



BOARD OF SUPERVISORS
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors
105 E. Anapamu Street, Suite 407
Santa Barbara, CA 93101
(805) 568-2240

Department Name: Fire
Department No.: 031
For Agenda Of: August 24, 2021
Placement: Administrative
Estimated Tme:
Continued Item: No
If Yes, date from:
Vote Required: Majority

TO: Board of Supervisors

FROM: Department Mark A. Hartwig, Fire Chief, 805-681-5500
Director(s)
Contact Info: Woody Enos, Deputy Fire Chief, 805-681-4202

SUBJECT: Request for Waiver of Competition in Purchase of Two (2) Type 3 Fire Engines from West-Mark

County Counsel Concurrence

As to form: Yes

Other Concurrence: Purchasing
As to form: Yes

Auditor-Controller Concurrence

As to form: Yes

Recommended Actions:

That the Board of Supervisors:

- a) For the purchase of two (2) Type 3 fire engines, pursuant to County Code § 2-39 waive competitive bidding by the County of Santa Barbara and authorize the County Purchasing Agent to purchase the apparatus as sole source procurements without being required to conduct a formal bid process; and
- b) Determine pursuant to CEQA Guidelines § 15378(b)(4) that the above fiscal activity is not a project subject to the California Environmental Quality Act.

Summary Text:

Pursuant to County Code Section 2-39, the Fire Department is requesting that the Board of Supervisors authorize the County's Purchasing Agent to purchase two (2) Type 3 fire engines (also referred to as brush trucks or wildland engines) at approximately \$416,580.39 each, totaling \$833,161.00, as a sole source procurement from West-Mark.

The recommended action will allow the Fire Department to obtain apparatus that are standardized with the current fleet, resulting in efficiencies with parts, maintenance and operation of the apparatus. The

functional controls on the apparatus can be similarly located and provide identical function, thus improving interoperability for firefighters working on any of these units. This improves firefighter safety and efficiency during operation of these vehicles.

Background:

Due to operational safety and efficiency considerations, the Fire Department has been striving to standardize the fleet of vehicles, especially the emergency response vehicles. West-Mark has provided the Type 3 engines for the department for over 15 years and their apparatus have proven to be safe and reliable. West-Mark is currently the only manufacturer of Type 3 engines that are built with an “integrated wet-side tank” (water tank is built into the body) that increases road capabilities and firefighter safety, while also supporting the important standardization of vehicles within the Fire Department’s fleet. Fire Department staff continually evaluate the various vendors and apparatus on the market and have found that West-Mark continues to meet the needs of the Fire Department’s emergency response and wildland mission.

Fiscal and Facilities Impacts:

Budgeted: No. Due to long build-out lead times this acquisition will be included in the FY 2022-23 budget. The anticipated payment and delivery date is July 2022.

The two Type 3 fire engines are part of the County’s Vehicle Operations Internal Service Fund and as such, Fire District funds have been accumulated over a number of years to cover the projected cost of the replacement vehicles. Any shortfall in the amount of funds accumulated over the years for the engines are covered by a transfer from the Fire District to the Vehicle Operations Fund. No shortfall is anticipated at this time.

Staffing Impacts:

None.

Special Instructions:

Please forward a certified, stamped Minute Order approving these actions to:

- Phung Loman, County Purchasing Agent, General Services; and
- Shawna Jorgensen, CFO, County of Santa Barbara Fire Protection District.

Attachments:

Attachment A: West-Mark Specifications/Quote #415404-0002

Authored by:

Woody Enos, Deputy Chief of Operations

cc:

Shawna Jorgensen, CFO