

ATTACHMENT A

Cannabis Taxation, Compliance, and Enforcement

SECOND QUARTER

FISCAL YEAR 2023-2024

CANNABIS TAXES

Table 1 provides a comparison of second quarter tax revenue data received from the Treasurer Tax-Collector’s Office for this fiscal year versus the last three fiscal years.

TABLE 1. CANNABIS TAXES – REVENUES

Second Quarter	FY 20-21	FY 21-22	FY 22-23	FY 23-24
Taxes Paid (M)	\$2.6M	\$2.3M	\$1.1M	\$2.3M

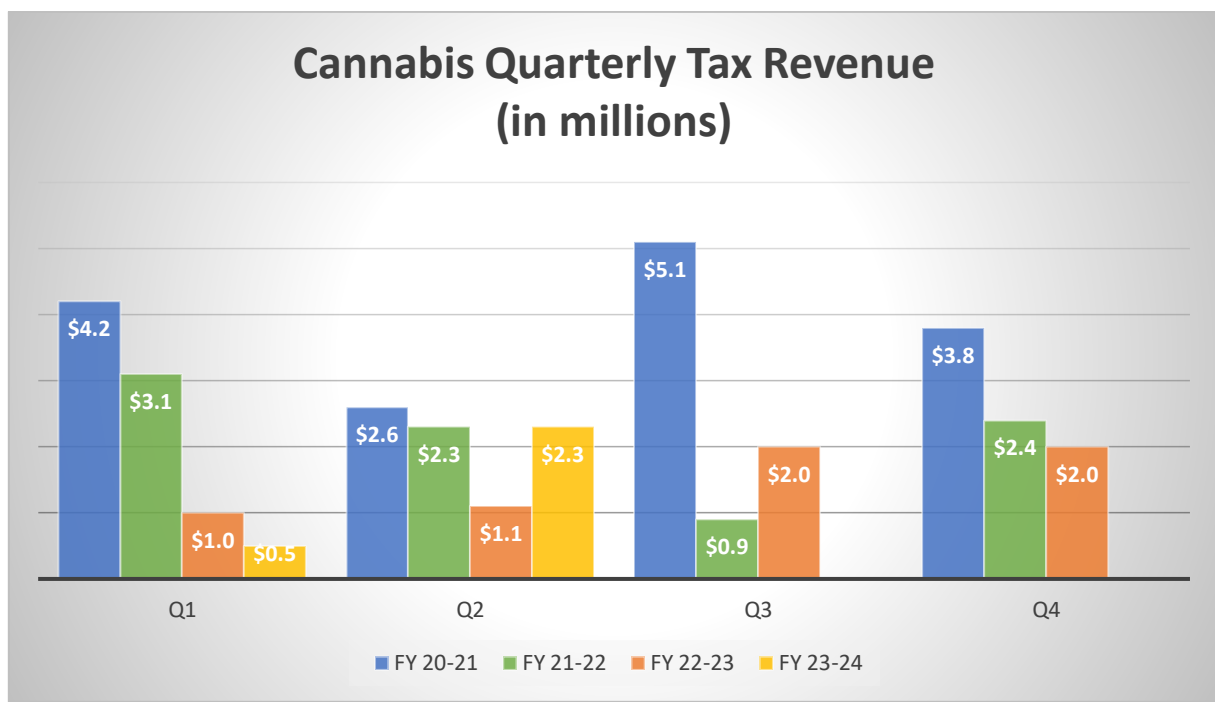


FIGURE 1. TAX REVENUE COMPARISON FY 20-21 TO 23-24 BY QUARTER

TABLE 2. CANNABIS TAXES – REPORTING

Time Frame	Tax Revenue Received	Operators that Did Not Report	Number of Operators Reporting Gross Receipts	Number of Operators Reporting Zero Gross Receipts	Total Number of Operations
FY 23-24 Q2	\$2.3M	3	44	13	60

CANNABIS COMPLIANCE: LAND USE ENTITLEMENT PERMITS

As of January 8, 2024, P&D has approved 170.28 acres of cannabis cultivation within the Carpinteria Agricultural Overlay Area and 1,796.77 acres of cannabis cultivation within the remaining unincorporated area. Of those approved acres, 148.58 acres within the Carpinteria Agricultural Overlay Area and 1,019.17 acres in the remaining unincorporated area have been permitted with an issued land use entitlement. The table below summarizes the amount of acreage that has been applied for, and the amount of acreage that has been approved and permitted as of January 8, 2024, through the land use entitlement process.

TABLE 3. ACREAGE CAP STATUS BY AREA – LAND USE ENTITLEMENT PROCESS

	Acreage Cap	Submitted Permit Acreage¹	Approved Permit Acreage^{2,4}	Issued Permit Acreage³
Carpinteria Agricultural Overlay	186	205.57	170.28	148.58
Remaining Unincorporated Area	1,575	2,549.31	1,796.77	1,019.17

1. Submitted permit acreage can fluctuate based on project redesigns or changes to proposed cultivation areas.
2. An applicant may apply for a business license upon approval of their land use entitlement.
3. The “Issued Permit Acreage” is a subset of the “Approved Permit Acreage”. A land use entitlement can only be issued after it has been approved.
4. The approved acreage can fluctuate down from previous quarterly data due to changes to approved projects during the appeal process or when a project is withdrawn after approval.

To date, P&D has received 95 unique appeals of 63 cannabis projects. Of the 95 appeals received, 92 have been withdrawn, closed, or action has been taken by the decision maker. P&D is currently processing three unique appeals of three cannabis projects, two of which are on appeal to the County Planning Commission, and one of which is on appeal to the Board of Supervisors.

TABLE 4. STATUS OF CANNABIS APPEALS

CURRENT APPEAL TOTALS	
Number of Cannabis Projects on Appeal to Planning Commission	2
Number of Cannabis Projects on Appeal to Board of Supervisors	1
Total Number of Cannabis Projects Currently on Appeal	3

TABLE 5. ELIGIBILITY LISTS FOR ACREAGE CAP

Updated: 1/29/2024 CARPINTERIA AGRICULTURAL OVERLAY AREA

Rank	Operator	Date Placed on List	Acreage Requested	Acreage Issued in License	Acreage left in cap
					186
1	G&K Produce, LLC	10/01/19	4.68	4.68	181.32
2	K&G Flowers, LLC	10/01/19	3.49	3.49	177.83
3	Farmlane, Inc	11/20/19	5.60	5.6	172.23
4	Ednigma, Inc	04/22/21	3.80	3.8	168.43
5	Emmawood B1, LLC	06/14/21	7.95	7.95	160.48
6	CAS Road Investments, LLC	06/24/21	4.73	Pending	155.75
7	Bosim 1628 Management Company, LLC	06/25/21	5.63	Pending	150.12
8	Farmlane, Inc	06/28/21	8.90	8.9	141.22
9	Twisted Roots, Inc	06/29/21	0.43	Pending	140.79
10	CP1 Supply Systems, Inc	07/15/21	4.76	4.76	136.03
11	Autumn Brands, LLC	08/06/21	6.19	6.19	129.84
12	Pacific Grown Organics LLC	09/13/21	4.89	4.89	124.95
13	Ocean Hill Farms, LLC	11/09/21	3.37	3.37	121.58
14	Vista Verde Farms, LLC	11/09/21	13.29	Pending	108.29
15	Carp Red Barn Inc	11/10/21	0.45	Pending	107.84
16	Primetime Farms, LLC	11/10/21	7.58	7.58	100.26
17	Ceres Farm, LLC	11/12/21	10.42	10.42	89.84
18	New Horizon Farming, Inc	12/23/21	4.59	4.59	85.25
19	JJ Agriculture, Inc	12/23/21	0.92	0.92	84.33
20	Glass House Cultivation, LLC	01/25/22	0.57	Pending	83.76
21	CKC Farms	01/25/22	1.08	1.08	82.68
22	Life Remedy Farms	01/26/22	3.19	3.19	79.49
23	Orbiter Blooms, Inc	01/26/22	2.13	2.13	77.36
24	Saga Farms, Inc	01/27/22	2.25	2.25	75.11
25	Valley Crest Farms, LLC	02/09/22	8.98	8.98	66.13
26	Melodious Plots	02/11/22	3.35	3.35	62.78
27	Ednigma, Inc	02/11/22	7.39	7.39	55.39
28	New Generation Farms, Inc	02/18/22	0.84	0.84	54.55
29	Blue Whale Agriculture, Inc	02/18/22	1.66	1.66	52.89
30	Twisted Roots, Inc	3/10/2022	2.25	Pending	50.64
31	Flora Coast, Inc	3/10/2022	1.9	Pending	48.74
32	Mission Health Associates, Inc	04/25/22	3.36	3.36	45.38
33	VR1 Farms	05/25/22	14	Pending	31.38
34	Mediedibles, Inc	08/30/23	2.66	Pending	28.72

Updated: 1/29/2024 REMAINING UNINCORPORATED AREA

Rank	Operator	Date Placed on List	Acreage Requested	Acreage Issued in License	Acreage left in cap
					1,575
1	Healy & Associates, LLC	09/27/19	39.57	39.57	1,535.43
2	Sierra Botanicals, LLC	10/03/19	3.50	3.50	1,531.93
3	Chips 18, Inc	10/07/19	60.29	60.29	1,471.64
4	TSBC Ranch, LLC	06/16/20	14.64	14.64	1,457.00
5	Fields, LLC	06/17/20	49.00	49.00	1,408.00
6	Castlerock Family Farms II, LLC	08/28/20	22.95	22.95	1,385.05
7	Santa Barbara Westcoast Farms, LLC	05/13/21	50.12	50.12	1,334.93
8	San Antonio Ranch 101, LLC	05/13/21	4.65	4.65	1,330.28
9	Central Coast Ag Farming, LLC	05/18/21	24.45	24.45	1,305.83
10	Central Coast Ag Farming, LLC	05/18/21	29.78	29.78	1,276.05
11	Cuyama Farms, LLC	06/15/21	34.70	Pending	1,241.35
12	Greenies Management, LLC	06/29/21	4.93	4.93	1,236.42
13	Heavenly Green, Inc	06/29/21	60.40	Pending	1,176.02
14	Alamos Farm, Inc	07/01/21	17.25	17.25	1,158.77
15	Canyon Produce, LLC	07/06/21	62.47	62.47	1,096.30
16	Canna Rios, LLC	07/06/21	47.74	47.74	1,048.56
17	Xotics, LLC	07/15/21	4.45	4.73	1,044.11
18	BDZ, Inc	07/23/21	40.00	40.00	1,004.11
19	Villa Americana, Inc	07/23/21	6.50	Pending	997.61
20	Gypsy Canyon Farms, Inc	08/11/21	10.21	10.21	987.40
21	Chips19 LLC	08/17/21	44.00	Pending	943.40
22	SBGL, LLC	09/07/21	3.84	Pending	939.56
23	Tahquitz Farms LLC	09/07/21	15.72	Pending	923.84
24	Heirloom Valley	09/12/21	47.00	47.00	876.84
25	Ag Roots	09/12/21	33.02	33.02	843.82
26	La Laguna Los Alamos, LLC	09/13/21	22.35	Pending	821.47
27	Coyote Hills Agricultural Enterprise, LLC	09/21/21	11.75	Pending	809.72
28	9500 Cultivators, LLC	09/23/21	93	93	716.72
29	Winchester, LLC	09/28/21	17.23	Pending	699.49
30	ABL Farms	09/29/21	5.2	Pending	694.29
31	The World is Yours, LLC	09/30/21	25.93	Pending	668.36
32	Castro Canyon	09/30/21	3.62	Pending	664.74
33	ABL Farms 2085 Sweeney (017)	09/30/21	5.11	Pending	659.63
34	ABL Farms 2065 Sweeney (014)	09/30/21	3.52	Pending	656.11
35	Clear Source	10/1/21	14.41	14.41	641.70
36	Morrison Farms, LLC	10/1/21	0.66	0.66	641.04
37	Santa Barbara Cultivation, Inc	10/8/21	1.26	Pending	639.78

Rank	Operator	Date Placed on List	Acreage Requested	Acreage Issued in License	Acreage left in cap
38	Hidden Oaks Enterprises, LLC	11/10/21	0.05	0.05	639.73
39	Tranquility AGI, LLC	1/20/22	8.84	Pending	630.89
40	9451 Cultivators, LLC	2/8/22	41.30	Pending	589.59
41	Anderson Development SB, LLC	6/16/22	186.70	Pending	402.89
42	Farmily 805	12/15/22	7.92	Pending	394.97
43	Cat Canyon, Inc	5/22/23	17.40	Pending	377.57
44	92nd G25 LLC	5/23/23	4.17	Pending	373.40
45	Stateside Greens	6/20/23	35.96	Pending	337.44
46	Cuyama Greens	6/28/23	6.17	Pending	331.27
47	Chief's Peak Solutions	8/17/23	17.56	Pending	313.71
48	Lucky Future Management, LLC	9/5/23	91.49	Pending	222.22
49	Calynx, Inc	10/3/23	2.52	Pending	219.70

TABLE 6. CANNABIS BUSINESS LICENSES ISSUED AND PENDING

	Business Licenses Issued thru <u>FY23-24 Q1</u>	Business Licenses Issued thru <u>FY23-24 Q2</u>	Business Licenses Pending thru <u>FY23-24 Q2</u>
Cultivator	60	60	37
Nursery	41	41	17
Manufacturer	1	1	0
Retail Non-Storefront	3	3	1
Retail Storefront	2	2	2
Distributor	2	2	3
Totals	109	109	60

CANNABIS ENFORCEMENT

TABLE 7. CANNABIS ENFORCEMENT ACTIVITIES

	FY 21-22		FY 22-23		FY 23-24	
	Q1	Q2	Q1	Q2	Q1	Q2
# of Enforcement Actions	8	7	4	5	5	5
# Live Plants Confiscated	3,253	9,886	300	1,969	11,287	N/A
Live Plant Value \$\$	\$1.6M	\$4.9M	\$148.5K	\$974 K	\$5.5M	N/A
Dried Product Confiscated (lbs.)	1,205	2,313	62	586	218	303
Dried Product Value \$\$	\$1.8M	\$2.3M	\$77.5K	\$664.5K	196.2K	\$304.5K