



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: General Services
Department No.: 063
For Agenda Of: June 28, 2022
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: General Services Janette D. Pell, Director (805) 560-1011
Contact Info: Andre Monostori, Assistant Director (805) 568-2606
Information and Communication Services Division
SUBJECT: Agreement for Professional Services of Independent Contractor with Kroll for
Cyber Security End-Point Protection Services, All Districts.

County Counsel Concurrence

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Other Concurrence: Risk

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute the Agreement with Kroll Associates, Inc., to procure continued cybersecurity protection services for up to 5,800 County computers, in the amount not to exceed \$394,400.00 for a 12-month coverage period of July 13, 2022 through July 12, 2023, which automatically renews thereafter for successive one (1) year terms unless either party notifies the other party in writing of its termination of the Agreement at least 45 days prior to the termination date of the initial term or any subsequent renewal term; and
- b) Approve and authorize the Chair to execute the Red Canary Terms and Conditions for threat detection services utilized by Kroll Associates, Inc.; and
- c) Delegate to the General Services Director the authority to issue amendments to the above agreement to increase the contract maximum by \$70,000.00 as needed to purchase additional user licenses, subject to the Board's authority to rescind this delegated authority at any time; and
- d) Determine that the above recommended actions are government funding mechanisms or other government fiscal activities, which do not involve any commitment to any specific project that may result in a potentially significant physical impact on the environment and is therefore not a

project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

Summary Text:

The County of Santa Barbara is requesting funding to continue its cybersecurity end-point protection services with Kroll for July 13, 2022 through July 12, 2023 in an amount not to exceed \$394,400.00 (Attachment A). As part of Kroll’s services, Kroll utilizes Red Canary’s threat detection services. The County of Santa Barbara is requesting the Board to approve Red Canary’s Terms and Conditions (Attachment B) so that Kroll may utilize Red Canary’s services. On behalf of Red Canary, Kroll will invoice the County as a part of Kroll’s maximum contract amount.

Background:

Kroll has been an integral partner in the County’s cybersecurity efforts dating back to December of 2018 when it assisted in the containment and remediation of a major cybersecurity incident that affected compromised County computers. Continuing the relationship with Kroll will provide the County with the essential tools and access to critical subject matter experts to maintain a low cybersecurity risk profile.

Key Contract Risks:

The services provided by Kroll will provide needed protection of County computers against cyber security attacks, such as computer viruses and other types of malware. Negotiations with Kroll resulted in changes to the County’s standard terms and conditions in the following areas: termination, advance payment for services, indemnification, limitations of liability, governing law and venue, and force majeure. Risks associated with these changes have been mitigated with input from the applicable departments.

Fiscal and Facilities Impacts:

Budgeted: Yes. Funding to cover this cost is allocated to the Internal Service Fund (ISF) users via ISF rates, and is included in the approved FY 2022-2023 Information Technology Fund 1915 budget.

Fiscal Analysis:

<u>Funding Source</u>	<u>FY 2022-23 Cost:</u>	<u>Annualized On-going Cost:</u>	<u>Total One-Time Project Cost</u>
Information Technology Services Fund 1915	\$ 394,400.00	\$ -	\$ 394,400.00
	\$ 394,400.00	\$ -	\$ 394,400.00

Special Instructions:

Clerk of the Board: Please return two (2) copies of the executed contract plus the minute order of the action to the General Services Department, attention: Andre Monostori, Assistant Director, General Services Department.

Attachments:

1. Attachment A—Kroll Agreement
2. Attachment B—Red Canary Terms and Conditions
3. Attachment C—Kroll Letter of Engagement 2019

Authored by:

Jason Womack, Administrative Office Professional II, General Services.

cc: