

Dear Ms Cronquist.

I am writing you today to follow up on a letter I received in the mail today inviting candidates to fill some open positions on the County of Santa Barbara Retirement Board. I would love to do something just like this as it would both utilized my talents and give me the opportunity to give back to our community in a special way. I have attached my resume for you to look over and hope you will feel free to phone me if you have any questions. I have 25 years experience being a portfolio manager for investors here in Santa Barbara.

Sincerely,

Ken Partch, MS, BCE, PFP, CAS

**Investment Advisor**

Santa Barbara Wealth Management

3433 State Street Suite C

Santa Barbara CA 93105

- o (805) 563-7699
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COUNTY OF SANTA BARBARA  
CLERK OF THE  
COUNTY OF SANTA BARBARA

**Ken Partch**

3433 State Street Suite C  
Santa Barbara California. 93105  
E mail: sbken@gte.net

- **Portfolio Manager** 1992 - Present  
Santa Barbara Wealth Management
- **Instructor** 1988 - 1993  
Santa Barbara City College
- **Television anchor** 1989 - 1992  
CBS TV-12 Business Anchor
- **Newspaper columnist** 1986 - 1991  
Santa Barbara News Press Financial Columnist
- **Radio commentator** 1990 - 1996  
KTMS 1250 Radio Business Editor
- **Magazine columnist** 1994 - 2004  
Senior Highlights Columnist

**Education:**

- |   |     |                         |
|---|-----|-------------------------|
| • <b>Bachelors Degree</b>               | BS  | Business Administration |
| • <b>Masters Degree</b>                 | MS  | Financial Services      |
| • <b>Professional Financial Planner</b> | PFP | Financial Planning      |
| • <b>Board Certified Estate</b>         | BCE | Estate Specialist       |
| • <b>Certified Fund Specialist</b>      | CFS | Mutual Fund Specialist  |
| • <b>Chartered Senior Consultant</b>    | CSC | Senior Consultant       |
| • <b>Certified Annuity Specialist</b>   | CAS | Annuity Specialist      |

**Employment History:**

- |                             |                |                                 |
|-----------------------------|----------------|---------------------------------|
| • <b>Investment Advisor</b> | 1992 - Present | Santa Barbara Wealth Management |
| • <b>Investment Advisor</b> | 1990 - 1992    | Prudential Securities           |
| • <b>Investment Advisor</b> | 1986 - 1990    | PaineWebber                     |
| • <b>Investment Advisor</b> | 1984 - 1986    | DeanWitter                      |