

## **ATTACHMENT A**

West-Mark Specifications/Quote #415404-0002



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Ceres, California 95307  
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Chief Woody Enos  
Santa Barbara County Fire  
4410 Cathedral Oaks Rd.  
Santa Barbara, CA 93110-1042

July 30<sup>th</sup> 2021

REF: W-M Specifications #415404-0002  
MODEL #: WILDLAND  
TYPE # MODEL 14 TYPE III

Chief Enos,

West-Mark is pleased to update our offer to Santa Barbara County for 2 each Type III Model 14 Wildlands for your consideration. Please refer to our specifications # 415404-0002 for a complete and detailed description of our offer.

SBC Model 14 Type III	\$ 385,202.22	Each Atwater Ca
7.75% County SB Tax	\$ 29,853.17	Each
FOB Freight to SBC	\$ 1,525.00	Each
<b>Per Unit</b>	<b>\$ 416,580.39</b>	<b>Delivery to SBC</b>
<b><u>Total X2</u></b>	<b><u>\$ 833,160.78</u></b>	

Above pricing includes estimated applicable taxes and freight charges. This offer is good for 30 days. West-Mark is currently having to evaluate material costs every 15 days until the raw material market stabilizes therefore, we cannot hold a price any longer than 30 days. Current standard delivery is approximately 365 days ARO.

Sincerely,  
West-Mark

Chris Portmann  
Government Sales