

# BOARD OF SUPERVISORS AGENDA LETTER

#### **Agenda Number:**

# Clerk of the Board of Supervisors

105 E. Anapamu Street, Suite 407 Santa Barbara, CA 93101 (805) 568-2240

**Department Name:** Social Services

Department No.: 044
For Agenda Of: 6/27/23

**Placement:** Administrative

**Estimated Time:** 

Continued Item:  $N_0$ 

If Yes, date from:

Vote Required: Majority

**TO:** Board of Supervisors

**FROM:** Department Daniel Nielson, Social Services Director

Director(s) (805) 346-7101

Contact Info: Luis Servin, Executive Director

Workforce Development Board 805-614-1543

**SUBJECT:** Agreement with Managed Care Solutions, SPC for Quality Jobs, Equity,

Strategy, and Training Disaster Recovery National Dislocated Worker Grant

# **County Counsel Concurrence**

## **Auditor-Controller Concurrence**

As to form: Yes As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

## **Recommended Actions:**

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute an Agreement with Managed Care Solutions, SPC (not a local vendor), to provide Quality Jobs, Equity, Strategy, and Training Disaster Recovery National Dislocated Worker Grant services for a total contract amount not to exceed \$897,689 for the period of June 6, 2023 through June 30, 2025;
- b) Authorize the Director of Social Services, or designee, to adjust the Line Item Budget of the Managed Care Solutions, SPC for Quality Jobs, Equity, Strategy, and Training Disaster Recovery National Dislocated Worker Grant services Agreement, without exceeding the total contract amounts; and
- c) Determine that the activity is not a "Project" subject to California Environmental Quality Act (CEQA) review per CEQA Guideline Section 15378(b)(5), since the activity is an organizational or administrative activity of government that will not result in direct or indirect physical changes in the environment.

#### **Summary Text:**

This item is on the agenda in order to approve the Agreement with Managed Care Solutions, SPC (MCS) to provide Quality Jobs, Equity, Strategy, and Training (QUEST) Disaster Recovery (DR)

National Dislocated Worker Grant (NDWG) services for a total contract amount not to exceed \$897,689 for the period from June 6, 2023 through June 30, 2025. Services will be provided to individuals adversely affected by the pandemic to enter, return to, or advance in high-quality jobs in growth industry sectors. The workforce services shall include career readiness services to prepare job seekers for unsubsidized employment opportunities, and in appropriate cases, effective connections to local employers. In addition to work-based learning opportunities (such as on-the-job training and paid work experience), occupational skills training (in partnership with local education providers), and supportive services.

#### Background:

On July 5, 2022, United States Department of Labor Employment and Training Administration (DOLETA) announced the availability of QUEST DR NDWG funds. These funds will enhance the public workforce system's ongoing efforts to empower America's unemployed and underemployed workers through worker and business engagement, elevate equity, and connect jobseekers with high-quality jobs.

The QUEST DR NDWG initiative will support employment equity and individual, community, and industry resilience as the nation prioritizes economic and employment recovery from the COVID-19 pandemic. The focus of these funds are serving individuals whose employment has been negatively impacted by the pandemic, including individuals from historically marginalized and underserved populations who have been disproportionately impacted.

The goal of the QUEST DR NDWG is to enable individuals who have been adversely affected by the COVID-19 pandemic and the social and economic inequities that the pandemic exacerbated, to enter, return to, or advance in high-quality jobs in growth industries including infrastructure, environment and climate, the care economy, and other critical sectors.

## **Performance Measure:**

# 1. QUEST DWG Goals:

#### a. Enrollment Goals

Enroll the following unduplicated number of participants:

- a. Enroll 100 unduplicated number of participants in Individualized Career Services
- b. Provide Basic Career Services to a minimum of 100 job seekers through the AJCCs and Access Points

## b. WIOA State Performance Goals

Meet or exceed State's negotiated annual performance goals.

WIOA Title I Dislocated Worker	2022/2023 Projected Goals
Employment Rate 2nd Quarter After Exit	67%
Employment Rate 4th Quarter After Exit	71%
Median Earnings 2nd Quarter After Exit	\$8,600 Quarterly Earnings
Credential Attainment 4th Quarter After Exit	64%

Measurable Skill Gains	59%
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The performance measures listed represent projected goals. Performance Measures are negotiated by WDB with the State each program year.

## **Fiscal and Facilities Impacts:**

Budgeted: Select\_Budgeted

## **Fiscal Analysis:**

Funding Sources	FY	<u> 2022-2023</u>	<u> </u>	FY 2023-2024	<u> </u>	Y 2024-2025	To	<u>Cost</u>
General Fund								
State								
Federal	\$	10,000.00	\$	710,200.00	\$	177,489.00	\$	897,689.00
Fees								
Other:								
Total	\$	10,000.00	\$	710,200.00	\$	177,489.00	\$	897,689.00

#### Narrative:

The agreement to provide QUEST services will be funded with the QUEST DR NDWG awarded by the State. The agreement contains non-appropriation clauses in the event that no or insufficient funds are appropriated or funds are not otherwise available for payment during the term of the agreement. There is no impact to the General Fund.

## **Key Contract Risks:**

DSS has determined that MCS is a High-risk vendor. Per the Contract Risk Assessment Worksheet, the agreements were rated as "high risk" primarily due to their contract sizes, contract type (cost reimbursable), and the percent of work that will be subcontracted. Additionally, MCS is a new contractor with the County. MCS has experience as an AJCC operator and provider of federally funded services. To mitigate risks, DSS will provide payments to MCS for costs incurred under the agreements after the satisfactory performance of services and demonstration that costs were eligible and appropriate.

#### **Staffing Impacts:**

<u>Legal Positions:</u> <u>FTEs</u>

#### **Special Instructions:**

Please scan, email and send one (1) duplicate original Agreement, and a copy of the minute order to: DSS Contracts Unit

C/O Tricia Beebe

2125 S. Centerpointe Parkway, 3rd Floor

Santa Maria, CA 93455

Email: tbeebe@countyofsb.org

#### **Attachments:**

1. Attachment 1 – Agreement – MCS – QUEST DR NDWG

#### **Authored by:**

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Jessica Sampson, WDB Department Business Specialist Tricia Beebe, Procurement and Compliance Supervisor