

REDUCING COUNTY COSTS

- Operational efficiencies
- Employee concessions
- × New retirement tier
- Department consolidations
- Full cost recovery fees
- Soft hiring freeze
- Staffing reductions

CONTEXT

- Increased revenue is required to sustain services in the future
- Increasing revenue has been a consistent message over the past four years
- Difficult to accomplish
- Use of revenues determines voter approval level needed to pass

REVENUE OPTIONS

- * General vs. Specific tax revenue measures
- **×** Two revenue strategies:
 - + New sources
 - × Oil extraction tax
 - × General business license fee
 - + Expand existing sources
 - Increase rate or application of TOT
 - Adjust existing assessment districts or parcel taxes
 - Increase rate or application of administrative fees

OIL EXTRACTION TAX - OPPORTUNITIES

- Already voter-approved in cities
- Positive market timing price & volume
- Approximately \$1.8 3.3M in new revenue
- * Multiple options for tax structures

OIL EXTRACTION TAX - CONSTRAINTS

- * Revenue increases being sought by others
- Opposition by industry, environmental and anti-tax advocates
- Cost to administer program
- Concerns about the allocation of new revenues

NEXT STEPS

- Board decision on need and direct staff action
- Planning the initiative
- Public survey
- * Public outreach
- Initiative writing
- × Submission to the ballot for November 2012