and Federal regulations. For providers with more than 5% total subsidy funding in any program, the final subsidy payment, or up to a maximum of 20% of total subsidy funding allocated for the given program in Exhibit B-1, will be withheld until the year end cost report has been submitted and costs are determined to be in compliance with contract terms and State and Federal regulations.
- C. Monthly Financial Statements. Within 15 calendar days of the end of the month in which services are delivered, Contractor shall submit monthly financial statements reflecting the previous month's and cumulative year to date direct and indirect costs and other applicable revenues for Contractor's programs described in the Exhibit A(s). If a program has both Medi-Cal billable costs and Non-Medi-Cal billable costs, Contractor shall separately identify Non-Medi-Cal billable costs on their financial statements.
- D. Withholding of Payment for Non-submission of Service Data and Other Information. If any required service data, invoice, financial statement or report is not submitted by Contractor to County within the time limits described in this Agreement or if any such information is incomplete, incorrect, or is not completed in accordance with the requirements of this Agreement, then payment shall be withheld until County is in receipt of complete and correct data and such data has been reviewed and approved by Behavioral Wellness Director or designee. Behavioral Wellness Director or designee shall review such submitted service data within sixty (60) calendar days of receipt.

## EXHIBIT B

### FINANCIAL PROVISIONS – MH (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-9 THROUGH A-10)

- E. Withholding of Payment for Unsatisfactory Clinical Documentation. Behavioral Wellness Director or designee shall have the option to deny payment for services when documentation of clinical services does not meet minimum Federal, State and County written standards.
- F. Claims Submission Restrictions.
1. 12-Month Billing Limit. Unless otherwise determined by State or federal regulations (e.g. Medi-Medi cross-over), all original (or initial) claims for eligible individual persons under this Agreement must be received by County within 12 months from the month of service to avoid denial for late billing.
  2. No Payment for Services Provided Following Expiration/ Termination of Agreement. Contractor shall have no claim against County for payment of any funds or reimbursement, of any kind whatsoever, for any service provided by Contractor after the expiration or other termination of this Agreement. Should Contractor receive any such payment, it shall immediately notify County and shall immediately repay all such funds to County. Payment by County for services rendered after expiration/termination of this Agreement shall not constitute a waiver of County's right to recover such payment from Contractor. This provision shall survive the expiration or other termination of this Agreement.
- G. Claims Certification and Program Integrity. Contractor shall certify that all UOS entered by Contractor into MIS for any payor sources covered by this Agreement are true and accurate to the best of Contractor's knowledge.
- H. Overpayments: Any overpayments of contractual amounts must be returned via direct payment within 30 days to the County. County may withhold amounts from future payments due to Contractor under this Agreement or any subsequent agreement if Contractor fails to make direct payment within required timeframe.

## VII. COST REPORT

- A. Submission of Cost Report. Within three weeks of the release of the cost report template by the Department of Health Care Services (DHCS) but no sooner than 30 days after the end of the fiscal year, Contractor shall provide County with an accurate and complete Annual Cost Report (original cost report) with a statement of expenses and revenue and other supporting schedules for the applicable prior fiscal year. The Annual Cost Report shall be prepared by Contractor in accordance with all applicable Federal, State and County requirements and generally accepted accounting principles. Contractor shall allocate direct and indirect costs to and between programs, cost centers, services, and funding sources in accordance with such requirements and consistent with prudent business practice. All revenues received by Contractor shall be reported in its annual Cost Report, and shall be used to offset gross cost. Contractor shall maintain source documentation to support the claimed costs, revenues and allocations which shall be available at any time to Behavioral Wellness Director or Designee upon reasonable notice. A final (reconciled) cost report is also due approximately 1-2 years after submission of the original cost report. The specific deadline for the final cost report is determined by the State. Contractor shall submit a final (reconciled) cost report within three weeks of the County's formal request.

## EXHIBIT B

### FINANCIAL PROVISIONS – MH (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-9 THROUGH A-10)

- B. Cost Report to be Used for Settlement. The Cost Report shall be the financial and statistical report submitted by Contractor to County, and shall serve as the basis for settlement with Contractor as set forth in Section VIII (Pre-audit Cost Report Settlements) below. Contractor shall document that costs are reasonable and allowable and directly or indirectly related to the services to be provided hereunder.
- C. Penalties. Failure of Contractor to submit accurate and complete Annual Cost Report(s) within 45 days after the due date set in Section VII.A above or the expiration or termination date of this Agreement shall result in:
1. A Late Penalty of ONE HUNDRED DOLLARS (\$100) for each day that the accurate and complete Annual Cost Report(s) is (are) not submitted. The Late Penalty shall be assessed separately on each outstanding Annual Cost Report. The Late Penalty shall commence on the forty-sixth (46<sup>th</sup>) day after the deadline or the expiration or termination date of this Agreement. The late fee will be invoiced separately or deducted from future payments due to Contractor under this Agreement or a subsequent agreement.
  2. In the event that Contractor does not submit accurate and complete Annual Cost Report(s) by the one-hundred and fifth (105<sup>th</sup>) day after the due date set in Section VII.A or the expiration or termination date of this Agreement, then all amounts paid by County to Contractor in the Fiscal Year for which the Annual Cost Report(s) is (are) outstanding shall be repaid by Contractor to County. Further, County may terminate any current contracts entered into with Contractor for programs covered by the outstanding Annual Cost Reports.
- D. Audited Financial Reports: Each year of the Agreement, the Contractor shall submit to County a copy of their audited annual financial statement, including management comments. This report shall be submitted within thirty (30) days after the report is received by Contractor.
- E. Single Audit Report: If Contractor is required to perform a single audit and/or program specific audit, per the requirements of OMB Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Awards, Contractor shall submit a copy of such single audit to County within thirty (30) days of receipt.

#### VIII. PRE-AUDIT COST REPORT SETTLEMENTS.

- A. Pre-audit Cost Report Settlements. Based on the original and final/reconciled Annual Cost Report(s) submitted pursuant to this Exhibit B MH Section VII (Cost Reports) and State approved UOS, at the end of each Fiscal Year or portion thereof that this Agreement is in effect, the County will perform pre-audit cost report settlement(s). Such settlements will be subject to the terms and conditions of this Agreement and any other applicable State and/or Federal statutes, regulations, policies and procedures, or requirements pertaining to cost reporting and settlements for applicable Federal and/or State programs. In no event shall the settlement exceed the maximum amount of this agreement. Settlement for services shall be adjusted to the lower of:
1. Contractor's published charge(s) to the general public, as approved by the Contractor's governing board; unless the Contractor is a Nominal Fee Provider. This

## EXHIBIT B

### FINANCIAL PROVISIONS – MH (APPLICABLE TO PROGRAMS DESCRIBED IN EXHIBIT A-9 THROUGH A-10)

federal published charges rule is applicable only for the outpatient, rehabilitative, case management and 24-hour services.

2. The Contractor's actual costs.
  3. The County Maximum Allowable rate.
- B. Issuance of Findings. County's issuance of its pre-audit cost report settlement findings shall take place no later than one-hundred-twenty (120) calendar days after Contractor's submission of the original and final/reconciled cost reports.
- C. Payment. In the event that Contractor adjustments based on any of the above methods indicate an amount due the County, Contractor shall pay County by direct payment within thirty (30) days or from deductions or withholding of future payments due to Contractor under this Agreement or a subsequent agreement, if any, at the sole discretion of the Behavioral Wellness Director or designee.

#### IX. AUDITS, AUDIT APPEALS AND POST-AUDIT MEDI-CAL FINAL SETTLEMENT:

- A. Audit by Responsible Auditing Party. At any time during the term of this Agreement or after the expiration or termination of this Agreement, in accordance with State and Federal law including but not limited to WIC Sections 14170 et. seq., authorized representatives from the County, State or Federal governments (Responsible Auditing Party) may conduct an audit or site review of Contractor regarding the mental health services/activities provided under this Agreement.
- B. Settlement. Settlement of the audit findings will be conducted according to the Responsible Auditing Party's procedures in place. In the case of a State Medi-Cal audit, the State and County will perform a post-audit Medi-Cal settlement that is based on State audit findings. Such settlement will take place when the State initiates its settlement action which customarily is after the issuance of the audit report by the State and before the State's audit appeal process.
- C. Invoice for Amounts Due. County shall issue an invoice to Contractor for any amount due to the County after the Responsible Auditing Party issues an audit report. The amount on the County invoice is due by Contractor to County thirty (30) calendar days from the date of the invoice. However, if the Responsible Auditing Party stays its collection of any amounts due or payable because of the audit findings, County will also stay its settlement of the same amounts due or payable until the Responsible Auditing Party initiates its settlement action with County. If an audit adjustment is appealed then the County may, at its own discretion, notify Contractor but stay collection of amounts due until resolution of the State administrative appeals process.
- D. Appeal. Contractor may appeal any such audit findings in accordance with the audit appeal process established by the Responsible Auditing Party performing the audit.

**EXHIBIT B-1-ADP**

Exhibit B-1  
Schedule of Rates and Contract Maximum

CONTRACTOR NAME: Good Samaritan

FISCAL YEAR: 2016-17

Drug Medi-Cal / Non Drug Medi-Cal	Service Type	Mode	Service Description	Unit of Service	DMC Function Code	AOD Cost Report Service Code	County Maximum Allowable Rate
Drug Medi-Cal Billable Services	Day Services	10	Intensive Outpatient Treatment (IOT) - Perinatal	Session	30	30	\$80.76
	Outpatient	15	ODF Individual Counseling ODF Group Counseling ODF Individual Counseling - Perinatal ODF Group Counseling - Perinatal	Session	80	34	\$67.36
	Early Intervention / Secondary Prevention	N/A	Early Intervention Outreach / Intervention Intravenous Drug User (IDU or VDU) Referrals/ screening/ Intake	Hours	85	33	\$25.23
	CallWORKS	N/A	Interim Treatment Services CallWORKS	Hours	80	34	\$105.32
Non - Drug Medi-Cal Billable Services	Residential	N/A	Free-Standing Residential Detoxification Transitional Living Center (Perinatal/Parolee Only) Alcohol/Drug Free Housing (Perinatal/Parolee Only)	Bed Day	N/A	19	Actual Cost
	Ancillary Services	N/A	Perinatal Outreach Case Management (excluding SACPA clients) Transportation (Perinatal/Parolee Only)	Hours	N/A	20	Actual Cost
	CallWORKS	N/A	Interim Treatment Services CallWORKS	Hours	N/A	21	Actual Cost
	Residential	N/A	Free-Standing Residential Detoxification Transitional Living Center (Perinatal/Parolee Only) Alcohol/Drug Free Housing (Perinatal/Parolee Only)	Bed Day	N/A	56	Actual Cost

Good Sam FY 16-17														
Program														
	Residential Detox (Santa Maria)	Residential Detox (Lompoc)	Recovery Point (Santa Maria)	ROSC	Project PREMIE (Santa Maria)	Turning Point PN Outpatient (Lompoc)	Transitional Living Centers (Santa Maria)	Transitional Living Centers (Lompoc)	Alcohol and Drug Free Housing (Santa Maria)	Family Treatment Drug Court (Lompoc and Santa Maria)	Lompoc Recovery Center	CASCADE FAMILY TREATMENT CENTER	VETS Treatment Services (Santa Maria) 1c 9/30/2016	TOTAL
GROSS COST:	\$ 282,220	\$ 193,800	\$ 284,810	\$ 14,700	\$ 273,900	\$ 286,680	\$ 181,860	\$ 180,000	\$ 108,222	\$ 64,000	\$ 93,000	\$ 63,000	\$ 12,837	\$ 2,026,029
LESS REVENUES COLLECTED BY CONTRACTOR, (as depicted in Contractor's Budget Packet)	\$ 25,000	\$ 25,000	\$ 15,000	\$ -	\$ -	\$ -	\$ 60,000	\$ 50,000	\$ -	\$ -	\$ 15,000	\$ 3,000	\$ -	\$ 193,000
PATIENT FEES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CONTRIBUTIONS	\$ 75,000	\$ 25,500	\$ 72,000	\$ -	\$ 22,000	\$ 22,000	\$ 25,000	\$ 20,000	\$ 50,000	\$ -	\$ 3,000	\$ 15,000	\$ -	\$ 280,500
OTHER (LIST)	\$ 100,000	\$ 51,500	\$ 87,000	\$ -	\$ 22,000	\$ 22,000	\$ 85,000	\$ 70,000	\$ 50,000	\$ -	\$ 18,000	\$ 18,000	\$ -	\$ 523,500
TOTAL CONTRACTOR REVENUES	\$ 172,500	\$ 102,500	\$ 159,000	\$ -	\$ 44,000	\$ 44,000	\$ 170,000	\$ 140,000	\$ 100,000	\$ -	\$ 21,000	\$ 33,000	\$ -	\$ 1,327,500
MAXIMUM CONTRACT AMOUNT:	\$ 152,220	\$ 123,300	\$ 197,810	\$ 14,700	\$ 251,900	\$ 284,680	\$ 96,860	\$ 110,000	\$ 59,222	\$ 64,000	\$ 75,000	\$ 65,000	\$ 12,837	\$ 1,602,529
SOURCES OF FUNDING FOR MAXIMUM CONTRACT AMOUNT**														
Drug Medi-Cal	\$ 158,090	\$ 107,300	\$ 148,700	\$ 14,700	\$ 246,900	\$ 221,100	\$ -	\$ -	\$ -	\$ 64,000	\$ 67,500	\$ 55,500	\$ -	\$ 740,700
Realignment/SAPT - Discretionary	\$ -	\$ -	\$ 51,110	\$ -	\$ -	\$ 4,000	\$ -	\$ -	\$ -	\$ -	\$ 7,500	\$ 5,500	\$ -	\$ 413,190
Realignment/SAPT - Perinatal	\$ -	\$ 20,000	\$ -	\$ -	\$ 5,000	\$ 39,580	\$ 59,320	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 223,900
SAMHSA Federal Grant - VETS	\$ 4,140	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,540	\$ -	\$ 7,222	\$ -	\$ -	\$ -	\$ -	\$ 28,739
CallWORKS	\$ -	\$ 2,000	\$ -	\$ -	\$ -	\$ -	\$ 32,000	\$ 10,000	\$ 51,000	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Other County Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL (SOURCES OF FUNDING)	\$ 152,220	\$ 123,300	\$ 197,810	\$ 14,700	\$ 251,900	\$ 284,680	\$ 96,860	\$ 110,000	\$ 59,222	\$ 64,000	\$ 75,000	\$ 65,000	\$ 12,837	\$ 1,602,529

CONTRACTOR SIGNATURE: \_\_\_\_\_  
STAFF ANALYST SIGNATURE: \_\_\_\_\_  
FISCAL SERVICES SIGNATURE: \_\_\_\_\_

\*The 15% Administrative Fee is deducted from the Drug Medi-Cal Gross Claim Maximum. Maximum (Net) Contract Amount is Less Administrative Fee of 15% (Drug Medi-Cal Only)  
\*\* Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources.

# EXHIBIT B-1-ADP

## Exhibit B-1 Schedule of Rates and Contract Maximum

FISCAL YEAR: 2016-17

CONTRACTOR NAME: Good Samaritan

Drug Medi-Cal/Non Drug Medi-Cal	Service Type	Mode	Service Description	Unit of Service	DMC Service Function Code	AoD Cost Report Code	County Maximum Allowable Rate
Drug Medi-Cal Billable Services	Day Services	10	Intensive Outpatient Treatment (IOT) - Perinatal	Session	30	30	\$90.78
	Outpatient	15	ODF Individual Counseling	Session	80	34	\$67.38
			ODF Group Counseling	Session	85	33	\$29.23
Non - Drug Medi-Cal Billable Services			ODF Individual Counseling - Perinatal	Session	80	34	\$105.32
			ODF Group Counseling - Perinatal	Session	85	33	\$83.33
		N/A	Early Intervention	Hours	N/A	18	Actual Cost
			Outreach / Intervention	Hours	N/A	19	Actual Cost
			Intravenous Drug User (IDU or IVDU) Referrals / Screening / Intake	Hours	N/A	20	Actual Cost
			Interim Treatment Services CallWORKS	Hours	N/A	21	Actual Cost
Drug Medi-Cal Billable Services	CallWORKS	N/A	Interim Treatment Services CallWORKS	Hours	N/A	35	Actual Cost
	Residential	N/A	Free-Standing Residential Detoxification	Bed Day	N/A	50	Actual Cost
			Transitional Living Center (Perinatal/Parolee Only)	Bed Day	N/A	56	Actual Cost
			Alcohol/Drug Free Housing (Perinatal/Parolee Only)	Bed Day	N/A	57	Actual Cost
	Ancillary Services	N/A	Perinatal Outreach	Hours	N/A	22	Actual Cost
			Case Management (excluding SACPA clients)	Hours	N/A	68	\$51.84
			Transportation (Perinatal/Parolee Only)	Hours	N/A	71	Actual Cost

### Good Sam FY 16-17

Program	Residential Detox (Santa Maria)	Residential Detox (Lompoc)	Recovery Point (Santa Maria)	ROSC	Project PREMIE (Santa Maria)	Turning Point FN Outpatient (Lompoc)	Transitional Living Centers (Santa Maria)	Transitional Living Centers (Lompoc)	Alcohol and Drug Free Housing (Santa Maria)	Family Treatment Drug Court (Lompoc and Santa Maria)	Lompoc Recovery Center	CASA DE FAMILIA TREATMENT CENTERS	VETS Treatment Services (Santa Maria) to 9/30/2016	TOTAL
GROSS COST	\$ 262,220	\$ 180,800	\$ 284,810	\$ 14,700	\$ 273,900	\$ 286,680	\$ 181,980	\$ 180,000	\$ 105,222	\$ 64,000	\$ 93,000	\$ 85,000	\$ 12,837	\$ 2,026,028
LESS REVENUES COLLECTED BY CONTRACTOR (as depicted in Contractor's Budget Packet)	\$ 25,000	\$ 25,000	\$ 15,000											
PATIENT FEES	\$ 25,000	\$ 25,000	\$ 15,000											
CONTRIBUTIONS	\$ 75,000	\$ 26,500	\$ 72,000											\$ 193,000
OTHER (LIST: Other Government)	\$ 100,000	\$ 51,500	\$ 87,000											\$ 50,000
TOTAL CONTRACTOR REVENUES	\$ 175,000	\$ 103,000	\$ 154,000	\$ 14,700	\$ 251,900	\$ 246,680	\$ 181,980	\$ 180,000	\$ 105,222	\$ 64,000	\$ 93,000	\$ 85,000	\$ 12,837	\$ 2,280,500
MAXIMUM CONTRACT AMOUNT:	\$ 162,220	\$ 129,300	\$ 197,810	\$ 14,700	\$ 251,900	\$ 246,680	\$ 181,980	\$ 180,000	\$ 105,222	\$ 64,000	\$ 93,000	\$ 85,000	\$ 12,837	\$ 1,923,529
SOURCES OF FUNDING FOR MAXIMUM CONTRACT AMOUNT**														
Drug Medi-Cal	\$ 158,060	\$ 107,300	\$ 51,110	\$ 14,700	\$ 246,680	\$ 221,100					\$ 67,500	\$ 58,500	\$ 7,407	\$ 740,700
Realignments/APT - Discretionary	\$ 4,140	\$ 2,000			\$ 5,000	\$ 39,580	\$ 59,320	\$ 100,000			\$ 7,500	\$ 6,500		\$ 413,180
Realignments/APT - Perinatal							\$ 5,540		\$ 7,222				\$ 12,837	\$ 293,900
SNHSA Federal Grant - VETS							\$ 32,000	\$ 10,000	\$ 51,000					\$ 95,000
CallWORKS														
Other County Funds														
TOTAL (SOURCES OF FUNDING)	\$ 162,220	\$ 129,300	\$ 197,810	\$ 14,700	\$ 251,900	\$ 246,680	\$ 181,980	\$ 180,000	\$ 105,222	\$ 64,000	\$ 93,000	\$ 85,000	\$ 12,837	\$ 1,923,529

CONTRACTOR SIGNATURE: \_\_\_\_\_

STAFF ANALYST SIGNATURE: \_\_\_\_\_

FISCAL SERVICES SIGNATURE: \_\_\_\_\_

\*The 15% Administrative Fee is deducted from the Drug Medi-Cal Gross Claim Maximum. Maximum (Net) Contract Amount is Less Administrative Fee of 15% (Drug Medi-Cal Only).  
 \*\* Funding sources are estimated at the time of contract execution and may be reallocated at Behavioral Wellness' discretion based on available funding sources.



**EXHIBIT B-1 - MH**

**EXHIBIT B-1 MH  
DEPARTMENT OF BEHAVIORAL WELLNESS  
SCHEDULE OF RATES AND CONTRACT MAXIMUM**

**CONTRACTOR NAME:** Good Samaritan Shelter Services, Inc.

**FISCAL YEAR:** 2016-2017

Contracted Services(1)	Service Type	Mode	Service Description	Unit of Service	Service Function Code	County Maximum Allowable Rate
Medi-Cal Billable Services	Outpatient Services	15	Targeted Case Management	Minutes	01	\$2.02
			Collateral	Minutes	10	\$2.61
			*MHS- Assessment	Minutes	30	\$2.61
			MHS - Plan Development	Minutes	31	\$2.61
			*MHS- Therapy (Family, Individual, Group)	Minutes	11, 40, 50	\$2.61
			MHS - Rehab (Family, Individual, Group)	Minutes	12, 41, 51	\$2.61
			Crisis Intervention	Minutes	70	\$3.88
Non-Medi-Cal Billable Services	Shelter Beds	N/A	Shelter Beds	Per Bed per Day	N/A	\$28.08

	PROGRAM					TOTAL
	Homeless Clinician	Shelter Beds				
GROSS COST:	\$ 200,000	\$ 41,000				\$241,000
LESS REVENUES COLLECTED BY CONTRACTOR:						
PATIENT FEES						\$ -
CONTRIBUTIONS						\$ -
OTHER (LIST):						\$ -
TOTAL CONTRACTOR REVENUES	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
<b>MAXIMUM ANNUAL CONTRACT AMOUNT PAYABLE:</b>	<b>\$ 200,000</b>	<b>\$ 41,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 241,000</b>

SOURCES OF FUNDING FOR MAXIMUM ANNUAL CONTRACT AMOUNT (2)						
MEDI-CAL (3)	\$ 130,000					\$ 130,000
NON-MEDI-CAL		\$ 41,000				\$ 41,000
SUBSIDY	\$ 70,000					\$ 70,000
OTHER (LIST):						\$ -
<b>TOTAL (SOURCES OF FUNDING)</b>	<b>\$ 200,000</b>	<b>\$ 41,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 241,000</b>

D.M

CONTRACTOR SIGNATURE: \_\_\_\_\_

STAFF ANALYST SIGNATURE: \_\_\_\_\_

FISCAL SERVICES SIGNATURE: \_\_\_\_\_

*Quiana Lopez*

(1) Additional services may be provided if authorized by Director or designee in writing.

(2) The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. The Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.

(3) Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MHSA, General Fund, Grants, Other Departmental and SB 163.

\* MHS Assessment and MHS Therapy services may only be provided by licensed, registered or waived Mental Health clinicians, or graduate student interns under direct supervision of a licensed, registered or waived Mental Health clinician.

**EXHIBIT B-1 - MH**

**EXHIBIT B-1 MH  
DEPARTMENT OF BEHAVIORAL WELLNESS  
SCHEDULE OF RATES AND CONTRACT MAXIMUM**

CONTRACTOR NAME:

Good Samaritan Shelter Services, Inc.

FISCAL YEAR: 2016-2017

Contracted Services(1)	Service Type	Mode	Service Description	Unit of Service	Service Function Code	County Maximum Allowable Rate
Medi-Cal Billable Services	Outpatient Services	15	Targeted Case Management	Minutes	01	\$2.02
			Collateral	Minutes	10	\$2.61
			MHS- Assessment	Minutes	30	\$2.61
			MHS - Plan Development	Minutes	31	\$2.61
			MHS- Therapy (Family, Individual, Group)	Minutes	11, 40, 50	\$2.61
			MHS - Rehab (Family, Individual, Group)	Minutes	12, 41, 51	\$2.61
			Crisis Intervention	Minutes	70	\$3.88
Non-Medi-Cal Billable Services	Shelter Beds	N/A	Shelter Beds	Per Bed per Day	N/A	\$28.08

	PROGRAM					TOTAL
	Homeless Clinician	Shelter Beds				
GROSS COST:	\$ 200,000	\$ 41,000				\$241,000
LESS REVENUES COLLECTED BY CONTRACTOR:						
PATIENT FEES						\$ -
CONTRIBUTIONS						\$ -
OTHER (LIST):						\$ -
TOTAL CONTRACTOR REVENUES	\$ -	\$ -	\$ -	\$ -	\$ -	\$0
<b>MAXIMUM ANNUAL CONTRACT AMOUNT PAYABLE:</b>	<b>\$ 200,000</b>	<b>\$ 41,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 241,000</b>

SOURCES OF FUNDING FOR MAXIMUM ANNUAL CONTRACT AMOUNT (2)						
MEDI-CAL (3)	\$ 130,000					\$ 130,000
NON-MEDI-CAL		\$ 41,000				\$ 41,000
SUBSIDY	\$ 70,000					\$ 70,000
OTHER (LIST):						\$ -
<b>TOTAL (SOURCES OF FUNDING)</b>	<b>\$ 200,000</b>	<b>\$ 41,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 241,000</b>

CONTRACTOR SIGNATURE:



STAFF ANALYST SIGNATURE:

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FISCAL SERVICES SIGNATURE:

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(1) Additional services may be provided if authorized by Director or designee in writing.

(2) The Director or designee may reallocate between funding sources at his/her discretion during the term of the contract, including to utilize and maximize any additional funding or FFP provided by local, State, or Federal law, regulation, policy, procedure, or program. The Director or designee also reserves the right to reallocate between funding sources in the year end cost settlement. Reallocation of funding sources does not alter the Maximum Contract Amount and does not require an amendment to the contract.

(3) Source of Medi-Cal match is State and Local Funds including but not limited to Realignment, MESA, General Fund, Grants, Other Departmental and SB 163.

\* MHS Assessment and MHS Therapy services may only be provided by licensed, registered or waived Mental Health clinicians, or graduate student interns under direct supervision of a licensed, registered or waived Mental Health clinician.

# EXHIBIT B-2 Contractor Budget

## Santa Barbara County Alcohol, Drug and Mental Health Services Contract Budget Packet Entity Budget By Program

AGENCY NAME: Good Samaritan Shelter

COUNTY FISCAL YEAR: 2016-2017

*Gray Shaded cells contain formulas, do not overwrite*

LINE #	COLUMN #	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
		TOTAL AGENCY/ ORGANIZATION BUDGET	COUNTY ADMSHS PROGRAMS TOTALS	CASA DE FAMILIA TREATMENT CENTER	RECOVERY POINT	PROJECT PREMIE	TURNING POINT	LOMPOC RECOVERY CENTER	HOMELESS CLINICIANS	SANTA MARIA EMERGENCY SHELTER	SANTA MARIA TLC	LOMPOC TLC	SANTA MARIA DX	LOMPOC DX	FAMILY TREATMENT DRUG COURT	
1		\$ 85,200	\$ -													
2		\$ 100,800	\$ 50,000							\$ 50,000						
3		\$ 15,800														
4		\$ 1,743,529	\$ 1,743,529	\$ 65,000	\$ 210,647	\$ 25,900	\$ 284,560	\$ 75,000	\$ 200,000	\$ 113,922	\$ 96,860	\$ 110,000	\$ 162,220	\$ 129,300		\$ 64,000
5		\$ 2,291,256	\$ 791,709	\$ 15,000	\$ 72,000	\$ 22,000	\$ 22,000	\$ 15,000		\$ 424,206	\$ 60,000	\$ 50,000	\$ 75,000	\$ 26,500		
6																
7																
8																
9																
10		\$ 4,234,385	\$ 2,575,237	\$ 80,000	\$ 292,647	\$ 273,500	\$ 298,190	\$ 90,000	\$ 207,000	\$ 581,130	\$ 136,290	\$ 160,000	\$ 237,220	\$ 153,300		\$ 64,000
I.B. Client and Third Party Revenues.																
11		\$ 116,800	\$ 116,000	\$ 3,000	\$ 15,000			\$ 3,000			\$ 25,000	\$ 20,000	\$ 25,000	\$ 25,000		
12																
13		\$ 184,831														
14		\$ 300,331	\$ 116,000	\$ 3,000	\$ 15,000			\$ 3,000			\$ 25,000	\$ 20,000	\$ 25,000	\$ 25,000		
Total Client and Third Party Revenues (Sum of lines 11 through 23)																
15		\$ 4,535,316	\$ 2,691,237	\$ 83,000	\$ 297,647	\$ 273,500	\$ 298,190	\$ 93,000	\$ 207,000	\$ 581,130	\$ 136,290	\$ 160,000	\$ 237,220	\$ 180,300		\$ 64,000
GROSS PROGRAM REVENUE BUDGET																

**E. JIT B-2  
Contractor Budget**

III. DIRECT COSTS	TOTAL AGENCY/ ORGANIZATION BUDGET	COUNTY ADMHS PROGRAMS TOTALS	CASA DE FAMILIA TREATMENT CENTER	RECOVERY POINT	PROJECT PREMISE	TURNING POINT	LOMPOC RECOVERY CENTER	HOMELESS CLINICIANS	SANTA MARIA EMERGENCY SHELTER	SANTA MARIA TLC	LOMPOC TLC	SANTA MARIA DX	LOMPOC DX	FAMILY TREATMENT DRUG COURT
<b>III.A. Salaries and Benefits Object Level</b>														
16 Salaries (Complete Staffing Schedule)	2,086,809	\$ 1,315,550	\$ 48,943	\$ 174,111	\$ 140,894	\$ 138,427	\$ 42,342	\$ 120,457	\$ 212,553	\$ 76,163	\$ 69,288	\$ 137,271	\$ 111,662	\$ 43,478
17 Employee Benefits	376,166	\$ 238,906	\$ 8,910	\$ 31,340	\$ 25,961	\$ 24,917	\$ 7,922	\$ 21,682	\$ 38,260	\$ 13,709	\$ 12,472	\$ 24,708	\$ 20,089	\$ 7,826
18 Consultants		\$												
19 Payroll Taxes	250,777	\$ 131,558	\$ 4,894	\$ 17,411	\$ 14,089	\$ 13,843	\$ 4,234	\$ 12,046	\$ 21,255	\$ 7,618	\$ 6,928	\$ 13,727	\$ 11,166	\$ 4,348
20 Salaries and Benefits Subtotal	\$ 2,713,752	\$ 1,685,955	\$ 62,648	\$ 222,862	\$ 180,944	\$ 177,185	\$ 54,198	\$ 154,185	\$ 272,068	\$ 97,498	\$ 85,689	\$ 175,707	\$ 142,927	\$ 55,652
<b>III.B Services and Supplies Object Level</b>														
21 Audio	25,825	\$ 20,346	306	77	3,704	1,816	0	1,817	5,869	2,331	1,853	1,886	890	
22 Contracted Services	43,743	\$ 38,401	0	450	6,400	1,025	800	7,676	6,500	5,200	6,300	1,900	150	
23 Occupancy (Facility Lease/Rent/Costs)	344,660	\$ 184,430	0	600	3,000	31,330	0	0	70,000	37,200	31,300	11,000	0	
24 Drug Testing	47,221	\$ 41,541	1,100	18,225	5,600	5,060	4,096	0	4,300	0	950	1,450	800	
25 Education & Training	8,306	\$ 6,827	220	0	2,725	1,400	32	0	0	800	1,400	100	150	
26 Gov'l Fees & Charges	7,859	\$ 5,225	4,550	0	0	100	0	0	200	0	100	275	0	
27 Insurance	46,908	\$ 24,688	0	750	2,900	2,400	1,146	0	8,850	2,100	2,000	2,700	1,750	
28 Laundry	1,340	\$ 1,310	0	0	0	150	0	0	0	960	200	0	0	
29 Legal & Accounting	1,420	\$ 700	0	0	0	0	0	0	0	0	700	0	0	
30 Office Supplies	20,470	\$ 16,155	200	2,625	2,100	2,450	1,930	1,050	2,400	0	950	1,600	850	
31 Postage	1,279	\$ 250	0	50	0	50	0	0	50	0	50	50	0	
32 Program Supplies Food	37,892	\$ 16,287	50	60	750	1,050	557	0	7,050	0	1,200	4,800	2,750	
33 Program Supplies	113,393	\$ 62,700	250	3,350	10,300	5,800	3,550	850	25,000	1,450	3,050	8,900	2,200	
34 Rental of Buildings	18,786	\$ 18,786	0	0	0	0	11,286	7,500	0	0	0	0	0	
35 Rental of Equipment	2,605	\$ 2,000	0	650	0	0	0	0	600	0	0	500	250	
36 Repairs & Maintenance	73,967	\$ 45,685	125	2,800	7,250	4,100	55	55	22,500	2,500	3,800	2,100	400	
37 Telephone/Internet	34,500	\$ 20,334	0	3,250	3,000	3,050	2,234	500	1,800	3,150	1,600	750	1,000	
38 Travel Expense	5,437	\$ 3,107	225	250	100	100	61	80	2,000	110	80	50	50	
39 Util - Electricity	87,361	\$ 47,828	1,000	2,300	5,300	5,600	378	100	19,000	0	5,500	7,400	1,250	
40 Util - Heat (Gas)	21,026	\$ 9,350	500	0	1,000	1,300	0	0	3,100	1,850	1,300	0	300	
41 Util - Trash Disposal	1,534	\$ 500	500	0	0	0	0	0	0	0	0	0	0	
42 Util - Water/Sewer	69,405	\$ 37,231	500	525	3,400	5,500	606	100	8,500	3,000	5,500	8,500	1,100	
43 Utilities-Cable	5,086	\$ 1,400	0	0	300	0	0	0	350	0	0	350	400	
44 Rapid Rehousing Payments	207,560	\$ 51,260	0	0	0	0	0	0	51,260	0	0	0	0	
45 Services and Supplies Subtotal	\$ 1,227,503	\$ 658,251	\$ 9,526	\$ 35,682	\$ 57,828	\$ 72,101	\$ 26,871	\$ 19,728	\$ 289,349	\$ 90,651	\$ 67,433	\$ 52,311	\$ 14,200	\$
46 III.C. Client Expense Object Level Total (Not Match-Cat Reimbursable)	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
47 SUBTOTAL DIRECT COSTS	\$ 3,944,255	\$ 2,340,206	\$ 72,174	\$ 258,824	\$ 238,174	\$ 249,287	\$ 80,870	\$ 173,913	\$ 511,417	\$ 158,139	\$ 156,522	\$ 228,017	\$ 187,217	\$ 55,652
<b>IV. INDIRECT COSTS</b>														
48 Administrative Indirect Costs (Reimbursement limited to 15%)	590,761	\$ 351,031	10,826	38,824	35,726	37,393	12,130	26,067	76,713	23,721	23,478	34,203	23,583	8,346
49 GROSS DIRECT AND INDIRECT COSTS (Sum of lines 47+48)	\$ 4,535,016	\$ 2,691,237	\$ 83,000	\$ 297,647	\$ 273,900	\$ 286,680	\$ 93,000	\$ 200,000	\$ 588,130	\$ 181,860	\$ 180,000	\$ 262,220	\$ 190,800	\$ 64,000

EXHIBIT B-3 ADP

COUNTY OF SANTA BARBARA  
ALCOHOL & DRUG PROGRAM  
FEE SCHEDULE \*  
FY 2016-2017

ANNUAL GROSS FAMILY INCOME

NUMBER OF DEPENDENTS

FEE PER VISIT	1	2	3	4	5	6	7	8
5	11,880	16,020	20,160	24,300	28,440	32,580	36,730	40,890
10	16,040	20,180	24,320	28,460	32,600	36,740	40,890	45,050
15	20,200	24,340	28,480	32,620	36,760	40,900	45,050	49,210
20	24,360	28,500	32,640	36,780	40,920	45,060	49,210	53,370
25	28,520	32,660	36,800	40,940	45,080	49,220	53,370	57,530
30	32,680	36,820	40,960	45,100	49,240	53,380	57,530	61,690
35	36,840	40,980	45,120	49,260	53,400	57,540	61,690	65,850
40	41,000	45,140	49,280	53,420	57,560	61,700	65,850	70,010
45	45,160	49,300	53,440	57,580	61,720	65,860	70,010	74,170
50	49,320	53,460	57,600	61,740	65,880	70,020	74,170	78,330
55	53,480	57,620	61,760	65,900	70,040	74,180	78,330	82,490
60	57,640	61,780	65,920	70,060	74,200	78,340	82,490	86,650
65	61,800	65,940	70,080	74,220	78,360	82,500	86,650	90,810
70	65,960	70,100	74,240	78,380	82,520	86,660	90,810	94,970
75	70,120	74,260	78,400	82,540	86,680	90,820	94,970	99,130
80	74,280	78,420	82,560	86,700	90,840	94,980	99,130	103,290
85	78,440	82,580	86,720	90,860	95,000	99,140	103,290	107,450
90	82,600	86,740	90,880	95,020	99,160	103,300	107,450	111,610

**EXHIBIT B-3 ADP**

**MONTHLY GROSS FAMILY INCOME**

**NUMBER OF DEPENDENTS**

<b>FEE PER VISIT</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>
<b>5</b>	990	1,335	1,680	2,025	2,370	2,715	3,061	3,408
<b>10</b>	1,337	1,682	2,027	2,372	2,717	3,062	3,408	3,754
<b>15</b>	1,683	2,028	2,373	2,718	3,063	3,408	3,754	4,101
<b>20</b>	2,030	2,375	2,720	3,065	3,410	3,755	4,101	4,448
<b>25</b>	2,377	2,722	3,067	3,412	3,757	4,102	4,448	4,794
<b>30</b>	2,723	3,068	3,413	3,758	4,103	4,448	4,794	5,141
<b>35</b>	3,070	3,415	3,760	4,105	4,450	4,795	5,141	5,488
<b>40</b>	3,417	3,762	4,107	4,452	4,797	5,142	5,488	5,834
<b>45</b>	3,763	4,108	4,453	4,798	5,143	5,488	5,834	6,181
<b>50</b>	4,110	4,455	4,800	5,145	5,490	5,835	6,181	6,528
<b>55</b>	4,457	4,802	5,147	5,492	5,837	6,182	6,528	6,874
<b>60</b>	4,803	5,148	5,493	5,838	6,183	6,528	6,874	7,221
<b>65</b>	5,150	5,495	5,840	6,185	6,530	6,875	7,221	7,568
<b>70</b>	5,497	5,842	6,187	6,532	6,877	7,222	7,568	7,914
<b>75</b>	5,843	6,188	6,533	6,878	7,223	7,568	7,914	8,261
<b>80</b>	6,190	6,535	6,880	7,225	7,570	7,915	8,261	8,608
<b>85</b>	6,537	6,882	7,227	7,572	7,917	8,262	8,608	8,954
<b>90</b>	6,883	7,228	7,573	7,918	8,263	8,608	8,954	9,301

## EXHIBIT C

### INDEMNIFICATION AND INSURANCE REQUIREMENTS (FOR PROFESSIONAL CONTRACTS)

#### 1. INDEMNIFICATION

Contractor agrees to indemnify, defend (with counsel reasonably approved by County) and hold harmless County and its officers, officials, employees, agents and volunteers from and against any and all claims, actions, losses, damages, judgments and/or liabilities arising out of this Agreement from any cause whatsoever, including the acts, errors or omissions of any person or entity and for any costs or expenses (including but not limited to attorneys' fees) incurred by County on account of any claim except where such indemnification is prohibited by law. Contractor's indemnification obligation applies to County's active as well as passive negligence but does not apply to County's sole negligence or willful misconduct.

#### 2. NOTIFICATION OF ACCIDENTS AND SURVIVAL OF INDEMNIFICATION PROVISIONS

Contractor shall notify County immediately in the event of any accident or injury arising out of or in connection with this Agreement. The indemnification provisions in this Agreement shall survive any expiration or termination of this Agreement.

#### 3. INSURANCE

Contractor shall procure and maintain for the duration of this Agreement insurance against claims for injuries to persons or damages to property which may arise from or in connection with the performance of the work hereunder and the results of that work by the Contractor, its agents, representatives, employees or subcontractors.

##### A. Minimum Scope of Insurance

Coverage shall be at least as broad as:

- i. **Commercial General Liability (CGL):** Insurance Services Office (ISO) Form CG 00 01 covering CGL on an "occurrence" basis, including products-completed operations, personal & advertising injury, with limits no less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate.
- ii. **Automobile Liability:** ISO Form Number CA 00 01 covering any auto (Code 1), or if Contractor has no owned autos, hired, (Code 8) and non-owned autos (Code 9), with limit no less than \$1,000,000 per accident for bodily injury and property damage.
- iii. **Workers' Compensation:** as required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident for bodily injury or disease.
- iv. **Professional Liability** (Errors and Omissions) Insurance appropriate to the Contractor's profession, with limit of no less than \$1,000,000 per occurrence or claim, \$2,000,000 aggregate.

If the Contractor maintains higher limits than the minimums shown above, the County requires and shall be entitled to coverage for the higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the County.

## EXHIBIT C

### INDEMNIFICATION AND INSURANCE REQUIREMENTS (FOR PROFESSIONAL CONTRACTS)

#### B. Other Insurance Provisions

The insurance policies are to contain, or be endorsed to contain, the following provisions:

- i. **Additional Insured** – County, its officers, officials, employees, agents and volunteers are to be covered as additional insureds on the CGL policy with respect to liability arising out of work or operations performed by or on behalf of the Contractor including materials, parts, or equipment furnished in connection with such work or operations. General liability coverage can be provided in the form of an endorsement to the Contractor's insurance at least as broad as ISO Form CG 20 10 11 85 or if not available, through the addition of both CG 20 10 and CG 20 37 if a later edition is used).
- ii. **Primary Coverage** – For any claims related to this Agreement, the Contractor's insurance coverage shall be primary insurance as respects the County, its officers, officials, employees, agents and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, agents or volunteers shall be excess of the Contractor's insurance and shall not contribute with it.
- iii. **Notice of Cancellation** – Each insurance policy required above shall provide that coverage shall not be canceled, except with notice to the County.
- iv. **Waiver of Subrogation Rights** – Contractor hereby grants to County a waiver of any right to subrogation which any insurer of said Contractor may acquire against the County by virtue of the payment of any loss under such insurance. Contractor agrees to obtain any endorsement that may be necessary to effect this waiver of subrogation, but this provision applies regardless of whether or not the County has received a waiver of subrogation endorsement from the insurer.
- v. **Deductibles and Self-Insured Retention** – Any deductibles or self-insured retentions must be declared to and approved by the County. The County may require the Contractor to purchase coverage with a lower deductible or retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.
- vi. **Acceptability of Insurers** – Unless otherwise approved by Risk Management, insurance shall be written by insurers authorized to do business in the State of California and with a minimum A.M. Best's Insurance Guide rating of "A- VII".
- vii. **Verification of Coverage** – Contractor shall furnish the County with proof of insurance, original certificates and amendatory endorsements as required by this Agreement. The proof of insurance, certificates and endorsements are to be received and approved by the County before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The Contractor shall furnish evidence of renewal of coverage throughout the term of the Agreement. The County reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.



## EXHIBIT C

### INDEMNIFICATION AND INSURANCE REQUIREMENTS (FOR PROFESSIONAL CONTRACTS)

- viii. **Failure to Procure Coverage** – In the event that any policy of insurance required under this Agreement does not comply with the requirements, is not procured, or is canceled and not replaced, County has the right but not the obligation or duty to terminate the Agreement. Maintenance of required insurance coverage is a material element of the Agreement and failure to maintain or renew such coverage or to provide evidence of renewal may be treated by County as a material breach of contract.
- ix. **Subcontractors** – Contractor shall require and verify that all subcontractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that County is an additional insured on insurance required from subcontractors.
- x. **Claims Made Policies** – If any of the required policies provide coverage on a claims-made basis:
  - a) The Retroactive Date must be shown and must be before the date of the contract or the beginning of contract work.
  - b) Insurance must be maintained and evidence of insurance must be provided for at least five (5) years after completion of contract work.
  - c) If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a Retroactive Date prior to the contract effective date, the Contractor must purchase “extended reporting” coverage for a minimum of five (5) years after completion of contract work.
- xi. **Special Risks or Circumstances** – County reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Any change requiring additional types of insurance coverage or higher coverage limits must be made by amendment to this Agreement. Contractor agrees to execute any such amendment within thirty (30) days of receipt.

Any failure, actual or alleged, on the part of County to monitor or enforce compliance with any of the insurance and indemnification requirements will not be deemed as a waiver of any rights on the part of County.