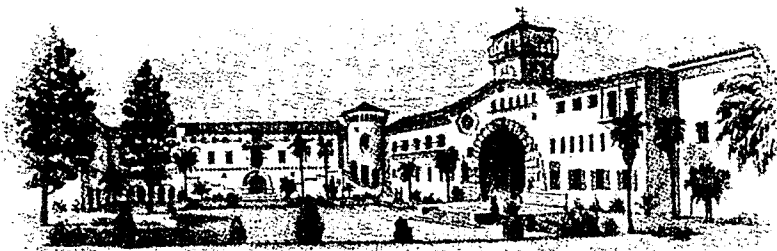


#1

**STEVE LAVAGNINO**  
County Supervisor, Fifth District  
steve.lavagnino@countyofsb.org

**CORY BANTILAN**  
Chief of Staff  
cory.bantilan@countyofsb.org



**SANDY AGALOS**  
Administrative Assistant  
sandy.agalos@countyofsb.org

**YVONNE BIELY**  
Administrative Assistant  
yvonne.biely@countyofsb.org

## COUNTY OF SANTA BARBARA

May 2, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Re: Outside Agency Requests

Dear Ms. De Bruin:

In accordance with the application process for outside agency requests, I'd like to give a brief description of our program.

While specifics have yet to be determined, we are seeking to emulate the South Coast Task Force on Youth Safety. The effort will ensure coordination and cooperation between County and City government, schools, parents, non-profits and business leaders with the goal of reducing gang violence and increasing job opportunities for our youth.

The City of Santa Maria will be considering a request of \$50,000 during their upcoming budget discussions under the same pretense and an additional \$25,000 will be requested from local school districts.

Please do not hesitate to contact me directly with any questions.

Sincerely,

  
Steve Lavagnino  
Supervisor, Fifth District



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 75,000

Name of Organization: TBD

Title of Program: North County Task Force on At-Risk Youth New or ongoing program? New

Location(s) of services delivered: North County

Name of Agency Executive Director: TBD

Phone #: TBD Email: TBD Website: TBD

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The purpose of the program is to emulate the South Coast Task Force on Youth Safety in North County. The coordinated effort will focus on ways to reduce violence and increase opportunities for our local youth.

2. Briefly summarize the service to be provided and how many people will be served:

An executive director will coordinate governmental agencies with schools, parents, non-profits and business leaders. Over 600 youth in Santa Barbara County are on probation, 172 of which are subject to gang terms and conditions. 67% of youth on probation and 85% of those with gang terms reside in Santa Maria or Lompoc.

3. Detail the timeline for providing the service:  
Funds will be utilized during the FY16-17 budget cycle.

4. Describe key outcomes to be achieved with the funding and how they will be measured:  
Reduction in youth violence. Increase in job opportunities and awareness of the issues.  
Measurement will mirror the South Coast Task Force on Youth Safety.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:  
Ongoing.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:  
The non-profit fiscal agent is yet to be determined, but will brought back to the Board for future discussion.

7. Agency staff responsible for application: \_\_\_\_\_

County Staff Comments Only:

**Address submittals to:**  
Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)**

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400. 9 of 216

FY 2016-17 Line Item Budget  
For Program

Agency: *TBD*

Program Name: North County Task Force on At-Risk Youth

Amount \$\$ Requested: \$75,000 County / \$150,000 Total

<b>Program Budget</b>	<b>FY 2016-17</b>	
	<b>Funding Sources/Revenues</b>	<b>Committed      Uncommitted</b>
County of Santa Barbara		75,000
City of Santa Maria		50,000
School Districts		25,000
<b>Total</b>	<b>0</b>	<b>150000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries and Benefits	100,000
Programmin & Suppliesg	50,000
<b>Total</b>	<b>150000</b>



April 29, 2016

Adriana de Bruin  
 Business Manager, County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

Dear Ms. De Bruin,

I am writing from Transition House to request \$75,000 to support our family emergency shelter. Since 1984, Transition House has provided emergency shelter, comprehensive anti-poverty services, and permanent supportive housing for homeless families with children. We are the only shelter in South County providing shelter services to families. Approximately 95 percent of our clients come from Santa Barbara County. Because we serve families exclusively, roughly 60 percent of our shelter residents are children. Each year, 70-75 percent of our clients successfully transition to stable housing.

**Family Homelessness in Santa Barbara**

The extremely low vacancy rate and the high cost of housing in Santa Barbara have made conditions very challenging for low-income families. The median monthly rent for a two bedroom apartment is \$2,400 (*City of Santa Barbara Rental Survey, 2015*), and the housing market is experiencing a less than one percent vacancy rate (*City of Santa Barbara Housing Authority, 2015*). These conditions have caused many more families with children to become homeless than in the past. In fact, in 2013, Santa Barbara County had the second highest percentage of homeless students in the state (*California Homeless Youth Project, 2014*). For many years, we operated our shelter without a waiting list. In 2010, that began to change as the demand for services dramatically increased. In 2015, 311 families (up from 265 in 2013) were forced to join our wait list because the shelter was at full capacity. Of those, only 70 families were able to enter the shelter. This year we already have had 241 people on our waiting list, with only 35 entering our shelter so far.

We do our best to address the increased need by doing triage with our waitlist families. We are sometimes able to prevent homelessness by offering emergency cash rental assistance for families facing eviction due to poverty. We also make referrals to other shelter programs in adjacent counties. When possible, we provide assistance with housing searches to divert families from shelter. However, these approaches can only help a very limited number of wait list families and shelter services remain a critical need.

**Decreasing Public Funding**

The increased need by families has not been accompanied by an increase in funding from the public sector. Transition House has a strong standing in the community and we are successful at raising funding from a multitude of available public and private sources. But funding from the public sector has either decreased or remained stagnant for a number of years. We have seen County Human Services funding for our agency gradually decrease from \$61,063 in 2010 to \$30,000 by 2015 due to changes in the grant allocation methodology. This year, we are bracing

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 Nicole Soria

**Executive Director**

Kathleen Baushke

425 E. Cota St.  
 Santa Barbara, CA 93101  
 805-966-9668  
 transitionhouse.com

for a significant funding loss from the State of California's federal pass-through funding Emergency Solutions Grant (ESG) due to a reallocation process. Last year, agencies in our County competed for \$638,055, with \$283,590 of that total going to Transition House. This year, the State is using a new formula to reallocate funds and delegating the responsibility of awarding those funds to local jurisdictions and their Continuums of Care. After the 2016-17 operating year, during which the State will make available two years' allocations, the entire annual allocation for Santa Barbara County is expected to be only \$330,481. The County and Continuum of Care will conduct a competitive funding round to grant the funds. We anticipate that Transition House will lose a significant portion of what we have been accustomed to receiving in past State ESG funding rounds.

### **Our Request**

With an anticipated loss of more than \$200,000 annually, we simply cannot continue to meet the high need for shelter for the County's homeless families without additional resources. To this end, we are requesting \$75,000 from the County to help meet the need. While we are seeking funding from other sources in the hopes of making up the difference, available funding alone will not bridge the gap without more assistance from the County.

Transition House is aware that, in the past, the County has provided support for emergency shelter operations to two other emergency shelter providers in the County: Good Samaritan and PATH/Casa Esperanza. Because Transition House has been more successful than they have in competing for State ESG funds, we have never had to approach the County for emergency shelter funds. At this time, however, we have a critical need and seek the County's assistance.

Attached is our application for funding. Thank you for your consideration, and please let me know if you would like any additional information. I can be contacted at 805-966-9668 ext. 118 or [kbaushke@transitionhouse.com](mailto:kbaushke@transitionhouse.com).

Thank you for your generosity, and please let me know if you would like any additional information. I can be contacted at [kbaushke@transitionhouse.com](mailto:kbaushke@transitionhouse.com) or 805-966-9668 ext. 118.

Sincerely,



Kathleen Baushke  
Executive Director



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the **FY 2016-17** budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 75,000  
 Name of Organization: Transition House  
 Title of Program: Emergency Shelter Services for Homeless Families      New or ongoing program? Ongoing  
 Location(s) of services delivered: 425 E. Cota Street, Santa Barbara, CA 93101  
 Name of Agency Executive Director: Kathleen Baushke  
 Phone #: 805-966-9668 ext. 118      Email: kbaushke@transitionhouse.com      Website: transitionhouse.com

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Transition House's 70-bed family shelter offers emergency housing, three meals a day, anti-poverty services, and children's programs for 90-120 days to local low-income homeless families. In 2015, 95% of these families came from S.B. County. The shelter has seen a marked increase in families seeking service, with the number on our waitlist tripling since 2009. We do our best to address this need by doing triage with our waitlist families, offering emergency rental assistance, or providing housing search assistance to divert families from shelter, but these approaches can only help some families and shelter services remain a critical need. Government funding has decreased or remained stagnant for a number of years, including County Human Services funding, which has gradually decreased from \$61,063 in 2010 to \$30,000 by 2015. This year, we are bracing for a significant funding loss from the federal Emergency Solutions Grant (ESG) due to a reallocation process. Last year, county agencies competed for \$638,055, of which \$283,590 was awarded to Transition House. This year, our county's allocation is expected to be \$330,481, and we anticipate receiving far less than in prior years. With a pending loss totaling more than \$200,000 annually, we cannot continue to meet the high need of families without additional resources.

2. Briefly summarize the service to be provided and how many people will be served:

Transition House's shelter is open year round and annually serves 300-350 individuals (90-100 families). Our program provides safe shelter, nutritious meals, and basic medical exams, as well as tools to help families achieve short- and long-range financial goals. Thanks to comprehensive case management with an emphasis on financial literacy, a career development program, ESL classes, sliding scale licensed infant care, and an array of services for children and teens, families have the opportunity to break the cycle of generational poverty. When families participate in our program, they can and do achieve lasting economic stability. Some have left our third stage housing with over \$15,000 in savings. Many have seen their children graduate high school and enroll in college. Several families have saved enough to purchase a home in Ventura and beyond. One father said this about his experience with Transition House: "Transition House has given us the ability to function again as a family, the ability to learn how to live life again. Without Transition House, I strongly believe we would still be homeless. Still be without each other. Still not be a family." -Rob, father of two, who graduated with his wife and son from our program and has been renting an apartment in the community for three years

3. Detail the timeline for providing the service:

Transition House's shelter services are ongoing, with families receiving assistance 365 days a year.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The program is deemed successful when families achieve permanent housing. Our housing placement statistics are excellent considering the very challenging local rental market. In 2015, of 322 clients served, 60% moved to permanent community housing and 19% moved either to transitional housing or permanent supportive housing owned by Transition House. We now follow up via phone with former clients 6 and 12 months after leaving the program. In 2015, at 6 months, of 29 clients reached, 17 had permanent housing, 6 were staying with relatives, 3 had temporary housing, and 1 was homeless; 72% strongly stated that our program helped them become more stable.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is our first request of this nature to the County. This is not a one-time request; we seek ongoing support at this level, unless more funding from the state/federal government becomes available. If funding is not raised to replace the ESG funding we anticipate losing this year and in future years, we will be forced to lay off case management staff, severely hampering our ability to maintain our current level of housing placements. Without the services critical to helping families build the skills needed to return to housing, we anticipate that more families will languish in the shelter system, cycling through our facility and North County shelters, as well as those in adjacent counties.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Transition House has been successfully helping homeless families since 1984. We have four full-time shelter case managers (three of whom are bilingual/bicultural) with backgrounds in drug/alcohol treatment, health care entitlement, employment development, and more. Each case manager is responsible for 10-12 cases at a time. We have a proven track record of fiscal responsibility. Our budget is lean and our funding base is diversified, and we are proud to have weathered the storm of the economy when other local organizations have not been as successful.

7. Agency staff responsible for application: Kathleen Baushke, Executive Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.



**FY 2016-17 Line Item Budget  
For Program**

#2

Agency: *Transition House*

Program Name: Emergency Shelter Services for Homeless Families

Amount \$\$ Requested: \$75,000

<b>Program Budget Funding Sources/Revenues</b>	<b>Budget</b>	<b>FY 2016-17</b>	
		<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara	\$ 75,000	0%	\$ 75,000
Government	\$ 305,455	89%	\$ 305,455
Foundations	\$ 278,490	26%	\$ 228,955
Corporations	\$ 88,900	21%	\$ 86,800
Individuals	\$ 285,398	18%	\$ 260,673
Events	\$ 142,024	52%	\$ 129,122
Churches	\$ 33,500	39%	\$ 30,500
<b>Total</b>	<b>\$ 1,208,767</b>	<b>\$ -</b>	<b>\$ 1,116,505</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Staff	\$ 903,865
Program expenses	\$ 42,940
Utilities (program rental units)	\$ 29,650
Repair & maint. (program rental units)	\$ 25,007
Mortgage/rent	\$ 69,612
Property insurance	\$ 7,973
Fundraising & events	\$ 41,724
Professional fees	\$ 20,374
Office supplies	\$ 7,506
Postage & copies	\$ 12,646
Printing	\$ 18,000
Web maintenance	\$ 4,979
Utilities (admin.)	\$ 3,854
Repair and maintenance (admin.)	\$ 14,859
Transportation	\$ 650
Worshops/dues/subscriptions	\$ 5,128
<b>Total</b>	<b>\$ 1,208,767</b>

May 2, 2016

#3



**BOYS & GIRLS CLUB**  
OF SANTA BARBARA, INC.

632 E. Canon Perdido St.  
Santa Barbara, CA 93103  
Tel 805-962-2382  
Fax 805-962-2952  
[www.boysgirls.org](http://www.boysgirls.org)  
Fed. Tax ID #95-1641425  
Calif. # 0174427BA8GC

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Diana Oplinger  
**Executive Director**

Michael Padden-Rubin  
**Development Director**

Ms. Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Adriana,

On behalf of the Board, the staff, and of course the kids at the Boys & Girls Club of Santa Barbara, we want to thank you and the County of Santa Barbara for your partnership. Your ongoing support keeps young people in our community engaged in educational, artistic, and recreational activities. As a result, they are off the street, out of trouble, and away from negative behaviors.

With your help, we have accomplished much, but more remains to be done to ensure great futures for our 1,000 members, ages 6-18. Sixty-five percent of them are from low or very low-income households, and many are at-risk.

Since its founding in 1938, the Boys & Girls Club of Santa Barbara has been transforming lives. We have offered young people hope and opportunity; a safe place to learn and grow; positive relationships with caring, adult professionals; life-enhancing programs; and character development experiences.

We respectfully request \$10,000 for Project Learn "Power Hour," our comprehensive homework assistance and tutoring program available to all members. Power Hour offers the support, resources, guidance, and incentives necessary for the kids to complete their homework. There is also tutoring assistance for members who need additional work in a specific area as well as guided reading to improve literacy and comprehension.

Our belief is that homework provides academic, behavioral, and social benefits. By doing homework after school, the kids reinforce skills and concepts learned in school. Young people who consistently do their homework develop a deeper understanding of the material. Homework completion leads to long-term improvements in their reading, grades, and test scores. In turn, this paves the way for high school graduation, a great future, and a world full of possibilities.

If you have questions, please contact us at (805) 962-2382. You are always welcome to visit us and join us for a Club tour. We look forward to seeing you.

**Thank you** for your consideration. We are grateful to you and the County for your continued generosity to the kids at the Boys & Girls Club of Santa Barbara.

Sincerely,

Diana Oplinger  
Executive Director

Michael Padden-Rubin  
Development Director



**GREAT FUTURES START HERE.**



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the **FY 2016-17** budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000

Name of Organization: Boys & Girls Club of Santa Barbara, Inc. (BGCSB)

Title of Program: BGCSB Project Learn "Power Hour" New or ongoing program? Ongoing

Location(s) of services delivered: BGCSB, 632 E. Canon Perdido Street, Santa Barbara

Name of Agency Executive Director: Diana Oplinger

Phone #: (805) 962-2382 Email: diana@boysgirls.org Website: www.boysgirls.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Project Learn "Power Hour" is the comprehensive homework assistance and tutoring program for all BGCSB members. Power Hour provides members with the support, resources, guidance, and incentives necessary to complete their homework. As members complete homework assignments and bonus activities, they accumulate Power Points, which they use to obtain Power Rewards - prizes and incentives from the Club Store. In addition, Power Hour offers tutoring assistance for members who need additional work in a specific area as well as guided reading to improve literacy and comprehension. Power Hour takes place daily after school, 3:00-4:00 pm, in the Club's Library, Computer Lab, and Teen Center.

The requested funds will help improve the lives of low-income, at-risk kids ages 6-18 by educating and empowering them to reach their full potential. This is in keeping with our mission: To inspire and enable all young people, especially those who need us most, to reach their full potential as productive, caring, and responsible citizens.



2. Briefly summarize the service to be provided and how many people will be served:

BGCSB Project Learn "Power Hour" will provide comprehensive homework assistance and tutoring for all BGCSB members ages 6-18 who need it. Currently we have 1,000 members; of those, 300-400 consistently participate in Project Learn "Power Hour".

3. Detail the timeline for providing the service:

Project Learn "Power Hour" takes place daily after school, 3:00-4:00 pm, in the BGCSB's Library, Computer Lab, and Teen Center throughout the school year.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Project Learn "Power Hour" will offer 200 BGCSB kids homework assistance during the coming year. Of those kids, 80% or 160 of the 200 kids participating will maintain or improve their grades during the coming year.

Project Learn "Power Hour" will offer 200 BGCSB kids homework assistance during the coming year. Of those kids, 90% or 180 of the 200 kids participating will be promoted to the next grade level or graduate from high school during the coming year.



5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request. However, we would be receptive to an ongoing request as the need is great.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

We have competent staff, tutors, and volunteers who care about the kids and their success. They deliver excellent services and outstanding results.

The BGCSB has been in the Santa Barbara community for 78 years providing services to kids ages 6-18. We have fiscal stability and a dedicated Board of Directors.

Thank you for your consideration of this request.

7. Agency staff responsible for application: Michael Padden-Rubin, Development Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

FY 2016-17 Line Item Budget  
For Program

Agency: Boys & Girls Club of Santa Barbara  
Program Name: Project Learn "Power Hour"  
Amount \$\$ Requested: \$10,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
	<b>Funding Sources/Revenues</b>	<b>Committed      Uncommitted</b>
County of Santa Barbara		\$10,000
<i>Foundations</i>		\$20,000
<i>Special Events</i>		\$30,000
<i>Fees</i>		\$1,000
	<b>Total</b>	<b>0      61000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries</i>	\$59,000
<i>Supplies &amp; Incentives</i>	\$2,000
	<b>Total      61000</b>



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 25,000

Name of Organization: Foodbank of Santa Barbara County

Title of Program: Building a Healthy Food Secure Community New or ongoing program? Ongoing

Location(s) of services delivered: Countywide

Name of Agency Executive Director: Erik Talkin

Phone #: 805-967-5741 x 100 Email: etalkin@foodbanksbc.org Website: www.foodbanksbc.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Foodbank of Santa Barbara County (Foodbank) respectfully requests a grant of **\$25,000** for our "**Building a Healthy Food Secure Community**" program - this general program encompasses *Children's Health Initiative-Feed the Future programs* and *Produce Initiative*. Food insecurity is linked to poor academic outcomes in children. Food insecurity limits seniors' ability to perform independently & is linked to higher risks of diabetes, hypertension, poor mental health in adults & seniors. Feeding America's "Hunger In America 2014 Report" indicates that an estimated **64%** of Foodbank client households have annual incomes below \$10,000; 60% of households chose between paying for food and paying for medicine; 21% reported one member with diabetes; 49% reported one member with blood pressure. *Children's Health Initiative-Feed the Future innovative programs* (Operating Countywide) (e.g.: Healthy School Pantry; Kid's Farmers Market, Food Literacy In Preschool, Picnic in the Park ) & *Produce Initiative* provide nutritious meals, fresh produce, hands-on food demonstrations, interactive nutrition education lessons, easy cooking demos, CalFresh/SNAP outreach, physical activities, presentations by health professionals at **>100** program sites countywide. With drought affecting our fresh produce donations & Foodbank spending \$500,000 for food purchases in FY16, grant funding will be very valuable for **purchase of food** (includes **50%** Fresh produce) distributed free of cost to clients countywide.

2. Briefly summarize the service to be provided and how many people will be served:

The ongoing *Produce Initiative* & *Children's Health Initiative-Feed the Future programs* address critical unmet nutritional needs of children from low-income families, contributes to improved food literacy & health of all family members who are at-risk for food insecurity, hunger, and diet-related health problems (e.g. obesity, type 2 diabetes). These programs provide nutritious meals, fresh produce; hands-on food demonstrations, interactive nutrition education lessons, easy cooking demos, recipes, CalFresh/SNAP outreach, physical activities, games, gardening instructions & presentations by health professionals at program sites. Sites are located in high-need areas as determined by our Guide to Nutrition Programs and hosted by community centers, schools, parks, and low-income housing facilities countywide. In FY16, all these programs will enable to overall serve **146,000 unduplicated** clients countywide. *Children's Health Initiative-Feed the Future programs* (e.g.: Healthy School Pantry; Kid's Farmers Market, Food Literacy In Preschool, Picnic in the Park ) will particularly serve **13,000 unduplicated clients** with **375,000 pounds** of food (includes 50% fresh produce) & **485** nutrition education lessons. **72%** of all foods distributed will be "Foods to Encourage" categories -e.g. whole grains, dairy, fresh fruits & vegetables, beans, lentils, chicken. All children/families will participate at **no cost**.

3. Detail the timeline for providing the service:

Children's Health Initiative-Feed the Future programs and Produce Initiative are ongoing efforts to provide service to our clients year-round. Children's Health Initiative's Direct-to-client programs operate at > 100 sites countywide on **daily, weekly and monthly basis**. Over 300 nonprofit partners and programs are able to take advantage of free fresh fruits and vegetables available during the 2 warehouses' (one in Santa Barbara and one in Santa Maria) operating hours (M-F 7AM-3PM) as part of the *Produce Initiative*.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

1) Distribute healthy food (with >50% Fresh Produce) to 146,000 unduplicated low-income clients to reduce food insecurity all year round. 2) *Children's Health Initiative* will particularly serve 13,000 unduplicated children/families with 375,000 pounds of nutritious food (includes >50% Fresh Produce) -72% of all foods distributed through these programs will include "Foods to Encourage" categories. 3) Provide nutrition education & cooking skills (via >485 lessons spanning >445 education hours) 4) Assist 1,000 clients with CalFresh/SNAP enrollment to receive benefits. Measurement tools: Ceres software, QR database, RE-AIM evaluation.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This request is to support an ongoing program. Previous funders and amounts examples include: Walmart -\$50,000; Ameriprise-\$10,000; Union Pacific- \$7,500; Bank of America-\$5,000; JL Foundation - \$25,000; Outhwaite Foundation -\$30,000; Mericos Foundation-\$50,000  
Donations from Individuals- \$35,000; Feeding America grants-\$50,000; Event Sponsorships-\$100,000

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

For over 33 years, as the only food bank in the region, Foodbank has served needs of the entire County. Foodbank's dedicated staff (service term-<1 -8 years) has successfully managed *Children's Health Initiative programs & Produce Initiative* serving **146,000 unduplicated** clients in FY15. Foodbank's fiscal stability comes through funding from foundations, corporations, city & county grants, events, individual donations, major gifts, in-kind foods donations, volunteer services (1,858 volunteers; 25,650 hrs). With dedicated staff, robust fundraising, and volunteer service, Foodbank is very confident of serving clients in FY17 and beyond.

7. Agency staff responsible for application: Lee Sherman (lsherman@foodbanksbc.org)

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** outsideagency@countyofsb.org

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#4**

Agency: *Foodbank of Santa Barbara County*  
 Program Name: *Building a Healthy Food Secure Community*  
 Amount \$\$ Requested: *\$25,000*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$ 25,000
<i>Foundation Grants</i>	\$ 215,000	\$ 591,835
<i>Corporate Grants</i>	\$ 130,107	\$ 116,250
<i>Events</i>		\$ 145,000
<i>Individuals</i>	\$ 17,500	\$ 17,500
<b>Total</b>	<b>\$ 362,607</b>	<b>\$ 895,585</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<b><u>Produce Initiative Budget</u></b>	
Warehouse Wages ( 2 FTE, 6 x .50 FTE)	\$ 257,965
Employee Benefits	\$ 43,854
Produce Purchase	\$ 105,691
Freight	\$ 96,000
Gasoline	\$ 36,000
Equipment Maintenance	\$ 23,000
DMV Fees & Renewals	\$ 4,100
Supplies	\$ 12,850
Buildings & Grounds Maint.	\$ 16,650
Utilities	\$ 43,910
<b>Total</b>	<b>\$640,020</b>

<b><u>Feed the Future Programs Budgets</u></b>	
<i>Food Literacy in Preschool Program</i>	\$ 42,706
<i>Healthy School Pantry Program</i>	\$ 194,557
<i>Kid's Farmers Market Program</i>	\$ 150,445
<i>Picnic in the Park Program</i>	\$ 204,127
<i>Teens Love Cooking Program</i>	\$ 26,337
<i>Total (Feed the Future Programs Budget)</i>	<b>\$ 618,172</b>

<b>Total Building A Healthy Food Secure Community</b>	<b>\$ 1,258,192</b>
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# NORTH COUNTY RAPE CRISIS & CHILD PROTECTION CENTER

**LOMPOC**  
P.O. Box 148, Lompoc, CA 93438  
OFFICE: 736-8535 • HOTLINE: 736-7273  
[office@nccrcpc.org](mailto:office@nccrcpc.org)



**SANTA MARIA**  
P.O. Box 6202, Santa Maria, CA 93456  
OFFICE: 922-2994 • HOTLINE: 928-3554  
[office@nccrcpc.org](mailto:office@nccrcpc.org)

April 13, 2016

## BOARD OF DIRECTORS

- Pat Ford  
President
- Larry Ralston  
Vice President
- Muriel Jones  
Secretary/Treasurer
- Linda Cordero
- Denise Daniels
- Dave Desmond
- Barbara LeFebvre
- Juanita Nichols

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- Jody Oliver
- Joe & Jean Olivera
- Dirk & Karen Starbuck
- Nancy Stewart
- Tom & Barbara Urbanske
- Lawrence Westbury, D.D.S.
- Mary Ann Weyandt

Adriana de Bruin, Business Manager  
County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Santa Barbara County Board of Supervisors,

The staff, volunteers, and I wish to extend our deepest thanks to you for the opportunity to apply for additional funding from the County of Santa Barbara. The North County Rape Crisis and Child Protection Center has experienced several cuts from government grant sources in the past couple of years, and it has affected our education/prevention programs. Because of the recent recognition of the need for funding with the Violence Against Women Act (VAWA) at the Federal level, our intervention program has not been thus affected.

While we at the Center realize the critical importance of reaching our community's children at an early age to teach them not only how to recognize dangerous situations, and how to best keep themselves safe, we also know that it is crucial to teach them who to tell when they find themselves being victimized. One in four girls, and one in five boys (according to the Federal Bureau of Investigation) will be victims of sexual assault in their lifetime. With statistics like these, we need to be vigilant in our education. Education is critical in the prevention of sexual assault and child abuse, but equally important are our intervention efforts. Trained Center advocates work tirelessly providing quality services to survivors and their significant others on a daily basis in our county. With the rapid increase of children being identified as Commercially Sexually Exploited Children, our services are more in demand than they ever have been, and we need the assistance of our county leaders to enable us to assist these, and other, children.

All of our services are available to all members of the north county, are free of charge, and are available in both English and Spanish. If you need anything further, or have any questions, please contact me.

Sincerely,

Ann S. McCarty  
Executive Director



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000.00

Name of Organization: North County Rape Crisis and Child Protection Center

Title of Program: Rape Crisis Services New or ongoing program? Ongoing

Location(s) of services delivered: Lompoc, Santa Maria, Guadalupe, Santa Ynez Valley

Name of Agency Executive Director: Ann S. McCarty

Phone #: 805-736-8535 Email: ann@ncrcpc.org Website: www.sbcountyrapecrisis.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Sexual assault, human trafficking, child abuse and awareness regarding these issues have never been more important than they are right now. As awareness has grown at the national level, so too has awareness in our own county that we are a hub for traffickers of children for sex. The county has developed a Human Trafficking Task Force, the county's Behavioral Wellness office has created RISE (Resiliency Intervention for the Sexually Exploited) due to this awareness. As the only rape crisis center in the north county, it has fallen on us to supply these survivors with intervention services upon their disclosure. The funds are needed to supplement our budget; it is becoming increasingly difficult to continue increasing output with no increase in funds. We cannot overstate the benefit to the public. Some of them have been sold, literally, and need the support of their community to get reacquainted with society in a healthy manner. We also need to continue to educate our local youth on the tactics used by those who exploit, how to protect themselves from those dangers, and what to do when they need help.

2. Briefly summarize the service to be provided and how many people will be served:

Staff are not only available 24/7 to provide crisis intervention to survivors of human trafficking and sexual assault, but we are also providing case management assistance, counseling, and support services to these CSEC (Commercially Sexually Exploited Children). At the same time, we are busy in the north county schools raising awareness through our ChildSAFE program teaching youth and their parents personal safety skills, internet safety, self-defense, and healthy relationship behaviors. We know that everyone needs to get involved to stop these violent behaviors, and are including the importance of bystander intervention in all of our outreach. We continue to run our 24-hour hotline, providing accompaniment services to all survivors who report a sexual assault to law enforcement in the north county. We follow up with resource referrals and information, as well as counseling. All of our services are free of charge, and are available in English and Spanish.

3. Detail the timeline for providing the service:

The "normal" timeline for any grant funding by the Center is on the fiscal year cycle, July - June.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Performance measures used by the Center are based on evaluations. In our ChildSAFE program we sample 10% of the attendees, while in the adult programs we sample 50%. For each of those, we project that 90% of those surveyed will report feeling better prepared to keep themselves and others safe: the adults will have a better understanding of how to deal with disclosures of sexual assault/child abuse. For the intervention program, the 50% sample will have 90% reporting that the direct services helped to alleviate their trauma and/or provided them with useful information on additional resources. +

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request at this point, though if we were to be awarded a grant and invited to apply again, it would become an ongoing request. We are continually researching opportunities for funding, as the availability of foundations and government grants that intersect with our mission are quite limited. Human Trafficking and educating individuals on the dangers of it is a community issue. As a member of the Human Trafficking Task Force, we believe in the multi-pronged approach and recognize that we cannot do this work alone.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

North County Rape Crisis and Child Protection Center has been in existence since 1974. The agency's directors have been with the agency for over 46 years, collectively. We utilize volunteers to assist on crisis calls, and hold two volunteer trainings each year. We have recently been able to add two new positions to our repertoire, and are confident that we can satisfy the needs of north county survivors of sexual assault and child abuse with continued community support.

7. Agency staff responsible for application: Ann S. McCarty, Executive Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#5**

Agency: *North County Rape Crisis and Child Protection Center*  
 Program Name: *Rape Crisis Services*  
 Amount \$\$ Requested: *\$10,000.00*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$ 10,000.00
<i>County of Santa Barbara- Human Services</i>	\$ 25,000.00	
<i>California Office of Emergency Services</i>	\$ 256,463.00	
<i>City of Lompoc Community Development Block Grant</i>	\$ 13,000.00	
<i>City of Santa Maria Community Development Block Grant</i>	\$ 14,000.00	
<i>Lompoc Police Department - Subcontract</i>	\$ 45,235.00	
<i>Foundation Grant Funds</i>		\$ 142,000.00
<i>Fundraising</i>		\$ 77,285.00
<i>Donations</i>		\$ 25,000.00
<i>Misc.</i>		\$ 2,017.00
<i>In-Kind Donations</i>		\$ 100,000.00
<b>Total</b>	<b>\$ 353,698.00</b>	<b>\$ 356,302.00</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Total Gross Salaries/Benefits</i>	\$ 466,000.00
<i>Benefits/Deductions</i>	\$ (121,160.00)
<i>Payroll Liabilities/Adjustment</i>	\$ 2,000.00
<i>Payroll Expenses</i>	\$ 163,100.00
<i>Workers Comp</i>	\$ 5,275.00
<i>Accounting/Professional Fees</i>	\$ 6,600.00
<i>Supplies:Program/Office</i>	\$ 6,602.00
<i>Postage/Delivery</i>	\$ 500.00
<i>Occupancy</i>	\$ 11,088.00
<i>Utilities</i>	\$ 4,000.00
<i>Printing</i>	\$ 1,600.00
<i>Travel-Mileage/Conf/Mtg/Perdiem</i>	\$ 18,000.00
<i>Fundraising/Special Events</i>	\$ 20,000.00
<i>Insurance</i>	\$ 5,750.00
<i>Advertising/Marketing</i>	\$ 3,500.00
<i>Answering Service/Pager</i>	\$ 3,100.00
<i>Library Publications</i>	\$ 200.00
<i>Membership</i>	\$ 1,250.00
<i>Equipment/Furniture</i>	\$ 0.00
<i>Building Repairs/Expenses</i>	\$ 0.00
<i>Miscellaneous</i>	\$ 50.00
<i>Bank Fees</i>	\$ 275.00
<i>Security (Alarm)/Storage</i>	\$ 2,270.00
<i>In-Kind</i>	\$ 100,000.00
<b>Total</b>	<b>\$ 700,000.00</b>



City of Santa Barbara  
Community Development Department

www.SantaBarbaraCA.gov

April 7, 2016

Director's Office  
Tel 805.564.5502  
Fax. 805.564.5506

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

via email: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

Administration, Housing  
& Human Services  
Tel 805.564.5461  
Fax: 805 564 5477

RE: FY 2016-17 Rental Housing Mediation Program Outside Agency  
Funding Request

Dear Ms. de Bruin,

Building & Safety  
Tel: 805.564.5485  
Fax: 805 564.5476

Please find enclosed the FY 2016-17 Rental Housing Mediation Program's Outside Agency  
Funding Request and Line Item Budget.

Planning  
Tel. 805 564.5470  
Fax: 805.564 5477

The County of Santa Barbara Department of Community Services, Division of Housing and  
Community Development (HCD) has contracted with the City of Santa Barbara's Rental Housing  
Mediation Program (RHMP) at the rate of \$25,000 per year since 1999. In Fiscal Year 2014-15  
the Board of Supervisors (BOS) approved a one-time increase of \$2,500 for a total of \$27,500. In  
Fiscal Year 2015-16 the BOS approved a one-time increase of \$10,000 for a total of \$35,000. Our  
request is that the HCD budget be increased by \$18,626 to a total of \$43,626 on an ongoing basis.

Rental Housing  
Mediation Task Force  
Tel. 805 564 5420  
Fax: 805.564 5477

In order for the RHMP program to continue serving residents outside of the City of Santa Barbara,  
each jurisdiction must pay an amount equal to the percentage of the RHMP operating budget based  
upon the percentage of that jurisdiction's clients served. For example, in Fiscal Year 2014-15  
residents covered by the HCD contract represented eighteen percent (18%) of total clients served  
by RHMP; however the County's contribution represented only thirteen percent (13%) of the  
program's operating budget. The program budget is estimated at \$242,371 for Fiscal Year 2016-  
17 and based on the clients served in Fiscal Year 2015, the County's portion totals \$43,626.

630 Garden Street  
PO Box 1990  
Santa Barbara, CA  
93102-1990

We have been informed that the HCD budget for Fiscal Year 2016-17 again includes only \$25,000  
for RHMP services. This amount is insufficient to cover the costs of providing services to residents  
residing in the unincorporated areas of the County (including Isla Vista).

I understand that budget hearings are scheduled for June 13, 15, and 17, and Outside Agency  
Requests will be considered on one of those days. Please contact me of the date and time Outside  
Agency Requests will be considered.

Sincerely,

Deirdre Randolph  
Community Development Programs Supervisor

Cc: George Buell, Community Development Director  
Sue Gray, Community Development Business Manager  
Andrea Bifano, Sr. Rental Housing Mediation Specialist



County of Santa Barbara

FY 2016-17 Outside Agency Funding Request Form

Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.

The Board of Supervisors may consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by 5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):

- 1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, and Outside Agency Requests will be considered on one of those days yet to be determined. The requesting agency must be represented and present; please plan accordingly.

Total Request: \$ 18,626
Name of Organization: City of Santa Barbara
Title of Program: Rental Housing Mediation Program New or ongoing program? Ongoing
Location(s) of services delivered: 630 Garden Street, Santa Barbara, 93101
Name of Agency Executive Director: Deirdre Randolph, Community Development Programs Supervisor
Phone #: 805 564 5511 Email: drandolph@santabarbaraca.gov Website: http://www.santabarbaraca.gov/RHMP

- 1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The purpose of the Rental Housing Mediation Program (RHMP) is to help resolve residential rental housing disputes by offering staff consultation and information dissemination on landlord-tenant rights and responsibilities regarding security deposits, termination of tenancies, relocation benefits per County Code Chapter 44, habitability and repair, invasion of privacy, discrimination, rent increases, forcible evictions and general information. The funds are needed to provide these services to residents (tenants and landlords) of the unincorporated areas of the County of Santa Barbara. The Dyer-Sheehan survey shows a vacancy rate less than .05% in the areas served by the RHMP. 70% of clients self-report that they are very low and low income. RHMP services benefit the community by keeping residents housed (preventing homelessness) and therefore addresses societal issues before they become societal problems.

- 2. Briefly summarize the service to be provided and how many people will be served:

The RHMP will provide direct services to 250 unduplicated residents (tenants and landlords) of the unincorporated areas of the County of Santa Barbara. Services provided include individual consultation provided by telephone or in person to identify the client's issue(s); research those issue(s) as needed; and assist clients to resolve disputes out of court by providing accurate information regarding landlord-tenant rights and responsibilities, effective letter writing, and providing referrals as needed to appropriate social service agencies. In addition, the RHMP provides public outreach and education covering landlord-tenant rights and responsibilities, mass eviction protocols and relocation benefits under County Code Chapter 44, and fair housing laws, including preparing and presenting a resolution to the Board of Supervisors proclaiming April as Fair Housing month.

3. Detail the timeline for providing the service:

This request will fund the provision of RHMP services described herein to landlord and tenants of the unincorporated areas of Santa Barbara County for the period July 1, 2016 through June 30, 2017.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The key outcome is the resolution of landlord/tenant disputes out of court (and without involvement of County staff) to keep persons housed who are predominately extremely low income, disabled, and/or Spanish speaking. Data is gathered from client intake forms. Detailed statistical monthly, quarterly and annual reports reflecting: total number of unduplicated clients served by zip code, type of services, housing issues, outcomes and demographic details. A monthly post-service survey is sent to clients to determine staff's/program performance.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request. The County HCD budget provides only \$25,000 for RHMP services -- and this has not changed since 1999. In Fiscal Year 2014-15 the Board of Supervisor's approved a one-time increase of \$2,500 for a total of \$27,500. In Fiscal Year 2015-16 the Board of Supervisor's approved a one-time increase of \$10,000 for a total of \$35,000. This request increases the Fiscal Year 2015-16 funding by \$8,626 for a total of \$43,626 (\$25,000 HCD budget + \$18,626).

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

The City of Santa Barbara RHMP has been providing its services since 1976. The Program staff specialize in the services provided. The Senior Rental Housing Mediation Specialist has 29 years of experience with the RHMP. The second RHM Specialist has five years of experience with the RHMP and is bi-lingual/bi-cultural in Spanish. Funding is provided in part by the City of Santa Barbara and each jurisdiction served pays their proportionate share of the costs for their residents to receive the services their jurisdiction has contracted for them to receive.

7. Agency staff responsible for application: Deirdre Randolph

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can also be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 560-3400.

**FY 2016-17 Line Item Budget  
For Program**

#6

Agency: City of Santa Barbara  
 Program Name: Rental Housing Mediation Program  
 Amount \$\$ Requested: \$18,626

<b>Program Budget</b> <b>Funding Sources/Revenues</b>	<b>FY 2016-17</b>		
	<b>Committed</b>	<b>Uncommitted</b>	
County of Santa Barbara HCD Budget	\$ 25,000		
County of Santa Barbara Request		\$ 18,626	
<i>City of Santa Barbara</i>		\$ 122,069	
<i>City of SB: Human Services</i>	\$ 24,000		
<i>City of Goleta</i>		\$ 28,676	
<i>City of Carpinteria</i>		\$ 12,000	
<i>City Housing Authority</i>	\$ 12,000		
<b>Total</b>	<b>\$ 61,000</b>	<b>\$ 181,371</b>	<b>\$ 242,371</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries, Benefits, Payroll Taxes</i>	\$ 219,522
<i>Consultants/Contracts</i>	\$ 1,000
<i>Facility, Utilities, Maintenance</i>	\$ 3,166
<i>Internet, Telephone, Fax</i>	\$ 14,650
<i>Supplies</i>	\$ 1,000
<i>Postage, Shipping</i>	\$ 100
<i>Marketing (Printing, Advertising)</i>	\$ 300
<i>Travel, Mileage, Training</i>	\$ 300
<i>Equipment Rental / Maintenance</i>	\$ 1,530
<i>Debt Service Contribution</i>	\$ 803
<b>Total</b>	<b>\$ 242,371</b>



COUNTY ADMINISTRATOR

#7  
GREAT FUTURES START HERE.



**BOYS & GIRLS CLUBS  
OF SANTA MARIA VALLEY**

*Chief Volunteer Officer  
Donna France*

*Vice Chairman  
Sheila Kearns*

*Second Vice Chairman  
Andy Rice*

*Treasurer  
David Wilhite*

*Board Members  
Linda Cordero  
Vera Biely  
Jessica Boster-Brown  
Terri Lee Coleman  
Tiffany Carrari  
Mara Lillard  
Bob Lotwala  
Jeremy Moreno  
Buddy Jaquith  
Tim Murphy  
Bob Ogden  
Cameron Stephens  
Conrad Stephens  
Brooks Wise*

*Executive Director  
Jeremy L. Deming*

**Clubsite Locations**  
*Evans Park  
Guadalupe  
Railroad Avenue  
Santa Maria Bonita School District (5)  
Guadalupe Union School District (2)*

**Administrative Office**  
*901 North Railroad Ave.  
Santa Maria, CA 93458  
(805) 922-7163  
www.bgcsmv.org*

ROUTE TO:

2016 APR -6 P 2:33

RETURN INSTRUCTIONS:

April 5, 2016

County of Santa Barbara  
105 E. Anapamu St, Suite 406  
Santa Barbara, CA 93101  
ATTN: Adriana de Bruin  
Re: Funding Request

Dear Ms. de Bruin,

Boys & Girls Clubs of Santa Maria Valley (BGCSMV) has been in the forefront of youth development working with young people ages 6-18 from disadvantaged economic, social and family circumstances. We are currently celebrating 50 years of service to youth in 2016!

The Club offers daily access to a broad range of programs in BGCA's five core program areas: Character and Leadership Development; Education and Career Development; Health and Life Skills; The Arts; and Sports, Fitness and Recreation. BGCSMV serves youth in Santa Maria, Guadalupe and Orcutt.

The Board of Directors is comprised of active, hands-on volunteers with diverse areas of expertise. These include: agriculture, banking, business, county administration, education, hospital administration and the legal field. BGCSMV is proud to say that we have multiple generations who have served on the Board and one of our past presidents is a former Youth of the Year! The Governing Board fully supports this grant proposal and is truly appreciative of the past support from the County.

We are requesting \$41,000 to assist in completing our gym improvement project including installation of new audio/video equipment, acoustics installation (baffles), internet accessibility, and expansion of existing network connectivity. This project focuses on equipment improvements to increase efficiency and functionality of our Healthy Lifestyles programming conducted daily in the gymnasium.

The County of Santa Barbara has historically played a vital role in supporting the youth of Santa Maria Valley. Thank you for your past support and serious consideration of the enclosed request.

Respectfully Submitted,

Jeremy L. Deming  
Executive Director  
jdeming@bgcsmv.org



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 41000

Name of Organization: Boys & Girls Clubs of Santa Maria Valley

Title of Program: Gym Improvement Project New or ongoing program? Ongoing

Location(s) of services delivered: Santa Maria

Name of Agency Executive Director: Jeremy Deming

Phone #: 8059227163 Email: jdeming@bgcsmv.org Website: www.bgcsmv.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The proposed gym improvement project includes installation of new audio/video equipment, acoustics installation (baffles), internet accessibility, and expansion of existing network connectivity. This project focuses on equipment improvements to increase efficiency and functionality of our Healthy Lifestyles programming conducted daily in the gymnasium.

Equipment we are currently utilizing is outdated, inadequate, and limits functionality. For the last couple of years, we have implemented a "Band-Aid" fix rather than resolving a much more complicated functionality issue. As a result, services provided to our youth members are limited due to inadequate equipment, poor acoustics, and lack of internet/networking capabilities.

Any additional costs not covered by this request will be secured via private funders (\$15,000 has been secured as of 4-5-16). Total costs for project completion are estimated at \$56,000.

2. Briefly summarize the service to be provided and how many people will be served:

Project completion would improve our programmatic functionality within the gymnasium. When large numbers of children, adults, or a combination thereof are utilizing the gymnasium, it is virtually impossible to understand what is being announced using the current audio equipment. This poses major challenges when conducting basketball programming, hosting daily healthy lifestyles program sessions, or utilizing the space for collaborative meetings with our fellow non-profit organizations in Santa Maria. This project would serve approximately 600 unduplicated youth ages 6-18 and an additional 200 adults via our non-profit collaborative partners.

3. Detail the timeline for providing the service:

Boys & Girls Clubs of Santa Maria Valley has already secured a qualified bid for project completion. Depending on the response from this request, we intend to begin work as soon as financially feasible. The total estimate of time devoted to project completion is estimated at 30 days.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Approximately 50% of our ongoing program needs require multimedia functionality that we are not currently able to accommodate. Project completion would ensure our abilities to provide high quality Healthy Lifestyles programming to youth members year round.

We plan to examine effectiveness of programmatic activities to determine if the new equipment provided via this request creates a more efficient and functional programmatic structure for daily use.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one time project, never before funded.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

For over 50 years, Boys & Girls Clubs of Santa Maria Valley (BGCSMV) has been in the forefront of youth development, working with young people from disadvantaged economic, social, and family circumstances.

Our organization operates on a \$1.837 million dollar annual budget. We have exceeded our annual revenue goals for the last two years resulting in the implementation of a Board-restricted reserve fund.

7. Agency staff responsible for application: Jeremy Deming

County Staff Comments Only:

***Address submittals to:***

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

***Requests can be emailed to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)***

***Questions:*** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

FY 2016-17 Line Item Budget  
For Program

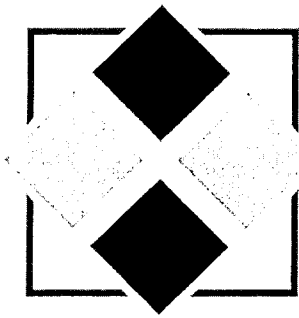
Agency: *Boys & Girls Clubs of Santa Maria Valley*

Program Name: *Gym Improvement Project*

Amount \$\$ Requested: *\$41,000*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		41000
<i>Aera Energy</i>	15000	
<i>Insert Individual Source</i>		
<i>Insert Individual Source</i>		
<b>Total</b>	<b>15000</b>	<b>41000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Video Systems Equipment</i>	13658
<i>Audio Systems Equipment</i>	15029
<i>Acoustics Baffles</i>	7495
<i>Controls Equipment</i>	1052
<i>Rental Equipment</i>	4995
<i>Labor</i>	9300
<i>Tax/Shipping/Handling</i>	4471
<b>Total</b>	<b>56000</b>



**V·T·C**  
ENTERPRISES

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

April 26, 2016

Dear Ms. de Bruin:

Enclosed/attached are VTC Enterprises' application and budget worksheet for the *County of Santa Barbara Outside Agency Funding Request 2016-17*. Our request is for \$12,150 to be used for providing sensory assessments & plans from a licensed Occupational Therapist (OT) for 27 individuals with severe developmental and physical disabilities who receive services in our Quality Life Services program.

Full sensory balance is important for good health and wellbeing, and it is now understood that one of the barriers for people with disabilities to fully access their own lives can lie within the issue of sensory integration deficits. The mission of VTC Enterprises is to assist individuals with disabilities or other barriers in choosing and achieving their life goals; to do that, we need to understand what is preventing them from making progress. This is especially challenging for individuals whose disability hinders their cognition or self-expression. A physical barrier can usually be accommodated early because it can be seen. But a sensory deficit usually makes itself known through negative behaviors and/or aversions that require professional evaluation to detect the true issues and how they might be addressed. Once a person has optimal sensory balance, they have a better chance of making positive progress in many areas of life, even when that balance is achieved later in life.

If you have questions about our application or would like more information about sensory integration, you can contact me, Carey Reimer, at [creimer@vtc-sm.org](mailto:creimer@vtc-sm.org). You may also contact our CEO, Jason Telander, at [jtelande@vtc-sm.org](mailto:jtelande@vtc-sm.org) or by phone at (805) 928-5000 x324. Should Outside Agency funding become available, we do appreciate the opportunity to have our request considered by the Board of Supervisors.

Sincerely,

Carey Reimer  
Resource Development Coordinator, VTC Enterprises

P.O. Box 1187  
2445 "A" Street  
Santa Maria, CA 93456

TELEPHONE  
805-928-5000

FACSIMILE  
805-349-8011

[www.vtc-sm.org](http://www.vtc-sm.org)



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 12,150

Name of Organization: VTC Enterprises

Title of Program: Sensory Integration Program New or ongoing program? Ongoing

Location(s) of services delivered: 2445 'A' Street, Santa Maria, CA 93455

Name of Agency Executive Director: Jason Telander

Phone #: (805) 928-5000 X324 Email: jtelande@vtc-sm.org Website: www.vtc-sm.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The purpose of the program is to improve quality of life for individuals w/significant disabilities by providing & implementing sensory assessments & plans from an Occupational Therapist w/expertise in sensory integration (SI). Full sensory balance is important for good health & sense of wellbeing, and it is now understood that one of the barriers for people w/disabilities to fully access their own lives can lie within the issue of SI. Funds are needed to provide assessments & plans to 27 individuals w/disabilities. The community benefits as individuals become more comfortable in their bodies & environments, have an increased sense of wellbeing, independence & participation in life, translating into less stress on families & resources. Social systems & support staff that might otherwise be wrapped up in managing illnesses and negative behaviors can operate more efficiently. Also, there is a need for increased opportunities for people w/disabilities to realize their best potential in public & private settings & a need to provide targeted services to a growing population of people w/Autism Spectrum Disorder.



2. Briefly summarize the service to be provided and how many people will be served:

The Sensory Integration Program is already operating within VTC's Quality Life Services (QLS) department. The service(s) provided include: A licensed OT completes a thorough sensory assessment on the individual and, based on the findings in the assessment, creates a personalized plan targeting the individual's sensory deficits. The plan is implemented by VTC staff (who have been trained by the OT), and progress is monitored, measured, tracked and reported. Reassessments and updates will be made as the individual progresses. The QLS program currently serves 90 individuals with severe disabilities; 60 of those individuals are in the process of receiving their sensory assessments/plans; this request and one other address the remaining 30 individuals who still need assessments/plans.

3. Detail the timeline for providing the service:

Between April and July of 2016, 60 of the 90 individuals with disabilities in our Sensory Integration Program are in the process of receiving their sensory assessments and plans from the OT. If funded, the remaining 30 individuals would receive theirs beginning in late summer 2016 and would likely be finished by the end of December 2016. Should the OT's schedule somehow not allow that completion date, assessments would complete well before the end of June 2017.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Key outcomes are that 27 individuals w/severe disabilities will receive a personalized sensory assessment & plan from a licensed OT. Based on information within the assessment & plan, personalized goals are set for the individuals. Progress data is tracked, collected, and analyzed; results are recorded and reported in progress & log notations & in individuals' annual Person Centered Plan meeting. Their outcomes information becomes part of our organization's overall evaluation and planning process.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request in that we are building a program which has a development termination point. We are seeking grants to complete the development, but the implementation, monitoring and tracking of the Sensory Integration Program is built into our QLS program and is not dependent upon continued grant income to run. It is the remaining OT assessments/plans and equipment needs that require funding at this time; once those are fulfilled/procured, our Sensory Integration Program will continue to run within our existing organizational structure and funding.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

VTC has consistently & successfully provided services to people w/disabilities since 1961 and is accredited by CARF International. Our SI Program has been active for 3 years, the OT has been in practice over 25 years. We are fiscally stable and audited annually by an independent auditor. The SI Program operates within an established department, so costs will decrease considerably after development is complete.

7. Agency staff responsible for application: Carey Reimer, Resource Development Coordinator

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#8

Agency: VTC Enterprises

Program Name: Sensory Integration Program (within VTC's Quality Life Services Program)

Amount \$\$ Requested: \$13,500.00

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$12,150.00
<i>May &amp; Stanley Smith Charitable Trust</i>	\$30,000.00	
<i>Women's Fund of Northern Santa Barbara County</i>	\$10,000.00	
<i>Mark &amp; Dorothy Smith Family Foundation</i>	\$5,000	
<i>Santa Barbara Foundation (express matching)</i>	\$4,000.00	
<i>Central Coast Wine Classic Foundation</i>	\$4,000.00	
<i>Altrusa Club of the Central Coast Foundation, Inc.</i>		1,350
TBD		\$89,000
<b>Total</b>	<b>53000</b>	<b>102500</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Sensory Integration Equipment/Supplies</i>	\$110,000
<i>Sensory Assess &amp; Plan for 90 individ @ \$450/ea</i>	\$40,500
<i>Sensory Integration Training for VTC Staff</i>	\$5,000
<b>Total</b>	<b>155500</b>





**Our mission is to empower media that matters.**

**Board of Directors**

**Anders Bergstrom  
Chair**

**Tracy Beard  
Vice-Chair**

**Josh Figatner  
Treasurer**

**Chris Mundell  
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**Olivia Urbe-Mutal**

**Bob Vitamante**

**Community Representatives**

**Karen Miles**

**Gary Dobbins**

**Executive Director  
Matt Schuster**

County Board of Supervisors:

Attached is TV Santa Barbara’s FY 16-17 Budget Request for our agreement with the County of Santa Barbara to continue providing Public and Educational Access Services to South Santa Barbara County.

It is our understanding that the operational fund will have approximately \$3,030 remaining at the end of this fiscal year with the current agreement expiring in January 2017. Under the terms of our current agreement, we are requesting an allocation of the remaining funds in the balance to be dispersed the first two quarters of FY 17. In addition to these remaining funds, we are requesting an additional operational support of \$71,970. The 2002 -2017 Grant Agreement established a baseline of approximately \$110,000 per year for ongoing operating expenses.

We would also like to request a full drawn down of any interest in the capital endowment fund in the first and second quarter of FY 17. We are estimating this amount to be approximately \$5,000. Starting in January 2017, we request to be providing 50-60% of the DIVCA PEG Fee collected for capital facilities & equipment needs and support.

We look forward to starting renewal discussions for the agreement to provide Public and Educational Access Services to South Santa Barbara County.

In an environment of increased media consolidation, the community accessed more than \$735,000 worth of media production resources in 2015 through TV Santa Barbara. Community producers created more than 1,500 original episodes which aired on the public and educational access channels, and our MediaU training programs reached more than 100 people to provide 300 hours of media training to the community. In the last two years, more than 100 area organizations have been highlighted through programming on TVSB.

We appreciate the County of Santa Barbara’s continued support and consideration of our request to help further our mission to:

1. **Empower** all community members to create media that matters by providing open access to the knowledge, resources, and tools to create and distribute their own original programming content.
2. **Support** and facilitate the work of all local non-profit organizations building community and raising awareness for areas of critical concern.
3. **Create** a local media ecosystem for expression of a variety of perspectives, viewpoints and beliefs, including those from underrepresented segments of the population.

Please contact me if you have any questions or would like more information.

Best,

Matt Schuster  
Executive Director, TV Santa Barbara



# FY 2016-17 Outside Agency Funding Request Form

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Total Request: \$ 75,000 (plus 50-60% of DIVCA PEG Fee)

Name of Organization: South Coast Community Media Access Center dba TV Santa Barbara

Title of Program: Public and Educational Access Media New or ongoing program? Ongoing

Location(s) of services delivered: Southern Santa Barbara County

Name of Agency Executive Director: Matt Schuster

Phone #: 805-571-1721

Email: matt@tvsb.tv

Website: www.tvsb.tv

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Public and Educational Access Media serves to provide individuals and organizations in the community with open access to media production resources, training, and distribution platforms to share information with the community.

The 2011 FCC Report, "The Information Needs of Communities: The Changing Media Landscape in a Broadband Age", notes "In a 2004 survey, 79 percent of the public television licensees indicated, 'the amount of local programming they currently produce is not sufficient to meet local community needs.'"

People need to be able to create, organize, and access information in order to participate and be civically engaged. Public Access Channels are the only means for anyone and everyone in our communities to have an equal voice and ability to participate in the creation and transmission of information over multi-channel video distribution systems. Your support continues a 30-year tradition of providing public access to media and communication tools and training in order to empower people to improve lives, build understanding and reflect our diverse community.

2. Briefly summarize the service to be provided and how many people will be served:

The funds support the production of public access media, educational access media, the operation of a community media center, a media training program, and management of the public and educational access channels. Video production equipment and studio facilities are provided to the community for the production of noncommercial programming at accessible rates. Community members gain the necessary training to operate the equipment to be able to produce video programming. In collaboration with local nonprofit organizations, our youth media program empowers young people to be civically engaged, develop creative confidence, and critical media skills through a multi-week program teaching digital storytelling. We also provide local nonprofit organizations with cost-effective media production services to produce promotional videos, public service announcements, and coverage of their community events. Programming produced by and for the community is scheduled to air on TVSB Voice and Culture and distributed through online media channels.

3. Detail the timeline for providing the service:

The service is provided year-round.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Key outcomes for the program include facilitating the production and distribution of local programming content, media production training for community members, and the provision of a video production facility and video equipment for public use. We will measure the number of program series submitted to air; number of first-run hours of programming; percentage of programs from various sources; usage of the production studios, media lab, and field production cameras; amount of training provided; level of skills gained in the training programs; number of volunteer media makers; and the diversity of topics and organizations that received coverage in the local programming.



5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request. The County of Santa Barbara has been providing funding for this program since January 1, 2003. The Grant Agreement from January 1, 2003 - January 10, 2017 provided: \$1,700,000 for operating or capital; \$250,000 for capital needs; and interest from a \$1,000,000 endowment for capital needs for public and educational access.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

TV Santa Barbara has been managing public access and educational access media operations since 2002. The organization currently operates a 4000 square foot community media center which houses two media production studios, a media lab with computers for nonlinear editing, and field production kits. Over the past several years, the Board of Directors and the staff have established a strategic plan to increase community impact, and developed alternative revenue sources to further support the mission of the organization. The staff has expertise in community media trends, media technology, training, and fund development to continue and expand community uses of media.

7. Agency staff responsible for application: Matt Schuster

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#9

Agency: TV Santa Barbara

Program Name: *Public and Educational Access Media*

Amount \$\$ Requested: \$75,000 + DIVCA PEG Fee Share

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		75000
County of Santa Barbara PEG Endowment Int		5000
County of Santa Barbara DIVCA PEG Fee		50000 (est)
City of Santa Barbara		303900
<i>City of Carpinteria</i>	15000	
<i>Fundraising</i>		75000
<i>Program Services</i>		91000
<i>City of Santa Barbara DIVCA PEG Fee</i>		144000
	<b>Total</b>	<b>15000 743900</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Personnel - Salaries and Benefits</i>	429900
<i>Administrative</i>	15000
<i>Professional Development</i>	7000
<i>Operations</i>	11000
<i>Production</i>	5000
<i>Professional Services</i>	19000
<i>Promotion/Marketing</i>	15000
<i>Fund Development</i>	10000
<i>Facilities/Equipment/Capital</i>	182000
<i>Capital Equipment Expenses</i>	50000
	<b>Total 743900</b>

COUNTY ADMINISTRATOR



**CASA**  
Court Appointed Special Advocates  
FOR CHILDREN  
SANTA BARBARA COUNTY

BOARD OF DIRECTORS

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Thomas Parker

Ryan Siemens

ROUTE TO:

2016 APR 28 P 1: 52

RETURN INSTRUCTIONS:

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Re: 2016 Outside Agency Request

Please accept this request for 2016/2017 funding for Court Appointed Special Advocates of Santa Barbara County (CASA). We are requesting \$10,000 for our Best for Babies foster youth advocacy program.

**BACKGROUND**

**1. History and Recent Accomplishments**

Court Appointed Special Advocates of Santa Barbara County (CASA) began operating in 1993 under the umbrella of a local youth services organization and became a fully independent 501(c)(3) nonprofit agency in June of 1995 with a mission to advocate for foster youth. During CASA's 23-year history, more than 1,100 volunteers have advocated for over 2,200 foster children.

Major accomplishments during fiscal year 2014-2015 include:

- 286 volunteer advocates served 438 of the foster children in Santa Barbara County
- Our advocates had 22,776 visits with foster children and donated 26,316 hours of service. These advocates also submitted 876 court reports on behalf of these children
- 77 new recruits completed 30 hours of training to join the CASA team and serve more children in need.

**2. Current Programs and Activities**

The mission of CASA is to ensure a safe, permanent, nurturing home for every abused and/or neglected child by providing a highly-trained volunteer to advocate for him/her in the court system.

EXECUTIVE DIRECTOR

Kim Colby Davis

LEADERSHIP COUNCIL

Rosalind Gies Amorteguy

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SOUTH COUNTY CHAIR

Scottie Ortiz

NORTH COUNTY CHAIR

Ernesto Paredes

Alex Posada

Drew Simons

Mike Stoker

Barbara Toumayan

Chrisanna Waldrop

The mission of Court Appointed Special Advocates (CASA) of Santa Barbara County is to assure a safe, permanent, nurturing home for every abused and/or neglected child by providing a highly trained volunteer to advocate for them in the court system.

The goal of the CASA program is to prevent abused, neglected, and abandoned children from becoming lost in the foster-care system. Volunteer advocates work with the courts and the child welfare system to find the children safe, permanent homes as quickly as possible. Advocates meet with the child once per week; gather information from all interested parties (attorneys, teachers, doctors, etc.); advocate for the child's unmet needs; write and submit a court report to the juvenile court judge for each hearing; attend court hearings (at least every six months) and monitor the child's case until he/she is placed into a safe, permanent, nurturing home. Being a CASA volunteer are supported by our Advocate Supervisors and extensive CASA volunteer training, and ongoing continuing education.

The CASA volunteer has six essential duties to fulfill as an advocate:

- **Fact-Finder and Investigator.** Conduct a thorough, independent investigation of all the information relevant to the case.
- **Courtroom Representative.** Report the facts to the court in written or oral format with associated recommendations.
- **Case Oversight.** Ensure that all court-ordered services are being provided to the child and promptly notify the court if they are not.
- **Mediator and Negotiator.** Help solve problems through collaboration and cooperation to assist in bringing families together.
- **Resource Broker.** Seek out and advocate for services that will help establish a strong support network for the child.
- **Friend and Mentor.** Meet with their child at least once per week and serve as a friend, role-model and mentor for the child. It is not uncommon for this relationship to continue informally well after the child has exited out of the foster-care system.

Children are referred to CASA by the juvenile court judges. When considering a child's case, judges evaluate the instability of the child's current situation, presence of abuse and/or neglect and any conflicting statements in the case file. The presiding judge issues a court order appointing the advocate, who then has access to all court, school, doctor, therapist and other records regarding that child. No other organization is granted this kind of access to the confidential records of foster children.

CASA volunteers make sure that the abuse and neglect that the children originally suffered at home does not continue as abuse and neglect at the hands of the system. Judges, attorneys, child welfare workers, and parents overwhelmingly report that CASA volunteers make a difference with the children they serve.

- Low CASA caseloads mean the courts can make better decisions for children. CASA volunteers handle just 1 or 2 cases at a time, so that they can give each child's case the sustained, personal attention he or she deserves.
- Children with CASA volunteers spend 7.5 months less in foster care, experience fewer out of home placements and have significantly improved educational performance.
- More than 90% of children with CASA volunteers never re-enter the child welfare system, a significant difference compared to the general foster care population. This outcome also results in significant savings in child welfare expenses.
- Children with CASA volunteers, and their families, receive more court-ordered services and because of the volunteer's detailed knowledge of the child's circumstances, those services are more carefully targeted and monitored.
- By reducing long-term placements, subsequent victimization, and reentry into the foster care system, CASA substantially reduces child welfare costs.

This year, CASA is launching our "Best for Babies" program as an adjunct to our traditional foster youth advocacy services. Details of this program are covered in full in the funding request section of this application.

### **3. Other Organizations Meeting the Same Need**

CASA of Santa Barbara County is the only organization whose sole mission is to advocate for foster youth. Once our advocates have been trained, they are sworn in as officers of the court, and are granted access to all confidential records involving their assigned foster child. No other organization has this relationship with the courts or has access to this confidential information.

## **FUNDING REQUEST**

### **1. Need Addressed**

Research has shown that infants and toddlers in the Child Welfare System have specific and unique needs, most of which are not being met in the current system.

For example:

- Infants under one year are removed by CWS at twice the rate of all other ages.
- Infants under one year are more likely to be severely abused; experience longer stays in foster care than older children; and are most likely to return to care within two years because of re-abuse.
- Also, of the infants in foster care: nearly 80% have been prenatally exposed to drugs and/or alcohol; 40% were born at low birth weight; and 48% were seriously physically neglected.
- Toddlers in foster care, who have been abruptly separated from everything familiar experience anxiety, depression, and problems sleeping and eating.

This trauma has serious consequences. Chronic stress changes the architecture and chemistry of the young brain. It can disrupt all aspects of development. It pre-disposes children to adult depression, anxiety disorder, addictions and chronic disease, and future relationships can be impaired.

CASA's volunteer advocates have unique, court-ordered access to these children and all the confidential information regarding their assigned child. No other agencies or care-givers have this access. By training and supporting these advocates to be alert to the unique needs of these children, we are dramatically increasing the chances that problems will be detected early when they are most preventable.

### **2. Goals & Outcomes**

Our performance targets include:

- 1) Developing a Best for Babies certification program for advocates;
- 2) Training 25 new volunteers in Best for Babies techniques;
- 3) Tracking infants & toddlers served and compare results to a control group to evaluate effectiveness.

### **3. Program Description**

In response to the unique needs of infants and toddlers in foster care, CASA has developed the Best for Babies program. The goal of this program is to improve outcomes for infants and toddlers in the foster care system through timely, evidence-informed, coordinated services and supports. Volunteers who complete the certification will have the tools needed to advocate for the most vulnerable population of all – children who are too young to speak for themselves.

In addition to our traditional advocacy programs, the Best for Babies program will include the following features and services:

- A dedicated advocate supervisor who will specialize in providing services for foster children ages 0-3.
- This is a CASA staff member with background working with infants and toddlers. This staff member will attend all meetings and group sessions, and be available for 1:1 meetings with volunteers who are “best for babies” trained.
- Special training for volunteer advocates serving these children, focusing on the child's special needs.
- We have engaged a LCSW with significant experience with infants in foster care, and well as an investigator who specializes in working on infant cases, in development of our certification program.
- Monthly advocate meetings to keep current on new developments and allow advocates to share their experiences with each other.
- Best for Babies advocates will attend ongoing group and individual meetings with experts in the field of child development, to ensure that they are aware of all resources available.
- The use of outside expert consultants when needed.

The role of the CASA advocate will be to

- Assure the health and developmental care of the infant.
- Observe important relationships for that child and determine if they are effective and sufficient.
- Connect parents (both foster and biological) with key resources.
- Focus recommendations to the Judge on the baby's well-being.
- Build alliances with all caregivers.
- Identify any recommendations that are not being followed.

The advocate will be responsible for maintaining substantial contact with the child and be fully aware of the baby’s needs, health, development, behavior, and key relationships. The advocate will also assure the child’s primary attachments are central in placement decisions made for that child.

#### **4. Evaluation**

CASA monitors the effectiveness of our programs by tracking our foster children and advocates through a computer-based “CASATracker” application.

Metrics routinely used by CASA to track the effectiveness of our programs, include:

1. Tracking the number of children served and on the wait list.
2. Tracking volunteer hours monthly.
3. Tracking the number of new advocates recruited, trained and assigned.
4. Undergoing State Judicial Council audit of the CASA program every three years
5. Complying with national guidelines which are monitored by National CASA annually.
6. Polling the judges and CWS regularly about the effectiveness and need for CASA's programs.

All of this information is used by the senior staff and Board of Directors to continually revise our programs to make them more efficient and effective. In addition, CASA staff routinely consult with the juvenile court judges and Child Welfare Services regarding the effectiveness and need for CASA.

#### **5. Skills and Experience of Staff & Volunteers; Collaborating with Other Organizations**

Central to the CASA program are the volunteer advocates who serve as the “eyes and ears of the court.” Our advocates come from all walks of life. In addition to regular visits with the child, volunteer advocates discuss their child’s situation with social workers, attorneys, caregivers, therapists, school personnel, and others to determine the child’s needs and best interests. Last fiscal year, 284 volunteer advocates donated 26,316 hours of advocacy services to support 438 foster children. The Administrative Office of the Courts



assigns the value of \$23.34/hr. for CASA volunteers – during 2014/2015, this was a resource valued at \$614,215.

Kim Colby Davis, Executive Director, began volunteering for CASA in 2006, first as an advocate and then in the office helping with events and publicity. By 2009, Kim was hired as Executive Director. Kim is currently serving as a director for the Santa Maria Valley Discovery Museum board and the CALM North County Advisory Committee. Kim is an alumnus of Leadership Santa Barbara County. In 2014, Kim was honored by the community when chosen as a “Women of Excellence” award recipient in the category of “Women of Spirit”. Kim is also a member of the Allan Hancock College EOPS Foster Youth Advisory Committee.

CASA collaborates with many other organizations and is strongly supported by the community. CASA works closely with Child Welfare Services, the Juvenile Court, and collaborates with other agencies and entities such as California CASA; National CASA; CALM; Angels Foster Care of Santa Barbara; Family Service Agency; Family Care Network, Inc.; Community Action Commission (CAC); the Unity Shoppe; Assistance League; and Santa Barbara’s Police Activity League. CASA also collaborates with Antioch University for our Court Appointed Special Monitors internship program.

Please do not hesitate to contact me at (805) 739-9102 x5981 if you have any questions or need more information.

Sincerely,



Kim Colby Davis  
Executive Director



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000  
 Name of Organization: CASA of Santa Barbara County  
 Title of Program: Best for Babies - foster youth advocacy New or ongoing program? Ongoing  
 Location(s) of services delivered: County-wide  
 Name of Agency Executive Director: Kim Colby Davis  
 Phone #: 805-739-9102 x5981 Email: kim@sbcasa.org Website: www.sbcasa.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Research has shown that infants and toddlers in the Child Welfare System have specific and unique needs, most of which are not being met in the current system.

This trauma has serious consequences. Chronic stress changes the architecture and chemistry of the young brain. It can disrupt all aspects of development. It pre-disposes children to adult depression, anxiety disorder, addictions and chronic disease, and future relationships can be impaired.

In response to the unique needs of infants and toddlers in foster care, CASA has developed the Best for Babies program. The goal of this program is to improve outcomes for infants and toddlers in the foster care system through timely, evidence-informed, coordinated services and supports. Volunteers who complete the certification will have the tools needed to advocate for the most vulnerable population of all - children who are too young to speak for themselves.

2. Briefly summarize the service to be provided and how many people will be served:

In addition to our traditional advocacy programs, the Best for Babies program will include the following features and services:

A dedicated advocate supervisor who will specialize in providing services for foster children ages 0-3.

Special training for volunteer advocates serving these children, focusing on the child's special needs

Monthly advocate meetings to keep current on new developments and allow advocates to share their experiences with each other.

3. Detail the timeline for providing the service:

The Best for Babies program is ongoing.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Our performance targets include:

- 1) Developing a Best for Babies certification program for advocates;
- 2) Training 25 new volunteers in Best for Babies techniques;
- 3) Tracking infants & toddlers served and compare results to a control group to evaluate effectiveness.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Court Appointed Special Advocates of Santa Barbara County (CASA) began operating in 1993 under the umbrella of a local youth services organization and became a fully independent 501(c)(3) nonprofit agency in June of 1995 with a mission to advocate for foster youth. During CASA's 23-year history, more than 1,100 volunteers have advocated for over 2,200 foster children. CASA has been financially secure for many years and our funding comes from a wide variety of sources: foundation, government, individual donors, etc.

7. Agency staff responsible for application: Kim Colby Davis, Executive Director

County Staff Comments Only:

***Address submittals to:***

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

***Requests can be emailed to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)***

***Questions:*** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

FY 2016-17 Line Item Budget  
For Program

Agency: CASA of Santa Barbara County  
Program Name: Best for Babies - Foster Youth Advocacy  
Amount \$\$ Requested: \$10,000

<b>Program Budget</b> <b>Funding Sources/Revenues</b>	<b>FY 2016-17</b>	
	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		10000
Private Foundations		40000
<b>Total</b>	<b>0</b>	<b>50000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Advocate Supervisor	35000
Training Expenses	5000
Outside Expert Consultants	5000
Volunteer Coordination	5000
<b>Total</b>	<b>50000</b>



## **FY 2016-17 Outside Agency Funding Request**

### **Cover Letter**

We sincerely hope Santa Barbara County will consider our Outside Agency Funding Request.

Supporting OASIS is supporting one of the oldest nonprofit organizations serving northern Santa Barbara County; today we are a full-time, seven day-a-week operation enhancing the delivery, coordinator and development of services for older adults and preventing conditions that may lead older adults to a life of inactivity and unhealthy behaviors.

OASIS is a one-stop shop for programs and services making it convenient for those with limited transportation options. We offer 40-plus weekly programs and services and are a conduit for life-long learning programs, socialization, recreation, nutritious meals and links to supportive services for older adults.

Our growth is based on community collaborations, strong board membership, donors, and staff and volunteers who do their part helping create interesting new programs and expanding favorite one.

Since the beginning our motto has been *Seniors Serving Seniors!* To make this happen our board members and the membership share their experiences by teaching classes/conducting workshops, coordinating food distributions, serving on committees and providing administration support.

Today, serving over 1,000 members, OASIS has the potential to bring together a broad and varied program of services and activities that enable older persons to develop and maintain healthy and active lifestyles.

Thank you for your consideration.



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

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Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ \$10,000

Name of Organization: OASIS Senior Center

Title of Program: OASIS Senior Center, operations New or ongoing program? Ongoing

Location(s) of services delivered: 420 Soares Ave, Orcutt

Name of Agency Executive Director: Doug Dougherty

Phone #: (805) 937-9750 Email: Kathy@oasisorcutt.org Website: www.oasisorcutt.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Senior centers like OASIS are a community focal point and one of the most used services among older adults; OASIS in particular plays an important role in the rural service delivery network.

A recent study published by Santa Barbara County projects by 2020 the county older adult population will grow by 51% for those 64-75 years of age.

Supporting OASIS allows us to continue and expand our work with local, statewide, and national partners to give older adults tools and information to stay healthy and secure, and to improve the lives of all seniors living in the Santa Maria Valley and unincorporated areas.

2. Briefly summarize the service to be provided and how many people will be served:

We offer 40-weekly programs and services providing innovative and relevant programs that significantly improve the lives of all seniors. We do this by: **addressing basic needs** such as food distribution and transportation resources; **promoting health and well-being through physical activity programs**, healthy eating classes and services; **encouraging social and civic engagement** connecting older adults with arts, recreation, employment fairs and volunteer opportunities; **supporting independence** offering safe driving classes, fall prevention workshops, support groups, and computer classes.

Over the past three years we have experienced an almost 40% increase in membership; funds will be used for operational support (program development, administration, and partnership development) allowing us to meet the needs of our 1,000 plus members.

3. Detail the timeline for providing the service:

Fiscal year 2016-2017

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Reduce isolation  
Good health promotion  
Ongoing recognition as an important link in the community aging population

We utilize a number of tools for evaluating effectiveness:

**Observation:** do we have adequate staff, volunteers, and supplies

**Logs or records:** class/program sign-in rosters. Are people attending more than one class a week, are they attending different classes, are there busier times of the day, etc.

**Participant feedback:** are we delivering desirable objectives regarding classes/programs

**Survey:** provides us participant demographics, program expectations, are there new things we could be offering

**External influences:** adults living longer more active lives, changes in technology and communication, new requirements from funders, and community cultural shifts.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

Ongoing

Not funded in prior years

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Doug Dougherty, Executive Director, Masters in Public Administration  
Toni Ford, Program Coordinator, Certificate in Recreational Development

We have a diverse revenue source: grants, special events, community support, and membership

We adhere to standard accounting policies and procedures.

7. Agency staff responsible for application: \_\_\_\_\_

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#11

Agency: *OASIS Senior Center*  
 Program Name: *OASIS Senior Center*  
 Amount \$\$ Requested: *\$10,000*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$10,000
<i>Community/Membership</i>		53,642
<i>Special Events</i>		109,916
<i>Grants</i>		90,116
<i>Travel Club</i>		12,100
	<b>Total</b>	<b>0</b>
		<b>275774</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Programs/operations</i>	205,133
<i>Development</i>	20,536
<i>Administration</i>	38,105
<i>Travel Club</i>	12,000
	<b>Total</b>
	<b>275,774</b>





May 2, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara CA 93101

RE: FY 2016-17 Outside Agency Funding Request

Dear Adriana:

The Solvang Chamber of Commerce is presenting this completed grant for FY 2016-17 Outside Agency Funding Request for our new program, "Grow Your Way – Think Solvang First". Our request for \$25,000 includes the Cover Letter, Application and the Line Item Budget spreadsheet.

Funding for our program will allow us to purchase advertisement in print and social media, maps, way finding signs, banners and programs. Additionally, funds would be used to bring qualified instructors and experts to Solvang and the Santa Ynez Valley for workshops and conferences on topics such as loss prevention, social media and media advertising. Business Services such as SBDC, SCORE and the U.S. Secret Service could also be offered to local merchants. Funds would also be used to support a China Ready Program to encourage tourism from the Asian market. By providing services such as these, residents and visitors alike will find current trends in media and social marketing while "Shopping Local".

By encouraging the local community to support businesses in a "Shop Local" program the outcome is more income for the local merchant and more tax dollars for the City of Solvang, the generation of jobs, increased capital investments, business retention, expansion and attraction. With approximately 500 businesses in Solvang, 20,000 Valley residents, 50,000 visitors per week and 1.5 million visitors a year, all would benefit from any and all of these programs. Additionally, providing assistance to the homebased business in the Solvang community will help them grow and prosper.

Thank you for your consideration-

Tracy Beard, Executive Director  
Solvang Chamber of Commerce

TB:sh



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$25,000

Name of Organization: Solvang Chamber of Commerce

Title of Program: "Grow Your Way – Think Solvang First" New or ongoing program? New

Location(s) of services delivered: Solvang and the Santa Ynez Valley

Name of Agency Executive Director: Tracy Beard

Phone #:805-688-0701 Email:tracy@solvangchamber.com Website: solvang chamber

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:  
The Solvang Chamber of Commerce wants to create a new program, "**Grow Your Way - Think Solvang First**". The goal of the Solvang Chamber of Commerce is to enhance the Economic Vitality of Solvang Business, bolster the quality of life throughout the Santa Ynez Valley and the City of Solvang through the generation of jobs, increased capital investments, business retention, expansion and attraction, while promoting and supporting entrepreneurs, new and existing businesses. The Solvang Chamber of Commerce continually works with local businesses by offering education and advocacy. We also work closely with the City's Economic Development Director, Arleen Pelster on projects such as way finding signs, banners and other projects specific to the City of Solvang Economic Development Strategic Plan. Funding for this project supports the Chamber of Commerce and City of Solvang Economic Development goals by establishing economic development partnerships with Allan Hancock College, Small Business Development Center.
2. Briefly summarize the service to be provided and how many people will be served:  
By bringing a retail sales program to the Solvang and Santa Ynez Valley residents and visitors, the Solvang Chamber of Commerce will continue to support all businesses in a "shop local program". Local residents shop outside the valley because of commuting to jobs in Santa Barbara or Santa Maria. Local Solvang and Santa Ynez Valley residents are encouraged to think local shopping first, with advertisement ads in newspapers, on local social medial and local flag signage. There are approximately 500 businesses in Solvang, 20,000 valley residents, 50,000 visitors per week and 1.5 million visitors a year, all who would benefit from these programs. These services would be provided by using funds to bring qualified instructors and experts to Solvang for Workshops and/or Conferences on topics of interest to local business such as loss prevention, social media and media advertising. Further we would use the funding to bring business service organizations to Solvang (SBDC, SCORE, US Secret Service, etc.) and provide a venue for businesses to utilize these services. Additionally, by providing assistance to the homebased business in the Solvang community that will help them grow and prosper.  
A planned collaboration with the Solvang Conference & Visitor's Bureau will have merchants meet tour buses to increase tourism sales for local businesses starting with a Tuesday-Thursday program, that would include Solvang Third Wednesday. This program would direct tourists to local businesses using flyers, programs, maps and handouts created in the language of the tourist. The Solvang Conference & Visitor's Bureau has an app for Solvang and will partner with the Solvang Chamber of Commerce to allow chamber members the use of this app. Solvang receives approximately 1,200 Asian tourists per week and both the Solvang Conference & Visitor's Bureau and the Solvang Chamber of Commerce support a China Ready Program that includes a Credit Card program with Union Pay and the local merchants.
3. Detail the timeline for providing the service:  
Within the first 30 days, a Start-Up meeting is planned with community businesses, retail leaders and

potential stakeholders to present the program to engage the economic uncertainty of Solvang and the Santa Ynez Valley. This meeting will discuss expanding the economic base, encourage a broader selection of goods, services and attractions to Solvang and the Santa Ynez Valley by promoting greater leveraging of regional assets and attractions, i.e., wine touring, cycling, walking trails and shopping. By the first 60 days, a task force of stakeholders will be established to clearly define and oversee the process of the program. Highlighting this task force will be the retention of a tenant mix and other retail specialist to help determine what types of businesses would best complement Solvang and the Santa Ynez Valley retail and hospitality base.

At the 90-day mark, a Marketing Plan will be developed that will identify sources of funding and the clearly- defined roles of the Solvang Chamber of Commerce membership for this retail program, and its economic development partners.

- 4. Describe key outcomes to be achieved with the funding and how they will be measured:  
It is expected by implementing the proposed programs that increased tourism, more local shopping by residents and the community at large, the City of Solvang and the Santa Ynez Valley will see increased sales and tax revenues. These revenues will be measured monthly by city tax revenues. These outcomes will be published through the economic demographic profile of Solvang and the Santa Ynez Valley, posted in the Solvang Chamber of Commerce website.
- 5. Describe if this is a one-time or ongoing request and if funded in prior years and amounts:  
This request is a first time funding with the potential for an ongoing request for additional funds for the program as it expands. The way finding flags in the City of Solvang and around the City would be a first-time purchase for the Chamber. The Community banner outside Solvang, on Route 246, would be a first-time purchase for the Chamber, both with a life expectancy of 4 years. On-going costs would be the expense to the Solvang Chamber of Commerce for advertisement, print ads and maps as well as the fees paid to the Solvang Parks & Recreation for the hanging of the banner. The labor is moderate for this project.
- 6. Describe the agency’s expertise and capacity to deliver services including fiscal stability:  
The Solvang Chamber of Commerce has been in existence since 1921 and plays a vital role in the economic development of the businesses both in Solvang and the Santa Ynez Valley. Consistent promotion of these businesses highlights the expertise that is done by print, radio and electronic means. Daily updates of the Solvang chamber of Commerce website as well as a once-a-week Constant Contact email keeps all members and visitors as well up-to-date with promotions, offerings and events happening in Solvang and the Santa Ynez Valley. By delivering these services the return expected is more dollars spent in Solvang and the Santa Ynez Valley by locals and tourists alike. The Business & Relocation Guide provides all of the Central Coast the information about what Solvang has to offer as a home for new businesses as well as what businesses currently exist, offer and how to contact them. The Business to Business Expo provides information to local residents about the businesses in Solvang and additionally provides these businesses information available to them to help their business grow by computer technical support, sales & marketing financial direction, and competition information. By providing services/programs such as these, Solvang residents can expect local businesses to be up-to-date on current trends in media marketing and social marketing to encourage the “shop local” mantra of the businesses of the City of Solvang. Residents will find the dollars spent within Solvang purchase material goods as well as support the overall economic health of our community.
- 7. Agency staff responsible for application: Tracy Beard

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406

Santa Barbara, CA 93101

**Requests can be emailed to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)**





Catholic  
Charities  
of Los Angeles, Inc.

Archbishop José H. Gomez  
Chairman of the Board

April 27, 2016

1531 James M. Wood Boulevard  
P.O. Box 15095  
Los Angeles, CA 90015-0095  
Tel: (213) 251-3400  
Fax: (213) 380-4603  
www.CatholicCharitiesLA.org

Reverend Monsignor Gregory A. Cox  
Executive Director

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Via email to [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

Dear Ms. de Bruin:

On behalf of the Santa Barbara Region of Catholic Charities of Los Angeles, Inc., I am submitting for your consideration the FY 2016-17 Outside Agency Funding Request for Isla Vista Mobile Food Distribution for the amount of \$15,000.

In 2012, Santa Barbara County made a commitment to keep non-profit support in its budget. Then, in 2015, the Board of Supervisors chose to fund best practices programs that could provide evidence of lifting families out of poverty, which Catholic Charities' safety net services were not capable of doing.

Withdrawal of county support for the Isla Vista Food Distribution is causing Catholic Charities to incur a heavy deficit for the program, which is projected to be in the \$12,000 to \$15,000 range by June 30, 2016. The shortfall is putting Catholic Charities and the Santa Barbara regional advisory board in a position where it questions the viability of the program. Without basic funding support, we will have to make the decision of ending the services by June 30, 2016, if funding is not obtained to support the program.

Funding is greatly needed to continue providing this service, and we trust that the County of Santa Barbara will consider our funding request for this vital program. Thank you.

Sincerely,

Rev. Monsignor Gregory A. Cox  
Executive Director

Enclosures





County of Santa Barbara

FY 2016-17 Outside Agency Funding Request Form

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- 1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The requesting agency must be represented and present; please plan accordingly.

Total Request: \$ 15,000
Name of Organization: Catholic Charities of Los Angeles Inc. - Santa Barbara Region
Title of Program: Isla Vista Mobile Food Distribution New or ongoing program? Ongoing
Location(s) of services delivered: 6647 El Colegio Road, Isla Vista, CA 93117
Name of Agency Executive Director: Rev. Monsignor Gregory A. Cox
Phone #: 213-251-3464 Email: mcox@ccharities.org Website: www.CatholicCharitiesLA.org / catholiccharitiessb.org

- 1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Catholic Charities' Santa Barbara Region travels to Isla Vista, weekly, to set up a "mobile food pantry" that offers qualifying clients access to supplemental nutritional food. This service allows those who are unable to travel to Catholic Charities' Santa Barbara metro office to receive access to services. Although Isla Vista may not appear to be far away from Santa Barbara metro, in terms of miles, those who do not have access to transportation are unable to travel to Santa Barbara. A large majority of those who access the mobile food distribution services arrive on foot with shopping carts or strollers to carry their food. Without access to the mobile food distribution, those individuals would be left with an unmet need and no access to food services. While a commitment was made by Santa Barbara County to support the Isla Vista Mobile Food Distribution program, in the last two years of funding opportunities, the Mobile Food Distribution Service was left without any funding from the county. Currently, Catholic Charities is in a position where it is considering discontinuing the program and weighing the devastating effect it will have on the community that relies on the weekly pantry access

- 2. Briefly summarize the service to be provided and how many people will be served:

After clients are qualified through income and address verification, they are able to access healthy and nutritious food offered at the Mobile Food Pantry, on a weekly basis. Unlike most food distribution services, the Mobile Food Pantry meets the clients in a central location to make it more accessible for them to access the program. Through the Isla Vista Mobile Food Distribution program, an estimated 518 clients will be served.

3. Detail the timeline for providing the service:

The Isla Vista Mobile Food Distribution service is provided on a weekly basis and will continue to be available to those in need, as long as funding is secured.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Catholic Charities' main objective is to address the issues of hunger and homelessness throughout the county. The program goal is to keep the families fed and to ensure that they remain together.

Outcome: To serve an estimated 518 low-income individuals and families.

Outcome Measure: Outcomes will be measured utilizing the information gathered through the internal database system. The success of this outcome will be measured by the number of clients who achieved food security and assistance through the food distribution program.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request. Previously, we have received funding through County Human Services, but did not receive any funding from the last three-year cycle, nor funding from the County's Community Development Block Grant (CDBG), as funding resources were limited.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Catholic Charities' Santa Barbara Region has a rich history of serving the community for over 90 years. Throughout the county, individuals rely on the agency's wide range of services to address their needs. The Client Resource Coordinators, who are experienced and well-trained, go above and beyond the call of duty to connect with each client and to match him/her with the appropriate service/s.



7. Agency staff responsible for application: Dr. Frank C. Bognar

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
Isla Vista Mobile Food Distribution**

#13

Agency: *Catholic Charities of Los Angeles, Inc.- Santa Barbara Region*  
 Program Name: Isla Vista Mobile Food Distribution  
 Amount Requested: \$15,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		15,000
<i>Catholic Charities of Santa Barbara Fundraising</i>	11,000	
<i>Insert Individual Source</i>		
<i>Insert Individual Source</i>		
	<b>Total</b>	<b>15,000</b>
	<b>11,000</b>	<b>15,000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries and Wages</i>	5,841
<i>Payroll Taxes</i>	935
<i>Employee Benefits</i>	2,491
<i>Emerg Assistance</i>	15,000
Insurance	783
<i>Vehicles and Mileage</i>	950
	<b>Total</b>
	<b>26,000</b>





**FAMILY SERVICE AGENCY**

Since 1899

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Lisa Brabo, Ph.D.

**PROGRAMS**

- Big Brothers Big Sisters
- Family Support Services
- School Counseling Services
- Senior Services
- Youth & Family Behavioral Health

**LOCATIONS**

SANTA BARBARA  
123 West Gutierrez Street  
Santa Barbara, CA 93101  
(805) 965-1001

LOMPOC  
110 South C St., Suite A  
Lompoc, CA 93436  
(805) 735-4376

DOROTHY JACKSON  
FAMILY RESOURCE CENTER  
320 North J Street  
Lompoc, CA 93436  
(805) 742-2943

SANTA MARIA  
120 East Jones St., Suite 130  
Santa Maria, CA 93454  
(805) 925-1100

CARPINTERIA  
5201 Eighth Street, Suite 202A  
Carpinteria, CA 93013  
(805) 566-1620

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April 27, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. de Bruin,

We remain grateful for the County of Santa Barbara's generous support and for the opportunity to submit a \$30,000 funding request for Family Service Agency's School-Based Counseling program.

Available at K-12 school campuses in Carpinteria, Santa Barbara and Lompoc, our School-Based Counseling program helps at-risk students decrease the likelihood of high-risk behaviors and improve academic success. A grant from the County of Santa Barbara will allow FSA to begin a collaborative pilot program with the United Boys & Girls Clubs in Santa Barbara and Lompoc to provide counseling to at-risk students during summer months.

Thank you for your past support and for your consideration of our request today. Please contact our Director of Development, Denise Hinkle, at 965-1001, ext. 267 should you require further information. We look forward to hearing from you.

Sincerely,

Lisa Brabo, Ph.D.  
*Executive Director*



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 30,000

Name of Organization: Family Service Agency of Santa Barbara

Title of Program: School-Based Counseling New or ongoing program? Ongoing

Location(s) of services delivered: Santa Barbara, Lompoc and Carpinteria

Name of Agency Executive Director: Lisa Brabo, Ph.D.

Phone #: 805-965-1001, x240 Email: lbrabo@fsacares.org Website: www.fsacares.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Available at K-12 school campuses in Carpinteria, Santa Barbara and Lompoc, Family Service Agency's School-Based Counseling program helps at-risk students decrease the likelihood of high-risk behaviors and improve academic success. The need is great. Santa Barbara County has a high school dropout rate of 10.3% and one of the highest truancy rates in California. Countywide, more than 20% of children and adults live in poverty - a risk factor consistently associated with negative impacts like physical and mental health challenges; and for children, challenges with school performance. Compounding the problem is an inadequate number of professionals available to address residents' behavioral health needs. Currently, FSA's School-Based Counseling program has a wait list of 175 children. Along with the need to serve greater numbers of children, we have been approached by community partners and parents about providing counseling when school is not in session. A grant of \$30,000 from the County of Santa Barbara would be used to begin a collaborative pilot program with the United Boys & Girls Clubs in Santa Barbara and Lompoc to provide counseling to at-risk students during summer months.

2. Briefly summarize the service to be provided and how many people will be served:

During FY2015-16, FSA's School-Based Services will provide 420 or more family counseling sessions and serve 460 or more youth throughout Santa Barbara County. Our collaborative pilot program will allow us to provide additional counseling during the summer months to 90 children/youth on-site at the United Boys & Girls Clubs in Santa Barbara and Lompoc. The power of FSA's School-Based Counseling lies in its focus on prevention. Counselors design and implement appropriate intervention strategies based on assessments completed by parents, teachers, and outside sources such as physicians. Counselors work with children on a weekly basis, individually or in groups, participating in exercises and activities like goal setting and anger management skills. These activities are designed to promote appropriate emotional expression, problem-solving skills, and positive strategies for school success, addressing a variety of topics including divorce, peer pressure, bullying, substance abuse, self-esteem, and friendship. When necessary, counselors also provide social work services such as home visits and family therapy. All FSA counselors have completed, or are in the process of receiving, their MFT or LCSW licenses, and the majority are bilingual in Spanish and English.



3. Detail the timeline for providing the service:

The School-Based Counseling program was designed with a short-term problem-solving approach. On average, children are seen for a period of 10-14 weeks. The service plan is then reevaluated. If it is determined that the child's needs go beyond the scope of school-based counseling, the counselor refers the family to a community agency that can provide the services needed. On the other hand, if the child has shown improvement, the counselor contacts the teacher and parents/guardians to verify the progress and the child's sessions are concluded.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Of 450 students served during FY2015-16 and the additional 90 students we will serve over the summer months at the United Girls & Boys Club of Santa Barbara: 77% or more will achieve one or more objectives, such as a decrease in the number of negative behavioral incidents, an increase in positive communication skills, development of coping skills, or the acquisition of anger management skills. Counselors utilize the Behavior Assessment System for Children, Second Edition (BASC-2). Both teachers and parents complete the Teacher Rating and Parent Rating scale on each student at the beginning and end of counseling.



5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request, which has not been funded in prior years.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Established in 1899, FSA programs ensure access to food, shelter, and other basic needs, as well as youth mentoring, case management, advocacy, and a wide-array of mental health programs. With a highly qualified staff of 80, forty-eight percent of whom are bilingual, FSA is committed to providing services that are responsive, effective and reflective of the communities we serve. FSA's careful financial management of its steady \$4 to \$5 million budget is shown through many years of clean fiscal audits and contract with Balance Financial Management.

7. Agency staff responsible for application: Denise Hinkle, Director of Development

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

Agency: Family Service Agency  
 Program Name: School Summer Counseling  
 Amount \$\$ Requested: \$30,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$30,000
County of SB Dept. of Behavioral Wellness		\$28,067
	<b>Total</b>	<b>0      58067</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries and Benefits	48,443
Consultants/IT	\$582
Mileage	\$150
Program Supplies	\$300
Telephone	\$243
Occupancy	\$900
Indirect (accounting; insurance; audit; and HR)	\$7,449
	<b>Total</b>
	<b>58,067</b>



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Since 1899

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Lisa Brabo, Ph.D.

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Big Brothers Big Sisters

Family Support Services

School Counseling Services

Senior Services

Youth & Family Behavioral Health

**LOCATIONS**

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(805) 965-1001

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(805) 925-1100

**CARPINTERIA**

5201 Eighth Street, Suite 202A

Carpinteria, CA 93013

(805) 566-1620

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April 27, 2016

Adriana de Bruin

Business Manager, County Executive Office

105 E. Anapamu Street, Room 406

Santa Barbara, CA 93101

Dear Ms. de Bruin,

We remain grateful for the County of Santa Barbara's generous support and for the opportunity to submit a \$30,000 funding request for Family Service Agency's Big Brothers Big Sisters program.

Recognized as the single most effective prevention-based mentoring program in the United States, the Big Brothers Big Sisters program utilizes professionally trained staff who carefully match and serve children ages 6-18 with caring adult mentors. The youth participants in our program achieve positive, measurable outcomes. Last year, with 23,158 hours of mentoring provided to 221 youth: 74% saw improved academic performance; 86% improved their ability to avoid substance abuse; 89% improved their ability to avoid early parenting; 72% had improved relationships with family, adults and peers; and, 84% showed improved self confidence. Currently, the program has a list of 70 youth throughout Santa Barbara County waiting to be matched with a mentor.

Again, thank you for your past support and for your consideration of our request today. Please do not hesitate to call our Director of Development, Denise Hinkle, at 965-1001, ext. 267 should you require further information. We look forward to hearing from you.

Sincerely,

Lisa Brabo, Ph.D.

*Executive Director*



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 30,000

Name of Organization: Family Service Agency of Santa Barbara

Title of Program: Big Brothers Big Sisters of Santa Barbara County New or ongoing program? Ongoing

Location(s) of services delivered: Throughout Santa Barbara County, primarily Santa Barbara, Goleta, Lompoc and Santa Maria

Name of Agency Executive Director: Lisa Brabo, Ph.D.

Phone #: 805-965-1001, x240 Email: lbrabo@fsacares.org Website: www.fsacares.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The mission of Big Brothers Big Sisters (BBBS) is to provide at-risk children with strong and enduring, professionally supported one-to-one relationships that change their lives for the better, forever. The children we serve are often from single-parent families or families where parents are working multiple jobs to make ends meet. Many are experiencing turmoil at home in the form of parental incarceration, involvement in the foster care system, a history of child abuse, domestic violence, family member involvement with drugs or alcohol abuse, or other issues. The BBBS program's mentoring relationships are designed for children in need, based on a proven model for which we seek funding that includes careful, professional recruitment, screening, training, matching, and ongoing support for mentors, vulnerable youth and their parents/guardians. The youth participants in our program achieve positive, measurable outcomes. Last year, with 23,158 hours of mentoring provided to 221 youth: 74% saw improved academic performance; 86% improved their ability to avoid substance abuse; 89% improved their ability to avoid early parenting; 72% had improved relationships with family, adults and peers; and, 84% showed improved self confidence.

+

2. Briefly summarize the service to be provided and how many people will be served:

Our goal is to serve 220 or more at-risk youth throughout Santa Barbara County during the coming year. Recognized as the single most effective prevention-based mentoring program in the United States, the Big Brothers Big Sisters program utilizes professionally trained staff who carefully match and serve children ages 6-18 with caring adult mentors. Each volunteer-mentor ("Big") spends six to eight hours per month with his or her "Little." Through their activities, mentors help youth realize their full potential by providing a relationship built on trust, friendship, consistency, support and guidance. Volunteers help youth to experience new passions and interests, focus on their futures, and connect with their community. Program participants receive ongoing, comprehensive support throughout the life of the match relationship, along with vital educational, cultural and social enrichment activities, and referrals to other community resources. Along with serving at-risk youth, FSA's BBBS program positively impacts their parents, guardians and mentors as well. It is often the case that the youth's family has needs, which can be met through FSA's other counseling and support programs. Positive mentoring relationships also impact the mentors' health and well-being by increasing their roles and connectedness within their community.

+

3. Detail the timeline for providing the service:

Big Brothers Big Sisters in an ongoing program provided year-round to at-risk youth throughout Santa Barbara County. Volunteer mentors are committed to a minimum of one year of spending six to eight hours per month with their mentee. While the average length of a match relationship is 34 months, many last through high school and beyond.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Our program goals for the coming year include: serving 220 or more at-risk youth; 70% or more of parents surveyed will report that their child's academic performance has improved; 75% or more of parents surveyed will report an improvement in their child's relationships with family, peers, and other adults; 75% or more of youth surveyed will demonstrate improvement in one or more of the asset development areas of competence, confidence and caring. Program impact is evaluated using the POE (Performance Outcome Evaluation) tool developed and tested by the national BBBS organization.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request, which has not been funded in prior years.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Established in 1899, FSA programs ensure access to food, shelter, and other basic needs, as well as youth mentoring, case management, advocacy, and a wide-array of mental health programs. With a highly qualified staff of 80, forty-eight percent of whom are bilingual, FSA is committed to providing services that are responsive, effective and reflective of the communities we serve. FSA's careful financial management of its steady \$4 to \$5 million budget is shown through many years of clean fiscal audits and contract with Balance Financial Management.

7. Agency staff responsible for application: Denise Hinkle, Director of Development

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

Agency: Family Service Agency  
 Program Name: Big Brothers Big Sisters  
 Amount \$\$ Requested: \$30,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$30,000
SB County Dept. of Behavioral Wellness		\$90,200
Cities (Santa Barbara; Goleta)	\$13,500	\$7,000
Private Funding (Foundations & Donations)		\$202,295
	<b>Total</b>	
	<b>13500</b>	<b>329495</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries and Benefits	261,891
Consultants/IT	\$5,855
Mileage	\$1,300
Program Supplies	\$13,000
Telephone	\$4,856
Program Outreach	\$1,000
Occupancy	\$18,477
Training	\$540
Indirect (accounting; insurance; audit; and HR)	\$36,076
	<b>Total</b>
	<b>342,995</b>





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5201 Eighth Street, Suite 202A  
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(805) 566-1620

FSACARES.ORG

April 27, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. de Bruin,

We remain grateful for the County of Santa Barbara's generous support and for the opportunity to submit a \$30,000 funding request for Family Service Agency's Child & Family Counseling Clinics.

Our Child & Family Counseling Clinics promote mental wellness by providing affordable family-centered mental health services to all generations within a family. Clients are underserved people throughout Santa Barbara County who struggle with poverty, unemployment, divorce, drug and alcohol addiction, depression, cultural/language barriers, violence and parenting issues. The need for affordable mental health services, particularly for our Spanish-speaking clients, is significant. Our counseling clinics in Santa Barbara and Lompoc are always at capacity with a wait list averaging about 80 children and adults.

Again, thank you for your past support and for your consideration of our request today. Please do not hesitate to call our Director of Development, Denise Hinkle, at 965-1001, ext. 267 should you require further information. We look forward to hearing from you.

Sincerely,

Lisa Brabo, Ph.D.  
*Executive Director*



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

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Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 30,000

Name of Organization: Family Service Agency of Santa Barbara

Title of Program: Child & Family Counseling Clinics New or ongoing program? Ongoing

Location(s) of services delivered: Santa Barbara, Lompoc and Carpinteria

Name of Agency Executive Director: Lisa Brabo, Ph.D.

Phone #: 805-965-1001, x240 Email: lbrabo@fsacares.org Website: www.fsacares.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

FSA's Child & Family Counseling Clinics promote mental wellness by providing affordable family-centered mental health services to all generations within a family. Clients are underserved people throughout Santa Barbara County who struggle with poverty, unemployment, divorce, drug and alcohol addiction, depression, cultural/language barriers, violence and parenting issues. These issues can have a huge impact on the stability of family life and on the health, well-being and development of children. We provide families facing these difficulties the help they need to become stronger, happier and healthier and to give their children hope for a brighter future. The need for affordable behavioral/mental health counseling, particularly for our Spanish-speaking clients, and for all generations within a family is significant. Our behavioral health clinics in Santa Barbara and Lompoc are always at capacity with a wait list averaging about 80 children and adults. Countywide, more than 20% of children and adults live in poverty - a risk factor consistently associated with negative impacts like physical and mental health challenges; and for children, challenges with school performance. Compounding the problem is an inadequate number of professionals available to address residents' behavioral health needs. FSA's programs are provided free or on a sliding-fee/donation scale.



2. Briefly summarize the service to be provided and how many people will be served:

Family Service Agency's Child & Family Counseling Clinics will serve at least 50 children and families and 75 individual adults during the coming year. Our mental health professionals, of whom 67% are bilingual, deliver the expertise necessary to effect positive, long-term improvement in a safe, comfortable and confidential environment. FSA counselors specialize in early childhood issues that impede social, emotional and academic success including anxiety, depression, ADHD, Post-Traumatic Stress Disorder and other behavior problems. Treatment modalities include, but are not limited to, cognitive-behavioral therapy, play therapy, and trauma therapy to help children, individuals and their families develop new skills to cope with life challenges and fears, increase communication, and work to create healthy and strong families. We have found play therapy to be one of the most effective therapeutic modalities for working with young children and recently brought in a Registered Play Therapist to provide an all-day training for 25 of our staff. Play therapy allows children to express emotions to their therapists and parents they don't put into words. Therapists work with parents and children to use play to practice ways of coping with difficult feelings as well as social skills.



3. Detail the timeline for providing the service:

FSA's Child & Family Counseling Clinics provide services through scheduled appointments Monday through Friday between the hours of 8:30 am to 8 pm.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Of the 50 or more children and families and 75 individual adults served in the coming year: 75% or more of youth clients will have positive movement on the Youth Outcome Questionnaire (YOQ) signifying success in reducing problematic affect and/or behavior; 75% or more of adult clients will have positive movement on the Outcome Questionnaire (OQ) signifying success in reducing problematic affect and/or behavior; 75% or more of clients will achieve at least one treatment goal; families of clients will be provided with mental health or case management support and referrals as requested.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request, which has not been funded in prior years.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Established in 1899, FSA programs ensure access to food, shelter, and other basic needs, as well as youth mentoring, case management, advocacy, and a wide-array of mental health programs. With a highly qualified staff of 80, forty-eight percent of whom are bilingual, FSA is committed to providing services that are responsive, effective and reflective of the communities we serve. FSA's careful financial management of its steady \$4 to \$5 million budget is shown through many years of clean fiscal audits and contract with Balance Financial Management.

7. Agency staff responsible for application: Denise Hinkle, Director of Development

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

FY 2016-17 Line Item Budget  
For Program

Agency: Family Service Agency  
Program Name: Clinic Counseling  
Amount \$\$ Requested: \$30,000

Program Budget Funding Sources/Revenues	FY 2016-17	
	Committed	Uncommitted
County of Santa Barbara		\$30,000
Private Foundations		\$75,000
Donations	\$40,000	\$46,062
<b>Total</b>	<b>40000</b>	<b>151062</b>

Funding Uses/Expenses	Budget
Salaries and Benefits	147,893
Consultants/IT	\$4,888
Mileage	\$1,000
Program Supplies	\$7,200
Telephone	\$1,041
Program Outreach	\$250
Occupancy	\$5,842
Training	\$1,000
Indirect (accounting; insurance; audit; and HR)	\$21,948
<b>Total</b>	<b>191,062</b>



301 E. Canon Perdido St.  
Santa Barbara, CA 93101  
Phone: 805.963.6754  
Fax: 805.963.6756

301 S. Miller St., Ste. 121  
Santa Maria, CA 93454  
Phone: 805.922.9909  
Fax: 805.347.4494

604 E. Ocean Ave., Ste. B  
Lompoc, CA 93436  
Phone: 805.736.6582  
Fax: 805.740.2773

EQUAL ACCESS TO JUSTICE FOR ALL

April 28, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. de Bruin:

The Legal Aid Foundation of Santa Barbara County is requesting \$60,000 from the Board of Supervisors as an outside agency funding request, if funding is available.

The County has been a major supporter of Legal Aid for many years. Traditionally, Legal Aid received County funding primarily through the CDBG process or the HPRP process. Legal Aid also receives CDBG funding from the cities of Santa Barbara, Santa Maria, and Lompoc. Over the past five years, CDBG funding from the cities has decreased and both last year and this year, Legal Aid's request for funding for our main program through the County CDBG process was rejected. The Board of Supervisors has generously funded our program for the past two years with an outside agency budget request to make up the shortfall in CDBG funding.

Legal Aid relies on steady local government support to keep our program open and countywide. We aggressively pursue federal and state grants and this year, all of our attorneys except two are funded through federal and state grants. However, our attorneys cannot work without assistance from intake coordinators. Intake coordinators answer the phone and manage the reception area, intake all clients, check for conflicts, refer people we cannot help to more appropriate organizations, and provide translation and interpretation for clients when necessary.

In 2015, Legal Aid assisted 5962 county residents. Most of these residents were ordinary people experiencing routine legal issues and most were assisted by attorneys at our Legal Resource Centers or by pro bono attorneys at walk-in clinics. 823 individuals were accepted as clients and provided attorney representation. These individuals included people who were victims of domestic violence, elder abuse, or sexual assault. They included families who were facing eviction, uninhabitable dwellings, or foreclosure. And they included very young and very old individuals who had been targeted to be economically defrauded because of their age, lack of education, or lack of English comprehension.



A 501 (c)(3) charity; all contributions are fully tax-deductible as provided by law. IRS No. 95-2112634.

Vicintosh ID:Users:moloravudmls:Desktop:Legal Aid:Legal Aid Letters and Stationary:Letterhead copy.docx

Legal Aid is financially secure and has ended each of the past two years with a small surplus. The organization employs 18 individuals including 12 attorneys, 4 intake coordinators, and two homeless advocates. Our administrative costs are 11% of the budget. We do not anticipate growing the organization at this time but we are working to maximize our efficiency through the use of pro bono attorneys, interns, and upgrades to technology and administrative processes.

We intend to pursue County CDBG funding for FY 17-18 year if it is available. But for FY 16-17, we respectfully request that the County Board of Supervisors ensure that the County continues to be a partner in the work that we do.

Sincerely,

A handwritten signature in black ink that reads "Molara Vadnais". The signature is written in a cursive, flowing style.

Molara Vadnais  
Executive Director  
Legal Aid Foundation of Santa Barbara County



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 60,000  
 Name of Organization: Legal Aid Foundation of Santa Barbara County  
 Title of Program: Intake Coordinators New or ongoing program? ongoing  
 Location(s) of services delivered: Countywide  
 Name of Agency Executive Director: Molara Vadnais managing.director@lafsb.org  
 Phone #: 805-687-0621 Email: managing.director@lafsb.org Website: www.lafsb.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Legal Aid Foundation of Santa Barbara County (LAF) provides civil legal services to low income and senior residents of Santa Barbara County who are facing a housing crisis (eviction, foreclosure, discrimination, and substandard living conditions); are victims of domestic violence, human trafficking, or sexual assault; or have been defrauded. Intake coordinators run the offices. They intake potential clients, check for conflicts, field calls, and assist attorneys with filing cases, translation and interpretation. Approximately 9 of 10 calls received are from people needing services we do not provide. Intake coordinators refer these individuals to various community resources including County Social Services, the Legal Resource Center, the Lawyer Referral Service, the Rental Housing Mediation Task Force, law enforcement and the district attorney. Most LAF attorneys are paid with federal, state, and bar grants specific to the area of law that they practice. Traditionally, LAFSBC has mainly funded intake coordinators with local CDBG funding. We are asking the County to assist the cities this year in paying for these critical positions.

2. Briefly summarize the service to be provided and how many people will be served:

In 2015, LAF assisted 5962 county residents. 4611 were briefly assisted by an attorney at a Legal Resource Center for a variety of legal problems and 823 were accepted as clients in LAF offices located in Santa Barbara, Santa Maria, and Lompoc. Approximately 85% of these individuals lived at or below the federal poverty level. Of the 823 clients, 275 were victims of domestic violence, elder abuse, or sexual assault, 526 were housing clients, and 32 were facing foreclosure or were victims of economic fraud. Approximately 54% of clients and customers were residents of the North County and 46% were residents of the South County. It is anticipated that the number of individuals served in FY 2016-17 will be similar to the number served in 2015--about 6000.

3. Detail the timeline for providing the service:  
LAF services are ongoing.

4. Describe key outcomes to be achieved with the funding and how they will be measured:  
Each quarter, approximately 65 victims of sexual assault, domestic violence, elder abuse, or human trafficking will be represented by an attorney. Approximately 130 low income residents needing assistance with a housing matter will be represented by an attorney. Approximately 1150 county residents will be assisted by an attorney at a Legal Resource Center. Each client or customer is tracked through a database. Client benefits of representation including economic benefits are also now being collected and will be available for reporting by fall 2016.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:  
LAF has relied on county funding for many years. In FY 12-13 and 13-14, LAF received \$61,812 each year. In FY 14-15, LAF received \$158,626. In FY 15-16, another outside budget request totalled \$100,000 for two programs. The past two years, LAF has applied for CDBG funding for our main program and our requests were rejected. We believe that maintaining a county partnership is critical to continuing to provide civil legal services to all residents.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:  
LAF has been in operation since 1959 serving the residents of Santa Barbara County. For the past two years, LAF has ended each FY with a surplus. LAF has been working hard to build up a three month reserve to be able to weather the quarterly grant cycle. We currently have about a one month to one and a half months operating reserve.

7. Agency staff responsible for application: Molora Vadnais

County Staff Comments Only:

**Address submittals to:**  
Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.



**FY 2016-17 Line Item Budget  
For Program**

**#17**

Agency: *Legal Aid Foundation of Santa Barbara County*  
 Program Name: Intake Coordinators  
 Amount \$\$ Requested: \$60,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		60,000
<i>City of Santa Barbara CDBG</i>	\$34,000	
<i>City of Santa Maria CDBG</i>	\$8,000	
<i>City of Lompoc CDBG</i>	\$5,500	
<i>Donations</i>		48,227
	<b>Total</b>	<b>108227</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries and Benefits for 3.0 FTE Intake Coordinators</i>	155,727
	<b>Total</b>
	<b>155727</b>



April 28, 2016

Ms. Adriana de Bruin  
 Business Manager, County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

Dear Ms. de Bruin,

Re: St. Vincent's Early Childhood Education Center Nutrition Program

St. Vincent's is seeking support for the Nutrition Program at its Early Childhood Education Center (ECEC), a licensed childcare and education center with a values-based curriculum. Funding will help children that attend the preschool, from at-risk, low-income families living on St. Vincent's campus and in the local community, learn to make healthy food choices that they will utilize for the rest of their lives. It is important to teach children healthy eating habits at an early age because, according to 2015 statistics from [kidsdata.org](http://kidsdata.org), by the time Santa Barbara County students reach the 5<sup>th</sup> Grade, 39.6% will be overweight or obese. "Data shows that significant racial/ethnic and socioeconomic disparities persist in obesity prevalence." These statistics are particularly alarming because overweight and obese children are at higher risk for a range of health problems and also are more likely to stay overweight or obese as adults.

Partnering with the Orfalea Foundation's Pre-School Food Initiative provided the basis for the Nutrition Program at St. Vincent's. The Early Childhood Education Center's director, cooks, and teachers attended the Foundation's Culinary Boot Camp where they learned the benefits of cooking fresh vegetables that are in season—instead of frozen or canned food, healthy recipes that would appeal to young palates, menu planning, and how to cut food for safety standards to mitigate choking hazards. Every day the ECEC chefs and educators collaborate to create two nutritional meals and snacks that the children enjoy eating. Weekly menus showcase an emphasis on healthy eating and food responsibility.

If you have questions regarding this proposal or would like more information, please contact Susan Murray at [smurray@sv-sb.org](mailto:smurray@sv-sb.org) or (805) 683-6381 x107.

We are very appreciative for your consideration to support the St. Vincent's Early Childhood Center Nutrition Program that contributes to the well-being of Santa Barbara County children.

Gratefully,

Sister Margaret Keaveney, D.C.  
 President and Chief Executive Officer



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the **FY 2016-17** budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 20,000.00

Name of Organization: St. Vincent's

Title of Program: Early Childhood Education Center Nutrition Program New or ongoing program? Ongoing

Location(s) of services delivered: Santa Barbara, CA

Name of Agency Executive Director: Sister Margaret Keaveney, D.C.

Phone #: 805-683-6381 x101 Email: srmargaret@sv-sb.org Website: www.stvincents-sb.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community: St. Vincent's is requesting a grant in support of the Nutrition Program at St. Vincent's Early Childhood Education Center (ECEC) that serves children living on St. Vincent's campus and the local community. The requested grant will partially cover the annual cost of food to feed 93 children two meals and one snack each school day. St. Vincent's will cover the salaries and benefits for two full-time kitchen managers. The Nutrition Program ensures that all of the children who are at least one year old are receiving two healthy, hot, nutritious meals and one snack each day. Since the majority of the children that attend the ECEC are from low- to extremely low-income families, the provision of healthy and complete meals ensures that the children receive the essential nutrition that they might not otherwise receive. Good nutrition is important because studies have shown that nutritional status can directly affect mental capacity among school-aged children. From an early age, children learn healthy eating habits that will sustain them for the rest of their lives.
2. Briefly summarize the service to be provided and how many people will be served:  
Two full-time cooks collaborate with the teachers to develop nutritional and healthy food. We serve organic milk and fresh fruits and vegetables that are in season. The children are learning to enjoy healthier snack options like yellow, red, and green bell peppers served with hummus. Our menu selections will change weekly in order to incorporate foods that are the freshest on the market. For instance in the fall, we may serve squash soup. Also, we have reduced processed foods and sugars. The ECEC has a licensed capacity for 105 children. On the average, 93 of these children are one year or older and receive breakfast, lunch, and a snack each school day. Parents of infants under one year of age provide their food.

- 3. Detail the timeline for providing the service:  
This service is ongoing, and the grant request would help fund the July 1, 2016 – June 30, 2017 grant cycle.
- 4. Describe key outcomes to be achieved with the funding and how they will be measured:  
At least 93 children who are one year or older will receive two healthy, hot, nutritious meals and one snack each day.  
At least 52 (weekly) menu selections will include fresh fruits and vegetables that are in season; only organic milk will be served.
- 5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:  
This is an ongoing program. St Vincent’s has not requested funding from the County of Santa Barbara for the Early Childhood Education Center Nutrition Program.
- 6. Describe the agency’s expertise and capacity to deliver services including fiscal stability:  
Since 1858, St. Vincent's has responded to the changing needs of the Santa Barbara community. Currently serving up to 600 individuals a day on our 21-acre campus, St. Vincent’s remains the oldest, continuously operating nonprofit social service agency in Santa Barbara. St. Vincent’s programs address the increasing demand to house, feed, and care for the most vulnerable in our community.

To ensure fiscal stability, the Development department employs an aggressive fundraising plan with goals to increase and refine our funding initiatives for event, corporate, donor, and grant revenue with tools to analyze the plan's efficiency.

Some of the measures we will use to gauge our fundraising success are: to maintain all of our core services at 90% occupancy, to implement quality indicators for all programs to evaluate their effectiveness, and to reduce the cost of fundraising to .35 or less for every dollar that is raised.

7. Agency staff responsible for application: Susan Murray

County Staff Comments Only:
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**Address submittals to:**  
 Adriana de Bruin  
 Business Manager, County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#18**

Agency: *St. Vincent's*

Program Name: *St. Vincent's Early Childhood Education Center Nutrition Program*

Amount Requested: *\$20,000*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$ 20,000.00
Wood-Claeysens Foundation		\$ 15,000.00
<i>Investment income, foundation subsidy</i>		\$ 73,000.00
	<b>Total</b>	<b>0 \$ 108,000.00</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries and Benefits - Kitchen Managers</i>	\$ 72,508.00
<i>Food Purchases</i>	\$ 36,207.00
	<b>Total \$ 108,715.00</b>



May 2, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. De Bruin:

Attached please find an Outside Agency Request from the Santa Ynez Chamber of Commerce. As you may be aware from the Budget Workshop held on April 13, 2016, the Santa Ynez Chamber is presently not included in the Community Services Department's Fulfillment Contract Program, which provides funding to Chambers of Commerce for tourism marketing. We were heartened to hear the comments made by Supervisors Farr and Wolf regarding the need for changes to the program.

We have tailored this request to include tourism-related marketing activities that meet the eligibility criteria for Fulfillment Contract funding. We are making this request at the urging of Community Services Department, because as of this writing, CSD staff are not able to anticipate when program changes might occur and have told us that the Santa Ynez Chamber would not be included until the changes are made.

The Santa Ynez Chamber is the only Chamber of Commerce in Santa Barbara County not associated with an incorporated city. Unlike the other two Santa Ynez Valley chambers, we do not have a conference and visitor's bureau receiving Transient Occupancy Tax (TOT) to carry out tourism-related marketing. We also receive no TBID funding like VisitSYV, Visit Santa Barbara or the Goleta Valley Chamber. This funding would markedly improve our ability to promote our community to a wider audience.

We further remain concerned that the Santa Ynez Chamber continues to be excluded from applying for a Fulfillment Contract for an undetermined amount of time. We see no compelling reason why the Santa Ynez Chamber should be precluded from applying for and receiving a Fulfillment Contract in Fiscal Year 2016/17. Even if program changes were made in the future, we would at least be treated the same as other affected organizations. Our greatest concern is that the program changes might not occur in the coming fiscal year and that next year we will be in the same position as we are today.

Thank you for considering this request. If you have any questions or concerns, I can be reached at (805) 245-0495 or [ed@santaynezchamber.org](mailto:ed@santaynezchamber.org).

Sincerely,

Laurie Owens  
Executive Director  
Santa Ynez Chamber of Commerce

P.O. Box 1738, Santa Ynez, CA 93460  
(805) 350-8517  
[www.santaynezchamber.org](http://www.santaynezchamber.org)



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 7,500

Name of Organization: Santa Ynez Chamber of Commerce

Title of Program: Tourism Marketing New or ongoing program? Ongoing

Location(s) of services delivered: Santa Ynez

Name of Agency Executive Director: Laurie Owens

Phone #: 805-245-0495 Email: ed@santaynezchamber.org Website: www.santaynezchamber.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Santa Ynez Chamber of Commerce is presently the only organization that provides tourism marketing specifically for the town of Santa Ynez. Unlike the other Santa Ynez Valley chambers of commerce, Santa Ynez does not have a conference and visitor's bureau to provide this service. Funds are needed to increase visitor exposure to Santa Ynez restaurants, retail establishments, visitor destinations, entertainment venues and special events.

2. Briefly summarize the service to be provided and how many people will be served:

The proposed request will allow for expansion of our already successful Restaurant and Entertainment Guide and increased exposure through our website, social media, print, television and radio outlets. The program serves the 125 business and individual members of the Santa Ynez Chamber and indirectly, our wider community.

3. Detail the timeline for providing the service:

The proposed marketing efforts will occur in Fiscal Year 2016-17.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The funding will allow us to increase distribution of our Restaurant and Entertainment Guide from 7,500 units 10,000 units and allow increased tourism marketing efforts through our website, social media, radio, print and television. Outcomes can be measured by the number of guides distributed, number of television and radio spots aired, print advertising circulation, number of new likes and followers on our social media platforms and hits to our website.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

If the Santa Ynez Chamber of Commerce is accepted into the Community Services Department's Fulfillment Contract Program during Fiscal Year 2016/2017, then this will be a one-time request to the Board of Supervisors. We have not been funded by any County program in prior years.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Since its inception in 2012, the Santa Ynez Chamber has provided tourism marketing for Santa Ynez. In 2015, the Chamber distributed 7,500 copies of our Santa Ynez Restaurant and Entertainment Guide throughout the County, including at the Santa Barbara Airport. The Chamber also sponsored a half-hour TV episode of Central Coast Now, which is currently being aired throughout Santa Barbara and San Luis Obispo counties. We regularly use our website, radio spots and social media to promote various events and activities in the town of Santa Ynez.

7. Agency staff responsible for application: Laurie Owens, Executive Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.



**FY 2016-17 Line Item Budget  
For Program**

#19

Agency: Santa Ynez Chamber of Commerce  
 Program Name: Tourism Marketing  
 Amount \$\$ Requested: \$7,500

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$7,500
<b>Total</b>	<b>0</b>	<b>7500</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Santa Ynez Restaurant &amp; Entertainment Guide</i>	\$3,000
<i>Website Upgrades</i>	\$1,500
<i>Radio/TV Advertising</i>	\$1,300
<i>Print Advertising</i>	\$1,500
<i>Social Media Advertising</i>	\$200
<b>Total</b>	<b>7500</b>



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*Board President*

Dan Moll  
*Vice President*

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*Financial Vice President*

Alana Walczak  
*Chief Executive Officer*

Toni Schinnerer  
*Auxiliary President*

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April 26, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA, 93101

Dear Ms. de Bruin,

On behalf of the Board of Trustees at CALM, Child Abuse Listening Mediation, we are pleased to submit this grant application for your consideration. Founded in 1970 by Claire Miles, CALM remains the only agency whose sole mission is to prevent, assess and treat child abuse in Santa Barbara County through comprehensive services for children, families and adults.

Enclosed, please find our application for Outside Agency Funding in support of our Child Abuse Treatment Program and requested attachments. The funding will assist us in providing treatment to children who have experienced abuse or exposed to violence in their homes, as well as guidance for their caregivers. With your partnership, we can strengthen families, provide health and safety for children, and build a world free of abuse.

If you have any questions or concerns, please feel free to contact our Grants Manager, Ashlyn McCague, at (805) 965-2376 ext. 150, or [amccague@calm4kids.org](mailto:amccague@calm4kids.org).

Sincerely,

Alana Walczak  
Chief Executive Officer

Nancy Bollay  
President, Board of Trustees



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000

Name of Organization: Child Abuse Listening Mediation (CALM)

Title of Program: Child Abuse Treatment Program New or ongoing program? Ongoing

Location(s) of services delivered: With offices in Santa Maria, Santa Barbara, and Lompoc, services are provided in office or in the community throughout Santa Barbara County.

Name of Agency Executive Director: Alana Walczak

Phone #: (805) 965-2376 Email: awalczak@calm4kids.org Website: http://calm4kids.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The ramifications of child abuse are monumental and long-lasting. Children who have suffered from abuse or witnessed family violence, show impaired brain development, diminished cognitive capacity, language delays, and academic underachievement. They often have significant emotional and behavioral difficulties that impact their ability to interact socially. This can lead to delinquency, teen pregnancy, sexual risk-taking, gang involvement and drug use. As adults, abused and neglected children are 3 times more likely to be arrested for violent and criminal behavior. They often become involved in abusive relationships and thereby continue the cycle of violence into the next generation; it is estimated that one-third of abused and neglected children will eventually cause harm to their own children.

By ensuring that children who have experienced abuse receive treatment, and by providing services that are proven to prevent abuse, CALM's programs aim to avert or mitigate long-term problems that can ensue from child trauma. Our services ultimately provide benefit to the entire community and improve the quality of life for all individuals in Santa Barbara County.

2. Briefly summarize the service to be provided and how many people will be served:

The Child Abuse Treatment Program at CALM offers children age-appropriate education regarding the body's response and reactions to trauma, and assurance that the trauma was not their fault. Services allow children to discuss their traumatic experience in a safe setting, and to overcome the sense of shame and self-blame that children often develop to explain what happened. Through intensive individual, group, and/or family therapy, children resolve conflicted feelings regarding the perpetrator (especially if the abuse was from a family member or loved one), address feelings of shame, guilt, or self-blame, and formulate a safety plan or assertiveness training to prevent further trauma. Finally, children build self-esteem, view themselves as survivors and people of worth, and develop self-efficacy. We expect to serve approximately 1000 unduplicated individuals this year. Client demographics in the program are 18% Caucasian, 73% Latino, 2% African American, and 7% other ethnic groups. The families served are largely low-income, living at or below poverty level, with problems in housing, meeting basic needs, and language barriers.



3. Detail the timeline for providing the service:

Clients are assessed for the nature of the trauma and then assigned to intensive individual, group and/or family therapy, using a comprehensive array of nationally recognized research-based treatment programs. Non-offending parents are seen as well to ensure participation in the child's recovery and to develop a consistent, safe, structured home setting to facilitate recovery. If necessary, CALM also provides psychiatric evaluation and treatment. Families generally seen once a week and receive services for approximately 6 months to a year.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Success is measured by behavioral change and overall improvement in individual and family functioning. Evaluation results are used to inform and improve program design and service delivery. Outcomes for the Child Abuse Treatment program include: Children will overcome feelings of guilt, self-blame, grief, fear or confusion regarding caregivers that perpetrated the abuse, and feel a greater overall sense of security; Children scoring at clinical levels on measures of depression, anger, aggression, anxiety, sexual concerns, delinquency, or post-traumatic stress will show improvement within 6 months of treatment; Children will differentiate between appropriate touching and physically/sexually abusive touching, and demonstrate knowledge of these boundaries and assertiveness in enforcing them; Children will demonstrate a positive self-concept and social skills development.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Highly skilled bilingual and multicultural therapists provide these services under the supervision of our Director of Prevention and Treatment, a licensed bilingual psychologist with over 20 years' experience and expertise in the field of child abuse treatment and intervention. Thanks to fiscal prudence and the receipt of new funding streams, we remain financially stable; however we currently have a large waiting list and without additional funding, children and families who desperately need our services will experience significant delays.

7. Agency staff responsible for application: Ashlyn McCague

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#20

Agency: *Child Abuse Listening Mediation (CALM)*  
 Program Name: *Child Abuse Treatment Program*  
 Amount \$\$ Requested: *\$10,000*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$10,000
<i>Foundation Grants</i>	\$67,500	\$10,055
<i>Government Grants</i>	\$205,500	\$51,300
<i>Medi-Cal Billings</i>	\$200,000	
<i>Client Payments</i>		\$19,245
<i>Contributions</i>		\$792,000
<b>Total</b>	<b>\$473,000</b>	<b>\$882,600</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries and Related Expenses</i>	\$1,284,549
 <i>Direct Costs - Training, mileage reimbursement, equipment, and program expenses</i>	 \$154,484
<i>Indirect Costs – Management, Administrative, Rent, and Computer support</i>	\$236,544
<b>Total</b>	<b>\$1,675,577</b>



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 5000  
 Name of Organization: Community Counseling and Education Center  
 Title of Program: Spanish Speaking Families Program New or ongoing program? Ongoing  
 Location(s) of services delivered: Santa Barbara  
 Name of Agency Executive Director: Patricia Cooper  
 Phone #: 805-962-3363 Email: patricia@ccecsb.org Website: www.ccecsb.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Spanish Speaking Families Program provides culturally relevant, bilingual, effective counseling services, parenting classes and communication classes for the Latino community of Santa Barbara. These services help to alleviate experiences of depression, anxiety, and stress, decrease the use of substances, increase the use of non-violent communication techniques, help people struggling with identity issues or anger issues, improve parenting skills, and much more. The work done in counseling translates to clients experiencing a more stable sense of self and empowerment, learning positive coping skills, and improving relationships which all need to more productive members of community and family. As each individual heals, so do families and communities.

2. Briefly summarize the service to be provided and how many people will be served:

Weekly 50-minute therapy sessions are provided for individuals, couples, children and families. Additionally, parenting and communication skills groups are offered multiple times a year. Over the course of a year, 175 unduplicated clients are served under our Spanish-speaking Families Program.

3. Detail the timeline for providing the service:

The counseling aspect of the program is ongoing throughout the year. The parenting and communication groups are held 5 times a year for a period of 8 weeks for each round.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Common key outcomes include decreased feelings of depression and anxiety, decreased use of substances, improved communication skills, decreases of stress, and acquisition of positive coping skills. These are measured via client self-report and the use of pre and post questionnaires administered at the start of therapy and at time of termination.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

As this is an ongoing program, ongoing funding is welcome, but this application is being submitted as a one-time request.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

The agency benefits from a Clinical Director with 32 years experience, 5 Clinical Supervisors each with a minimum of 20 years experiences and 20 Masters level therapists in training. Three of those 20 are bilingual and bicultural and have been specifically trained in working with the Latino Community through the Latino Mental Health Masters program at Antioch University.

7. Agency staff responsible for application: Mariela Marin

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#21

Agency: Community Counseling and Education Center  
 Program Name: *Spanish Speaking Families Program*  
 Amount \$\$ Requested: \$5000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		5000
<i>Client Fees</i>	10,847	25,653
<i>Donations</i>		11,000
<i>Latkin Charitable Fund</i>		8000
<i>Brittingham Family Foundation</i>		1000
<i>Rotary Club</i>		2500
<i>First Congregational Church</i>		1000
<i>Yardi Systems</i>		5000
<i>Hutton Foundation</i>		10,000
<i>All Saints by the Sea</i>		5000
<b>Total</b>	<b>10847</b>	<b>74153</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Administrative Staff</i>	19,500
<i>Spanish Speaking Intern Staff</i>	23,500
<i>Clinical Supervisors</i>	22,250
<i>Clinical Training Staff</i>	1,750
<i>Payroll Taxes</i>	1,200
<i>Curriculum/Supplies/Materials</i>	1,100
<i>Advertising/Promotional Material</i>	2,325
<i>Phone</i>	875
<i>Rent</i>	12,500
<b>Total</b>	<b>85000</b>



**MEALS ON WHEELS - SANTA MARIA VALLEY**

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April 29, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street Room 406  
Santa Barbara, CA 93101

Dear Ms. le Bruin:

Incorporated as a nonprofit in 1972, Meals on Wheels - Santa Maria Valley has provided well balanced meals to the elderly, low-income and homebound persons, including those with special dietary needs, throughout Santa Maria Valley for over 44 years. Currently, we serve over 150 clients a year, and deliver more than 17,500 meals a year. Our work is only made possible by our dedicated team of 60 volunteers, who pick up the meals at the Marian Extended Care kitchen and deliver these meals to the elderly, homebound, and disabled in our community. We believe that nutritious meals are necessary for a healthful quality of life.

We are grateful for the opportunity to request additional funding for our meal service which benefits the elderly, disabled, and homebound persons living in the Santa Maria Valley. If granted this additional funding will allow us to create an additional route in the north section of town to eliminate a waiting list for people in need of home delivered meals.

In 2015, we reorganized and hired a payroll specialist, purchased Quickbooks and were able to save over \$9,000 a year. This allowed us to deliver meals to 10% more of our clientele than previously was allowed. Every delivery day we serve over 70 clients and 14 of these clients receive meals at no charge. We are the only food delivery service that offers dietary specific meals for clients in need of a diabetic, renal, pureed, or no salt or low fat entrees. Our service is unduplicated.

We look forward to hearing from you and ask that if you have any questions, please don't hesitate to call our office at (805) 938-1200.

Respectfully submitted,



Colleen Sinclair  
Executive Director  
Meals on Wheels - SMV



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

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Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$15,000

Name of Organization: Santa Maria Valley FISH

Title of Program: Meals on Wheels – Santa Maria Valley New or ongoing program? Ongoing

Location(s) of services delivered: Santa Maria & Orcutt

Name of Agency Executive Director: Colleen Sinclair

Phone #: 805-928-1200 Email: [mealsonwheelssmv@gmail.com](mailto:mealsonwheelssmv@gmail.com) Website: [mealsonwheelssmv.org](http://mealsonwheelssmv.org) (in progress)

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community: We provide over 17,500 healthy, well-balanced, home delivered meals to the elderly, low-income homebound persons, including those with medically specific dietary needs, each year. We are currently developing a new route (#3) in the north area of town (north of Main Street) due to an extensive waiting list, however we continue to serve those with special dietary needs upon request. MOW has been recruiting new drivers in order to fulfil the great ongoing need in the north area of town. We are closer to our goal every week and plan to have a Volunteer Luncheon asking our current driver's to bring a guest in the hopes of recruiting the new volunteers to fill this challenging area. In April we collaborated with RSVP, Retired Senior Volunteer Program for help with recruitment and we are closer to our goal, and are confident that by August 2016 we will have the new route ready to "roll".
2. Briefly summarize the service to be provided and how many people will be served: Medically specific dietary meals, prepared by the Marian Extended Care kitchen will be available upon request, as well as regular diet meals needed by those who are elderly, low-income and homebound, unable to shop or prepare meals. We expect to serve over 150 persons a year and deliver over 17,500 meals annually. Meals are delivered by our volunteer driver pool. Our volunteers also serve as "informal welfare" visitors, and contact the office if they notice any physical or emotional decline in our client's health and wellbeing. Many times the only social encounter many of our clients' receive is when their meals are delivered by our caring volunteers. There have been several situations though the years of our volunteers helping a client in great need of medical attention. We receive calls and notes of appreciation from family members sharing that they are grateful to have a second set of eyes on their love ones, as many more seniors are deciding to age in place at home.
3. Detail the timeline for providing the service: We operate 5 days a week, 52 weeks a year, including holidays. Meals are picked up at the Marian Extended Care kitchen and delivered to our client's door between the hours of 11:30 and 1:30, on Monday, Tuesday, Wednesday, Friday and Saturdays'. We are available on a long term basis or many times we step in to help when our elderly clients have left the hospital or assisted living facility. Once a client is again able to shop and cook for themselves, they leave the program. Many come and go several times as needed. Statistically we only count them once.

4. Describe key outcomes to be achieved with the funding and how they will be measured: Funding received will go directly to subsidize meals in the City of Santa Maria and unincorporated Orcutt. Currently 14 meals a day (20%) are being delivered to our clients at no charge, those with an income level <1000K. Over half of these clients are diabetic and homebound and would be unable to receive a medically specific meal without being 100% subsidized. Meals cost us \$5.30 each however, most clients pay \$3.00 a day. The average monthly cost for our clients paying \$3.00 is \$66.00. We currently have two clients that are 100 years old that have been with us for several years. Healthy meals reduce doctor and hospital visits and delay the need for assisted living facilities, allowing families to stay together, and age in place together. Additional funding would allow us to grow and introduce a new route in the northern part of the county, and reduce the need for our current waitlist.
5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts: This is an ongoing request in the hope that there is additional funding that would allow us to combat hunger and food insecurity in our most vulnerable members of our community, the elderly, disabled and homebound persons in need of a meal and a visit from our wonderful volunteer drivers'. 2012-15; \$8800, 2009-2012; \$8254, 2009-2012: \$8000, 2006-2009; \$8000, 2003-2006; \$8000, 2000; \$5000, 1999; \$2000.
6. Describe the agency's expertise and capacity to deliver services including fiscal stability: Next month we will celebrate 45 years of serving the Santa Maria Valley community. Originally incorporated as Santa Maria Valley FISH (Feeding Indigent Senior Health), we continue to remain fiscally stable, due to a small endowment account that is our safety net. However, it continues to be a struggle finding funding from private foundations, with the exception of the Hildegard Balin Foundation, which has remained steadfast in their support.

Agency staff responsible for application: Colleen Sinclair, MOW Director 805-938-1200

County Staff Comments Only:

***Address submittals to:***

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406 Santa  
Barbara, CA 93101

***Requests can be emailed to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)***

***Questions:*** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#22

Santa Maria Valley FISH  
Meals on Wheels - Santa Maria Valley  
Amount Requested: \$15,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara HSF	10,000	
County of Santa Barbara		15,000
<i>County of Santa Barbara CDBG</i>		13,500
<i>City of Santa Maria CDBG</i>		10,000
<i>Program Service Fees</i>	40,000	
<i>Private Foundations</i>		
<i>Private Donations</i>		1,500
<b>Total</b>	<b>50000</b>	<b>40000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>	
<i>Food &amp; Service Delivery Supplies</i>	45,000	funding request will go 100% to food/supplies
<i>Staff Salaries</i>	27,000	
<i>Rent</i>	4,600	
<i>Insurance</i>	2,400	
<i>Driver Appreciation/Mileage Reimbursement</i>	2,000	
<i>Office Expenses</i>	9,000	
<b>Total</b>	<b>90000</b>	



To the Santa Barbara County Board of Supervisors,

Thank you for the opportunity to submit this application on behalf of the low-income seniors who will participate in the Community Action Commission's Healthy Senior Lunch program this year.

Our Healthy Senior Lunch program provides low-income and home-bound seniors throughout Santa Barbara County the nutritional support they need to stay healthy and independent. Our program is the only large-scale hot meal program in the region that does not charge for the service. Instead, we ask for a donation in the amount participants can afford.

To keep this program alive, we need significant financial support from both public and private funders. The County of Santa Barbara's Outside Agency funding will help CAC accomplish our goal of alleviating senior hunger and helping seniors remain active and independent in their homes for as long as possible.

Sincerely,

A handwritten signature in cursive script that reads 'Fran Forman'.

Fran Forman



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 75,000

Name of Organization: Community Action Commission of Santa Barbara

Title of Program: Healthy Senior Lunch Program New or ongoing program? Ongoing

Location(s) of services delivered: County-wide (Santa Barbara, Santa Maria, Orcutt, Lompoc, Guadalupe, Goleta, Carpinteria)

Name of Agency Executive Director: Fran Forman

Phone #: (805) 964-8857 ext. 154 Email: fforman@cacsb.com Website: http://www.cacsb.org/

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Health challenges, mobility issues, and financial hardship can be barriers to a senior citizen's ability to eat well enough to remain independent and engaged with life. CAC's Healthy Senior Lunch aims to reduce hunger and food insecurity among low income seniors throughout Santa Barbara County, in order to bolster their ability to remain self-sufficient, live independently, and maintain their health for as long as possible. Data from the UCLA Center for Health Policy Research suggest seniors are among the "hidden poor." They live above the federal poverty level, but below the Elder Index's poverty measure, which accounts for geographic differences in living costs, and is considered a more accurate estimate in assessing the cost of maintaining a decent standard of living. Accordingly in Santa Barbara County, while 12.6% of seniors age 65 and older, live below the federal poverty level, 34.3% live below the Elder Index poverty measure, showing that over 1/3 of the elder population in the county can barely afford basic necessities such as food, medical care and shelter.

A report from the U.S. Senate Subcommittee on Primary Health and Aging notes that "over 90% of seniors receiving home-delivered meals state that the program allows them to remain in their homes +

2. Briefly summarize the service to be provided and how many people will be served:

Healthy Senior Lunch provides, hot nutritious, USDA-approved meals each weekday to CAC Healthy Table centers, and through CAC's Healthy at Home meal delivery program. Our meals are planned by a registered dietitian, and prepared at our Santa Barbara and Santa Maria kitchens using fresh, locally grown produce. Meals are transported to the sites and to seniors' homes via temperature-controlled vehicles. While a \$3.00 donation is suggested, no senior who comes for a meal is turned away.

CAC Healthy Table partners with community centers and senior residences. Healthy Table is designed to provide good nutrition, and to also help seniors maintain a socially engaged life by communing with others, and participating in activities and special events. The sites also offer health screenings and educational presentations. A CAC Site Host oversees and supervises daily operations at each location.

CAC's Healthy at Home Program serves homebound seniors with a meal five days a week, and two frozen meals for the weekend. Participants in this program are disabled, and many are isolated and +

3. Detail the timeline for providing the service:

CAC's Healthy Senior Lunch is an ongoing program, and has been in operation since 1974. Lunch is served at our congregate meal sites and delivered to home-bound seniors each weekday. Healthy at Home participants also receive two frozen meals for the weekend.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

**Outcome #1:** 100% of participants will have at least one third of their daily nutritional needs met by the Healthy Senior Lunch Program. **Outcome #2:** 70% of participants who would have to choose between purchasing food and paying for healthcare or prescription drugs will be able to afford healthcare and/or prescription drugs as a result of receiving meals through the Healthy Senior Lunch Program. **Outcome #3:** 70% of participants who would have to choose between purchasing food and paying for housing costs, such as rent and utilities, will be able to pay for housing costs as a result of receiving meals through the Healthy

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request. In 2015-2016 we received a \$75,000 budget extension grant from the County. From the County Housing \$ Community Development CDBG Public Service Program, we received \$21,500 in 2015-2016, \$18,400 in 2014-2015, \$18,408 in 2013-2014, \$18,000 in 2012-2013, and \$22,831 in 2011-2012. From the County Human Services Fund we received \$30,000 in 2016-2015, \$75,000 in 2014-2015, \$75,000 in 2013-2014, \$75,000 in 2013-2012, and \$75,000 in 2011-2012.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Established in 1967, CAC is the largest social service agency, with the most diverse programming, serving Santa Barbara County. With an agency budget of over \$24,000,000 in public and private funding, CAC serves over 10,000 people annually by providing stability and greater access to health and human services to under-served populations throughout the County. For over 48 years, CAC has grown in its expertise and capacity to deliver services. Approximately 80% of our programs are

7. Agency staff responsible for application: Kathryn Yuen

County Staff Comments Only:

**Address submittals to:**  
Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

Agency: *Community Action Commission of Santa Barbara County*  
 Program Name: *Healthy Senior Lunch Program*  
 Amount \$\$ Requested: *\$75,000*

### Program Budget

Funding Sources/Revenues	FY 2016-17	
	Committed	Uncommitted
Federal Revenue		\$ 636,269.00
Santa Barbara County Revenue (Amount Requested)		\$ 75,000.00
City of Santa Barbara Revenue		\$ 11,500.00
City of Lompoc Revenue		\$ 7,300.00
City of Carpinteria Revenue		\$ 10,000.00
City of Goleta		\$ 3,500.00
NSIP Revenue		\$ 110,807.00
Uway-Santa Barbara County Rev		\$ 1,200.00
Trust Donations		\$ 10,000.00
Foundation Donations		\$ 129,012.00
Rsource Development		\$ 69,356.00
CAC (Expected Deficit)		\$ 56,316.00
Total Budgeted Revenue 2016 - 2017		<u>\$ 1,120,260.00</u>

Funding Uses/Expenses	Budget
Salaries	\$ 371,198.00
Taxes	\$ 43,245.00
Benefits	\$ 94,099.00
In-Kind Personnel	\$ 141,795.00
Staff Travel	\$ 900.00
Staff Training	\$ 1,000.00
Food costs	\$ 579,868.00
Consultants	\$ 2,000.00
Rent	\$ 29,300.00
Telephone	\$ 2,850.00
Utilities	\$ -
Insurance	\$ 9,895.00
Accounting/Auditing	\$ -
Office Supplies/Postage	\$ 1,500.00
Vdhicle Operations	\$ 30,500.00
Vehicle Repair/Maint.	\$ 880.00
Building Repair/Maint.	\$ -
Equipment Repair/Maint.	\$ -
Equipment Rental	\$ -
Volunteer Expense	\$ 150.00



Taxes & Licenses	\$	3,400.00	
Printing	\$	500.00	
Advertising	\$	950.00	
Memberships/Subscriptions	\$	50.00	
Outside Services	\$	300.00	
Program Supplies	\$	2,100.00	
Indirect/Allocated Costs	\$	79,997.00	
Other In-Kind	\$	77,160.00	
Total Budgeted Expenses			<u><u>\$1,473,637.00</u></u>



April 29, 2016

Adriana de Bruin  
 Business Manager, County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

Dear Adriana de Bruin:

On behalf of Peoples' Self-Help Housing Board of Directors, staff, and nearly 5,000 low-income resident children and adults, we appreciate your consideration of funding our Housing and Preventing Homeless Program. The mission of Peoples' Self-Help Housing is "to provide affordable housing and programs leading to self-sufficiency for low-income families, seniors, and other special needs groups on California's Central Coast." Founded in 1970, Peoples' has developed and manages 46 affordable housing complexes from Paso Robles to Ventura. In addition, we have helped nearly 1,200 households realize the American dream of building and owning their first home built with 'sweat equity'. PSHH doesn't just 'build boxes'—we believe in building strong and healthy neighborhoods and communities.

To achieve our mission of providing programs leading to self-sufficiency for our residents, our Supportive Housing Program provides free and confidential clinical case management services. Our residents consist of farm workers, single mothers, frail elderly, veterans, disabled individuals, many with mental health issues, as well as several that have previously been homeless, and other low-income households. We have realized that the vulnerable populations that we house often have needs for support to maintain housing that require high quality and intensive case management services.

We hope that you will consider supporting our request to provide clinical case management services to house Santa Barbara County's homeless population and promote stability, as well as prevent homelessness of vulnerable households. With your assistance, we look forward to facilitating the very exciting transition of 10 homeless individuals into housing and providing homeless prevention services to 125 households, serving over 330 residents in the coming year.

Sincerely,

A handwritten signature in cursive script that reads "Brittany Carraway".

Brittany Carraway, LCSW  
 Service Coordinator/Grant Writer  
 3533 Empleo Street  
 San Luis Obispo, CA 93401

3533 Empleo Street, San Luis Obispo, CA 93401  
 (805) 781-3088 phone • (805) 544-1901 fax  
 admin@pshhc.org • www.pshhc.org



26 E. Victoria Street, Santa Barbara, CA 93101  
 (805) 961-5152 phone • (805) 962-8152 fax  
 admin@pshhc.org • www.pshhc.org



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

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1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 25,000

Name of Organization: Peoples' Self-Help Housing

Title of Program: Housing and Preventing Homeless      New or ongoing program? Ongoing

Location(s) of services delivered: Santa Barbara County

Name of Agency Executive Director: John Fowler

Phone #: 805-540-2462      Email: JohnF@pshhc.org      Website: www.pshhc.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Our Supportive Housing Program seeks to end and prevent homelessness by providing vulnerable populations with affordable housing and clinical case management support. Our clinical staff provide free and confidential services to any resident in need living at one of our affordable rental properties. Self-sufficiency is promoted by assisting residents in recognizing their strengths and community resources that are available for support.

This grant will fund social workers in our Supportive Housing Program to provide direct clinical case management services to those transitioning into housing from homelessness, as well as to other special needs groups on the Central Coast including frail seniors, single mothers, farm workers, veterans, and low-income households that are at risk of becoming homeless. Peoples' recognizes the high need for housing and supportive services to our homeless population. Santa Barbara County's 2015 Homeless Point-in-Time Census and Survey encountered 1,455 homeless individuals during their count. Our social workers help homeless individuals in our community successfully transition into our permanent affordable housing and prevent households from becoming homeless by providing linkage to community resources, assisting with crisis intervention, benefits assistance, gaining employment, managing finances, seeking mental health treatment, and more.

Not only does permanent supportive housing improve the quality of life of individuals, it also results in economic savings for the +

2. Briefly summarize the service to be provided and how many people will be served:

Our Supportive Housing Program will provide free and confidential clinical case management services to residents living across our 21 affordable rental properties in Santa Barbara County. Clinical case management services assist residents with achieving self-sufficiency and stability. Services include linking residents to community resources, emergency financial assistance, crisis intervention, job search, budgeting, applying for benefits, managing mental health issues, and coordinating health care services.

A total of 135 households will be provided services including over 330 residents. Of these households, 10 will be homeless placements that we assist with moving into housing and 125 will be provided homeless prevention services to keep them stable.

3. Detail the timeline for providing the service:

Clinical case management services from our Supportive Housing Program will be provided on an ongoing as-needed basis to residents. These services will take place over the course of 12 months from when we receive funding.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The first outcome to be achieved is that 10 previously homeless individuals will be able to maintain housing and stability. Success will be measured by ten homeless individuals moving in and at least 9 (90%) remaining in housing for at least six months. We will provide priority to homeless veterans through our VASH priority program and waive application fees for this special population. The second outcome is that 125 households at risk of homelessness will be able to maintain housing and will become stable. Success of this outcome will be measured by 125 households

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request, as we developed the Supportive Housing Program over 15 years ago to support our mission of promoting self-sufficiency among special needs groups of the Central Coast. The budget for this program has grown from \$187,000 to close to \$1,000,000. The major funding sources over the years have been grants, foundations, donations, fundraising, and property contributions from our rental housing.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Our key staff essential to this project include a team of four master's level clinicians. Carlos Guerrero is bilingual and holds a Master's degree in Social Work. He previously worked at the Cancer Center of Santa Barbara as a Support Services caseworker. He now works at our single room-occupancy residential property in Santa Barbara, the Victoria Hotel. Holly Whitmore has a Master's degree in Psychology and has previously worked as a shelter coordinator at Santa Barbara County's Domestic Violence Solutions. Jacquelyn Meissner holds a Master's degree in Clinical Psychology and has worked in a family violence

7. Agency staff responsible for application: Brittany Carraway, LCSW

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#24**

Agency: Peoples' Self-Help Housing  
 Program Name: Supportive Housing Program - SB County  
 Amount Requested: \$25,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		25,000
NeighborWorks of America	66,200	
JPMorgan Chase Foundation		35,000
Gallagher Affordable Housing Program		10,000
Wells Fargo Foundation		40,000
Donations		5,700
Properties Contributions	89,710	
<b>Total</b>	<b>155,910</b>	<b>115,700</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries & Benefits	250,505
Travel, Mileage, Training, Workshops	7,685
Computer & Office Supplies	4,455
Utilities	2,440
Telephone	2,550
Insurance	750
Depreciation	2,895
Miscel	330
<b>Total</b>	<b>271,610</b>



April 30, 2016

Adriana de Bruin  
 Business Manager, County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

Dear Ms. de Bruin,

Thank you for the opportunity to submit a request for Outside Agency Funding from the County of Santa Barbara. The Landlord Liaison Partnership (LLP), under the fiscal sponsorship of Transition House, is requesting \$30,000 to support our efforts to decrease homelessness in Santa Barbara County. The Landlord Liaison Partnership is truly a TRANSFORMATIVE program for Santa Barbara and a big step forward in two areas of dire need: homelessness and affordable housing. LLP is a rare chance to change the metrics of homelessness in Santa Barbara and LLP's model may also be expandable to much broader affordable housing applications.

### **Background**

The City of Seattle created LLP in 2009 with the input of area landlords. The program provides landlords with a number of services to minimize the risk of housing a homeless tenant: reimbursement for most potential financial losses, guaranteed case management for tenants for at least a year, 24/7 hotline for landlords, and mediation and eviction assistance. LLP staffs a housing specialist that connects social service agencies' housing-ready clients with landlords and gets them housed.

Seattle has housed over 5,000 homeless people with private landlords in the first five years of the program. Oahu, Hawaii, and Santa Barbara are the first communities to fully replicate Seattle's program. Dozens of other communities have implemented portions of LLP. A number of local organizations participated in the planning for an LLP program in Santa Barbara: Transition House, New Beginnings, PATH/Casa Esperanza, Salvation Army, the Housing Authority of the City of Santa Barbara, C3H, and Social Venture Partners. The 11,000 member Santa Barbara Rental Property Owners Association also provided input and has subsequently helped promote the program with landlords.

LLP was begun in Santa Barbara in late 2015. In just a few months, working with only three social service agencies initially, LLP has helped house 24 homeless people. Our program focuses on veterans and families but other homeless may also be housed. LLP projects to house 60 people by the end of the year and based on Seattle's results, strives to house homeless 350-500 per year within five years. This would be at least a 50 percent increase in the number of homeless housed each year in our county.

The potential impact of LLP goes far beyond these numbers. LLP houses individuals and families deemed housing-ready so that they do not languish in the homeless shelter system, which is costlier to both social service and public agencies than successful housing placements with rental subsidy. Second, LLP houses the homeless in privately owned units,

not publicly owned units as is mostly the case today. Private units make up 90 percent of the apartment units in the county. Finally, the LLP approach breaks down multiple barriers for homeless households seeking to rent in the community and presents a fresh approach to affordable housing solutions. Here is one client story that illustrates the impact of our program:

*Never in his wildest dreams did Matthew imagine he would one day be homeless. He served 13 years in the United States Air Force, supporting his family at home and obtaining his Bachelor's degree. During his second combat tour in Afghanistan, his wife divorced him and his credit was ruined. After Matthew was honorably discharged, he took over the lease of his family's condo, got a job, and went back to school to get his Master's degree. Shortly thereafter, two traumatic life events took place that resulted in Matthew living in campgrounds and out of his car. The condo he was leasing was sold and one of his daughters became ill, needing full time care. He quit his job and school and to his horror, it eventually all caught up with him. After reaching out for help to LLP social service partner New Beginnings, we were able to find a landlord willing to rent to him. With permanent housing, Matthew's life has wonderfully moved forward with a home for his daughters, a soon to be received Master's degree, and a job. Most importantly, he has become financially self-sufficient. He just needed a little time and a little help.*

#### **Use of Funds**

The budget for 2016 is \$158,600. We have funding to last until later this year. The program needs the funding "runway" to prove just how incredibly impactful it can be. Funds will be used for general operations (primarily staff) and risk reduction funds for landlords. Current funders include: Housing Authority of the City of Santa Barbara, Ann Jackson Family Foundation, McCune Foundation, Santa Barbara Foundation, Towbes Foundation, Social Venture Partners, the Housing Authority of the County of Santa Barbara, and individual donors.

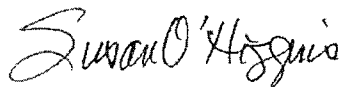
#### **Rationale for Funding**

Albert Einstein said "you can never solve a problem on the level that it was created." Despite some very good work by a lot of people and organizations, serious issues remain regarding homelessness and affordable housing. Using a housing locator model represents a national best practice for addressing the issue of homelessness.

The Landlord Liaison Partnership is out-of-the-box thinking with enormous impact potential. The odds of success are actually quite high based on Seattle's experience and our own early results. Think of LLP not as just another funding request, but as a "moon shot" opportunity for our community. Through LLP we can help change grim problems into one of our proudest achievements.

Thank you so very much for your consideration of this request. Please let us know if you need additional information.

Sincerely,



Susan O'Higgins, Director  
Landlord Liaison Partnership



Glenn Bacheller, LLP Advisor  
Social Venture Partners



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 30,000

Name of Organization: Landlord Liaison Partnership

Title of Program: Landlord Liaison Partnership New or ongoing program? New since 2015

Location(s) of services delivered: Santa Barbara County

Name of Agency Executive Director: Glenn Bacheller

Phone #: 805-705-1192 Email: mchc1256@hotmail Website: www.landlordliaisonsb.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Founded in 2015, the Landlord Liaison Partnership (LLP) takes an innovative approach to solving homelessness in Santa Barbara County, where the exorbitant cost of rental housing and the historically low vacancy rate of less than one percent is a major barrier to homeless people transitioning to permanent housing. The LLP provides landlords with extensive financial safeguards and support systems to encourage them to rent to low-income people who are ready to be successful tenants. This groundbreaking program is only the second of its kind in the country, and is initially focusing on homeless veterans and families with children. At any given time, there are more than 200 homeless veterans in our County and many more homeless families with children. Transition House had 311 families on its waiting list in 2015, and was able to serve only 70. On average, it takes five years to make it to the top of the public housing waiting list. The longer it takes a homeless family to find housing, the more potential problems they will incur. Providing housing more quickly will help decrease the instances of chronic homelessness.

2. Briefly summarize the service to be provided and how many people will be served:

The LLP offers access to permanent housing to those who would otherwise most certainly be denied rental housing by landlords. LLP makes sure that only homeless people who are ready to be successful tenants participate in the program. Landlords feel secure renting to our clients because they know that if tenant issues arise, they can be adequately addressed. The LLP's approach targets the core problem of local homelessness: affordable housing. Instead of focusing resources on the 10% of the market that is public housing, we are focusing on the remaining 90% of the market, which is private housing. The LLP model removes the risk for landlords renting to very low-income or homeless individuals by providing financial safety net for landlords of up to \$3,000 to cover damages, lost rent, and court/mediation costs; financial support and case management for the tenant through social service agencies; A 24-hour hotline to respond to landlord issues; and mediation/fast eviction help if needed.



3. Detail the timeline for providing the service:

Our timeline for this ongoing program includes continued recruitment of landlords and clients, outreach to local agencies, advertising through direct mailings and presentations to rental property associations, grant prospecting, and fundraising. In 1-3 years, the LLP aims to have a broad network of landlords, non-profits, and tenants working collaboratively to decrease homelessness. We are also looking to add a second staff position in North County to address the administrative needs and outreach goals in that region.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The primary measure for our success will be the number of homeless people housed through LLP, which will ultimately decrease the length of time spent cycling through the shelters and social services system. The average length of homelessness is 5-6 years during which individuals and families are vulnerable to illness, addiction, crime, and unemployment. Our short-term goal is to have 60 people placed in housing and 45 landlords engaged as partners by the end of 2016, with 350-500 people housed per year within 5 years.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request, although we would like the opportunity to apply again in future years. Thus far, the LLP has garnered support from the S.B. Foundation, Jackson Foundation, Towbes Foundation, Social Venture Partners, the Housing Authorities of the City and County of Santa Barbara, and the McCune Foundation. We are working to expand our funding pool and diversify the available funding streams through community outreach, grant writing, fundraising events, and increased partnerships with other organizations.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

The LLP is modeled after a successful program in Seattle that has been acknowledged as a National Best Practices Housing Program for the Homeless by the National Alliance to End Homelessness. Susan O'Higgins, LLP Partnership Director, has more than 20 years of real estate experience. LLP is operated under the fiscal sponsorship of Transition House. We partner with organizations that have expertise in case management services.

7. Agency staff responsible for application: Susan O'Higgins, LLP Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#25**

Agency: *Landlord Liaison Partnership*  
 Program Name: Landlord Liaison Partnership  
 Amount \$\$ Requested: \$25,000

<b>Funding Sources/Revenues</b>	<b>2016</b>		
	<b>Budget</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara	\$ 30,000.00		\$ 30,000.00
Housing Authority of City of Santa Barbara	\$ 35,000.00	\$35,000.00	\$ -
Social Venture Partners	\$ 15,000.00		\$ 15,000.00
County of Santa Barbara Housing Authority	\$ 35,000.00		\$ 35,000.00
Foundations/Trusts	\$ 38,600.00	\$25,000.00	\$ 13,600.00
Individual Donations	\$ 5,000.00	\$2,848.00	\$ 2,152.00
<b>Total</b>	<b>\$ 158,600.00</b>	<b>\$ 62,848.00</b>	<b>\$ 95,752.00</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries, Benefits, Payroll Taxes (1.5 FTE)	\$ 90,000.00
Consultants (case management)	\$ 34,000.00
Landlord Risk Reduction Fund	\$ 6,000.00
Marketing and Outreach (including website)	\$ 15,000.00
Training/Travel/Mileage	\$ 5,000.00
Administration	\$ 1,000.00
Misc. ( supplies, telephone)	\$ 1,600.00
Grantwriting	\$6,000.00
<b>Total</b>	<b>\$ 158,600.00</b>



WEV is dedicated to creating an equitable and just society through the economic empowerment of women.

[www.wevonline.org](http://www.wevonline.org)

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**CEO/FOUNDER**

Marsha Bailey

April 30, 2016

Adriana de Bruin  
 Business Manager, County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

Dear Ms. Bruin,

Thank you for the opportunity to request general funds from the County of Santa Barbara.

***WEV is dedicated to creating an equitable and just society through the economic empowerment of women.*** For over 25 years, WEV has provided business training, consulting, and loans to help primarily low-income women throughout Santa Barbara and Ventura counties achieve financial self-sufficiency through entrepreneurship.

WEV is requesting \$25,000 in general funds to support our Self-Employment Training Program (SET) – a 14-week comprehensive business training course that helps entrepreneurs (mostly women) start, formalize, or expand a small business.

It costs WEV \$2,500 per person to provide the SET program, but as it is targeted toward low-income individuals, 90% of participants qualify for tuition assistance based on our sliding fee scale, and typically pay less than 20% of the full fee. We subsidize the remaining cost with grants from private, corporate and government funders.

We are grateful for county CDBG funds, which have supported the SET program since 2002. With this year's recommended funding, we estimate providing assistance to 25 county residents. With the requested additional general funds, we could assist up to 12 more.

Enclosed is our completed grant application and budget. Please don't hesitate to contact me should you have any questions, and thank you again for your consideration.

Sincerely,

A handwritten signature in black ink that reads 'Marsha Bailey'. The signature is fluid and cursive, with the first name 'Marsha' being more prominent than the last name 'Bailey'.

Marsha Bailey  
 CEO



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 25,000

Name of Organization: Women's Economic Ventures

Title of Program: Self-Employment Training Program New or ongoing program? Ongoing

Location(s) of services delivered: South County (Goleta, Santa Barbara, Carpinteria)

Name of Agency Executive Director: Marsha Bailey

Phone #: 805-965-6073 Email: mbailey@wevonline.org Website: www.wevonline.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The purpose of the Self-Employment Training Program (SET), is to help low-income individuals (primarily women) achieve self-sufficiency through entrepreneurship. The 14-week course teaches participants sound business practices and helps them complete a written business plan in order to start, formalize or expand a small business. Supporting the development of small businesses benefits the community by fueling the local economy through tax revenues and job creation. Each year, approximately 50 county residents take SET. The full cost of the course is \$2,500, but most of our participants are low-income and pay only a fraction of this cost thanks to the funding we receive from various private, corporate and government sources. WEV has been recommended for a \$50,000 CDBG grant to support the program in 2016-17, which will allow us to provide tuition subsidies for 25 residents. Another \$25,000 would allow us to provide scholarship assistance for at least another 12 more.

2. Briefly summarize the service to be provided and how many people will be served:

SET is a 14-week course that is held twice each year in the training room at our Santa Barbara office. We typically hold two classes each season, and will occasionally add a third, depending on demand. Each weekly three-hour session covers business topics like feasibility, marketing, finance and operations. Using our custom curriculum, the class is facilitated by a contracted instructor with significant business experience. Weekly sessions are enhanced by volunteer guest speakers. During the course we also hold two full-day sessions where participants from all of the classes (Ventura and Santa Barbara counties) come together for group learning and networking. A formal graduation ceremony is held at the end of the course. In 2016-17, we expect to serve at least 50 county residents through the program.

3. Detail the timeline for providing the service:

The Fall season of SET will begin in September 2016 and end in December. The Spring season will begin in February 2017 and end in May. We conduct free orientations for the public and enrollment appointments for participants throughout the year. Course evaluations are conducted throughout and immediately after each season ends, and we conduct in-depth client outcomes interviews with participants during the summer, two years post-service. We also complete curriculum revisions and hold an instructor training during the summer of each year.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Our goal is to serve at least 50 county residents through the SET program during the 2016-17 fiscal year. We expect that 80% (40) of these participants will complete the course, and 70% (35) will complete a written business plan. As a result, expect that 14 new businesses will be started and 14 existing businesses will be stabilized or expanded, creating or sustaining over 50 local jobs.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

SET is an ongoing program. We have received County CDBG funds to support the program every year since 2002, with grants totaling nearly \$600,000. In that time, we have served almost 2,000 clients through the program, assisted over 800 businesses, and helped to create and sustain 1,600 local jobs.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

WEV is celebrating our 25th anniversary this year, and is known as an expert in the field of micro enterprise, both locally and nationally. We have a dedicated staff of 16 employees (8 in Santa Barbara County) who have decades of experience in supporting entrepreneurs. We have a diverse funding base which includes private and corporate grants, government contracts, and individual donations and have established and are building an operating reserve and an endowment.

7. Agency staff responsible for application: Amy Fletcher

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#26

Agency: Women's Economic Ventures  
 Program Name: *Self-Employment Training Program*  
 Amount \$\$ Requested: \$25,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		25000
<i>County of Santa Barbara CDBG</i>	50000	
<i>US Small Business Administration</i>	131250	
<i>Other CDBG Funds</i>	145000	
<i>Program Fees</i>		90000
<i>Individual Donations</i>		61546
<b>Total</b>	<b>326250</b>	<b>176546</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries and Benefits</i>	362356
<i>Consultants</i>	49540
<i>Occupancy</i>	34497
<i>Internet, Telephone, Fax</i>	1872
<i>Supplies</i>	13211
<i>Postage and shipping</i>	648
<i>Marketing (printing, advertising)</i>	18550
<i>Travel, mileage, training</i>	10000
<i>Equipment rental &amp; maintenance</i>	2340
<i>Other Administrative expenses</i>	9782
<b>Total</b>	<b>502796</b>



Santa Barbara County Board of Supervisors  
105 East Anapamu Street  
Santa Barbara, CA 93101

#27

April 29, 2016

Dear Santa Barbara County Supervisors,

**Santa Barbara  
Rape Crisis Center**

**Centro Contra  
la Violación Sexual**

**Programs & Services**

- 24-hour Hotline
- Crisis Intervention
- Medical & Legal Advocacy
- Accompaniment
- Counseling
- Self-Defense Classes
- Prevention Education
- Training & Consultation

Santa Barbara Rape Crisis Center (SBRCC) is thankful for the continuous support that the County of Santa Barbara and the Board of Supervisors extends. SBRCC has the opportunity to positively impact the high need community of Isla Vista through important sexual assault counseling and prevention services. The county provided support to SBRCC's Sexual Assault Counseling and Education Program in Isla Vista (SACE IV) for the program's first year of implementation. We request your assistance in funding this program for a second year.

As you are aware, the Isla Vista community has been the scene of some high profile cases of sexual violence and violence against women in the recent years. UCSB students have received various resources; however, there is a larger community of people who live in Isla Vista who are not receiving any support services. SACE IV targets those individuals who are not connected to UCSB, such as, Santa Barbara City College students, monolingual Spanish speaking community members, and low income Latino families.

Sexual assault is a widespread problem. Research states that one in three women and one in six men will be sexually assaulted in their lifetimes. It is a traumatic experience that is not limited to any racial, religious or socioeconomic group. During the first three quarters of this first year of SACE IV programming, SBRCC was able to provide counselling and education services to over 870 Isla Vista residents. The Isla Vista community would greatly benefit from the continuation of this program for a second year.

SBRCC is in need of \$30,000 to support SACE IV. This program will provide support and counseling to sexual assault survivors in order to heal from the trauma of an assault. SACE IV will also provide rape prevention presentations that explore ways in which to support those who have been victimized and combats the harmful myths that contribute to a culture that tolerates sexual violence. The total cost of the program is \$55,000 per year; however, SBRCC has secured \$10,000 of those funds from The Fund for Santa Barbara for each of the next two years.

SBRCC will continue collaborating with organizations in Isla Vista to address the unique needs of the community over the next year. The St. George Family Youth Center and St. Mark's Church are among the organizations who supported the program this first year and who are committed to assist with this project over the next year by providing space for activities and aiding in the outreach of prospective participants.

We thank you for your ongoing support and look forward to your assistance in funding this program.

Elsa Granados  
Executive Director

433 East Cañón Perdido St.  
Santa Barbara, CA  
93101-1519  
Office: (805) 963-6832 v/tdd  
FAX: (805) 965-3271  
www.sbrapecrisiscenter.org

**24-Hour Hotline  
(805) 564-3696**



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$30,000

Name of Organization: Santa Barbara Rape Crisis Center

Title of Program: Sexual Assault Counseling and Education in Isla Vista (SACE IV)

New or ongoing program? Ongoing Location(s) of services delivered: Isla Vista

Name of Agency Executive Director: Elsa Granados

Phone #: 805.963.6832 Ext 15 Email: Elsa@sbrcc.net Website: www.sbrapecrisiscenter.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Santa Barbara Rape Crisis Center (SBRCC) is requesting \$30,000 to support its Sexual Assault Counseling and Education Program in Isla Vista (SACE IV). SBRCC's SACE IV strives to mitigate the trauma of sexual assault and works toward the elimination of sexual violence. The Isla Vista community has been the scene of some high profile cases of sexual violence and violence against women. UCSB students have received various resources; however, there is a larger community of people who live in Isla Vista who are not receiving any support services. SACE IV will focus on providing resources to individuals who are not connected to UCSB, such as, Santa Barbara City College students and Latino families.

2. Briefly summarize the service to be provided and how many people will be served:

SACE IV will provide counseling services and education to residents of the Isla Vista community. Services will be available to over 14,000 Isla Vista residents. Through counseling services, Isla Vista Community residents will have the opportunity to engage in the healing process and will be assisted in regaining a sense of power and control over their lives. SACE IV will provide crisis intervention services to survivors of sexual assault and their significant others in their community. Education about sexual assault increases empathy and understanding for survivors. Education also combats the harmful myths that contribute to a culture that tolerates sexual violence. SACE IV will create a space where community members can engage in discussions that allow them to reflect on the realities of sexual assault. Isla Vista Community will be provided with educational presentations about sexual assault trauma and the prevalence of sexual violence in our community. These rape prevention presentations explore ways in which to support those who have been victimized and place the responsibility on the perpetrator of the crime. To ensure the widest reach of Isla Vista residents, SACE IV will engage in community events hosted in the area to provide education through tabling and or crisis intervention services at designated safe and private locations. Lastly, in an effort to increase agency collaboration, Santa Barbara Rape Crisis Center will provide in-service presentations to professionals in the medical, law enforcement, or social service fields who provide services in the Isla Vista Community to increase awareness regarding sexual assault.



3. Detail the timeline for providing the service:

SBRCC will begin its second year of SACE IV programming on July 1<sup>st</sup> 2016. On a quarterly basis, SBRCC will provide Crisis Intervention services to 10 survivors of sexual assault or their significant others, will provide education to 30 residents of the Isla vista community, and will participate in at least one community event to provide resources to community residents. SBRCC will achieve program outcomes by June 30<sup>th</sup>, 2017.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

With funding, SBRCC will provide educational presentations to 120 Isla Vista residents, will participate in 5 community events, and will provide crisis intervention services to 40 survivors of sexual assault and significant others.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

SACE IV was partly funded by in 2015 with \$25,000 of Santa Barbara County General Funds and with \$10,000 from the Fund for Santa Barbara for its first year of service. The Fund for Santa Barbara has committed to partially fund this program for the next two years. SBRCC is seeking funding from the Santa Barbara County General Fund to continue the program in the Isla Vista Community for a second year.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Since its founding in 1974, SBRCC has had a strong and positive reputation in the community of providing services to sexual assault survivors and their significant others. Our service area extends from Carpinteria to the Santa Ynez Valley and SBRCC provides multi-faceted programs for both the intervention and prevention of sexual violence. Over its 41 years of work in this area, SBRCC has developed innovative and effective techniques to reach various populations in our community. SACE IV began implementation in Isla Vista this year and has been successful at reaching that areas population for counseling and education services.

7. Agency staff responsible for application:

Idalia Gomez – Program Director, 805.963.6832 ext 16, [Idalia@sbrcc.net](mailto:Idalia@sbrcc.net)

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406 Santa  
Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

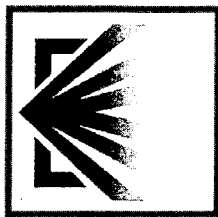
**FY 2016-17 Line Item Budget  
For Program**

**#27**

Agency: *Santa Barbara Rape Crisis Center*  
 Program Name: *Sexual Assault Counseling and Education in Isla Vista (SACE IV)*  
 Amount \$\$ Requested: *\$30,000*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara CDBG		\$15,000
Fund for Santa Barbara	\$10,000	
County of Santa Barbara General Funds		\$30,000
	<b>Total</b>	
	<b>10000</b>	<b>45000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries	41236
Payroll Taxes & Cost of Salaries	6413
Operating Expenses	5950
Capital	1400
	<b>Total</b>
	<b>55000</b>



## NEW BEGINNINGS COUNSELING CENTER

324 East Carrillo Street, Suite C  
Santa Barbara, California 93101  
Phone: (805) 963-7777  
Fax: (805) 963-8135  
www.sbnbcc.org

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OUR MISSION  
IS TO STRENGTHEN  
OUR COMMUNITY  
BY HELPING  
PEOPLE LIVE  
HEALTHIER, MORE  
PRODUCTIVE LIVES.

April 27, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. de Bruin,

Thank you for accepting this application for funding of \$10,000 for the important Safe Parking and Homeless Outreach Program, which protects the poorest and most vulnerable families and individuals in Santa Barbara.

Funding of this request will help to sustain this established, successful program, which provides safe overnight parking for our community's vehicular homeless. The rapid rehousing and street outreach components of the program provide referral and case management to move this population into secure housing and employment. The extreme situations of our clients make this program a critical safety net for our community.

Our complete application accompanies this letter. Please contact me via [kschwarz@sbnbcc.org](mailto:kschwarz@sbnbcc.org) or at 805-963-7777, extension 144, should you have questions or need clarification.

Kind Regards,

Kristine J. Schwarz, MA, MFT, LPCC  
Executive Director



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000

Name of Organization: New Beginnings Counseling Center  
 Title of Program: Safe Parking and Homeless Outreach New or ongoing program? Ongoing  
 Location(s) of services delivered: Santa Barbara, Goleta and unincorporated areas of County  
 Name of Agency Executive Director: Kristine J. Schwarz, MA, MFT, LPCC  
 Phone #: 805-963-7777 Email: kschwarz@sbnbcc Website: www.sbnbcc.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Safe Parking and Homeless Outreach Program is the only program in Santa Barbara that provides safe overnight shelter for families and individuals who live in their vehicles. In addition to shelter, the rapid re-housing and street outreach components of the program provide referral, case management and temporary financial assistance to move people into secure housing and employment. The program also connects the vehicular and chronically homeless with medical, dental and psychiatric care, social security, veteran and other benefits, and supplemental food assistance. The funds are needed to fully fund the program and continue operations as they exist now. The benefit to the community is that we help clients plagued by severe and persistent mental illness, escaping domestic violence, isolating because of disability and/or advanced age, and recovering from combat trauma. The program makes it safe for clients and the surrounding neighborhoods and businesses by re-purposing existing community resources and providing monitored shelter so that they are not forced to park on the streets in residential neighborhoods.

2. Briefly summarize the service to be provided and how many people will be served:

Our goal is to help as many individuals as possible access secure housing and employment as they make positive changes in their lives. Under the program, we manage and monitor 115 spaces in 20 parking lots provided by area churches, businesses, and city and county offices, sheltering over 125 individuals and families nightly. In 2014-2015, the program served 704 unduplicated clients. To date this fiscal year, we have served 673 unduplicated individuals, housed 47 and assisted 38 with obtaining employment and/or other income. In the grant period for this request, our goal is to serve 700 unduplicated individuals, provide rapid rehousing services to 300 individuals, house 60 and assist 45 with obtaining employment and/or other income. The services included in this program are based on a Housing First model and include overnight shelter, rapid re-housing case management, employment assistance, temporary financial assistance, weekly street outreach, and obtaining individual grants for medical, dental, rehabilitative and other care.

3. Detail the timeline for providing the service:

This is an ongoing program. People are referred to the program continually throughout the year by community collaborators, including other homeless providers, law enforcement, the for-profit sector, faith-based communities, Cottage Hospital and other homeless individuals. We also routinely engage in outreach, sit on numerous homeless and mental health services committees, serve on the CoC Board, and table all events that target the homeless population. We have successfully provided Safe Parking and Homeless Outreach for more than a decade in our county.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

We measure the impact of the program based on best-practice standards as dictated by HUD, the National Alliance to End Homelessness, and the U.S. Interagency Council on Homelessness. These standards include staff training to assist people in obtaining permanent housing, using a data-driven approach to prioritize the highest-need cases, and collaboratively planning and aligning resources in our community. Our outcomes as outlined above are measured by numbers served, housed and employed and are tracked through HMIS and internal data collection efforts.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing program that is consistently underfunded. This year we did not receive any CDBG funding from the county and the State ESG funding accessibility is as-yet-to-be determined. We will therefore continue to apply for funding from a wide variety of sources to sustain these critical services. We have once previously - for FY 2015-2016 - requested funding from the County through the Outside Agency Funding and we received \$10,000.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

New Beginnings has five programs: three that serve the homeless (Safe Parking, the Supportive Services for Veteran Families Program, and Supportive Services for the Housing Authority of the City of Santa Barbara) and two that provide mental health services (the Donald J. Willfong Community Counseling Clinic and the Life Skills Program). These five programs work cross-agency and cross-community to maximize resources and serve those most vulnerable.

7. Agency staff responsible for application: Kristine J. Schwarz, MA, MFT, LPCC

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

New Beginnings Counseling Center  
 Safe Parking Budget FY 2016-2017

#28

	<u>Homeless</u>	<u>TOTALS</u>
<b>Income</b>		
Program Contracts		
SB City Safe Parking	43,500	43,500
Grants		
Private Grants	15,500	15,500
Government Grants	205,734	205,734
Change A Life Grants	7,500	7,500
	-----	-----
<b>Total Income</b>	<b>272,234</b>	<b>272,234</b>
<b>Expenses</b>		
Program Cash Assistance	35,500	35,500
Administration Occupancy	14,350	14,350
Outside/Professional Svcs	6,500	6,500
Insurance	9,775	9,775
Administration Expense	2,700	2,700
Administration Equipment	500	500
Employee Payroll	164,412	164,412
Employer Payroll Taxes	15,956	15,956
Employee Benefits	12,765	12,765
Monitoring Mileage	9,550	9,550
	-----	-----
<b>Total Expenses</b>	<b>272,008</b>	<b>272,008</b>
<b>Surplus/(Deficit)</b>	<b>226</b>	<b>226</b>

Solvang Senior Center  
 Santa Ynez Valley  
 Senior Advisory Council  
 1745 Mission Drive  
 Solvang, CA 93463



April 27, 2016

Adriana de Bruin  
 Business Manager, County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

Dear Ms. Adriana de Bruin,

Thank you so much for your past support and for the opportunity to request a grant. The Solvang Senior Center is respectfully requesting \$4,000 to support the Center's Nutrition Program. In 2015, the Center provided 3,963 meals, 650 activities and 151 bus passes to 435 unduplicated seniors. Approximately 90% of our clients are low-moderate income and 67% live alone.

The purpose of the Solvang Senior Center is to help people age vibrantly. Most of our members are widows and widowers and the socialization and activities at the Center greatly enhances their quality of life.

The **mission** of the Santa Ynez Valley Senior Citizens Council DBA the Solvang Senior Center is to strive to preserve the health and independence of community seniors by offering nutritious meals, physical activity, social interaction, and learning opportunities. The Center is open Mon. and Fri. 9:00 AM to 2:00 PM and Tues. through Thurs. 9:00 AM to 4:00 PM.

The Center provides:

- ❖ Daily Lunches
- ❖ Monthly Dinners hosted by local businesses and service groups
- ❖ Pilates & Tai Chi Classes
- ❖ Arthritis Exercise Class and Walking Group
- ❖ Computers, Gardening, Art, Creative Coloring and Cartooning Classes
- ❖ Life Issues Classes with psychologist
- ❖ Knitting Circle
- ❖ BINGO, Poker, Texas Hold'em and Bridge
- ❖ Bus Passes
- ❖ Fall Prevention Classes & Educational Speakers
- ❖ Tax Preparation from AARP
- ❖ Field Trips

Thank you so much for your consideration. We welcome your visits!

Sincerely,

Ellen Albertoni  
 Executive Director

Tel 805.688.3793  
 Fax 805.688.1792  
 Email [ssctr@verizon.net](mailto:ssctr@verizon.net)  
[www.solvangseniorcenter.org](http://www.solvangseniorcenter.org)  
 Federal Tax ID# 77-0236226



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 4,000.00

Name of Organization: Solvang Senior Center

Title of Program: Nutrition Program New or ongoing program? Ongoing

Location(s) of services delivered: Santa Ynez Valley

Name of Agency Executive Director: Ellen Albertoni

Phone #: 688-3793 Email: ssctr@verizon.net Website: www.solvangseniorcenter.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Solvang Senior Center is respectfully seeking grant funds to help us provide meals to low-income seniors in the Santa Ynez Valley. We are located in the center of the City of Solvang and draw 52% of our clients from the City of Solvang and 48% from the surrounding unincorporated area. We are grateful for your past support and hope that you will consider funding us in 2016/17. We are repairing several things in our building (which is a 23 yr. old modular) and that is consuming significant unrestricted funds. As part of our Strategic Plan's goal of meeting our community's need in a responsible manner, we strive to grow our Nutrition Program by 5% per year. We need your help to provide the noontime meal to low-income seniors, which we use as the centerpiece of a full day's worth of wellness and socialization activities to help seniors live vibrant lives.

2. Briefly summarize the service to be provided and how many people will be served:

The Solvang Senior Center is respectfully seeking funding for our Nutrition Program to offer 500 meals to low-income seniors. The meals are prepared by Atterdag Village of Solvang by a nutritionist and beverages and snacks are prepared by our Center's Kitchen Manager. Meals are served by our Kitchen Manager. The atmosphere is both sophisticated and warm.

The Center serves 450 seniors from throughout the Santa Ynez Valley. According to the 2010 Census, there are approximately 4,000 people 55 or greater residing in the Santa Ynez Valley. That is expected to reach 8,000 by 2016. Services provided at the Center extend beyond the walls of the Center. We provide direct referral to programs and services throughout Santa Barbara County regardless of Center membership.



3. Detail the timeline for providing the service:

This is an on-going program from July 2016 - June 2017. Meals are provided 5-days a week and attendance is tracked daily.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The goal of the Solvang Senior Center is to increase the overall health and well being of Santa Ynez Valley seniors through the provision of nutritional meals, physical, social, and preventive activities at the Solvang Senior Center. To meet this goal, the Senior Center will continue to serve a minimum of 4,000 nutritionally balance meals and provide 500 wellness opportunities to approximately 450 unduplicated people. We strive to increase services by about 5% each year as our budget allows. Activities, meals and attendance is measured daily. We are implementing an evaluation system in 2016.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

The Nutrition Program is an ongoing program. The County generously funded the program for 4 years from 2012-2015 in the amount of \$4,415/year.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

The Solvang Senior Center maintains a 9-month cash reserve and has implemented a 3-yr. strategic plan. Board giving averages \$8,000 annually with 100% participation. The Solvang Senior Center has been successfully serving its community since 1975. With a modest budget, two staff members and an active board and volunteer base, the Solvang Senior Center is able to deliver services in an efficient and quality manner. Thank you for your consideration.

7. Agency staff responsible for application: Ellen Albertoni

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#29

Agency: Solvang Senior Center  
 Program Name: Nutrition Program  
 Amount \$\$ Requested: \$4,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		4000
City of Solvang		30000
Fees for services		21160
Valley Foundation		5000
Wood Claeysens Foundation		10000
Towbes Foundation		4000
Latkin Foundation		3000
Balin Trust		2000
Other Foundations		13000
<b>Total</b>	<b>0</b>	<b>92160</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Food Costs	21000
Kitchen Manager Wages	22000
Kitchen Repairs and Maint.	8500
50% Management Wages	20000
Outreach	4000
Transportation	2300
Utilities	14360
<b>Total</b>	<b>92160</b>



## Santa Ynez Valley Senior Citizens Foundation

164 W. Hwy 246 P.O. Box 1946 Buellton, CA 93427 Tel: (805) 688-4571 Fax: (805) 693-9792 www.buelltonsc.org

April 28, 2016

Ms. Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA

RE: Senior Nutrition Grant Request

Dear Ms. Adriana de Bruin and County Supervisors,

The Santa Ynez Valley Senior Citizens Foundation, DBA the Buellton Senior Center would like to thank the County for your past support. The Buellton Senior Center is seeking a \$26,000 grant to provide 1,818 Meals on Wheels to Buellton area low-income seniors. Funds will pay for food and container purchases, direct kitchen staff time and fuel, which average \$14.30 per delivered meal.

The Buellton Senior Center is the only Meals on Wheels provider in Buellton and the second largest distributor of food in the Santa Ynez Valley. Our seniors need your help.

We raise half of our annual budget with our volunteer-run thrift shop in Buellton. The County generously began funding our Nutrition Program in 2011 when annual meals prepared were 19,285. Currently, we prepare and serve 19,108 meals annually and offer 5,200 bags of free groceries.

The people that we serve cannot afford our local assisted living facilities and are food insecure. By providing a daily meal and checking in on them, we are making it possible for them to remain in their homes and not receive additional government subsidies. Our meals provide 70% of seniors' daily dietary requirements.

72% of our Food Program users are low-income based on HUD's standards for Santa Barbara County and receive free meals. We require our scholarship clients to provide annual tax returns and complete an application. We offer the application in English and Spanish. The average income of our scholarship clients is \$860/month.

### The Center's Nutrition Program Provides

- ❖ 19,000+ meals annually to 840 clients including 124 Meals on Wheels Clients
- ❖ 5,200 bags of free groceries are supplied to 100 low-income seniors annually
- ❖ Daily Free Farmer's Market Open to the Public
- ❖ Pick up and delivers weekly Food Bank food for two other local agencies
- ❖ Monthly "mandate" dinners in collaboration with Valley Christian Fellowship

The Buellton Senior Center would like to thank the County Supervisors for your past support and consideration. We would love for you to come by for lunch at your convenience.

Sincerely,

*Pam Gnekow*  
Pam Gnekow  
Executive Director



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 26,000

Name of Organization: Buellton Senior Center

Title of Program: Nutrition Program New or ongoing program? Ongoing

Location(s) of services delivered: Buellton and surrounding rural area

Name of Agency Executive Director: Pam Gnekow

Phone #: 688-4571 Email: pamg5@aol.com Website: www.buelltonsc.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Buellton Senior Center strives to end senior hunger in the Santa Ynez Valley. We are effectively accomplishing that goal with our extensive Nutrition Program. The Buellton Senior Center is seeking a \$26,000 grant to provide 1,818 Meals on Wheels to Buellton area low-income seniors. Funds will pay for food and container purchases, direct kitchen staff time and fuel, which average \$14.30 per delivered meal. The Buellton Senior Center is the only Meals on Wheels provider in Buellton and the second largest distributor of food in the Santa Ynez Valley. Our seniors need your help. 72% of our Food Program users are low-income based on HUD's standards for Santa Barbara County and receive free meals. The average income of our scholarship clients is \$860/month. We have never turned anyone away and look at new ways to reach people. We are ending senior hunger in the Santa Ynez Valley.

2. Briefly summarize the service to be provided and how many people will be served:

The Buellton Senior Center is seeking funding for our Food Program, which provides daily lunches, Meals on Wheels, daily free Farmer's Market, weekly groceries, and monthly dinners to local senior citizens. In 2015, we prepared and served 19,108 meals. 72% were subsidized to low-income seniors. 124 people benefitted from Meals on Wheels. 5,200 bags of groceries were distributed to unduplicated 100 seniors. Approximately 841 unduplicated people were served in the Center's Food Program and 962 unduplicated people were served by the Center in total. The Center operates a thrift store and a catering company as fundraising ventures. The Center is open Monday - Friday from 10:00-3:00. A \$26,000 program grant will provide 1,818 delivered meals to low-income seniors.

3. Detail the timeline for providing the service:

The Nutrition Program is an ongoing program offered year round. We do not have a waiting list, everyone is served.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Our main success driver is the number of meals prepared and the number of people served. Our Food Program goals for 2016 are to: serve more than 950 people, prepare at least 20,000 meals, distribute at least 5,200 bags of groceries, and add weekend Meals on Wheels that will be delivered Fridays as soon as funding is secured. Our organizational vision is to end senior hunger in the Valley. We have implemented our 2016-2020 Strategic Plan.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

The Nutrition Program is an on-going program. The County of Santa Barbara has generously funded the program in 2015-16 for \$26,000 and in 2012-2015 in the amount of \$5,298 per year. Thank you so much for your support.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

We have been providing services to seniors for 40 years. Our volunteer-run thrift store accounts for a third of our revenue. We have been profitable for the past two years and our Executive Director has been acting as a volunteer while we build our cash reserves. We have lowered our food costs through innovative menus and collaborations. We will be paying the Executive Director next year and have the capacity to do so. Thank you so much for your past support!

7. Agency staff responsible for application: Pam Gnekow

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

FY 2016-17 Line Item Budget  
For Program

Agency: Buellton Senior Center  
Program Name: Nutrition Program  
Amount \$\$ Requested: \$26,000

Program Budget Funding Sources/Revenues	FY 2016-17	
	Committed	Uncommitted
County of Santa Barbara		26000
Fees for Services		20000
Thrift Store		80000
City of Buellton		50000
Valley Foundation		20000
Wood-Claeyssens Foundation		50000
Balin Trust		2000
Latkin Foundation		3000
Legacy Foundation	10000	
Other Foundations		44500
<b>Total</b>	<b>10000</b>	<b>295500</b>

Funding Uses/Expenses	Budget
Food & Container Costs	75000
50% of the Utilities	11000
Kitchen Staff	182000
Van Expenses	7500
Kitchen Maintenance	20000
<b>Total</b>	<b>295500</b>

**Purpose of the program, why the funds are needed, and the benefit to the community:**

Girls Inc. of Greater Santa Barbara (GIGSB) is a nonprofit youth organization dedicated to inspiring all girls to be strong, smart and bold. Through educational programs, enrichment activities, and advocacy, we strive to meet the unique needs of girls and young women, to develop their self-esteem and capacity to be self-sufficient, responsible members of the community. Girls Inc. remains distinct from all other youth-serving organizations, as we are the only agency in the region providing a comprehensive, interactive and age-appropriate curriculum that is specifically developed to empower and support girls.

We recognize the potential of every girl, but our success profoundly impacts low-income families. Many of the girls we serve live in overcrowded housing and endure extremely stressful life events as a result of their socioeconomic status. For these girls especially, our programming is a vital component in their ability to thrive and reach their full potential in life. In 2015, 38% of the girls that attended our after-school and summer programs came from single parent homes and 45% came from households that live at or below the federal poverty level.

Over the past two years demand for our program has grown exponentially, representing a 40% increase in new enrollments, many of who are girls living in low-income, underserved households. Consequently the need for scholarships has increased for these girls to participate in our life-changing programs. In 2015, GIGSB provided \$586,000 in scholarship assistance, which represents a nearly 48% increase in financial assistance in the past two years--the need is assuredly great.

Much like transportation and affordable housing, reasonable childcare is a significant need for families, especially those who live in the high poverty zones we serve. These parents simply cannot afford to spend almost half their earnings on childcare. Without Girls Inc. many of these girls would be home unsupervised and at risk to harmful or risky behaviors, feelings of isolation and depression. GIGSB gives hope and opportunity to hundreds of girls each year. When our time-tested curriculum is matched with the safe, supportive, and center-based structure we provide, girls receive the developmental assets they need to become tomorrow's leaders, helping to break the cycle of poverty they are growing up in.

**The service to be provided and how many people will be served:**

GIGSB serves over 1,600 girls annually between the ages of 4 ½ -18 through two licensed childcare centers in Santa Barbara and Goleta, CA. Each day we transport girls from more than 30 area schools to our centers where they participate in classes and activities facilitated by trained staff and volunteers, who build long-term, mentoring relationships in a safe and supportive all-girl environment. Our hands-on educational programs are research based, and provide girls with the opportunity to benefit from an interactive curriculum that fosters self-reliance, academic success, physical fitness, and the assimilation of life-skills. Our enrichment activities help them develop leadership and teamwork skills, set career goals, and adopt healthy lifestyles, giving them the tools they need to overcome gender,

economic and social barriers, fostering their growth into healthy, educated, independent adults.

**Detail the timeline for providing the service:**

GIGSB provides services year round, after-school, throughout the summer and during spring and winter breaks. Our fiscal year is based on a Calendar year from Jan 1 - December 31.

**Describe key outcomes to be achieved with the funding and how they will be measured:**

Each area of programming consists of a series of classes with three to five target outcome goals in the areas of increased knowledge, skills and attitudes the girls are expected to achieve throughout their participation, with at least a 75% successful outcome in all our programs.

Each program is evaluated for effectiveness and success using a systematic approach through student pre- and-post evaluation surveys, instructor evaluations, observations and interviews. Our Quality Assurance Manager leads our data collection team, analyzes evaluation data and generates evaluation reports utilizing Girls Inc.'s National Trax Data Collection and Program Management System. Results are reviewed prior to annual program implementation for relevant adjustments in curricula design and/or staff training needs.

An example of key outcome goals/results from last years' OpSMART, STEM programming:

80% of girls named three careers in science and technology

80% of girls named three ways in which math and science are useful in everyday life

83% of girls reported they are good at science

92% reported that science and math are fun

**Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:**

This is an ongoing request and we have not been funding through this program in prior years.

**Describe the agency's expertise and capacity to deliver services including fiscal stability:**

Girls Inc. of Greater Santa Barbara is an affiliate of a more than 150 year old national organization. Our programs are time-tested with proven results, serving the Santa Barbara community for more than 60 years. Research, evaluation and training conducted by Girls Inc. National Resource Center provide the foundation for all Girls Inc. programs. Participation is based on a sliding fee scale and program fees cover approximately 60% of our operating budget. The remainder comes from grants, fundraising events and individual contributions affording us the ability to continue providing this vital program to thousands of girls in greater Santa Barbara, helping ensure their bright futures and the future of our community.





# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 20,000

Name of Organization: Girls Inc. of Greater Santa Barbara

Title of Program: Scholarship assistance for low-income, at risk youth      **New or ongoing program?** Ongoing

Location(s) of services delivered: 531 E. Ortega St., Santa Barbara CA 93103 and 4973 Hollister Ave, Goleta, CA 93111

Name of Agency Executive Director: Barbara Ben-Horin

Phone #: 805.963.4757 x19      Email: grants@girlsincsb.org      Website: www.girlsincsb.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Girls Inc. of Greater Santa Barbara (GIGSB) is a nonprofit youth organization dedicated to inspiring all girls to be strong, smart and bold. Through educational programs, enrichment activities, and advocacy, we strive to meet the unique needs of girls and young women, to develop their self-esteem and capacity to be self-sufficient, responsible members of the community. Girls Inc. remains distinct from all other youth-serving organizations, as we are the only agency in the region providing a comprehensive, interactive and age-appropriate curriculum that is specifically developed to empower and support girls.

We recognize the potential of every girl, but our success profoundly impacts low-income families. Many of the girls we serve live in overcrowded housing and endure extremely stressful life events as a result of their socioeconomic status. For these girls especially, our programming is a vital component in their ability to thrive and reach their full potential in life. In 2015, 38% of the girls that attended our

2. Briefly summarize the service to be provided and how many people will be served:

GIGSB serves over 1,600 girls annually between the ages of 4 ½ -18 through two licensed childcare centers in Santa Barbara and Goleta, CA. Each day we transport girls from more than 30 area schools to our centers where they participate in classes and activities facilitated by trained staff and volunteers, who build long-term, mentoring relationships in a safe and supportive all-girl environment. Our hands-on educational programs are research based, and provide girls with the opportunity to benefit from an interactive curriculum that fosters self-reliance, academic success, physical fitness, and the assimilation of life-skills. Our enrichment activities help them develop leadership and teamwork skills, set career goals, and adopt healthy lifestyles, giving them the tools they need to overcome gender, economic and social barriers, fostering their growth into healthy, educated, independent adults.

3. Detail the timeline for providing the service:

GIGSB provides services year round, after-school, throughout the summer and during spring and winter breaks. Our fiscal year is based on a Calendar year from Jan 1 - December 31.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Each area of programming consists of a series of classes with three to five target outcome goals in the areas of increased knowledge, skills and attitudes the girls are expected to achieve throughout their participation, with at least a 75% successful outcome in all our programs.

Each program is evaluated for effectiveness and success using a systematic approach through student pre- and-post evaluation surveys, instructor evaluations, observations and interviews. Our Quality

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request and we have not been funding through this program in prior years.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Girls Inc. of Greater Santa Barbara is an affiliate of a more than 150 year old national organization. Our programs are time-tested with proven results, serving the Santa Barbara community for more than 60 years. Research, evaluation and training conducted by Girls Inc. National Resource Center provide the foundation for all Girls Inc. programs. Participation is based on a sliding fee scale and program fees cover approximately 60% of our operating budget. The remainder comes from grants, fundraising

7. Agency staff responsible for application: Coleen McBride, Grants Manager

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#31

Agency: Girls Inc. of Greater Santa Barbara  
 Program Name: Scholarship assistance for low-income, at-risk youth  
 Amount \$\$ Requested: \$20,000

<b>Program Budget</b>	<b>FY 2016_17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		20000
Program Service Fees	251895	951338
Special Events	129709	212981
Corporate & Foundation Grants	65000	390000
Government Grants	12500	5000
Individual Contributions	61969	265031
<b>Total</b>	<b>521073</b>	<b>1844350</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Personnel Costs	1239341
Occupancy & Telecom	106431
Interest & Bank Fees	111600
Supplies	60070
Equip. & Transportation	56230
PR, Printing & Postage	18528
Insurance	30200
Dues & Licensing	12207
Professional Fees	39016
Other	85800
Scholarships	586000
<b>Total</b>	<b>2345423</b>



# Transitions - Mental Health Association #32

*Helping children and adults live, work and grow in our community.*

May 2, 2016

Ms. Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. de Bruin,

In a 2010 publication, the National Alliance for the Mentally Ill (NAMI) noted that "an estimated one-third to one-half of people who live with serious mental illness lives at, or near, the federal poverty level," with 71% of mental health clients reporting "an annual income of \$20,000 or less." TMHA has an established history of working with a client base that is part of Santa Barbara's poverty population, and our strategy remains unchanged when it comes to systemically addressing their needs. We provide housing, a full spectrum of behavioral health services, and truly unique employment opportunities. All of these are tools for recovery and independent living, critical steps in creating a pathway out of poverty.

The Growing Grounds Farm II of Santa Maria offers vocational training and employment for over 50 adults with mental illness each year. Each client at the Growing Grounds Farm II in Santa Maria receives:

- Vocational training in all aspects of growing, marketing, presentation and selling.
- Training in work readiness, such as personal responsibility for a work schedule, arranging for transportation, wearing suitable attire and being punctual.
- Opportunities for job advancement and increased responsibility.
- Individual meetings with the Program Manager to discuss and create personal milestones.
- A safe, supervised environment for strengthening social skills among peers.
- Input from Supported Employment Vocational Specialists who work one-on-one with individuals to obtain and maintain employment in the community.
- Job Coaching, Job Development, Benefits Counseling, Job Readiness Training, and Vocational Assessment.
- Individualized time-unlimited job support.
- A job and a paycheck.

For the past sixteen years we have consistently accomplished our goal of providing jobs and training for our clients. But something equally important has occurred: Growing Grounds Farm has grown into a true community hub—a popular destination for our neighbors, particularly families with children. Last year our Thursday Farm Stand was visited by over 1,000 different shoppers, spending an average total of \$675.00 per week through the year. We staged *Everything Edible* plant sales at multiple locations, and saw hundreds of happy customers go home with heirloom tomatoes and other vegetable seedlings. Home-schooling families come to experience organic gardening, explore the chicken coop and pick up information on farming. Local elementary schools visit for regular garden tours. This past year, Santa

Barbara County Department of Behavioral Wellness has started hosting a weekly garden club at our Farm for their clients.

The fact that the farm has forged a meaningful role in Santa Maria indicates that we are accomplishing one of our most important goals: reducing the stigma of mental illness and integrating our clients into the community at large.

The challenge of serving greater numbers of clients who desire employment opportunities and vocational training is that Santa Barbara County eliminated its contract with our Growing Grounds Farm employment program eight years ago. We have progressed from survival mode to steady growth in both program scope and numbers served. The fact that we do so without any support from the Department of Behavioral Wellness is a challenge and an accomplishment. Our goal for 2016-17 is to take a greater step towards true sustainability as a social enterprise business. We plan to open our weekly Farm Stand at least one Saturday every month, and offer more family-friendly attractions—like a children's cooperative garden, or monthly classes for kids and families alike. We have seen the Farm emerge as a neighborhood attraction, and we want to do all we can to drive more customers—and revenue—our way.

At the same time, we are coping with a very real challenge: the minimum wage in the state of California rose on January 1st of this year from \$9 to \$10 an hour, and will increase to \$10.50 by January 2017 (continuing in these increments until the state reaches a \$15 an hour minimum wage by 2022). The Growing Grounds Farm II will provide minimum wage employment to 50 clients in the coming fiscal year, and we are applying for an Outside Agency Funding Request of \$2,500.00 to offset the rise in our operating budget due to this fully justified wage increase.

We are pleased to be able to apply for this Outside Agency opportunity. Please contact me if you have any further questions.

Very Truly Yours,



Frank Ricceri  
Division Director



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 2,500.00

Name of Organization: Transitions-Mental Health Association

Title of Program: Growing Grounds Farm II New or ongoing program? Ongoing since 2000

Location(s) of services delivered: 820 W Foster Road Santa Maria, CA 93454

Name of Agency Executive Director: Jill Bolster-White

Phone #: (805) 540-6505 Email: jbw@t-mha.org Website: www.t-mha.org

**1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:**

Since 2000, Transitions-Mental Health Association (TMHA) has operated the Growing Grounds Farm of Santa Maria, one of California's most compassionate, proactive forms of treatment for adults living with a mental illness. A combination of therapeutic horticulture and vocational training, the farm provides a disenfranchised population with true employment opportunities while maintaining a supportive environment. Our employees are diagnosed with persistent illnesses such as schizophrenia, bipolar disorder, anxiety disorder, or major depression.

There are two compelling reasons that drive this request and need for funds. The first is that our Santa Maria employment programs were eliminated from the Department of Behavioral Wellness operations in 2008, and have been surviving on revenues generated by the businesses, private donations, and foundation grants ever since. The second is that the minimum wage in the state of California rose on January 1st of this year from \$9 to \$10 an hour, and will increase to \$10.50 by January 2017 (continuing in these increments until the state reaches a \$15 an hour minimum wage by 2022). The Growing Grounds Farm will provide minimum wage employment to 50 clients in the coming fiscal year, and we are applying for an Outside Agency Funding Request to offset the rise in our operating budget due to this fully justified wage increase.

**2. Briefly summarize the service to be provided and how many people will be served:**

Growing Grounds Farm II of Santa Maria represents a significant first step in North Santa Barbara County for mentally disabled adults to return to work. The program is composed of different pathways that can be tailored to suit each individual client. These pathways include: work on the Growing Grounds Farm, work at the weekly farm stand, accessing increased employment services through TMHA's Supported Employment Program (SEP), and work within the greater community of Santa Maria. GGFII offers the following services to each of our clients:

- Vocational training in all aspects of growing, marketing, presentation and selling.
- Training in work readiness, such as personal responsibility for a work schedule, arranging for transportation, wearing suitable attire and being punctual.
- Opportunities for job advancement and increased responsibility.
- A safe, supervised environment for strengthening social skills among peers.
- SEP Vocational Specialists who work one on one with individuals to obtain and maintain employment in the community.
- Job Coaching, Job Development, Benefits Counseling, Job Readiness Training, and Vocational Assessment.
- A job and a paycheck.

3. Detail the timeline for providing the service:

The Growing Grounds Farm II of Santa Maria operates throughout the year, 52 weeks a year.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Outside Agency Funding will be devoted to client wages, and will contribute to the following outcomes and measurements:

CLIENTS SERVED are defined as unique participants in the program, receiving paid employment and vocational training. Our objective for 2016-17 is that 50 Clients will be served by Growing Grounds Farm in Fiscal Year 2016-17.

SHIFTS are work periods of 3 hours. Each client will receive 1-4 Shifts per week for a 3-6 month period . We anticipate a total of over 2,700 shifts in the coming fiscal year, with an additional 65 three hour shifts attributed to this funding request.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

The Growing Grounds Farm II of Santa Maria has received County HSF funding in previous years (funding ended on June 30, 2015), but never from an Outside Agency request. If successful in this pursuit, we will attempt to renew our request as ongoing support.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

TMHA was the first organization to provide mental health services other than emergency treatment or clinic-based services to North Santa Barbara County residents, beginning in 1993 with a Social Rehabilitation program in Santa Maria. In 1997, we hired a Family Advocate for family members needing support and information, and that program expanded into Partners in Hope, a collaboration with Santa Barbara County Department of Behavioral Wellness. In 2000 we signed the lease on a four-acre parcel that became Growing Grounds Farm II, Santa Maria. Over the past ten years we purchased three properties that became part of our Santa Maria Housing program. Last year TMHA served over 2 000 unduplicated clients in Santa Barbara County and over 5 800 agency-wide



7. Agency staff responsible for application: Frank Ricceri, Division Director (805) 720-2655

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#32

Agency: *Transitions - Mental Health Association*  
 Program Name: *Growing Grounds Farm II*  
 Amount \$\$ Requested: **\$2,500**

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		2,500.00
<i>Woods Family Foundation</i>	35,000	
<i>State Dept of Vocational Rehabilitation</i>	4,000	
<i>Henry Mayo Newhall Foundation</i>	40,000	
<i>Other Private Foundations (weingart,SB Found)</i>		66,500
<i>Produce and plant Sales</i>	70,000	
<b>Total</b>	<b>149000</b>	<b>69000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries and Benefits (includes client wages)</i>	157,500
<i>Cost of Goods Sold (plants, soil, seeds)</i>	25,000
<i>Operating Expenses (transportation,admin, etc.)</i>	33,000
<b>Total</b>	<b>215500</b>





# Future Leaders of America

## Empower to Lead...the FLA Way *Serving Youth in Santa Barbara & Ventura Counties* #33

### Board Leadership

May 2, 2016

Maricela Morales  
Chair  
\*Central Coast Alliance  
United for a Sustainable Economy  
Carlos Lopez  
Secretary  
\*Century21 Real Estate  
Vianey Lopez  
Treasurer  
\*Office of U.S. Representative Lois Capps

County of Santa Barbara  
ATTN: Adriana de Bruin  
Business Manager, County Executive Office  
105 East Anapamu St, Room #406  
Santa Barbara, CA 93101

On behalf of Future Leaders of America, Inc. (FLA) Board of Directors, Staff, Volunteers and Students, I am writing to **\$10,000 to support our Youth Leadership & Education Project**. For the past 15 years, Future Leaders has provided transformative programming to Latino/a youth in community. The White House recognize our program in September 2015; FLA was honored by the White House Initiative on Educational Excellence for Hispanics for our innovative program as a "Bright Spot". FLA was the only organization to be honored in Santa Barbara County!

### Board Members

Ricardo Araiza  
\*La Patera Principal  
Olivia Carranza  
\*Insurance Agent/Tremblay  
Priscilla Garcia  
\*US Labor Dept. Administrator  
David Perez  
\*Community Advocate  
Oscar Verdin  
\*CIHS Vice Principal  
Ismael Ulloa  
\* Santa Barbara Cal SOAP

FLA has opened doors to new realities to over 8,000 unduplicated youth throughout the state of California. With the support of FLA, Latino/a youth are attending prestigious universities around the nation including Columbia, Berkeley, Stanford, Harvard, UCSB, UCLA, and Duke to name a few. *Because of FLA, our youth succeed!*

### Youth Leadership & Education Project

To address academic inequities and Latino civic engagement, FLA has three pillars: 1) leadership, 2) academic and 3) personal empowerment. Under these three pillars, FLA is able to address leadership development as a vehicle of empowerment for youth in the community. The "Youth Leadership & Education" project will begin in July 1<sup>st</sup>, 2016 and end June 30<sup>th</sup>, 2015. The goals of the project are to: 1) Motivate students to excel academically and access college admission and financial aid resources to earn a bachelor's degree; 2) Help underprivileged youth become leaders, effective communicators, and positive role models; and 3) Instill an ethic of civic responsibility and a willingness to participate in the democratic process to better the lives of others.

### Staff

Eder Gaona-Macedo, MPA  
Executive Director  
  
Gabriela Macias  
Oxnard/Santa Paula Youth Organizer  
  
Vicente Garcia, Jr.  
Santa Barbara Youth Organizer

### Funding Request

FLA requests **\$10,000** to help support general and programmatic support for the organization in South Santa Barbara County. The requested funds are to be used for program operating expenses (program supplies, transportation, staff mileage, postage, and facilities) that will continue to operate our Latino/a Youth Leadership Project. The additional support will help FLA provide more opportunities for students but also enable FLA to continue its peer to peer model through a growing volunteer base. Your support and funding is a powerful investment to our youth, families and community.

Thank you for your time and consideration!

### Future Leaders of America

P.O. Box 51637  
Oxnard, CA 93031  
(805) 642-6208  
[info@FutureLeadersNow.org](mailto:info@FutureLeadersNow.org)

### Santa Barbara Headquarters

1528 Chapala St. Suite 308  
Santa Barbara, CA 93101

### Regional Non-Profit

501(c)(3) Organization  
77-0071036

Best,

Eder Gaona-Macedo  
Executive Director  
Future Leaders of America, Inc.



# FY 2016-17 Outside Agency Funding Request Form

#33

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Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000.00

Name of Organization: Future Leaders of America, Inc.

Title of Program: Youth Leadership & Education Project New or ongoing program? Ongoing

Location(s) of services delivered: Goleta, Isla Vista, Santa Barbara & Carpinteria

Name of Agency Executive Director: Eder Gaona-Macedo

Phone #: 805-642-6208 Email: eder@FutureLeadersNow.Org Website: www.FutureLeadersNow.Org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Through our peer-to-peer model, Future Leaders is able to provide Santa Barbara County youth training, guidance and experiences that will help them in the long run with making positive decisions and as active community members. Since our inception in 1982, Future Leaders has sought to support and guide low-income, at-risk youth Latino/a who would otherwise be lost or confused in our society. Through our programs, students are able to find positive role models who guide them through our leadership training (public speaking, assertiveness, goal-setting) and our college admissions workshops. Over 80% of our students come from low-income families, all of whom qualify for free or reduced lunch, and over 50% will be first generation students when they attend college. What makes FLA effective and cost-efficient is its 'peer to peer' leadership model. FLA programming is executed by students who have gone through the leadership camp program and are later selected by FLA staff and alumni to run future programs as volunteer staff. When youth are given responsibilities, the message is clearly communicated that they are worthy and capable of being contributing members of society. Not only will this request provide funding for our transformative program but an investment in our community. FLA youth have gone on to become successful lawyers, educators, non-profit leaders and elected officials. Because of FLA, youth succeed!

2. Briefly summarize the service to be provided and how many people will be served:

1. Youth Leadership Conference: Youth begin our program the summer before their 9th or 10th grade. Students request admissions to the Summer Youth Leadership Conference. The experience, for many low-income students, is the first experience to be away from home or experience leadership training. The conference provides students a space to develop leadership skills through an experimental method in Public Speaking, Self-Esteem, Assertiveness, Goal-Setting and Facilitation. 55 students will participate.
2. Level two of our leadership training is the Future Leaders of America Master's Achievers (FLAMA). The year round program meets twice per month and is a student run space. The space allows students to practice and grow into their role as leaders in the community. Students in the past have used FLAMA to advocate for less underage drinking in our community.
3. The Facilitator training, level 3 of our program, prepares students to lead peer to peer groups. This is the most challenging and rigorous program for the students to participate in; students are expected to attend monthly Saturday training and continue their growth and understanding of leading peer groups. On average, 35 Santa Barbara youth will participate.
4. FLA also provides educational experiences for students. FLA instills education as a way for social mobility and empowerment. The University Seminars provide an experience where the students can learn about university admissions requirements, financial aid options and find mentors with students who have gone through the FLA program. 55 Santa Barbara youth will participate.

3. Detail the timeline for providing the service:

The program will be executed between July 1st, 2016 - June 30th, 2016.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The goal of our program is to engage 100 low income, Latino youth in a year long project where the following outcomes will be achieved by at least 70% of participants. 1) Increased understanding of higher education and financial aid, through a series of workshops and university visits, to motivate and access college admissions and financial aid resources in pursuit of higher education, 2) Increased ability to communicate with others (including public speaking). The objective of this outcome is to teach underserved Latino youth to become leaders, effective communicators and positive role models for other Latino youth. Dr. Peter Ellis, provides Future Leaders with pro bono evaluation work to measure change in attitude, skills and behavior. The Youth Resiliency & Development Survey measure student change in behavior, attitude, ability and knowledge.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is one of our ongoing programs in South Santa Barbara county. This is a one time request - we have not yet received funding for this program from this funding committee.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Over the last 2 years, Future Leader board and staff have focused on financial stability; we currently have two months of reserve restricted by the board and strive to have three months of cash on hand at all times. We have also expanded staff time to increase capacity and evaluation for our program. In South Santa Barbara we have a Full Time youth coordinator who is supervised by the Director who is also Full Time in Santa Barbara. Both staff members have the background and knowledge to produce programming to that meet goals, objectives and outcomes. This funding would help Future Leaders keep providing meaningful programing for Latino/a youth. Thank you for your time and consideration!

7. Agency staff responsible for application: Eder Gaona-Macedo, Executive Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#33**

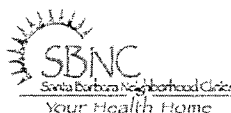
Agency: **Future Leaders of America, Inc.**

Program Name: **Youth Leadership & Education Project**

Amount \$\$ Requested: **\$10,000**

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara - This Request		\$10,000
<i>McCune Foundation</i>	\$ 20,000.00	\$ 20,000.00 *Renewal May 2016
<i>Hutton Foundation</i>	\$ 18,500.00	
<i>San Marcos High School</i>	\$ 5,000.00	
<i>Glikbarg Foundation</i>	\$ 10,000.00	
<i>Wharton Foundation</i>	\$ 10,000.00	
<i>Weingart Foundation</i>	\$ 15,000.00	
<i>SB County ADP</i>	\$ 20,000.00	
<i>Towbes Foundation</i>		\$ 7,500.00 *Renewal July 2016
<i>James Bower Foundation</i>		\$ 25,000.00 *Renewal July 2016
<b>Total</b>	<b>\$ 98,500.00</b>	<b>\$ 62,500.00</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>	<b>This Request</b>
<i>Executive Director Payroll + Benefits</i>	\$ 55,620.00	
<i>Santa Barbara Youth Coordinator Payroll +Benefit:</i>	\$ 44,980.00	\$7,500
<i>Rancho Alegre - Youth Leadership Camp</i>	\$ 30,000.00	\$2,500
<i>Internet, Phone</i>	\$ 1,200.00	
<i>Rent - 126 E. Haley St.</i>	\$ 5,000.00	
<i>Postage &amp; Shipping</i>	\$ 750.00	
<i>Marketing &amp; Printing</i>	\$ 900.00	
<i>Travel &amp; Mileage</i>	\$ 1,500.00	
<i>Volunteer Facilitator Training</i>	\$ 3,000.00	
<i>Insurance</i>	\$ 3,519.00	
<i>University Seminar</i>	\$ 3,000.00	
<i>Program Food &amp; Supplies</i>	\$ 7,500.00	
<b>Total</b>	<b>\$ 156,969.00</b>	<b>\$10,000</b>



May 2, 2016

Dear Chair and members of the County of Santa Barbara Board of Supervisors,

Santa Barbara Neighborhood Clinics (SBNC) greatly appreciates the important relationship we share with the County of Santa Barbara in an effort to provide comprehensive medical care, comprehensive dental care, behavioral health, and enabling service assistance to the residents of south Santa Barbara County. The support of the County Health Department and the Supervisors, and our collaborative work is extremely valuable to SBNC. Thank you.

Today we ask for your support to provide additional access for dental care to our county's underserved population at our Goleta Neighborhood Dental Clinic (GNDC) located at 164 Kinman Avenue. We are in the process of expanding the 3-chair clinic which opened in late 2014 to a new and more efficient 9-chair clinic and are fundraising to pay for the construction and equipment costs. The total project cost is \$1,315,358. To date, donation commitments are at \$1,150,000, leaving \$165,358 still to raise.

We are asking you to support this important project for the residents of Santa Barbara County with a substantial \$50,000 contribution, or as much as you are able to contribute. Construction is expected to be completed in the summer of 2016.

In calendar year 2015 the 3-chair clinic served 1,546 patients with 5,937 visits. In the ramp up year after opening with 9-chairs we anticipate growing our patient base to more than 3,246 with more than 12,335 visits. And in the coming year we expect further growth. We maintain a 5-year lease, begun in July 2014, with 2 5-year extension options. Ninety-four percent of our current GNDC patients are at or below 200% of the FPL, 63% are Hispanic or Latino, and 40% are 19 or younger.

Your contribution to this project will help thousands of residents improve their health and wellbeing for years to come.

We would also be pleased to offer you a Sponsorship Opportunity for your \$50,000 contribution with a plaque in the beautiful new facility.

Thank you for your consideration,

A handwritten signature in black ink, appearing to read "Charles C. Fenzi", is written over a horizontal dashed line.

Charles C. Fenzi, MD  
Chief Executive Office & Chief Medical Officer

NB, your support will help thousands for years to come. Please partner with us to expand dental care for the underserved.



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 50,000  
 Name of Organization: Santa Barbara Neighborhood Clinics  
 Title of Program: Goleta Neighborhood Dental Clinic Expansion Project      New or ongoing program? New  
 Location(s) of services delivered: 164 Kinman Avenue, Goleta, CA 93117  
 Name of Agency Executive Director: Charles C. Fenzi, MD  
 Phone #: 805-617-7850      Email: charles.fenzi@sbclinics.org      Website: www.sbclinics.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Santa Barbara Neighborhood Clinics (SBNC) operates 4 primary care medical clinics: two in the City of Santa Barbara, one in Isla Vista, and the most recent site in Goleta. Additionally, 2 dental clinics are serving the community, one in Santa Barbara and the other in Goleta. SBNC is a integral part of the health of the community and the low-income, unemployed, and homeless families and individuals we serve. We offer service on a sliding scale fee and will not turn anyone away regardless of their ability to pay. We request \$50,000, or as much as the Santa Barbara County is able to give, to help complete the expansion of the Goleta Neighborhood Dental Clinic (GNDC) from 3 chairs to 9 chairs. The budget for the project is \$1,315,358.62. Dollars donated to fund the project total \$1,150,000 to date; leaving a gap of \$165,358.62. Construction is slated to be completed in the summer of 2016. Our contingency plan, should we not raise all the necessary funding, is to draw on a loan which we have been approved for.

2. Briefly summarize the service to be provided and how many people will be served:

GNDC provides comprehensive dental care including, but not limited to, the following: comprehensive oral exams with x-rays; emergency dental care; surgical and non-surgical extractions; restorations, including fillings, build ups, crowns, and bridges; root canal therapy; dentures; and implants-over dentures; prophylaxis; periodontal (gum) treatments and surgery; pediatric dentistry; removal of cysts and oral biopsies; implants, bone grafts and tissue augmentation. In 2015 our 3 chair clinic: served 1,546 individual patients and provided 5,937 patient visits. Patient demographic include: 40% 19 years of age or younger; 7% 65 and older; 56% female, 44% male; 63% Hispanic or Latino; and 94% at or below 200% of the federal poverty level (FPL) (family of 4 earning less than \$48,500 a year). In FY 2016-17 the expansion is projected to grow our individual patient base to more than 3,246, with total visits of more than 12,335. We expect our patient demographic percentages to remain the same.



3. Detail the timeline for providing the service:

Construction to expand the GNDC from 3 chairs to 9 is expected to be completed in summer 2016. The County of Santa Barbara's investment in this project is expected to last for years to come. GNDC maintains a 5-year lease, begun in July 2014, with 2 5-year extension options available. The good this project will do for the health of thousands of local residents, infants through seniors, for years to come is immeasurable.



4. Describe key outcomes to be achieved with the funding and how they will be measured:

Key outcome 1: Implementation of a specific program for homeless people at GNDC. Success measured by implementation by FY 2017-18. Key outcome 2: Implementation of an oral hygiene and nutrition class for GNDC patients. Success measured by implementation within FY 2016-17. Key outcome 3: Grow our number of patients seen at GNDC to 3,246 or more by the end of FY 2016-17.



5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one time request to expand GNDC from 3 chairs to 9 to fulfill the need for dental care for the low-income working poor, jobless, and homeless. The "Snapshot of Santa Barbara County" produced by the Department of Social Services in 2013 revealed that of the 37,942 adults in poverty in the County, 58 % (22,113) resided in South County. By providing more capacity for care at GNDC you will contribute to improved overall health for individuals and better community health, keeping people healthy and out of our medical clinics and emergency rooms.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

GNDC currently utilizes 1 full-time dentists with many years of experience, and 2 dental residents. In FY 2016-17 we will add 1 additional full-time dentist and 1 additional resident. We have the capacity to do this due to revenue from the expansion of the California public dental insurance (Denti-Cal) for low-income populations, and a federal grant to assist with funding our additional staff support.



7. Agency staff responsible for application: Anne Kratz, anne.kratz@sbclinics.org, 805-324-8319

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to: outsideagency@countyofsb.org**

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

Santa Barbara Neighborhood Clinics  
 Goleta Neighborhood Dental Clinic Expansion Project  
 \$50,000

Construction Project Budget Funding Sources/Revenues	FY 2015-16, 2016-17	
	Committed	Uncommitted
County of Santa Barbara		\$ 50,000.00
HRSA	\$ 100,000.00	
Cottage Health	\$ 700,000.00	
Mosher Foundation	\$ 50,000.00	
Michael & Anne Towbes	\$ 250,000.00	
Alice Tweed Touhey Foundation	\$ 50,000.00	
<b>Total</b>	<b>\$ 1,150,000.00</b>	<b>\$ 50,000.00</b>

Funding Uses/Expenses	Budget
Architect/Structural Engineering	\$ 71,200.00
E&O Insurance	\$ 3,500.00
Demo/Asbestos Removal/Preliminary Phase	\$ 22,104.00
Concrete-Interior/Exterior	\$ 42,148.00
Carpentry	\$ 27,756.00
Plumbing	\$ 74,870.35
Electrical	\$ 86,340.61
Exterior Siding/Insulation	\$ 8,365.00
Drywall	\$ 16,021.80
Roof/Rooftop Fencing for HVAC-added cost	\$ 15,913.00
Doors/Windows	\$ 12,255.44
Cabinetry	\$ 67,424.00
Flooring	\$ 26,600.00
Painting	\$ 18,500.00
Incidentals	\$ 7,440.00
Phase 2 Conversion	\$ 8,009.25
Supervision/Overhead/Profit - GC	\$ 86,402.06
Contingency-GC	\$ 37,569.00
Landlord Exterior Request	\$ 5,000.00
Structural Upgrades	\$ 39,000.00
Electrical Svc Upgrade 240/3phase	\$ 30,000.00
HVAC	\$ 185,160.00
Equipment-Dental Chairs	
Outfitted/Compressor/Phones/Alarms	\$ 267,851.11
Dental Instruments	\$ 35,929.00
Furniture/Décor	\$ 30,000.00
Computers/Labor/Cabling	\$ 40,000.00
Project Contingency	\$ 50,000.00
<b>Total</b>	<b>\$ 1,315,358.62</b>





*Administration Office*

#35

*245 E. Inger Drive, Suite 103B  
Santa Maria, CA 93454*

*P.O. Box 5908  
Santa Maria, CA 93456  
Office: 805-346-8185  
Fax: 866-653-0813*

May 2, 2016

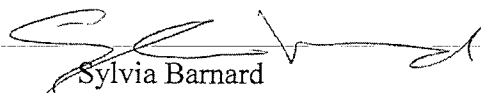
Ms. Adriana De Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. De Bruin,

Good Samaritan Shelter (GSS) is requesting \$150,000 through the outside application process to support the extensive shelter system that we have in Northern Santa Barbara County, including both Santa Maria and Lompoc. GSS experienced a 37% increase in the number of unduplicated persons served within our agency in 2015, in comparison to just the year prior. . GSS has seen increasing trends of homeless served in our programs, with the operations of overflow at 365 days per year rather than during inclement weather and we continue to have to turn people away nightly. The most surprising data that came out of the 2015 Santa Barbara County Homeless Count was that even though homelessness has decreased overall from two years prior countywide, it has actually increased in Northern Santa Barbara County – for the second time in a row.

With the constant increase in minimum wage affecting the salary line items for our direct staff workers and the ongoing increase in worker's compensation and employee benefits costs, GSS' expenses continue to rise without an increase on the revenue side. Good Samaritan Shelter is committed to keeping our doors open for those most in need, but the rising costs and limited funding makes it very challenging. GSS is grateful for the ongoing support from the County of Santa Barbara, and would like to be considered for outside agency funding as the Board of Supervisors has supported south county shelter systems over the past 3 years. Please feel free to contact me directly should you have any questions.

Sincerely,



Sylvia Barnard  
Executive Director

*Mission Statement: "To Provide Emergency, Transitional and Support Services To the Homeless and Those in Recovery throughout the Central Coast."*



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

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Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 150,000

Name of Organization: Good Samaritan Shelter (GSS)

Title of Program: Emergency Shelter Programs New or ongoing program? ongoing

Location(s) of services delivered: Santa Maria & Lompoc

Name of Agency Executive Director: Sylvia Barnard

Phone #: (805)331-0877 Email: goodsamshelter@gmail.com Website: www.goodsamaritanshelter.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The purpose of Good Samaritan Shelter's emergency shelters is to provide emergency housing for homeless individuals and families in Northern Santa Barbara County that do not have any other housing alternatives and are currently homeless, as defined by HUD. GSS' shelter programs provide a safe haven for those that are experiencing homelessness, and a stable place for homeless individuals and families to get back on their feet. The funding that GSS is requesting is needed to continue to provide services at the current level as expenses continue to rise (i.e. minimum wage increase, employee benefits are rising, and the basic costs of operating a shelter system this size). Shelter funding is so limited on the national and state level, resulting in a decrease of revenue that does not offset the increase in expenses. Good Samaritan Shelter is the only shelter provider in Northern Santa Barbara County that caters to homeless families and individuals, with 295 beds in total between Santa Maria and Lompoc. The benefit to the community is that homeless individuals & families have a safe, sober place to go to instead of staying on the streets.

2. Briefly summarize the service to be provided and how many people will be served:

Good Samaritan Shelter is requesting \$150,000 to support the shelter systems in Northern Santa Barbara County. The shelters operate 365 days per year, and serve a total of 295 persons at a time. GSS estimates that the Santa Maria Emergency Shelter, Santa Maria Marks House, Lompoc Bridgehouse and Lompoc Marks' House will serve a total of 745 unduplicated persons over the next year. The services to be provided within the shelter systems include 2 meals per day (3 meals per day for the two family shelters), daily showers, access to laundry facilities, mailing address, mental health services, drug & alcohol treatment, after school program for homeless children, case management, savings program, and clothing vouchers.

3. Detail the timeline for providing the service:

The timeline for providing shelter services in Northern Santa Barbara County (Santa Maria and Lompoc) is July 1, 2016 - June 30, 2017.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

GSS' performance measures for the shelter programs are as follows:

- 1) 100% of school age children residing within the shelter programs will be attending school
- 2) 75% of adults residing within the shelter programs will be saving money towards moving out
- 3) 50% of adults residing within the shelter programs will be employed after 60 days of intake
- 4) 40% of adults residing within the shelter programs will be attending drug & alcohol treatment
- 5) 50% of residents residing with the shelter programs will move into transition or permanent housing

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request as Good Samaritan Shelter continues to work to diversify and increase our funding streams to provide the basic needs for the most vulnerable population in Northern Santa Barbara County.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

GSS has been providing shelter services for the past 30 years, and serves more than 400 people under roof nightly. GSS serves 2,000 unduplicated persons annually, has 12 different locations, 100 employees, and 500 volunteers that deliver services to the most needy.. GSS has worked hard on fiscal stability for the agency, and has met the county's request to have reserves to maintain cashflow and the board has established an Endowment to plan for sustainability. GSS does not have any long-term debt, and has utilized grant funding to acquire all of our properties.

7. Agency staff responsible for application: Sylvia Barnard, Executive Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#35**

Agency: *insert agency name*

Program Name: *insert program name for request*

Amount \$\$ Requested: *insert total funding amount requested*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara- HCD Funding		250,000
County of Santa Barbara- ESG/CDBG	68,427	
County of Santa Barbara - Behavioral Wellness		81,000
County of Santa Barbara - Probation	32,500	
County of Santa Barbara - Other		15,000
<i>City of Lompoc</i>		16,680
<i>City of Santa Maria</i>	18,000	
<i>Client Rents/Fees</i>		69,000
<i>FEMA</i>	15,000	
<i>VA</i>	124,000	
<i>Community Support/Foundations</i>	120,000	
<i>County of Santa Barbara - General Fund</i>		150,000
<i>Good Samaritan Reserve Funds</i>		121,275
<b>Total</b>	<b>377,927</b>	<b>702,955</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Salaries and Benefits</i>	578,035
<i>Utilities</i>	81,640
<i>Repairs and Maintenance</i>	77,772
<i>Program Supplies</i>	105,568
<i>Insurance</i>	20,131
<i>Depreciation</i>	109,789
<i>All Other Direct Expenses</i>	107,947
<b>Total</b>	<b>1,080,882</b>



Adriana de Bruin, Business Manager  
 County Executive Office  
 105 E. Anapamu Street, Room 406  
 Santa Barbara, CA 93101

May 2, 2016

Dear Adriana,

I am writing to request \$40,000 for fiscal year 2016-17 for Pacific Pride Foundation's Community Wellness Education Program, which includes HIV and hepatitis C education and testing.

### **Need for the Program**

In Santa Barbara County, gay and bisexual men make up nearly 70 percent of all new HIV infections since 1981; they continue to be the highest risk group locally. Young people (especially young gay and bisexual men) are also at higher risk, with 18-39 year olds representing 61 percent of new HIV infections. Latinos are at increasing risk, representing 51 percent of the positive HIV tests in our county since 2002, even though Latinos make up only 44 percent of the population. Pacific Pride Foundation's access to these populations makes us the best organization to be doing HIV prevention work. It is estimated that 16 percent of those who are HIV-positive are unaware of their infection and may unknowingly transmit the virus to others. The CDC confirms that HIV testing is a critical component of prevention efforts, because when people learn they are infected, they can and do take steps to protect their own health and prevent HIV transmission to others. Each year, there are 10-20 new HIV infections in Santa Barbara County. There would undoubtedly be many more without our prevention programs.

The Hepatitis C virus (HCV) can cause serious liver damage or even liver cancer in those who are infected. Transmission occurs through exposure to infected blood. Although transmission from blood products was virtually eliminated by the introduction of a more sensitive test for HCV antibodies in mid-1992, approximately 150,000 new cases of hepatitis C infection occur in the U.S. each year. The HCV infection rate locally was increasing steadily until 2008, when there were 650 new infections. The rate has been dropping since 2009, and in 2015 there were only 93 new infections countywide. This was a 60 percent decrease over 2014, showing the effectiveness of our community's HCV prevention efforts (particularly our syringe exchange program). Sustaining HCV education efforts with high-risk people is critical if we want to maintain this positive trend.

Our HIV/HCV prevention program (now called the Community Wellness Program) has experienced funding cuts over the last seven years that have impacted our ability to do our work. In 2009, we had approximately \$300,000 and 10 staff members (5.85 FTE) to run our HIV prevention program. Now, we have only \$118,000 and two staff members (1.36 FTE) for the entire program, countywide. If we are to ever reach our nation's goal of "getting to zero," it is critical that our efforts in this community not only continue, but grow.

### **PPF Financial Status**

At the end of fiscal year 2014-15, Pacific Pride had a \$115,000 agency loss, and had to use reserves to cover this loss. Our budget issues stem from a number of factors:

- In 2008, the State Office of AIDS had a budget of \$130 million. Now it is operating at just \$13 million, with significantly less funding available to counties. In 2009 PPF had over half of our

State funding cut, and government funding continues to decrease almost annually.

- Costs to run our programs have continued to rise, including rent, utilities, and insurance.
- For over a decade we have struggled to cover the gap between what our government contracts cover versus what it actually costs to run our HIV/AIDS programs. At this point, we would need to raise almost \$1 million in donations to meet our budget, which has not proven possible.

### ***Strategic Planning***

The hardships that PPF is facing are representative of a troubling trend among HIV organizations across the country. A study released last July showed that nation-wide, HIV service organizations are experiencing severe financial issues; 75 percent closed a recent fiscal year in the red, and one of two now operates at a financial loss. It is clear that HIV organizations cannot operate like they used to, and need to change if they are going to remain relevant into the future. In order to remain relevant and sustainable, PPF has created a three-year strategic plan with the input of almost 75 people.

### ***Restructuring***

As part of the strategic planning process, we made the difficult decision to let go of our HIV case management program and food pantry. We are now focused on actively growing our HIV prevention and LGBTQ programs in the following way:

- We responsibly closed our HIV food pantry in March by arranging with several local organizations, including the Food Bank, Catholic Charities, Organic Soup Kitchen, and Unity Shoppe, to serve our HIV-positive clients and their families. PPF staff assisted clients in signing up with the organization that best fit each client. In order to provide ongoing social support, we are providing a space for a monthly social gathering of pantry clients and volunteers, many of whom have worked together for years.
- We will continue offering mental health counseling (and community support groups) for people with HIV and their families under the auspices of our Counseling Center.
- We are expanding our mobile HIV testing and education services through the use of our Health Utility Vehicle, purchased with a grant from Cottage Hospital in 2015.
- We are building an outreach program for HIV pre-exposure prophylaxis (PrEP). PrEP is medication that, if taken daily, can reduce the risk of getting HIV from sexual activity by 90 percent, and from injecting drugs by 70 percent. This is a critical emerging need in our community, and something that can make a true impact on halting the spread of HIV.
- We will further develop our LGBTQ programs, including our efforts with youth.

Even with cutting expenses and restructuring our agency, we still need to raise \$350,000 in order to survive to the end of the year. We have \$240,000 in gifts and pledges to date.

### **Program Description**

We are requesting \$40,000 to support our Community Wellness Education Program. Funds would be used to support the following:

#### ***Anonymous HIV and Hepatitis C Testing***

Anyone in the community can get a free, anonymous HIV or HCV test through PPF. They can either come to our offices or our Health Utility Vehicle, which travels around the county offering services in locations that high-risk people frequent, or that do not have other options for HIV/HCV testing. We also partner with the mobile clinics of Community Health Clinics in North County and American Indian Health and Services in South County to provide testing at health fairs. Recently, medical staff from County Public Health began joining us to provide syphilis testing through our Health Utility Vehicle. Each year we provide 1,600 HIV tests and 1,200 HCV tests.

***Harm Reduction Services***

- Pre-Exposure Prophylaxis (PrEP) Outreach: As mentioned, PrEP is medication that, if taken daily, can reduce the risk of getting HIV from sex by more than 90 percent, and from injecting drugs by more than 70 percent. PPF provides information about how to access this relatively new option in HIV prevention. Locally, only the Public Health Department and the Neighborhood Clinics are prescribing PrEP. PPF is conducting education and outreach to medical care providers so more doctors are willing to prescribe PrEP in our area.
- County-Approved Syringe Exchange: The County Board of Supervisors authorizes our administration of this program annually. Each year, we exchange approximately 70,000 syringes for 400 people countywide. The Public Health Department reports that there have been only three new HIV infections due to injection drug use in the last three years due to this program. Prior to our syringe exchange program approximately 27 percent of new HIV infections were from sharing needles. This program operates out of our offices and, more recently, out of our Health Utility Vehicle. Because we have access to this population, we have also been distributing information about overdose prevention, which has been a significant health concern recently. We are currently partnering with Behavioral Wellness at the County to distribute Narcan, a life-saving tool in the case of an opioid overdose.
- Free Condoms: Each year, we give away approximately 13,000 condoms. Even with the promise of PrEP, condoms are still the best defense in preventing the spread of HIV.

***Community Education***

We provide HIV/HCV presentations to organizations, businesses, and schools. In 2014-15 we did 68 presentations, trainings, and educational events for 3,600 people, including high-risk people in recovery programs and homeless shelters. This included HIV/HCV testing as well. We have been funded by County ADMHS for many years to conduct this work; however, this contract will be changing for 2016-17. While we will be able to continue some form of education with this money, we will no longer be able to use the funding for HIV/HCV testing starting September 1. This is another blow to our ability to conduct the most impactful program around HIV/HCV prevention.

**Goals and Objectives**

The goal of our Community Wellness Education Program is to reduce the number of new HIV and hepatitis C infections in Santa Barbara County by providing:

- HIV testing to 1,600 people and hepatitis C testing to 1,200 people
- Harm reduction information via testing and presentations to 4,500 people
- Sterile syringes to 400 injection drug users
- PrEP information and referrals to people at high-risk for HIV infection
- Mental health counseling to those who are HIV-positive
- Condoms and safer sex packets to 13,000 people

Thank you so much for your consideration. If you have any questions or require more information, I can be reached at (805) 963-3636, ext. 125, or [colette@pacificpridefoundation.org](mailto:colette@pacificpridefoundation.org).

Sincerely,



Colette Schabram  
Executive Director



County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

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1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 40,000

Name of Organization: Pacific Pride Foundation

Title of Program: HIV and Hepatitis C Prevention New or ongoing program? Ongoing

Location(s) of services delivered: 126 E. Haley St. Suite A-11, Santa Barbara, CA 93101

Name of Agency Executive Director: Colette Schabram

Phone #: 805-963-3636 ext. 125 Email: colette@pacificpridefoundation.org Website: pacificpridefoundation.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Pacific Pride Foundation's Community Wellness Education program strives to prevent the spread of HIV and hepatitis C (HCV). Through this program, PPF educates people about how to reduce their risk of HIV/HCV infection; conducts free, anonymous, and rapid HIV/HCV testing; offers free harm-reduction services such as information about pre-exposure prophylaxis (PrEP) medication, condoms, clean syringes, and overdose prevention assistance; and provides support and medical referrals for people who are found to be HIV-positive or HCV-positive. Funds are needed due to government funding cuts to our prevention program. In 2009, we had approximately \$300,000 and 10 staff members (5.85 FTE) to run our HIV prevention program. Now, we have only \$118,000 and two staff members (1.36 FTE) for the entire program, countywide. If we are going to continue to reduce the number of new cases of HIV and hepatitis C in this community, it is critical that our efforts continue. We believe we can make an especially deep impact by educating those at high risk for HIV about PrEP, including men and women.

2. Briefly summarize the service to be provided and how many people will be served:

**HIV/HCV TESTING:** Anyone can get a free, anonymous rapid HIV or HCV test at our offices or mobile Health Utility Vehicle. We partner with the mobile clinics of Community Health Clinics and American Indian Health and Services to provide testing at health fairs. Recently, medical staff from County Public Health began joining us to provide mobile syphilis testing in our Health Utility Vehicle.

**HARM REDUCTION:** This includes syringe exchange, overdose prevention information, and education to clients and medical care providers around pre-exposure prophylaxis (PrEP). PrEP is a medication that, if taken daily, can reduce the risk of getting HIV from sex by more than 90 percent, and from injecting drugs by more than 70 percent.

**EDUCATION:** We provide HIV/HCV presentations to organizations, businesses, and schools. In 2014-15 we did 68 presentations, trainings, and educational events for 3,600 people, including high-risk people in recovery programs and homeless shelters.



3. Detail the timeline for providing the service:

Services would be provided from 7/1/2016 - 6/30/2017.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The goal of our community wellness education program is to reduce the number of new HIV and hepatitis C infections in Santa Barbara County by providing: HIV testing to 1,600 people and hepatitis C testing to 1,200 people; sterile syringes and overdose prevention information to 400 injection drug users; PrEP information and referrals to people at high-risk for HIV infection; harm reduction information via testing sessions and presentations to 4,500 people; mental health counseling to those who are HIV-positive; and condoms and safer sex packets to 10,000 people.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

Due to the significant government funding cuts PPF has experienced for our HIV prevention program over the last seven years, we are in need of consistent and ongoing support for this program.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Pacific Pride Foundation (PPF) was established in 1976 as an addiction recovery program for gay men and lesbians. With the rise of the AIDS epidemic, in 1984 we started our HIV care program in collaboration with County Public Health with support from the State Office of AIDS. Since that time, PPF has been the primary provider of services in the County for people living with or at risk for HIV. We have staff expertise with HIV/HCV testing as well as prevention trainings to our diverse community.

7. Agency staff responsible for application: Colette Schabram, Executive Director

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#36

Agency: *Pacific Pride Foundation*  
 Program Name: HIV and Hepatitis C Prevention  
 Amount \$\$ Requested: *\$40,000*

<b>Program Budget</b>	<b>FY 2016-17</b>		
<b>Funding Sources/Revenues</b>	<b>Budget</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara	\$40,000		\$40,000
Contract Income	\$83,750	\$83,750	
Events	\$10,000		\$10,000
Donations	\$60,885		\$60,885
Private Foundation Grants	\$69,500		\$69,500
<b>Total</b>	<b>\$264,135</b>	<b>\$83,750</b>	<b>\$180,385</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries and Benefits	\$192,617
Program Materials	\$17,500
Accounting & Audit	\$1,350
Equipment Maint.	\$1,682
Printing & Postage	\$1,450
Travel, Auto & Mileage	\$3,808
Depreciation	\$13,924
Property Rent	\$27,281
Telephone & Utilities	\$4,523
<b>Total</b>	<b>\$264,135</b>
<b>Net Income</b>	<b>\$0</b>

May 1, 2016

Ms. Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear County Supervisors and Ms. Adriana de Bruin,

Thank you so much for your past support of our HELP program for the Los Prietos Boys Camp. We are grateful for the opportunity to request a \$4,000 program grant. Funds will be used to pay for direct program costs for our Horse Enlightened Learning & Psychotherapy (HELP) program for the Los Prietos Boys Camp. 80 unduplicated boys from the Los Prietos Boys Camp participate in this program annually. It is a free program to Los Prietos and in return, the boys do chores and volunteer during our Therapeutic Riding lessons. The HELP program rotates between group therapy with Dr. Wilkinson and horsemanship. Boys from rival gangs work together with the calming, accepting presence of horses to work on leadership, decision-making and group behavior.

The Santa Ynez Valley Therapeutic Riding Program ("the Program") is a 501(c)(3) organization founded in 1990. The Program is a "Premier Accredited Center" with PATH International, the highest international rating. Our mission is to provide quality equine assisted activities to children and adults with physical, cognitive, social, emotional and or other life challenges, regardless of their ability to pay. 298 unduplicated people were served in 2015. 78% are under 18 years of age and 70% of our students/clients are low-moderate income.

**Therapeutic Riding**

- ❖ Individual and group therapeutic riding lessons to children and adults with special needs
- ❖ Patriot Riders (free weekly Veterans' program)
- ❖ Solvang School's Special Education Class
- ❖ SYV High School's Special Education Class (vocational training)
- ❖ United Cerebral Palsy Applied Abilities
- ❖ Vandenberg Air Force Base Field Days for special needs children
- ❖ Annual Riders Roundup Horse Show and BBQ for all students

**HELP (Horse Enlightened Learning & Psychotherapy)**

- ❖ Los Prietos Boys Camp Program with psychologist, Dr. Wilkinson (weekly)
- ❖ School programs with the Lompoc Unified School District

Our website, [www.syvtherapeuticriding.org](http://www.syvtherapeuticriding.org), offers parent comments and student video. We are ratifying our 2016-2018 Strategic Plan this May and have a formal Development Plan. Thank you so much for your consideration and very generous past support.

Sincerely,  
*Robin Serritslev*  
Robin Serritslev  
Executive Director

SYV Therapeutic Riding Program PO Box 256 Solvang, CA 93464  
TIN # 77-0564282 [www.syvtherapeuticridingprogram.org](http://www.syvtherapeuticridingprogram.org) (805) 325-1544





County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 4,000

Name of Organization: Santa Ynez Valley Therapeutic Riding Program

Title of Program: HELP (Horse Enlightened Learning & Psychotherapy) New or ongoing program? Ongoing

Location(s) of services delivered: 195 N Refugio Road, Santa Ynez, CA 93460

Name of Agency Executive Director: Robin Serritslev

Phone #: 805-325-1544 Email: robinserritslev@hotmail.com Website: www.syvtherapeuticriding.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Horse Enlightened Learning & Psychotherapy (HELP) program is an adjunct form of effective group therapy. The HELP program has served 594 unduplicated people since its inception and focuses on the Los Prietos Boys Camp and special education classes (where students have mental health diagnoses). This program serves youth from throughout the County. We are seeking funding for the HELP program for the Los Prietos Boys Camp. We will provide mental health and horsemanship sessions for 80 boys annually in this program. The focus of this program is empathy, leadership, decision-making and anger management. The Los Prietos Boys Camp does an excellent job of rehabilitating youth offenders. The HELP program serves as an effective form of therapy in a positive, outdoor setting where the boys both earn the right to come and work for their services. Funds are needed for the direct costs of this program and the County has generously funded this program from 2012-2015.

2. Briefly summarize the service to be provided and how many people will be served:

The HELP program involves eight adolescents per session from the Los Prietos Boys Camp focusing on issues of self-esteem, anger management, self-confidence, empathy, anxiety, depression, communication and social skills. The boys earn skill cards each week. The weekly class has a specific curriculum facilitated by a licensed psychologist, working with a certified horse professional. The mental health program utilizes a herd of horses in the arena where students are asked to do various exercises with the horses, sometimes without the use of halters or ropes, using only body language. The clients then process their experience with the psychologist in order to understand their own behavior and feelings. Staff at the Camp have been impressed by the way that boys from rival gangs work together and are at ease with themselves at our program. The boys do chores and help in our therapeutic riding lessons in exchange for the sessions. Attendance to our program is earned at Camp. The classes rotate weekly between horsemanship and mental health.



3. Detail the timeline for providing the service:

This is an ongoing program offered every Thursday afternoon from 2:00-4:00 year round. Boys earn the right to attend based on their behavior at Camp. Eight boys attend each week. Average attendance is five times.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The HELP program is confidential, but the boys earn the right to attend the program. The Los Prietos Boys Camp provides a guard and transportation. The Los Prietos Boys Camp feels that the boys are gaining meaningful experiences and send them to our program. Evaluation has been difficult to track in this program, but we are willing to implement a new evaluation program.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request. The County generously funded this program in 2012-2015 in the amount of 4,415 per year. The HELP program began in November of 2009.

Thank you so much for your support and for your consideration.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

The Santa Ynez Valley Therapeutic Riding Program is a PATH International (Professional Association of Therapeutic Horsemanship) Premier Accredited Center. Instructors are certified. Volunteer therapist, Margaret Wilkinson, Ph.D. is a licensed and insured psychologist with extensive experience in coaching for Fortune 500 Companies. We are ratifying our 2016-2018 Strategic Plan this month (after three board retreats) and have a 3-month cash reserve.

7. Agency staff responsible for application: Robin Serritslev

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

Agency: Santa Ynez Valley Therapeutic Riding Program

Program Name: HELP program

Amount \$\$ Requested: \$4,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		4000
<i>Herbert &amp; Gertrude Latkin Foundation</i>	2000	
<i>Los Olivos Rotary</i>		1000
	<hr/>	
<b>Total</b>	<b>2000</b>	<b>5000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Psychologist (volunteer)</i>	0
<i>Certified PATH Instructor Wages (100 hours)</i>	2800
<i>Horse Care Expenses</i>	2500
<i>Facility Expenses</i>	1300
<i>Workers Comp Insurance</i>	400
	<hr/>
<b>Total</b>	<b>7000</b>

Domestic Violence Solutions  
for santa barbara county

**Board of Directors**

Julie Capritto  
**President**  
Sofie Langhorne  
**Vice President**  
Maura Mitchell  
**Treasurer**  
Tracy Sanginifi  
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Jackie Binger Hall  
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Stan Lowenberg, M.D.  
Joel Ohlgren  
Amber Ortiz  
J'Amiee Oxtan  
M. Barry Semler  
Dawn Sprout  
Virginia Wigle

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**Executive Director**  
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Laurie Barene  
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Jean Schuyler  
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Susannah Rake  
Leesa Wilson-Goldmuntz

**Honorary Council**

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Sheriff Bill Brown  
Les & Zora Charles  
Carnzu Clark  
Barei Hilzer  
Hannah-Beth Jackson  
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Steve & Cindy Lyons  
Jim Roehrig  
Stan Roden  
Police Chief Cam Sanchez  
Maryan & Dick Schall  
Judy & Jack Staplemann  
Betty J. Stephens  
Laurie Tilson

Administrative Office  
P.O. Box 1536  
Santa Barbara  
CA, 93102

May 2, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

RE: Domestic Violence Solutions for Santa Barbara County  
Outside Agency Funding Request  
\$10,000 Requested for Basic Needs

Dear Ms. De Bruin and County Board Officials:

Thank you for considering the enclosed request for \$10,000 to aid victims of domestic violence and their children.

This allocation would be used to provide suitable job interview attire and school clothing for victims of domestic violence. Providing decent clothing for our clients is a recurrent and persistent problem and we are currently seeking alternatives to replace well-meant but unusable and inappropriate in-kind clothing donations.

Thank you for your attention to this request.

Sincerely,



Charles Anderson  
Executive Director



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000

Name of Organization: Domestic Violence Solutions for Santa Barbara County

Title of Program: Emergency Shelter - basic needs New or ongoing program? ongoing

Location(s) of services delivered: cities of Santa Barbara, Santa Maria and Lompoc

Name of Agency Executive Director: Charles Anderson

Phone #: 805-963-4458 X 105 Email: charlesa@dvsolutions.org Website: www.dvsolutions.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The purpose of Domestic Violence Solutions emergency shelter interventions is to increase the quality of life for survivors of domestic violence and their children. Our clients are given an opportunity to change the patterns of violence in their lives and begin a fresh start in that insures safety and positive development outcomes for themselves and their children. When clients come into emergency shelter during highly dramatic and stressful interventions that often involve the help of local police, they are often forced to leave everything behind. They arrive at shelter with a few odds and ends and must be provided basic necessities including personal toiletries and clothing.

This request asks for \$10,000 to help provide victims and their school children with new clothing. We are especially concerned with providing proper attire for employment interviews and for school age children, particularly those that may be forced to enroll in a new school as a result of their relocation

2. Briefly summarize the service to be provided and how many people will be served:

Our agency receives large amounts of donated used clothing much of which is in bad shape and unsuitable. We have no control over this inventory or the timetable in which it is received. As a result, we often experience shortages of urgently needed items.

Our adult clients need attractive, presentable outfits for employment interviews and our children need decent, unworn clothing that doesn't embarrass them and call attention to their homeless status. We are also in perpetual need of underwear, socks and pajamas. "Jeans and jackets" are generally in high demand for school children and we have asked the Jr. League to help with \$1,000 to provide 30 to 35 children with new jeans and jackets. With an additional \$10,000 from the county, we could budget \$6,000 for new job interview clothes (estimated at \$100 each for business dress and shoes which would provide attire for approximately 60 clients; we served 137 adult clients last year); with \$4,000 remaining for proper children's clothing (we served 272 children last year).



3. Detail the timeline for providing the service:

Ongoing throughout the service year or until new clothing funds are fully expended.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

We will record all purchases and assignments to each of our specific clients. We can then compare with their employment outcomes. We can also collect information directly from clients about how they regarded this experience.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Domestic Violence Solutions for Santa Barbara County has served this community for over 39 years. The agency currently holds an annual budget of \$1,662,000 and is the only county completely devoted to helping victims of domestic violence. The agency has developed a diverse funding base of government grants, family/corporate foundations and individual donations and is well experienced in the administration and reporting of government funds at the federal, state and local level.

7. Agency staff responsible for application: Sandy Delos, Grant Coordinator [sandyd@dvsolutions.org](mailto:sandyd@dvsolutions.org)

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#38

Agency: Domestic Violence Solutions for Santa Barbara County  
 Program Name: Basic Needs - clothing  
 Amount \$\$ Requested: \$10,000

**Program Budget**

<b>Funding Sources/Revenues</b>	<b>FY 2016-17</b>	
	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$10,000
<i>Jr. League of Santa Barbara County</i>		\$1,000
<b>Total</b>	<b>0</b>	<b>11000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>"Jeans &amp; Jackets" Program - school age child</i>	\$1,000
<i>Job Interview Outfits (clothing &amp; shoes)</i>	\$6,000
<i>New school clothing for homeless children</i>	\$4,000
<b>Total</b>	<b>11000</b>

# UNITY SHOPPE<sup>®</sup>

*"Neighbors Helping Neighbors"*

May 2, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Ms. De Bruin,

We respectfully submit this grant application to assist us in providing vital safety-net services to low-income families, children and seniors throughout Santa Barbara County.

Unity's Mission: To provide the basic necessities of life while encouraging self-sufficiency and independent living during periodic times of crisis for low-income families, children, the elderly, and those affected by fire, flood and disaster. These necessities are provided in a dignified manner without regard to political affiliation, religious belief, or ethnic identity.

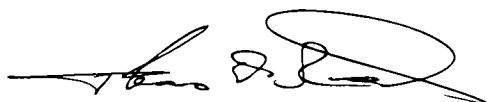
Your support will help strengthen and sustain our mission, enabling clients to maintain self-respect and dignity while going through difficult circumstances. This specific support with food, clothing and basic necessities makes it possible for them to remain in the workplace while moving toward self-sufficiency, giving families the opportunity to avoid welfare dependency and homelessness.

We provide an efficient method with effective documentation. Our Board, Management and staff monitor not only the financial effectiveness of all our programs, but also the impact of our services on clients and volunteers by asking key questions on how clients are being served, which services can be improved and how it affects their ability to remain active in the job market and independent of social services and welfare.

Financial support will help us provide vital services to 20,000 persons in the upcoming year. We hope you are able to help us fund much-needed food, clothing, and basic necessities to alleviate hunger, homelessness and a sense of despair for the low-income children and families, job seekers, seniors, and disaster victims that will be referred to us year-round.

These are challenging times, but with support of compassionate people like you, we will succeed in fulfilling our mission. Thank you for your kind consideration of our request.

Sincerely



Thomas D. Reed  
Executive Director



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 20,000  
 Name of Organization: Unity Shoppe, Inc.  
 Title of Program: Core Food Services New or ongoing program? ongoing  
 Location(s) of services delivered: 110 West Sola Street, Santa Barbara CA 93101  
 Name of Agency Executive Director: Thomas D. Reed  
 Phone #: 805-965-4122 Email: tom@unityshoppe.org Website: unityshoppe.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Critical community needs addressed include food security, engaging youth in meaningful activities, assisting low-income seniors and disabled on fixed incomes. Providing food and basic necessities to the most vulnerable (seniors and children) in our community is our primary mission. Unity provides these in a way that honors and respects these at-risk groups.

The entire community benefits when we empower low-income families with the necessities of life during difficult times, encouraging people to work and move toward self-sufficiency and independence thereby avoiding homelessness. Our goal is to enable families in crisis to get back on their feet as quickly as possible.

2. Briefly summarize the service to be provided and how many people will be served:

Services include groceries, clothing, school supplies and job training to low-income families, children, seniors and disabled referred during periodic times of crisis or disaster. Those referred by over 300 collaborating agencies shop free of charge, for the basic necessities of life in such a way that they retain their dignity by selecting the items they need and want for their households; thus eliminating wasteful handouts, retaining their dignity. This year we anticipate serving 20,000 people, including nearly 4,000 seniors and 8,000 children.

3. Detail the timeline for providing the service:

Those referred are able to shop for needed services monthly during the course of 1 year before requiring re-assessment for continued service if needed. Services are available Monday to Friday with extended hours during seasonal influx of need such as the holiday season.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

We measure our achieved goals by tracking the number of visits and services received per family during a one-year period. Families have access to program services monthly, and a successful outcome is considered to have been achieved when one of the following has been met: the client has successfully been able to avoid homelessness, the family becomes self-sufficient having used the programs available at Unity six times or less during the year, or by the end of the year does not need continued services.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an on-going program request for services offered by a grass-roots local agency entering its 100 year of community service throughout Santa Barbara County. County Human Services funds have been received by Unity Shoppe, most recently approved 2014-2015 and 2015-2016 fiscal years for \$25,000.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Compassionate, dedicated, cross-trained and long-term staff offer diverse backgrounds and education to effectively implement programs, assess needs, collaborate with other agencies, and train and supervise volunteers. Unity has a track record of 100 years of successfully providing basic services of food in the community including 40 years of year-round support. Our fiscal stability is firm and verifiable through our most current audit, most recent financial records, our debt reduction campaign, and our newly established endowment fund.

7. Agency staff responsible for application: Pat Hitchcock and Elvira Avina

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#39**

Agency: **Unity Shoppe, Inc.**  
 Program Name: **Core Food Services**  
 Amount \$\$ Requested: **\$20,000**

**Program Budget**

**FY 2016-17**

<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$ 20,000
Inkind Goods	\$ 400,000.00	\$ 2,000,000
Foundations/Grants	\$ 100,000.00	\$ 630,000
Special Events	\$ 60,000.00	\$ 600,000
Individuals/Corporations	\$ 60,000.00	\$ 725,000
<i>Spring Food Challenge</i>	\$ 50,000.00	\$ 18,000
<i>Job Smart/ Disaster Relief</i>		\$ 125,000
<i>Retail Sales</i>	\$ 30,000.00	\$ 200,000

**Total** **\$ 700,000.00** **\$ 4,318,000**

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Program Wages	\$ 450,000
Youth & Elderly	\$ 145,000
Food/Education/Disaster	\$ 235,000
Program Costs	\$ 444,500
Inkind Distributions	\$ 2,000,000
Fundraising/Events	\$ 60,000
Benefits/Taxes	\$ 175,000
General/Admin	\$ 339,000
Operating/Depreciation/Other	\$ 469,500

**Total** **\$ 4,318,000**



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the **FY 2016-17** budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 75,000

Name of Organization: Economic Vitality Team of Santa Barbara County

Title of Program: Economic Development Santa Barbara County New or ongoing program? On-going

Location(s) of services delivered: The Chamber of the Santa Barbara Region

Name of Agency Executive Director: Ken Oplinger, President/CEO

Phone #: 805-965-3023 Email: ken@sbchamber.org Website: www.evtsb.com

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Continue the work that was established in October 2014 as the Economic Vitality Team (EVT) of Santa Barbara County. 2015 was a year of building the organization with the participation of the seven chambers of commerce, Santa Maria, Lompoc, Buellton, Solvang, Goleta, Santa Barbara and Carpinteria.

2. Briefly summarize the service to be provided and how many people will be served:

The countywide Economic Development Roundtable (EDR) was convened in 2015 with a focus on job/housing balance, a major need in employee retention and recruitment that equates to business retention/expansion. A task force, in collaboration with housing coalition organizations, cities, chambers and business will develop a vision for the future of workforce housing in the County. The EDR will address identified business needs and issues including infrastructure. Local chambers will take the lead on business retention/expansion with EVT and our collaborative partners within the EDR, i.e WDB, SBDC and others. Marketing the County as the "Place for Your Business" is the focus for 2016-17. EVT's new Commercial Real Estate Brokers Advisory Council is working with EVT in business recruitment and expansion. Continued participation in the Broadband Consortium-Pacific Coast is focused on improving fiber infrastructure for increased internet speeds and bandwidth. In 2016, we will engage with the County CEO's office to develop an economic development overlay to the appropriate chapters of the County's Comprehensive Plan. As a dedicated countywide economic development program, will improve the economic well-being of the cities and unincorporated areas within the County of Santa Barbara.



3. Detail the timeline for providing the service:

These services will be provided throughout the coming fiscal year, and will continue into the future with on-going County support as well as support from our private sector partners

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Based on retention programs the target is to: A-Connect with a minimum of 200 businesses in 2016, B-Connect with 25 Site Selection companies by December 2016, C- Hold a minimum of six (6) Economic Development Roundtable meetings in 2016, D-Develop vision statement for job/housing balance by December 2016, E-Work with the County Executive's Office on a plan to create an Economic Development Overlay to the County Comprehensive Plan



5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

October 2014 - \$150,000

October 2015 - \$75,000

Request for \$75,000 is on-going

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Fiscal Agent: The Chamber of the Santa Barbara Region is the fiscal agent, and has a 117 year track record of service to the community and businesses across the region. The EVT has the expertise of seven active chamber of commerce executives and an economic development director. These individuals have a combined 111 years of expertise in organizational management and economic development

7. Agency staff responsible for application: Ken Oplinger, President/CEO

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)**

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.



Economic Vitality Team of Santa Barbara County  
2016-2017 Draft Budget

#40

INCOME	2016-2017
County Funding	75,000.00
County Marketing Funding	25,000.00
In-Kind from Chamber of SB Region	12,600.00
Regional Chamber Funding	7,500.00
Private Sector Funding	75,000.00
<b>Total</b>	<b>195,100.00</b>

PERSONNEL EXPENSES	2016-2017
Wages	85,000.00
Employee benefits	20,000.00
Commission	15,000.00
<b>Total Personnel</b>	<b>120,000.00</b>

OPERATING EXPENSES	2016-2017
Broadband Partnership	5,000.00
Dues and Subscriptions	3,500.00
Computers / Equipment	1,000.00
Insurance	500.00
Legal and auditing	2,500.00
Mileage	7,500.00
Office supplies	500.00
Postage	500.00
Printing	7,500.00
Economic Forecast	15,000.00
Regional Marketing	22,500.00
Telephone/Cell Phone	3,000.00
Travel	5,500.00
Utilities	600.00
<b>Total Operating</b>	<b>75,100.00</b>
<b>GRAND TOTAL EXPENSES</b>	<b>195,100.00</b>



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 25,000

Name of Organization: Economic Vitality Team of Santa Barbara County

Title of Program: 2016 Santa Barbara County Marketing Program New or ongoing program? New

Location(s) of services delivered: The Chamber of the Santa Barbara Region

Name of Agency Executive Director: Ken Oplinger, President/CEO

Phone #: 805-965-3023 Email: ken@sbchamber.org Website: www.evtsb.com

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Economic Vitality Team of Santa Barbara County, established October, 2014, focus for 2016-17 is to market Santa Barbara County as the "Place for Business". A comprehensive marketing plan is being developed to include the following: Engage a professional marketing firm to assist with:

Brand EVT as the "Go To" entity for businesses looking to locate in Santa Barbara County, Enhance and expand the EVT website [www.evtsb.com](http://www.evtsb.com), Create marketing materials for publication copy, ad copy, press releases, and general marketing brochures, Identify key site selection companies that will promote Santa Barbara County as a Place for Business. Facilitate familiarization (FAM) trips to the County, Place attraction ads in key economic development publications, i.e. Site Selection publications, California Investment Guide, and others as identified, Conduct FAM trips for interested companies, Participate in identified key trade shows - requires professionally build exhibit and marketing materials, exhibit space and travel expenses

Benefit to the community includes job retention and creation, increased sales tax and property tax.



2. Briefly summarize the service to be provided and how many people will be served:

Business attraction - increased tax dollars, job opportunities and improved economy

- 3. Detail the timeline for providing the service:
  - a. Complete a Countywide Marketing Plan by November 2016, Plan will include print and electronic marketing, audience, and costs, Plan will specifically target the retention, expansion and relocation of key businesses that will support economic development goals of each community across the County, Ensure a refined/improved website is launched by March 2017
  
- 4. Describe key outcomes to be achieved with the funding and how they will be measured:
  - a. Focus on expanding economic base through recruitment and expansion, Provide a coordinated marketing plan for economic development efforts across the County - highlighting the idea that there is a place for any business in Santa Barbara County, Send marketing information to 100 commercial real estate brokers, Continue to bring the Industrial Asset Management Council (IAMC) Conference to Santa Barbara in 2019
  
- 5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:
  - a. This is a one-time request
  
- 6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Fiscal Agent: The Chamber of the Santa Barbara Region is the fiscal agent, and has a 117 year track record of service to the community and businesses across the region.

The EVT has the expertise of seven active chamber of commerce executives and an economic development director. These individuals have a combined 111 years of expertise in organizational management and economic development.
  
- 7. Agency staff responsible for application: Ken Oplinger, President/CEO

County Staff Comments Only:

**Address submittals to:**  
Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

Economic Vitality Team of Santa Barbara County  
2016-2017 Draft Budget

#41

INCOME	2016-2017
County Funding	75,000.00
County Marketing Funding	25,000.00
In-Kind from Chamber of SB Region	12,600.00
Regional Chamber Funding	7,500.00
Private Sector Funding	75,000.00
<b>Total</b>	<b>195,100.00</b>

PERSONNEL EXPENSES	2016-2017
Wages	85,000.00
Employee benefits	20,000.00
Commission	15,000.00
<b>Total Personnel</b>	<b>120,000.00</b>

OPERATING EXPENSES	2016-2017
Broadband Partnership	5,000.00
Dues and Subscriptions	3,500.00
Computers / Equipment	1,000.00
Insurance	500.00
Legal and auditing	2,500.00
Mileage	7,500.00
Office supplies	500.00
Postage	500.00
Printing	7,500.00
Economic Forecast	15,000.00
Regional Marketing	22,500.00
Telephone/Cell Phone	3,000.00
Travel	5,500.00
Utilities	600.00
<b>Total Operating</b>	<b>75,100.00</b>
<b>GRAND TOTAL EXPENSES</b>	<b>195,100.00</b>



Dear Ms. De Bruin,

C.A.R.E.4Paws, a nonprofit that works to reduce pet overpopulation, prevent animals from ending up in shelters and improve quality of life for pets and their families in Santa Barbara County, is requesting \$5000 from the County of Santa Barbara to partially fund our Companion Pet Assistance for the Homeless program. Our Companion Pet Assistance for the Homeless program supports pets and pet owners living together on the streets, whether temporarily or long-term.

Our goal is not only to assist homeless pet owners with basic and immediate pet care needs, but to provide services that make a substantial, long-term change for the animal, the owner and the community as a whole.

To most homeless pet owners, their animals are a lifeline. The pet offers companionship, comfort and protection. Even with very limited resources, most homeless pet owners provide the best care they possibly can for their pets. This often means that they, themselves, have less. Many homeless pet owners share the little food they have with their pets, and either starve as a result or are forced to beg for food. Because few shelters accept pets overnight, homeless pet owners and their animals are forced sleep outside, facing cold and rainy weather and other threats that exist at night. Homeless pet owners are less likely to enter transitional housing and/or rehab programs because pets are not allowed and have a harder time finding a job. Ultimately, the many hardships facing our homeless population with pets also cause problems for our community.

C.A.R.E.4Paws has a number of existing programs that help low-income and homeless pet owners to care for their pets such as free spay/neuter services, free and low-cost vaccination clinics, assistance with veterinary care for sick or injured pets and free dog training. All of these services not only assist the pet and owner but also makes an impact on our community by decreasing risk of disease, increasing public health/safety and reducing the number of unwanted animals born on the streets—animals that our community will likely have to care for in some way down the line.

Through the Companion Pet Assistance for the Homeless program, we want to address, specifically, the needs of homeless pet owners and make our services more accessible to this group of pet owners. In addition to the services listed above, we will offer a temporary boarding program, which will allow homeless pet owners the option to board their pet while they look for a job, find temporary housing, or go to rehab instead of having to relinquish or abandon their pet. Ultimately, we will work to establish countywide homeless shelters with the capability to house pets, but for now, the provision of boarding can allow countless pet owners a chance to get a new lease on life.

The benefits of this branch of the program to the homeless pet owner, their pet and the community as a whole are obvious. The owner will no longer have to choose between his/her pet and getting a job, housing or going to rehab. We will see fewer homeless individuals and their pets living on the street and more productive citizens supporting themselves and the community.

We will also help subsidize fees for impounded pets when the owner is experiencing additional hardship. For example, when an owner goes to the hospital and the pet ends up at the shelter. We help pay for the fees incurred while the animal is at the shelter. This aid will be provided on a case by case basis as recommended by Animal Services, an agency that we have collaborated closely with since our founding in 2009.

We already have support for many aspects of this program from the Hildegard Balin Trust, the Banfield Charitable Trust, Santa Barbara Humane Society, Wood-Claeyssens Foundation and the Roy and Ida Eagle Foundation. We have access to donated pet food and other supplies from local pet stores and community members. We have volunteers to assist with the acquiring and delivering of pet food and other pet care basics. Our veterinary clinic partners provide deep discounts on spays/neuters and vet services. Volunteers and partner agencies, such as the Rescue Mission, store pet care supplies and help facilitate the distribution to the population of homeless with pets. Our partners at the Santa Barbara and Santa Ynez Humane Societies will give discounts on boarding rates, while dog training partners will sponsor (fully or partially) the training of pets in need.

What we are missing is support for the other aspects of this program as outlined above. Therefore, we ask the County of Santa Barbara for \$5,000 to financially

support the boarding of pets of the homeless while these individuals transition into a better life, the cost of vaccinations and veterinary assistance for pets of homeless individuals, and assistance with fees/boarding incurred by homeless pet owners in extenuating circumstances.

We hope that the County of Santa Barbara will support this critical intervention program and, together, we can make a dramatic and lasting impact on the lives of homeless citizens and their pets in Santa Barbara County. Please contact us with any questions or requests for further information.

Thank you for your time and consideration!

Nelle Slack  
Grant Writer, C.A.R.E.4 Paws  
grantwriter@care4paws.org



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

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Total Request: \$ 5,000.00  
 Name of Organization: C.A.R.E.4Paws  
 Title of Program: Companion Pet Assistance for Homeless New or ongoing program? New and ongoing  
 Location(s) of services delivered: County of Santa Barbara  
 Name of Agency Executive Director: Isabelle Gullo-Abitia  
 Phone #: 805-637-1892 Email: info@care4paws.org/isabelle.gullo@gmail.com Website: www.care4paws.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Our Companion Pet Assistance for the Homeless program supports pets and pet owners living together on the streets, whether temporarily or long-term. Our goal is not only to assist homeless pet owners with basic and immediate pet care needs, but to provide services that make a substantial, long-term change for the animal, the owner and the community as a whole. The ultimate goal of the program is to aid homeless pet owners to transition into a better life for themselves and their pets. For most homeless pet owners, their animals are a lifeline. The pet offers companionship, comfort and protection and their owners may turn down an opportunity to get off the street if it means they have to relinquish or abandon their animal. This program gives the homeless pet owner another option which has not been available before; the homeless pet owners will no longer have to choose between their pet and a better life. The homeless pet owners will benefit by being able to keep their companion pet and to find jobs, housing, going to rehab, and start a new self-sufficient life. The community will benefit because there will be fewer homeless individuals to support, fewer homeless people living on the streets with their pets and more self-sufficient, productive members of the community.



2. Briefly summarize the service to be provided and how many people will be served:

With the funding provided by the County of Santa Barbara, C.A.R.E.4Paws will provide 1) free vaccinations, 2) assistance with veterinary care for sick or injured pets, either in our mobile clinic or through one of our many veterinary clinic partners, 3) assistance with fees for boarding/sheltering and/or impounded pets when the owner is experience additional hardship, like when an owner goes to the hospital and the pet ends up at the shelter, and 4) temporary boarding of their pet while the owner transitions into a new life by searching for a job, getting accepted into transitional housing or going to rehab, for example. Of the funds requested, we plan to use \$1,500 to provide vaccinations and veterinary assistance for roughly 50 pet owners; \$500 for assistance with impound fees during hardship for between 5-10 individuals; and \$3,000 for temporary boarding for roughly 10 pet owners who are transitioning into a better life.



3. Detail the timeline for providing the service:

Some of our services for homeless pet owners, such as spays/neuters, pet food and blanket provisions, are currently in place. We intend to initiate the services defined above as soon as funding is available. Services will be provided year round.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The key outcomes and objectives are to improve the welfare of homeless individuals and their animals by providing basic pet care; to reduce pet overpopulation and increase public safety through provision of free spays/neuters, vaccines and dog training; and to help more pet owners transition away from life on the streets. We hope that the individuals that benefit from this program will ultimately be able to transition into a better life and/or break the cycle of homelessness and become less reliant on this program and/or other community or government financial support. We measure success one homeless pet owner at a time; has their life changed for the better through this program? +

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

Our Companion Pet Assistance for the Homeless program will be an annual program that will continue to help homeless pet owners in Santa Barbara County for as many years as it is needed. As such, we will request funding annually as long as there are homeless pet owners seeking assistance through our program.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability: +

C.A.R.E.4Paws, established in 2009, has grown rapidly because our work meets a real need. Our budget has grown from well under \$50,000 in our first year to \$330,000 for 2016. Our founders are seasoned animal shelter volunteers who have expertise in creating programs that reduce pet overpopulation, prevent animals from ending up in shelters and improve quality of life for pets and pet owners in need. Our loyal, 60-strong volunteer team is devoted to helping animals. We use many different fundraising techniques to maximize our financial stability and receive continued support from several foundations and local businesses as our programs make a substantial and +

7. Agency staff responsible for application: \_\_\_\_\_

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)**

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

#42

Agency: *C.A.R.E.4Paws*

Program Name: *Companion Pet Assistance for Homeless*

Amount \$\$ Requested: *\$5000*

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$5,000
<i>Hildegard Balin Trust</i>	\$1,500	
<i>Banfield Charitable Trust</i>	\$2,500	
<i>Santa Barbara Humane Society</i>	\$4,000	
<i>Wood Claeysens Foundation</i>	\$1,500	
<i>Roy and Ida Eagle Foundation</i>	\$500	
<i>Haskell Fund</i>		\$5,000
<b>Total</b>	<b>10000</b>	<b>10000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Pet food</i>	\$500
<i>Vaccines and flea treatment</i>	\$500
<i>Veterinary Care</i>	\$5,000
<i>Spays/Neuters</i>	\$5,000
<i>Dog Training intervention</i>	\$1,500
<i>Pet Boarding</i>	\$5,000
<i>Program Support</i>	\$2,500
<b>Total</b>	<b>\$20,000</b>



Northern Santa Barbara County

**United Way of Northern Santa Barbara County**  
**AmeriCorps Program**  
1660 S Broadway, Suite 201  
Santa Maria, CA 93454  
(805) 922-0329



Peter Adam, Chair  
County Board of Supervisors  
Adriana de Bruin, Business Manager, County Executive Office  
County Administration Building  
105 E Anapamu Street, 4<sup>th</sup> Floor  
Santa Barbara CA, 93101

RE: Request for supplemental funding for new Santa Barbara County AmeriCorps Partnership for Veterans and People Experiencing Homelessness

Dear Chair Adam and Board of Supervisors,

This letter is a request for the County Board of Supervisors to consider supplemental funding for the new Santa Barbara County AmeriCorps Partnership For Veterans and People Experiencing Homelessness a special project of the United Way of Northern Santa Barbara County (UWNSBC). This project will draw down \$313,807 of federal dollars in the first year and has the potential to draw down similar or increased amounts annually to help the county meet the needs of veterans and people experiencing homelessness.

AmeriCorps is a national service program, a domestic Peace Corps that engages more than 80,000 volunteers each year in intensive service to meet an identified critical need in a local community. AmeriCorps grantees have the responsibility to recruit, select, train and manage their own AmeriCorps members, and design and operate their program. The UWNSBC, in collaboration with the Central Coast Collaborative Homelessness (C3H), Common Ground Santa Barbara County (CGSBC) and many non-profit service providers, created an AmeriCorps partnership for “Veterans and People Experiencing Homelessness.” UWNSBC submitted a grant to California Volunteers, the state office that manages programs and initiatives aimed at increasing the number of Californians engaged in service and volunteering, and was successful in securing funding through the competitive process.

The members of this program will serve at partner agencies that outreach to people experiencing homelessness and provide emergency shelter, transitional and permanent housing, and supportive services. They will serve individuals and families experiencing homelessness and veterans in need of services.

**Santa Barbara County AmeriCorps Partnership For Veterans and People Experiencing Homelessness**

- A County-wide AmeriCorps Partnership (program) starting September 2016.
- Fiscal Agent is the United Way of Northern Santa Barbara County.
- 20 FTE AmeriCorps members in Santa Barbara County to address homelessness and its impacts.
- Address the community needs of providing services to veterans, families and individual experiencing homelessness.
- Members serve at nonprofits, public agencies, and community and faith-based groups.
- Best practice trainings that will be open to local service providers.
- Outcomes include housing acquisition and/or retention.
- Allowable activities include outreach, housing placement, housing retention, volunteer recruitment, veteran services and housing development and repair activities.
- AmeriCorps members participate in the recruitment of volunteers for community volunteer activities in local communities (like the Point In Time Count/Vulnerability Index Survey and the Santa Barbara County Veterans Stand Down)

The AmeriCorps budget covers most of the expenses of administering the grant. But as we meet with agencies we have determined some additional needs. Specifically \$44,392 for:

- Funds to support a veteran serving agency placement of a full time and minimum time AmeriCorps member.
- Expenses related to the travel of AmeriCorps members across Santa Barbara County.
- Countywide office space.
- Training expenses that are not covered by the AmeriCorps grant.

The program is primarily funded through the AmeriCorps grant and the participating agencies cash match. However, as this is a new program there are additional costs that we have determined will be critical to achieving success in the first year. If the program is successful in the first year there is potential to further expand it in the future.

Thank you for your consideration.

Respectfully submitted,

Eddie Taylor, Executive Director, United Way of Northern Santa Barbara County  
Emily Allen, Program Director, AmeriCorps Program, United Way of Northern Santa Barbara County  
Tom Spadoro, Program Manager, United Way of Northern Santa Barbara County

## Outside Agency Funding Request Form Application

Total Request: \$ 44,392

Name of Organization: United Way of Northern Santa Barbara County

Title of Program: **Santa Barbara County AmeriCorps Partnership For Veterans and People Experiencing Homelessness**

New or ongoing program? New

Location(s) of services delivered: Countywide.

Name of Agency Executive Director: Eddie Taylor

Phone #: 805-922-0329 Email: [contact@liveunitedsbc.org](mailto:contact@liveunitedsbc.org) Website: <http://www.liveunitedsbc.org>

### 1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

**The Purpose Of The Program:** Address the community needs of providing services to veterans, families and individual experiencing homelessness. Members serve at nonprofits, public agencies, and community and faith-based groups and are trained in “best practices.” Outcomes include housing acquisition and/or retention. Allowable activities include outreach, housing placement, housing retention, volunteer recruitment, veteran services and housing development and repair activities. AmeriCorps members also participate in the recruitment of volunteers for community volunteer activities in local communities (i.e. Point In Time Count/Vulnerability Index Survey PIT/VI and the Santa Barbara County Veterans Stand Down).

**Why The Funds Are Needed:** Too many individuals and families are experiencing homelessness in our communities. Based on our HUD PIT/VI on any given night, over 1454 individuals are living on our streets, in emergency shelters or transitional housing facilities in Santa Barbara County. Of those our Continuum of Care has identified 198 veterans in need of outreach. The members of our program will serve at partner agencies that outreach to people experiencing homelessness and provide emergency shelter, transitional and permanent housing, and supportive services. They will serve individuals and families experiencing homelessness and veterans in need of services. Funds are needed to:

- Support a veteran serving agency placement of a full time and minimum time AmeriCorps member.
- Expenses related to the travel of AmeriCorps members across Santa Barbara County.
- Countywide office space.
- Training expenses that are not covered by the AmeriCorps grant

**Support A Veteran Serving Agency Placement:** In addition to expanding services for people experiencing homelessness this AmeriCorps partnership emphasizes services to veterans. For this reason, we are requesting funds to ensure that AmeriCorps members are placed at agencies serving veterans. At this time we have veteran serving agency interest in hosting an AmeriCorps members but not the funds to ensure this placement.

**Travel of AmeriCorps Members:** In meeting with public agencies and nonprofits who would like to host AmeriCorps members the need to be able to transport veterans and individuals experiencing homelessness to service and housing appointments has been identified as an important type of “assist.” Therefore, we have determined that we need to increase the budget line item related to the travel of AmeriCorps members across Santa Barbara County.

**Office Space:** As of this time we have not been able to secure donated office space in South County and may need to rent office space in North County. We are requesting funds to allow for countywide office rental.

**Training Expenses:** Finally, the multi day AmeriCorps training in September is an opportunity to provide best practice training not only to AmeriCorps members but also to partner agency staff. The training included in our proposal includes best practices like Mental Health First Aid and Critical Time Intervention as well as training in the VI-SPDAT assessment tool that C3H has identified for the purpose of Coordinated Entry. The AmeriCorps grant will cover the cost of most of the training but additional funds are needed.

**Benefit To The Community:** 20 new FTEs working with public agencies and nonprofits to increase outreach, housing placement and housing retention for people experiencing homelessness and services to veterans. Volunteer recruitment activities also allow partner agencies to expand their capacity to meet this important community need.

**2. Briefly summarize the service to be provided and how many people will be served:** A minimum of 300 individuals will receive housing services. A minimum of 40 of the minimum 300 individuals that successfully completed one or more housing acquisition or retention activities will move into a housing unit with secure tenure. A minimum of 60 of veterans will receive assistance by successfully completing one or more housing acquisition or retention activities to enable them to transition into or retain safe, healthy, affordable housing. Housing acquisition and retention are improved when veterans increase income, obtain health care, increase financial literacy, etc. 400 volunteer will be recruited for one-time activities. And 8,800 volunteer hours will be logged for ongoing activities.

**3. Detail the timeline for providing the service:** The AmeriCorps Partnership is scheduled to start Sept 1, 2016. AmeriCorps members serve for 11 months and can complete up to four terms of service. If successful, The AmeriCorps Partnership can continue for many years.

**4. Describe key outcomes to be achieved with the funding and how they will be measured:** The priority outcome of the grant is connecting people experiencing homelessness with housing. Activities that support housing retention and serving veterans are also outcomes of the AmeriCorps Partnership. AmeriCorps members will be trained on the use of the VI-SPDAT for assessing individuals experiencing homelessness. They will track qualifying “assists” to both people experiencing homelessness and veterans.

**5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:** This funding request is for the first year of the AmeriCorps program. Consideration for annual requests for funding is appreciated given the local opportunity to draw down significant federal dollars.

**6. Describe the agency’s expertise and capacity to deliver services including fiscal stability:** The United Way of Northern Santa Barbara County has served the region for nearly 60 years, first partnering with local nonprofits and jointly fundraising to support organizational needs. That process continues through the United Way workplace designation program in United Way employee campaigns, distributing more than a quarter million dollars to frontline agencies annually. A new "community impact" business model was introduced in 2008. Today, the United Way focuses on developing programs/partnerships in a collective effort to address issues identified as the underlying causes of community problems in education, financial stability and the basic needs. Our United Way serves all of Northern Santa Barbara County, as well as participating in countywide partnerships in Santa Barbara and San Luis Obispo counties.

The program Director is Emily Allen an attorney who served as an AmeriCorps VISTA before going to law school and who works under the Legal Aid Foundation of Santa Barbara County’s federal Violence Against Women Act grant. Emily supervises the Common Ground Santa Barbara County volunteer effort (CGSBC). CGSBC partners with C3H in conducting the Vulnerability Survey and Point In Time Count and recruits hundreds of volunteers for that purpose. Through CGSBC Emily has also managed staff and volunteers who do street outreach and housing support.

Tom Spodoro the Manager of the program has worked as an AmeriCorps Program Specialist for the only local AmeriCorps program. He successfully managed the program for several years and is “AmeriCorps fluent” in all the necessary administrative and management functions required to operate a program.

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The program is fiscally stable, as most of the costs are covered by the AmeriCorps grant and the agencies matching funds. However, because this is a new program there are some additional funding needs that have become apparent to make this program successful.

**7. Agency staff responsible for application:**  
Eddie Taylor, Emily Allen and Tom Spodoro

Agency: United Way of Northern Santa Barbara County  
 Program Name: Santa Barbara County AmeriCorps Partnership For Veterans and People Experiencing Homelessness  
 Amount \$\$ Requested: 44,392

Program Budget Funding Sources/Revenues	FY 2016-17		
	Committed	Uncommitted	
CaliforniaVolunteers (AmeriCorps)	313,807		
County of Santa Barbara		44,392	
Private Donations	30,000	20,000	
Foundations		20,000	
Agency Match For Members		145,000	
<b>Total</b>	<b>343,807</b>	<b>229,392</b>	<b>573,199</b>

Funding Uses/Expenses	Budget		
AmeriCorps Placement at Veteran Services Provider		10,800 COUNTY	*1 full time and 1 min time
Office Rent (SB & SM)		18,000 COUNTY	
Program Director	20,000	55,000	
Program Manager	58,000		
Program Assistant	35,000		
Personnel Fringe Benefits	35,392		
Milleage (Staff & Member)	5,675	4,342 COUNTY	
Office Supplies (binders, paper, printer ink)	1,800		
Member ID badges	285		
Member pins & service gear with AmeriCorps logo	570		
Dedicated AmeriCorps Computer w/software	600		

Training for Members & Agencies	3,750	11,250 COUNTY	
Development of Program Evaluaiton System	1,000		
Copying	600		
Postage	300		
Printing	250		
Live Scan (State & FBI), TB test, background checks (men	5,244		
Live Scan (State & FBI), TB test, background checks (staff	276		
Phone & Fax	201		
AmeriCorps Living Allowance	123,000	145,000	
Other Member Costs (WC, FICA, Health)	10,704	21,418	
Reserve		5,000	
Total	<u>302647</u>	270,810	573457





May 2, 2016

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93010

**Transmitted via e-mail to: [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)**

Dear Ms de Bruin:

Attached you will find a FY 2016-17 Outside Agency Funding Request Form and Excel spreadsheet budget submitted by Santa Ynez Valley People Helping. The request is made specifically to fund homelessness preventions services, including rental assistance and case management services, for very low and low income seniors not served by the current Emergency Solutions Grant (ESG) services funded by the County.

We believe that our application fully explains the purpose and uses of the requested funds as well as outcomes expected. That said, we would like to provide a brief explanation of the submitted budget.

The budget presented includes revenue and expenses for all senior emergency solutions services including homelessness prevention services for extremely low income seniors funded by ESG. In addition it includes revenue and costs related to other basic needs and support services, including case management, required to stabilize seniors in jeopardy of homelessness.

The \$25,000 requested in this application and included in the budget submitted will be used as follows:

- \$20,000 for rental assistance and other direct expenses such as utility and other deposits, and moving expenses, and
- \$5,000 for case management staff salaries, taxes, and benefits.

We appreciate the opportunity of submitting this application and look forward to its review.

Respectfully submitted,



Dean A. Palius



County of Santa Barbara

# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 25,000.00

Name of Organization: Santa Ynez Valley People Helping People

Title of Program: Senior Services - Emergency Solutions New or ongoing program? Ongoing

Location(s) of services delivered: Santa Ynez Valley, including Solvang, Buellton, & Los Alamos

Name of Agency Executive Director: Dean Palius

Phone #: 805-686-0295

Email: dean@syvphp.org

Website: www.syvphp.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

PHP requests funding for rental assistance and staff case management services in order to prevent homelessness of very low and low income seniors. Current PHP funding is only available to assist extremely low (30% AMI) income clients.

In the Santa Ynez Valley and Los Alamos, PHP is the go to organization to fill holes in the critical safety net. Requests for PHP basic needs services, especially among seniors, is rapidly increasing with the largest gap in services being available help for homelessness prevention.

According to Santa Barbara County's Publication, "Needs of an Aging Community," PHP's service area, which includes the Santa Ynez and Los Alamos Valley's, has the fastest growing population of seniors. The majority of these seniors live on small fixed incomes at "near" poverty levels with the median Social Security payments at \$1,050 per month per person. These seniors are concerned about their financial security and ability to live on their income. Rents in the Santa Ynez Valley are \$800-1,200 for a studio/1 bedroom apartment. A single senior then is paying 60% or more for rent while a couple expends 50% and

2. Briefly summarize the service to be provided and how many people will be served:

PHP proposes to fund short and medium term rental assistance to prevent homelessness for very low and low income seniors that cannot be assisted with current funding limited to extremely low income individuals. The objective is to furnish assistance that permits seniors to retain housing or move to more affordable safe and sustainable housing. Case management services (167 hours/year or 10-15 hours per household) will be utilized to establish income eligibility and to develop a financial plan to ensure continued housing stability. In addition case managers will link clients to ancillary services which may include assistance with relocation, deposits, and housing search. PHP proposes to use the S.B. County and federal guidelines for rental agreements, habitability and fair market rental rate as established in Emergency Solutions Grants. PHP follows best practices by supplementing housing with the provision of direct basic needs services including supplemental food, CalFresh enrollment, health care and mental health wellness services. Clients are contacted and monitored on a quarterly basis for one year.

3. Detail the timeline for providing the service:

Services will begin upon receipt of funding. The Emergency Solutions Program already exists at PHP and current staff is fully trained to administer this extension of services. PHP has a high level of visibility in the community based upon its nearly 25 years of successful outreach and service to the low income community. PHP maintains strong working relationships with other organizations serving similar populations. That said, upon funding, outreach will be initiated with local senior centers, churches, DSS, and local public agencies to inform them of services available.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

PHP staff has extensive experience utilizing a variety of data base and data entry systems. These systems include federal, state and local systems including federal-DFC, State-COMET (federal database for Substance Abuse Mental Health Administrative),and Vertical Change for First 5 of Santa Barbara County. PHP has also maintains its own cloud based Sales Force, Client data base system. PHP regularly publishes reports from its system (quarterly/annually) to measure progress on performance indicators and outcomes. PHP staff also conducts numerous pre and post participant measurements and queries

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This request is an ongoing request subject to availability of other funding. Since this request funds basic needs and meeting such needs is PHP highest priority, staff is committed to searching and applying for funding to support senior services. Unfortunately, the growing need to assist seniors is far ahead of foundation and other governmental initiatives to help.

6. Describe the agency’s expertise and capacity to deliver services including fiscal stability:

PHP successfully operates an “Under 1 Roof Program” for seniors including advocacy assistance, basic needs, counseling and links to supportive services. In addition, with the support from County ESG staff, PHP has successfully implemented a rapid re housing and homelessness prevention program that meets client needs while adhering to ESG federal regulations and meeting its objectives, performance indicators and outcomes. Over the last four years, PHP has worked closely with ESG staff to obtain

7. Agency staff responsible for application: Dean Palus, CEO

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#44**

Agency: Santa Ynez Valley People Helping People  
 Program Name: *Senior Services- Emergency Solutions*  
 Amount \$\$ Requested: \$25,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$ 25,000
<i>SY Band of Chumash Indians Foundation</i>	\$ 10,000	
<i>Emergency Solutions Grant</i>	\$ 4,000	
<i>Human Services Commission</i>	\$ 4,500	
<i>Valley Foundation</i>	\$ 1,800	\$ 1,800
<i>S.B. Foundation</i>		\$ 1,200
<i>Jackson Family Foundation</i>	\$ 1,500	\$ 1,500
<i>City of Solvang</i>		\$ 2,500
<i>City of Buellton</i>	\$ 1,650	
<i>S.B.C. CDBG</i>	\$ 1,200	
<i>S.Y.V. Women's Giving Society</i>	\$ 4,000	
<i>Donated Medical, Dental, &amp; Food</i>	\$ 13,500	
<b>Total</b>	<b>\$ 42,150</b>	<b>\$ 32,000</b>
		<b>\$ 74,150</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
<i>Personnel Salaries, Taxes, and Benefits</i>	\$ 20,500
<i>Food Purchases</i>	\$ 2,500
<i>Rental &amp; Other Direct Assistance</i>	\$ 29,000
<i>Copies</i>	\$ 150
<i>Accounting &amp; Audit</i>	\$ 200
<i>Office Supplies and Expense</i>	\$ 200
<i>Propery, Liability, and D &amp; O Insurance</i>	\$ 220
<i>Occupancy Expense</i>	\$ 375
<i>Mileage reimbursement</i>	\$ 500
<i>Telephone</i>	\$ 215
<i>Advertising &amp; Promotion</i>	\$ 125
<i>Medical, Dental, and Food Assistance</i>	\$ 13,500
<b>Sub Total</b>	<b>\$ 67,485</b>
<i>Overhead @ 10%</i>	<b>\$ 6,749</b>
<b>Total:</b>	<b>\$ 74,234</b>



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*a non-profit corporation established in 1976*

PROGRAMS  
Sanctuary House  
Day Treatment  
Co-Occurring Disorders  
In-Home  
Supportive Services  
The Center for DBT  
Family Therapy  
Vocational Services  
Hollister Apartments  
Arlington Apartments  
Partial Hospitalization  
Satellite Services  
Chartman EHR Software

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Re: The Integrated Care Clinic of Santa Barbara  
*A Collaboration Between Sanctuary Centers of Santa Barbara, Inc. and Santa Barbara Neighborhood Clinics*

Dear Ms. De Bruin,

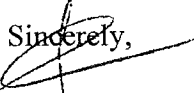
In California, adults with mental illness are twice as likely to suffer from chronic health conditions, and half as likely to seek treatment. Most shocking of all, this ailing and aging population is dying at an average of 25 years earlier than others in the community, and surprisingly not from their mental illness (California Health Interview Survey 2014). The Integrated Care Clinic is the first and only collaborative clinic in Santa Barbara to co-locate medical, dental, and behavioral health care for adults living with mental illness and substance abuse. The clinic will identify and treat issues before they become chronic conditions, increasing overall life span and decreasing emergency room visits and hospitalization costs. We are requesting \$25,000 to be able to launch this one-of-a-kind clinic this year.

As of 2014, the County of Santa Barbara has determined that approximately 5,000 residents are emergency room visits waiting to happen, and will, without a doubt, develop costly chronic health conditions, if unaddressed. These adults are unable to find medical professionals well-versed in the complexities of mental illness, scheduling and attending appointments for preventative care, and following up on referrals.

The Integrated Care Clinic replicates similar models from several state projects around the country. Impact and outcomes include: Minnesota reporting improved colorectal cancer screenings, asthma care, diabetes care, vascular care and follow up care for depression, 39% fewer ER visits, 24% fewer hospital admissions, 40% reduction in readmission rates and 30% reduction in length of stay of program participants. Michigan reports saving an estimated \$512 million over six years through: disease prevention, reduced hospitalizations and emergency room visits and management of common acute and chronic medical conditions.

The Integrated Care Clinic has the potential to monumentally change the way medical and dental professionals address those with mental illness. It will save the community money, but more importantly it will save and improve lives.

Thank you very much in advance for your consideration of this request.

Sincerely,  
  
Barry Schoer

CONTACT  
Post Office Box 551  
Santa Barbara, CA 93102  
805.569.2785



# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 25,000

Name of Organization: Sanctuary Centers of Santa Barbara, Inc.

Title of Program: Integrated Care Clinic New or ongoing program? New

Location(s) of services delivered: Downtown Santa Barbara (open to all South County residents)

Name of Agency Executive Director: Barry Schoer

Phone #: 805-569-2785 ext. 220 Email: brs@spscb.org Website: www.sanctuarycenters.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

Adults with mental illness are twice as likely to suffer from chronic health conditions, and half as likely to seek treatment. Most shocking of all, this population is dying at an average of 25 years earlier than others in the community, and surprisingly not from their mental illness (California Health Interview Survey 2014).

The Integrated Care Clinic is the first and only collaborative clinic in Santa Barbara to co-locate medical, dental (Neighborhood Clinic staff) and mental health (Sanctuary staff). The clinic will provide medical and dental assessments to identify chronic conditions, treat these issues to prevent them from becoming long-term diseases, and work with clients to manage identified conditions. Overall, the community would benefit by improved health and wellness, leading to greater self-sufficiency and productivity. Another community advantage would be the decline of avoidable ER visits, which would improve accessibility for those who *really* need care. As a result, the community's health and hospitalization costs would decrease. This request is for a 1-year investment of \$25,000 to partially fund Sanctuary's behavioral health provider.

2. Briefly summarize the service to be provided and how many people will be served:

The Integrated Care Clinic revolutionizes services for 1,200 patients, eliminating all challenges to obtaining care by offering:

- ✓ Services in Downtown Santa Barbara, ideally located adjacent to supportive housing for mentally ill adults on Anapamu Street, between De La Vina and Chapala Streets.
- ✓ Preventative care provided by medical and dental professionals well-versed in the unique diagnosis of mental illness.
- ✓ A patient navigator, behavioral health consultant and transportation staff to assist clients in scheduling initial and annual appointments, keeping appointments and managing all specialist services needed.
- ✓ Follow-up with clients in aftercare.

3. Detail the timeline for providing the service:

Upon funding, the clinic will open its doors within 90 days, allowing for renovation of current space, cross-training of medical, dental and behavioral health staff, purchasing equipment/supplies and outreach. First clients will include initial appointments for current Sanctuary clients (150) and clients (500) from other mental health organizations within the first three months. Partners include: Behavioral Wellness, Crescend, Council on Alcohol and Drug Abuse, Mental Wellness Center, Pathpoint and Zona Seca. Additional outreach will include shelters, sober living homes, low-income housing and the homeless population.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

Outcomes will be measured on several levels. One way will be through qualitative surveys completed by clients, staff and family members. Process measures will include participation rates, number of screenings, follow-ups and referrals. Results from evidence-based measurement instruments utilizing validated screening, assessment tools, and contextual evidence will be tabulated and incorporated into our continuous improvement model. Emergency room visits and hospitalization rates for clinic clients will also be tracked.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is a one-time request. We will be working toward sustainability after one year. This is a new project being brought forth; therefore, no prior request for funding would have been made.

6. Describe the agency’s expertise and capacity to deliver services including fiscal stability:

Sanctuary Centers has served over 9,000 clients since 1976. Programs include: residential, outpatient, psychiatry, 36 units of low-income housing, drug/alcohol therapy, DBT and vocational/educational services. We have a long history of financial stability, own all of our facilities and just launched an \$8 million capital campaign for additional low-income housing. We are proud to partner with Neighborhood Clinics, a Federally Qualified Health Center, who has built capacity to fiscally steward and manage its organization.

7. Agency staff responsible for application: Amy Winslow, Development & Marketing Officer

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget**

**#45**

**For Program**

Agency: Sanctuary Centers of Santa Barbara

Program Name: Integrated Care Clinic

Amount \$\$ Requested: 25,000

**Program Budget**

**FY 2016-17**

<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
<b>Neighborhood Clinics Funding Sources/Revenues</b>		
Medical and Dental Reimbursements	440,000	
In-Kind Donation	70,000	
<b>Sanctuary Centers Funding Sources/Revenues</b>		
County of Santa Barbara		25,000
Drug Medi-Cal Contract	50,000	
Board-Approved Agency Reserves	50,000	
Private Donations for Renovation	25,000	
Local Foundation 1 (application submitted)		100,000
Local Foundation 2 (application submitted)		50,000
Local Foundation 3 (presentation scheduled)		25,000
Local Foundation 4 (in progress)		15,000
<b>Total</b>	<b>635,000</b>	<b>215,000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>	<b>Budget</b>
<b>Neighborhood Clinics</b>		<b>Sanctuary Centers</b>
Renovation & Purchasing of all equipment	125,000	25,000
Salaries, PR Taxes & Benefits-Doctor, Dentist, Patient Navigator, Medical Assistant, Lab Tech	410,000	Therapist/Clinic Case Manager, Transportation 75,000
Admin	5,000	6,000
Consultants	0	7,200
Professional Services	0	4,800
Supplies	21,000	6,000
Lab Expenses	12,000	0
Communications/IT/Phones	13,000	1,100
Postage & Shipping	0	2,100
Rent/Utilities	9,000	24,000
Rental Maintenance Equipment	0	6,000
Printing/Publications	0	1,800
Transportation	0	5,400
Conferences, Meetings, Training	0	1,200
Insurance	10,000	4,800
Other-Indirect Costs/Overhead	71,000	3,600
<b>Total</b>	<b>676,000</b>	<b>174,000</b>

**Total Revenue over Expenses = 850,000 (635,000 + 215,000) - 850,000 (676,000 - 174,000) = 0**





County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000

Name of Organization: Organic Soup Kitchen

Title of Program: Organic Soup Delivery Services New or ongoing program? On-going

Location(s) of services delivered: \_\_\_\_\_

Name of Agency Executive Director: Anthony Carroccio

Phone #: 805 284 3552 Email: andrea@organicso Website: www.organicsoupkitchen.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The ORGANIC SOUP KITCHEN ("OSK") is a seven year old non-profit dedicated to providing wholesome, organic meals to the most vulnerable, food-insecure members of the greater Santa Barbara community. OSK is the only local provider of organically-grown, nutrient-dense, hot meals to residents that are economically and medically challenged. Our home delivery program has been with Cottage Hospital, Cancer Center of Santa Barbara, Hospice of Santa Barbara and Pacific pride. Due to the fact that our soups are in alignment with the recommendations from the American Cancer Society we are being referred by the therapists of these agencies that work with recovering and outpatients in therapy.

An indispensable element of our programs and services is our collaboration with various health care and social service providers facilitating the services they offer in assisting clients to pursue manageable paths to self-sufficiency. Multiple times a week, OSK serves nutritious, organic meals at one or more of the following locations: Santa Barbara Housing Authority Villa Santa Fe PTSD +

2. Briefly summarize the service to be provided and how many people will be served:

OSK strives to empower every person it serves by increasing their capacity to have healthy, organic, nutritious food, and to maintain an independent and sustainable lifestyle. We collaborate with local outreach, social service agencies, and counselling professionals, linking our nutrient-dense, wholesome, hot meals with healthcare, housing, and a sustainable path to success.

The four community needs our core programs are working to address are:

1. 350 low-income individuals or families who attend our street-based outreach program in parks and community centers (e.g. Common Ground, SB Street Medicine DWW) will receive 11,250 nutritious servings and 210 (60%) of them will establish and/or maintain a relationship with a healthcare and or social/service provider +

3. Detail the timeline for providing the service:

July 1 2016-July 1 2017

Tuesday Delivery 11am 100 clients @ 6 servings of soup each.

Wednesday Veterans bldg. 7am - 11am. 75 clients 1-2 servings eat in and take out meals

Wednesday Common Ground 5pm - 7pm 128 servings

Thursday Common Ground 12pm - 1pm 80 servings

4. Describe key outcomes to be achieved with the funding and how they will be measured:

One of the key outcomes that will be achieved is that we will be able to increase our services to those in need within our medical out patient delivery program. Breast cancer, throat cancer, liver cancer and prostate cancer is on the rise and we are seeing that we are the only agency in the county that monitors the quality of food that is needed for this delicate healing process.

We monitor all clients in our delivery program through a mandatory intake form which we have on file that is protected by the "HIPPA Privacy Rule" We periodically check in with social workers to

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

This is an ongoing request, but this is our first request this year for 2016.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Organic Soup Kitchen has been serving the community for 7 years with constant growth and compliance to the non profit community.

We maintain proprietary recipes for our soups that have been developed and adjusted over the years that have allowed us to be consistent with our quality and service. These are the private recipes that have been endorsed by medical facilities and other agencies with great price

7. Agency staff responsible for application: Andrea Slaby

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#46**

Agency: ORGANIC SOUP KITCHEN  
 Program Name: Organic Soup Delivery Services  
 Amount \$9,000

<b>Program Budget</b>	<b>FY 2016-17</b>	
<b>Funding Sources/Revenues</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		9,000
<i>Monthly Donors</i>	13,000	
<i>Family Foundations</i>	10,500	
<i>Private Donors</i>	10,000	
<i>Corporate Sponsorship</i>	3,000	
	<hr/>	
<b>Total</b>	<b>36500</b>	<b>9000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>	
<i>Liability Insurance</i>	1,000	
<i>Food</i>	15,500	9,000
<i>Kitchen Supplies</i>	7,000	
<i>Administrative Expenses</i>	8,000	
<i>Auto Expenses</i>	5,000	
<i>Chef/Program Coordinator Salary</i>	9,000	
	<hr/>	
<b>Total</b>	<b>45500</b>	

**United Way  
of Santa Barbara County**

320 East Gutierrez Street  
Santa Barbara, CA 93101  
tel 805-965-8591  
fax 805-962-3461  
[www.unitedwaysb.org](http://www.unitedwaysb.org)



April 26, 2016

Ms. Adriana de Bruin  
Business Manager, County Executive Office  
County of Santa Barbara  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

Dear Adriana,

Thank you for the opportunity to present United Way of Santa Barbara County's Kindergarten Success Institutes to the County of Santa Barbara.

United Way's Kindergarten Success Institutes (KSI) improve classroom skills for low-income 4-5 year olds who have little or no prior early educational experience. During the 3-4 week session (implemented before/after school and during the summer), UWSBC provides curriculum and credentialed teachers to help nearly 160 students at 8 to 9 local sites master the social/emotional, language, motor and approach to learning skills that are essential to their future success in Kindergarten and beyond.

The success of the program is undeniable. 2014 results showed an overall growth of 44% in the number of students scoring "almost mastered" and "mastered" in social/emotional, language, approach to learning, and motor skills by program end, based on the Kindergarten Student Entrance Profile (a standardized kindergarten readiness assessment).

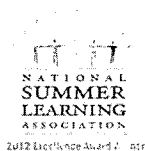
In order to continue positively impacting the lives of Santa Barbara County's most at-risk children and families in partnership with the County of Santa Barbara, UWSBC is submitting the enclosed \$10,000 grant request. The requested funds would help provide KSI sites at El Camino Elementary and Cleveland Elementary Schools, two of south Santa Barbara County's highest need schools, in early 2017. The County of Santa Barbara's gift now would ensure that dozens of local kindergarteners will receive much-needed early educational services.

Since 1923, UWSBC has served Santa Barbara County children, families, and seniors as the community's fundraiser. In the past 18 years, however, UWSBC has transformed from an organization based solely on fundraising and grant-making into a multi-faceted catalyst for community change. UWSBC is one of just a handful of United Ways nationwide offering direct programs to meet the county's educational, financial, and health needs.

We greatly appreciate your time and consideration of this proposal. If you have any questions, please don't hesitate to contact me (805-965-8591 x123; [pdidier@unitedwaysb.org](mailto:pdidier@unitedwaysb.org)) or Katie Higgins (805-965-0473; [khiggins@unitedwaysb.org](mailto:khiggins@unitedwaysb.org)).

Best regards,

G. Paul Didier, CFP, MBA  
President & CEO





County of Santa Barbara

## FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 10,000

Name of Organization: United Way of Santa Barbara County, Inc.

Title of Program: Kindergarten Success Institutes New or ongoing program? Ongoing

Location(s) of services delivered: El Camino Elementary & Cleveland Elementary School

Name of Agency Executive Director: Paul Didier

Phone #: 805-965-8591 x123 Email: pdidier@unitedwaysb.org Website: www.unitedwaysb.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

UWSBC respectfully requests a grant of \$10,000 from the County of Santa Barbara to operate two Kindergarten Success Institute sites at El Camino and Cleveland Elementary Schools. KSI is United Way's early education program that gives entering kindergarteners and still-struggling first graders the skills needed for success early in their academic career and beyond.

Approximately 28% of Santa Barbara County's incoming kindergarteners are "kindergarten ready", with some children entering kindergarten as much as two years behind their peers. Extensive studies have shown that early education is associated with significant positive effects later in life. Studies have also correlated early education with cost savings, with one 2004 longitudinal study of the model Perry Preschool program over 40 years showing that for every \$1 invested in early childcare programs, more than \$16 is saved in later payments for social service, justice, and special educational services. The preschool graduates were less likely to commit crimes and more likely to be employed, earn more, and be in better health (Schweinhart et al.).

2. Briefly summarize the service to be provided and how many people will be served:

KSIs are offered at 8-9 local sites before, during, and after kindergarten (during summers and before/after school) for struggling students (grades K-1). At each site, a certified teacher and instructional aide (with parents and volunteers) assist 15-20 low-income students who have limited prior early education with skills like sitting in a circle, sharing, numbers, colors, letters, and more. Participants also receive UWSBC's Home Play Learning Kits (interactive, bilingual kits to engage both children and parents at home). KSIs help local children, who would otherwise not have access to high-quality early education, successfully start their academic careers. KSI aims to: 1. Familiarize participants with the school setting and overcome their fear of being away from home; 2. Build early literacy, English, and other important skills like sitting quietly, raising one's hand, etc.; 3. Engage families early in their child's education and offer tools (like parenting and literacy classes) to support their educational goals; and 4. Connect families to other community resources.

3. Detail the timeline for providing the service:

Each KSI is generally scheduled for four hours daily during a three to four week summer period (June-August) at south Santa Barbara County schools and youth-serving agencies. It is also offered in modified form before/after school throughout the year. Both KSI sites at El Camino and Cleveland Elementary Schools would be scheduled to run in early 2017. The El Camino Elementary site will be offered as a before/after school program, while the Cleveland Elementary School would be offered during their March intersession.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

2016/17 program goals include: 1. Increasing average assessment scores by at least 30%, 2. Producing improvements in five or more success indicators in at least 50% of participants, 3. Impacting the lives of at least 150 children and their families at 8 sites. KSI participants are evaluated at program start and end using the Kindergarten Student Entrance Profile (KSEP) to identify the number/percentage of students meeting 12 research-based indicators that determine kindergarten readiness and can be used to predict future academic success.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

KSI is an ongoing project that is scheduled annually (primarily during the summer, as well as in modified form during the school year). KSI has not received County funding in prior years. UWSBC's Grants Coordinator seeks funding from a variety of public sources, private foundations, and corporations. UWSBC is the largest long-term contributor to the KSI program and will continue to fund the program at whatever level is feasible. KSI activities are scalable to serve as many participants as funding can support.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

Since 1923, UWSBC has worked with Santa Barbara County schools and educators to improve educational outcomes for local students. UWSBC has coordinated and implemented KSI since 2000, with the program routinely meeting or exceeding performance targets set. UWSBC staff have managed both federal and private grant funds, meeting all reporting and spending requirements on time.

7. Agency staff responsible for application: Katie Higgins, Grants Coordinator

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#47**

Agency: *United Way of Santa Barbara County, Inc.*

Program Name: *Kindergarten Success Institutes*

Amount \$\$ Requested: *\$10,000*

**Program Budget**

<b>Funding Sources/Revenues</b>	<b>FY 2016-17</b>	
	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$10,000
<i>Wood-Claeyssens Foundation</i>	\$20,000	
<i>Baur Foundation</i>	\$2,000	
<i>City of Goleta</i>	\$1,000	
<i>United Way of Santa Barbara County</i>	\$30,000	
<b>Total</b>	<b>\$53,000</b>	<b>\$10,000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>	<b>Notes</b>
<i>Instructors (9)</i>	\$36,000	\$40/hr. x 100 hrs.
<i>Aides (9)</i>	\$8,100	\$15/hr. x 60 hrs.
<i>Supplies &amp; Materials</i>	\$7,200	
<i>Home Play Learning Kits</i>	\$3,500	Take-home literacy/educational kits.
<i>Indirect Costs &amp; Miscellaneous Expenses</i>	\$8,200	Calculated at 15%.
<b>Total</b>	<b>\$63,000</b>	



May 2, 2016

Board of Supervisors  
Santa Barbara County  
105 East Anapamu Street  
Santa Barbara, CA 93101

**TO:** Supervisor Salud Carbajal, 1<sup>st</sup> District  
Supervisor Janet Wolf, 2<sup>nd</sup> District  
Supervisor Doreen Farr, Vice Chair, 3<sup>rd</sup> District  
Supervisor Peter Adam, Chair, 4<sup>th</sup> District  
Supervisor Steve Lavagnino, 5<sup>th</sup> District

**RE:** \$125,000 from County of Santa Barbara General Fund to support PATH in the operation of the year round shelter, formerly Casa Esperanza

Dear Board of Supervisors:

Thank you for your long-term support of Casa Esperanza Homeless Center – we are grateful that your support has transitioned to PATH since the merger was completed last July.

**We respectfully request \$125,000 from the County of Santa Barbara General Fund to support PATH Santa Barbara** and its life-changing operations that assist our Santa Barbara homeless neighbors to address their barriers, improve their health, secure employment, and ultimately, make it home into permanent housing. We are thankful for discretionary/general funding last year, and are hopeful that it can continue into the 2016/17 Fiscal Year -- as it is imperative to meet our budget needs.

As you are aware, a critical part of our merger with Casa Esperanza was that the operations in Santa Barbara must remain self-funding. However, in the first 7 months of operating the program, PATH has subsidized Casa with \$118,000 of general operating funding not secured in Santa Barbara, due to projected revenues coming in lower than anticipated. Also, through our assessment since assuming day-to-day operations in July 2015, we have identified numerous critical needs that will require both capital and operating funding, which must be addressed to ensure that the program can run safely and effectively. The key needs are as follows:

- **Staffing:** In attempting to balance the budget over the past several years, Casa Esperanza reduced both operational and case management staffing to levels that PATH does not believe are viable to run a program that meets the needs of the most vulnerable members of our community, and actually help them exit into permanent housing (as opposed to cycling in and out of the shelter indefinitely). For the next fiscal year, we intend to add at least one case management position (\$43,750 including benefits), and have already added several part-time and on-call positions to ensure that there are at least 2 staff on each shift to monitor and provide services to the residents (\$66,352 total annually). Over the long term, we would like to add several more case management positions as well.



- **Security:** PATH believes that 24/7 professional security services are an absolute necessity at an interim housing site of the size and population such as the Santa Barbara facility. We are retaining a firm that provides such services; it will cost approximately \$175,000 per year, which was previously not budgeted. This is an expense that we believe is an absolute necessity to ensure the safety of our staff, residents, and neighbors.
- **Professional Cleaning:** Casa Esperanza previously relied on residents to provide daily cleaning of the facility. While PATH believes that chores can help provide residents with meaningful roles and accountability, we do not believe that this is sufficient to maintain the facility, particularly with the high number of medically frail, mobility impaired, or otherwise vulnerable residents who are unable to perform chores. For next year's budget, we have added a full-time Facilities Specialist position (\$38,125 including benefits).
- **Critical Facility Needs:** PATH retained an outside firm to conduct a Physical Needs Assessment (PNA) for the Santa Barbara facility. They estimated that, over the next two years, we need to plan for \$99,518 in capital expenses for the building. Additionally, we identified the following major needs for inside the facility:
  - o Major Appliance Replacements. This includes commercial washers and dryers. Also includes replacing the gas boiler.
  - o General Facility Maintenance. Miscellaneous repairs and maintenance to bathrooms, staff offices, roofing, plumbing, and the residential space.
  - o Kitchen Needs. Replace outdated or broken kitchen equipment and deal with plumbing issues.
  - o Create Additional Office Space. Convert the former family rooms to offices; needed as we continue to add case management staff.
  - o Resident beds. Replace wooden bunk beds that can be susceptible to bed bugs.
  - o Safety and Security. This includes upgrading the surveillance system, updating the fire panel system, and installing fire pipe bracing.
  - o Computers and Technology. Staff are primarily working on old, donated computers that need to be replaced.

All told, these expenses, plus those identified through the PNA, will cost **\$281,468** over the next few years. We have included a significant portion of this as Capitalized Building Maintenance in our budget for this fiscal year.

- **Winter Shelter Operations:** When the number of residents doubles to 200 individuals on any given night, the staffing ratio also needs to increase. PATH has safety concerns, and does not believe we can continue to operate the Winter Shelter Program at the same staff/client ratio without additional funding to increase staffing. Appropriate staffing levels would cost an additional \$86,048 for the four months of Winter Shelter. Additionally, we have calculated a monthly increase of \$10,000 in operating expenses (supplies, food, utilities, etc.), for a total of \$40,000. Therefore, the cost of operating Winter Shelter is **\$126,048**. With all of the other needed investments and lack of sufficient revenues, we are concerned about our ongoing ability to operate the Winter Shelter component at the current funding level.

PATH will continue to aggressively fundraise to meet these needs. As Casa Esperanza described in last year's General Fund request, PATH has continued with two primary strategies of increasing revenue for the organization: private fundraising and seeking mechanisms for increased cost reimbursements from public funders.

Private fundraising from Santa Barbara has come in lower than was projected in the Fiscal Year 15-16 budget developed by Casa Esperanza prior to the merger. In response, we have restructured our Development Department to appoint our Senior Development Director to lead all fundraising activities in Santa Barbara,

and thus anticipate that private revenue will increase in the future. Nonetheless, PATH is a new name in Santa Barbara and we believe that it may take a couple of years to realistically build up to the level at which Casa Esperanza was able to rely on private support for ongoing operations (over half of the annual operating budget).

Because of this, PATH has placed additional emphasis on working to increase public funding mechanisms, including reimbursement rates. We are actively working with the CEO's office and the City Departments that contract for beds at Casa. While some have agreed to pay a higher rate for beds, the total budget that most departments have available remains the same, so PATH will receive the same total dollar amount but will provide fewer beds. Clearly, this does not help the overall operating budget. However, we have been in numerous discussions with the Department of Behavioral Wellness, and because of PATH's significant experience in other communities, they are supporting us in pursuing Medi-Cal certification that will allow us to bill at much higher rates. This is a lengthy process and requires an up-front investment in clinical staffing, but in the long-term, we believe it is a critical step to ensure long-term sustainability of the Santa Barbara program. With this in mind, PATH is recruiting for a Director of Santa Barbara Programs who has the clinical expertise needed to operate such programs.

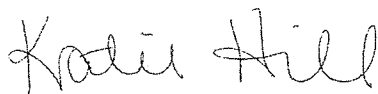
Through these efforts, over time, we are optimistic that we can significantly increase the revenue coming into Santa Barbara programs. However, we believe that in order to maintain an adequate number of non-dedicated beds that are available to the general homeless population of Santa Barbara (as opposed to program beds for specific populations such as those funded by Medi-Cal), an ongoing funding commitment will be needed from both the City and the County that is, at a minimum, level with General Fund allocations for the past two years.

PATH is committed to Santa Barbara, and to continuing to improve the operations of programs so that we can work towards ending homelessness in this community. We are truly grateful for the support of the County and City of Santa Barbara, but the success of our programs relies on the not only the continued, but ultimately *increased*, investment of public resources. Without increased public support, we simply will not be able to sustain our current levels of care.

It has also come to our attention that there may have been a sense that the previous requests were short-term or one-time in nature – we do not believe this to be the case. The interim housing programs are a much needed resource to help address homelessness in Santa Barbara, and we urge you to consider adopting the ongoing support of this resource into the County's annual budget.

The County's continuing support from the General Fund for PATH Santa Barbara in the amount of \$125,000 provides critical needed housing and services for this community. Please contact me at [katieh@epath.org](mailto:katieh@epath.org) or (323) 644-2229 if you have any questions or need further information. Thank you for your consideration.

Sincerely,



Katie Hill  
Executive Director  
PATH

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<b>PATH SANTA BARBARA - 2016-2017 Program Budget</b>		
<b>REVENUE</b>		
<b>Grant Revenue</b>	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		\$ 125,000
City General Fund		\$ 202,100
County DCFS		\$ 14,400
Med Respite (St. Francis, Thompson, Outhwaite)		\$ 150,000
City CDBG	\$ 39,000	
City Human Services	\$ 46,000	
City TBRA - F.A. pass thru	\$ 67,500	
County ADMH	\$ 171,900	
County Commun Services	\$ 94,383	
County Public Health	\$ 15,000	
County Probation	\$ 18,000	
County Supported Employ	\$ 80,000	
DOL/HVRP - State of CA	\$ 100,000	
Cottage Health	\$ 200,000	
Other "Restricted" Foundations (Gildea, Other)	\$ -	
<b>Total Grant Revenue</b>	<b>\$ 831,783</b>	<b>\$ 491,500</b>
<b>Other Revenue</b>		
Revenue - Contributions		\$ 1,000,000
Revenue - Support from PATH General Operating	\$ 70,000	
<b>Total Other Revenue</b>	<b>\$ 70,000</b>	
<b>TOTAL REVENUE:</b>	<b>\$ 2,393,283</b>	
<b>EXPENSES</b>		
<b>Salaries &amp; Benefits</b>		
Salaries	\$ 951,452	
Benefits	\$ 207,275	
Winter Shelter - Temp Staffing	\$ 86,048	
<b>Total Salaries &amp; Benefits</b>	<b>\$ 1,244,775</b>	
<b>Operating Expenses</b>		
Building Maintenance - Capitalized	\$ 181,950	
Building Repair and Maintenance	\$ 68,400	
Computer & IT	\$ 61,800	
Depreciation	\$ 142,000	
Equipment Repair and Maintenance	\$ 20,400	
Fees, Permits, and Taxes	\$ 1,500	
Flexible Funds--Client Financial Assistance	\$ 67,500	
HR and Admin	\$ 4,620	
Insurance	\$ 66,000	
Interest Expense	\$ 72,000	
Linens and Laundry	\$ 3,600	
Office Supplies/Printing/Postage	\$ 28,800	

Phone/Fax	\$	30,000	
Security	\$	175,200	
Supplies - Cleaning and Maintenance	\$	22,200	
Supplies - Food & Cooking Supplies	\$	26,400	
Supplies - Other Program Supplies	\$	2,400	
Training & Staff Development	\$	4,800	
Transportation/Bus Tokens	\$	7,200	
Travel/Mileage/Parking	\$	28,800	
Utilities	\$	86,400	
Winter Shelter Expenses	\$	40,000	
<b>Total Operating Expenses:</b>	<b>\$</b>	<b>1,141,970</b>	
<b>TOTAL EXPENSES:</b>	<b>\$</b>	<b>2,386,745</b>	
<b>Excess (Deficit) Revenue over Expenditures</b>	<b>\$</b>	<b>6,539</b>	



SENT ONLY VIA EMAIL - 2 May 2016

BOARD OF DIRECTORS

Herb Geary, RN  
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Judy Murphy

Thomas Rollerson

Bobbie Rosenblatt

Brian Smith

Stephen Yungling, Esq

Adriana de Bruin  
Business Manager, Executive Office  
County of Santa Barbara  
105 E. Anapamu St., Fourth Floor, Santa Barbara, CA 93101

Re: FY 2016-17 Outside Agency Funding Request Form

Dear Adriana,

On behalf of Visiting Nurse & Hospice Care and its affiliate Visiting Care & Companions (VCC), I am pleased to submit this application for a one-year \$25,000 program grant in support of our Homemaker program.

The County of Santa Barbara has been a long-time partner with VCC through the Homemaker program, which provides a safety net for vulnerable older adults, addressing their needs for food, transportation, hygiene, human interaction, and independence. The impact for this population is that their basic needs are addressed, which in turn assist them from spiraling down into poor health, depression, medication management issues, chronic disease, and crisis. The Homemaker program addresses an unmet need of high priority as identified by the Human Services Commission, relieving a significant burden on families, taxpayers, government programs, and the community.

VNHC is able to provide these services through a grant from the Area Agency on Aging (AAA), and has been doing so since 2009. However, VCC is unable to sustain the Homemaker Program solely through the AAA contract. Not only does the AAA contract require a "match" from government and private sources, but the contract reimbursement falls far short of the true program cost.

On behalf of the seniors we serve throughout the County, I thank you for your consideration of this application.

Kind regards,

Lynda Tanner, RN, MSN  
President and CEO

Enclosure





# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the FY 2016-17 budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted):**

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 25,000

Name of Organization: Visiting Care and Companions

Title of Program: Homemaker New or ongoing program? ongoing

Location(s) of services delivered: Mid and South County of Santa Barbara

Name of Agency Executive Director: Lynda Tanner, RN, MSN

Phone #: 805-690-6262 Email: ltanner@vnhcsb.org Website: www.vnhcsb.org

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

The Homemaker program at Visiting Care and Companions (VCC) provides support for low-income older adults who are at risk of losing their ability to remain living independently in their homes. This program addresses an unmet need of high priority as identified by the Human Services Commission. There are only two providers in the County: VCC is the primary contracted provider for the Agency on Aging Homemaker program in Santa Barbara, and the AAA directly serves the Santa Maria Valley, as no agency would take the contract. Hundreds of frail, homebound seniors have access to supportive services to which they otherwise would not have access, making this program a vital component in the safety network of care.

At no charge, VCC caregivers provide assistance such as meal preparation, shopping, telephone calls, laundry, light housework, companionship, respite for family caregivers, and referrals. The impact for the client is that their basic needs are addressed, which in turn assist them from spiraling down into poor health, depression, medication management issues, chronic disease, and crisis. The respite for caregivers is also critical, as sustained caregiving can lead to depression and decreased health.

However, VCC is unable to sustain the Homemaker Program solely through the AAA contract. Not only does the AAA contract require a "match" from government and private sources, but the contract reimbursement falls far short of the true program cost.

2. Briefly summarize the service to be provided and how many people will be served:

Through its Homemaker program, VCC provides a comprehensive and coordinated service system that enables frail and isolated homebound seniors and dependent adults to maintain a maximum level of independence and health. These people are low income, minority older adults who are: age 60 or older; handicapped; have language/communication barriers; live alone; have income equal to or less than the current SSI/SSP benefit level. The components of the Homemaker program are to provide assistance such as meal preparation, shopping, telephone calls, laundry, light housework, companionship, respite for family caregivers, and referrals. This program provides a safety net for vulnerable older adults, addressing their needs for food, transportation, hygiene, human interaction, and independence. Through targeted outreach efforts, older adults with the greatest economic and/or social need are identified, with approximately 20% of the current clients being Latino. Over half of the VCC staff are bilingual in Spanish and English, allowing for cultural and linguistic competence. Strong coordination within the network of aging service providers allows for linkages and referrals. The Homemaker program addresses an unmet need of high priority as identified by the Human Services Commission, relieving a significant burden on families, taxpayers, government programs, and the community. VCC estimates that it will provide Homemaker services to 50 unduplicated clients, and will focus the provision of these services in the Lompoc area.

3. Detail the timeline for providing the service:

This is an ongoing program; however, the funding would support the FY16-17 program from July 1, 2016 through June 30, 2017.

4. Describe key outcomes to be achieved with the funding and how they will be measured:

The measurable outcomes this grant will support are the provision of homemaker services to 50 unduplicated clients; provision of respite assistance to 10 family caregivers of frail elderly clients; and the provision of 2,215 units of service (hours of direct service care). A unit of service is one hour of direct Homemaker service, which includes light housekeeping, laundry, companionship, and assessment, and it does not include preparation or travel time, or time spent on documentation. These metrics are collected as part of the data required for the AAA contract. An overarching outcome is a safety net for vulnerable older adults, addressing their needs for food, transportation, hygiene, human interaction, and independence. The impact for the client is that their basic needs are addressed, which in turn assist them from spiraling down into poor health, depression, medication management issues, chronic disease, and crisis. The respite for caregivers is also critical, as sustained caregiving can lead to depression and decreased health.

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

Through a contract from the Area Agency on Aging (AAA), VCC has been providing the Homemaker program to low income and minority older adults since 2009 and this is currently an ongoing program. For a number of years, the County of Santa Barbara provided a supportive grant for this program. Prior year funding and amount from the County of Santa Barbara are as follows: \$17,661 in 2012, 2013, 2014, and 2015, and \$6,184 in 2011, and \$6,210 in 2010. With this support, VCC has been able to care for hundreds of vulnerable older adults and has been a pivotal organization in Santa Barbara's safety net of care for the frail and elderly.

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

VCC is an affiliate of Visiting Nurse & Hospice Care, which is a respected nonprofit healthcare agency that has been caring for Santa Barbara families for over 100 years. Today, its comprehensive home healthcare and hospice services promote health, prolong independence, and enhance the dignity of nearly 12,000 people annually. It is recognized as a healthcare leader of high integrity and value in Santa Barbara due to its financial strength, strong leadership and Board governance, over 350 qualified and compassionate staff, a dedicated cadre of 400+ volunteers, as well as a consistent and generous philanthropic base. VCC also works closely within the network of aging service providers allowing for linkages and referrals for its clients.

7. Agency staff responsible for application: Rebecca Benard, MBA

County Staff Comments Only:

**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

**FY 2016-17 Line Item Budget  
For Program**

**#49**

Agency: Visiting Care and Companions  
 Program Name: Homemaker  
 Amount \$\$ Requested: \$25,000

<b>Program Budget</b> <b>Funding Sources/Revenues</b>	<b>FY 2016-17</b>	
	<b>Committed</b>	<b>Uncommitted</b>
County of Santa Barbara		25,000
Area Agency on Aging		80,000
Private Contributions		2,000
<b>Total</b>		<b>107,000</b>

<b>Funding Uses/Expenses</b>	<b>Budget</b>
Salaries & Benfits	86,954
Travel & Training	4,673
Other	9,515
Overhead	5,858
<b>Total</b>	<b>107,000</b>

Note: this budget would be for FY16-17 - and what is shown above is consistent with the current FY15-16 contract. VCC expects funding for FY16-17 from AAA, as its overarching contract is a 4-year contract which started in FY13-14.





# FY 2016-17 Outside Agency Funding Request Form

**Deadline for Submission: Monday, May 2, 2016, 5:00 p.m.**

The Board of Supervisors *may* consider funding requests from outside agencies during the **FY 2016-17** budget hearings in June 2016, if funding is available. An allocation of funding to outside agencies is not guaranteed.

Please submit the following by **5:00 p.m., Monday, May 2, 2016, NO EXCEPTIONS, via Email or Hardy Copy (postmarks will not be accepted)**:

1. Provide a cover letter explaining your request; and
2. Fill out this application (no more than 2 pages); and
3. Attach the Line Item Budget spreadsheet (no more than 2 pages) for the agency's program request

Hearings are scheduled for June 13, 15, and 17, with Outside Agency Requests considered on one of these days (yet to be determined). The **requesting agency must be represented and present**; please plan accordingly.

Total Request: \$ 150,000

Name of Organization: FIGHTING BACK SANTA MARIA VALLEY

Title of Program: One Community Action New or ongoing program? New

Location(s) of services delivered: Santa Maria Valley

Name of Agency Executive Director: Edwin Weaver

Phone #: 805-346-1774 Email: edwin@fbsmv.com Website: fbsmv.com

1. Briefly summarize the purpose of the program, why the funds are needed, and the benefit to the community:

see attached

2. Briefly summarize the service to be provided and how many people will be served:

see attached

3. Detail the timeline for providing the service:

4. Describe key outcomes to be achieved with the funding and how they will be measured:

5. Describe if this is a one-time or ongoing request, and if funded in prior years and amounts:

6. Describe the agency's expertise and capacity to deliver services including fiscal stability:

See attached

7. Agency staff responsible for application: \_\_\_\_\_

County Staff Comments Only:

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**Address submittals to:**

Adriana de Bruin  
Business Manager, County Executive Office  
105 E. Anapamu Street, Room 406  
Santa Barbara, CA 93101

**Requests can be emailed to:** [outsideagency@countyofsb.org](mailto:outsideagency@countyofsb.org)

**Questions:** Please contact Adriana de Bruin, Business Manager, County Executive Office, at 568-3400.

In January 2016 Santa Maria had more murders than Sacramento, San Jose and Oakland combined (SB Independent). With 6 murders, Santa Maria, became the city with the highest murder rate in California. This came after a year, 2015, of record violence, there were 13 deaths with an additional three more in the month of December 2014. The total deaths were 21 homicides in 14 months. Before this Santa Maria averaged 3.25 murders for the years 2010-2013 (City-Data.com) which is the national average for cities with a population of 100,000. Although all indicators from law enforcement are that these murders were perpetrated by outside gangs the underlying issues that contributed to the situation still persist.

Fighting Back Santa Maria Valley's (FBSMV) mission is to achieve resilience against substance abuse, reduce instances of violence and promote a safe and healthy community. FBSMV has been working hard to address the increase in violence. FBSMV joined the efforts of the Santa Maria Joint High School District's Pete Flores in the formation of One Community Action. This informal coalition was started by asking residents of the community what was going on and what needs to happen to address the concerns. There have been six open meeting that have taken place with the last one having over 250 people in attendance. The group was organized into seven sectors of the community with focus groups from each sector asking the same questions, what are the concerns, what is being done to address the concerns and what still needs to happen that is not happening?

FBSMV assessment from these meetings is that there are services that need to be developed to help young people stay out of and get out of gangs.

- At Risk and In Risk Students need trained, Culturally Proficient, Trauma Informed Adults to mentor them through the difficulties that they face.
- Families and Communities need a place to refer students who are participating in at risk behavior
- Parents need help learning how to parent their children
- The community requires regular collaboration meeting to avoid duplication of services and to prevent gaps in service

**It is our hope at Fighting Back Santa Maria Valley to partner with the County of Santa Barbara to meet the needs expressed in the community.**

#### **One Community Action Coalition Director/Coordinator**

Like our sister city to the south's South Coast Task Force on Youth Safety (formerly South Coast Task Force on Youth Gangs) the One Community Action Coalition started as a response to tragic events. It became evident that, although the task force may have made sense to many, in order to prevent perpetuating the stereotypes and problems this group would be named something more in line with solutions and positive direction for all youth.

The Coalition has had participation from parents, youth and leaders in the community. The goal of the meetings has been clear from the very beginning. We are interested in finding help for our kids and families to be successful, that includes reducing the violence and addressing the needs of kids who have lost their way. Instead of leaders coming up with the solution, we have asked community members what they think kids need as well as experts in the field.

The sustainability of this collation will take a full time coordinator/director who will be responsible for coordinating the efforts to reduce violence in the community. This includes but is not limited to coordinating the monthly meetings. Overseeing the programs directed by the coalition. Assist the coalition in applying for state and federal funds to address the needs of the community. The Director will also have the responsibility to assist the coalition to receive training in best practices. This includes attending conferences and bringing guest speakers to the community when appropriate. The qualifications and job description for this position have not been clearly addressed by the collation in time for this proposal, however will be in time of the hearings on June 13.

### **Mentoring Program**

FBSMV has started a mentoring program utilizing volunteers from South Valley Community Church for 17 foster youth who live in a group home. This program has been successfully running for ten months including three months of planning and training. There are 20 adult mentors who meet with the students twice a month. Executive Director Edwin Weaver has been running this program. Mr. Weaver has a Masters in Social work from UCLA and many years working Child Protective services in Los Angeles, Virginia and Santa Barbara County.

With funds supplied from Santa Barbara County a mentoring coordinator will work with other local churches and civic groups to supply mentors for at risk youth. The youth will be referred to the mentoring program through the schools, probation or concerned community members. Background checks, assessment and training will occur for all mentors. A second site has been identified at Mercy Church. The planning has started to have Santa Maria Youth and Families and South Valley Substance Abuse treatment program to refer teens who have completed their program to attend relapse prevention at Mercy Church. Mercy Church will run a 12 step program using The Landing curriculum. Again all adults working with the youth will be prescreened and trained by FBSMV and partner organization staff.

The goal in the first year is to recruit 75 volunteer mentors and pair them with 75 at risk youth. This amount of service will require coordination and oversight.

### **Leadership Training**

The Coalition's efforts require that team members from the community, both youth and parents, require training on cultural proficiency and effective community violence reduction practices.

### **POR VIDA (service coordination)**

One Community Action in partnership with FBSMV and the school districts have identified a lack of service delivery coordination. FBSMV has agreed to coordinate a service delivery program called Por Vida. Schools, Probation, parents and community members can refer a youth to Por Vida for services. The Por Vida panel will be made up of service providers and community members including, Santa Maria Bonita Schools, Santa Maria Joint High School District, Probation, Law Enforcement, Department of Mental Health, CADA-Teen Court, Santa Maria Youth and Family Services, Social Services, CAC, Clergy and any other community service agencies. The goal is to meet with the student and their family to understand their concerns and to discuss strategies for success. This panel is modeled after the North County School Attendance Board that FBSMV administers for the District Attorney's office.

This coordination needs administrative support and funding for supplies.

#### **Expansion of Los Compadres to non-probation kids.**

Los Compadres has been shown as an effective intervention for at risk children. One Community Action would like to expand this program in collaboration with Community Action Commission offering it to all children who are identified by the POR VIDA Panel as needing intervention services. The hope is to do one girls and one boys group.

#### **Parents on a Mission (parenting Class)**

FBSMV provides three different parenting classes. A new parenting class has been identified by One Community Action. The curriculum is called Parents on a Mission. It was written and developed by Richard Ramos of Santa Barbara. Mr. Ramos was a guest at a One Community Action Meeting. Parents are now asking that this parenting curriculum be taught.

FBSMV will continue to offer Nurturing Parenting in Spanish English and Mixteco for parents. Also FBSMV will continue to provide Parent Project Sr. and Jr. in Spanish and English. These parenting programs are already funded through a wide variety of sources. County funds will be used for the initial training and coordination of Parents on a Mission. Parents on a Mission will be taught by parents since that is the program design. It will take a staff person to coordinate the space, registration and coordination of the class since most if not all of our facilitators will be part time employees and volunteers.

#### **M 5.9 (Peacemaking)**

Many of our students lack the basic skills to negotiate or problem solve when facing a conflict. FBSMV has recruited 50 students who will participate in a peer mediation program at the high school and Jr. High Schools in Santa Maria. The students will be trained by Conflict Solutions and then coached and supervised by FBSMV staff. This is scheduled to start the summer of 2016. Funding for the training is being secured through outside funds, however the ongoing program will require coordination and refresher training. All of FBSMV staff have been trained by Conflict Solutions in Restorative Practices. County funds will be used to hold follow up training and coordination of this program on each campus. There are 4 high school campuses and 4 Jr. High Campuses where this program will take place. This peer mediation program is essential in creating safe and healthy community.

