

Santa Maria FORD LINCOLN

Sale Price \$ 35,117.37
 Total A.M.O. \$ 0.00
 Doc Fee \$ 80.00
 Dealer Smog Fee. . . . \$ 0.00
 Taxes \$ 2,903.78
 Subtotal \$ 38,101.15
 License \$ 546.00
 Total Gov. Fees \$ 8.75
 Total Insurance \$ 0.00
 State Smog Fees \$ 0.00
 Total \$ 38,655.90

Trade \$ 0.00
 Payoff \$ 0.00
 Net Trade \$ 0.00
 Cash Down \$ 0.00
 Deffered Down .. \$ 0.00
 Rebate..... \$ 1,750
 Total Down \$ 1,750

Total Price \$ 36,905.90
 New 36,226.51
 FINAL

2014 F-150

Page: 1 of 1.

Order No: 9999 Priority: 20
 Ord Code: 100A Cust/Flt Name:

Order Type: 2 Price Level: 420
 PO Number:

| | | RETAIL |
|------|-----------------|---------|
| X1E | F150 4X4 S/C | \$33080 |
| | 163" WHEELBASE | |
| YZ | OXFORD WHITE | |
| C | CLOTH 40/20/40 | NC |
| S | STEEL GRAY INT | |
| 100A | EQUIP GRP | |
| | .XL SERIES | |
| | .AM/FM STEREO | |
| 99F | 5.0L V8 FFV ENG | NC |
| 446 | ELEC 6-SPD AUTO | NC |
| T7E | LT245 BSW A-T | NC |
| XB6 | 3.73 LTD SLIP | NC |
| | 8200# GVWR | |
| | SLCT SHFT TRANS | |
| | 36 GAL TANK | |

| | | RETAIL |
|-----|------------------------|--------|
| | CA BOARD FEES | NC |
| | FRT LICENSE BKT | NC |
| 422 | CALIF EMISSIONS | NC |
| 535 | TRAILER TOW PKG | 375 |
| 627 | HD PAYLOAD PKG | 1500 |
| | 17" 7-LUG STEEL | |
| 85A | POWER EQUIP GRP | 1150 |
| | .PWR BLACK MIRR | |
| | FUEL CHARGE | |
| | PRICED DORA | NC |
| | ADV ASSESSMENT | |
| | DEST AND DELIV | 1195 |
| | TOTAL BASE AND OPTIONS | 37300 |
| | TOTAL | 37300 |

THIS IS NOT AN INVOICE

MOTOR VEHICLE PURCHASE ORDER SIMPLE INTEREST FINANCE CHARGE

Dealer Number 17334 Contract Number _____ R.O.S. Number _____ Stock Number 9878

| | | |
|--|--|---|
| Buyer Name and Address (Including County and Zip Code) SANTA BARBARA COUNTY 105 E ANAPAMU ST RM 304 SANTA BARBARA CA SANTA BARBARA 93101 | Co-Buyer Name and Address (Including County and Zip Code) PURCHASING AGENT | Seller-Creditor (Name and Address) SANTA MARIA FORD LINCOLN 1035 E. BATTLES RD. SANTA MARIA CA 93454 (805) 925-2445 |
|--|--|---|

You, the Buyer (and Co-Buyer, if any), may buy the vehicle below for cash or on credit. By signing this purchase order, you choose to buy the vehicle on credit under the agreements on the front and back of this purchase order. You agree to pay the Seller - Creditor (sometimes "we" or "us" in this purchase order) the Amount Financed and Finance Charge in U.S. funds according to the payment schedule below. We will figure your finance charge on a daily basis. The Truth-in-Lending Disclosures below are part of this purchase order.

| New Used | Year | Make and Model | Odometer | Vehicle Identification Number | Primary Use For Which Purchased |
|----------|------|----------------|----------|-------------------------------|--|
| NEW | 2014 | FORD F150 | 17 | 1FTVX1EF8EKE50305 | Personal, family or household unless otherwise indicated below. <input type="checkbox"/> business or commercial |

| FEDERAL TRUTH-IN-LENDING DISCLOSURES | | | | |
|---|---|---|--|---|
| ANNUAL PERCENTAGE RATE | FINANCE CHARGE | Amount Financed | Total of Payments | Total Sale Price |
| The cost of your credit as a yearly rate. | The dollar amount the credit will cost you. | The amount of credit provided to you or on your behalf. | The amount you will have paid after you have made all payments as scheduled. | The total cost of your purchase on credit, including your down payment of |
| 0.00% | \$ 0.00(e) | \$ 36226.51 | \$ 36226.51(e) | \$ 2250.00 is \$ 38476.51(e) |
| (e) means an estimate | | | | |

YOUR PAYMENT SCHEDULE WILL BE:

| Number of Payments: | Amount of Payments: | When Payments Are Due: |
|---------------------|---------------------|------------------------|
| One Payment of | N/A | |
| One Payment of | N/A | |
| One Payment of | N/A | |
| | N/A | Monthly beginning |
| | N/A | |
| One final payment | 36226.51 | |

Late Charge: If payment is not received in full within 10 days after it is due, you will pay a late charge of 5% of the part of the payment that is late.
Prepayment: If you pay off all your debt early, you may be charged a minimum finance charge.
Security Interest: You are giving a security interest in the vehicle being purchased.
Additional Information: See this purchase order for more information including information about nonpayment, default, any required repayment in full before the scheduled date, minimum finance charges, and security interest.

| ACCESSORIES | Price |
|-----------------------------|--------|
| | N/A |
| | N/A |
| | N/A |
| | N/A |
| | N/A |
| TOTAL OF ACCESSORIES | \$ N/A |

ITEMIZATION OF THE AMOUNT FINANCED (Seller may keep part of the amounts paid to others.)

| | |
|--|-----------------|
| I. Total Cash Price | |
| A. Cash Price of Motor Vehicle and Accessories | \$ 35117.37 (A) |
| 1. Cash Price Vehicle | \$ 35117.37 |
| 2. Cash Price Accessories | \$ N/A |
| 3. Other (Nontaxable) | |
| Describe <u>N/A</u> | \$ N/A |
| Describe <u>N/A</u> | \$ N/A |
| B. Document Processing Charge (not a governmental fee) | \$ N/A (B) |

STATEMENT OF INSURANCE

NOTICE: No person is required as a condition of financing the purchase of a motor vehicle to purchase or negotiate any insurance through a particular insurance company, agent or broker. You are not required to buy any other insurance to obtain credit. Your decision to buy or not buy other insurance will not be a factor in the credit approval process.

| Vehicle Insurance | | |
|---|------|---------|
| | Term | Premium |
| \$ N/A Ded. Comp., Fire & Theft | Mos. | \$ N/A |
| \$ N/A Ded. Collision | Mos. | \$ N/A |
| Bodily Injury \$ N/A Limits | Mos. | \$ N/A |
| Property Damage \$ N/A Limits | Mos. | \$ N/A |
| Medical N/A | Mos. | \$ N/A |
| N/A | Mos. | \$ N/A |
| Total Vehicle Insurance Premiums | | \$ N/A |

UNLESS A CHARGE IS INCLUDED IN THIS AGREEMENT FOR PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE, PAYMENT FOR SUCH COVERAGE IS NOT PROVIDED BY THIS AGREEMENT.

You may buy the physical damage insurance this purchase order requires (see back) from anyone you choose who is acceptable to us. You are not required to buy any other insurance to obtain credit.

Buyer X
 Co-Buyer X
 Seller X

If any insurance is checked below, policies or certificates from the named insurance companies will describe the terms and conditions.

Application for Optional Credit Insurance

Credit Life Buyer Co-Buyer Both
 Credit Disability (Buyer Only)

| | | | |
|--|------|------|----------|
| | Term | Exp. | Premium |
| Credit Life | Mos. | | \$ N/A |
| Credit Disability | Mos. | | \$ N/A |
| Total Credit Insurance Premiums | | | \$ 0 (b) |

Insurance Company Name _____
 Home Office Address _____

Credit life insurance and credit disability insurance are not required to obtain credit. Your decision to buy or not buy credit life and credit disability insurance will not be a factor in the credit approval process. They will not be provided unless you sign and agree to pay the extra cost. Credit life insurance is based on your original payment schedule. This insurance may not pay all you owe on this purchase order if you make late payments. Credit disability insurance does not cover any increase in your payment or in the number of payments. Coverage for credit life insurance and credit disability insurance ends on the original due date for the last payment unless a different term for the insurance is shown above.

You are applying for the credit insurance

D. (Optional) Theft Deterrent Device (to whom paid) \$ N/A (D)
 E. (Optional) Theft Deterrent Device (to whom paid) \$ N/A (E)
 F. (Optional) Theft Deterrent Device (to whom paid) \$ N/A (F)
 G. (Optional) Surface Protection Product (to whom paid) \$ N/A (G)
 H. (Optional) Surface Protection Product (to whom paid) \$ N/A (H)
 I. EV Charging Station (to whom paid) \$ N/A (I)
 J. Sales Tax (on taxable items in A through I) \$ 2809.39 (J)
 K. Electronic Vehicle Registration or Transfer Charge (not a governmental fee) (to whom paid) AURS \$ 29.00 (K)
 L. (Optional) Service Contract (to whom paid) N/A \$ N/A (L)
 M. (Optional) Service Contract (to whom paid) N/A \$ N/A (M)
 N. (Optional) Service Contract (to whom paid) N/A \$ N/A (N)
 O. (Optional) Service Contract (to whom paid) N/A \$ N/A (O)
 P. (Optional) Service Contract (to whom paid) N/A \$ N/A (P)
 Q. Prior Credit or Lease Balance paid by Seller to N/A (e) \$ N/A (Q)
 (see downpayment and trade-in calculation)
 R. (Optional) Gap Contract (to whom paid) N/A \$ N/A (R)
 S. (Optional) Used Vehicle Contract Cancellation Option Agreement N/A \$ N/A (S)
 T. Other (to whom paid) N/A \$ N/A (T)
 For N/A \$ 37955.76 (1)
Total Cash Price (A through T) \$ 37955.76 (1)
2. Amounts Paid to Public Officials
 A. Vehicle License Fees \$ 228.00 (A)
 B. Registration/Transfer/Titling Fees Estimated \$ 284.00 (B)
 C. California Tire Fees \$ 8.75 (C)
 D. Other N/A \$ N/A (D)
Total Official Fees (A through D) \$ 520.75 (2)
3. Amount Paid to Insurance Companies
 (Total premiums from Statement of Insurance column a + b) \$ N/A (3)
4. State Emissions Certification Fee or State Emissions Exemption Fee \$ N/A (4)
5. Subtotal (1 through 4) \$ 38476.51 (5)
3. Total Downpayment
 A. Agreed Trade-In Value Yr. N/A Make N/A \$ N/A (A)
 Model N/A Odom. N/A
 VIN N/A
 B. Less Prior Credit or Lease Balance (e) \$ N/A (B)
 C. Net Trade-In (A less B) (indicate if a negative number) \$ N/A (C)
 D. Deferred Downpayment \$ N/A (D)
 E. Manufacturer's Rebate \$ 1750.00 (E)
 F. Other N/A \$ N/A (F)
 G. Cash \$ 500.00 (G) / 2250.00 (6)
Total Downpayment (C through G) \$ 2250.00 (6)
 (If negative, enter zero on line 6 and enter the amount less than zero as a positive number on line 1Q above) 36226.51 (7)
7. Amount Financed (5 less 6) \$ 36226.51 (7)

that you agree that: (1) You are not eligible for insurance if you have reached your 65th birthday. (2) You are eligible for disability insurance only if you are working for wages or profit 30 hours a week or more on the Effective Date. (3) Only the Primary Buyer is eligible for disability insurance. **DISABILITY INSURANCE MAY NOT COVER CONDITIONS FOR WHICH YOU HAVE SEEN A DOCTOR OR CHIROPRACTOR IN THE LAST 6 MONTHS (Refer to "Total Disabilities Not Covered" in your policy for details).** You want to buy the credit insurance.

Date X Buyer Signature _____ Age _____
 Date X Co-Buyer Signature _____ Age _____

OPTIONAL GAP CONTRACT A gap contract (debt cancellation contract) is not required to obtain credit and will not be provided unless you sign below and agree to pay the extra charge. If you choose to buy a gap contract, the charge is shown in item 1R of the Itemization of Amount Financed. See your gap contract for details on the terms and conditions it provides. It is a part of this contract.
 Term N/A Mos. N/A Name of Gap Contract _____
 I want to buy a gap contract.
 Buyer Signs X

OPTIONAL SERVICE CONTRACT(S) You want to purchase the service contract(s) written with the following company(ies) for the term(s) shown below for the charge(s) shown in item 1L, 1M, 1N, 1O, and/or 1P.
 1L Company N/A Term N/A Mos. or N/A Miles _____
 1M Company N/A Term N/A Mos. or N/A Miles _____
 1N Company N/A Term N/A Mos. or N/A Miles _____
 1O Company N/A Term N/A Mos. or N/A Miles _____
 1P Company N/A Term N/A Mos. or N/A Miles _____
 Buyer X _____

HOW THIS CONTRACT CAN BE CHANGED. This contract contains the entire agreement between you and us relating to this contract. Any change to the contract must be in writing and both you and we must sign it. No oral changes are binding.
 X _____ Buyer Signs
 X _____ Co-Buyer Signs

SELLER ASSISTED LOAN
 BUYER MAY BE REQUIRED TO PLEDGE SECURITY FOR THE LOAN, AND WILL BE OBLIGATED FOR THE INSTALLMENT PAYMENTS ON BOTH THIS MOTOR VEHICLE PURCHASE ORDER AND THE LOAN.
 Proceeds of Loan From: N/A
 Amount \$ N/A Finance Charge \$ N/A
 Total \$ N/A Payable in N/A installments of \$ N/A \$ _____
 from this Loan is shown in item 6D.

AUTO BROKER FEE DISCLOSURE
 If this contract reflects the retail sale of a new motor vehicle, the sale is not subject to a fee received by an autobroker from us unless the following box is checked:
 Name of autobroker receiving fee, if applicable: N/A

Legal Owner X
 Buyer certifies that he/she is of legal age. In the event the amount needed to pay off the prior credit or lease balance on any trade-in is more than quoted by the Buyer, Buyer hereby agrees to pay this excess on demand. This purchase order is subject to credit approval and is not binding unless signed by an authorized representative of Seller. All used vehicles sold "AS-IS" and without guarantee as to condition, year or model, unless otherwise specified in writing.

OPTION: You pay no finance charge if the Amount Financed, Item 7, is paid in full on or before N/A, Year N/A SELLER'S INITIALS N/A

IMPORTANT AGREEMENTS
 INSURANCE COVERAGE LIMITS PROVIDED IN LAW MUST BE MET BY EVERY PERSON WHO PURCHASES A VEHICLE. IF YOU ARE UNSURE WHETHER OR NOT YOU ARE COVERED BY AN INSURANCE POLICY, YOU SHOULD CONTACT YOUR INSURANCE AGENT.

YOUR PRESENT POLICY MAY NOT COVER COLLISION DAMAGE OR MAY NOT PROVIDE FOR FULL REPLACEMENT COSTS FOR THE VEHICLE BEING PURCHASED. IF YOU DO NOT HAVE FULL COVERAGE, SUPPLEMENTAL COVERAGE FOR COLLISION DAMAGE MAY BE AVAILABLE TO YOU THROUGH YOUR INSURANCE AGENT OR THROUGH THE SELLING DEALER, HOWEVER, UNLESS OTHERWISE SPECIFIED, THE COVERAGE YOU OBTAIN THROUGH THE DEALER PROTECTS ONLY THE DEALER, USUALLY UP TO THE AMOUNT OF THE UNPAID BALANCE REMAINING AFTER THE VEHICLE HAS BEEN REPOSSESSED AND SOLD.

FOR ADVICE ON FULL COVERAGE THAT WILL PROTECT YOU IN THE EVENT OF LOSS OR DAMAGE TO YOUR VEHICLE, YOU SHOULD CONTACT YOUR INSURANCE AGENT. THE BUYER SHALL SIGN TO ACKNOWLEDGE THAT HE/SHE UNDERSTANDS THESE PUBLIC LIABILITY TERMS AND CONDITIONS.

S/S X

Trade-in Payoff Agreement: Seller relied on information from you and/or the lender or lessor of your trade-in vehicle to arrive at the payoff amount shown in item 6B of the Identification of Amount Financed as the "Prior Credit or Lease Balance." You understand that the amount quoted is an estimate.

Seller agrees to pay the payoff amount shown in 6B to the lender or lessor of the trade-in vehicle, or its designee. If the actual payoff amount is more than the amount shown in 6B, you must pay the Seller the excess on demand. If the actual payoff amount is less than the amount shown in 6B, Seller will refund to you any overage Seller receives from your prior lender or lessor. Except as stated in the "NOTICE" on the back of this contract, any assignee of this contract will not be obligated to pay the Prior Credit or Lease Balance shown in 6B or any refund.

Buyer Signature X

Co-Buyer Signature X

Notice to buyer:

(1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a complete, filled-in copy of this agreement. (3) You can prepay the full amount due under this agreement at any time. (4) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

If you have a complaint concerning this sale, you should try to resolve it with the seller. Complaints concerning unfair or deceptive practices or methods by the seller may be referred to the city attorney, the district attorney, or an investigator for the Department of Motor Vehicles, or any combination thereof.

After this contract is signed, the seller may not change the financing or payment terms unless you agree in writing to the change. You do not have to agree to any change, and it is an unfair or deceptive practice for the seller to make a unilateral change.

Buyer Signature X

Co-Buyer Signature X

The Annual Percentage Rate may be negotiable with the Seller. The Seller may assign this contract and retain its right to receive a part of the Finance Charge.

THERE IS NO COOLING OFF PERIOD UNLESS YOU OBTAIN A CONTRACT CANCELLATION OPTION

California law does not provide for a "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract simply because you change your mind, decide the vehicle costs too much, or wish you had acquired a different vehicle. After you sign below, you may only cancel this contract with the agreement of the seller or for legal cause, such as fraud. However, California law does require a seller to offer a two-day contract cancellation option on used vehicles with a purchase price of less than forty thousand dollars (\$40,000), subject to certain statutory conditions. This contract cancellation option requirement does not apply to the sale of a recreational vehicle, a motorcycle, or an off-highway motor vehicle subject to identification under California law. See the vehicle contract cancellation option agreement for details.

YOU AGREE TO THE TERMS OF THIS PURCHASE ORDER. YOU CONFIRM THAT BEFORE YOU SIGNED THIS PURCHASE ORDER, WE GAVE IT TO YOU, AND YOU WERE FREE TO TAKE IT AND REVIEW IT. YOU CONFIRM THAT YOU RECEIVED A COMPLETELY FILLED-IN COPY WHEN YOU SIGNED IT.

Buyer Signature X  Date Jun 25 2014

Co-Buyer Signature X  Date Jun 25 2014

Co-Buyers and Other Owners — A co-buyer is a person who is responsible for paying the entire debt. An other owner is a person whose name is on the title to the vehicle but does not have to pay the debt. The other owner agrees to the security interest in the vehicle given to us in the purchase order.

Other Owner Signature X MARIA ERD LINDEN

Address 10055 75th Ave

Title MANAGER

Seller Signs  Date Jun 25 2014

By X 

Title MANAGER

LAW FORM NO. 703T (REV. 7/13) U.S. PATENT NO. D460,782
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Order to Whom Paid N/A For N/A \$ 7955.75 M/R/T/D N/A Term M/3 Mos M/7 Name of Gen. Contract N/A