



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Public Health
Department No.: 041
For Agenda Of: May 5, 2015
Placement: Administrative
Estimated Tme:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Takashi Wada, MD, MPH, Director and Health Officer
Director Public Health Department
Contact Info: Dan Reid, Assistant Deputy Director (681-5173)
SUBJECT: Fourth Amendment to System Agreement with GE Healthcare

County Counsel Concurrence

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute a Fourth Amendment to incorporate a Change Order to the System Agreement with GE Healthcare for the period April 7, 2015 through March 14, 2016, in an amount not to exceed \$22,775 for a one-time Productivity Assessment, for a total Agreement maximum of \$1,792,322.51.
- b) Determine that the recommended actions are fiscal activities which do not involve any commitment to a specific project which may result in a potentially significant physical impact on the environment and are thus exempt from California Environmental Quality review pursuant to CEQA Guidelines Section 15378(b)(4).

Summary Text:

This item is on the Agenda for approval to execute a Fourth Amendment with GE Healthcare for the provision of professional services to conduct an onsite Productivity Assessment of the Public Health Department's (PHD's) efficiency and effectiveness in its implementation of the GE Centricity Electronic Health Record (EHR). Productivity and proper usage of the EHR is critical to patient care as well as recovery of reimbursements for medical services from public and private funding sources.

The Change Order for this Fourth Amendment includes: \$20,315 of professional services for this assessment and up to \$2,460 for travel related expenses. The new maximum contract amount not to exceed for the five year period of the Agreement that ends in March 2016 is \$1,792,322.51.

Background:

On March 15, 2011 the Board of Supervisors authorized a System Agreement with General Electric (GE) Healthcare for the GE Centricity EHR. PHD has successfully implemented the system across all Health Care Centers and its Satellite Clinics. However, there are inconsistencies in productivity and application of the system among the locations, among different providers and among clinical support and clinic administrative staff. As a result of the Affordable Care Act, PHD’s patient population is increasing. PHD is also in the process of re-designing its support model for the operational aspects of the EHR. Approval of this Change Order to perform the assessment will provide critical information to PHD to identify areas of inefficiency and ineffectiveness of the use of the GE EHR and will allow providers to maintain higher patient panels without adding additional staff. Recommendations will also be used to further enhance the re-design of the EHR support model and will provide key insight into training deficiencies for physicians, health care practitioners and clinic support and administrative staff.

Additional professional service hours beyond the efficiency evaluation will be used to assist with recommendations for operational improvements as well as future anticipated content development and customization.

Performance Measure:

There is no specific performance measure tied to this Change Order. However, it is anticipated that by increasing the effective and efficient use of the GE EHR, patient outcomes will be better, physicians and clinic staff will be more productive and less frustrated, and PHD should be eligible for incentives from the Health Resource & Services Administration or CenCal Health around quality and productivity performance objectives.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

<u>Funding Sources</u>	<u>Current FY Cost:</u>	<u>Annualized On-going Cost:</u>	<u>Total One-Time Project Cost</u>
General Fund			
State	\$ 6,500.00		\$ 11,387.50
Federal	\$ 6,500.00		\$ 11,387.50
Fees			\$ -
Other:			
Total	\$ 13,000.00		\$ 22,775.00

Since the PHD has an existing ongoing contract with GE for its EHR, the agreement for this assessment must be processed as an amendment to our master contract. Thus, of the new contract maximum of the agreement of \$1,792,322.51, only \$22,775 is applicable to this one-time productivity assessment. It is anticipated that \$13,000 of the \$22,775 will be expended by the end of FY 14-15 for the base assessment process and related travel costs. The additional \$9,775 will be available for additional professional services as follow up from the initial assessment.

The FY 2014-15 amount of up to \$13,000 will be paid from available appropriations in the professional and special services line item in the PHD Health Information Technology program, so no budget revision is necessary.

Key Contract Risks:

GE Healthcare is a multi-national company with a solid financial status and long-term history. More than 50% of the funding to support this Agreement originates from healthcare reimbursements from Medicare and Medi-Cal which have been stable funding sources.

Staffing Impacts:

There are no staffing impacts associated with the approval of this Fourth Amendment to the GE Healthcare System Agreement.

Special Instructions:

Please execute two (2) originals of the Fourth Amendment for the System Agreement with GE Healthcare and retain one (1) original Fourth Amendment and one (1) Minute Order for pick-up by the department. Please email phdcu@sbcphd.org when available for pickup.

Attachments:

1. Fourth Amendment to the System Agreement with GE Healthcare
2. Original Agreement with GE Healthcare

Authored by:

Dan Reid, Assistant Deputy Director, Primary Care & Family Health Division