



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Public Health
Department
Department No.: 041
For Agenda Of: August 14, 2012
Placement: Administrative
Estimated Tme:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors
FROM: Department Takashi Wada, MD, MPH, Director & Health Officer
Director(s) Public Health Department
Contact Info: Dan Reid, MPA, Assistant Deputy Director, Public Health
Department
SUBJECT: Professional Services Agreement (Unilab dba Quest Diagnostics, Inc.)

County Counsel Concurrence

As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

Recommended Actions:

That the Board of Supervisors considers the following recommendations:

- a) Approve and authorize the Chair to execute the Professional Services Agreement with Unilab Corporation dba Quest Diagnostics, Inc. (not a local vendor) to provide pathological and clinical laboratory services for the period of July 1, 2012 through June 30, 2014 not to exceed \$300,000; \$150,000 in FY 2012-13 and \$150,000 in FY 2013-14.
- b) Determine that these activities are exempt from California Environmental Quality Act review per CEQA Guideline Section 15061(b) (3), since it can be seen with certainty that there is no possibility that the activities may have a significant effect on the environment.

Summary Text:

This item is on the agenda to execute an Agreement with Unilab dba Quest Diagnostics, Inc. (Quest Diagnostics) to provide pathology and clinical lab services that are beyond existing resource and facility capacity for the Public Health Department (PHD). This Agreement with Quest Diagnostics replaces previous Agreement Amendments originating, and approved by your Board, in 2004.

Background:

Through its network of six ambulatory Health Care Centers and three satellites countywide, PHD provides high quality primary and specialty care for more than 40,000 patients and more than 170,000 encounters annually. During the course of providing services to its patient population, numerous pathological and

clinical tests are required. While some of these tests can be performed by PHD laboratory staff, many are complicated and require resources not available within PHD. The cost of providing these services by County staff would be prohibitive in terms of purchasing, liability, maintaining additional equipment, and hiring additional staff.

PHD has been working with Quest Diagnostics, Inc. for more than ten years and has recently improved communications and reduced billing errors by developing an interface between the PHD's electronic health record (EHR), and the Quest Diagnostics, Inc. Practice Management System.

Fiscal and Facilities Impacts:

Budgeted: Yes

Fiscal Analysis:

This action will not increase the use of General Fund or Special Revenue fund resources by the Public Health Department. In addition, no increase in Departmental indirect costs or use of A87 Plan County overhead will be incurred. The amounts reflected in the proposed contract (\$300,00 for two years) were included as part of the Department's FY 2012-13 recommended budget (\$150,000) and FY 2013-14 proposed budget (\$150,000).

The funding for the proposed contract is contained as part of the Public Health Department's FY 2012-14 Recommended Budget and can be found on page D-104 of the County's FY 2012-14 Recommended Operational Plan Document.

This action will not result in the need for any additional facilities.

Staffing Impacts:

Legal Positions:

0

FTEs:

0

Special Instructions:

Please return one (1) fully executed Agreement and one Minute Order to PHD Contracts Unit, 300 North San Antonio Road, Bldg 8, Santa Barbara, CA 93110, Attn: Rose Davis.

Attachments:

The Unilab (dba Quest Diagnostics) Professional Services Agreement

Authored by:

Dan Reid, Assistant Deputy Director, Primary Care and Family Health Division, 681-5173