



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Behavioral Wellness
Department No.: 043
For Agenda Of: September 10, 2019
Placement: Administrative
Estimated Time:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Alice Gleghorn, Ph.D., Director
Director(s) Department of Behavioral Wellness 681-5220
Contact Info: Marshall Ramsey, MIS Manager, 681-5227

SUBJECT: MIS Contract Renewal - Krassons, Inc. FY 19-20

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A. Approve, ratify and authorize the Chair to execute a Support and Maintenance Agreement with **Krassons, Inc., a California Corporation**, (not a local vendor), for the continued provision of Electronic Health Record software support, maintenance, and programming services, for a total contract amount not to exceed \$266,541.84 for the period July 1, 2019 through June 30, 2020.
- B. Determine that the above actions are government fiscal activities or funding mechanisms which do not involve any commitment to any specific project which may result in a potentially significant physical impact on the environment, and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA guidelines.

Summary Text:

This contract is on the Board of Supervisor’s agenda to request approval to renew a contract with Krassons for FY 19-20. Krassons provides the Department of Behavioral Wellness (BWell) with software support, maintenance, and programming services to BWell’s Electronic Health Records (EHR). Approval of the recommended actions will allow BWell to continue to use the EHR and Clinician’s Gateway systems.

Background:

The Department of Behavioral Wellness (BWell) contracts with Krassons, Inc. for the development and customization of BWell’s Electronic Health Record (EHR) and for the technical support of Clinician’s Gateway. Since 2002, Krassons has provided EHR software for BWell. This agreement continues to provide for Support and Maintenance (SMA) of BWell’s Mental Health and newly developed Alcohol and Drug Program EHR modules and ancillary software products. The agreement also includes a contingency maximum to cover customizations and Santa Barbara County’s portion of anticipated updates that are part of Federal Affordable Care Act EHR requirements. Included this year is an additional \$30,000 in excess 2018 SABG grant funds that will be used to provide consulting services for the development of an automated program for the extraction of data, auto-population of data into discrete tables, and creation of a new database system to store the aforementioned data onto the County’s server. SABG funding must be used by September 30, 2019.

Performance Measures:

Krassons continues to provide ongoing support and maintenance of Clinician’s Gateway, a critical component of our required EHR systems. Krassons conducts weekly hosted vendor/customer calls to discuss ongoing changes and updates to the application. Krassons leverages a software development change tracking tool called JIRA and has implemented a new silo approach to prioritize change requests. Over the past year, with our direction, Krassons has prioritized and completed a significant number of change requests related to the December 2018 implementation of the Drug Medical Organized Delivery System. This was a time sensitive project and all required features were delivered and available on time.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

<u>Funding Sources</u>	<u>FY 19-20 Cost:</u>
General Fund	
State	\$ 118,270.92
Federal	\$ 148,270.92
Fees	
Other:	
Total	\$ 266,541.84

Narrative:

The above referenced agreement is funded by State and Federal funds. Funding for this agreement was included in the Department's FY 19-20 Budget. Execution of this agreement will not increase the use of general fund dollars by BWell.

Key Contract Risks:

Should the contractors fail to maintain compliance with Federal certification standards for EHRs, and compatibility with the State Management Information System (MIS), BWell would need to identify new vendors and terminate the agreement with Krassons. The County's standard termination provisions are included in the agreement.

Special Instructions:

Please return one (1) Minute Order and one (1) copy of the executed contract to the BWell Contracts Division at bwellcontractsstaff@co.santa-barbara.ca.us and to cfoschaar@sbcbwell.org .

Attachments:

Attachment A: Krassons Agreement FY 19-20

Authored By:

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