

Attachment B

Financial Highlights for the fiscal year ended June 30, 2021

Please see the attached printed publication.

Financial Highlights

Fiscal Year Ended June 30, 2021

Santa Barbara County, CA



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Auditor-Controller

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FINANCIAL HIGHLIGHTS

This Financial Highlights publication is intended to provide the general public with an easy-to-read overview of Santa Barbara County’s (County) financial condition. The information contained in this report is derived from the County’s Annual Comprehensive Financial Report (ACFR) which is more detailed in nature and in conformance with generally accepted accounting principles (GAAP) in the United States of America. This report provides highlights of the significant financial and economic activity of the County for the fiscal year ended June 30, 2021. Copies of the ACFR can be obtained by contacting the Auditor-Controller’s office, or can be found on the Auditor-Controller’s website at www.countyofsb.org/auditor.

INTRODUCTION

COUNTY OVERVIEW

FINANCIAL

BUDGET & ECONOMY

OTHER INFORMATION

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While the financial statements’ data presented within the County’s Financial Highlights conform to Generally Accepted Accounting Principles (GAAP), some statistics are taken from various sources and are not GAAP-based data.

AWARDS AND **ACKNOWLEDGMENTS**

SANTA BARBARA COUNTY, CA

THE AUDITOR-CONTROLLER MISSION:

We ensure the County's financial integrity and promote efficient, effective, and accountable government.

AWARDS AND ACKNOWLEDGMENTS:

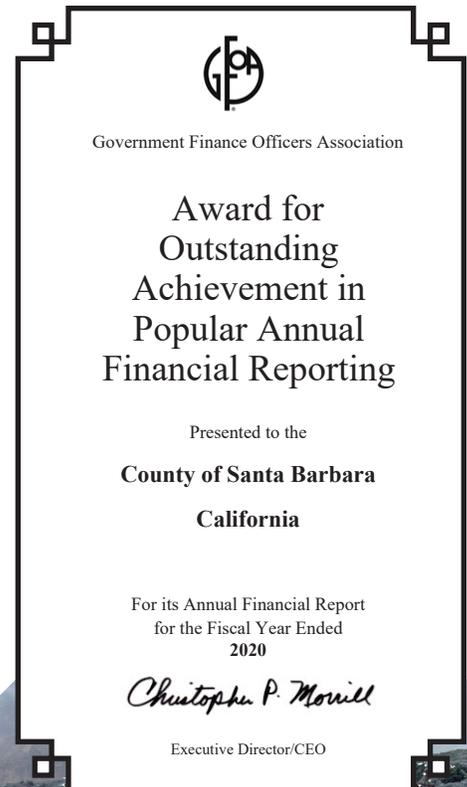
We are very proud of the Financial Highlights and all of the County's award-winning financial reporting publications. Each publication has been prepared with great care and expertise with the goal of meeting the highest level of financial reporting preparation standards.

The preparation of the ACFR and its timely issuance is the result of a concentrated, dedicated, and coordinated effort by the entire Auditor-Controller staff. We would like to acknowledge the special efforts of the Financial Reporting Division for their assistance in the report's preparation. We would also like to thank all County departments who participated in its preparation.

Additionally, the County received the Government Finance Officers Association's (GFOA) Award for Outstanding Achievement in Popular Annual Financial Reporting for its Financial Highlights publication for the fiscal year ended June 30, 2020. This award has been achieved annually since 1995. To receive this prestigious award, a government must publish a Popular Annual Financial Report that conforms to program standards of creativity, presentation, understandability, and reader appeal.

THEME:

Santa Barbara County is a wonderful place, filled with beauty and grace. The theme for the fiscal year (FY) 2020-21 Financial Highlights is "the wonders of Santa Barbara County." The theme of wonder came during the COVID-19 pandemic. That in the midst of fear, illness, mortality, masks, social distancing, and social change, the natural beauty of Santa Barbara County has remained a wonder, and wonderful. From the Guadalupe Dunes to the March 2021 snowstorm in downtown Santa Barbara, our spirit is fed through our eyes. The photos placed throughout the Financial Highlights publication displaying snips of this wonder are from across Santa Barbara County. Many acknowledgments to Mike Eliason, Joel Boyer, Suzann Sturz, and Jonathan Rodriguez who provided the photos through their eyes.



COUNTY BOARD OF SUPERVISORS

The County's policymaking and legislative authority is vested in the County Board of Supervisors (Board), which consists of an elected supervisor from each of the five districts. The Board sets policy for County departments, oversees a budget of over \$1.0 billion, and adopts ordinances on local matters, as well as land use policies that affect unincorporated areas (areas outside of cities).

County of Santa Barbara
2021 Board of Supervisors

COUNTY DISTRICTS

Das Williams First District	Gregg Hart Second District	Bob Nelson Fourth District CHAIR	Joan Hartmann Third District VICE CHAIR	Steve Lavagnino Fifth District
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HEALTH & HUMAN SERVICES

FTE: 1,707 +26 from FY 2019-20
Exp: \$402.5M +\$16.1M FY 2019-20

This functional group strives to improve the health of the community through preventive health services, aiding individuals and families to become emotionally, socially and fiscally self-sufficient, serving children and families by enforcing child support orders, and providing a comprehensive array of alcohol, drug, and mental health services.



GENERAL GOVERNMENT & SUPPORT SERVICES

FTE: 333 + 3 from FY 2019-20
Exp: \$61.8M +\$4.5M FY 2019-20

This functional group provides important general government services to the citizens such as elections, property tax administration, treasury operations, and also provides support services to County operations such as information technology, payroll, and capital projects. These departments provide financial integrity for the County, as well as management of the County's assets.



PUBLIC SAFETY

FTE: 1,533 +24 from FY 2019-20
Exp: \$363.9M +\$15.6M FY 2019-20

Public Safety protects the community, including people and their property via law enforcement, fire protection, custody of adult and juvenile criminals, and probation monitoring of offenders. This function also protects the rights and the safety of citizens through criminal/civil prosecution and defense of the accused.



POLICY & EXECUTIVE

FTE: 105 + 8 from FY 2019-20
Exp: \$23.5M +\$2.5M FY 2019-20

The Policy and Executive group includes the County Board of Supervisors. The group is responsible for: setting policy, risk management programs, emergency operations, recommending and overseeing the budget, and providing legal services.



COMMUNITY RESOURCES & PUBLIC FACILITIES

FTE: 432 + 6 from FY 2019-20
Exp: \$159.3M +\$37.8M FY 2019-20

The departments in this functional group are devoted to enhancing the quality of life in the County. They look to preserve and protect natural resources, foster safe long-term land use, develop affordable housing, support the use of parks, protect agriculture and maintain essential public works facilities to make everyday life as safe and convenient as possible.



GENERAL COUNTY PROGRAMS

FTE: 0 + 0 from FY 2019-20
Exp: \$9.4M +\$6.5M FY 2019-20

This group performs functions that are not directly associated with a specific department, such as organizational development. Transfers to other government entities, such as the Human Services Commission, and the Local Agency Formation Commission, are also accounted for in this functional group.

COUNTY DEPARTMENTS



The County departments have dual roles in providing services to their residents. Firstly, basic local government services are provided to residents in the unincorporated areas of the County. These services include fire protection and maintenance of County roads, as well as services in some cities by contract, such as Sheriff patrol. Secondly, countywide services are provided as a regional government, such as District Attorney prosecution and Sheriff jail operations or as agents for the State through public assistance programs. For details about such County services, peruse the County's Recommended

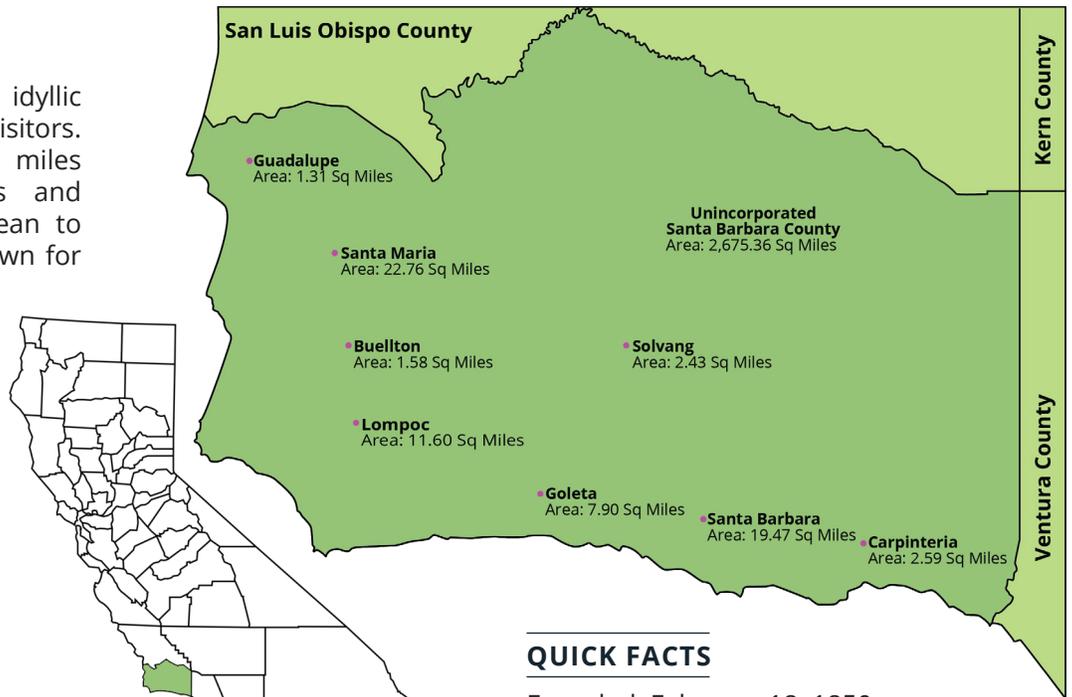
Budget publication available online at www.countyofsb.org/ceo.

The County has five elected department directors responsible for the offices of the Auditor-Controller, Clerk-Recorder-Assessor, District Attorney, Sheriff-Coroner, and Treasurer-Tax Collector-Public Administrator. The above organization chart reflects the various functional groups reported in the ACFR, along with the names of the principal officials.

DEMOGRAPHICS

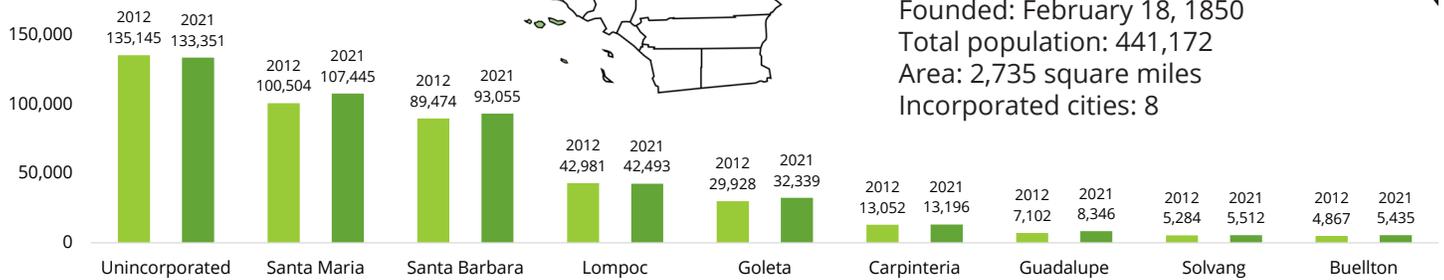
SANTA BARBARA COUNTY

Santa Barbara County offers idyllic settings for residents and visitors. Located approximately 100 miles northwest of Los Angeles and bordered by the Pacific Ocean to the west and south, it is known for its mild climate, picturesque coastline, vineyards, abundant agriculture, scenic mountains, and numerous parks and beaches – including the richly biodiverse marine habitat of the Channel Islands.



POPULATION CHANGES*

(2012 VS 2021)

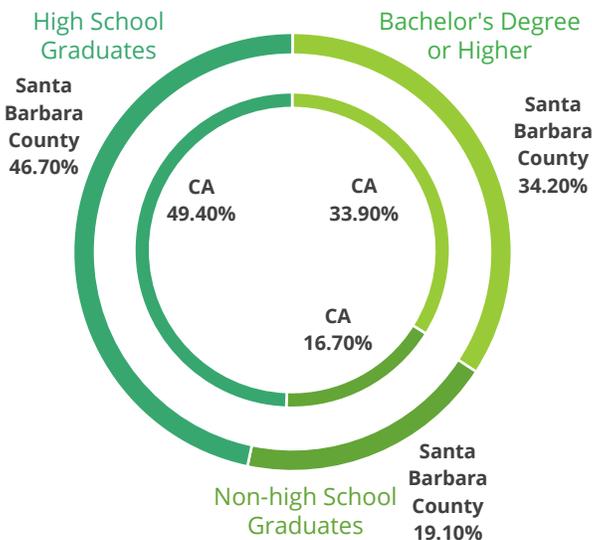


*Provided by The State of California Department of Finance

QUICK FACTS

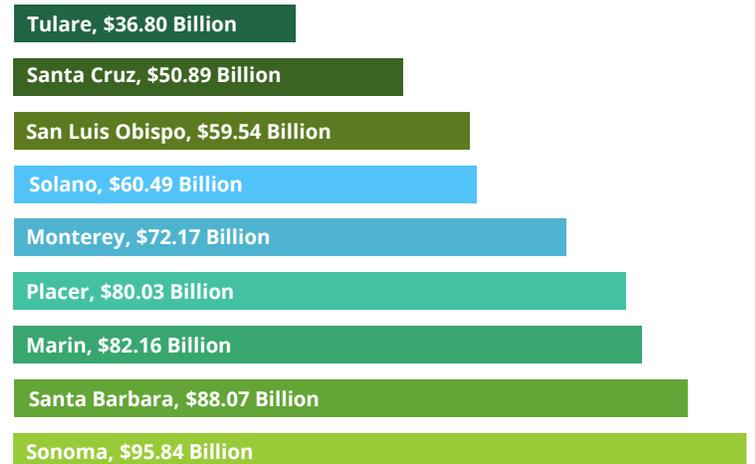
Founded: February 18, 1850
 Total population: 441,172
 Area: 2,735 square miles
 Incorporated cities: 8

AVERAGE EDUCATION LEVELS (2015 - 2019)



FY 2019-20 PROPERTY TAX ROLL

VALUES OF COMPARABLE COUNTIES



ASSETS AND OPERATIONS

OPERATING INDICATORS BY FUNCTION/PROGRAM

	<u>FY 2019-20</u>		<u>FY 2020-21</u>
Function/Program			
Public Safety			
Other:			
Filed felonies-District Attorney	2,582	-401	2,181
Filed misdemeanors-District Attorney	8,935	-2,401	6,534
Public Defender's total new caseload	12,247	-4,375	7,872
Fire emergency responses	14,723	-105	14,618
Sheriff:			
Total miles patrolled	1,406,295	-43,405	1,362,890
Processed and booked adult offenders	11,108	-2,782	8,326
Probation:			
Juvenile referrals processed	1,987	-1,265	722
Adult and Juvenile cases supervised	7,318	-2,517	4,801
Institutional care for minors	16,344	-9,424	6,920
Submit written reports to courts on Adults	3,911	-1,373	2,538
Health & Human Services			
Behavioral Wellness clients served	14,052	-3,400	10,652
Established orders for child support	10,964	-506	10,458
Assistance claims paid to eligible recipients	85,710	-5,901	79,809
Patient encounters at Public Health clinics	113,500	7,500	121,000
Community Resources & Public Facilities			
Building inspections	24,952	-9	24,943
Enhanced or maintained road lanes (miles)	64	-18	46
Flood control work requests	--	--	--
General Government & Support Services			
Clerk-Recorder-Assessor:			
Recorded documents & vital copies issued	104,052	36,519	140,571
Resource Recovery			
Waste recycled (tons per month)	7,882	371	8,253
Landfill waste disposal (tons per month)	17,744	-1,499	16,245

**CAPITAL ASSETS AND INFRASTRUCTURE
STATISTICS BY FUNCTION/PROGRAM**

	<u>FY 2019-20</u>		<u>FY 2020-21</u>
Function/Program			
Public Safety			
Court buildings	7	--	7
Other buildings	5	--	5
Fire stations	16	--	16
Fire trucks	45	--	45
Ambulances	6	--	6
Sheriff sub stations	4	--	4
Patrol units	63	-2	61
Aircrafts	6	1	7
Jail and detention facilities	6	--	6
Administration buildings	10	--	10
Health & Human Services			
Clinics	12	--	12
Administration buildings	3	--	3
Community Resources & Public Facilities			
Public parks & open space acreage	2,122	38	2,160
Day use & camping parks	26	--	26
Open space areas (County developed)	45	--	45
Outdoor events center	1	--	1
Veterans buildings	3	--	3
Seawalls	2	--	2
Road lane miles	1,650	--	1,650
Bridges	120	--	120
Traffic signals	43	--	43
Roads heavy equipment	49	--	49
Sanitary sewers (miles of collection)	129	--	129
Treatment capacity (million gallons per day)	4	--	4
Resource Recovery heavy equipment	77	7	84
General Government & Support Services			
Buildings	7	--	7

HEADLINES

Santa Barbara COVID Hospitalizations Reach All Time High
- Santa Barbara Independent

09

JUL

AUG

SEP

OCT

NOV

DEC

JAN

FEB

MAR

APR

MAY

JUN

Santa Barbara County to Stay in COVID-19 Red Tier
- Noozhawk

06

First Phase Finished as Part of Conservation Project at Santa Barbara County Courthouse
- Noozhawk

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Schools to Open in Santa Barbara County
- Santa Barbara Independent

23

Vandenberg Space Force Base a Major Economic Boon in Two Counties, Study Shows
- Noozhawk

15

Santa Barbara County Cannabis Tax Revenue Doubles During Pandemic
- Santa Barbara Independent

02

County to Set Up Temporary Emergency Shelter for People Living in Isla Vista Encampments
- Noozhawk

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Santa Barbara County Has Highest COVID-19 Spread in California
- Edhat

05

Santa Barbara County Expects \$5 Million Budget Surplus for Current Fiscal Year
- Edhat

03

Santa Barbara Hotels Rebounding from Pandemic Lows to Reach Record Highs
- KEYT

08

ECONOMIC CONDITION

The State economy came to an abrupt halt in the spring of 2020 due to the COVID-19 pandemic. According to the California Fiscal Outlook, the State began to experience an economic recuperation faster than anticipated during FY 2020-21; however, this recovery has been asymmetric leaving many low-income individuals unemployed while most high-income employment remains intact. The State's unemployment rate reached heights not seen since the Great Depression, cresting at 16% in the spring of 2020 before dropping to a FY 2020-21 average of 7%. In October 2020, spending had risen to within approximately 10% of pre-pandemic levels and by June 2021 retail sales rebounded to show a 13% increase from the prior year.

To ease the issues related to unemployment peaking due to COVID-19, California signed into law the SB-74 Budget Act in late June of 2020. This Act was intended to address the predicted funding shortfalls estimated by the Legislative Analyst's Office and the Department of Finance and to supplement Federal Government stimulus packages aimed at providing monetary relief to business owners to keep employees on their payroll, providing multiple stimulus payments to taxpayers, extending unemployment benefits to the unemployed, and offering tenant relief for rental payments.

The SB-74 Budget Act expected that the State would face an unprecedented decline in personal, corporate, and

ECONOMIC CONDITION (CONT.)

sales tax revenues for FY 2020-21. However, State tax revenues have been better than expected due to the relatively stable economic status of high-income earners and the rebound in stock market investments. As such, State and Federal revenue increased by \$90.8 million and \$24.1 million, a 36.2% and 21.2% increase over the prior year, respectively (see table to right). Additionally, the anticipated increased use of safety-net programs, such as Medi-Cal and CalFresh, did not actualize.

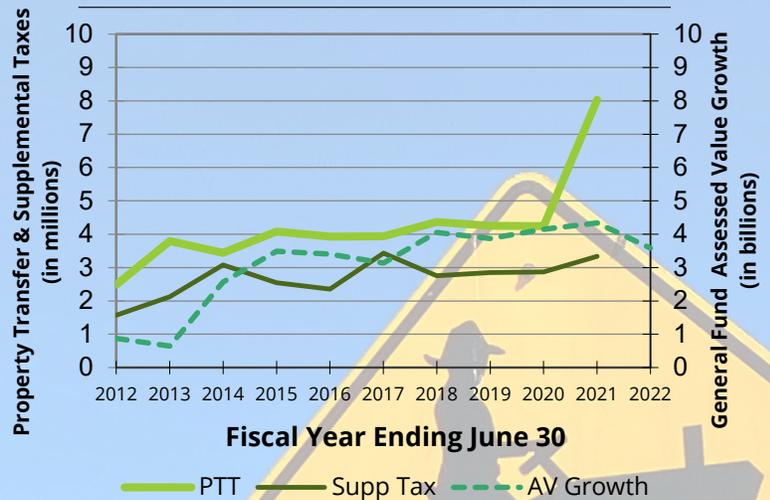
Leisure/Hospitality and Retail industries struggled through much of 2020 and early 2021 but have begun to show signs of recovery with moderate increases in the latter half of fiscal year 2021. Furthermore, the real estate market continued on an upward trend evidenced by large increases in Property Transfer Taxes (see graph to right); simultaneously, inventories dropped and local realtors reported multiple offers on properties as the pandemic continued. In addition to real estate increases, the County continued to see trending increases in Cannabis Tax Revenue along with recovering Transient Occupancy Tax and Sales Tax Revenue (see graphs below).

The hardships created by the pandemic have been evident; however, based on trends a recovery appears to be underway.

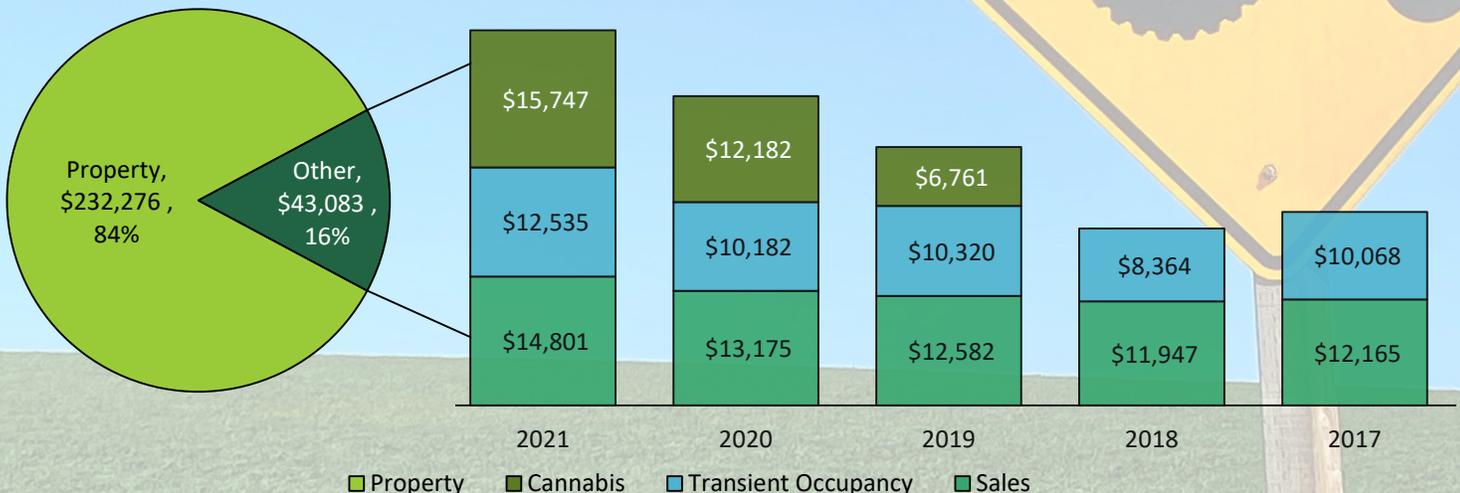
INTERGOVERNMENTAL TAX REVENUE (IN MILLIONS)

Fiscal Year	2020-21	2019-20	Change	PCT % Change
Revenue				
State	\$ 341.9	\$ 251.1	\$ 90.8	36.2%
Federal	137.8	113.7	24.1	21.2%
Other	6.8	4.6	2.2	47.8%
Total Revenue	\$ 486.5	\$ 369.4	\$ 117.4	

COUNTY GENERAL FUND ASSESSED VALUE (AV) GROWTH VS. PROPERTY TRANSFER TAX (PTT) & SUPPLEMENTAL TAXES (SUPP TAX)



FY 2020-21 GENERAL TAX REVENUE AND TRENDS (IN THOUSANDS)



STATEMENT OF NET POSITION

(IN MILLIONS)*

The **Statement of Net Position** presents the County's financial position from a long-term perspective. It reports all of the County's assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position. Over time, increases or decreases in net position may serve as a useful indicator of how the County's financial position is trending.

Fiscal Year	Governmental Activities			Business-Type Activities			Total		
	2018-19	2019-20	2020-21	2018-19	2019-20	2020-21	2018-19	2019-20	2020-21
Assets									
Current and other assets	\$ 625.1	\$ 675.3	\$ 827.0	\$ 213.1	\$ 177.8	\$ 169.9	\$ 838.2	\$ 853.1	\$ 996.9
Capital assets, net of depreciation	806.6	820.4	843.6	141.0	202.1	252.2	947.6	1,022.5	1,095.8
Total assets	1,431.7	1,495.7	1,670.6	354.1	379.9	422.1	1,785.8	1,875.6	2,092.7
Deferred outflows of resources	260.7	205.5	345.9	5.0	3.9	6.2	265.7	209.4	352.1
Liabilities									
Current and other liabilities	102.0	113.1	152.9	8.1	17.0	19.6	110.1	130.1	172.5
Long-term liabilities	998.2	969.0	1,152.4	221.8	219.5	248.1	1,220.0	1,188.5	1,400.5
Total liabilities	1,100.2	1,082.1	1,305.3	229.9	236.5	267.7	1,330.1	1,318.6	1,573.0
Deferred inflows of resources	88.3	84.5	68.9	0.9	0.9	0.7	89.2	85.4	69.6
Net position									
Net investment in capital assets	736.3	755.5	782.4	82.7	88.7	98.6	819.0	844.2	881.0
Restricted	302.3	316.8	364.8	--	--	--	302.3	316.8	364.8
Unrestricted	-534.7	-537.7	-504.9	45.6	57.7	61.3	-489.1	-480.0	-443.6
Total net position	\$ 503.9	\$ 534.6	\$ 642.3	\$ 128.3	\$ 146.4	\$ 159.9	\$ 632.2	\$ 681.0	\$ 802.2

*Amounts may differ from the ACFR due to rounding.

Net Position Components

The largest component of the County's net position is net investment in capital assets. It cannot be used to liquidate the County's debt. The second largest component is restricted net position. These resources are subject to external restrictions on how they may be used, for example, restrictions imposed by grantors, contributors, laws or regulations of other governments, or restrictions imposed by law through constitutional provision or legislation, including those passed by the County itself. The final component of net position is unrestricted net position. It is a resource that can be used to meet ongoing obligations to citizens and creditors.

STATEMENT OF **ACTIVITIES**

(IN MILLIONS)*

The **Statement of Activities** reports the County's revenues and expenses during the fiscal year, as well as any transactions that increase or decrease its net position. Revenues are classified by source and expenses are classified by function. Transfers are an allocation of monies from one area of the government to another.

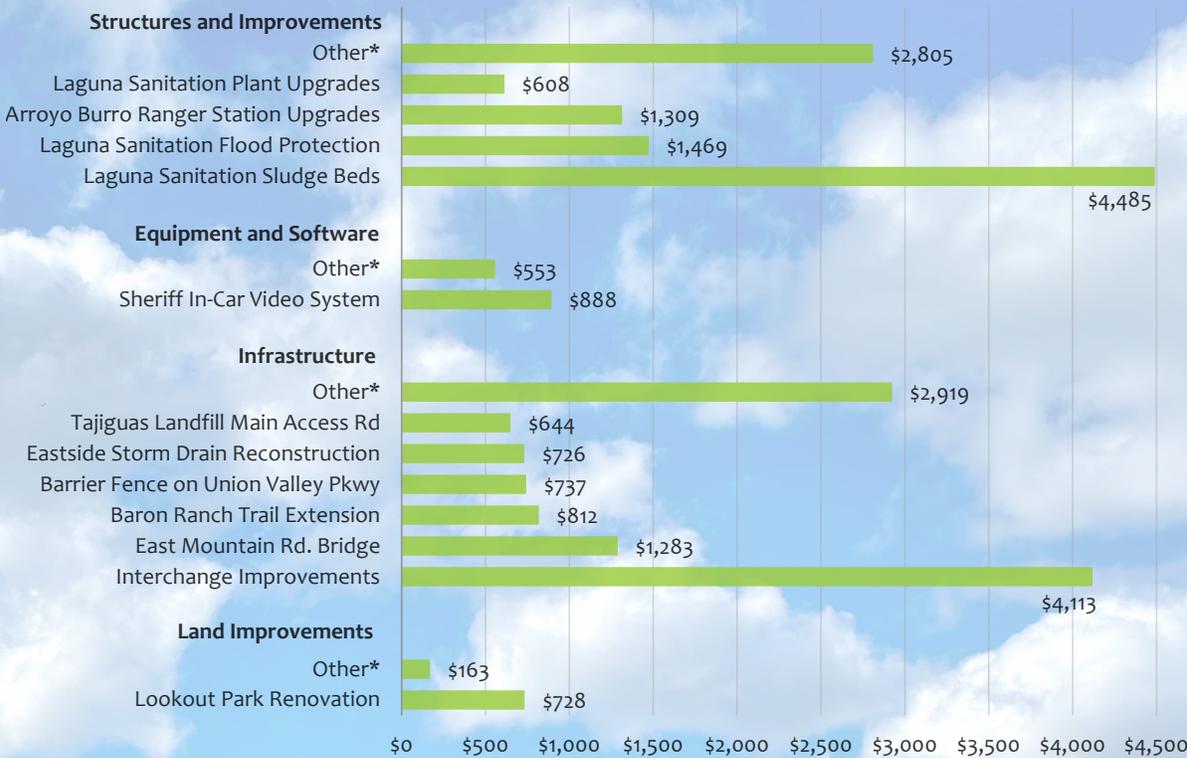
Fiscal Year	Governmental Activities			Business-Type Activities			Total		
	2018-19	2019-20	2020-21	2018-19	2019-20	2020-21	2018-19	2019-20	2020-21
Revenues									
Program Revenues	\$ 648.0	\$ 635.0	\$ 734.6	\$ 47.6	\$ 57.6	\$ 55.7	\$ 695.6	\$ 692.6	\$ 790.3
General Revenues	336.6	360.2	380.0	2.4	2.2	0.4	339.0	362.4	380.4
Total revenues	984.6	995.2	1,114.6	50.0	59.8	56.1	1,034.6	1,055.0	1,170.7
Expenses									
Policy & Executive	17.9	19.1	19.7	--	--	--	17.9	19.1	19.7
Public Safety	341.9	376.1	389.2	--	--	--	341.9	376.1	389.2
Health & Human Services	361.5	397.0	412.1	--	--	--	361.5	397.0	412.1
Community Resources & Public Facilities	119.7	122.4	147.7	--	--	--	119.7	122.4	147.7
General Government & Support Services	38.0	46.3	49.0	--	--	--	38.0	46.3	49.0
General County Programs	1.0	1.8	9.5	--	--	--	1.0	1.8	9.5
Interest on long-term debt	1.9	1.8	1.6	--	--	--	1.9	1.8	1.6
Resource Recovery	--	--	--	32.8	34.3	34.0	32.8	34.3	34.0
Laguna Sanitation	--	--	--	7.2	7.4	8.7	7.2	7.4	8.7
Total expenses	881.9	964.5	1,028.8	40.0	41.7	42.7	921.9	1,006.2	1,071.5
Transfers In -Out	0.1	0.0	-0.1	-0.1	-0.0	0.1	--	--	--
Change in net position	102.8	30.7	85.7	9.9	18.1	13.5	112.7	48.8	99.2
Net position - beginning	400.6	503.9	534.6	118.4	128.3	146.4	519.0	632.2	681.0
Prior period adjustment	0.5	--	22.0	--	--	--	0.5	--	22.0
Net position - beginning, as restated	401.1	503.9	556.6	118.4	128.3	146.4	519.5	632.2	703.0
Net position - ending	\$ 503.9	\$ 534.6	\$ 642.3	\$ 128.3	\$ 146.4	\$ 159.9	\$ 632.2	\$ 681.0	\$ 802.2

*Amounts may differ from the ACFR due to rounding.

CAPITAL ASSETS

(IN THOUSANDS)

SIGNIFICANT CAPITAL PROJECTS COMPLETED FROM WORK IN PROGRESS



A significant portion of the County's assets are capital assets which include land, land improvements, structures and improvements (e.g., office buildings and building improvements), equipment (e.g., vehicles, machinery and computers), infrastructure (e.g., roads, bridges, sidewalks, and similar items), and intangible assets (e.g., land easements and computer software). Capital assets under construction at the end of the fiscal year are reported as work in progress (WIP).

*Other represents individual projects that have total completed WIP balances under \$600.

Two of the largest capital projects in County history are currently undergoing construction and are included in WIP – the Northern Branch Jail and the ReSource Center (formerly known as the Tajiguas Resource Recovery Project 'TRRP'). The ReSource Center is designed to modify the processing of solid waste currently delivered to the landfill for disposal, as well as process source-separated recyclables and organic waste from public participants (e.g. the County and participating cities). County projects include existing and future recycling programs designed to reduce landfilling and greenhouse gas emissions and to extend the life of the Tajiguas Landfill.

WORK IN PROGRESS ADDITIONS



(IN MILLIONS)*

The County's debt represents monies borrowed to facilitate the acquisition, installation, and construction of capital projects.

Fiscal Year	Governmental			Business-Type			Total		
	Activities			Activities					
	2018-19	2019-20	2020-21	2018-19	2019-20	2020-21	2018-19	2019-20	2020-21
Bonds and notes payable	\$ 11.7	\$ 8.5	\$ 5.9	\$ 4.3	\$ 3.5	\$ 2.7	\$ 16.0	\$ 12.0	\$ 8.6
Certificates of participation	25.9	24.9	23.5	167.0	165.0	191.5	192.9	189.9	215.0
Total	\$ 37.6	\$ 33.4	\$ 29.4	\$ 171.3	\$ 168.5	\$ 194.2	\$ 208.9	\$ 201.9	\$ 223.6

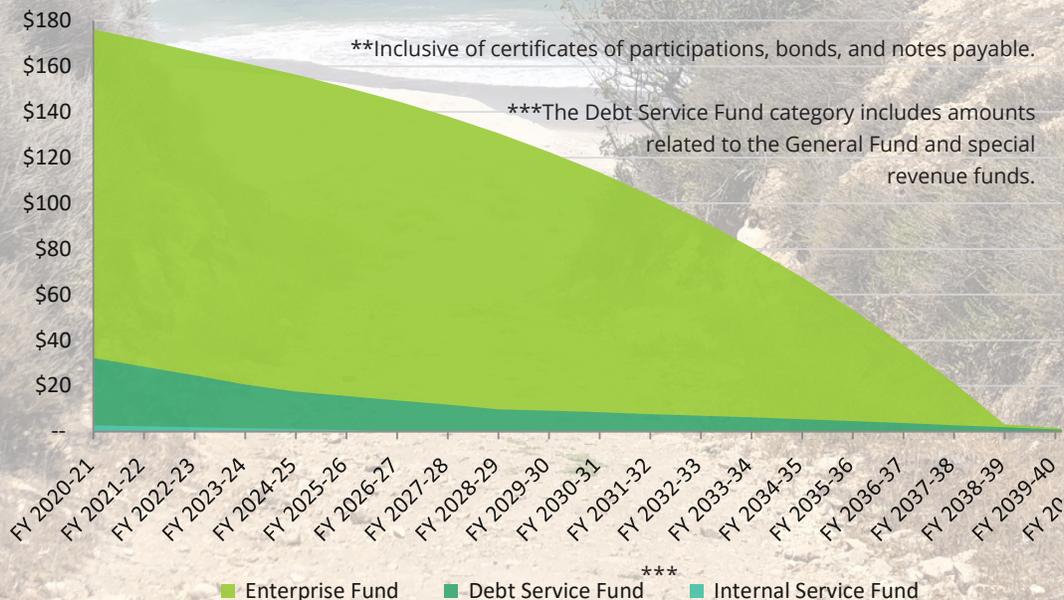
*Amounts may differ from the ACFR due to rounding.

The County maintains a Standard & Poor's 'SP-1+' rating for short-term notes (this scale ranges from SP-1, the highest, to D, the lowest) and a Standard & Poor's 'AA+' for long-term certificates of participation (this scale ranges from AAA, the highest, to D, the lowest). In addition, the County maintains a Moody's 'A1' rating (this scale ranges from Aaa1, the highest, to Caa3, the lowest) and an S&P 'AA+' rating on its most recent series 2020 Certificates of Participation. The County's strong credit ratings with Standard & Poor's and Moody's results in reduced borrowing costs for new capital asset construction (e.g., the Tajiguas ReSource Center).

The rationale behind the ratings reflects the rating agencies' view of:

- The long-term general creditworthiness of the County;
- The County's covenants to budget and appropriate lease payments;
- A stable, moderately growing economic base with access to the broader Ventura and Los Angeles area economies;
- Maintenance of very strong unreserved General Fund balances despite limited financial flexibility due to State mandates;
- An experienced management team that has implemented strong financial policies and prudent expenditure controls;
- Low overall debt levels; and
- The County's very strong underlying general credit characteristics.

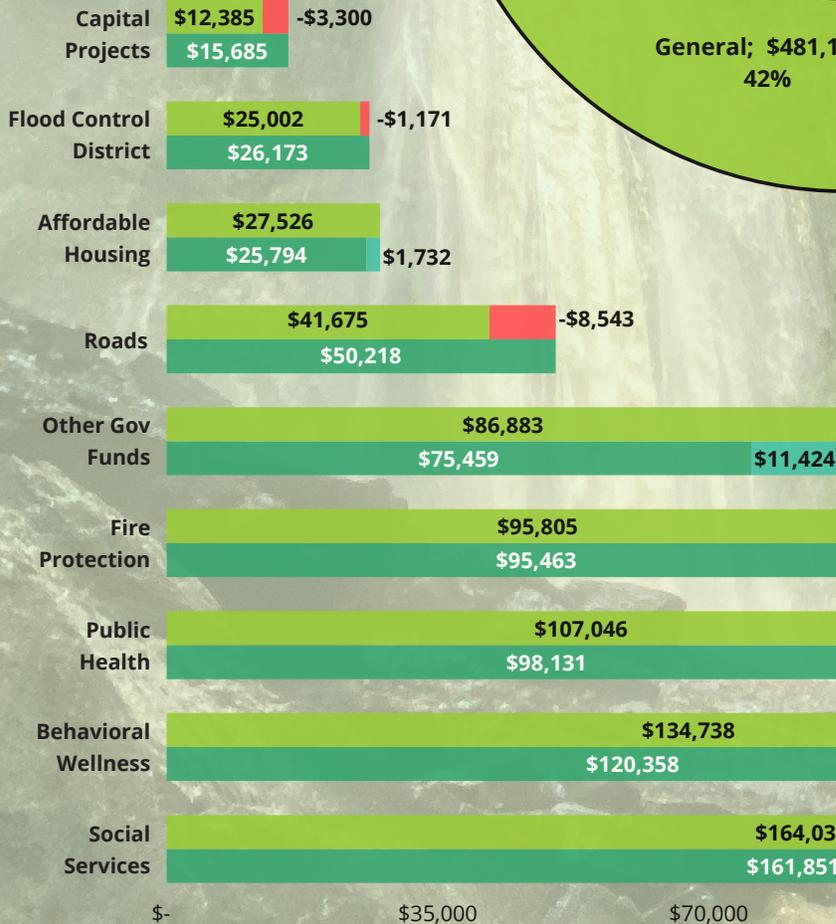
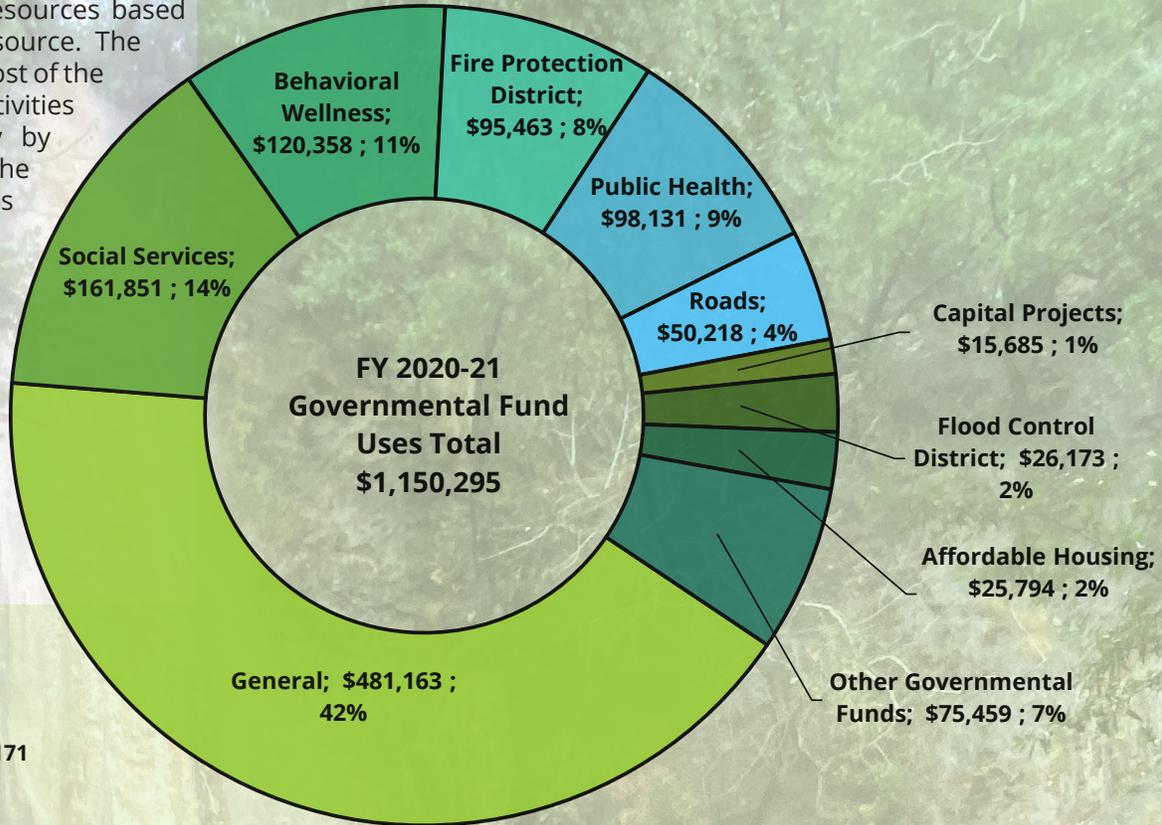
LONG-TERM DEBT OBLIGATIONS BY FUND TYPE**



(IN THOUSANDS)

FY 2020-21 GOVERNMENTAL FUND USES

Governmental funds track the inflows and outflows of the County's resources based on their primary funding source. The General Fund represents most of the County's discretionary activities that are funded primarily by local property taxes while the other governmental funds are mostly State funded activities that the County performs under its role as an arm of the State government. The bottom line for each fund is the net change in fund balance – sources minus uses. When this amount is positive, a fund will increase its fund balances for use in a future period.



GOVERNMENTAL FUNDS SOURCES, USES, AND CHANGES TO FUND BALANCE*

When Uses exceed Sources, Fund Balance is drawn to meet the unfunded needs. Conversely, when Sources exceed Uses, the excess is set aside as Fund Balance for use in a future period.

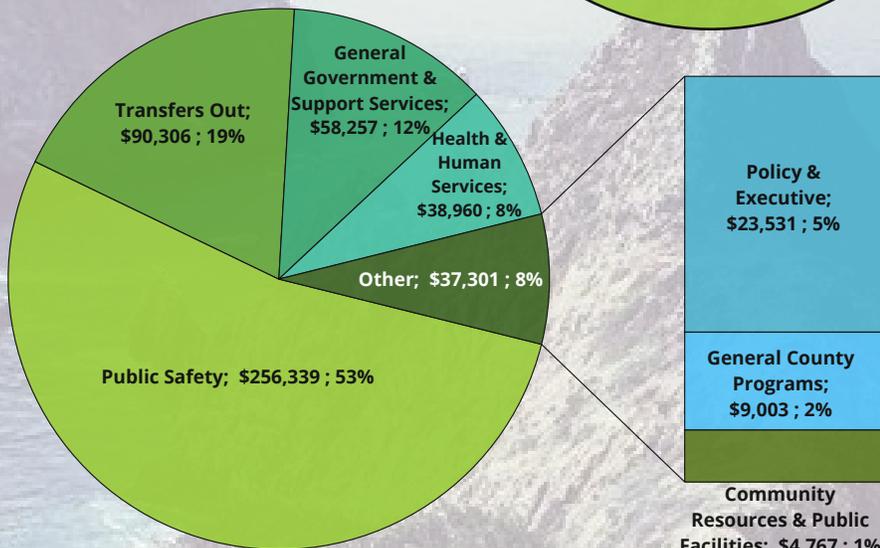
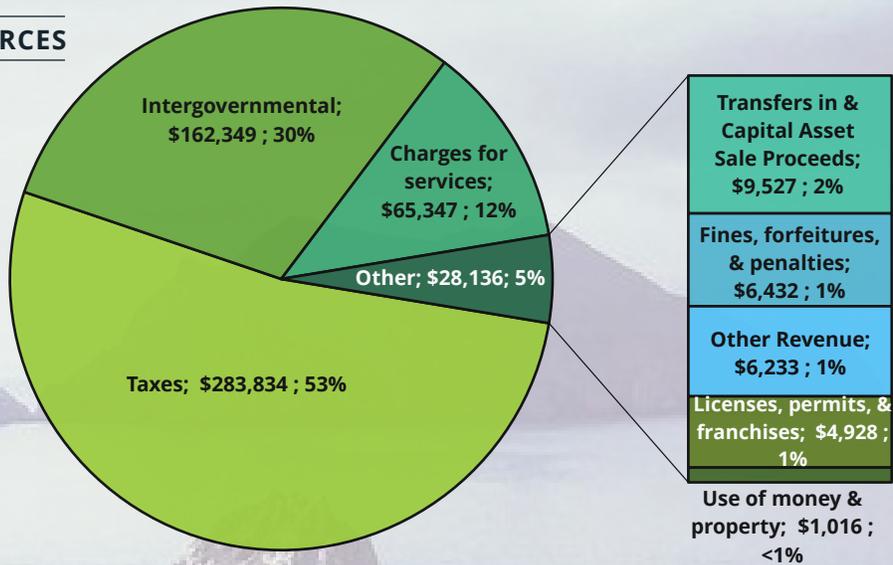
- Use
- Increase to Fund Balance
- Source
- Decrease to Fund Balance

*General Fund purposely omitted: General Fund Sources \$539,666; General Fund Uses \$481,163; General Fund Increase to Fund Balance \$58,503.

(IN THOUSANDS)

FY 2020-21 GENERAL FUND SOURCES

The General Fund's primary revenue sources are property taxes, intergovernmental revenues (primarily State grants), and charges for services (primarily the revenues from fee based services).



FY 2020-21 GENERAL FUND USES

Expenditures are reported by function with the current operating expenditures presented apart from debt service and capital expenditures. Other financing sources (uses) include the cash received when bonds are issued, as well as transfers between funds. Apart from the fact that these resource flows are not revenues or expenditures, they are shown separately to assist the reader of the statement in assessing the balance between ongoing revenues and expenditures related to the basic operation of the government.

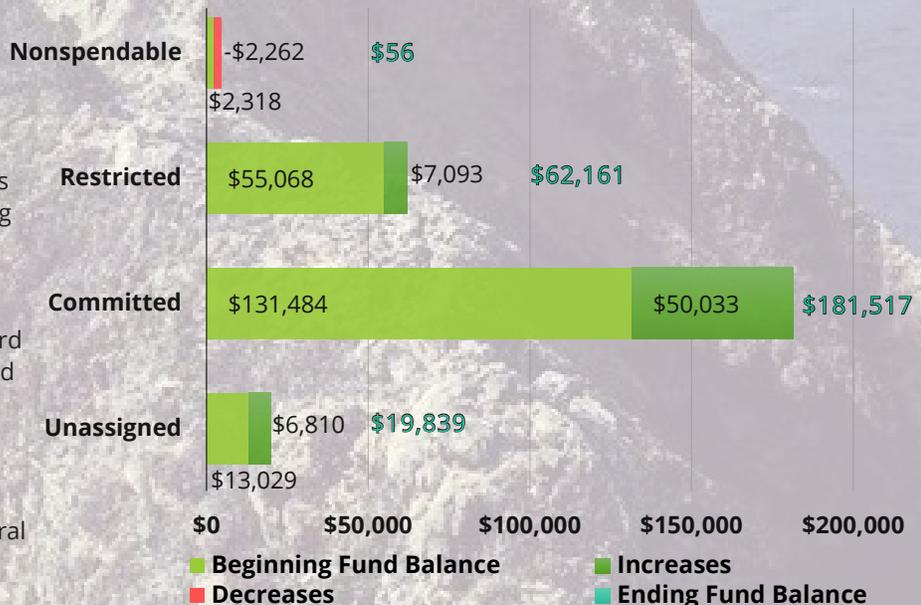
FUND BALANCE COMPONENTS

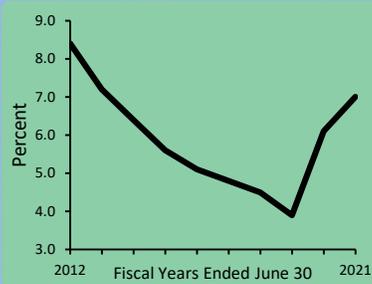
NONSPENDABLE - not spendable due to form (inventory) or law (endowment).

RESTRICTED - can only be spent for specific purposes required by external parties (State grants) or enabling legislation (California Constitution).

COMMITTED - can only be used for the purposes determined by the formal action of the County's Board of Supervisors, increases and decreases to committed fund balances requires varying levels of approval by the County's Board of Supervisors.

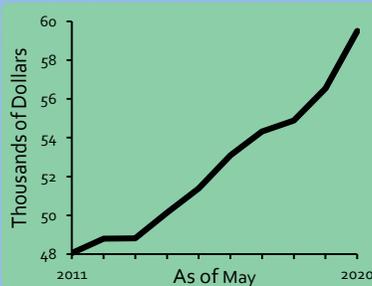
UNASSIGNED - can be used for any purpose as this amount represents the residual balance of the General Fund and includes all amounts not contained in the other classifications.





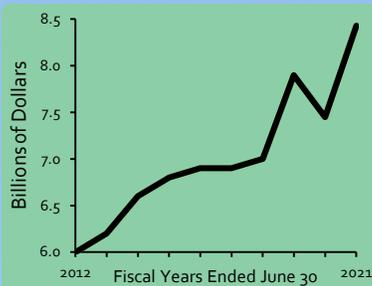
AVERAGE UNEMPLOYMENT RATE: 7%, +0.9% from FY 2019-20

The County's average unemployment rate continued to increase due to the impact of COVID-19.



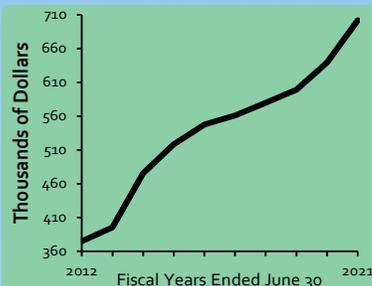
AVERAGE SALARY: \$59.5K, +\$2.96K from FY 2019-20

The County's average annual wages continued to increase in calendar year 2020.



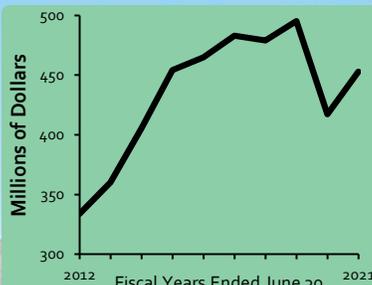
RETAIL SALES: \$8.43B, +\$0.98B from FY 2019-20

The County experienced an increase in retail sales signaling a recovery from the impacts of COVID-19.



MEDIAN HOME PRICE: \$702K, +63K from FY 2019-20

The County's median home price increased over the previous fiscal year. Home prices were largely unaffected from the negative impacts of COVID-19.



HOTEL/MOTEL ROOM SALES: \$453M, +\$36M from FY 2019-20

The County's room sales increased compared to the last fiscal year showing recovery from the impacts of COVID-19.

TOP 10 EMPLOYERS*

EMPLOYER	EMPLOYEES
1. County of Santa Barbara <i>Industry - Government, Location - Santa Barbara</i>	4,307
2. University of California, Santa Barbara <i>Industry - Education, Location - Santa Barbara</i>	4,250
3. Cottage Health Organization <i>Industry - Health, Location - Santa Barbara</i>	3,245
4. Vandenberg Air Force Base <i>Industry - Defense, Location - Lompoc</i>	2,500
5. Santa Maria-Bonita School District <i>Industry - Education, Location - Santa Maria</i>	2,010
6. Chumash Casino Resort <i>Industry - Recreation/Hospitality, Location - Santa Ynez</i>	2,000
7. Mission Linen Supply <i>Industry - Textiles/Facility Services, Location - Santa Barbara</i>	2,000
8. Marian Regional Medical Center <i>Industry - Health, Location - Santa Maria</i>	1,486
9. Allan Hancock College <i>Industry - Education, Location - Santa Maria</i>	1,400
10. Appfolio <i>Industry - Software, Location - Goleta</i>	1,350

*Provided by pacbiztimes.com, May 2021.

JOBS BY INDUSTRY



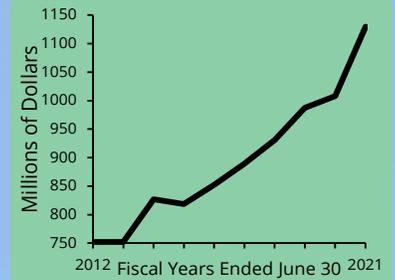
SANTA BARBARA COUNTY, CA

TOP 10 TAXPAYERS

TAXPAYER	SECURED TAX LEVY (FY 2020-21)	PERCENTAGE OF TOTAL
1. Southern California Edison Co <i>Utility</i>	\$410,339	0.44%
2. CWI Santa Barbara Hotel LP (Bacara) <i>Hotel</i>	\$388,798	0.42%
3. Southern California Gas Company <i>Utility</i>	\$317,849	0.34%
4. Miramar Acquisition Co, LLC <i>Hotel</i>	\$287,478	0.31%
5. Windset Farms California Inc <i>Agriculture</i>	\$234,034	0.25%
6. 1260 BWB Property, LLC (Biltmore) <i>Hotel</i>	\$232,148	0.25%
7. Islay Investments <i>Real Estate Holdings</i>	\$198,447	0.21%
8. Pacific Gas & Electric Co <i>Utility</i>	\$178,612	0.19%
9. Regency Tropicana, LLC <i>Residential Rentals</i>	\$158,101	0.17%
10. Celite Corporation <i>Mining</i>	\$144,966	0.16%

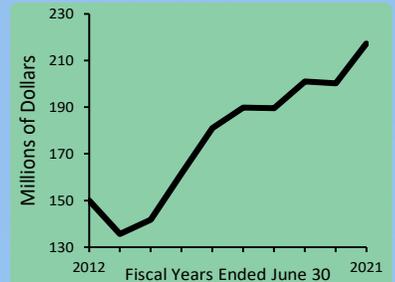
TOTAL REVENUES: \$1,130M, +\$122M from FY 2019-20

The County continues to see an overall increase in revenues due to the positive effect on property taxes as the result of increases to home values.



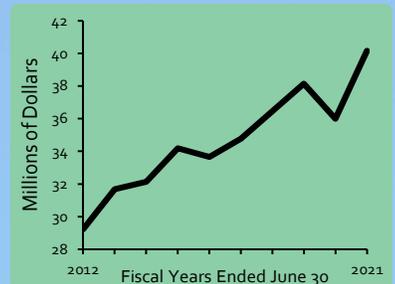
CHARGES FOR SERVICES: \$217.3, +\$17.1M from FY 2019-20

Charges for services primarily represent user fees charged for fee-based government services (permits, trash, parks, etc.). There has been a countywide effort to align fees with costs, resulting in an increase to charges for services.



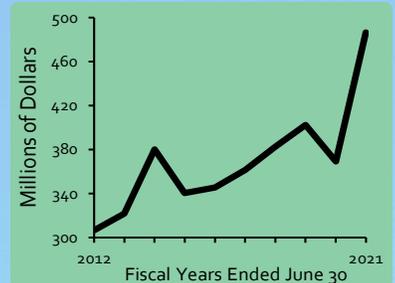
PROP 172: \$40.2M, +\$4.2M from FY 2019-20

Proposition 172 is a portion of sales tax that is collected for local public safety. Prop 172 has increased along with retail sales despite the impact of COVID-19.



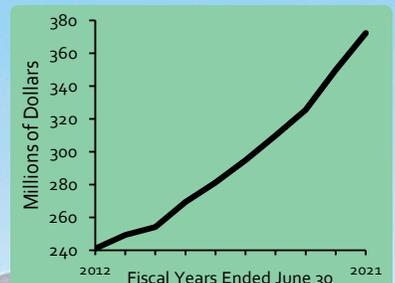
STATE & FEDERAL: \$486.6M, +\$117.3M from FY 2019-20

The County received a significant amount in State and Federal programmatic revenues in the current fiscal year to help address the economic impacts of COVID-19.



TAXES: \$372.4M, +\$22.6M FROM FY 2019-20

The County's main source of discretionary revenue is local property taxes which is experiencing stable growth.



COVID-19 Recovery

The health and safety of our community is our top priority. Our local business owners, non-profit organizations, employees and residents are an essential part of our community. Federal, State, and local assistance programs are available to small business owners, employers, employees, and residents. The County is organizing the information and will continue to provide updates as new programs and policies are announced. When businesses, non-profit organizations and individuals of our community thrive, the County of Santa Barbara as a whole thrives. For more information, please visit <https://readysbc.org/economicrecovery/>.

Renew '22

Renew '22 is a multi-year transformational initiative to ensure fiscal sustainability and operational efficiency. The essence of Renew '22 is to fortify the County organization to be more resilient and prepared for the next economic downturn or natural emergency. This does not mean future reductions in budget, staff, and services will not be necessary. The Renew '22 effort, in its fourth year in FY 2020-21, is designed to ensure our County can withstand these changes and bounce back effectively and quickly.

Renew '22 charts the course for a stronger and more resilient County government. Recognizing that the pressures and challenges the County faces are unlikely to abate in the near term, Renew '22 seeks to build the County's capacity for innovation and continuous improvement. Building on prior initiatives like the Budget Rebalancing Initiative and Organizational Strategic Plan, Renew '22 addresses five core areas:

- **Re-visioning the organization**
- **Re-balancing our resources**
- **Re-designing how we do our work**
- **Responding to residents and customers with the highest quality of services within our means**
- **Retaining high-performing employees and preparing the next generation of leaders**



Additional information on the County's Proposals, initiatives, and progress for Renew '22 is available at <https://www.countyofsb.org/ceo/renew22.sbc>

Laguna Sanitation District

The County's largest utility is the Laguna County Sanitation District, a dependent special district of the County. The District operates a wastewater reclamation plant serving the community of Orcutt and portions of unincorporated southern Santa Maria. The plant is located at the end of Dutard Road, west of Black Road. The District serves approximately 11,700 connections and currently collects, treats, and disposes of 3.7 million gallons of wastewater per day (mgd). Waste water is generated primarily from domestic sources with minor contributions from commercial establishments. The District maintains one pump station and 128 miles of collection system. All of the water is recycled and used for irrigation purposes.

In FY 2020-21, construction began on the first phase of the \$53 million Laguna Sanitation District upgrade project resulting in an increase in net position as net investment in capital assets. The plant upgrade is intended to extend the useful life of the plant and the work is funded by capital reserves and debt.

Whistleblower Hotline

The purpose of the Whistleblower Hotline is to encourage employees and citizens of the County to report any suspected cases of fraud, waste, or abuse, of which they become aware. The Whistleblower Hotline is provided as an alternative reporting mechanism to ensure concerns are properly addressed and as a means for anonymous, confidential reporting.

Issues to be reported include:

- **Fraud** - A dishonest, unethical, irregular or illegal act or practice. It can be any intentional act or omission designed to deceive others that results in the County suffering a loss of money, property, or other disadvantage to the County's resources or rights and /or the perpetrator achieves a gain of money, property or an advantage to which the person would not normally be entitled.
- **Waste** - The intentional or unintentional thoughtless, reckless or careless expenditure, consumption, mismanagement, use, or squandering of County resources. Waste also includes incurring unnecessary costs because of inefficient or ineffective practices, systems, or controls.
- **Abuse** - Intentional destruction, diversion, manipulation, misapplication, maltreatment, or misuse of County resources. Extravagant or excessive use as to abuse one's position or authority. Abuse can occur in a financial or non-financial setting.

There are two ways to access the Whistleblower Hotline:

1. Call toll-free, (844) 413-4025, 24 hours a day, 7 days a week to speak to a third-party representative.
2. Submit an online report at the Whistleblower Web Reporting Portal: <http://sbchome.co.santa-barbara.ca.us/auditor/whistleblower.sbc>

Purposeful misrepresentation of reporting allegations may be construed as a malicious act. Allegations made frivolously, in bad faith or without factual basis may constitute defamation and may be legally actionable.

Glossary

Assets - What the County owns.

Business Type Activities - Activities financed in whole or in part through fees charged to external parties for goods and services.

Component Units - Legally separate organizations for which the County is financially accountable.

Deferred Inflow of Resources - An inflow (source) of resources into the government that is applicable to a future reporting period.

Deferred Outflow of Resources - An outflow (use) of resources consumed by the government that is applicable to a future reporting period.

General Revenues - General Revenues include property and sales taxes. This is the primary form of funding for the General Fund.

Liabilities - What the County owes.

Net Position - Difference between assets plus deferred outflows of resources and liabilities plus

deferred inflows of resources.

Program Revenues - Program Revenues represent the County's main source of funding (inflow of assets) and is made up mostly of charges for services (both governmental and business-type activities), but also includes operating and capital grants (State or Federal).

WIP - Work-In-Progress capital projects that have accumulated costs but that were not yet usable or placed in service by fiscal year end.

The cover features a collage of four photographs arranged in a circular pattern, separated by white geometric shapes. The top-left photo shows ancient rock art on a cave wall. The top-right photo shows a coastal landscape with mountains and the ocean. The bottom-left photo shows a field of purple flowers with a wooden barn in the background. The bottom-right photo shows a person fishing on a beach. The background is a light blue and green gradient.

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