



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Behavioral Wellness
Department No.: 043
For Agenda Of: April 5, 2022
Placement: Administrative
Estimated Time: N/A
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Antonette Navarro, LMFT, Director
Director(s) Behavioral Wellness, (805) 681-5220
Contact Info: John Doyel, MA, LAADC, Division Chief, Alcohol and Drug
Programs, Department of Behavioral Wellness, (805) 681-5220
SUBJECT: Behavioral Wellness – First Amendment to The Salvation Army Services
Agreement for Fiscal Year 2021-2024

County Counsel Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- A. Approve, ratify, and authorize the Chair to execute a First Amendment to the Agreement for Services of Independent Contractor Fiscal Year (FY) 2021-2024 with **The Salvation Army** (Salvation Army) (BC No. 21-015) to terminate Drug Medi-Cal Organized Delivery System Residential Treatment Services, effective, **March 10, 2022**, and decreases ADP funding by \$4,670,016 for a new, total Maximum Contract Amount not to exceed \$780,852, inclusive of \$583,752 in ADP funding for FY 21-22 and \$197,100 in MHS funding consisting of \$65,700 per fiscal year, for the period of July 1, 2021 through June 30, 2024 through amendments to the following portions of the Agreement: Standard Terms and Conditions; Exhibit A-2 Statement of Work ADP General Provisions; Exhibit A-3 Statement of Work ADP Residential Treatment Services; Exhibit B Financial Provisions - MHS; Exhibit B Financial Provisions - ADP; Exhibit B-1 ADP Schedule of Rates and Contract Maximum; Exhibit B-2 Entity Budget By Program; Exhibit B-3 ADP Sliding Fee Scale; and Exhibit E Program Goals, Outcomes and Measures (Attachment A);
- B. Approve, ratify, and authorize the Director of the Department of Behavioral Wellness' issuance of a Notice of Intent to Partially Terminate Agreement, which terminated the Agreement, effective March 10, 2022, subject to the Board's approval (Attachment B);

- C. Delegate authority to the Director of the Department of Behavioral Wellness or designee to take actions necessary for the winddown of the Agreement, subject to the Board's ability to rescind this delegated authority at any time; and
- D. Determine that the above actions are government funding mechanisms or other government fiscal activities, which do not involve any commitment to any specific project that may result in a potentially significant physical impact on the environment and are therefore not a project under the California Environmental Quality Act (CEQA) pursuant to section 15378(b)(4) of the CEQA Guidelines.

Summary Text:

The above-referenced contract is on the agenda to request the Board of Supervisors (Board) to approve, ratify, and authorize the Chair to execute the First Amendment to the Agreement for Services of Independent Contractor with Salvation Army FY 21–24 (BC No. 20-015) to terminate Drug Medi-Cal Organized Delivery System Residential Treatment Services, effective, **March 10, 2022**, and decreases ADP funding by \$4,670,016 for a new, total Maximum Contract Amount not to exceed \$780,852, inclusive of \$583,752 in ADP funding for FY 21-22 and \$197,100 in MHS funding consisting of \$65,700 per fiscal year, for the period of July 1, 2021 through June 30, 2024 through amendments to the following portions of the Agreement: Standard Terms and Conditions; Exhibit A-2 Statement of Work ADP General Provisions; Exhibit A-3 Statement of Work ADP Residential Treatment Services; Exhibit B Financial Provisions - MHS; Exhibit B Financial Provisions - ADP; Exhibit B-1 ADP Schedule of Rates and Contract Maximum; Exhibit B-2 Entity Budget By Program; Exhibit B-3 ADP Sliding Fee Scale; and Exhibit E Program Goals, Outcomes and Measures.

In addition, Behavioral Wellness (BWell) is requesting the Board to approve, ratify, and authorize the Director of the Department of Behavioral Wellness' (BWell) issuance of a Notice of Intent to Partially Terminate Agreement, which terminated the Agreement, effective March 10, 2022 and delegate to the Director of the Department of Behavioral Wellness or designee the authority to take actions necessary for the winddown of the Agreement, subject to the Board's ability to rescind this delegated authority at any time.

Background:

BWell is mandated by the California Welfare and Institutions Code to provide services to individuals with substance use issues in Santa Barbara County through the DMC-ODS. BWell provides these services primarily through contracted providers.

On June 15, 2021, the Board approved the Salvation Army Services Agreement for the delivery of substance use disorder services under the DMC-ODS and the provision of mental health shelter bed services. Under the Agreement, Salvation Army provided residential alcohol and other drug (AOD) treatment Levels 3.1, and 3.5 and Withdrawal Management 3.2 to assist adult (age 18 and older) clients with a substance use disorder diagnosis to obtain and maintain sobriety. However, the pandemic created a severe labor shortage nationwide. Salvation Army experienced a staffing shortage within its ADP DMC-ODS Residential Treatment Program and was unable to maintain staffing levels for compliance with State certification.

In October 2021, Salvation Army notified BWell of its staffing shortage. In accordance with the Agreement, BWell temporarily suspended Residential Treatment Services at Salvation Army, effective October 15, 2021. BWell worked closely with Salvation Army and quickly placed clients in other residential treatment programs with no gaps in service. BWell also presented Salvation Army with a

Corrective Action Plan with 90 days to fill the vacant positions. However, Salvation Army's attempts to fill the positions were unsuccessful due to the ongoing labor shortage.

On January 11, 2022, Salvation Army requested the termination of the ADP DMC-ODS Residential Treatment Program. With the approval of the amendment, Salvation Army will no longer provide ADP services, only Mental Health Shelter bed services will be provided. Although BWell is terminating DMC-ODS Residential treatment, BWell has the capacity to meet the needs for DMC-ODS Residential with other providers who the County has agreement with to deliver the needed services. The 24 beds assigned to Salvation Army were never filled to capacity. In addition, BWell increased the number of referrals to the other providers to accommodate for this change. Approval of the request to terminate the ADP DMC-ODS Residential Treatment Program will allow BWell to pursue other providers in order to maintain State network adequacy requirements.

Performance Measure:

Alcohol and Other Drug Treatment: Salvation Army's goal is to provide safe and sober housing to 100% of clients while they are in outpatient substance use disorder treatment.

The performance goal for residential treatment is "Successful SUD treatment and recovery" as evidenced by:

- Clients initiating treatment will be 80% or higher;
- Clients immediately dropping out of treatment will be 2% or less;
- Clients engaged in treatment will be 60% or higher;
- Clients abstinent of primary drug at discharge will be 80% or higher;
- Clients transferred to treatment/lower level of care within 14 days will be 15% or higher.

The performance goal for withdrawal management is "Successful SUD treatment and recovery" as evidenced by:

- Clients immediately dropping out of treatment will be 4% or less;
- Clients successfully completing treatment will be 50% or higher;
- Clients abstinent of primary drug at discharge will be 100%;
- Clients transferred to treatment/lower level of care within 14 days will be 30%;
- Clients not re-admitting within 14 days will be 95%;
- Clients not re-admitting within 30 days will be 75%.

Mental Health: Salvation Army provides the following services: three (3) to four (4) shelter beds, including one (1) bed for clients referred by the Substance Abuse Treatment Court, and it provides five (5) shelter beds to mentally ill clients who are homeless, at risk of homelessness, or living in substandard housing.

- Salvation Army's goal for mental health beds is to provide utilization of bed days at a minimum of 469 per quarter. There will be coordination with mental health providers on 100% of client cases.

Contract Renewals and Performance Outcomes:

During the first quarter of FY 2021-2022, Salvation Army accomplished the following outcomes:

1. Adult Residential Treatment Level 3.1: They met three of their five goals. They served an average of 40 clients per quarter with an average of 29 discharges; 100% of clients initiated treatment; 5% immediately dropped out of treatment; 98% were engaged in treatment; 85% were abstinent of primary drug at time of discharge; and no one was transferred to a lower level of care within 14 days.
2. Withdrawal Management Level 3.2: They met two of their six goals. They served an average of 35 clients per quarter with an average of 35 discharges per quarter. There was an average of 5% who immediately dropped out of treatment and an average of 81% who successfully completed treatment and were abstinent of primary drug at time of discharge. An average of 38% were transferred to a lower level of care within 14 days, and an average of 26% were not re-admitted within 14 days or 30 days.
3. Residential Treatment Level 3.5: There were no clients served at this level.
4. Mental Health Beds: They served an average of 8 clients per quarter. They utilized 395, 307, 342, and 409 bed days for all four quarters respectively with an average of 363 beds per quarter with a goal of 469 per quarter. They consulted and coordinated with care providers on 100% of the client cases. BWell makes all of the referral for the shelter beds. If bed utilization numbers are low, there is decreased need for a shelter bed thus referrals and number for bed usage will decrease. Salvation Army can only fill the beds with clients referred by BWell.

Fiscal and Facilities Impacts:

Budgeted: Yes **Fiscal Analysis:**

<u>Funding Sources</u>	<u>FY 21-24 Cost:</u>
General Fund	
State	\$ 343,395
Federal	\$ 435,790
Fees	
Other:	\$ 1,667
Total	
Grand Total	\$ 780,852

Narrative: The above-referenced contract is funded by State and Federal funds. The APD and MHS funding sources were included in the FY 21-22 Adopted Budget. Funds for MHS for FY 22-23 and FY 23-24 will be included in the Proposed Budget and are contingent upon Board-approval.

Key Contract Risks:

As with any contract funded by State and Federal sources, there is a risk of future audit disallowances and repayments. BWell contracts include language requiring contractors to repay any amounts disallowed in audit findings, minimizing financial risks to the County.

Special Instructions:

Please email one (1) complete executed contract and one (1) minute order to Denise Morales at dmorales@sbcbswell.org and bswellcontractsstaff@co.santa-barbara.ca.us.

Attachments:

Attachment A: Salvation Army FY 21-24 BC 21-015 AM1

Attachment B: Salvation Army FY 21-22 Notice of Intent to Partially Terminate Agreement

Attachment C: Salvation Army FY 21-24 BC 21-015

Authored by:

D. Morales