

# **APPENDIX A**

**Cannabis Taxation, Compliance, and Enforcement**

**FIRST QUARTER**

**FISCAL YEAR 2021/2022**

## CANNABIS TAXES

Table 1 provides a comparison of first quarter tax revenue data received from the Treasurer Tax-Collector’s Office for this fiscal year versus the last two fiscal years.

TABLE 1. CANNABIS TAXES – REVENUES

<b>First Quarter</b>	FY 19-20	FY 20-21	FY 21-22
<b>Taxes Paid (M)</b>	\$2.8	\$4.2	\$3.1

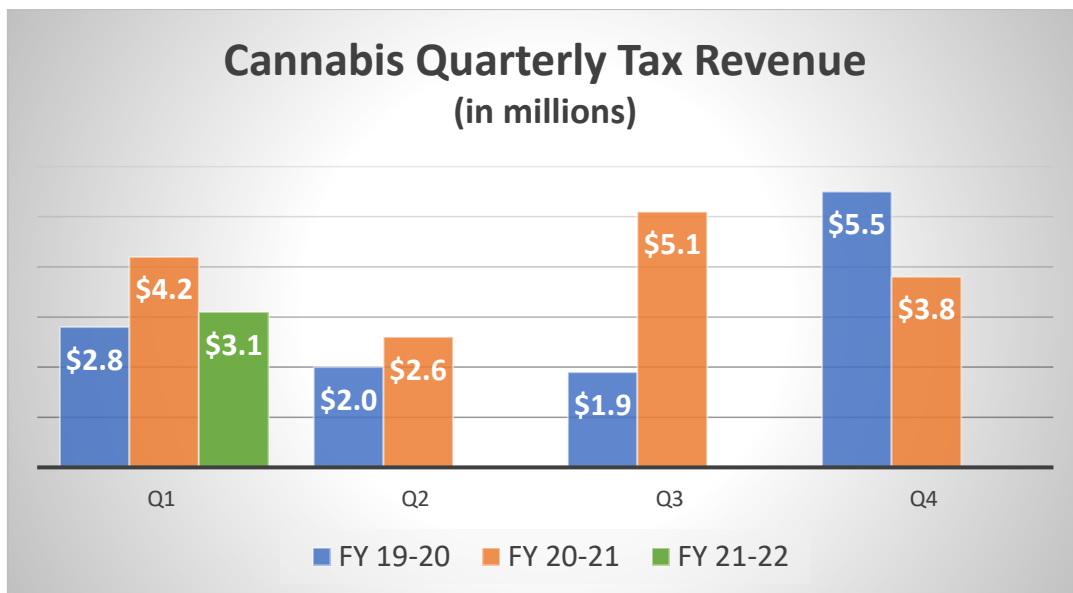


FIGURE 1. TAX REVENUE COMPARISON FY 19-20 TO 21-22 BY QUARTER

TABLE 2. CANNABIS TAXES – REPORTING

<b>Time Frame</b>	<b>Tax Revenue Received</b>	<b>Number of Operators Reporting Gross Receipts</b>	<b>Number of Operators Reporting Zero Gross Receipts</b>	<b>Operators that Did Not Report</b>	<b>Total</b>
FY 21-22 Q1	\$3.1M	46	16	7	69

## CANNABIS COMPLIANCE: LAND USE ENTITLEMENT PERMITS

As of November 15, 2021, P&D has approved 121.93 acres of cannabis cultivation within the Carpinteria Agricultural Overlay Area and 1,859.83 acres of cannabis cultivation within the remaining unincorporated area. Of those approved acres, 64.36 acres within the Carpinteria Agricultural Overlay Area and 543.18 acres in the remaining unincorporated area have been permitted with an issued land use entitlement. The table below summarizes the amount of acreage that has been applied for, and the amount of acreage that has been approved and permitted as of November 15, 2021 through the land use entitlement process.

TABLE 3. ACREAGE CAP STATUS BY AREA – LAND USE ENTITLEMENT PROCESS

	<b>Acreage Cap</b>	<b>Submitted Permit Acreage<sup>1</sup></b>	<b>Approved Permit Acreage<sup>2</sup></b>	<b>Issued Permit Acreage<sup>3</sup></b>
Carpinteria Agricultural Overlay	186	213.99	121.93	64.36
Remaining Unincorporated Area	1,575	3,173.09	1,859.83	543.18

1. Submitted permit acreage can fluctuate based on project redesigns or changes to proposed cultivation areas.
2. An applicant may apply for a business license upon approval of their land use entitlement.
3. The “Issued Permit Acreage” is a subset of the “Approved Permit Acreage”. A land use entitlement can only be issued after it has been approved.

To date, P&D has received 71 unique appeals of 46 cannabis projects. Of the 71 appeals received, 41 have been withdrawn, closed, or action has been taken by the decision maker. P&D is currently processing 30 unique appeals of 22 cannabis projects, 16 of which are on appeal to the County Planning Commission, and six are on appeal to the Board of Supervisors.

TABLE 4. STATUS OF CANNABIS APPEALS

<b>CURRENT APPEAL TOTALS</b>	
Number of Cannabis Projects on Appeal to Planning Commission	16
Number of Cannabis Projects on Appeal to Board of Supervisors	6
<b>Total Number of Cannabis Projects Currently on Appeal</b>	<b>22</b>

TABLE 5. ELIGIBILITY LISTS FOR ACREAGE CAP

Updated: 11/10/2021 CARPINTERIA AGRICULTURAL OVERLAY DISTRICT

Rank	Operator	Address	Date Placed on List	District	Acreage Requested	Acreage Issued in License	Acreage left in cap
							<b>186</b>
1	Olivella, Inc	4488 Foothill Rd, Carpinteria, 93013	04/15/20	1	0.03	0.03	185.97
2	G&K Produce/K&G Produce	3561 Foothill Rd, Carpinteria 93013	10/01/19	1	8.17	8.17	177.80
3	Farmlane, Inc	1540 Cravens Ln, Carpinteria, 93013	11/20/19	1	5.60	Pending	172.20
4	Ednigma, Inc	3684 Via Real, Carpinteria, 93103	04/22/21	1	3.80	Pending	168.40
5	Emmawood B1, LLC	5888 Via Real, Carpinteria, 93013	06/14/21	1	7.95	Pending	160.45
6	CAS Road Investments, LLC	1530 Casitas Pass Road, Carpinteria, 93103	06/24/21	1	4.73	Pending	155.72
7	Bosim 1628 Management Company, LLC	1628 Cravens Ln., Carpinteria, 93013	06/25/21	1	5.63	Pending	150.09
8	Farmlane, Inc	1400 Cravens Ln, Carpinteria, 93013	06/28/21	1	8.90	Pending	141.19
9	Twisted Roots, Inc	3798 Via Real, Carpinteria, 93103	06/29/21	1	0.43	Pending	140.76
10	CP1 Supply Systems, Inc	4505 Foothill Rd, Carpinteria, 93013	07/15/21	1	4.76	Pending	136.00
11	Autumn Brands, LLC	3615 Foothill Rd, Carpinteria, 93103	08/06/21	1	6.19	Pending	129.81
12	Pacific Grown Organics LLC	5892 Via Real, Carpinteria, CA 93013	09/13/21	1	4.89	Pending	124.92
13	Ocean Hill Farms, LLC	3615 Foothill Rd, Carpinteria, CA 93013	11/09/21	1	3.37	Pending	121.55
14	Vista Verde Farms, LLC	3450 Via Real, Carpinteria, CA 93013	11/09/21	1	13.29	Pending	108.26
15	Carp Red Barn Inc	5360 Foothill Rd, Carpinteria, CA 93013	11/10/21	1	0.45	Pending	107.81
16	Primetime Farms, LLC	5554 Casitas Pass Rd, Carpinteria, CA 93013	11/10/21	1	7.58	Pending	100.23

**Updated: 11/10/2021 REMAINING UNINCORPORATED AREA**

<b>Rank</b>	<b>Operator</b>	<b>Address</b>	<b>Date Placed on List</b>	<b>District</b>	<b>Acreage Requested</b>	<b>Acreage Issued in License</b>	<b>Acreage left in cap</b>
							<b>1,575</b>
1	Healy & Associates, LLC	2900 Hwy 135, Los Alamos, 93440	09/27/19	4	39.60	39.60	1,535.40
2	Cuyama Ventures, LLC	5925 Hwy 166, Cuyama, 93212	10/03/19	1	0.23	0.23	1,535.17
3	Sierra Botanicals, LLC	1999 Hwy 101, Buellton, 93427	10/03/19	3	3.50	3.50	1,531.67
4	Chips 18, Inc	3700 Hwy 135, Los Alamos, 93440	10/07/19	4	60.00	60.00	1,471.67
5	HBF, LLC	510 Hwy 101, Buellton, 93427	10/22/19	3	7.00	Pending	1,464.67
6	Busy Bee's Organics, Inc	1180 W Hwy 246, Buellton, 93427	10/22/19	3	22.33	22.33	1,442.34
7	Central Coast Chronic, LLC	3100 Drum Canyon Rd, Lompoc, 93436	12/23/19	3	15.85	Pending	1,426.49
8	Sunset Point Nursery	9676 Harvest Rd, Los Alamos, 93440	04/16/20	3	7.10	7.10	1,419.39
9	EVO Gardens, LLC	2300 Santa Barbara Canyon Rd, Ventucopa, 93252	05/22/20	1	2.06	Pending	1,417.33
10	TSBC Ranch, LLC	2500 Artesia Ave, Lompoc, 93436	06/16/20	3	14.64	14.64	1,402.69
11	Fields, LLC	2460 Hwy 135, Los Alamos, 93440	06/17/20	4	49.00	49.00	1,353.69
12	Castlerock Family Farms II, LLC	2200 W Hwy 246, Buellton, 93427	08/28/20	3	22.95	22.95	1,330.74
13	Santa Barbara Westcoast Farms, LLC	1800 HWY 246., Buellton 93427	05/13/21	3	50.12	50.12	1,280.62
14	San Antonio Ranch 101, LLC	2051 N Hwy 101, Buellton, 93427	05/13/21	3	4.65	Pending	1,275.97
15	Santa Barbara's Finest, LLC	9676 Harvest Rd, Los Alamos, 93440	05/14/21	3	8.69	8.69	1,267.28
16	Chips 18, Inc (modification)	3700 State Hwy 135, Los Alamos, 93455	05/18/21	4	0.29	Pending	1,266.99
17	Central Coast Ag Farming, LLC	5645 Santa Rosa Rd, Lompoc, 93436	05/18/21	4	24.45	Pending	1,242.54
18	Central Coast Ag Farming, LLC	8701 Santa Rosa Rd, Buellton, 93427	05/18/21	3	29.78	Pending	1,212.76
19	Cuyama Farms, LLC	2225 Foothill Rd, Cuyama, 93254	06/15/21	1	34.70	Pending	1,178.06
20	Organic Liberty Santa Barbara, LLC	5665 Campbell Rd, Lompoc 93436	06/16/21	4	42.00	Pending	1,136.06
21	Greenies Management, LLC	801 E Hwy 246, Lompoc, 93436	06/29/21	4	4.93	Pending	1,131.13
22	Heavenly Green, Inc	4301 Dominion Rd, Santa Maria 93455	06/29/21	4	37.00	Pending	1,094.13
23	Alamos Farm, Inc	9676 Harvest Rd, Los Alamos, 93440	07/01/21	3	8.56	Pending	1,085.57
24	Canyon Produce, LLC	795 Hwy 135, Los Alamos, 93440	07/06/21	4	62.47	62.47	1,023.10

<b>Rank</b>	<b>Operator</b>	<b>Address</b>	<b>Date Placed on List</b>	<b>District</b>	<b>Acreage Requested</b>	<b>Acreage Issued in License</b>	<b>Acreage left in cap</b>
25	Canna Rios, LLC	4651 Santa Maria Mesa Rd, Santa Maria 93454	07/06/21	5	48.18	Pending	974.92
26	Clean and Clear, LLC	2140 Sweeney Rd, Lompoc, 93436	07/14/21	4	14.85	Pending	960.07
27	Rancho Riviera, Inc	12750 Calle Real, Goleta, 93117	07/15/21	3	4.09	Pending	955.98
28	Xotics, LLC	1499 Hwy 246, Lompoc, 93436	07/15/21	4	4.73	Pending	951.25
29	BDZ, Inc	7369 Hwy 246, Lompoc, 93436	07/23/21	3	40.00	Pending	911.25
30	Villa Americana, Inc	125 N Refugio Rd, Santa Ynez, 93460	07/23/21	3	6.50	Pending	904.75
31	La Hoya Creek Farms	3625 Jalama Road, Lompoc, CA, 93436	07/27/21	3	1.00	Pending	903.75
32	Gypsy Canyon Farms, Inc.	3200 Gypsy Canyon Rd, Lompoc, CA 93436	08/11/21	4	10.21	Pending	893.54
33	Chips19 LLC	7855 Careaga Ranch Rd., Los Alamos, CA 93440	08/17/21	4	44.00	Pending	849.54
34	Cuyama Foothill Road Farm	2011 Foothill Rd., Cuyama, CA 93254	08/19/21	1	91.49	Pending	758.05
35	SBC Farms, LLC	1051 Foothill Rd & 1150 Foothill Rd, Maricopa 93252	08/19/21	1	167.28	Pending	590.77
36	SBGL, LLC	705 Mail Rd, Lompoc, CA 93436	09/07/21	3	3.84	Pending	586.93
37	Tahquitz Farms LLC	7601 Santos, Rd Lompoc, CA 93436	09/07/21	3	15.72	Pending	571.21
38	Heirloom Valley	6495 Santa Rosa Rd, Lompoc, CA 93436	09/12/21	3	47.00	Pending	524.21
39	Ag Roots	5935 Santa Rosa Rd, Lompoc, CA 93436	09/12/21	4	33.02	Pending	491.19
40	Santa Rita Holdings, INC.	2300 Santa Rita Rd, Lompoc, CA 93436	09/12/21	4	2.54	Pending	488.65
41	La Laguna Los Alamos, LLC	10,000 Highway 101, Los Alamos, CA 93436	09/13/21	3	22.35	Pending	466.30
42	Newera LLC	2720 Cebada Canyon Road, Lompoc, CA 93436	09/17/21	4	10.89	Pending	455.41
43	Coyote Hills Agricultural Enterprise, LLC	5300 Kentucky Road, Santa Ynez, CA 93460	09/21/21	3	11.75	Pending	443.66
44	9500 Cultivators, LLC	9500 Batchelder Rd, Los Alamos, CA 93440	09/23/21	4	93	Pending	350.66
45	El Dorado Gardens, LLC	1807 West Highway 246, Buellton, CA 93427	09/27/21	3	35.08	Pending	315.58
46	SFS Farms OpCo1, LLC	4874 Hapgood Rd, Lompoc 93436	09/27/21	3	86.8	Pending	228.78
47	Winchester LLC	222 Winchester Canyon Road, Goleta 93117	09/28/21	3	17.23	Pending	211.55

<b>Rank</b>	<b>Operator</b>	<b>Address</b>	<b>Date Placed on List</b>	<b>District</b>	<b>Acreage Requested</b>	<b>Acreage Issued in License</b>	<b>Acreage left in cap</b>
48	Tierra Tambor Inc	1551 Drum Canyon Road, Lompoc 93436	09/28/21	4	44.04	Pending	167.51
49	Iron Angel	5930 Santa Rosa Rd., Lompoc 93436	09/29/21	3	27.25	Pending	140.26
50	ABL Farms	2045 Sweeney Rd, Lompoc, CA 93436	09/29/21	4	5.2	Pending	135.06
51	The World is Yours, LLC	1889 US Highway 101, Buellton, CA 93427	09/30/21	3	25.93	Pending	109.13
52	Castro Canyon	262 Castro Canyon Road, New Cuyama, CA 93254	09/30/21	1	3.62	Pending	105.51
53	ABL Farms 2085 Sweeney (017)	2085 Sweeney Road, Lompoc, 93436	09/30/21	4	5.11	Pending	100.40
54	ABL Farms 2065 Sweeney (014)	2065 Sweeney Road, Lompoc, 93436	09/30/21	4	3.52	Pending	96.88
55	G and B Family Farms, LLC	6975 Cat Canyon Rd, Santa Maria, 93454	09/30/21	4	6.52	Pending	90.36
56	Clear Source	2800 N Gypsy Canyon Road, Lompoc, CA 93436	10/1/2021	4	14.41	Pending	75.95
57	JJPC Creekside, LLC	3151 San Julian Road, Lompoc, CA 93436	10/1/2021	3	9.19	Pending	66.76
58	Morrison Farms, LLC	9400 Santa Rosa Rd, Buellton, CA 93427	10/1/2021	3	0.66	Pending	66.10
59	Santa Barbara Cultivation, Inc	251 Castro Canyon Road, New Cuyama, CA 93254	10/8/2021	1	1.26	Pending	64.84
60	WTMCA, LLC	3700 Telephone Rd, Santa Maria, 93454	10/14/2021	5	63.16	Pending	1.68
61	Hidden Oaks Enterprises, LLC	5935 Dominion Rd, Santa Maria, CA 93455	11/10/2021	4	0.05	Pending	1.63

CANNABIS COMPLIANCE: COUNTY BUSINESS LICENSING

TABLE 6. CANNABIS BUSINESS LICENSES ISSUED AND PENDING

	<b>Business Licenses Issued thru <u>FY20-21 Q4</u></b>	<b>Business Licenses Issued thru <u>FY21-22 Q1</u></b>	<b>Business Licenses Pending thru <u>FY21-22 Q1</u></b>	<b>Total Applications Rec'd thru <u>FY21-22 Q1</u></b>
<b>Cultivator</b>	13	15	75	90
<b>Nursery</b>	10	11	41	52
<b>Manufacturer</b>	0	0	0	0
<b>Retail Non-Storefront</b>	1	1	2	3
<b>Distributor</b>	0	0	14	14
<b>Totals</b>	<b>24</b>	<b>27</b>	<b>132</b>	<b>159</b>



## CANNABIS ENFORCEMENT

TABLE 7. CANNABIS ENFORCEMENT ACTIVITIES

<b>Fiscal Year 2021 - 2022</b>	<b>Q1</b>
<b># of Enforcement Actions</b>	8
<b># Live Plants Confiscated</b>	3,253
<b>Live Plant Value \$\$</b>	\$1.6M
<b>Dried Product Confiscated (lbs.)</b>	1,205
<b>Dried Product Value \$\$</b>	\$1.8M