



BOARD OF SUPERVISORS  
AGENDA LETTER

Agenda Number:

Clerk of the Board of Supervisors  
105 E. Anapamu Street, Suite 407  
Santa Barbara, CA 93101  
(805) 568-2240

**Department Name:** Public Health  
**Department No.:** 041  
**For Agenda Of:** August 30, 2016  
**Placement:** Administrative  
**Estimated Time:** N/A  
**Continued Item:** No  
**If Yes, date from:**  
**Vote Required:** Majority

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**TO:** Board of Supervisors  
**FROM:** Department Takashi Wada, MD, MPH, Director and Health Officer  
Director(s) Public Health Department  
Contact Info: John Eaglesham  
Emergency Medical Services Agency Director (681-5394)  
**SUBJECT:** Consent to Assignment of California Shock/Trauma Air Rescue Agreement to CALSTAR Air Medical Services LLC

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**County Counsel Concurrence**

As to form: Yes

Other Concurrence: Risk Management

As to form: Yes

**Recommended Actions:**

That the Board of Supervisors:

- a) Approve and authorize the Chair to execute the Joint Request for Consent to Assignment (Attachment A) of the current, non-exclusive, Agreement for air ambulance services between the Santa Barbara County Public Health Department and California Shock/Trauma Air Rescue (CALSTAR) to CALSTAR Air Medical Services, LLC.
- b) Determine that the above recommend action is not a project under California Environmental Quality Act review per CEQA Guideline Section 15378(b)(5) because it consists of an organizational or administrative activity of the government that will not result in direct or indirect physical changes in the environment.

**Summary Text:**

This item is on the agenda to consent to assign the current Agreement between the Public Health Department and California Shock/Trauma Air Rescue (CALSTAR) to the newly formed CALSTAR Air Medical Services LLC.

On December 4, 2012, your board approved the Agreement with CALSTAR (Attachment B). On June 29, 2016 the Santa Barbara County Emergency Medical Services Agency received notice from CALSTAR of their intent to transfer assets and operations to CALSTAR Air Medical Services LLC and requested assignment of the Agreement (Attachment C). The consenting to assignment of the

Agreement will provide for continuity of air ambulance services for the remainder of the Agreement, with a term end date of June 30, 2017.

**Background:**

Air ambulance services are a critical asset in the Emergency Medical Services System for the County of Santa Barbara. These services provide care and rapid transport of the most gravely ill and injured patients in the county. CALSTAR is currently the sole provider of air ambulance services that has an Agreement with the County.

CALSTAR is completing a financial transaction with REACH Air Medical Services, LLC that will place them under the corporate umbrella of REACH Medical Holdings, LLC (a wholly-owned subsidiary of Air Medical Group Holdings, Inc.). This transaction will involve the transfer of assets from CALSTAR to the newly formed CALSTAR Air Medical Services LLC (CALSTAR Air). Upon transfer, CALSTAR Air Medical Services LLC will be responsible for and integrate all CALSTAR’s former operations, including, but not limited to:

- Using CALSTAR’s current management, medical direction, employees and certain assets;
- Adopting all of CALSTAR’s policies, procedures and protocols; and
- Maintaining and continuing all certifications currently held by CALSTAR.

**Performance Measure:**

The Agreement currently contains several performance measures; consenting to assignment will ensure that these performance measures continue for the remaining term.

**Fiscal and Facilities Impacts:**

Budgeted: N/A **Fiscal Analysis:**

There are no increased costs or use of General Fund resources as a result of executing this Assignment Agreement. CALSTAR Air will be responsible for all costs associated with air medical transport services and will be liable for any costs or expenses incurred under the Agreement. CALSTAR Air will bill private parties and/or responsible third parties to collect for services rendered.

**Key Contract Risks:**

Risk is reduced because the Agreement being assigned contains a termination for convenience clause.

**Staffing Impacts:**

**Legal Positions:**  
0

**FTEs:**  
0

This will not result in any additional need for staffing.

**Special Instructions:**

Please execute two (2) original Amendments with CALSTAR Air and retain one (1) original Agreement and one (1) Minute Order for pick up by the department. Please email the PHD Contracts Unit at [phdcu@sbcphd.org](mailto:phdcu@sbcphd.org).when available for pick up.

**Attachments:**

- A. Assignment Agreement to CALSTAR Emergency Air Medical Transport Services Agreement
- B. CALSTAR Emergency Air Medical Transport Services Agreement
- C. Letter from CALSTAR joining REACH Air Medical Services

**Authored by:**

John Eaglesham, Emergency Medical Services Agency Director