



Incentive Payment Program Funding Agreement

The Santa Barbara San Luis Obispo Regional Health Authority, dba, CenCal Health ("CenCal Health") and Santa Barbara County, Department of Behavioral Wellness ("Participant"), enter into this Incentive Payment Program Funding Agreement (the "Agreement") to be effective on the date both parties have executed this Agreement (the "Effective Date") with reference to the following facts:

WHEREAS, CenCal Health, a local public entity, is contracted with the State of California, Department of Health Care Services ("DHCS") to manage the healthcare needs of Medi-Cal members who reside in Santa Barbara and San Luis Obispo Counties;

WHEREAS, DHCS has implemented the CalAIM Incentive Payment Program ("IPP") to support the implementation and expansion of Enhanced Care Management ("ECM") and Community Supports ("CS");

WHEREAS, the IPP payments are intended to compliment and expand ECM and CS in the following ways:

- Drive Medi-Cal managed care plan investment in necessary delivery system infrastructure;
- Bridge current silos across physical and behavioral health care service delivery;
- Reduce health disparities and promote health equity;
- Achieve improvements in quality performance; and
- Encourage the take-up of Community Supports (collectively, the "Objectives").

WHEREAS, Participant has applied for IPP payments from CenCal Health for purposes of furthering the Objectives (the "IPP Funds"), and will be receiving IPP Funds, subject to the terms and conditions as described herein.

NOW THEREFORE, in consideration of the mutual promises, covenants, and conditions hereinafter contained, the parties hereby agree as follows:

1. Rights and Obligations of Participant

a. Use of IPP Funds.

- i. Participant's use of IPP Funds shall comply and be consistent with the activities and purpose(s) stated in Attachment A (Incentive Payment Program Funding Application), attached hereto and incorporated herein by this reference.
- ii. CenCal Health is hereby granting funding in the amount set forth in the Funding Award Letter attached herein as Attachment B, which may differ from the amount the Participant requested in Attachment A.
- iii. Use of IPP Funds must commence within six (6) months of receipt from CenCal Health, and all IPP Funds shall be expended within twenty-four (24) months of receipt. In the event all the IPP Funds are not utilized within this time frame,



Participant shall return the remaining IPP Funds to CenCal Health or submit a written request for extension.

- iv. In the event Participant desires to use IPP Funds in an alternative manner than the purposes described in Attachment A, Participant shall submit a written request for preapproval of such changed use. Participant understands that any changed use must support ECM and CS and further the Objectives, in order to be eligible for approval.
 - v. Any review, action, approval, denial, or request for additional information by CenCal Health pursuant to Subsection (ii) or (iii) above, may be granted, withheld, or made at CenCal Health's sole discretion.
- b. Reporting Requirements. Participant shall submit interim progress reports approximately every six (6) months, or as otherwise requested by CenCal Health, detailing the use of IPP Funds and evaluating the outcomes. The reporting format shall follow CenCal Health's reporting template or reporting instructions, which shall be made available prior to the due date of Participant's first progress report. Upon use of all funds, Participant shall submit a final report to CenCal Health within three (3) months.
- c. Representation and Warranties.
- i. Participant represents and warrants the following:
 - 1. That Participant shall utilize the IPP Funds to further the Objectives and consistent with the uses and purposes stated in Attachment A.
 - 2. That Participant is not listed on the Office of Inspector General for the Department of Health and Human Services' Cumulative Sanctions list (List of Excluded Individuals and Entities), Medi-Cal Suspended and Ineligible Provider List, or such other debarment list relating to state or federal health care programs. Participant understands that, should Participant be listed on any such debarment or exclusion list, CenCal Health is prohibited from paying Participant and any payments made shall be recouped in accordance with applicable law and regulation.
 - 3. That Participant is in good standing and has no history of, nor is being investigated for, fraud, embezzlement, misuse or misappropriation of grant funds or property.
 - ii. In the event CenCal Health discovers the above representations were falsely made, or discovers any breach of the above warranties, this Agreement is considered void and CenCal Health shall be authorized to recoup IPP Funds from Participant.
- d. Record Retention. Participant shall maintain all records, files, and documentation that document the use of IPP Funds for a period of not less than ten (10) years from the close of the calendar year in which this Agreement was in effect. Participant shall cooperate and



provide access to any and all such records, files and documentation upon demand of CenCal Health or DHCS.

- e. Non-Duplication of Funds. Participant shall ensure that IPP Funds received by CenCal Health are not duplicate funds received from DHCS or other such grant, where DHCS and/or grant requirements prohibit obtaining multiple sources of funding to be used towards the same service(s).
- f. DHCS Requirements. Participant understands that the IPP is a state program under DHCS. Any change in requirement, discontinuation, or demand for repayment by DHCS shall be the responsibility of Participant.
- g. Network Provider. To further the Objectives of ECM and CM, Participant agrees to be contracted with CenCal Health as an ECM and/or CS provider, or to subcontract with a CenCal Health ECM and/or CS provider for the provision of services, within twelve (12) months of Participant's receipt of IPP Funds.
- h. Data Sharing. Participant understands that data will be essential to understand the extent of how Objectives have been supported, advanced, expanded, or attained. Participant agrees to execute a data sharing agreement with CenCal Health to allow the sharing of such information relevant to ECM, CS, and/or other such additional programs, if and as required by DHCS.

2. **Rights and Obligations of CenCal Health**

- a. Distribution of Funds. Subject to receipt of funds from DHCS for the CalAIM Incentive Payment Program, CenCal Health shall provide funds to Participant within thirty (30) days of full execution of this Agreement. CenCal Health shall send IPP Funds to:

Santa Barbara County, Department of Behavioral Wellness
Antonette Navarro
300 N. San Antonio Road
Santa Barbara, CA 93110

Participant understands that there may be multiple distributions of the awarded amount. In the event the initial distributed amount is a partial disbursement, the next disbursement or the remaining amount, as applicable, will be awarded to Participant if/when DHCS releases additional IPP payment(s) to CenCal Health. Notwithstanding the foregoing, Participant shall be eligible for the remaining funds only to the extent that the activities and purposes set forth in Attachment A remain accurate and applicable. Participant has been notified of the award amount via CenCal Health's notification to Participant of the funding award (the "IPP Funding Award Letter"), which relays whether DHCS funds are sufficient to cover the



entire award, or whether partial distributions are required. In the latter event, the IPP Funding Award Letter will also indicate the amount of the first payment. Thereafter, subsequent partial disbursement(s) shall be dependent upon receipt of DHCS payment(s) as reconciled against amounts already paid.

Participant acknowledges and agrees that payments under this Agreement are subject to reduction or termination without penalty to CenCal Health, in whole or in part, subject to the availability of funding by DHCS, as further described in Subsection (c) below.

- b. Audit Rights. CenCal Health, DHCS, or designees of either party, shall have the right to audit Participant's use of IPP Funds awarded under this Agreement. Audit results showing that funds were not used for the purposes described in Attachment A (or subsequent written approved uses), are unverifiable, or otherwise show evidence of misuse, shall be subject to recoupment by CenCal Health or DHCS. Upon written notice to Participant, Participant agrees to refund such monies to CenCal Health within thirty (30) days of written request.
- c. Non-Appropriation of Funds. It is mutually agreed and understood that the obligation of CenCal Health is limited by and contingent upon the availability of funds from DHCS. In the event such funds are not forthcoming for any reason, this Agreement shall be rendered null and void and CenCal Health shall immediately notify Participant in writing. This Agreement shall be deemed terminated and of no further force and effect immediately upon CenCal Health's notification to Participant or such timeframe as otherwise stated in the notification.

3. Rights and Obligations of Both Parties

- a. Insurance Requirements. Each party agrees to continuously maintain insurance coverages, at its sole cost and expense, as required for their normal course of business, including general liability and professional liability coverages, and any other coverage that each party deems prudent and customary in the exercise of business operations. Such insurance policies shall be in amounts as may be necessary to provide adequate coverage in the discharge of its responsibilities and obligations under this Agreement. Upon request, Participant shall furnish CenCal Health with evidence of such insurance coverage.
- b. Party Representatives. Each party shall designate a primary liaison between Participant and CenCal Health (the "Representative") to serve as the lead contact for each party.
 - i. CenCal Health's Representative shall be:

CenCal Health
c/o Van Do-Reynoso, MPH, PhD
Chief Customer Experience Officer
4050 Calle Real



Santa Barbara, California 93110
(805) 685-9525 x1011
vdoreynoso@CenCalHealth.org
www.CenCalHealth.org

ii. Participant's Representative shall be:

County of Santa Barbara, Department of Behavioral Wellness
Antonette Navarro, Director
300 N. San Antonio Road
Santa Barbara, CA 93110
(805) 681-5220
anavarro@sbcbwell.org
www.countyofsb.org/behavioral-wellness/

- c. Compliance with Law. The parties shall comply with all applicable local, state, and federal laws, regulations and guidelines, which pertain to their respective rights, responsibilities, and actions under this Agreement, now in effect or hereafter enacted.
- d. Indemnification. Participant shall indemnify, defend, and hold harmless CenCal Health from any and all liability, loss, settlement, claim, demand, and expense, arising from third party claims relating to Participant's performance or omission of any act under this Agreement.

4. General Provisions

- a. The term of this Agreement shall commence on the Effective Date and continue in effect until all funds have been utilized and all reporting requirements fulfilled by Participant, or such other termination date as mutually agreed to by both parties. Either party may terminate this Agreement, for no cause or for convenience, upon sixty (60) days prior written notice to the other party in accordance with Section 4.d. In such event, the parties shall reconcile the funding due or owed to either party through verifying actions completed by Participant, consistent with Attachment A, and review of Participant's documentary evidence.
- b. The parties hereto and their respective employees or agents shall have no interest, and shall not acquire any interest, direct or indirect, which will conflict in any manner or degree with the performance of services required under this Agreement.
- c. Participant and CenCal Health shall not discriminate in performance of this Agreement, or related services thereunder, on the basis of age, race, ethnic group identification, ancestry, color, creed, religion, gender, sex, sexual orientation, marital status, national origin, health status, genetic information or characteristics, physical and/or mental disability, medical



condition, income level, source of payment, or identification with any other persons or groups defined in Penal Code Section 422.56 in the performance of this Agreement, and, to the extent they shall be found to be applicable hereto, shall comply with the provisions of the Fair Employment and Housing Act (commencing with Section 12900 *et seq.* of the Government Code), and Federal Civil Rights Act of 1964 (P.L. 88-352).

- d. Unless expressly provided otherwise, all notices will be deemed to have been fully given when written and personally delivered or deposited in the United States mail, certified and postage prepaid and addressed to the other party's Representative as identified in Section 3.b. Any legal notices to CenCal Health shall require a copy to General Counsel.
- e. The parties are independent contractors. Neither party has the power or authority to act on behalf of the other party as its agent. Nothing in this Agreement shall be construed to make the parties hereto partners, joint venturers, or agents of or with each other, nor shall either party so represent itself.
- f. This Agreement constitutes the entire agreement between the parties hereto with respect to the subject matter hereof, and supersedes any and all other agreements, promises, negotiations or representations, either oral or written, between the parties with respect to the subject matter and period governed by this Agreement.
- g. Any modifications to the terms of this Agreement must be in writing and signed by the parties herein. The unenforceability or invalidity of any Section or provision of this Agreement shall not affect the enforceability and validity of the balance of this Agreement.
- h. This Agreement and the rights, interests, and benefits hereunder shall not be assigned, transferred, pledged, or hypothecated in any way by Participant or CenCal Health, and shall not be subject to execution, attachment or similar process, without the written consent of the other party.
- i. Any and all disputes arising in relation to this Agreement shall be governed by the laws of the State of California, without regard to its conflicts of law provisions. The provisions of the Government Claims Act (California Government Code Section 900, *et seq.*) must be followed first for any disputes under this Agreement. All actions and proceedings arising in connection with this Agreement shall be tried and litigated exclusively in the applicable courts located in the counties of San Luis Obispo or Santa Barbara, State of California.
- j. Unless otherwise provided herein, the rights and obligations of any party which by their nature extend beyond the expiration or termination of this Agreement, shall continue in full force and effect, notwithstanding the expiration or termination of this Agreement.
- k. It is understood and acknowledged by Participant that CenCal Health is a public entity and subject to all applicable open meeting and record laws, including but not limited to the California Public Records Act and the Ralph M. Brown Act.
- l. The failure of either party, at any time, to enforce any right or remedy available to it under this Agreement or otherwise with respect to any breach or failure by the other party does not constitute a waiver of such right or remedy with respect to any other breach or failure by the other party.



m. This Agreement may be executed in separate counterparts, each of which shall be deemed an original, and all of which shall be deemed one and the same instrument. The parties' faxed signatures, and/or signatures scanned into PDF format, shall be effective to bind the parties to this Agreement.

IN WITNESS WHEREOF, the parties have executed this Agreement to be effective on the Effective Date:

SANTA BARBARA COUNTY, DEPARTMENT OF BEHAVIORAL WELLNESS

Antonette Navarro

CENCAL HEALTH

Marina G. Owen

DocuSigned by:
Antonette Navarro
2095C5A16FE1474...

By:
Director

By:
Chief Executive Officer

12/4/2024
Date

12/04/2024
Date



ATTACHMENT A:

Incentive Payment Program Funding Application

Background

The Incentive Payment Program (IPP) made available by the Department of Health Care Services is intended to support the development and expansion of Enhanced Care Management (ECM) and Community Supports (CS) capacity. ECM is a Medi-Cal benefit made available to eligible CenCal Health members with the intent of addressing clinical and non-clinical needs through intensive coordination of health and health-related services. CS services are optional and complementary to ECM.

CenCal Health currently offers Medically Tailored Meals and Recuperative Care CS services. Beginning in January 2023, CenCal Health will expand available CS services to include housing transition navigation services, housing deposits, housing tenancy and sustaining services, and sobering centers.

For more information on both ECM and CS services, please visit www.cencalhealth.org/providers/calaim/.

CenCal Health is pleased to make IPP funding available to current and interested ECM and CS providers through this application process. Funds will be awarded by CenCal Health based on a consistent and equitable review process and until such time as available IPP funds are exhausted.

Applications will be accepted on a rolling basis. Applications received before the 15th of each month will be reviewed at the following month's IPP Review Committee meeting.

Funding Opportunities

CenCal Health is accepting applications from current and anticipated ECM and CS providers to support the following activities:

1. Staffing Costs, Including Recruitment and Retention
2. Capital Investments
3. System and Infrastructure Development
4. Ongoing Operations to Support Start-Up and Sustainability
5. Staff Training and Development

All funding should support the development and expansion of sustainable ECM and CS services for CenCal Health members.

About CenCal Health

Founded as the Santa Barbara Regional Health Authority, CenCal Health is the oldest managed care Medicaid health plan of its kind, having launched in 1983. CenCal Health utilizes the County Organized Health System (COHS) model and is the exclusive Medi-Cal health plan in the two-county service area, and serves one in four residents in Santa Barbara County and one in five in San Luis Obispo County.

We work in partnership with our contracted providers, including with local primary and specialty providers, all hospitals in both counties, county health departments, health systems, Federally-Qualified Health Centers, Indian Health Centers, private medical groups and individual physicians.

CenCal Health has been recognized by the National Committee for Quality Assurance (NCQA) for our innovation and consistently ranks among the top health plans serving Medi-Cal members in California. Our work results in the delivery

of innovative community-based health care services, better medical outcomes, and cost savings.

Funding Application

Section One: Overview

20 *points possible*

1. Please provide an overview of your proposal, including:

- Purpose of funding and key anticipated outcomes
- Individuals or communities served
- Overview of how funds will be spent
- Timeline against which funds will be utilized

500 words max

This Incentive Payment Program (IPP) funding proposal is for a one-time capital investment to support the Santa Barbara sobering center facility, located in South County and owned by the County of Santa Barbara, with a lease and subcontract for management of the facility by Good Samaritan Shelter. The purpose of the funding is to support the cost of a modular structure, which will provide for the sustainability and enhancement of services, including shower and laundry facilities.

The South County sobering center program, formally named CREDO47 Stabilization Center, was originally developed in 2020 as a component of the Crisis, Recovery, Engagement, Diversion & Outreach, Proposition 47 (CREDO47) program and implemented through collaboration between the Department of Behavioral Wellness and the Santa Barbara County Public Defender (as co-leads) in partnership with the District Attorney, Sheriff, and local CBOs, Good Samaritan and Family Service Agency with the Local Advisory Committee (LAC) as the platform for program development. The sobering center diverts individuals who are publicly intoxicated from the criminal justice system and/or the emergency departments and into trauma-informed crisis stabilization with the goal of reducing recidivism and increasing successful re-entry into the community. The Department of Behavioral Wellness administers the current CREDO47 program through Proposition 47 Cohort 3 grant funding, which covers a portion of the service delivery through March 1, 2026.

The Department of Behavioral Wellness subcontracts with Good Samaritan Shelter to manage the sobering center facility, which includes the provision of short-term sobering and transition services. The sobering center offers a safe place for individuals acutely under the influence of alcohol or drugs who need a supportive intervention. Additionally, it provides temporary placement and assistance for individuals who have been released from custody and are awaiting their next destination and/or for individuals who have been assigned a bed in a residential program within the next few days. The sobering center has ten beds: four for females and six for males. Individuals are referred by law enforcement, Probation, Public Defender, treatment providers, family, and self. Before receiving services, clients must be medically screened to determine their needs and service eligibility (i.e. at least 18 years old, cooperative, ambulatory, medically stable). Individuals can remain at the sobering center for approximately 24 hours, with extensions granted on a case-by-case basis. Services include temporary shelter, substance use education and counseling, medical care, homeless care support services, navigation/warm hand-off for additional substance use services or other health care services as needed, and linkage to Enhanced Case Management (ECM). Staff include an Alcohol and Other Drugs (AOD) counselor, a registered nurse (RN), a recovery assistant, an emergency medical technician (EMT), and a case worker.

IPP funds will be utilized to move the sobering center from its current location on the Calle Real campus (427 Camino Del Remedio Santa Barbara, CA 93110) to a modular structure on the Calle Real campus, allowing it to remain in the "crisis hub" along with Crisis Services. Funds will be used for the modular purchase and construction set-up. The Department of Behavioral Wellness received a project charter from County General Services with the project anticipated to start immediately following the signing of the charter and transfer of funds. The project is estimated to take approximately six months with anticipated completion by December 2024.

Section One : Overview (cont.)

2. Which of the following activities will IPP funding support? (select all that apply)

- Staffing Costs, Including Recruitment and Retention
- Capital Investments
- System and Infrastructure Development
- Ongoing Operations to Support Start-Up and sustainability
- Staff Training and Development

3. Does your organization currently hold a provider agreement with CenCal Health?

- Yes
- No

4. what services will your organization provide? (select all that apply)

- Enhanced Care Management
- Community Supports

Please list the Community Supports which will be provided: (select all that apply)

- Medically Tailored Meals
- Housing Transition Services
- Recuperative Care
- Housing Deposits
- Sobering Centers
- Housing Tenancy & Sustaining Services
- Go Live: 1/1/24*
- Short Term Post Hospitalization
- Respite Services
- Day Habilitation Services
- Personal Care & Homemaker Services

- Go Live: 7/1/24*
- Nursing Facility Transition/Diversion to Assisted Living Facility (ALF) or Residential Care Facility for the Elderly (RCFE)
- Nursing Facility Transition to Home
- Environmental Accessibility Adaptations (Home Modifications)
- Asthma Remediation

5. How much IPP funding are you requesting?

Will this program be supported through any additional grant funding, including PATH funding? If so, please describe.

The Department of Behavioral Wellness is requesting a one-time capital investment of \$700,000 of IPP funding to support the modular structure for the South County sobering center. The project charter for the modular structure construction includes design consultants and contractors to assess site conditions as they relate to foundation design, electrical power requirements, connections to potable water and sanitary sewer, ADA compliance, and parking/ asphalt surfaces and includes enhancements such as showers and laundry facilities. The total project charter is currently estimated to cost \$976,704 but will be amended as General Services gathers additional project information; once the project has gone through the design phase, the final project details will be determined to finalize the project scope and budget. Current Proposition 47 Grant funding is utilized to subcontract with Good Samaritan Shelter to offset the operational costs associated with service delivery. Unfortunately, this funding cannot be utilized for capital investments. The Department of Behavioral Wellness has also submitted a request to the County Executive Office for \$300,000 of Opioid Settlement Funds to support the cost of the modular structure; this request is pending approval.

Section Two: Organization Information

10 points possible

1. Legal name of your organization.

County of Santa Barbara, Department of Behavioral Wellness / Good Samaritan Shelter

2. Address and phone number for your organization.

300 N. San Antonio Road Santa Barbara, CA 93110

(805) 681-5220

3. Name and position of staff person submitting this application.

Antonette Navarro

Director, Department of Behavioral Wellness

4. Please provide your organization's mission statement.

The mission of the Department of Behavioral Wellness is to promote the prevention of and recovery from addiction and mental illness among individuals, families and communities, by providing effective leadership and delivering state-of-the-art, culturally competent services.

5. Which counties does your organization serve? (Santa Barbara, San Luis Obispo, or both)

Santa Barbara County

6. What cities does your organization serve within each county?

All cities within Santa Barbara County.

7. Tell us about your current programs and activities.

Behavioral Wellness subcontracts with Good Samaritan Shelter to administer services for the sobering center, providing Community Support Sobering Center Services through a CenCal contract. Recently, the South County sobering center served 260 unique individuals in 322 admissions during FY 22/23 and 344 unique individuals in 544 admissions in FY 23/24 (July-March). Referrals are received from Cottage Hospital, the police, jail, the Public Defender's Office, the Sheriff's Office, the Probation Department, and other community partners. Although the majority of sobering services are provided to individuals intoxicated due to alcohol, intoxication includes a number of other substances, including methamphetamines and opioids.

Please upload/attach the following financial documents:

- Cash flow statement
- Audited financial statements
- Current operating budget

Section Three: Proposal Details

40 points possible

1. Please describe the need which you seek to meet through IPP funding.

The current sobering center location on the Calle Real campus is in a building that is increasingly unusable, especially following the substantial rain received this year. Over the past two years, Behavioral Wellness was forced to relocate the sobering center to our then shuttered Crisis Stabilization Unit (CSU) on three separate occasions for weeks at a time. However, the CSU is now occupied and reopening again in mid-May 2024 and there will no longer be an alternative location for the sobering center to relocate, thus it will have to be closed should it flood as it has these past two seasons. With the significant increase in admissions, the closure of the sobering center due to facility issues would cause a significant disruption within the continuum of care and among referring partner agencies. IPP funding would allow for Behavioral Wellness to enter into the agreement with General Services for the purchase of a modular structure to continue sobering center services year-round.

2. Please provide an overview of your proposed timeline for utilizing IPP funds.

The project charter was received by Behavioral Wellness in April 2024. Once it is signed and funds are transferred, the project can begin. After the agreement is signed, the timeline is as follows:

Charter Execution 4/8/2024 3 days

Bid Proposal Review/Acceptance 8/25/2024 30 days

Bid Award 9/25/2024 1 days

Construction Period 9/25/2024 60 days

Completion/ Punch List/ Demobilizations/ Etc. 11/25/2024 30 days

Notice of Completion 12/25/2024 1 days

Closeout/ Final Payment/ Retention 1/24/2025

3. Please describe how many members you anticipate serving through ECM and CS, including the populations of focus whom you intend to serve.

Based on the sobering center utilization this fiscal year (344 unique individuals in 544 admissions from July 2023-March 2024), with approximately 290 of those admissions being CenCal members, it is anticipated that 400 sober center admissions will be provided to CenCal members in FY 24-25.

Additionally, looking at current trends, it is expected that over half of individuals served will be unhoused at the time they receive sobering center services and two-thirds of individuals will be unemployed. Priority will be given to individuals being diverted from emergency departments and the criminal justice system with most individuals being between the ages of 26-59 years old.

4. Please describe your organization's plan for sustainability of ECM and/or CS services after IPP funds have been exhausted

The Department of Behavioral Wellness plans to sustain sobering center services by ensuring that a long-term, permanent location for the sobering center is included in the Calle Real Campus Master Plan. The utilization of IPP funds for a modular structure will allow for uninterrupted sobering center services, as a Community Support service administered by Good Samaritan Shelter, to be provided over the next five to seven years, prior to the permanent location being identified and built in the Calle Real Campus Master Plan. Additionally, Behavioral Wellness will continue to work with Good Samaritan Shelter to identify applicable funding for operational costs including ongoing contracting with CenCal for per diem rates for Sobering Center Services, leveraging Drug Medi-Cal funding when appropriate, and engaging community partners when other funds have been exhausted. This one-time capital investment will allow for Sobering Center Services to be sustained year-round without disruption.

¹ As of July 2022, eligible populations of focus include CenCal Health members who are: Individuals and Families Experiencing Homelessness; Adults At Risk for Avoidable Hospital and Emergency Department (ED) Utilization; and Adults with SMI/SUD needs. As of January 2023, eligibility expands to include CenCal Health members who are: Adults Living in the Community At Risk for Institutionalization and Adults who are Nursing Facility Residents Transitioning to the Community.

Section Four: Evaluation Information

20 points possible

Please describe the desired outcomes which will be achieved through use of IPP funds, including their anticipated timeline. Include specific measures of performance, including a description of the measure numerator/denominator, and the estimated rate of performance that will be achieved at the conclusion of use of IPP funds.

Include applicant's current baseline rate of performance for each measure.

How will success be measured?

The use of IPP funds for a one-time Capital Investment will result in the Department of Behavioral Wellness to enter into an agreement with County General Services for the purchase and construction of a modular structure, allowing Good Samaritan Shelter to continue to provide Sobering Center Services year-round. The anticipated timeline for expending IPP funds will be within six months after receipt, so that the modular is completed by December 2024, with the relocation of South County sobering center services by January 2025. Because there is no other sobering center facility located in South County, it is critical that a modular structure is in place prior to next winter to ensure the sustainability of services, including the successful diversion of CenCal members from Cottage Hospital emergency departments and the South County Main Jail.

Success will be measured through completion of the construction project for the modular structure, allowing for the provision of uninterrupted sobering center services with specific performance measures included below:

Program Goals:

- Provide sobering center services to a minimum of 400 unique individuals annually.

Outcomes:

- Provide screening and linkage to assist clients with linking to SUD or MH treatment services, resulting in 50% of individuals being linked to SUD or MH services.
- Provide medical triage services, resulting in 10% of individuals being linked to physical healthcare services.
- Provide homeless care support services, resulting in 75% of clients without permanent housing being linked to housing, shelter, or residential services.
- Provide additional navigation services, resulting in 75% of clients being linked to other ancillary services.

Upto 10 additional points will be awarded for the overall quality of the proposal and the indicated impact and sustainability of services. Applications will be reviewed and scored against a potential of 100 points.

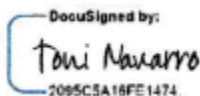
This application for IPP funding is submitted by the below party, who has the authority to submit such application on behalf of the applicant organization.

Name: Antonette Navarro

Title: Director, Department of Behavioral Wellness

Signature:

Date: 4/25/2024



Please submit this application and all supporting documents to IPP@cencalhealth.org

Thank you for your application.

CenCal Health will review the information provided and will follow up with any additional questions.
P-PS-IPPAFF-1022 E

ATTACHMENT B:



July 22, 2024

Antonette Navarro
Direct or, Department of Behavioral Wellness
300 N. San Antonio Road
Santa Barbara, CA 93110

RE: Incentive Payment Program Funding Award Determination

Dear Antonette Navarro,

CenCal Health (CenCal) is pleased to make available Incentive Payment Program (IPP) funds to support the implementation and expansion of Enhanced Care Management and Community Supports services. IPP is an opportunity offered by the Department of Health Care Services in which CenCal has elected to participate, and for which we will accept applications until such time as IPP funding is exhausted.

This letter is to inform you that CenCal's IPP Application Review Committee (Committee) has met and reviewed your organization's IPP application. We are pleased to inform you that your application has been **approved** for funding.

CenCal Health has allocated a total award amount of **\$700,000** in IPP funding to the Department of Behavioral Wellness. Issuance of funding is contingent upon execution of an IPP Funding Agreement (Agreement), which will be sent shortly. Once received, please sign the Agreement at your earliest convenience. Once the Agreement is fully executed by both parties, IPP payment will be issued within 30 days thereafter.

CenCal is thrilled to partner with the Department of Behavioral Wellness on the implementation and expansion of these important services. Thank you for your partnership and your commitment to serving CenCal Health members.

Sincerely,

A handwritten signature in blue ink, appearing to read "Van Do-Reynoso".

Van Do-Reynoso, M PH, PhD
Chief Customer Experience Officer,
Chief Health Equity Officer
CenCal Health